



AIPLA
2023
Report of the Economic Survey

Prepared Under Direction of the
American Intellectual Property Law Association
Law Practice Management Committee

**American Intellectual
Property Law Association**
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AIPLA

American Intellectual Property Law Association

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Prepared Under Direction of the
American Intellectual Property Law Association
Law Practice Management Committee

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INTRODUCTION

The AIPLA Economic Survey, developed and directed by the Law Practice Management Committee of the American Intellectual Property Law Association (AIPLA), reports the annual incomes and related professional and demographic characteristics of intellectual property (IP) law attorneys and associated patent agents. Conducted every other year by AIPLA, this survey also examines the economic aspects of intellectual property law practice, including individual billing rates and typical charges for representative IP law services. All U.S. AIPLA members, with the exception of student members were invited to participate.

The Law Practice Management Committee took an active role in reviewing the Economic Survey with a goal of improving the usefulness and value of the data that are collected and analyzed.

DATA COLLECTION

An e-mail invitation to participate in the 2023 AIPLA Economic Survey was successfully sent to 5,866 AIPLA members. The e-mail included an individualized direct link to the Web-based questionnaire along with an attached letter requesting additional participation in the Firm portion of the Economic Survey. The initial e-mail was followed up by several e-mail reminders. AIPLA also sent out promotional emails with survey links. Similar to past years, additional efforts were made to collect the Firm Survey data. Contact information was collected directly from the Individual Survey respondents that was then used for distributing Firm Survey links directly to the appropriate people identified at each firm by the Individual Survey respondents.

A total of 706 individuals responded by completing some or all of the Individual questionnaire, yielding a 12.0% response rate which is slightly higher than the 10.8% response rate in 2021. Additional efforts to gather data for the Firm portion of the survey garnered 157 responses – slightly lower than the 165 received in 2021.

All data submitted by respondents were reviewed and evaluated for reasonableness and consistency; data anomalies and outliers were analyzed and corrected or deleted.

In many cases, respondents did not answer every question, so the total counts for each table may vary.

CHANGES TO THE SURVEY

In Part I of the **2023 Individual Survey**, questions about COVID-19 were removed or revised, in particular those related to remote working. One new question asked about the number of miles between respondents' remote work location and their office location. Mixed race replaced blended as an option to the ethnicity question, while new categories were added to a few other questions. More specifically, privacy/cybersecurity was added to the question that reports the percentage of time devoted to various practice areas, and design was added as a category for the technical specialization time spent.

For the questions related to litigation, the line item related to mediation was rephrased. In 2021, it was phrased as the "cost of mediation" and this year it was revised to say "cost if dispute was resolved through mediation."

References to the COVID-19 pandemic were removed from the **2023 Firm Survey** and questions related to remote work, office space and summer associates were rephrased and/or expanded. Firm respondents were asked if they were a solo practitioner, and the gender and ethnicity questions were expanded to include detail related to the specific positions held by professionals who primarily practice IP.

Additional detail was included in the question related to services outsourced, responding law firms were asked if artificial intelligence (AI) tools were used when the service was not outsourced. Litigation services was also added as a service category for this question.

A question that asked firm respondents to report the number of associates promoted in 2022 to non-equity partner and equity partner was added along with a question that asks for the average salary for an IP paralegal. Privacy/cybersecurity was added as a line item to the question regarding the firm's 2022 IP billings, while two questions were incorporated into the survey to address cyber liability insurance.

The Marketing section of the firm survey was removed this year and was replaced with an expanded and more detailed question regarding associates “billable hour” credit toward their billing requirement for time spent performing various activities. These activities were listed separately, whereas previously this question was related to the “billable hour” credit toward their billing requirement for the total time spent marketing and participating in bar associations or professional organizations. Three categories for time spent were added to this list of activities, including pro bono work, RFP process, and newsletter drafting.

A few changes to the report include removing the 10th and 90th percentiles from various tables run for the Individual Survey. This decision was made because of high variability in the data combined with low counts in some categories. Additionally, the tables displaying the 2022 gross income and 2023 expected gross income *only* include full-time respondents this year; summary tables for part-time respondents have been added in the appendix, see page I-8. It is worth noting that there were two private firm, non-partner track part-time respondents whose part-time data is not shown in those summary tables for confidentiality reasons. There also wasn't any part-time income reported this year for the corporate IP department heads or for the corporate IP attorneys. Note, that all other data are run using all applicable respondents, and table breakouts using the 2022 gross income include all 2022 respondent income regardless of employment status. All previous survey data includes all respondents regardless of employment status including the gross income data.

DESCRIPTION OF STATISTICS AND FORMATTING CONVENTIONS

A minimum of three responses is required to show mean and median values. **The term “ISD” is used to show insufficient data.** Similar to the past few reports, table rows with one or two respondents have been omitted to protect the anonymity of respondents, and tables with no valid rows have likewise been omitted. In general, tables with less than 20 respondents overall were not shown in order to maintain statistical reliability of the data; however, exceptions were made, and some tables were included despite having fewer than 20 respondents overall. Location tables that display data for typical charges and litigation related matters were deleted when there were less than 20 respondents. The corresponding charges and litigation tables with data displayed by number of attorneys were kept.

Quartiles: Quartiles are used to show distributions of real numbers. Responses are described by three quartiles: the first quartile, the median, and the third quartile. Quartiles identify interpolated locations on a distribution of values and do not necessarily represent actual reported values. Another label for quartiles is percentiles; the first quartile is the same as the 25th percentile, the median is the 50th percentile, and the third quartile is the 75th percentile. For example, when all reported values are listed from highest to lowest, the third quartile identifies the point on the list that is equal to or greater than 75 percent (three-quarters) of the reported values and the first quartile identifies the point on the list that is equal to or less than 25 percent (one-quarter).

Median (midpoint): The median identifies the point in the distribution of reported values that is equal to or larger than one-half of reported values and equal to or smaller than one-half—that is, the mid-point. A median is shown when three or more values were reported by respondents. The first and third quartiles are shown when four or more values were reported by respondents. Quartiles and medians based on values

reported by survey respondents are estimates of the quartiles and medians that could be determined if the characteristics of the entire population represented by survey respondents were known. In general, the more values that are reported, the more accurately quartiles estimate the distribution of values among all AIPLA members.

Mean (average): The mean is shown when three or more values were reported by respondents. It is equal to the sum of all values divided by the number of values.

It should be noted that if the mean exceeds the median, it is because high values affect the calculations. It is also possible, especially with a small number of values, for the mean to exceed the third quartile.

Percentages in some tables and graphs may not sum exactly due to rounding.

Other definitions useful in understanding tabular information presented in this report are:

Income: Defined as *“total gross income in calendar year 2022 from your primary practice...including any partnership income, cash bonus, share of profits, and similar income you received, and any deferred compensation in which you vested in 2022.”*

Typical Charges: Respondents were instructed to respond *“only if you have been personally responsible for a representative sample of the type of work to which the question pertains, either as a service provider (i.e., an attorney in private practice) or as a purchaser of such services (i.e., corporate counsel).”* When reporting, respondents were directed to assume *“a typical case with no unusual complications,”* and were asked *“what did you charge (or would have charged, e.g., based on a fixed fee rate schedule) or what were you charged (or would have expected to be charged, e.g., based on a fixed fee rate schedule), in 2022, for legal services only (including search fees, but not including copy costs, drawing fees or government fees) in each of the following types of US matters?”* Respondents were also asked to indicate the type of fee primarily used in 2022 (i.e., fixed fee, hourly, other).

Estimated Litigation Costs: Respondents were instructed to respond to these questions *“only if you have personal knowledge either as a service provider (attorney in private practice) or as a purchaser of such services (corporate counsel) of the costs incurred within the relatively recent past, for the type of work to which the question pertains. In each of the questions, ‘total cost’ is all costs, including outside legal and paralegal services, local counsel, associates, paralegals, travel and living expenses, fees and costs for court reporters, photocopies, courier services, exhibit preparation, analytical testing, expert witnesses, translators, surveys, jury advisors, and similar expenses.”* Respondents were further instructed to estimate these based on a single IP asset, such as one patent at issue or one trademark, etc.

Location: The metropolitan areas of Boston, New York City, Philadelphia, Washington (DC-MD-VA), Chicago, and Minneapolis–St. Paul include all localities—central city and surrounding areas—within the primary metropolitan statistical area. Texas is the one state reported separately. There were sufficient responses to breakout Los Angeles and San Francisco separately; California firms outside of those metro areas were included in “Other West.” Other categories exclude those named metropolitan areas.

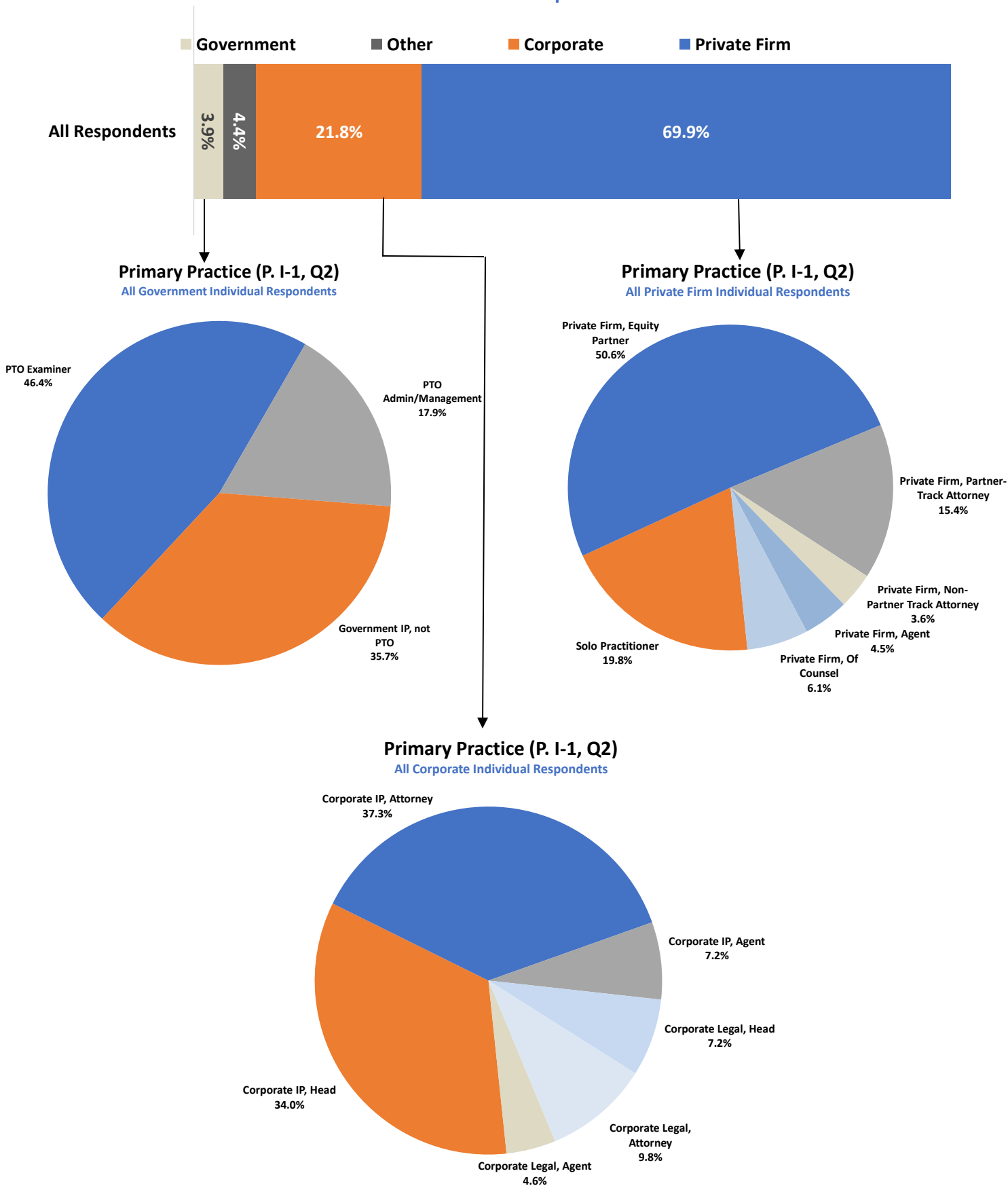
RESPONDENT BACKGROUND

- A total of 706 useable Individual Surveys were submitted this year.
- Private firm practitioners represented 69.9% of all respondents in 2023. Solo practitioners accounted for 13.9% of the 2023 respondents, 35.4% were private firm, equity partners, and another 10.8% were private firm, partner-track attorneys. These are all fairly similar to the 2021 respondents.
- Corporate IP and legal department, heads and attorneys represented 19.2% of the 2023 respondents.

RESPONDENTS BY TYPE OF PRACTICE		
PRIMARY PRACTICE	PERCENT	COUNT
Private Firm		
Solo Practitioner	13.9%	98
Private Firm, Equity Partner	35.4%	250
Private Firm, Partner-Track Attorney	10.8%	76
Private Firm, Non-Partner Track Attorney	2.5%	18
Private Firm, Agent	3.1%	22
Private Firm, Of Counsel	4.2%	30
Total Private Firm	69.9%	494
Corporate		
Corporate IP, Head	7.4%	52
Corporate IP, Attorney	8.1%	57
Corporate IP, Agent	1.6%	11
Corporate Legal, Head	1.6%	11
Corporate Legal, Attorney	2.1%	15
Corporate Legal, Agent	1.0%	7
Total Corporate	21.8%	153
Government		
PTO Examiner	1.8%	13
PTO Admin/Management	0.7%	5
Government IP, not PTO	1.4%	10
Total Government	3.9%	28
Other	4.4%	31
Total Other	4.4%	31
Total	100.0%	706

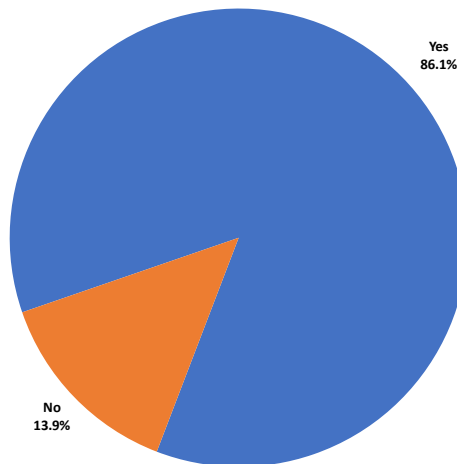
Primary Practice (P. I-1, Q2)

All Individual Respondents

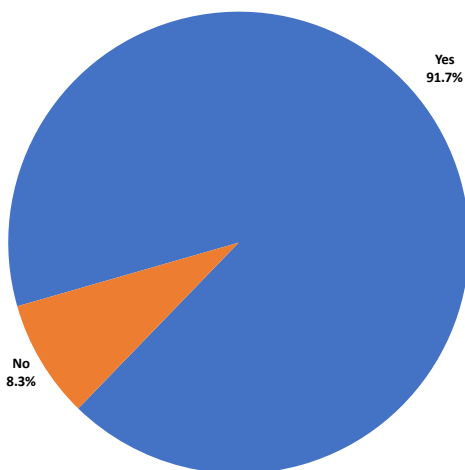


- Approximately seven in 10 Individual Survey respondents were from private firms. Of those respondents at private firms, 50.6% of the respondents were Equity Partners, Shareholders (or equivalent), and 19.8% were solo practitioners.
- As in the past, Individual Survey participants were most often White/Caucasian (79.4%), very similar to the percentage reported in 2021 (78.4%). This continues the trend of a lower percentage of White/Caucasian respondents than in previous surveys, where the proportion was between 86% and 88% of the Individual Survey respondents. This is the second year where a Prefer Not to Respond option was included, and similar to 2021, 5.6% chose this response (5.5% in 2021). The percentage of Asian/Pacific Islander respondents this year was 6.4%, which is lower than in 2021 (8.4%), but more similar to previous surveys (approximately 6.0%).

Admitted to the Patent Bar (P. I-1, Q6)
All Individual Respondents



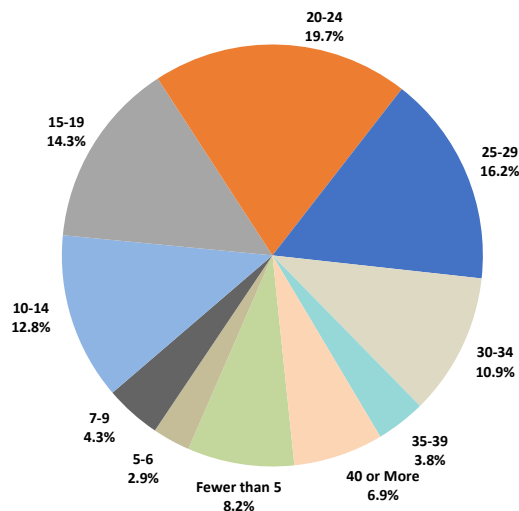
Work Full-Time (P. I-5, Q5)
All Individual Respondents



- Just over seven in 10 (71.4%) of all Individual Survey respondents were male, which is lower than reported in 2021 (75.9%). Typically, the percentage of males prior to 2021 ranged from 78% to 81%.
- Similar to 2021, 86.1% of all Individual Survey respondents reported that they were admitted to the patent bar. While similar, this percentage is slightly below what was reported in 2021 (87.8%) and lower still than the percentage of respondents in 2019 (91.4%). The proportion that worked full-time in this year's survey was 91.7%, also slightly below what was reported in 2021 (93.8%) and 2019 (93.3%).

- The highest degree, not including a law degree, was a bachelor's degree (56.6%) – slightly lower than reported in 2021 (59.6%). The number holding a master's degree has increased somewhat since the 2021 survey (27.1% in 2023 compared to 22.2% in 2021). Another 14.9% held a doctorate degree, which is lower than reported in 2021 (16.9%).
- The average age of the 2023 Individual Survey respondents was 52.4, nearly the same as reported by the 2021 respondents. The majority (62.2%) of the 2023 Individual Survey respondents were 50 or older. While this segment has grown over the years, it has only grown slightly compared to 2021 (61.2%).

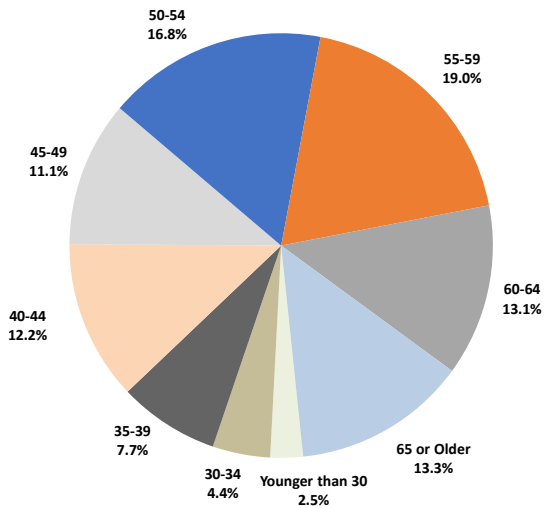
Years of IP Attorney Law Experience (P. I-2, Q10)
All Individual Respondents



- There were proportionally more respondents in 2023 with 20 years or more of IP law attorney experience than there were in both the 2021 and 2019 surveys (57.5% compared to 55.3% and 49.3%, respectively).
- Comparable to the previous three surveys, the most prevalent IP technical specialization (over 50% of time) in 2023 was mechanical (24.7% in 2023, 29.1% in 2021, 31.6% in 2019 and 31.2% in 2017). Computer software (20.6%), chemical (14.2%), electrical (13.1%), and biotechnology (12.6%) were the other areas of specialization (over 50% of time) that produced a double-digit response in 2023.

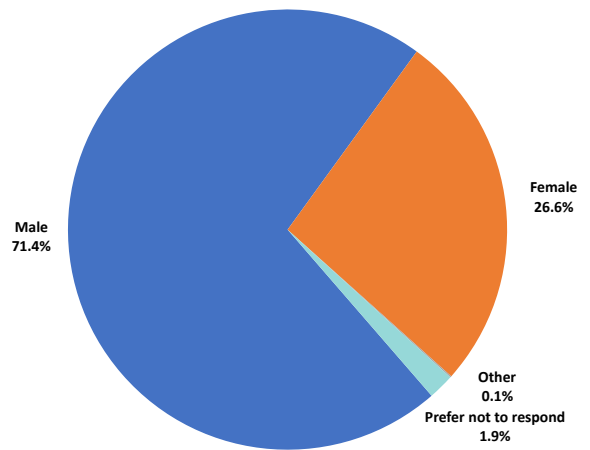
Age (P. I-1, Q7)

All Individual Respondents



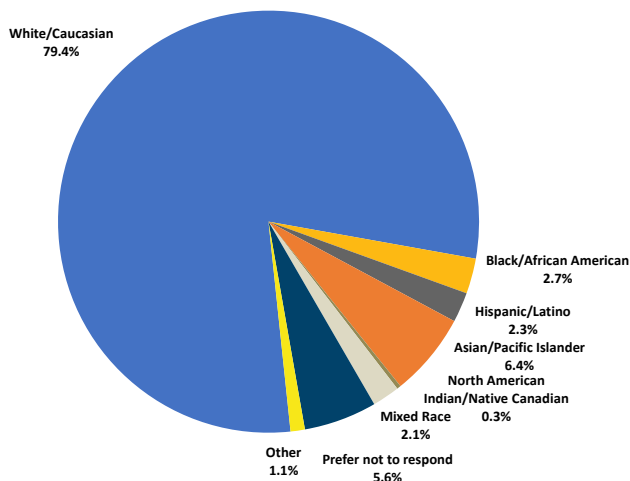
Gender (P. I-1, Q8)

All Individual Respondents



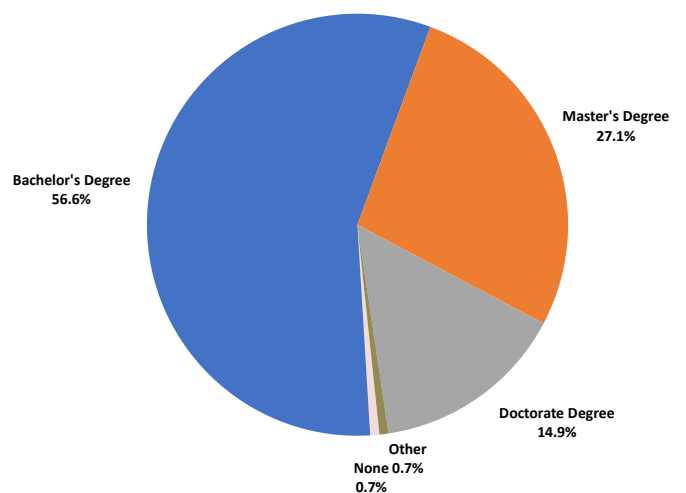
Ethnicity (P. I-1, Q9)

All Individual Respondents



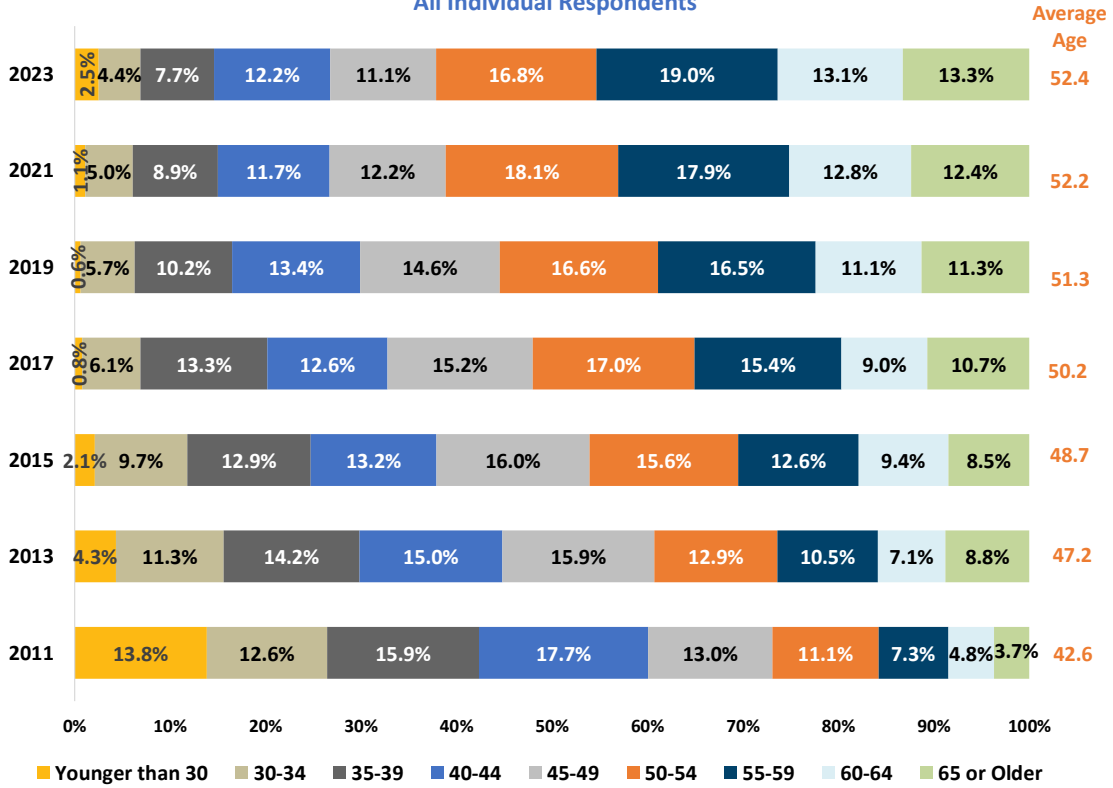
Highest Degree Other Than Law (P. I-2, Q12)

All Individual Respondents



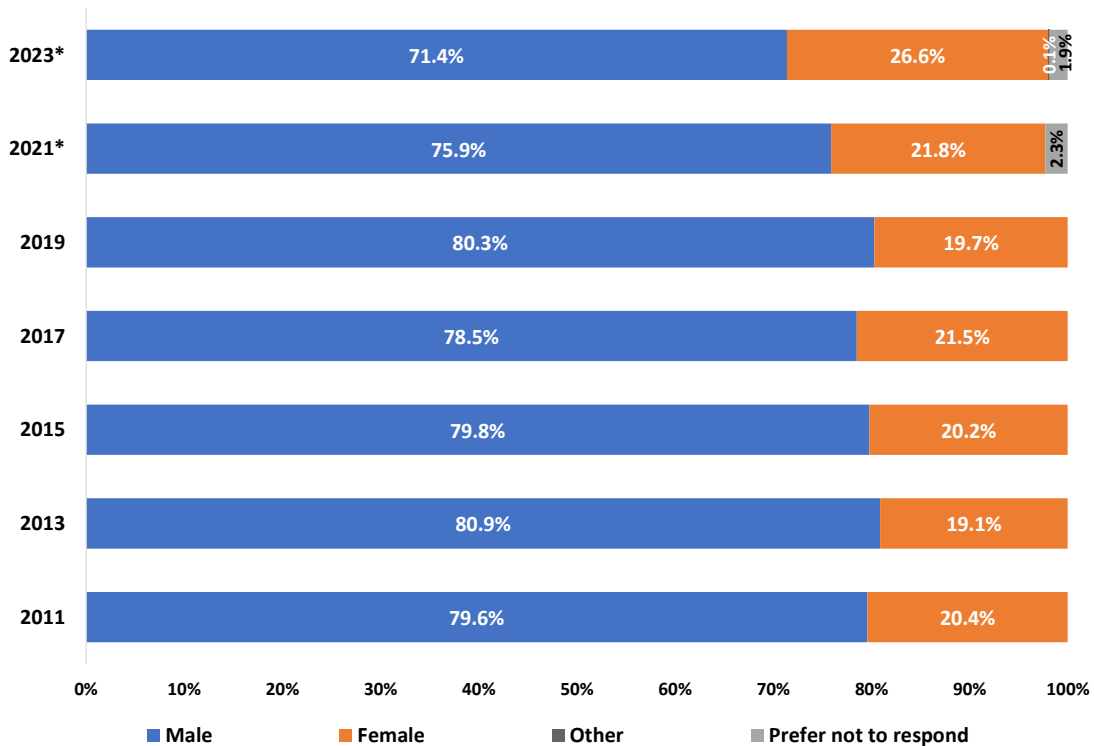
Age of Respondents: 2011-2023 (P. I-1, Q7)

All Individual Respondents



Gender of Respondents: 2011-2023 (P. I-1, Q8)

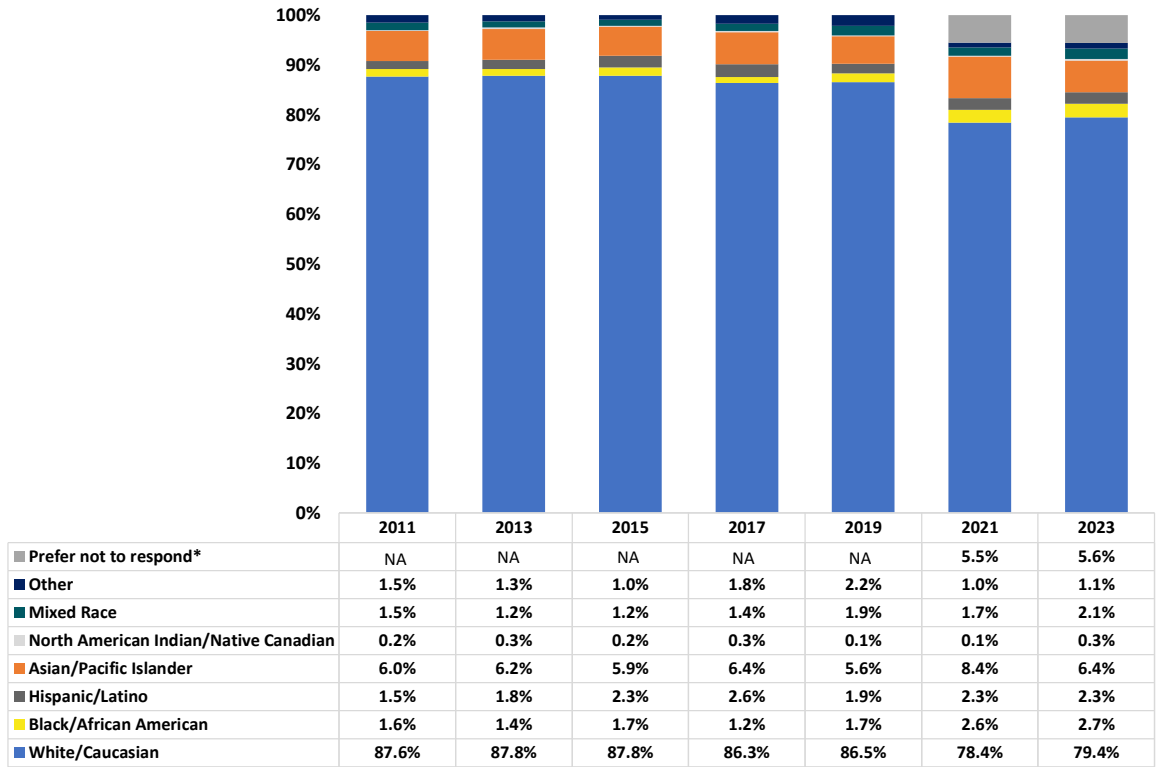
All Individual Respondents



*Prefer not to respond and Other were an added as options for Gender in 2021. No one chose Other in 2021

Ethnicity of Respondents: 2011-2023 (P. I-1, Q9)

All Individual Respondents



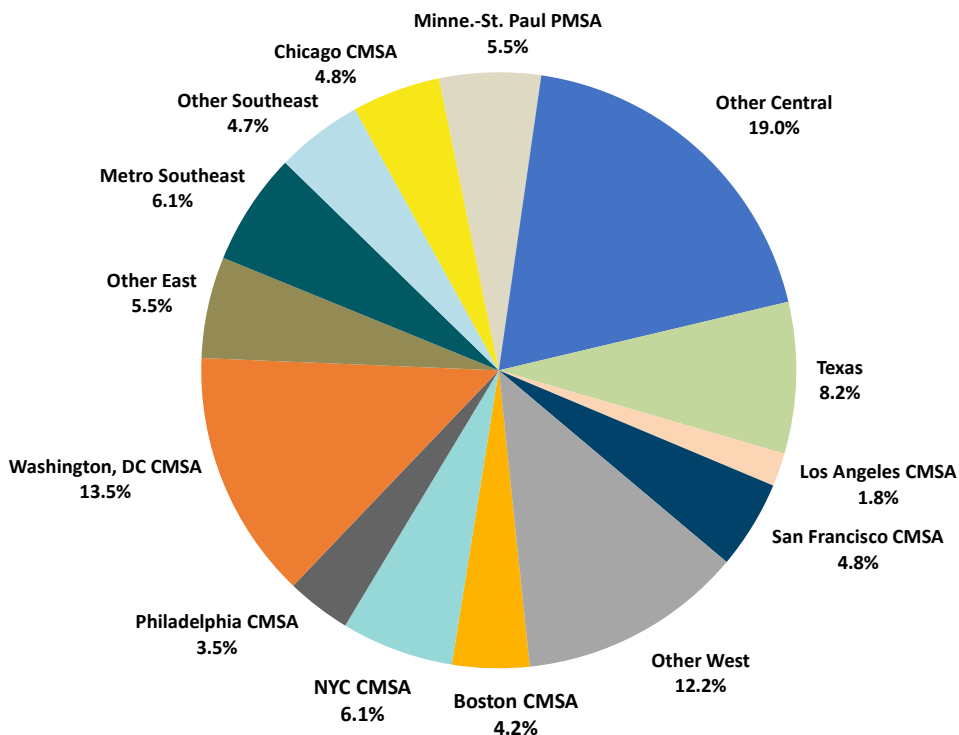
*Prefer not to respond was an added option for Ethnicity in 2021

- With proportions similar to the past three surveys, approximately one-third of Individual Survey respondents (32.8%) reported that they practice in the Mid-Atlantic or New England area, including 13.5% in the Washington, DC, Consolidated Metropolitan Statistical Area (CMSA). The Central region represents 37.5% of all 2023 Individual Survey respondents, including 8.2% located in Texas. Nearly one-fifth are located in the West, and 10.8% are located in the Southeast region.
- Remote work continues with 82.9% of respondents reporting that they worked remotely in 2022 an average of 65.8% of the time. For 2023, 81.7% reported that they are continuing to work remotely an average of 61.9% of the time. Of those that worked remotely in 2022, the remote work location was an average of 162 miles from the office location; the median number of miles between the two locations was 15.

LOCATION		
METROPOLITAN AREAS	PERCENT	COUNT
Boston CMSA*	4.2%	30
New York City CMSA*	6.1%	43
Philadelphia CMSA*	3.5%	25
Washington, DC CMSA*	13.5%	95
Other East: Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, Connecticut, New York, New Jersey, Pennsylvania, Delaware, Maryland, Virginia, and West Virginia	5.5%	39
Metro Southeast: Raleigh–Durham, Greensboro–Winston-Salem, and Charlotte, NC; Atlanta, GA; and Miami–Ft. Lauderdale–West Palm Beach, FL	6.1%	43
Other Southeast: North Carolina, South Carolina, Georgia, and Florida	4.7%	33
Chicago CMSA*	4.8%	34
Minneapolis–St. Paul PMSA**	5.5%	39
Other Central: Minnesota, North Dakota, South Dakota, Wisconsin, Michigan, Ohio, Indiana, Illinois, Iowa, Nebraska, Kansas, Missouri, Kentucky, Oklahoma, Arkansas, Louisiana, Mississippi, Alabama, and Tennessee	19.0%	134
Texas	8.2%	58
Los Angeles CMSA*	1.8%	13
San Francisco CMSA*	4.8%	34
Other West: Montana, Wyoming, Colorado, New Mexico, Idaho, Utah, Nevada, Arizona, Washington, Oregon, California, Alaska, and Hawaii	12.2%	86
*CMSA: Consolidated Metropolitan Statistical Area– a metro area with a population of one million or more.		
**PMSA: Primary Metropolitan Statistical Area– a component of a CMSA.		

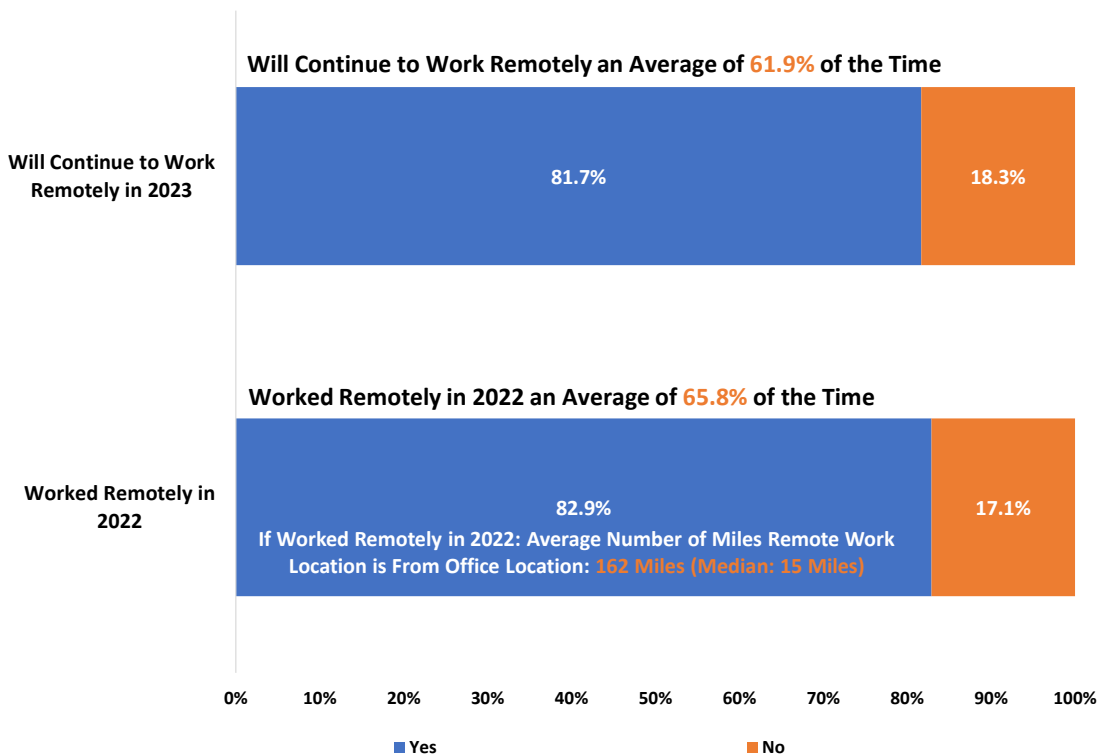
Location (P. I-2, Q1)

All Individual Respondents



Remote Work (P. I-3 to I-5, Q3a-c & Q4a-b)

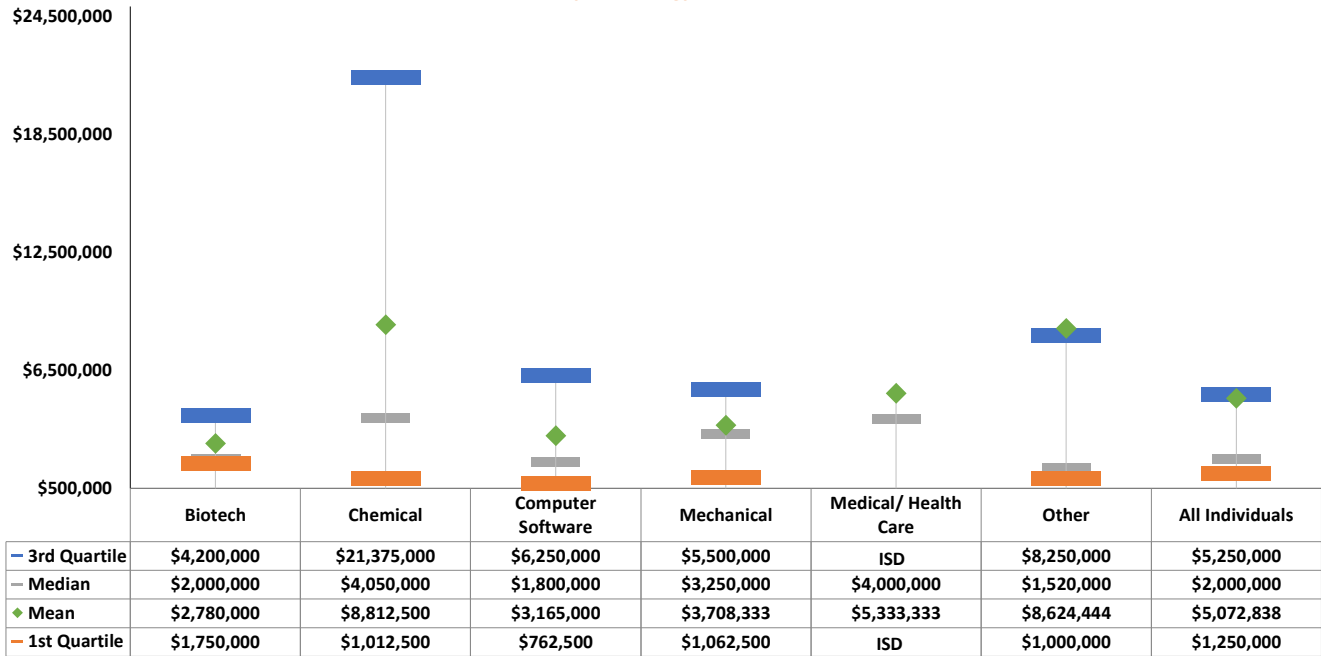
All Individual Respondents



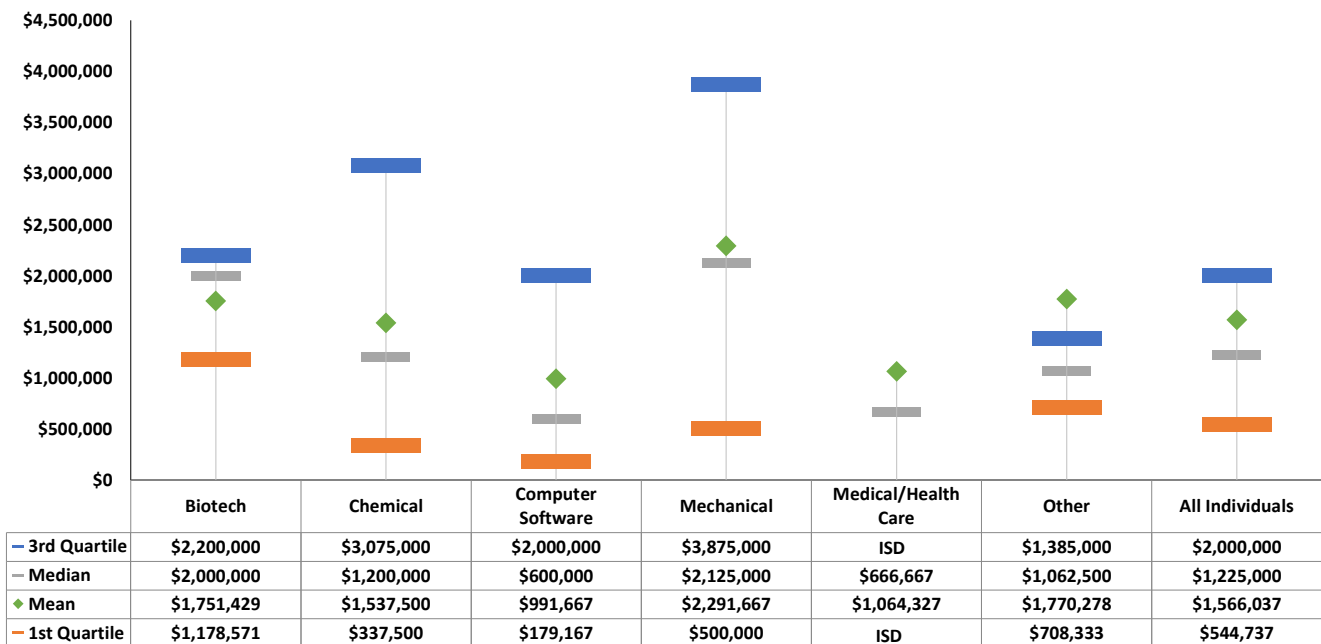
IP BUDGET FOR CORPORATE PRACTITIONERS

- The median corporate IP budget for 2022 reported by corporate IP department heads was \$2,000,000, which is lower than reported for the past few surveys. The corporate IP budget was \$3,900,000 for 2020, and \$2,800,000 for 2018. The median IP budget per full-time IP lawyer or agent was \$1,225,000 in 2022, which is higher than reported for the past few surveys; \$800,000 for 2020 and \$1,000,000 for 2018.
- Responding 2023 corporate IP department heads indicated that an average of 51.4% of the IP budget was used for US prosecution (patent, trademark, copyright registration), and 37.0% of the IP budget was used for Non-US prosecution (prosecution in foreign countries).
- More than four in 10 (41.9%) responding corporate IP department heads reported that from 2021 to 2022, their annual corporate IP budgets had increased, and 44.2% reported that there was no change to their annual corporate IP budgets. Another 14.0% reported that their IP budgets had decreased. In 2021, when comparing the IP budget for 2019 to 2020, half of the responding corporate IP department heads reported that their IP budgets had remained the same, 36.4% reported they had increased, and 13.6% reported a decrease between 2019 and 2020.
- Half of corporate IP heads reported in 2023 that the reason for the change in their IP budget was economic growth, followed by 25.0% reporting a change in perceived value of IP within the organization. In 2021, a change in perceived value of IP within the organization and economic growth were the most often cited reasons for the change in their budget (38.5% and 34.6%, respectively). In 2019, six in 10 corporate IP department heads reported that the reason for the budget change was because of economic growth.
- Corporate IP department heads reported that 50.9% of the annual corporate IP budget is spent on fees paid to outside counsel to perform IP prosecution, while another 12.9% is spent on in house staff performing and/or managing IP prosecution work.
- With the exception of being a liaison with outside counsel, an average of 71.0% of licensing is handled by in-house counsel while an average of 26.1% of trademark registration and 20.3% of patent preparation prosecution are handled by in-house counsel. An average of 19.6% of copyright registration is handled by in-house counsel and 7.4% of litigation.

2022 Annual IP Budget for Company (P. I-70, Q24)
Corporate IP Department-Head
By Technology Focus



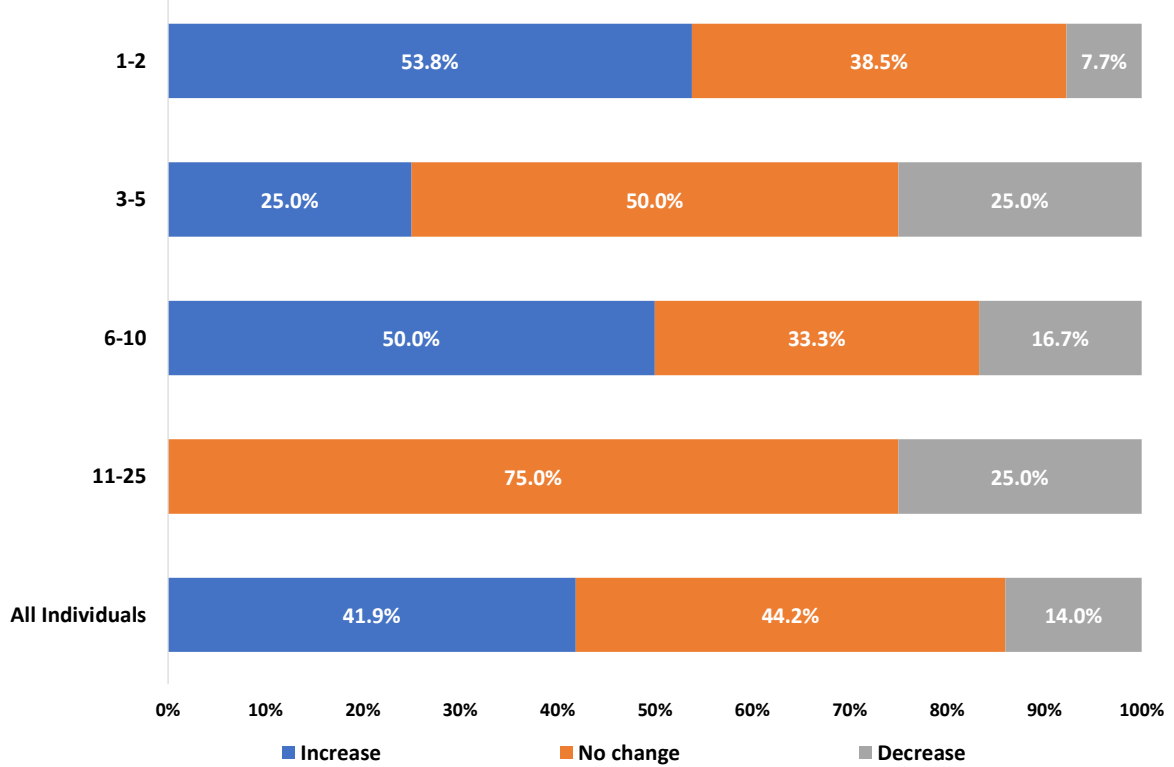
2022 Corporate IP Budget Per Full-Time IP Lawyer or Agent (P. I-71, Q24)
Corporate IP Department-Head
By Technology Focus



Change in IP Budget for Company: 2021-2022 (P. I-73, Q26)

Corporate IP Department Head

By Number of IP Attorneys & Patent Agents



INCOME RECEIVED IN 2022 AND PROJECTED FOR 2023, BILLING RATES, AND BILLABLE HOURS

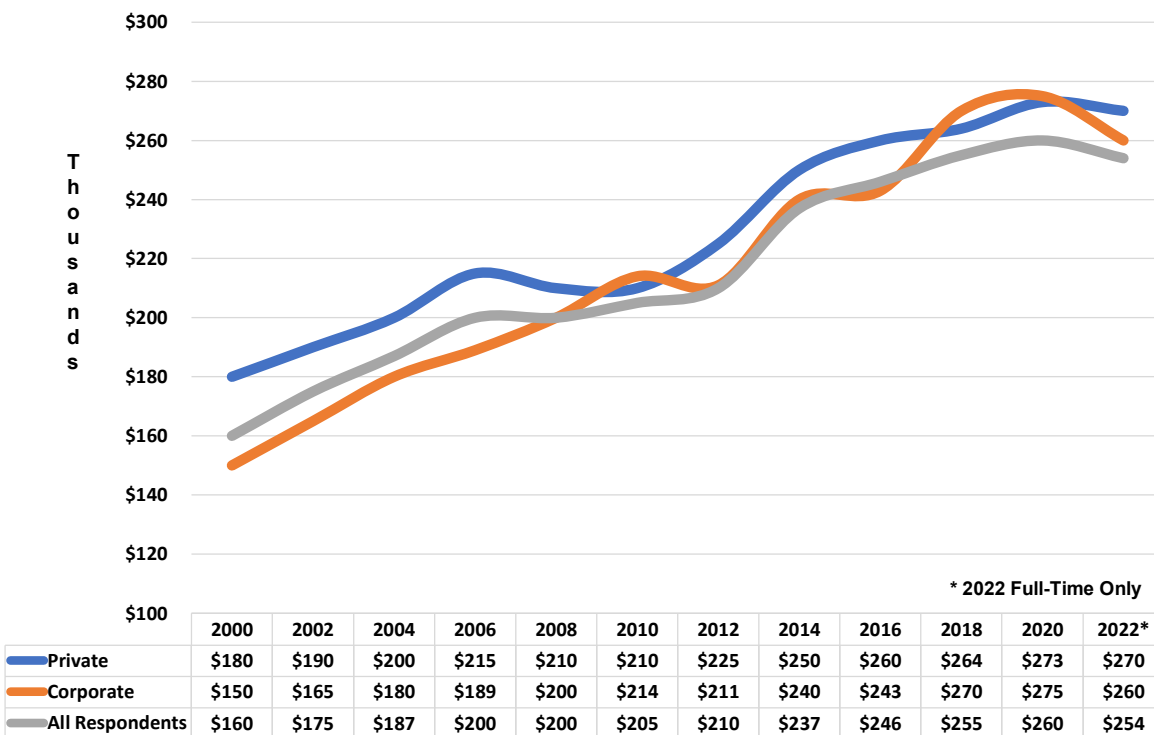
Compensation was measured broadly by gross income, which includes salary, partnership income, cash bonuses, shares of profits, and deferred compensation. Also covered were retirement and savings plans as well as expected total cash income for 2023. Worth noting for this year's report, the 2022 gross income and 2023 expected income are displayed for full-time only, while the part-time income is summarized in the appendix. In addition, for private practitioners, data were collected for billable hours, rates, and the amount billed for legal services. The findings are summarized below:

- The median gross income for respondents, regardless of primary practice, has increased most every year since the 1998 survey when the median was \$130,000. In 2023, however, the median gross income for full-time only respondents was \$254,127, which is lower than reported for 2020 (\$260,000) and for 2018 (\$255,00) – noting that all previous survey data included all respondents regardless of employment status.
- For all respondents that are in private practice, and full-time, the median gross income for 2022 was \$270,000, which is lower than the \$273,000 that was reported for 2020. The 2022 median gross income for all full-time corporate practitioners was \$260,168 – also lower than the \$275,000 reported for 2020.
- Full-time private firm, equity partners reported the highest median 2022 gross income at \$420,000, full-time partner-track attorneys' median 2022 gross income was \$205,000 while full-time solo practitioners reported a median gross income of \$192,250. Full-time corporate IP department heads reported a median 2022 gross income of \$292,250.
- The median expected gross income for 2023 for all full-time respondents is \$272,250 which is higher than the expected 2021 median gross income of \$265,000.
- The median expected 2023 gross income is \$425,000 for full-time private firm, equity partners, while the full-time corporate IP department heads reported an expected gross income of \$322,821. Solo practitioners who are full-time reported expecting a median of \$200,000 for 2023.
- The median year-end 2022 cash bonus reported for all respondents, regardless of employment status, was \$35,000, which is higher than reported for 2020 (\$33,680) and for 2018 (\$30,000). Bonuses can vary greatly, for example, private firm, equity partners had a median year-end 2022 cash bonus of \$75,000, and an average of \$173,016—this large difference demonstrates the wide range of bonuses that were paid to respondents in this category in 2022. Private firm, partner-track attorneys reported a median year-end bonus of \$14,000. Corporate IP department heads reported a median year-end bonus of \$46,271 while the corporate IP department attorneys reported a median bonus of \$35,800.
- Same as for 2020, the median 2022 employer contribution to 401(k) and 403(b) retirement & savings plans for all respondents was \$12,000. Private firm, equity partners reported a median employer 2022 contribution of \$20,500, while solo practitioners reported a median of \$18,000. Corporate IP department heads reported a median employer contribution of \$12,250, and corporate IP attorneys received a median employer contribution for 2022 of \$11,976.
- Median billable hours recorded for all private firm individuals in 2022 was 1,387, which is lower than the 1,450 reported for 2020 and for both 2018 and 2016 (1,500 both years). Private firm, partner-track attorneys billed the most (median) hours in 2022 (1,646), while private firm, equity partners reported recording a median of 1,500 billable hours in 2022. Solo practitioners reported a median of 750 billable hours in 2022.
- The median average hourly billing rate for all private firm attorneys in 2022 was \$450 – which is the same as reported for 2020, but higher than the median of \$400 reported for both 2018 and 2016. The median average hourly billing rate for private firm, equity partners was \$500, and was \$400 for both solo practitioners, and partner-track attorneys.

- The median dollar amount billed for legal services in 2022 for all private firm respondents was \$500,000, which is lower than the \$550,000 reported for 2020. Private firm, equity partners reported the highest median dollar amount billed for legal services in 2022 at \$700,000, followed by partner-track attorneys at \$594,000. Solo practitioners reported a 2022 median dollar amount billed of \$240,000, same as for the previous two surveys.

Trend of Median Incomes: 2000-2022* (P. I-7, Q13a)

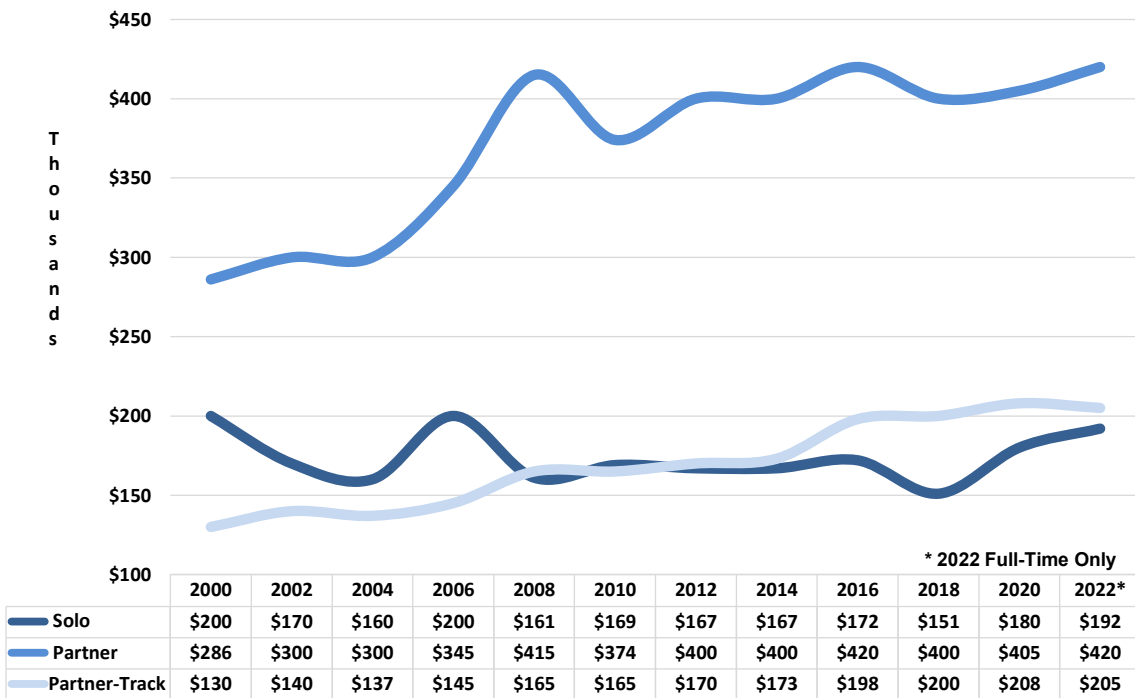
All Private Firm, All Corporate, and All Survey Respondents



Income is reported in thousands and includes partner income, cash bonus, share of profits and deferred comp.

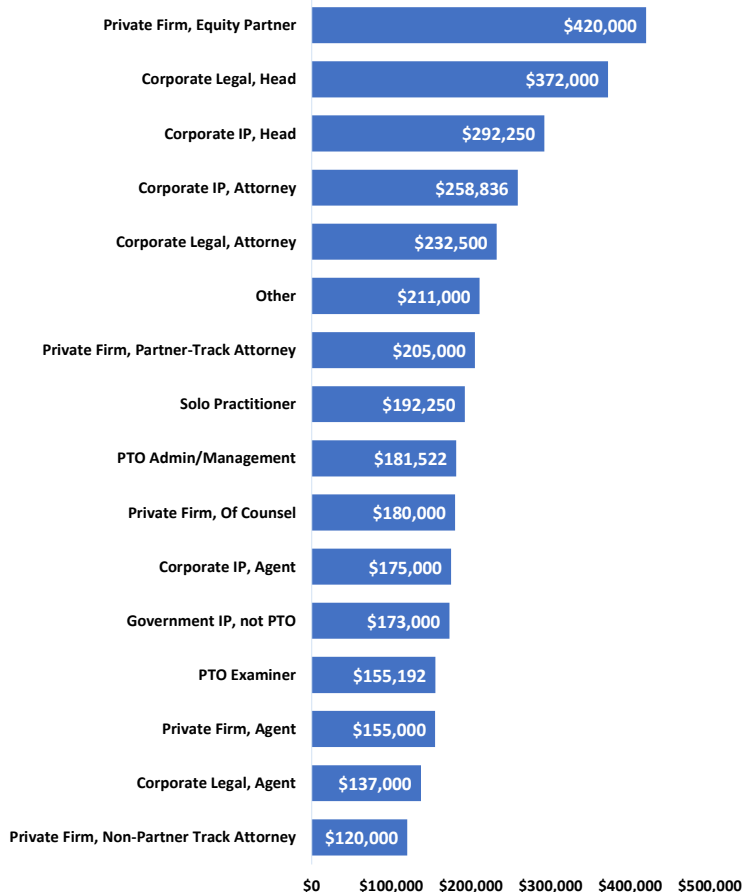
Trend of Median Incomes for Private Practice Attorneys: 2000-2022* (P. I-7, Q13a)

Private Firm-Solo Practitioners, Partners, and Partner-Track

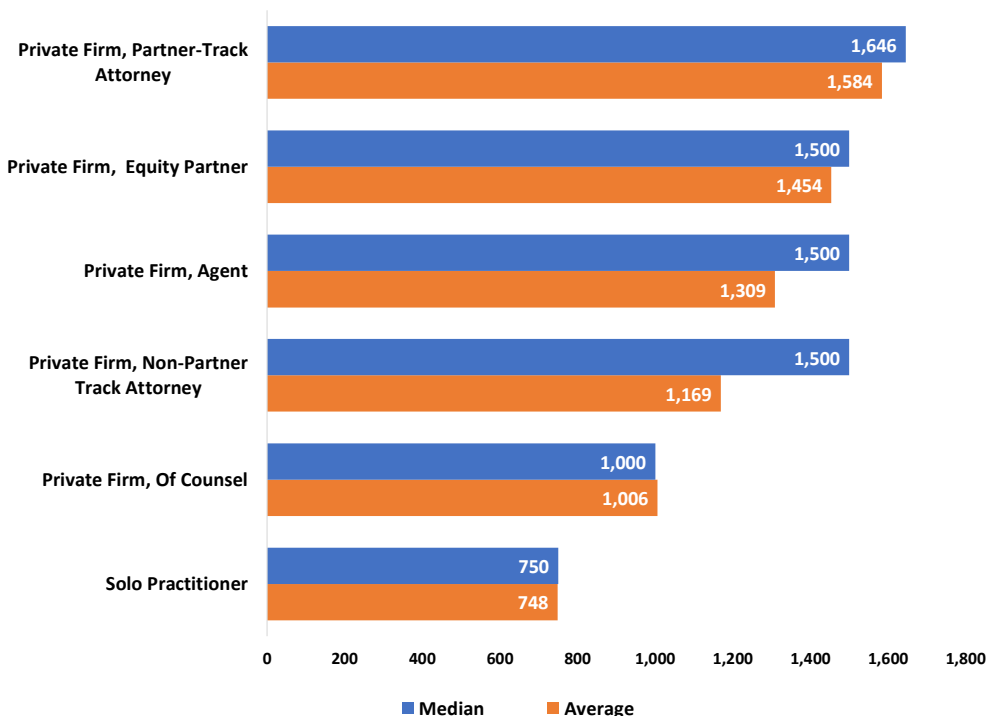


Income is reported in thousands and includes partner income, cash bonus, share of profits and deferred comp.

Median Gross Income by Primary Practice Full-Time Only (P. I-7, Q13a)

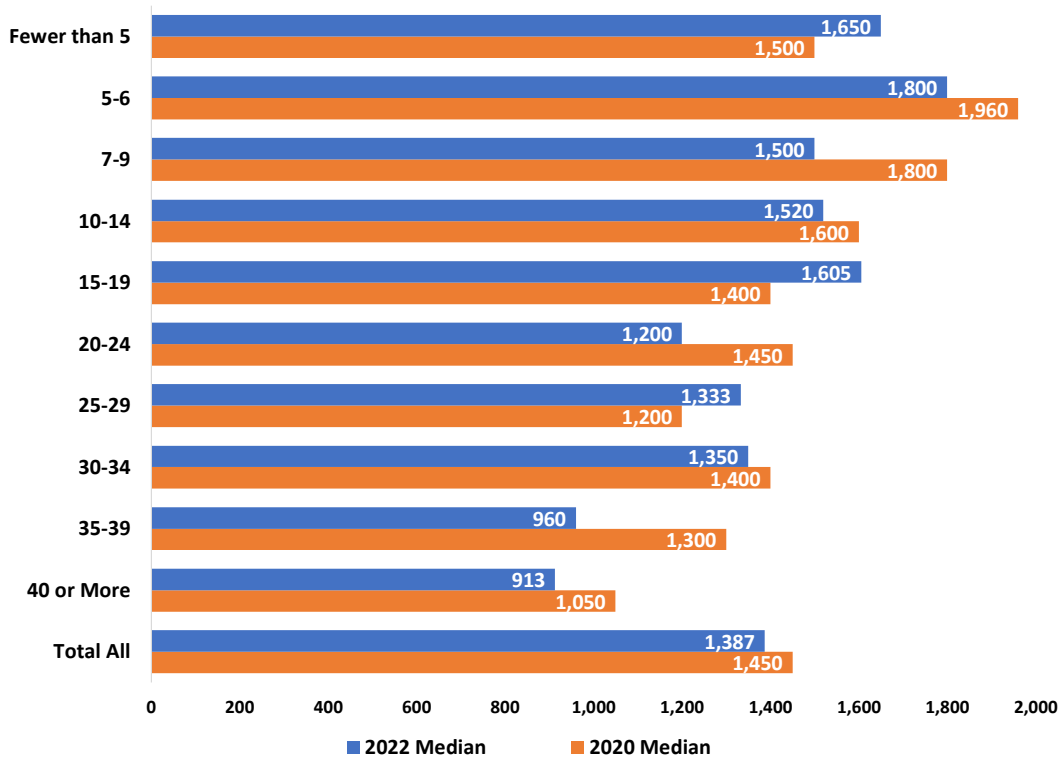


2022 Billable Hours By Private Practice Attorneys (P. I-11, Q32)



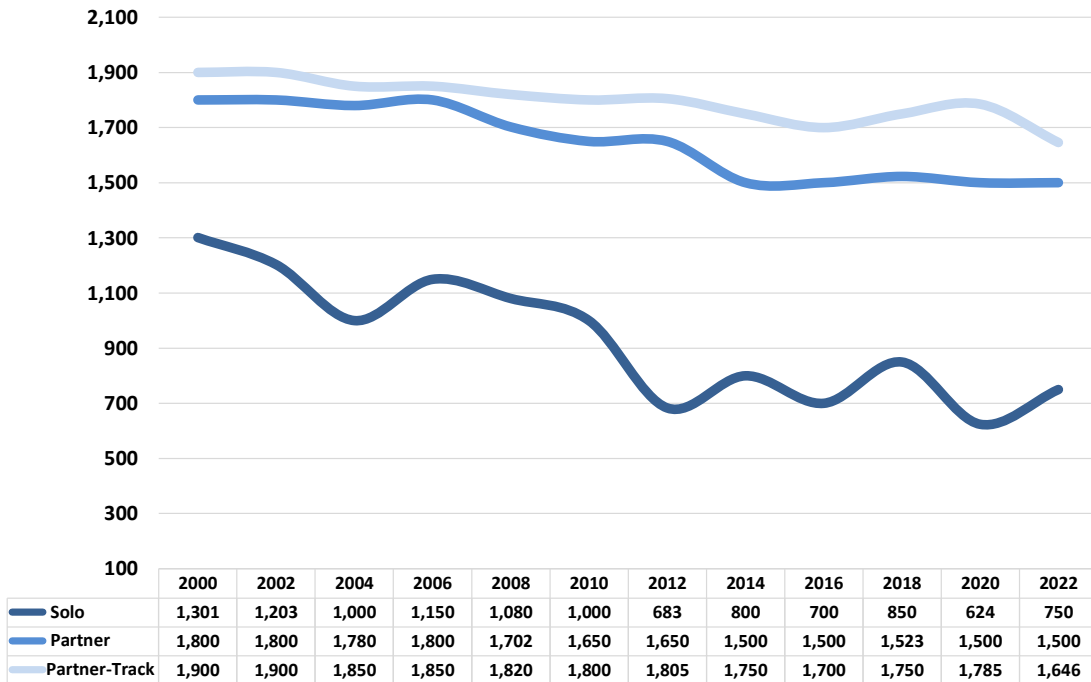
Billable Hours for Private Practice Attorneys (P. I-11, Q32)

By Years of IP Experience



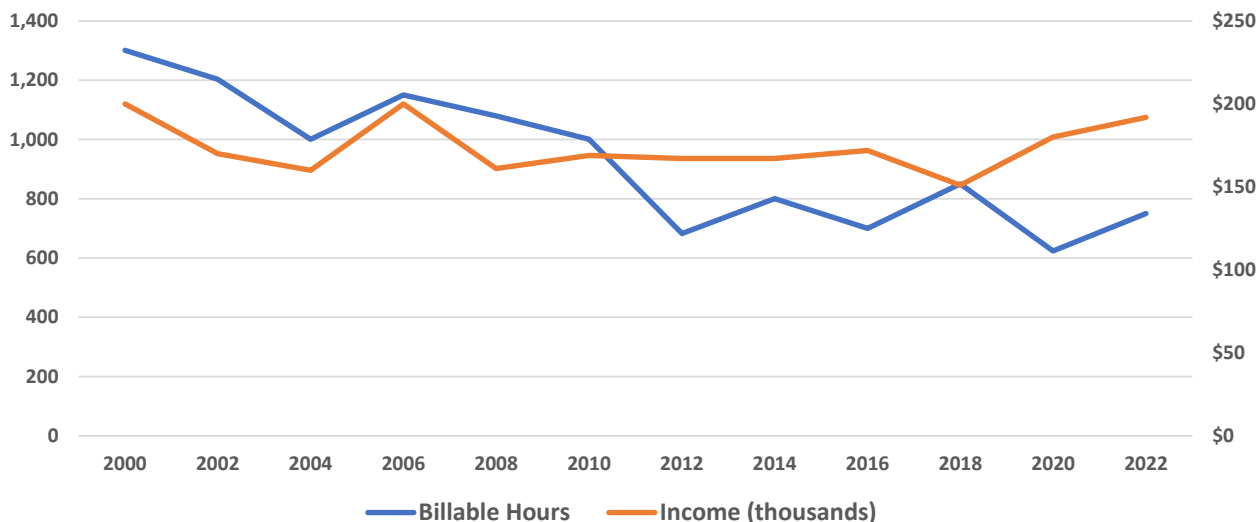
Trend of Median Billable Hours for Private Practice Attorneys: 2000-2022 (P. I-11, Q32)

Private Firm-Solo Practitioners, Partners, and Partner-Track

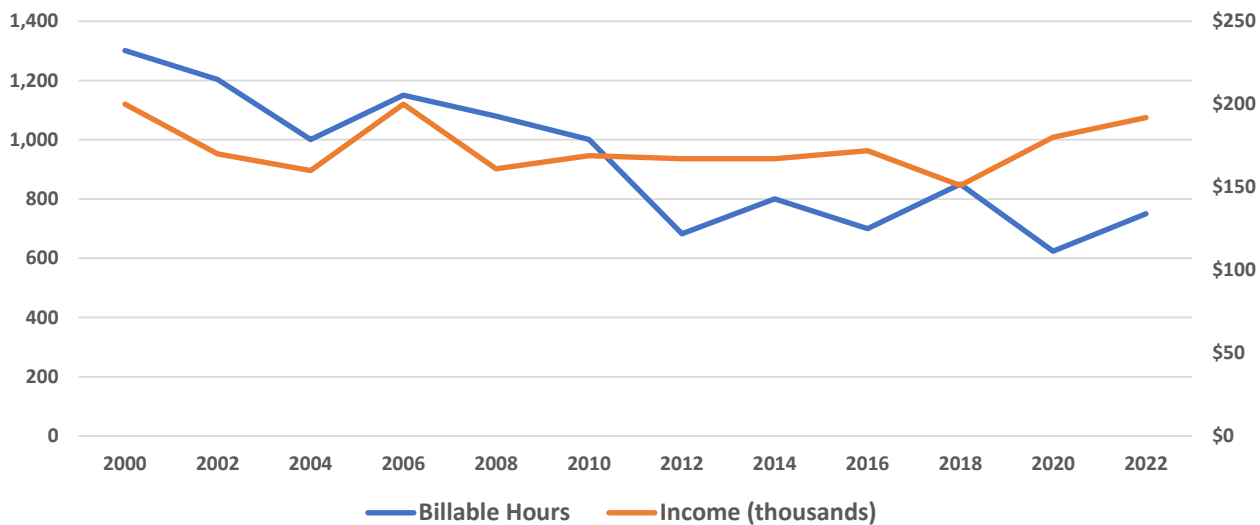


When comparing the relationship between billable hours and median gross income over time, it is not the same across all private firm practices. For solo practitioners, the median gross income moved in tandem with median billable hours over time, meaning that solo practitioners had to clock in more billable hours to see their median gross incomes increase. The correlation between billable hours and gross income is not that pronounced for both equity partners and partner-track attorneys.

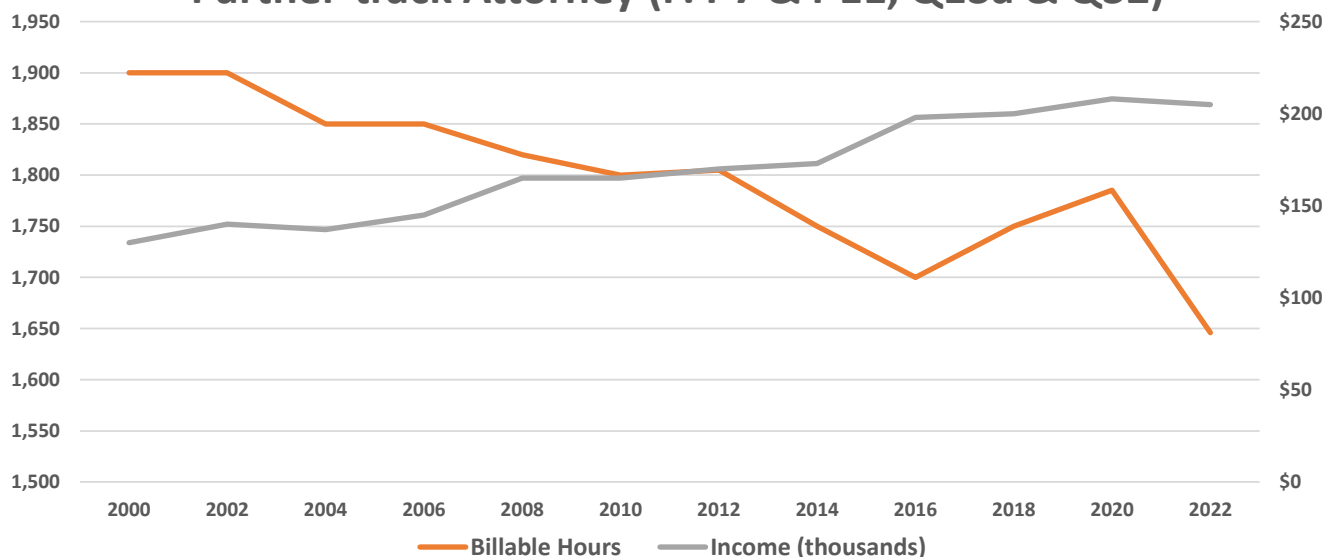
Trend of Median Gross Income and Billable Hours for Solo Practitioner (P. I-7 & I-11, Q13a & Q32)



Trend of Median Gross Income and Billable Hours for Solo Practitioner (P. I-7 & I-11, Q13a & Q32)

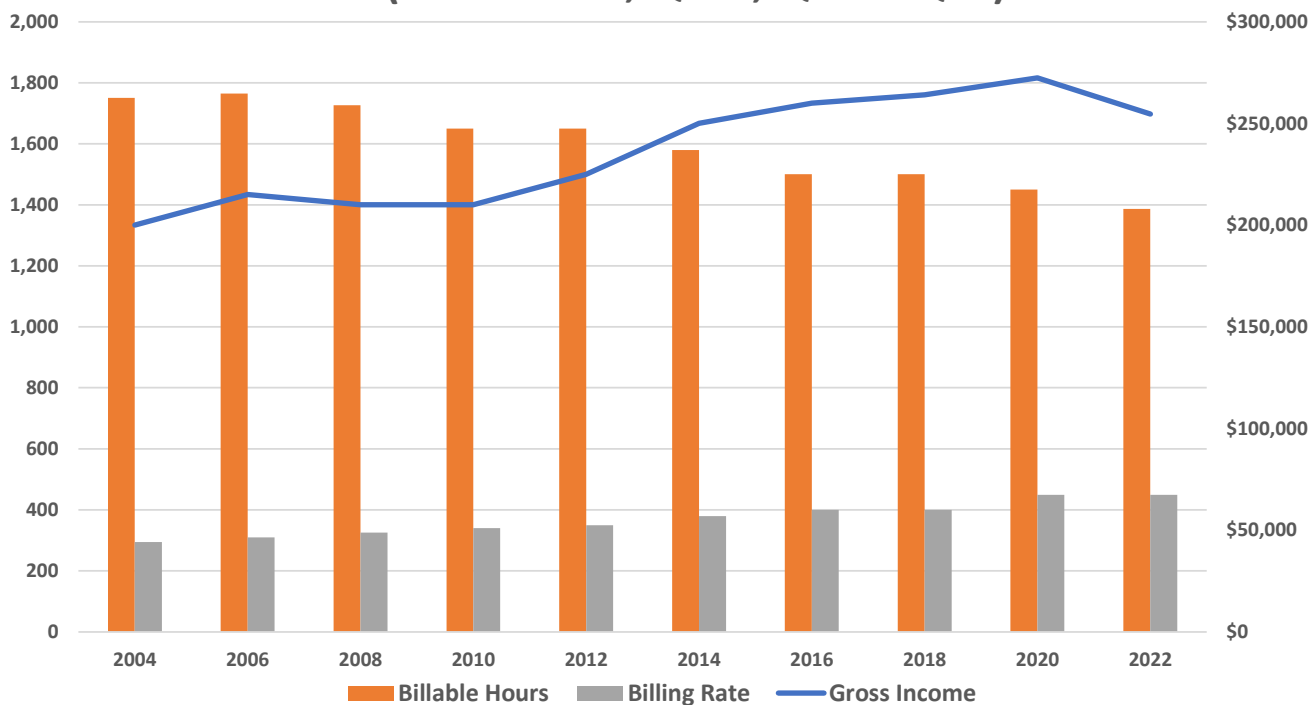


Trend of Median Gross Income and Billable Hours for Partner-track Attorney (P. I-7 & I-11, Q13a & Q32)



However, in comparing median gross income with billable hours and billing rates over the period 2004-2022 (2005-2023 surveys) for all private practice professionals the data reveals that median gross incomes have been increasing incrementally since 2004 and peaked in 2020 at \$272,500, before decreasing in 2022. On the other hand, median billable hours have decreased over the same period from 1,750 in 2004 to 1,387 in 2022, while the median billing rate for all private practice professionals has increased from \$295 in 2004 to \$450 in 2020 and 2022. With the median billing rate staying flat in 2022, the decrease in the median gross income from 2020 to 2022 is most likely due to the decrease in billable hours that could be attributed in part to the lagged effects of COVID-19 shutdowns and restrictions. The analysis of average gross incomes with average billable hours and average billing rates paints a similar picture to the analysis using median values.

Trend of Median Gross Income, Billable Hours and Billing Rate for All Private Practice 2004-2022 (P. I-7 & I-11, Q13a, Q32 & Q33)



SUMMARY OF SURVEY RESULTS BY PRACTICE TYPE

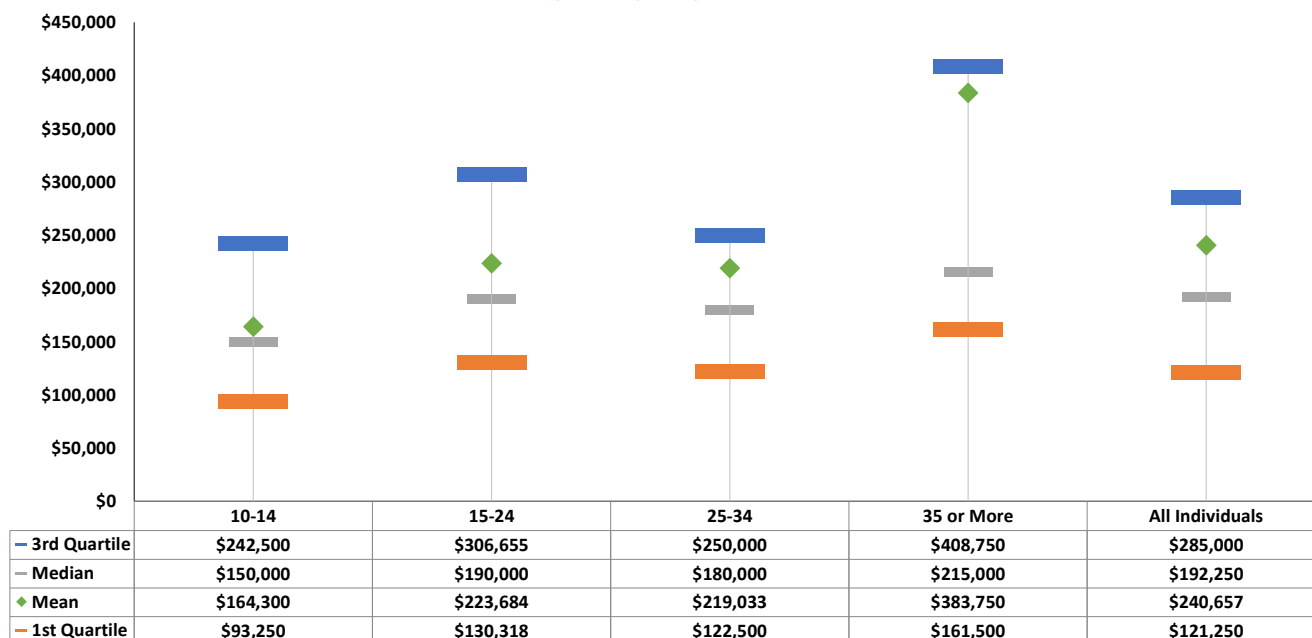
The survey findings, reported in aggregate for all respondents, are also broken down and summarized in this section for eight major practice types covered—solo practitioner; private firm, equity partner; private firm, partner-track; private firm, non-partner track; private firm, of counsel; corporate IP department, head; corporate IP department, attorney; and private firm, patent agent.

SOLO PRACTITIONER

- For the 2023 Individual Survey, there were 98 responding solo practitioners with 46.4% reporting that other than a law degree they also held a bachelor’s degree as their highest level of education, while another 41.2% reported holding a master’s degree as their highest level of education (not including a law degree).
- The average solo practitioner is approximately 60.1 years of age, has 27.4 (average) years of IP attorney experience, and another 9.3 years of non-attorney IP experience. These averages are all similar to what was reported on the 2021 survey (59.0 years old, 26.5 years of IP attorney experience, and 9.9 years of non-attorney IP experience).
- In 2023, more than eight in 10 (82.5%) responding solo practitioners were male, which is higher than reported in 2021 (77.2%), but lower than in 2019 (84.0%). Most solo practitioners were also white/caucasian (81.6%) – a very similar proportion to the 2021 solo practitioner respondents (80.4%). Both are lower percentages than in 2019 where 85.0% of responding solo practitioners were white.
- The average 2022 gross income for responding full-time solo practitioners was \$240,657, while the median was \$192,250. The 2022 average full-time solo practitioner gross income is lower than reported for 2020 (\$269,326), while the median is higher than reported for 2020 (\$180,000). Note that all income reported in previous reports was for all respondents and not full-time only.
- The average (\$251,286) and median (\$200,000) expected gross income for 2023 for full-time solo practitioners are both higher than the 2022 actual full-time values.
- The reported median 2022 year-end cash bonus for solo practitioners is \$17,800, with an average of \$23,300. This bonus data is for all solo practitioners regardless of their employment status.
- Employer 2022 contributions to 401(k)/403(b) retirement and savings plans for responding solo practitioners averaged \$30,798, which is higher than reported for 2020 (\$23,257), and 2018 (\$21,247). The median 2022 employer contribution was \$18,000, which is lower than the median for 2020 (\$22,125), and 2018 (\$20,000). Similar to the bonus data, the employer contributions are for all solo practitioners including full-time and part-time.
- Approximately one-fifth (20.6%) of solo practitioners indicated that electrical engineering represented the majority of their area of academic study. Another 16.5% reported that mechanical/aerospace engineering represented the majority of their studies, and 12.4% studied biology/biotechnology.

2022 Gross Income, Full-Time Only (P. I-15, Q13a)

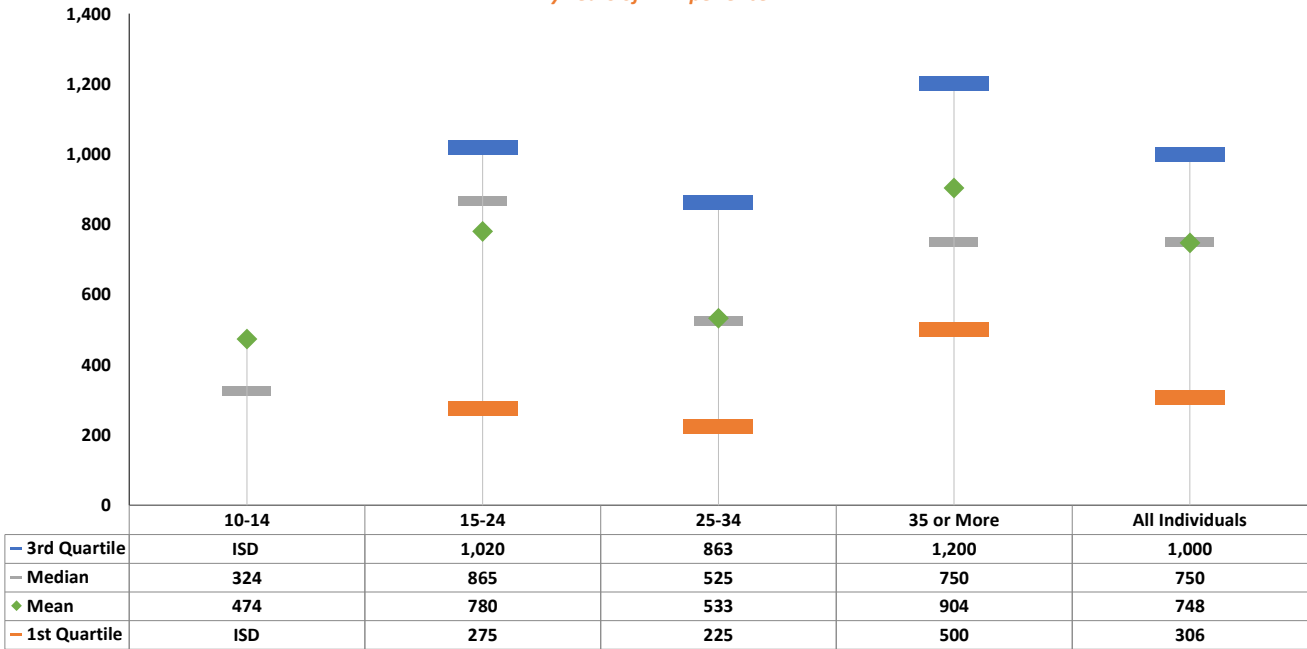
Solo Practitioner
By Years of IP Experience



- Solo practitioners spent an average of 47.3% of their time on IP prosecution work, which is higher than was reported on the 2021 survey (44.8%), but almost the same as the reported average time spent in 2018 (47.6%). Prior to the 2018 survey, it was reported that more than 50.0% of the solo practitioners' time was dedicated to IP prosecution work. Office management and administration is reported this year to take up an average of 9.6% of the responding solo practitioners' time.
- More than half (55.2%) of responding solo practitioners' time is typically spent on patents (similar to what was reported in 2021 – 54.8%). Trademarks is reported to take up an average of 15.0% of the solo practitioners' time.
- Similar to recent past surveys, the average number of new priority US and PCT patent applications prepared and filed in 2022 by solo practitioners was 11.1. In 2020, an average of 11.7 were prepared and filed, and an average of 12.0 were reported to be prepared and filed in 2018. The median prepared and filed in 2022 was 8.0.
- The average number of billable hours recorded in 2022 by responding solo practitioners was 748 – lower than reported for 2020 (945). The median number of billable hours recorded in 2022 was 750 – which is higher than the median reported for 2020 (624). The median values for previous surveys were 850 for 2018, 700 for 2016, and 800 for 2014.
- The hourly 2022 billing rate averaged \$439 for solo practitioners, while the median was \$400 – which is the same as was reported for 2020.
- In 2022, an average of 58.7% of solo practitioners' services were billed on an hourly basis. Another 40.5% were billed using a predetermined fee. An average of 17.5% of solo practitioners' work is billed at a discounted hourly rate (5.0% median).
- Same as the previous two surveys, the median dollar amount billed for legal services in 2022 by responding solo practitioners was \$240,000.

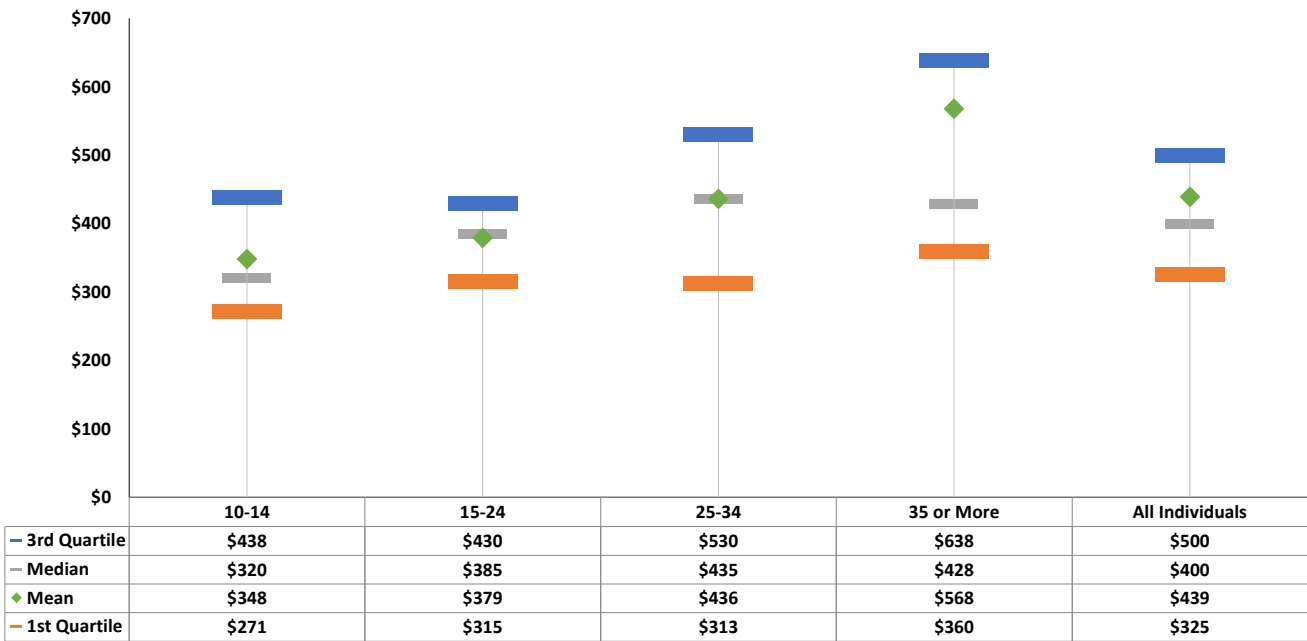
2022 Billable Hours (P. I-20, Q32)

Solo Practitioner
By Years of IP Experience



Average Hourly Billing Rate (P. I-21, Q33)

Solo Practitioner
By Years of IP Experience



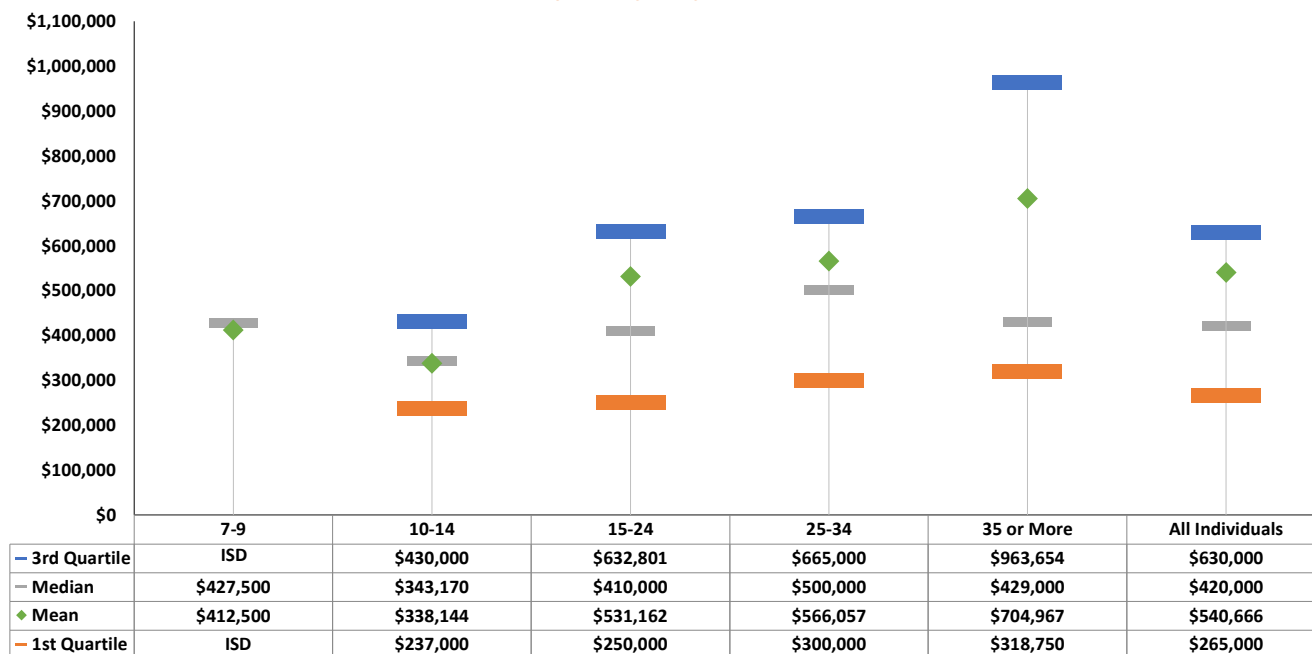
PRIVATE FIRM, EQUITY PARTNER

- This year, there were 250 private firm, equity partners responding that most often held a bachelor's degree (64.2%) as their highest degree (aside from their law degree) and were an average age of 53.6. Typically, they had 23.9 years of IP attorney experience and 5.5 years of IP non-attorney experience. These stats are all very similar to the 2021 respondents aside from the degree held, where even more held a bachelor's degree as their highest degree in 2021 (73.4%). The major field of academic study for 25.9% of this year's responding private firm, equity partners was electrical engineering.
- Slightly lower, yet similar, to recent previous surveys, 80.9% of responding private firm, equity partners are male (82.2% in 2021, and 84.9% in 2019). The percentage of responding partners that are White is higher this year than in 2021 (83.0% vs. 79.1%, respectively), but lower than reported in 2019 (87.5%).
- The reported average 2022 gross income for all full-time private firm, equity partners was \$540,666, while the median was \$420,000. Compared to 2020, the overall average gross income for all private firm, equity partners was higher (\$562,228) while the median was lower (\$405,367). Note that the 2020 data might include part-time respondents' income. Generally, the average 2022 gross income was higher for full-time partners with more years of IP attorney experience and was highest for those with 35 years or more of experience (\$704,967). When looking at income by size of firm, full-time equity partners at the largest firms (number of full-time lawyers and agents) also reported the highest average 2022 gross income (\$923,964). Additionally, full-time male partners reported a higher average salary than their female counterparts (\$556,442 vs. \$429,184, respectively).
- The median expected gross income for full-time private firm, equity partners for 2023 is \$425,000 – higher than the \$420,000 reported for 2022. The average 2023 expected income is also higher than the actual 2022 gross income (\$544,621 vs. \$540,666, respectively).
- The average 2022 year-end cash bonus for responding private firm, equity partners is \$173,016, which is significantly higher than reported for the past two surveys (\$134,759 for 2020, and \$101,487 for 2018). The 2022 median amount (\$75,000) is also higher than reported for the past three surveys (\$64,375, \$48,000 and \$70,000). Note that the bonus data is for all equity partners regardless of their employment status.
- Employer 2022 contributions to 401(k)/403(b) retirement and savings plans averaged \$26,077. The median value was slightly lower, \$20,500. Similar to the bonus data, all data are for full-time and part-time respondents.

2022 Gross Income, Full-Time Only (P. I-25, Q13a)

Private Firm, Equity Partner

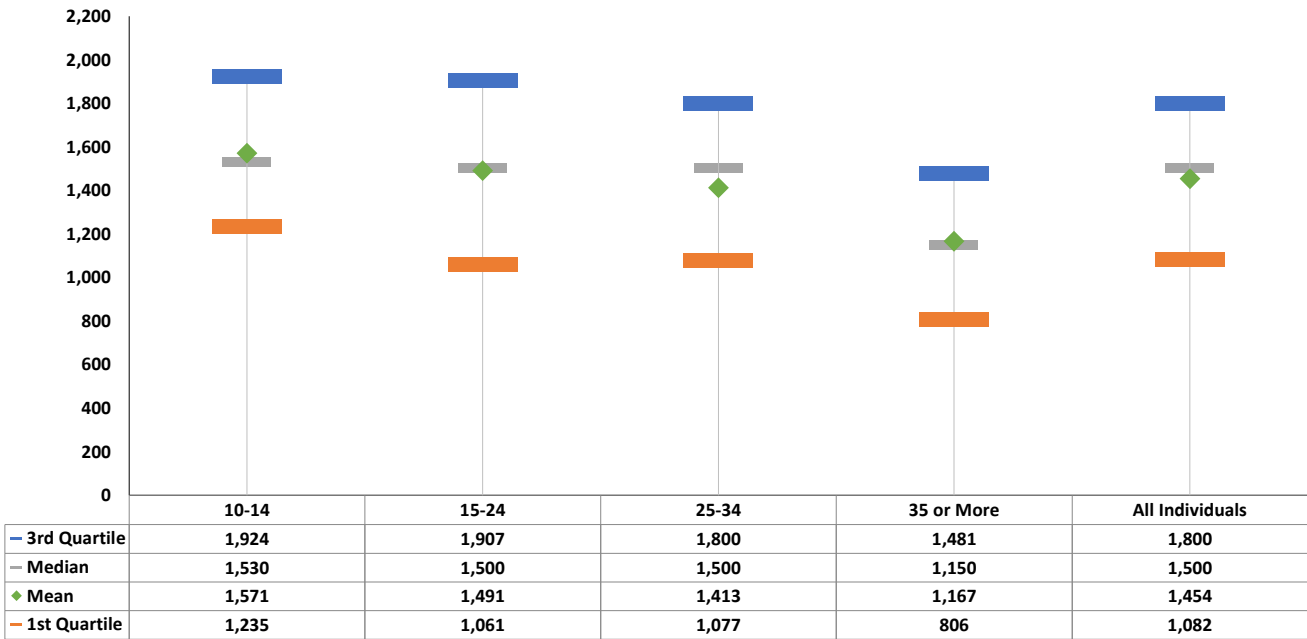
By Years of IP Experience



- Responding private firm, equity partners spend 44.2% of their time engaged in IP prosecution work and an average of 14.0% of their time on IP litigation. They also devote an average of 63.9% of their time on patents, and spend an average of 12.3% of their time on trademarks.
- The average number of new priority US and PCT Patent applications prepared and filed by responding private firm, equity partners was 28.7, higher than reported for 2020 (20.8), and more similar to the average reported for 2018 (29.3). The median of 15.0 has remained consistent over the years.
- Similar to that reported for 2020, the median number of hours billed in 2022 by private firm, equity partners was 1,500. The average for 2022 is 1,454 – which is lower than reported for 2020 and 2018 (1,465 and 1,475, respectively).
- The median average hourly billing rate in 2022 for all responding private firm, equity partners was \$500, the same as reported for 2020. The overall average for private firm, equity partners was \$585. When comparing respondents by years of experience, those with the most years of IP law attorney experience reported the highest average and median hourly billing rates (\$694 and \$610, respectively). The average hourly billing rates reported by responding partners increased in general with the size of firm (number of full-time attorneys and agents), with the highest average hourly billing rate (\$1,026) being reported by equity partners at the largest firms (more than 150 full-time attorneys and agents).
- In 2022, 61.8% of services that were billed by private firm, equity partners were billed on an hourly basis, and 34.4% were billed using a predetermined fee. An average of 34.6% of the work billed by private firm, equity partners was billed at a discounted hourly rate.
- The median dollar amount billed for legal services in 2022 by all responding private firm, equity partners was \$700,000, the average was \$856,460. These are both higher than was reported for 2020 (median, \$673,000 and average, \$786,160).
- Same as in 2021, private firm, equity partners reported spending an average of 5.6 hours per week on business development.

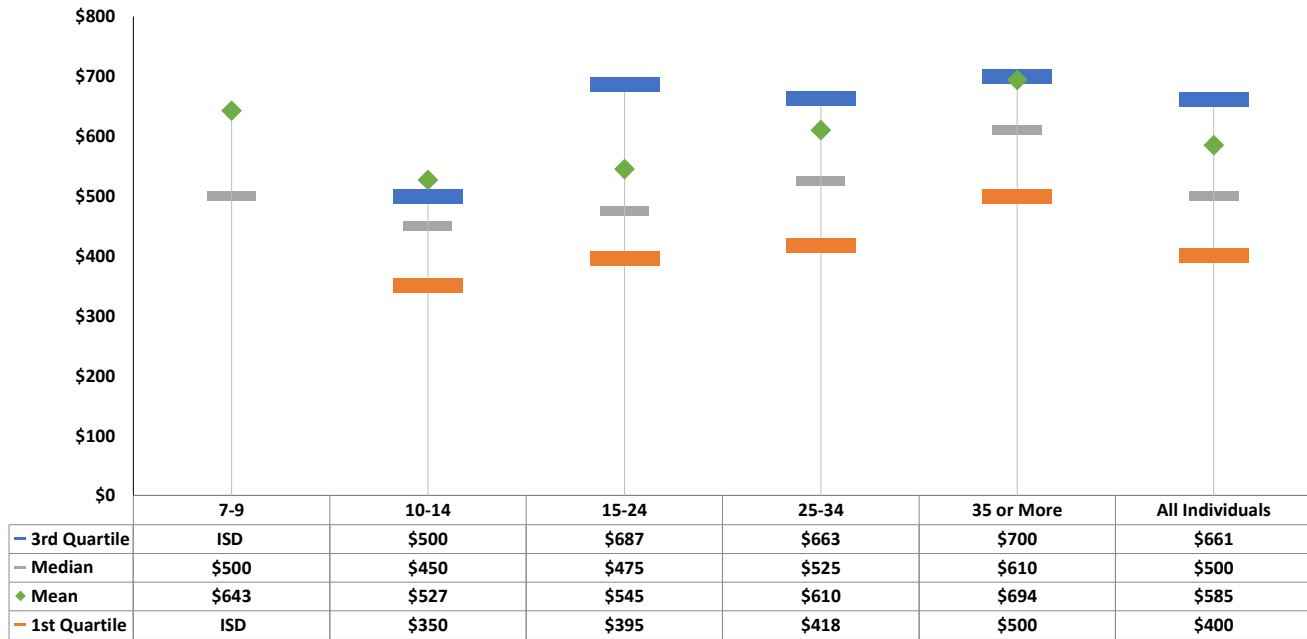
2022 Billable Hours (P. I-33, Q32)

Private Firm, Equity Partner
By Years of IP Experience



Average Hourly Billing Rate (P. I-34, Q33)

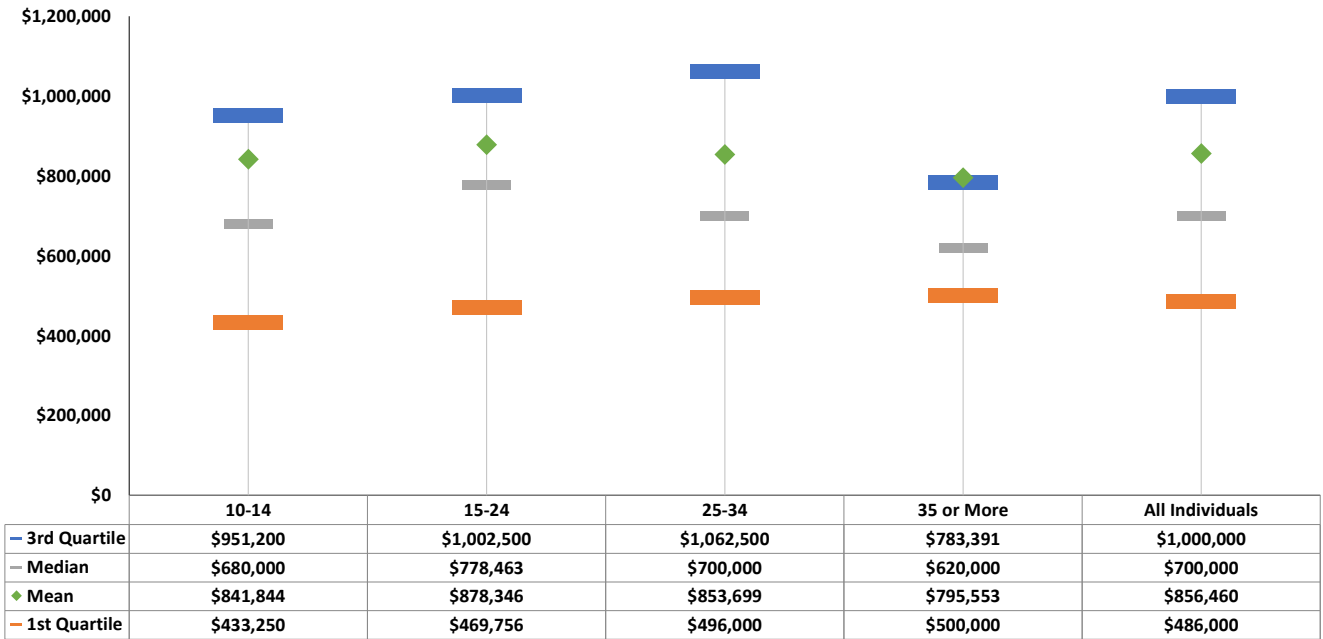
Private Firm, Equity Partner
By Years of IP Experience



Dollar Amount Billed for Legal Services Performed in 2022 (P. I-36, Q30)

Private Firm, Equity Partner

By Years of IP Experience

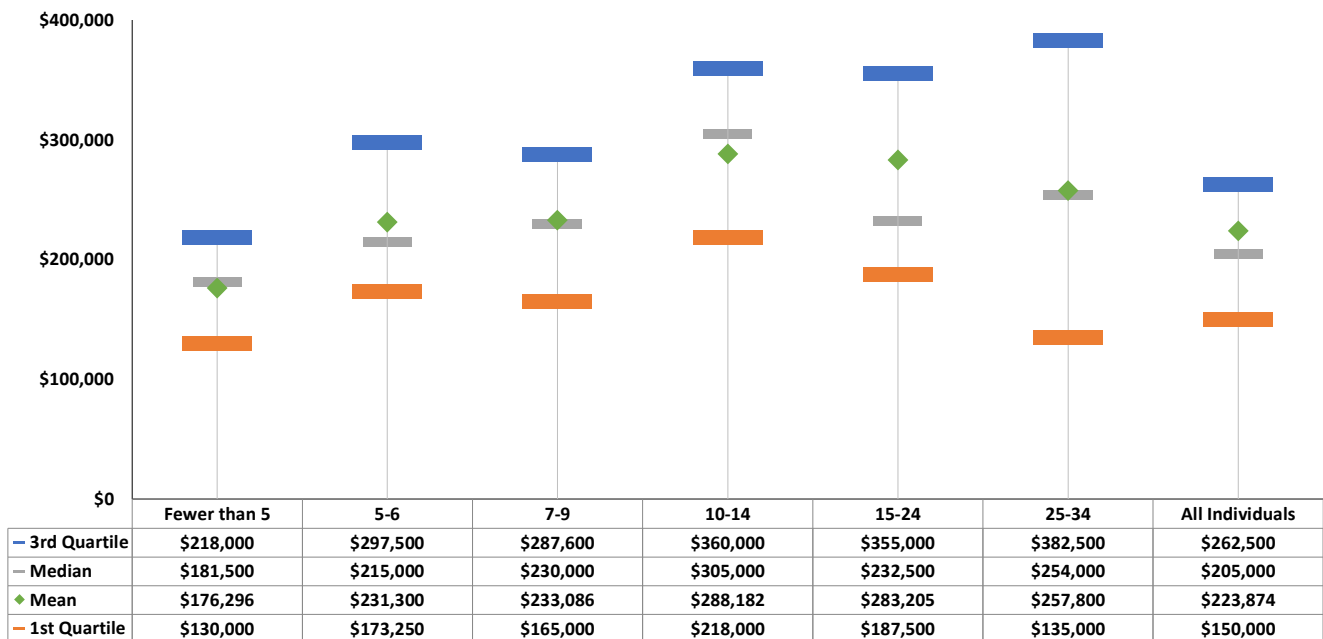


PRIVATE FIRM, PARTNER-TRACK¹

- This year, there were 76 responding private firm, partner-track attorney participants averaging 40.4 years of age. They most often hold a bachelor’s degree as their highest degree held other than a law degree (64.5%) and had an average of 9.0 years of IP attorney experience and 4.6 of IP non-attorney experience.
- Less than two-thirds of the partner-track respondents were male (62.7%) – this is considerably lower than the 75.8% reported in 2021, and 2019 (80.9%). Three-quarters of this year’s partner-track respondents were White – which is similar to the 2021 partner-track respondents (76.3%), but lower than in 2019 (88.0%). In 2021, 14.0% of partner-track respondents were Asian/Pacific Islander, while this year 9.2% are the same; 5.3% chose the “prefer not to respond” option.
- The overall average (\$223,874) and median (\$205,000) total gross income for full-time private firm, partner track attorneys in 2022 were both lower than reported for 2020 (\$236,495 and \$207,802, respectively).
- The 2022 average full-time gross income was higher for males (\$228,393) than females (\$211,934), the same was true for the medians. Those with a master’s degree as their highest level of education (excluding the law degree) reported higher 2022 average full-time gross income (\$250,333) than those that held a bachelor’s (\$217,598) or doctorate (\$212,246) degree.
- The average expected 2023 income for all responding full-time private firm, partner-track attorneys is \$248,102, while the median is \$225,000. These are both higher than the reported 2022 mean and median gross income (10.8% and 9.8% higher, respectively).

2022 Gross Income, Full-Time Only (P. I-38, Q13a)

Private Firm, Partner-Track Attorney
By Years of IP Experience

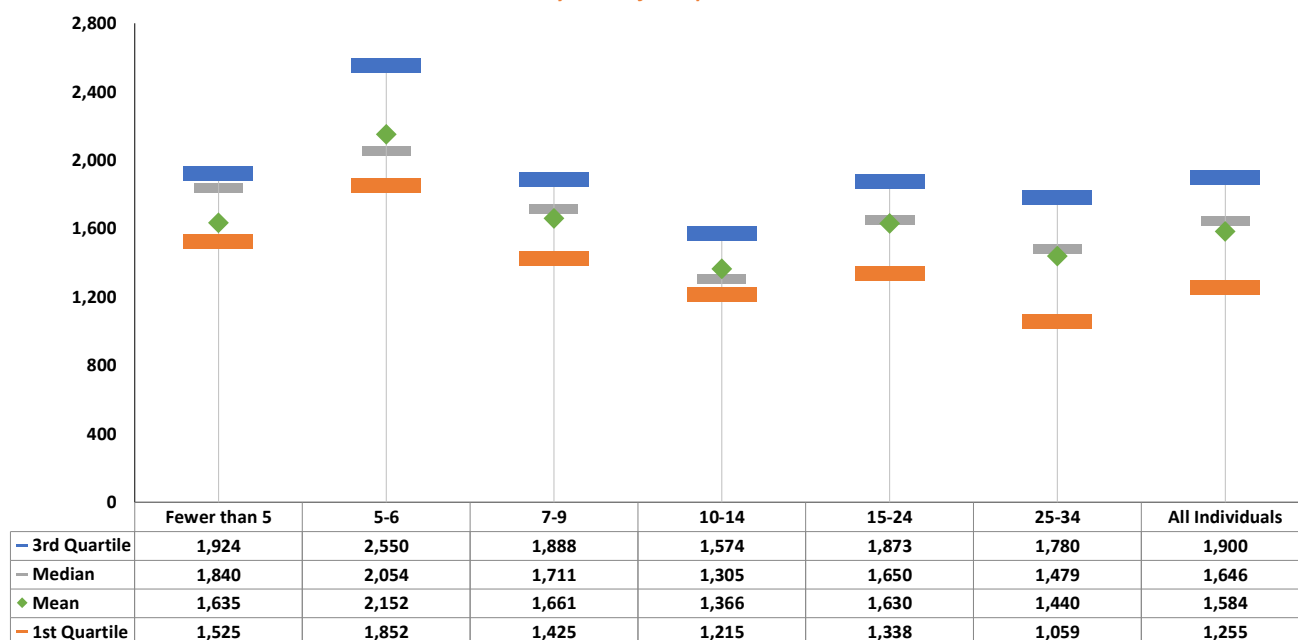


¹ Private Firm, Partner-Track Attorney was a new title in 2019. Data is compared with Private Firm, Associate data from survey waves prior to 2019.

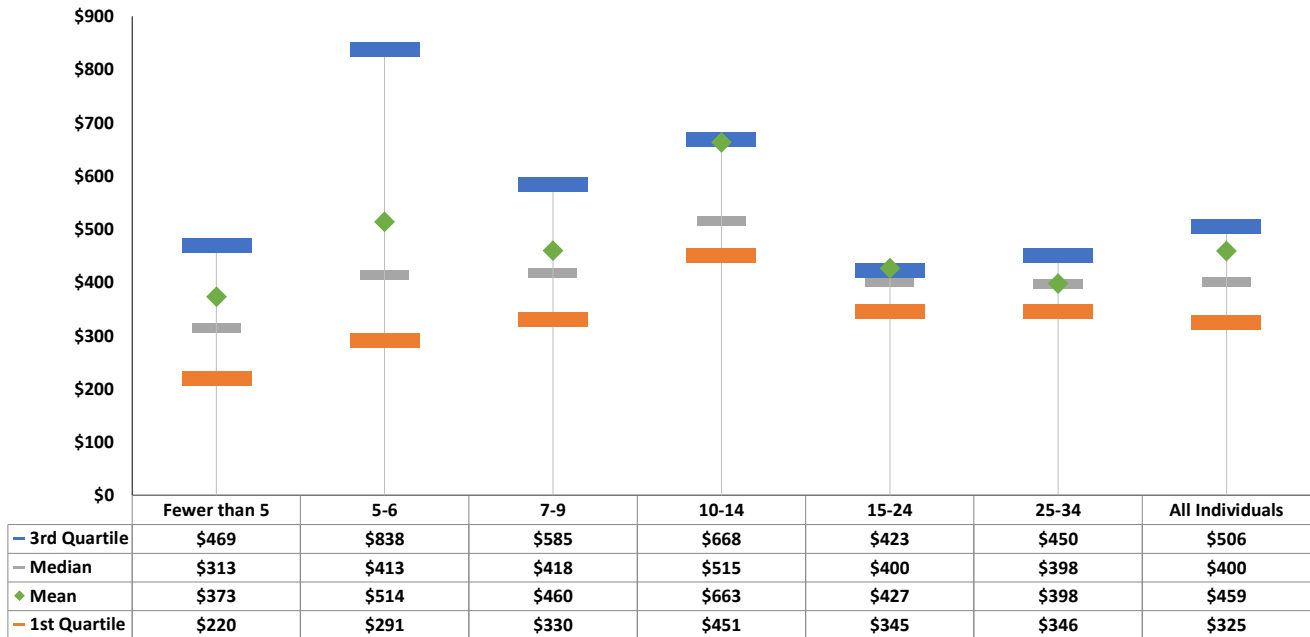
- The average 2022 year-end cash bonus for all responding private firm, partner-track attorneys was \$24,182, while the median was \$14,000. These are both lower than were reported for 2020 (\$31,126 and \$15,000, respectively) and 2019 (\$35,225 and \$16,000, respectively).
- The average employer 2022 contribution to responding partner-track attorneys' 401(k)/403(b) retirement and savings plans was \$6,957, while the median contribution was \$5,000.
- Private firm, partner-track attorneys reported spending an average of 50.4% of their time on IP prosecution work, and 16.8% on IP litigation. In terms of time spent by area of IP work, private firm, partner-track attorneys devoted an average of 71.5% of their time on patents, which is lower than reported in 2021 (76.0%) and 2019 (76.6%). They also spent an average of 8.3% of their time on trademarks.
- Private firm, partner-track attorneys reported preparing and filing an average of 17.7 new priority US and PCT patent applications in 2022, which is higher than reported in 2020 (15.5), but lower than reported for 2018 (20.2), 2016 (22.5), and 2014 (18.0). The median reported prepared and filed in 2022 was 11.0.
- The median number of billable hours recorded by responding partner-track attorneys for 2022 is lower (1,646) than has been reported for the past four surveys (1,785, 1,750, 1,700, and 1,750, respectively). The average number of billable hours recorded in 2022 was 1,584.
- The median average 2022 hourly billing rate reported by responding private firm, partner-track attorneys was \$400, higher than the median reported for 2020 (\$390) and 2018 (\$350).
- Less than two-thirds (64.4%) of services performed in 2022 by responding private firm, partner-track attorneys were billed hourly. This is lower than the 67.5% reported for 2020, which was also lower than the 71.8% reported for 2018. Approximately one-third (34.4%) of services were billed using a predetermined fee. More than one-third (35.0%) of partner-track attorneys' work was billed, on average, at a discounted hourly rate.
- The median dollar amount billed for legal services performed by responding private firm, partner-track attorneys in 2022 was \$594,000, which is higher than was reported for 2020 (\$540,000), 2018 (\$501,762) and 2016 (\$533,000). The average amount billed for 2022 is \$642,915.

2022 Billable Hours (P. I-46, Q32)

Private Firm, Partner-Track Attorney
By Years of IP Experience



Average Hourly Billing Rate (P. I-47, Q33)
 Private Firm, Partner-Track Attorney
 By Years of IP Experience



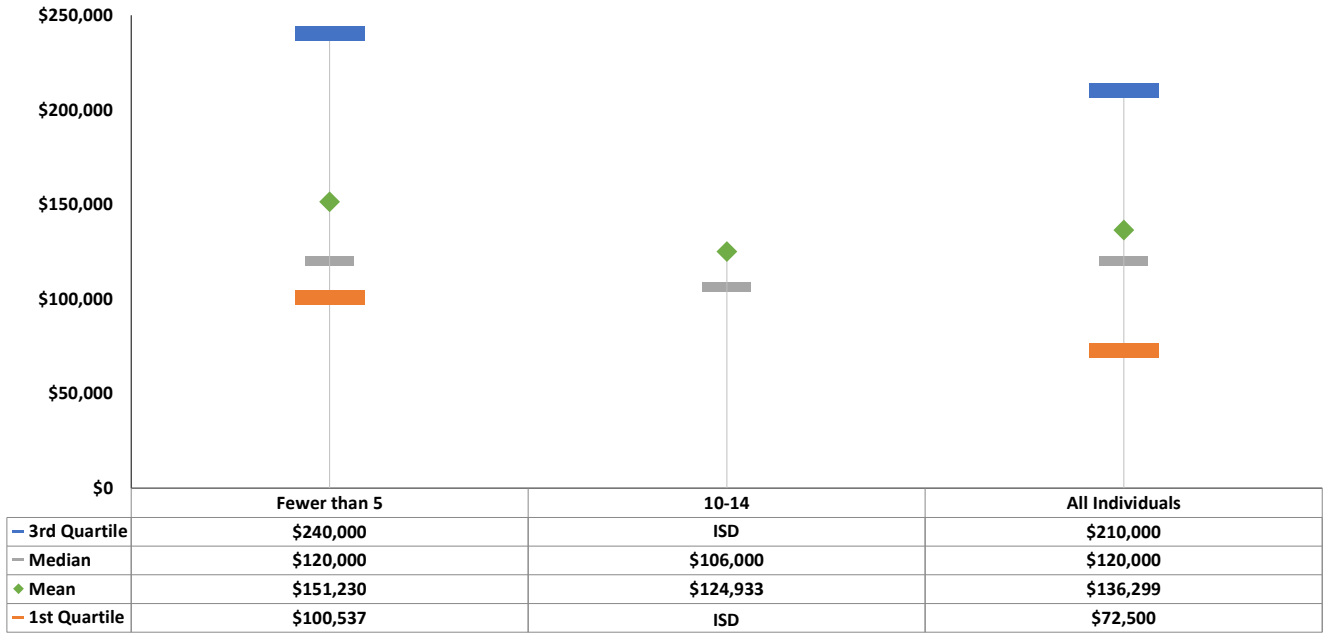
Dollar Amount Billed for Legal Services Performed in 2022 (P. I-50, Q30)
 Private Firm, Partner-Track Attorney
 By Years of IP Experience



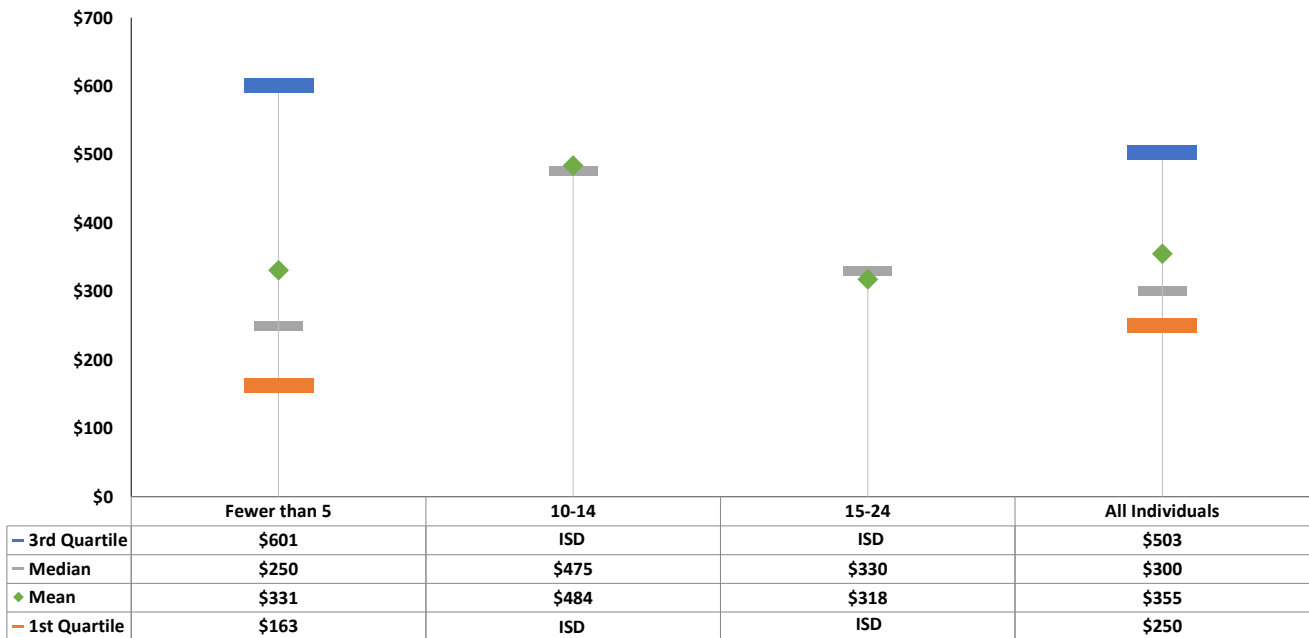
PRIVATE FIRM, NON-PARTNER TRACK

- This year, there were 18 private firm, non-partner track attorneys responding that most often (77.8%) reported holding a bachelor's degree as the highest degree held, exclusive of the law degree. The average age of these respondents was 42.9 years, and they typically had an average of 10.3 years of IP attorney experience and 5.0 years of IP non-attorney experience.
- Unlike the past two surveys, 72.2% of responding private firm, non-partner track attorneys were male. In 2021, half of the non-partner track respondents were male, while in 2019, 65.0% of non-partner track respondents were male. Most responding non-partner track attorneys were White (83.3%) – which is different from the 2021 respondents (55.0%), but more similar to the 2019 respondents where 85.0% were White.
- The average total gross income for 2022 for responding full-time non-partner track attorneys is \$136,299, which is lower than reported for 2020 (\$158,068) and 2018 (\$143,180) – which might have included part-time income. The median 2022 total gross income is \$120,000. It is worth noting that there were two private firm, non-partner track part-time respondents this year, although a summary of the part-time data cannot be shown for reasons of confidentiality.
- The average 2023 expected gross income for full-time respondents is \$148,769, while the median is \$140,000.
- Higher than the past two surveys, private firm, non-partner track attorneys reported spending an average of 76.2% of their time on IP prosecution work. The percentage of responding non-partner track attorneys' time spent, based on areas of IP, was concentrated in patents (75.5%), which is similar to what was reported in 2021.
- With a median 2022 billing rate of \$300, non-partner track attorneys reported that they recorded a median of 1,500 billable hours in 2022.
- Hourly billing accounted for 43.8% of 2022 services billed by responding non-partner track attorneys, while 53.8% of services were billed as a predetermined fee. Less than one-third (30.4%) of their work was billed at a discounted hourly billing rate.

2022 Gross Income, Full-Time Only (P. I-51, Q13a)
 Private Firm, Non-Partner-Track Attorney
 By Years of IP Experience



Average Hourly Billing Rate (P. I-54, Q33)
 Private Firm, Non-Partner-Track Attorney
 By Years of IP Experience

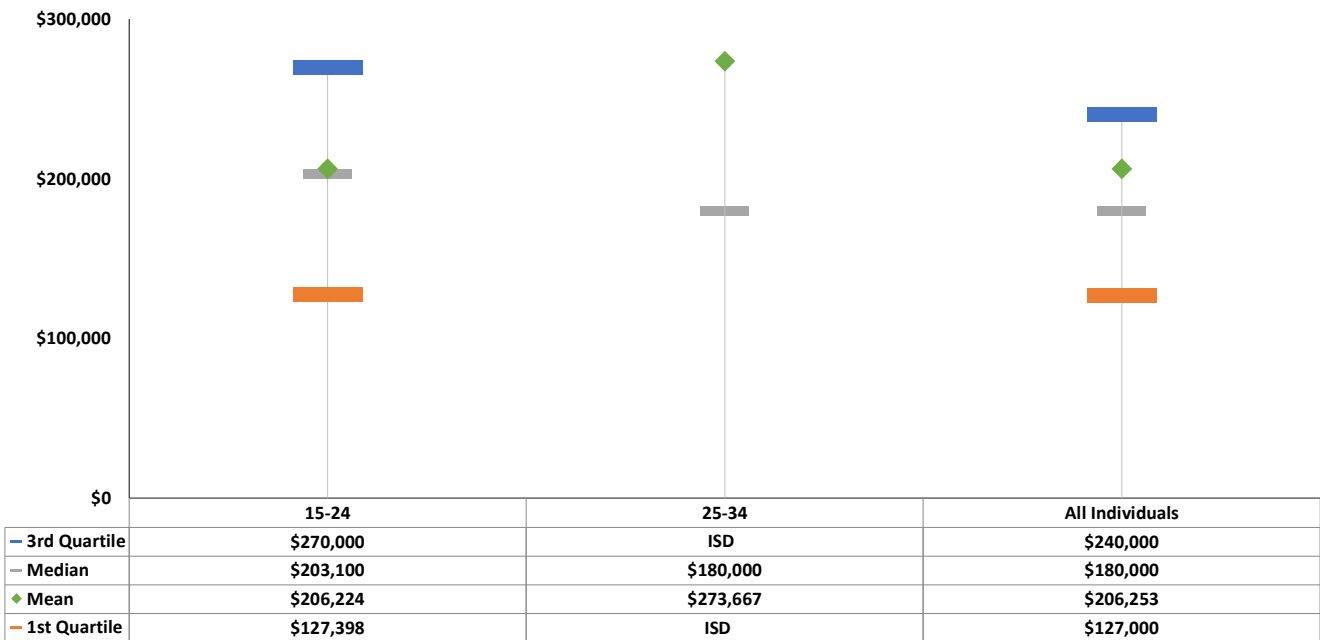


PRIVATE FIRM, OF COUNSEL

- There are 30 private firm, of counsel attorneys who participated in this year’s survey with an average age of 60.6 years. Of counsel attorneys reported having an average of 28.8 years of IP attorney experience, and 9.3 years of IP non-attorney experience. Two-thirds (66.7%) hold a bachelor’s degree as the highest degree held other than a law degree.
- Less than two-thirds (64.3%) of the responding private firm, of counsel attorneys are male, and 79.3% are White.
- The average 2022 total gross income for full-time private firm, of counsel attorneys was \$206,253, which is lower than was reported for 2020 (\$233,704, which might have included part-time). The median for 2022 was \$180,000.
- The expected 2023 full-time total gross income—both average (\$198,467) and median (\$160,000)—are lower than the corresponding 2022 actual full-time total gross income values.
- The median year-end bonus was \$16,000 and was for all respondents regardless of their employment status.
- The 2022 median employer contribution to the responding of counsel attorneys’ 401(k)/403(b) retirement and savings plans was \$17,361 while the average was \$26,384. This data is also for all respondents, similar to the bonus data.

2022 Gross Income, Full-Time Only (P. I-56, Q13a)

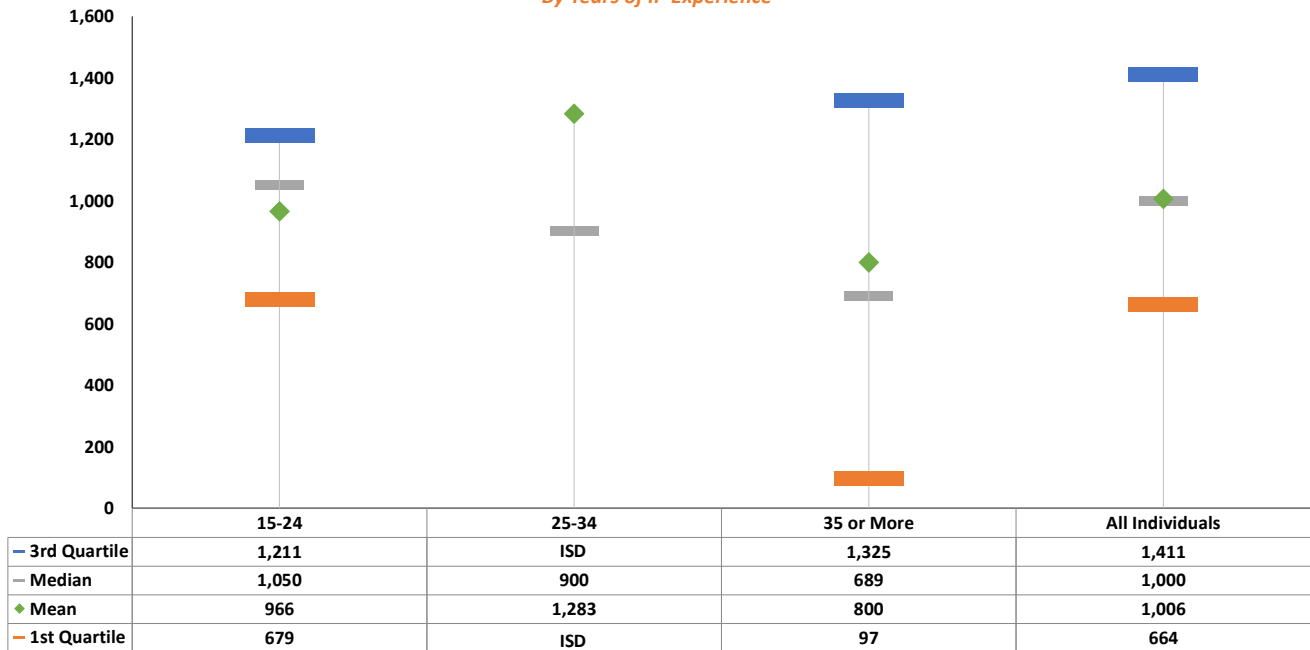
Private Firm, Of Counsel
By Years of IP Experience



- Well over half (57.7%) of private firm, of counsel attorneys’ time is spent on IP prosecution work, while 13.1% of their time was spent on IP litigation. In terms of areas of IP, an average of 65.3% of responding private firm, of counsel attorneys’ time was spent on patents and 17.3% was spent on trademarks.
- The median number of billable hours recorded in 2022 by responding private firm, of counsel was 1,000, which is higher than reported for 2020 (828), but lower than for 2018 (1,400). The median average hourly rate in 2022 was \$390, while the average was \$457.
- Nearly three-quarters (73.7%) of private firm, of counsel attorneys’ 2022 services were billed hourly while an average of 25.0% of their services were billed using a predetermined fee.
- The 2022 median dollar amount billed for legal services by private firm, of counsel attorneys was \$336,022, which continues a declining trend since 2014; \$422,030 for 2020, \$440,210 for 2018, \$575,000 for 2016 and \$551,000 for 2014.

2022 Billable Hours (P. I-59, Q32)

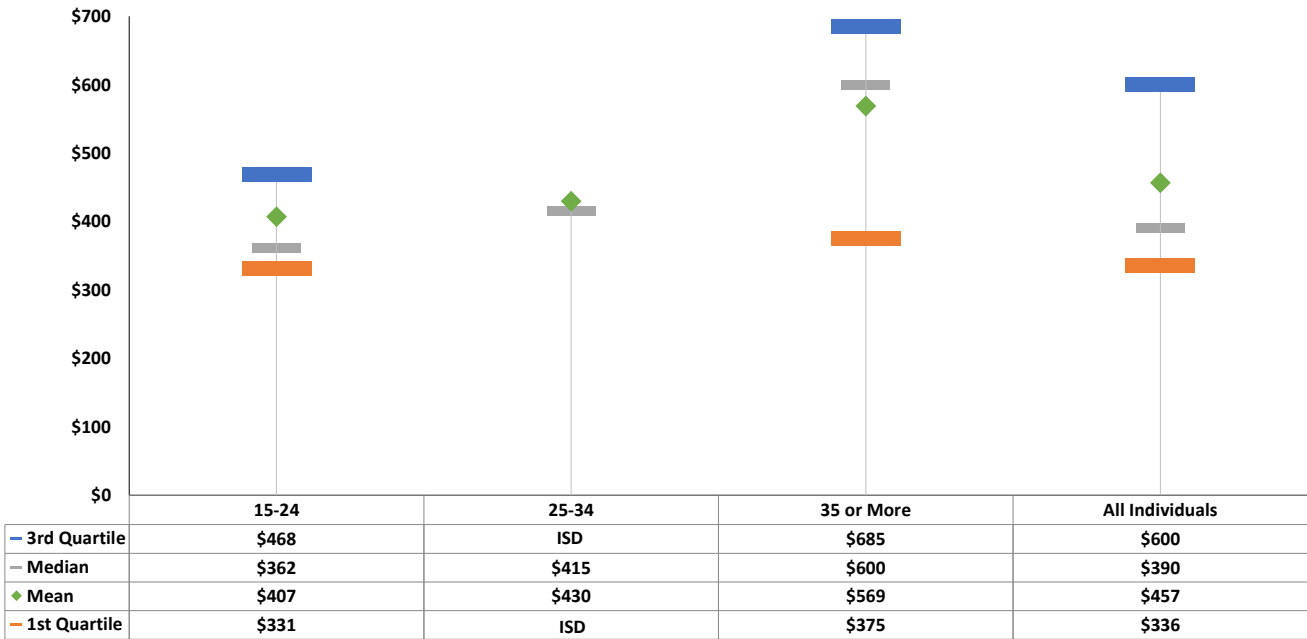
Private Firm, Of Counsel
By Years of IP Experience



Average Hourly Billing Rate (P. I-60, Q33)

Private Firm, Of Counsel

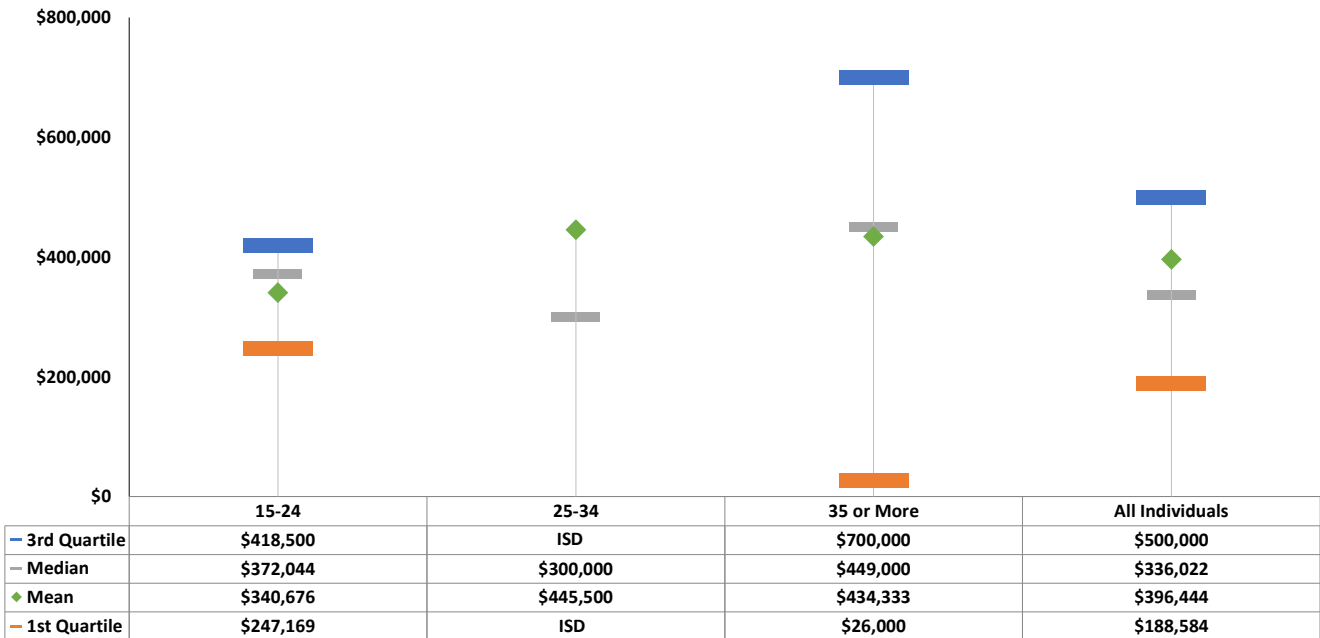
By Years of IP Experience



Dollar Amount Billed for Legal Services Performed in 2022 (P. I-61, Q30)

Private Firm, Of Counsel

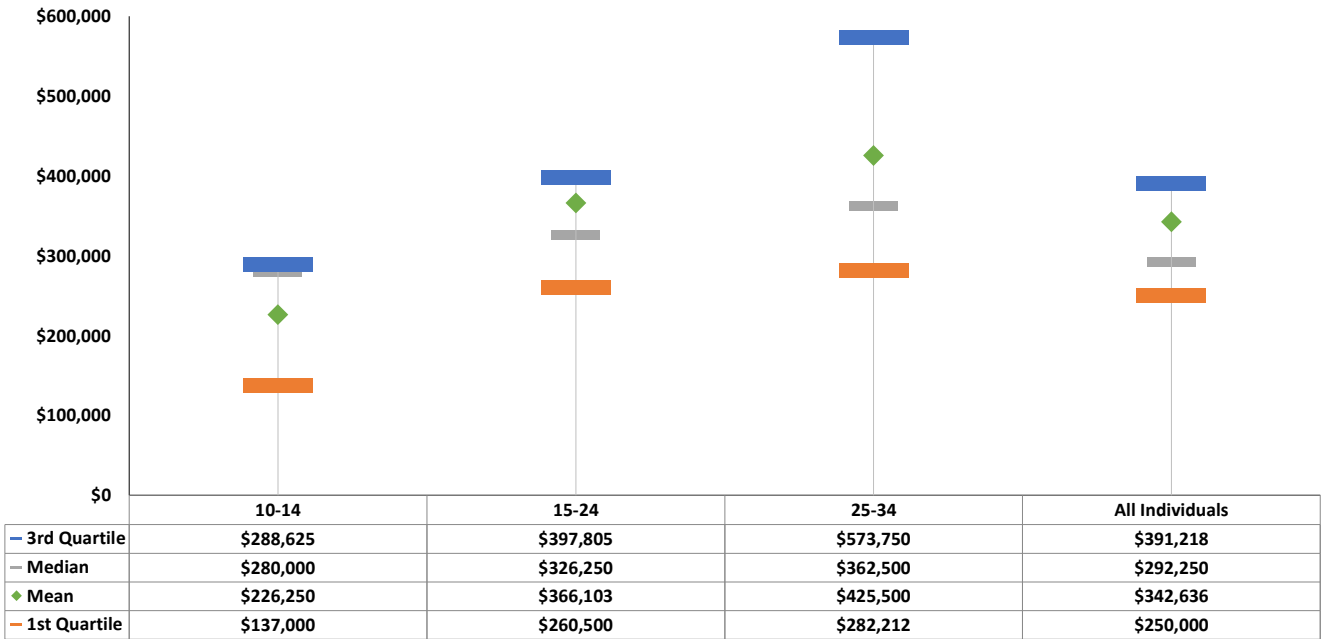
By Years of IP Experience



HEAD OF CORPORATE IP DEPARTMENT

- Responses to the 2023 survey garnered 52 heads of corporate IP departments, who averaged 52.2 years of age, 21.9 years of IP attorney experience, and 6.8 years of IP non-attorney experience.
- Other than their law degree, 51.9% of the 2023 corporate IP department heads held a bachelor's degree as their highest education, while 32.7% held a master's degree and 13.5% held a doctorate. Approximately one-quarter (25.5%) reported that biology/biotechnology was their main area of academic study, 19.6% mainly studied mechanical/aerospace engineering, 13.7% studied electrical engineering and 11.8% reported that they mainly studied computer science/software engineering. These percentages are different from what was reported in 2021, where 29.8% of the 2021 IP department head respondents reported that electrical engineering was their main area of academic study.
- Similar to the 2021 IP department head respondents (70.2%), 71.2% of the IP department heads for this year's survey were male. Different from the 2021 respondents (72.4%), 86.5% were White. This is more similar to the 2019 respondents (89.2%).
- The average 2022 total gross income for all responding full-time corporate IP department heads was \$342,636, with a median of \$292,250. These are both lower than the average and median reported for 2020 (\$382,761 and \$300,000, respectively). Full-time male corporate IP department heads reported higher average 2022 gross income (\$367,017) than females (\$284,794).
- The average expected cash income for full-time corporate IP department heads in 2023 is \$341,227, which is slightly lower than the 2022 actual full-time gross income (\$342,636). The median full-time expected 2023 income is higher than the actual 2022 full-time gross income (\$322,821 vs. \$292,250, respectively).
- The average year-end cash bonus for corporate IP department heads was \$62,853, which is lower than reported in 2021 (\$73,928), 2019 (\$81,688) and in 2017 (\$99,597). The median year-end bonus was \$46,271, also lower than the previous three surveys.
- Employer 2022 contributions to the responding corporate IP heads' 401(k)/403(b) retirement and savings plans averaged \$14,271 and is higher than reported for 2020 (\$13,997) and 2018 (\$12,602). The median employer contribution was \$12,250.
- Corporate IP department heads reported spending an average of 19.6% of their time on IP prosecution work, 18.2% managing outside counsel for IP prosecution work, and 10.0% of their time on non-IP legal work.
- In terms of the percentage of time spent in IP areas, corporate IP heads reported spending an average of 41.0% of their time on patent work, which is slightly lower than reported in 2021 (44.3%).
- In 2022, corporate IP department heads prepared and filed an average of 38.3 new priority US and PCT patent applications (12.0, median).
- Short of one-half (47.7%) of 2023 responding corporate IP department heads reported that they did not have any direct or indirect IP lawyer and patent agent reports. This is considerably higher than reported in 2021 (35.3%) and 2019 (27.3%). Approximately one-third (34.1%) have 1-5 direct or indirect IP lawyers and agents reporting to them, and 11.4% reported having 6-10 reports.

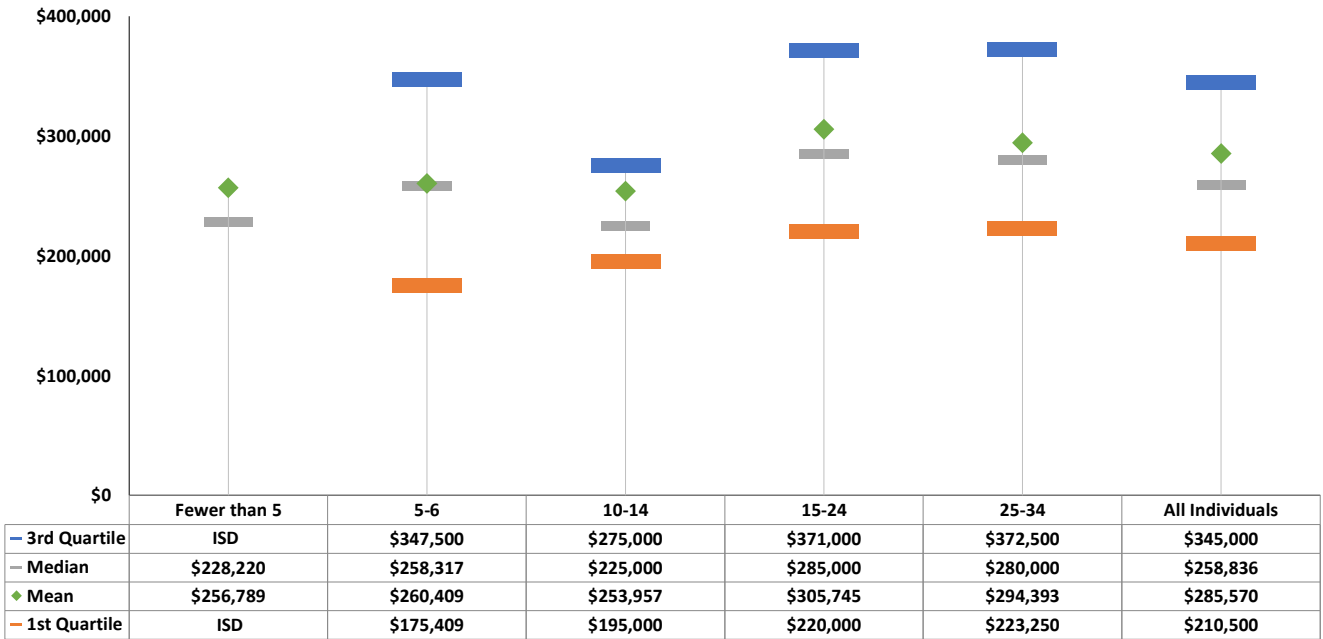
2022 Gross Income, Full-Time Only (P. I-63, Q13a)
Corporate IP Department, Head
By Years of IP Experience



CORPORATE IP DEPARTMENT, ATTORNEY

- In 2023, 57 corporate IP department attorneys responded to the Individual Survey. They were typically 49 years old, and similar to the responding 2021 corporate IP department attorneys, had an average of 17.2 years of IP attorney experience and 5.5 years of IP non-attorney experience.
- Also similar to the 2021 respondents, approximately six in 10 (57.9%) held a bachelor's degree as their highest degree, not including their law degree. Another 26.3% held a master's degree, and 15.8% reported having a doctorate degree as their highest degree other than law. Just under one-fifth (19.3%) reported that their main field of academic study was electrical engineering while another 17.5% of responding corporate IP department attorneys reported that their main field of academic study was biology/biotechnology.
- Approximately seven in 10 (69.6%) of responding corporate IP department attorneys are male, and 80.7% are White. In 2021, 79.6% were male, and 77.6% were White.
- Full-time corporate IP attorneys reported an average 2022 gross income of \$285,570, which is lower than the past two surveys – \$296,043 in 2021, and \$327,387 in 2018. The median full-time income was \$258,836. The average full-time gross income in 2022 was higher for males than females (\$295,924 vs. 260,736, respectively), and when comparing by degree held, it was highest for those that held a doctorate as their highest non-law degree (\$340,762).
- The median expected 2023 total gross income for responding full-time corporate IP department attorneys is \$247,500, lower than the actual 2022 median total full-time gross income (\$258,836). The same is true when comparing the averages.
- The average year-end 2022 bonus for responding corporate IP department attorneys was \$52,750, which is lower than the average reported for 2020 (\$57,764). The median year-end 2022 bonus was \$35,800 – also lower than the median reported for this group for 2020 (\$41,500).
- The average employer 2022 contribution to responding corporate IP department attorneys' 401(k)/403(b) retirement and savings plans was \$13,377, which is higher than reported for 2020 (\$11,930). The 2022 median is also slightly higher than reported for 2020 (\$11,976 vs. \$10,000, respectively).
- Corporate IP department attorneys reported that an average of 34.8% of their time is devoted to IP prosecution work. This is higher than the 27.0% reported in 2021. Another 17.8% of their time is spent managing outside counsel for IP prosecution work – which is similar to the 18.0% reported in 2021.
- Similar in prioritization to 2021, in terms of areas of IP work, corporate IP department attorneys' time is most often spent on patents (61.9%) – this percentage of time spent is higher than reported in 2021, however (52.5%). Another 12.6% of their time is typically spent on general IP work – which is lower than reported in 2021 (14.7%).
- Corporate IP department attorneys reported that they filed and prepared an average of 24.2 new priority US and PCT patent applications in 2022—this is higher than the averages reported for 2021 (16.4) and 2018 (17.9).
- More than two-thirds (64.8%) of responding corporate IP department attorneys do not have any direct or indirect reports while 33.3% reported having between 1 and 5 reports.

2022 Gross Income, Full-Time Only (P. I-77, Q13a)
Corporate IP Department, Attorney
By Years of IP Experience



PRIVATE FIRM, PATENT AGENT

- In 2023, there were 22 private firm, patent agent respondents with an average age of 51.3 years. Half hold a doctorate degree (as their highest level of education) and 31.8% hold a master's degree. They have an average of 16.2 years of IP non-attorney experience.
- More than six in 10 (61.9%) of the 2023 private firm, patent agents are male. While just over seven in 10 (71.4%) are White – which is lower than reported in 2021 (83.3%) and in 2019 (87.5%).
- Full-time private firm, patent agents reported a median 2022 total gross income of \$155,000, which is lower than reported for 2021 (\$167,500) and for 2018 (\$160,000), but higher than reported for 2016 (\$116,000), 2014 (\$124,000) and 2012 (\$110,000). Note that this year's total gross income includes full-time only respondents, and previous survey income data might have included part-time respondents. The average 2022 full-time gross income is \$179,517.
- The median expected total gross income for full-time private firm, patent agents for 2023 is \$160,000, which is higher than the 2022 actual median full-time gross income (\$155,000). The average expected 2023 full-time gross income is \$197,600.
- The average year-end cash bonus for private firm, patent agents was \$20,474 while the median was \$8,000 – which are both higher than reported in 2021 (\$11,818 and \$7,500, respectively). Note that the bonus data is for all private firm, patent agents regardless of their employment status.
- The average employer 2022 contribution to the private firm, patent agents' 401(k)/403(b) retirement and savings plan was \$10,847, with a median of \$8,000 – and similar to the bonus, were both higher than reported in 2021 (\$9,721 and \$7,250, respectively). Similar to the bonus data, this includes all patent agents regardless of employment status.
- The majority of the private firm, patent agents' time (83.3%) was spent doing IP prosecution work, with 90.0% of that time devoted to patents.
- Private firm, patent agents reported preparing and filing a median of 20.0 new priority US and PCT patent applications in 2022, 21.8 average.
- Same as reported for 2020, the median number of billable hours recorded by private firm, patent agents for 2022 was 1,500. The median average hourly billing rate was \$275, lower than reported for 2020 (\$345), and more similar to earlier years, (2018, \$250; 2016, \$300; and 2014, \$285).
- More than half (58.7%) of responding private firm, patent agents' services in 2022 were billed hourly, while 41.3% of their services were billed as a predetermined fee. Only 14.3% of the work of responding private firm, patent agents was billed at a discounted hourly billing rate.

TYPICAL CHARGES FOR IP LAW SERVICES

Survey respondents were asked to report typical charges for 63 IP law services—but only if they had been personally responsible for a representative sample of the work involved either as a service provider or as a service purchaser. Charges were to be based on cases with no unusual complications and were to include legal services only (no copy, drawing, or government fees). The 63 services were grouped under six headings: **Trademarks** (including Service Marks) [12 services], **US Utility Patents including foreign-origin patents where no substantive direction is received from foreign attorneys** [26 services], **US Utility Patents of Foreign Origin in which foreign attorneys provide substantive direction. Exclude government, foreign associates, drawing and similar fees.** [10 services], **Filing US Applications Abroad** [note that all of the charges reported for this category in the report are for Europe (EPO)] [7 services], **Other US Patents and Copyrights** [6 services], and **Transactional Work** [2 services]. The median charge for each service in 2008, 2010, 2012, 2014, 2016, 2018, 2020 and 2022 is provided below. Note that these questions were added to the firm survey in 2019 only where the data from both surveys were combined to present the 2018 charges.

Median Charges for Services	2008	2010	2012	2014	2016	2018	2020	2022
TRADEMARKS								
Clearance search	\$1,000	\$1,000	\$1,000	\$1,000	\$1,100	\$1,200	\$1,200	\$1,200
Registration application	700	700	700	750	775	800	838	1,000
Prosecution	1,200	1,000	1,000	1,000	1,000	1,200	1,500	1,500
Statement of use	350	350	350	398	400	450	500	500
Appeal to the Board	3,500	3,000	2,500	3,000	3,000	3,750	3,450	3,000
Section 8 and 15 declaration	450	450	463	500	500	500	500	600
Renewal application	500	500	500	500	500	575	600	600
Filing foreign origin registration application received ready for filing	500	500	500	600	600	663	700	770
Filing for an international trademark	800	750	700	800	750	750	750	900
Preparing for a UDRP petition	N/A	2,400	2,400	3,000	2,500	3,000	3,000	2,875
Responding to a UDRP petition	N/A	2,000	1,500	2,750	2,500	2,500	2,250	2,500
Preparing and filing assignments or other formal documents	N/A	N/A	N/A	N/A	N/A	290	300	350
US UTILITY PATENTS								
Original (not divisional, continuation, or CIP) non-provisional application on invention of minimal complexity	\$7,000	\$7,000	\$6,500	\$7,000	\$7,000	\$7,000	\$7,500	\$8,000
Provisional application	3,500	3,500	3,500	4,000	4,000	4,000	4,500	5,000
Original application, relatively complex—biotech/chemical	12,000	10,500	10,000	10,250	10,000	10,000	10,250	12,000
Original application, relatively complex—electrical/computer	10,000	10,000	10,000	10,000	10,000	10,000	10,000	11,000
Original application, relatively complex—mechanical	9,000	9,000	8,500	9,000	8,500	9,000	10,000	10,000
Application amendment/argument of minimal complexity	1,850	1,800	1,800	2,000	2,000	2,000	2,000	2,000
Application amendment/argument, relatively complex—biotech/chemical	3,200	3,000	3,000	3,200	3,200	3,500	3,500	3,500
Application amendment/argument, relatively complex—electrical/computer	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,500
Application amendment/argument, relatively complex—mechanical	2,500	2,500	2,500	2,900	2,800	3,000	2,800	3,000
Appeal to Board without oral argument	4,500	4,000	4,000	4,000	4,200	4,500	5,000	5,000
Appeal to Board with oral argument	8,000	7,500	7,000	9,000	7,500	8,000	8,000	8,000
Issuing an allowed application	500	500	500	600	600	650	650	750
Ex parte re-exam	10,000	10,000	15,000	12,000	15,000	12,000	10,000	10,000
Paying a maintenance fee	250	250	250	250	280	300	300	333
Novelty search	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,500
Validity/invalidity only opinion per patent	12,000	10,000	10,000	10,000	10,000	10,000	10,000	10,500
Infringement/non-infringement only opinion per patent	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
Combination validity and infringement per patent	18,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000

Median Charges for Services (CONTINUED)	2008	2010	2012	2014	2016	2018	2020	2022
US UTILITY PATENTS (CONTINUED)								
Preparing and filing Information Disclosure Statement (IDS), less than 50 references	N/A	N/A	N/A	N/A	N/A	\$313	\$350	\$360
Preparing and filing Information Disclosure Statement (IDS), more than 50 references	N/A	N/A	N/A	N/A	N/A	500	550	550
Reference management (typical portfolio size)	N/A	N/A	N/A	N/A	N/A	400	500	600
Patent Term Adjustment calculation	N/A	N/A	N/A	N/A	N/A	250	400	400
Formalities, including preparing and filing formal declarations, assignments, and powers of attorney, responding to pre-examination notices, and preparing papers to make corrections	N/A	N/A	N/A	N/A	N/A	325	350	400
Preparing and filing formal drawings	N/A	N/A	N/A	N/A	N/A	500	500	600
Preparing for and conducting examiner interview	N/A	N/A	N/A	N/A	N/A	870	800	1,000
Providing a continuation recommendation (including proposed claim strategy)	N/A	N/A	N/A	N/A	N/A	1,000	1,000	1,000
US UTILITY PATENTS OF FOREIGN ORIGIN								
Filing in USPTO, received ready for filing	\$1,000	\$1,000	\$950	\$1,000	\$1,000	\$1,000	\$1,175	1,200
Filing non-PCT application abroad, per country	900	875	800	800	800	865	898	1,000
Filing previously prepared US application as PCT application in US	1,000	1,000	998	1,000	1,000	1,000	1,000	1,090
Entering National Stage in US Receiving Office from foreign origin PCT application	1,000	1,000	1,000	1,000	1,000	1,100	1,000	1,200
Entering National Stage in each foreign receiving office from US origin PCT application	800	800	760	750	750	765	800	900
Paying an annuity or maintenance fee	250	250	250	250	275	300	300	300
Application amendment/argument of minimal complexity, where foreign counsel or client provides detailed response instructions	N/A	N/A	N/A	N/A	1,350	1,400	1,200	1,225
Application amendment/argument, relatively complex, biotech/chemical, where foreign counsel or client provides detailed response instructions	N/A	N/A	N/A	N/A	2,000	2,000	2,000	2,000
Application amendment/argument, relatively complex, electrical computer, where foreign counsel or client provides detailed response instructions	N/A	N/A	N/A	N/A	2,000	2,000	2,000	2,000
Application amendment/argument, relatively complex, mechanical, where foreign counsel or client provides detailed response instructions	N/A	N/A	N/A	N/A	2,500	1,900	1,800	2,000

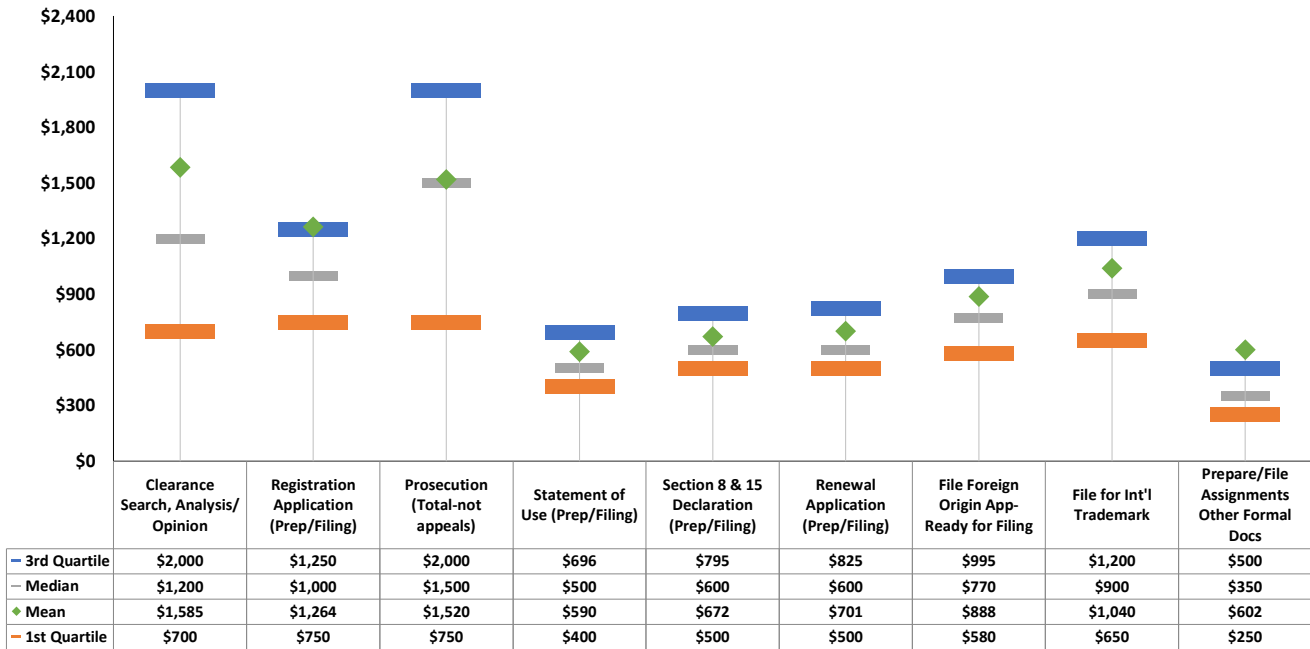
Median Charges for Services								
(CONTINUED)	2008	2010	2012	2014	2016	2018	2020	2022
FILING US APPLICATIONS ABROAD (EUROPE - EPO)								
Filing US origin utility patent application in foreign office, received ready for filing with formal papers, assignment, and priority documents	N/A	N/A	N/A	N/A	N/A	\$1,000	\$1,000	\$1,000
Entering National Stage in foreign Receiving Office from US origin PCT application	N/A	N/A	N/A	N/A	N/A	1,000	1,000	990
Paying an annuity or maintenance fee	N/A	N/A	N/A	N/A	N/A	280	300	300
Application amendment/argument of minimal complexity, where US counsel or the client provides foreign counsel with detailed response instructions	N/A	N/A	N/A	N/A	N/A	1,750	1,500	2,000
Application amendment/argument, relatively complex, biotechnology/chemical, where US counsel or the client provides foreign counsel with detailed response instructions	N/A	N/A	N/A	N/A	N/A	2,500	2,500	2,500
Application amendment/argument, relatively complex, electrical computer, where US counsel or the client provides foreign counsel with detailed response instructions	N/A	N/A	N/A	N/A	N/A	2,500	2,500	2,625
Application amendment/argument, relatively complex, mechanical, where US counsel or the client provides foreign counsel with detailed response instructions	N/A	N/A	N/A	N/A	N/A	2,500	2,000	2,500
OTHER US PATENTS AND COPYRIGHTS								
US design patent application	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,600	\$1,500	\$2,000
Formal drawings for design patent application	N/A	N/A	N/A	N/A	N/A	550	600	600
Preparing and filing international design patent application under the Hague agreement	N/A	N/A	N/A	N/A	N/A	1,200	1,000	1,200
Responding to Office action in design patent application	N/A	N/A	N/A	N/A	N/A	1,200	1,500	1,500
US plant patent application	2,000	2,300	1,500	3,500	1,600	2,000	2,000	3,000
Copyright registration application	350	395	350	400	443	500	500	575
TRANSACTIONAL WORK								
Due diligence	N/A	N/A	N/A	N/A	N/A	\$7,500	\$5,000	\$7,000
Preparing licenses, including negotiations	N/A	N/A	N/A	N/A	N/A	5,000	5,000	5,750

Survey respondents were also asked to indicate the type of fee primarily used for each of the 63 services. The median fees are displayed based on the corresponding fixed fee and hourly respondent designations. Some of the reported median fees charged are the same (for 9 of the services) whether it be primarily fixed fee or hourly. Median hourly fees are higher than fixed fees for 46 of the various charges, while the remaining 8 median fixed fees are higher than the hourly fees. The largest difference can be found between the hourly and fixed fees for U.S. Utility Patent, Validity/invalidity only opinion per patent, followed by the two transactional work services; however, for the two transactional work services, very few respondents reported using a fixed fee. Therefore, one should use caution when comparing those figures.

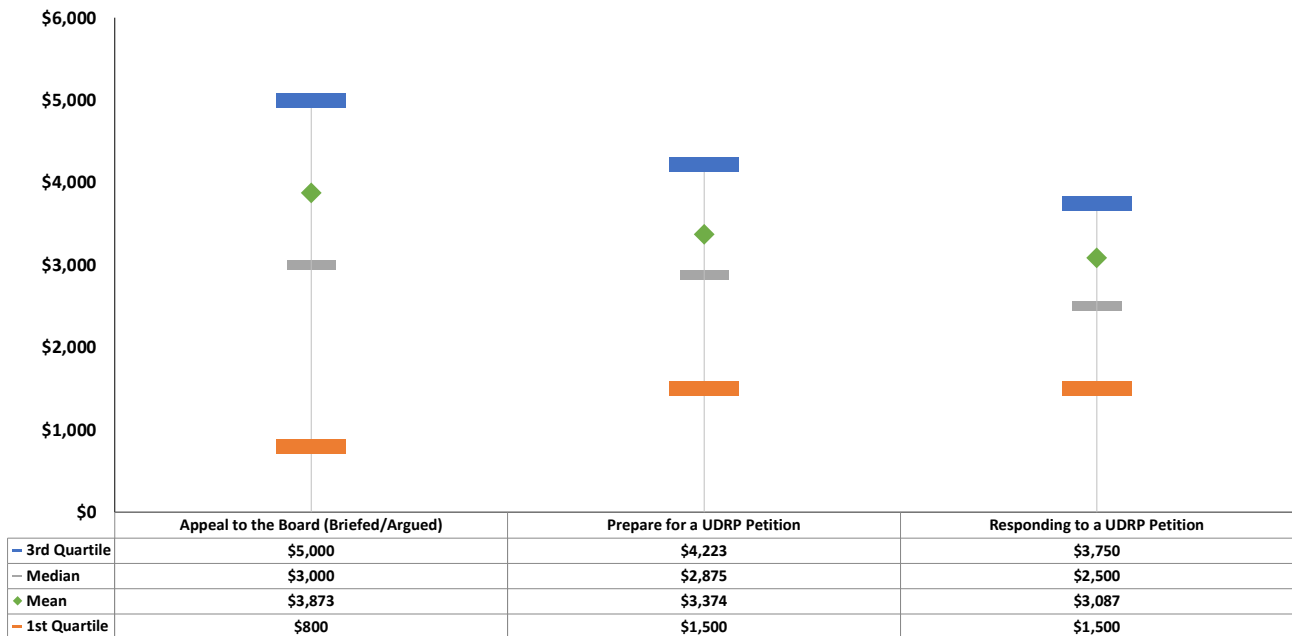
Median Charges for Services	FIXED	RESPONDENT	HOURLY	RESPONDENT
	FEE	COUNT		COUNT
TRADEMARKS				
Clearance search	\$1,000	77	\$1,500	56
Registration application	973	118	1,000	36
Prosecution	1,269	32	1,450	92
Statement of use	500	89	500	42
Appeal to the Board	4,200	5	3,000	43
Section 8 and 15 declaration	575	89	600	35
Renewal application	600	80	700	31
Filing foreign origin registration application received ready for filing	750	53	775	24
Filing for an international trademark	900	56	950	28
Preparing for a UDRP petition	2,500	7	2,875	28
Responding to a UDRP petition	3,100	5	2,500	24
Preparing and filing assignments or other formal documents	300	58	400	35
US UTILITY PATENTS				
Original (not divisional, continuation, or CIP) non-provisional application on invention of minimal complexity	\$7,500	103	\$8,000	114
Provisional application	4,000	95	5,000	107
Original application, relatively complex—biotech/chemical	10,500	39	13,000	53
Original application, relatively complex—electrical/computer	10,000	84	12,000	78
Original application, relatively complex—mechanical	9,000	75	10,000	93
Application amendment/argument of minimal complexity	2,000	78	2,000	123
Application amendment/argument, relatively complex—biotech/chemical	3,500	41	3,500	60
Application amendment/argument, relatively complex—electrical/computer	3,000	70	3,500	88
Application amendment/argument, relatively complex—mechanical	3,000	62	3,000	93
Appeal to Board without oral argument	4,000	50	5,000	76
Appeal to Board with oral argument	8,000	22	8,000	41
Issuing an allowed application	650	119	975	64
Ex parte re-exam	10,000	11	10,500	34
Paying a maintenance fee	325	111	375	43
Novelty search	2,000	56	2,500	81
Validity/invalidity only opinion per patent	8,500	30	12,000	84
Infringement/non-infringement only opinion per patent	7,500	30	10,000	97
Combination validity and infringement per patent	15,000	23	15,250	80
Preparing and filing Information Disclosure Statement (IDS), less than 50 references	350	106	400	67
Preparing and filing Information Disclosure Statement (IDS), more than 50 references	500	70	700	59
Reference management (typical portfolio size)	500	7	800	22
Patent Term Adjustment calculation	375	24	400	27
Formalities, including preparing and filing formal declarations, assignments, and powers of attorney, responding to pre-examination notices, and preparing papers to make corrections	350	63	450	62
Preparing and filing formal drawings	500	35	665	48
Preparing for and conducting examiner interview	818	65	1,150	89
Providing a continuation recommendation (including proposed claim strategy)	1,000	38	1,000	93

Median Charges for Services (CONTINUED)	FIXED	RESPONDENT	HOURLY	RESPONDENT
	FEE	COUNT		COUNT
US UTILITY PATENTS OF FOREIGN ORIGIN				
Filing in USPTO, received ready for filing	\$1,200	114	\$1,225	40
Filing non-PCT application abroad, per country	1,000	79	975	40
Filing previously prepared US application as PCT application in US	1,100	83	1,000	49
Entering National Stage in US Receiving Office from foreign origin PCT application	1,200	99	1,500	35
Entering National Stage in each foreign receiving office from US origin PCT application	1,000	80	750	40
Paying an annuity or maintenance fee	300	90	320	26
Application amendment/argument of minimal complexity, where foreign counsel or client provides detailed response instructions	1,250	49	1,200	82
Application amendment/argument, relatively complex, biotech/chemical, where foreign counsel or client provides detailed response instructions	1,850	29	2,000	47
Application amendment/argument, relatively complex, electrical computer, where foreign counsel or client provides detailed response instructions	1,800	41	2,000	63
Application amendment/argument, relatively complex, mechanical, where foreign counsel or client provides detailed response instructions	1,800	40	1,800	75
FILING US APPLICATIONS ABROAD (EUROPE)				
Filing US origin utility patent application in foreign office, received ready for filing with formal papers, assignment, and priority documents	\$1,000	24	\$1,000	31
Entering National Stage in foreign Receiving Office from US origin PCT application	950	28	1,000	30
Paying an annuity or maintenance fee	328	30	300	18
Application amendment/argument of minimal complexity, where US counsel or the client provides foreign counsel with detailed response instructions	1,813	14	2,000	42
Application amendment/argument, relatively complex, biotechnology/chemical, where US counsel or the client provides foreign counsel with detailed response instructions	2,000	8	2,900	24
Application amendment/argument, relatively complex, electrical computer, where US counsel or the client provides foreign counsel with detailed response instructions	2,000	11	2,500	23
Application amendment/argument, relatively complex, mechanical, where US counsel or the client provides foreign counsel with detailed response instructions	2,000	13	2,500	33
OTHER US PATENTS AND COPYRIGHTS				
US design patent application	\$1,713	78	\$2,000	64
Formal drawings for design patent application	650	30	650	39
Preparing and filing international design patent application under the Hague agreement	1,000	35	1,800	21
Responding to Office action in design patent application	1,750	41	1,500	75
US plant patent application	2,500	11	3,000	11
Copyright registration application	500	51	700	25
TRANSACTIONAL WORK				
Due diligence	\$3,750	6	\$7,000	69
Preparing licenses, including negotiations	2,500	7	6,000	77

**Typical Charges and Costs for Trademarks (including service marks)
(P. I-90 to I-97, Q39a-Q39d & Q39f-Q39i & Q39I)**



**Typical Charges and Costs for Trademarks (including service marks)
(P. I-91, I-93, I-95 & I-97, Q39e & Q39j-Q39k)**



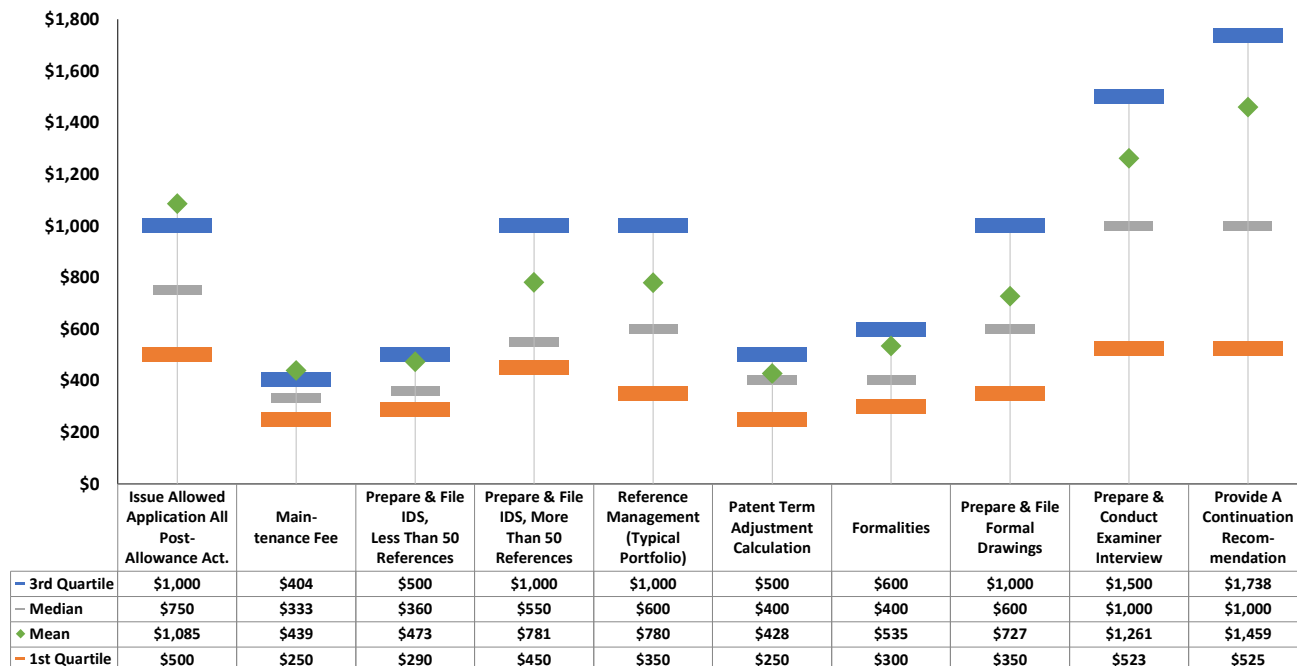
Typical Charges and Costs for US Utility Patents (P. I-98 to I-101, I-107 to I-110, Q40a-Q40k)



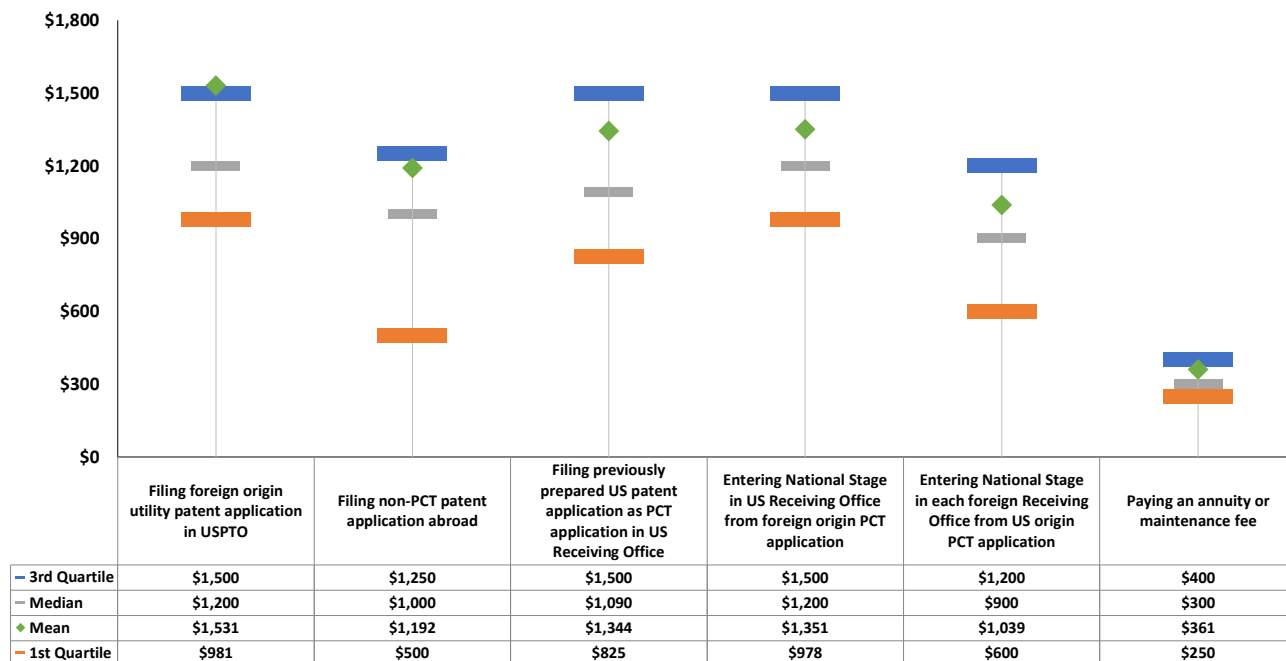
Typical Charges and Costs for US Utility Patents (P. I-102 to I-103 & I-111 to I-112, Q40m, Q40o-Q40r)



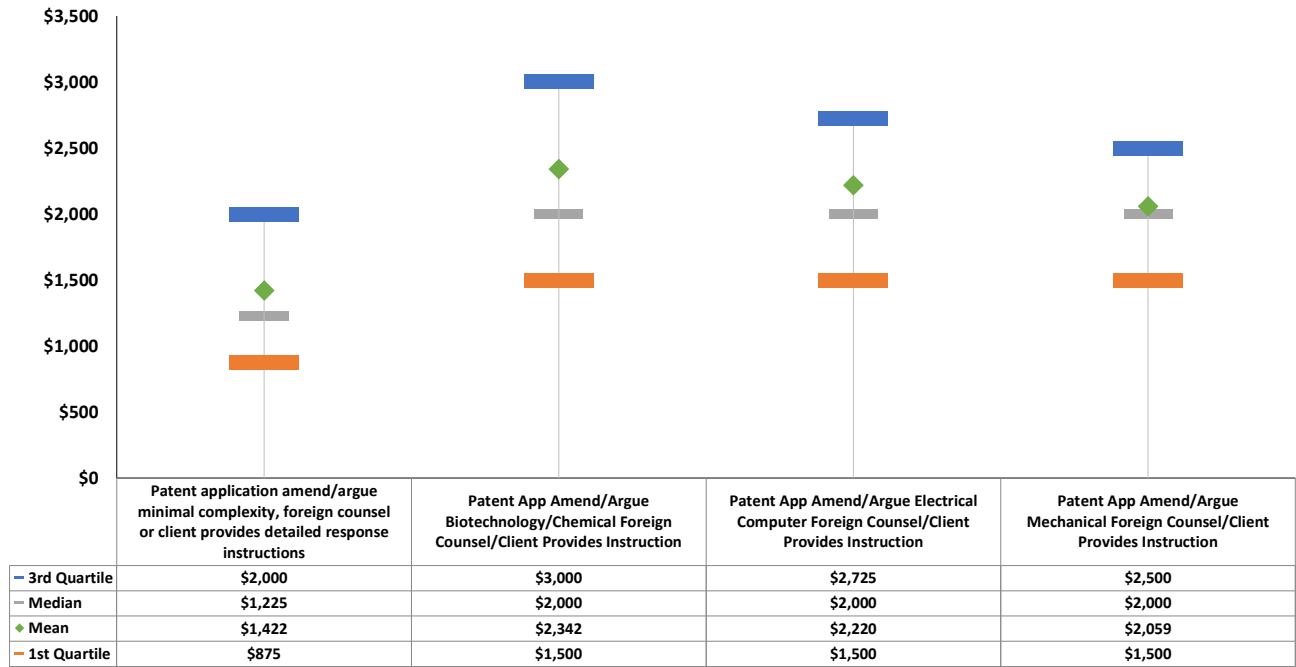
Typical Charges and Costs for US Utility Patents (P. I-101 to I-102 & I-104 to I-106 & I-110 to I-111 & I-113 to I-115, Q40l & Q40n, Q40s-Q40z)



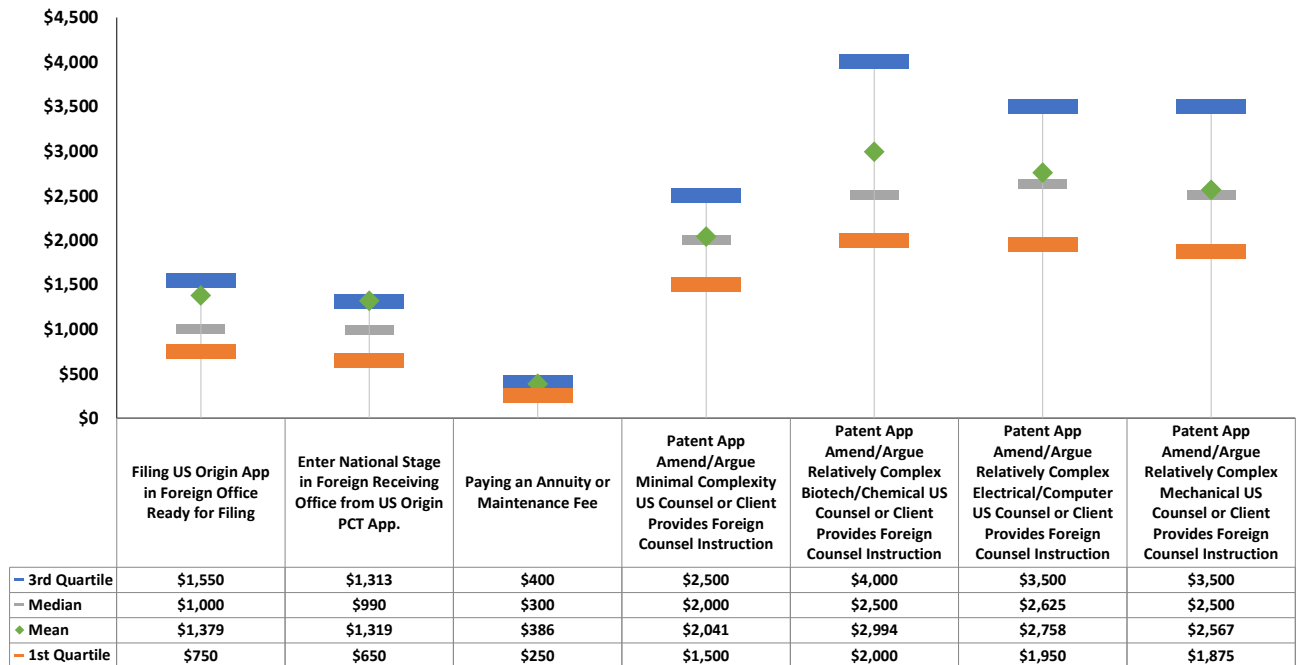
Typical Charges and Costs for US Utility Patents of Foreign Origin (P. I-116 to I-117 & I-120 to I-121, Q41a-Q41f)



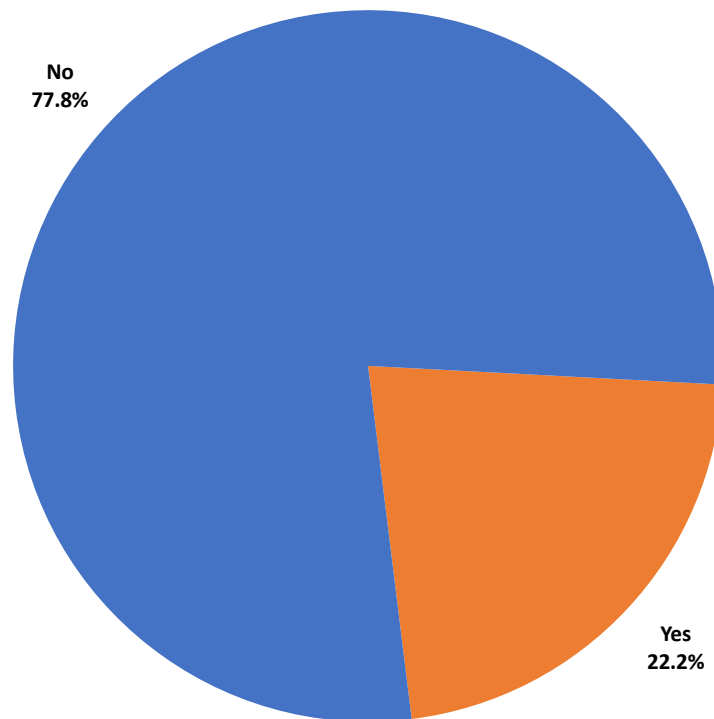
Typical Charges and Costs for US Utility Patents of Foreign Origin (P. I-118 to I-119 & I-122 to I-123, Q41g-Q41j)



Typical Charges and Costs for Filing US Applications Abroad-Europe (EPO) (P. I-125 to I-130, Q42a-Q42g)



Surcharge to Clients for Handling Invoices from Foreign Counsel (Europe – EPO) (P. I-131, Q42H)



Typical Charges and Costs for Other US Patents and Copyrights (P. I-132 to I-135, Q43a-Q43f)



Typical Charges and Costs for Transactional Work (P. I-136 to I-137, Q44a-Q44b)



TYPICAL TYPE OF FEE FOR IP LAW SERVICE CHARGES

Type of Fee for Service Charges in 2022 - Trademarks

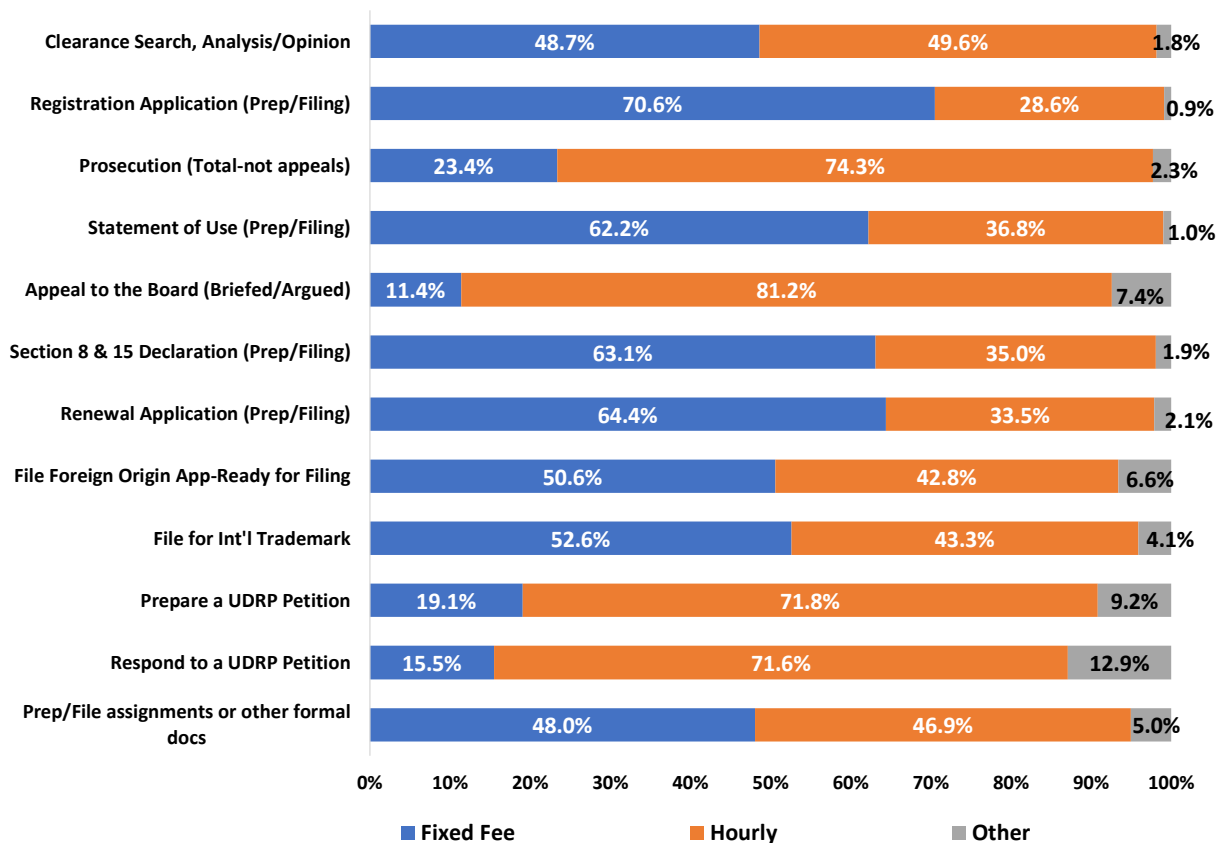
The following services are most likely to be billed on an *hourly basis*:

- Trademark Appeal to the Board (Briefed/Argued) (**81.2%**)
- Trademark Prosecution (Total, including amendments and interviews but not appeals) (**74.3%**)
- Preparing a UDRP (Uniform Domain-Name Dispute-Resolution) Petition (**71.8%**)
- Responding to a UDRP Petition (**71.6%**)

The following services are most likely to be billed on a *fixed fee basis*:

- Trademark Registration Application (Preparation and Filing) (**70.6%**)
- Trademark Renewal Application (Preparation and Filing) (**64.4%**)
- Trademark Section 8 and 15 Declaration (Preparation and Filing) (**63.1%**)
- Trademark Statement of Use (Preparation and Filing) (**62.2%**)

Type of Fee Primarily Used in 2022 for Trademarks (P. I-138, Q39a-I)



Type of Fee for Service Charges in 2022 - US Utility Patents

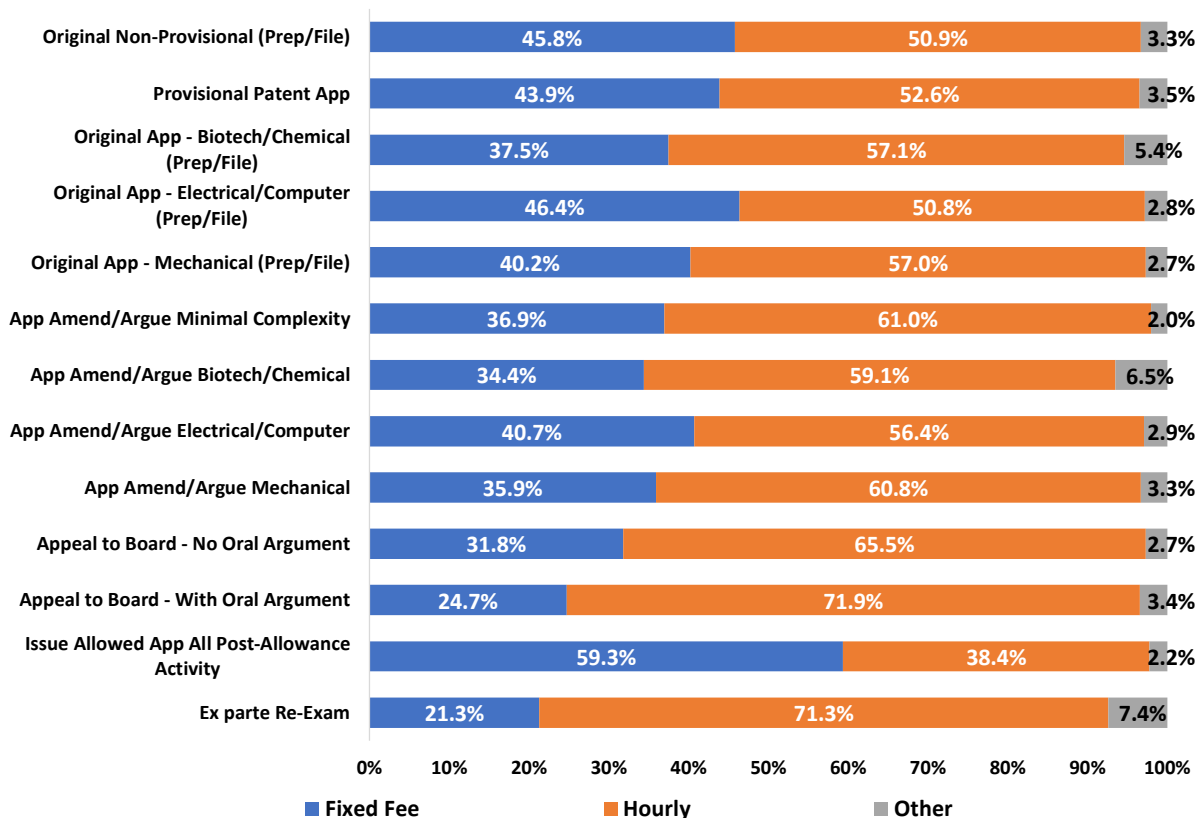
The following services are most likely to be billed on an *hourly basis*:

- Infringement/Non-infringement Only Opinion, per patent (**79.3%**)
- Combination Validity and Infringement, per patent (**79.0%**)
- Validity/Invalidity Only Opinion, per patent (**77.8%**)
- Appeal to Board in utility patent application with oral argument (**71.9%**)
- Ex parte re-exam (**71.3%**)

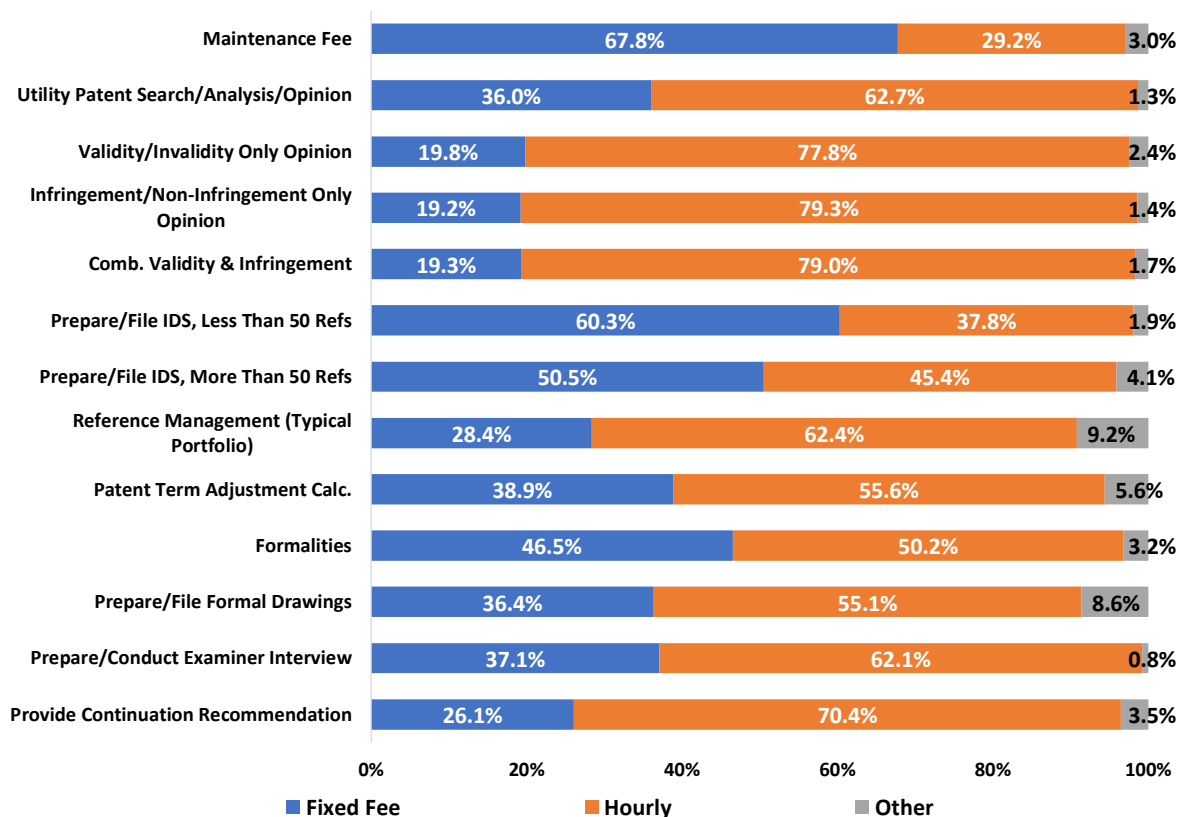
The following services are most likely to be billed on a *fixed fee basis*:

- Paying a Maintenance Fee (**67.8%**)
- Preparing and filing Information Disclosure Statement (IDS), less than 50 references (**60.3%**)
- Issuing an allowed application (All post-allowance activity) (**59.3%**)
- Preparing and filing Information Disclosure Statement (IDS), more than 50 references (**50.5%**)

Type of Fee Primarily Used in 2022 for US Utility Patents (P. I-138 to I-139, Q40a-m)



Type of Fee Primarily Used in 2022 for US Utility Patents *(cont'd.)* (P. I-139, Q40n-z)



Type of Fee for Service Charges in 2022 - US Utility Patents of Foreign Origin

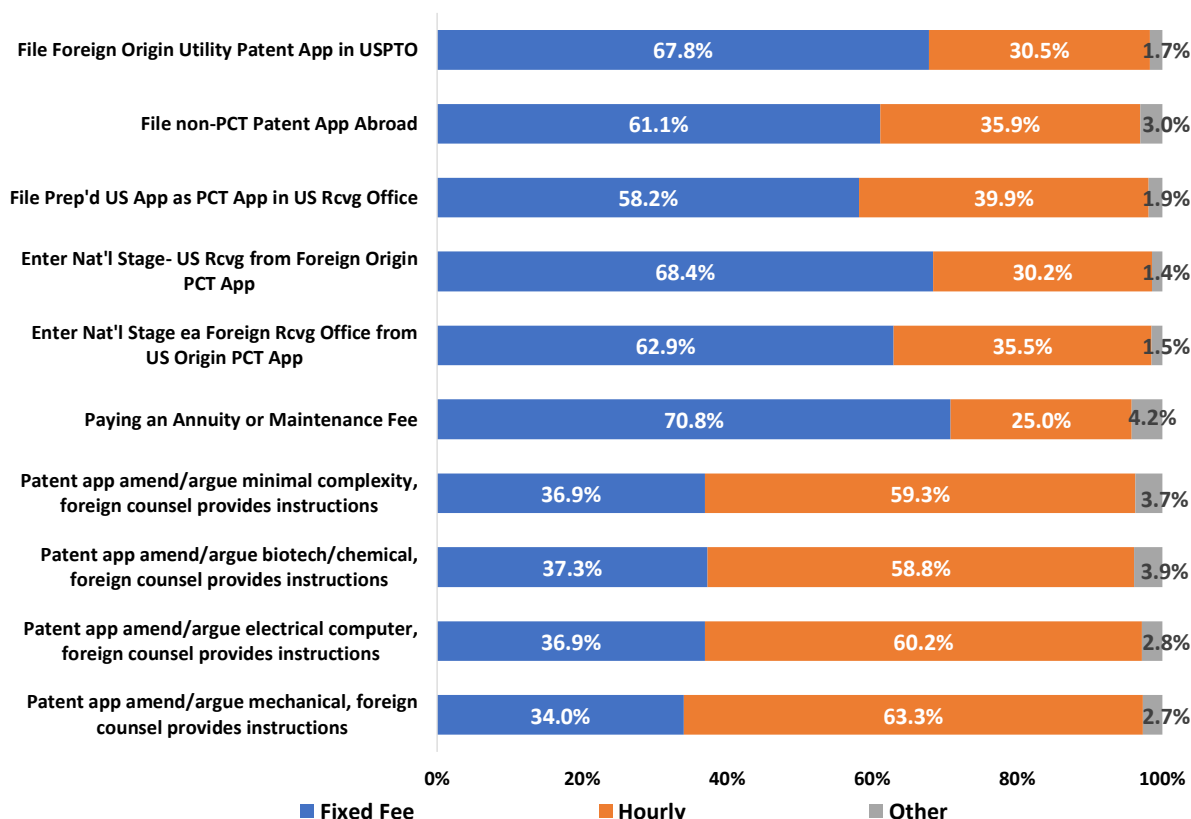
The following services are most likely to be billed on an *hourly basis*:

- Patent application amendment/argument, relatively complex, mechanical, where foreign counsel or the client provides detailed response instructions (Preparation and Filing) (**63.3%**)
- Patent application amendment/argument, relatively complex, electrical/computer, where foreign counsel or the client provides detailed response instructions (Preparation and Filing) (**60.2%**)
- Patent application amendment/argument of minimal complexity, where foreign counsel or the client provides detailed response instructions (Preparation and Filing) (**59.3%**)
- Patent application amendment/argument, relatively complex, biotechnology/chemical, where foreign counsel or the client provides detailed response instructions (Preparation and Filing) (**58.8%**)

The following services are most likely to be billed on a *fixed fee basis*:

- Paying an annuity or maintenance fee (**70.8%**)
- Entering National Stage in US Receiving Office from foreign origin PCT application (**68.4%**)
- Filing foreign origin utility patent application in USPTO, received ready for filing with formal papers, assignment, and priority documents (**67.8%**)
- Entering National Stage in each foreign Receiving Office from US origin PCT application (**62.9%**)
- Filing non-PCT patent application abroad (per country, not including associate or government fees) (**61.1%**)

Type of Fee Primarily Used in 2022 for US Utility Patents of Foreign Origin (P. I-140, Q41a-j)



Type of Fee for Service Charges in 2022 - Filing US Application Abroad – Europe (EPO)

The following services are most likely to be billed on an *hourly basis*:

Patent application amendment/argument, relatively complex, mechanical, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing) (**69.0%**)

Patent application amendment/argument of minimal complexity, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing) (**69.0%**)

Patent application amendment/argument, relatively complex, biotechnology/chemical, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing) (**67.7%**)

Patent application amendment/argument, relatively complex, electrical computer, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing) (**65.0%**)

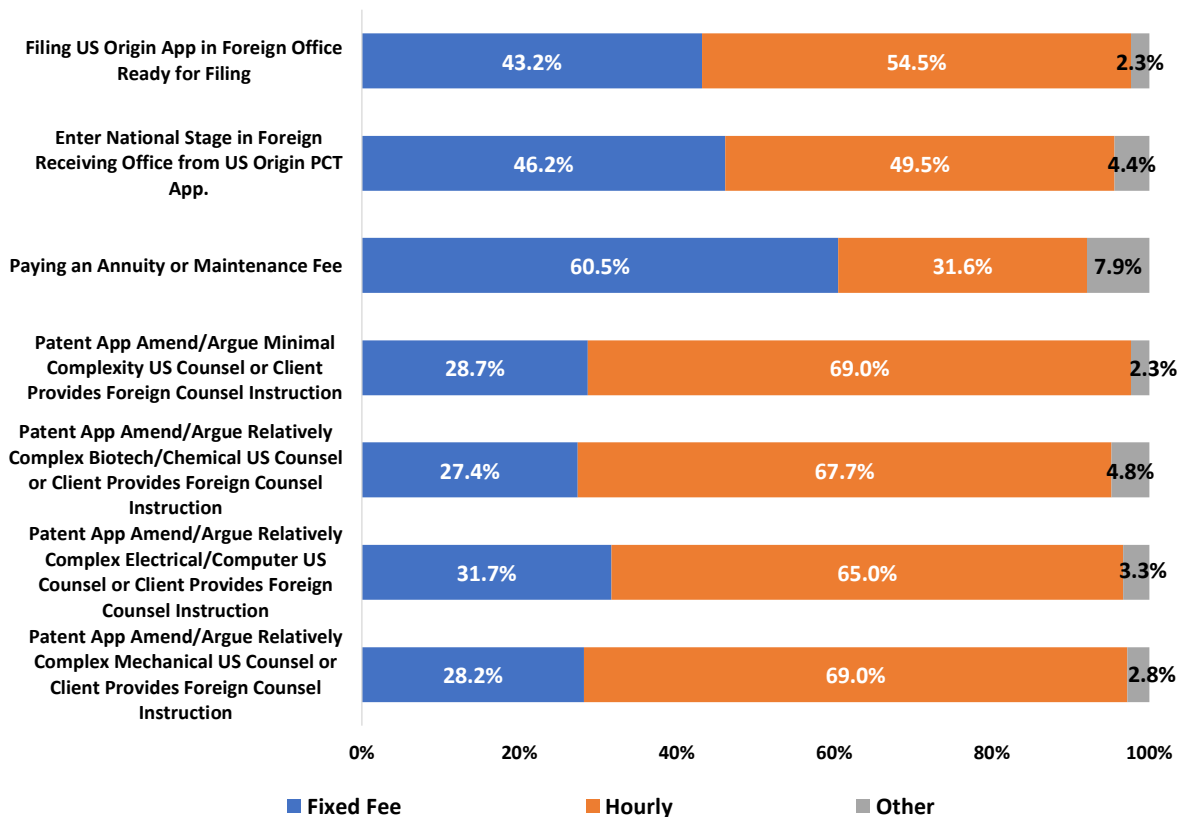
The following services are most likely to be billed on a *fixed fee basis*:

Paying an annuity or maintenance fee (**60.5%**)

Entering National Stage in foreign Receiving Office from US origin PCT application (**46.2%**)

Filing US origin utility patent application in foreign office, received ready for filing with formal papers, assignment, and priority documents (**43.2%**)

Type of Fee Primarily Used in 2022 for Filing US Applications Abroad – Europe (EPO) (P. I-141, Q42a-g)



Type of Fee for Service Charges in 2022 – Other US Patents and Copyrights

The following services are most likely to be billed on an *hourly basis*:

Responding to Office action in design patent application (**67.7%**)

US plant patent application (Preparation and Filing) (**57.5%**)

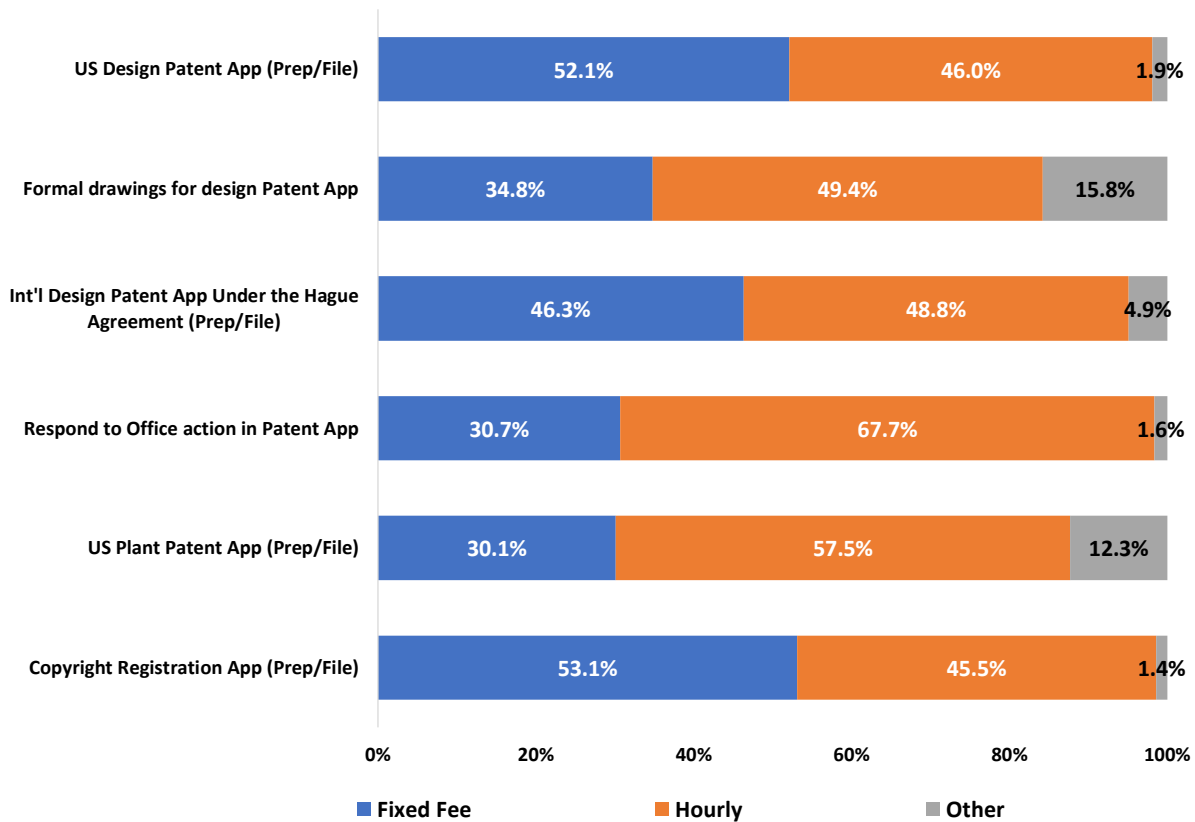
The following services are most likely to be billed on a *fixed fee basis*:

Copyright registration application (Preparation and Filing) (**53.1%**)

US design patent application (Preparation and Filing) (**52.1%**)

Preparing and filing international design patent application under the Hague agreement (**46.3%**)

Type of Fee Primarily Used in 2022 for Other US Patents and Copyrights (P. I-141, Q43a-f)



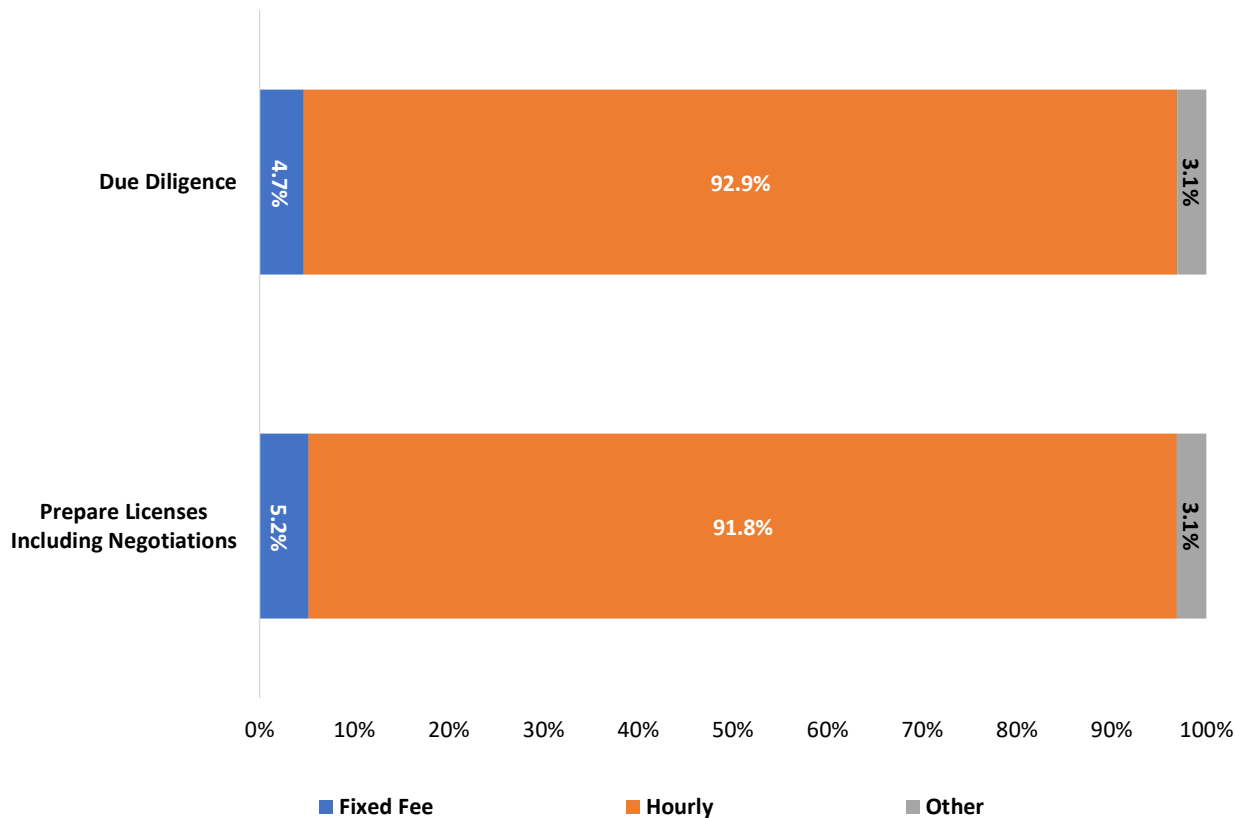
Type of Fee for Service Charges in 2022 – Transactional Work

These services are most likely to be billed on an *hourly basis*:

Due diligence (92.9%)

Preparing licenses, including negotiations (92.2%)

**Type of Fee Primarily Used in 2022 for Transactional Work
(P. I-141, Q44a-b)**



TYPICAL COSTS OF LITIGATION

Survey participants were asked to provide cost estimates, *but only for the types of litigation they had personal knowledge of, either as a service provider (attorney in private practice) or as a purchaser (corporate counsel), and were engaged in relatively recently.* “Total cost” was requested, and includes outside legal and paralegal services, local counsel, associates, paralegals, travel and living expenses, fees and costs for court reporters, photocopies, courier services, exhibit preparation, analytical testing, expert witnesses, translators, surveys, jury advisors, and similar expenses. Participants were also asked to estimate based on a single IP asset (i.e., one patent at issue, one trademark, etc.).

The following table reports median litigation costs for Patent Infringement, All Varieties, Patent Infringement Pursuant to the Hatch-Waxman Act, Patent Infringement by Non-Practicing Entity, Section 337 Patent Infringement Action in the International Trade Commission, Post-Grant Proceedings by Technology. Trademark Infringement, Trademark Opposition/Cancellation, Copyright Infringement, and Trade Secret Misappropriation. In 2017, new categories (varieties) were created including initial case management; inclusive of discovery, motions, and claim construction; inclusive of pretrial, trial, post-trial, and appeal (when applicable); and the cost of mediation – which was rephrased this year to: “Cost if dispute was resolved through mediation.” Noting that variation in the data might be due in part to the rephrasing.

To facilitate temporal comparisons of litigation costs to previous surveys, and in consultation with AIPLA staff, new varieties were matched up (when possible starting in 2017) with old varieties based mainly on the variety name. For example, Inclusive of discovery, motions, and claim construction was matched up with End of discovery, and Cost of mediation was matched up with Mediation. It should be noted that these comparisons are approximate given the differences in variety names, and thus caution should be exercised when making comparisons to the historical data.

MEDIAN LITIGATION COSTS	\$000s				
	2014	2016	2018	2020	2022
PATENT INFRINGEMENT, ALL VARIETIES					
LESS THAN \$1 MILLION AT RISK					
Initial case management	N/A	\$25	\$50	\$50	\$28
Inclusive of discovery, motions, and claim construction	\$400	\$250	\$250	\$300	\$300
Inclusive of pre and post-trial, and appeal when applicable	\$600	\$500	\$700	\$675	\$600
Cost if dispute was resolved through mediation	\$100	\$25	\$40	\$35	\$175
\$1-\$10 MILLION AT RISK					
Initial case management	N/A	\$60	\$80	\$75	\$100
Inclusive of discovery, motions, and claim construction	\$950	\$550	\$600	\$650	\$600
Inclusive of pre and post-trial, and appeal when applicable	\$2,000	\$1,000	\$1,500	\$1,000	\$1,000
Cost if dispute was resolved through mediation	\$200	\$50	\$50	\$75	\$300
\$10-\$25 MILLION AT RISK					
Initial case management	N/A	\$100	\$150	\$113	\$150
Inclusive of discovery, motions, and claim construction	\$1,900	\$1,000	\$1,225	\$1,000	\$1,500
Inclusive of pre and post-trial, and appeal when applicable	\$3,100	\$2,000	\$2,700	\$3,000	\$3,000
Cost if dispute was resolved through mediation	\$250	\$75	\$80	\$80	\$400
MORE THAN \$25 MILLION AT RISK					
Initial case management	N/A	\$138	\$250	\$250	\$200
Inclusive of discovery, motions, and claim construction	\$3,000	\$1,700	\$2,375	\$2,125	\$1,500
Inclusive of pre and post-trial, and appeal when applicable	\$5,000	\$3,000	\$4,000	\$4,000	\$3,625
Cost if dispute was resolved through mediation	\$300	\$100	\$100	\$150	\$450

MEDIAN LITIGATION COSTS (CONTINUED)	\$000s				
	2014	2016	2018	2020	2022
PATENT INFRINGEMENT PURSUANT TO THE HATCH-WAXMAN ACT (I.E., "ANDA LITIGATION")					
LESS THAN \$1 MILLION AT RISK					
Initial case management	N/A	\$25	\$150	\$150	\$114
Inclusive of discovery, motions, and claim construction	\$350	\$163	\$400	\$400	\$400
Inclusive of pre and post-trial, and appeal when applicable	\$650	\$250	\$900	\$900	\$900
Cost if dispute was resolved through mediation	\$75	\$40	\$100	\$100	\$100
\$1-\$10 MILLION AT RISK					
Initial case management	N/A	\$50	\$250	\$200	\$206
Inclusive of discovery, motions, and claim construction	\$1,000	\$300	\$1,000	\$1,000	\$1,625
Inclusive of pre and post-trial, and appeal when applicable	\$1,500	\$288	\$2,500	\$2,500	\$5,000
Cost if dispute was resolved through mediation	\$200	\$68	\$100	\$100	\$108
\$10-\$25 MILLION AT RISK					
Initial case management	N/A	\$80	\$250	\$250	\$293
Inclusive of discovery, motions, and claim construction	\$1,500	\$400	\$2,000	\$2,000	\$2,625
Inclusive of pre and post-trial, and appeal when applicable	\$3,000	\$750	\$3,500	\$3,500	\$5,250
Cost if dispute was resolved through mediation	\$200	\$65	\$150	\$150	\$135
MORE THAN \$25 MILLION AT RISK					
Initial case management	N/A	\$100	\$400	\$400	\$275
Inclusive of discovery, motions, and claim construction	\$3,000	\$500	\$3,000	\$3,000	\$2,500
Inclusive of pre and post-trial, and appeal when applicable	\$5,000	\$1,100	\$5,000	\$5,000	\$3,000
Cost if dispute was resolved through mediation	\$175	\$125	\$150	\$150	\$188
PATENT INFRINGEMENT, DEFENDING CLAIMS OF PATENT INFRINGEMENT BY NON-PRACTICING ENTITY					
LESS THAN \$1 MILLION AT RISK					
Initial case management	N/A	\$25	\$40	\$50	\$45
Inclusive of discovery, motions, and claim construction	\$300	\$200	\$250	\$350	\$325
Inclusive of pre and post-trial, and appeal when applicable	\$500	\$500	\$750	\$725	\$750
Cost if dispute was resolved through mediation	\$100	\$25	\$45	\$50	\$108
\$1-\$10 MILLION AT RISK					
Initial case management	N/A	\$50	\$75	\$75	\$88
Inclusive of discovery, motions, and claim construction	\$570	\$500	\$750	\$500	\$800
Inclusive of pre and post-trial, and appeal when applicable	\$1,000	\$850	\$1,875	\$1,750	\$1,500
Cost if dispute was resolved through mediation	\$113	\$35	\$50	\$63	\$150
\$10-\$25 MILLION AT RISK					
Initial case management	N/A	\$55	\$125	\$100	\$150
Inclusive of discovery, motions, and claim construction	\$1,200	\$713	\$1,500	\$1,500	\$1,450
Inclusive of pre and post-trial, and appeal when applicable	\$2,000	\$1,250	\$3,000	\$3,000	\$3,200
Cost if dispute was resolved through mediation	\$200	\$50	\$90	\$75	\$175
MORE THAN \$25 MILLION AT RISK					
Initial case management	N/A	\$100	\$200	\$400	\$240
Inclusive of discovery, motions, and claim construction	\$2,000	\$1,100	\$2,500	\$2,500	\$2,000
Inclusive of pre and post-trial, and appeal when applicable	\$3,750	\$2,000	\$4,500	\$4,000	\$3,875
Cost if dispute was resolved through mediation	\$213	\$63	\$100	\$120	\$250

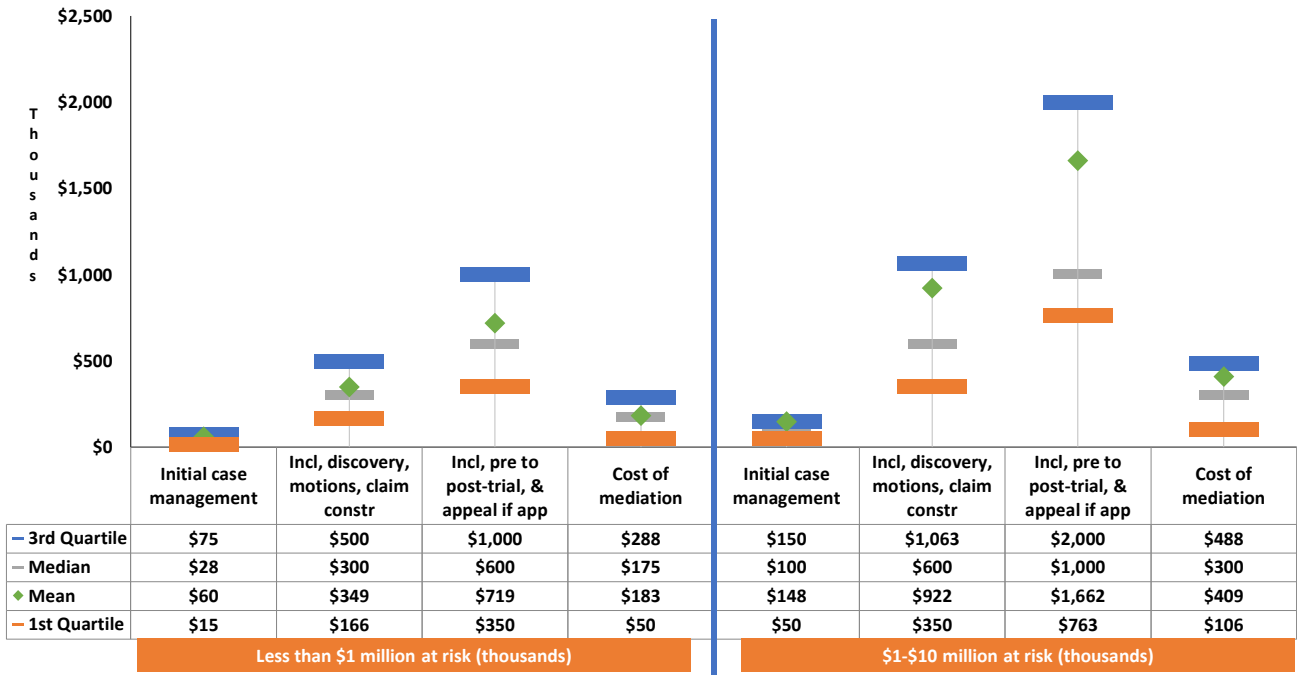
MEDIAN LITIGATION COSTS (CONTINUED)	\$000s				
	2014	2016	2018	2020	2022
PATENT INFRINGEMENT, SECTION 337					
LESS THAN \$1 MILLION AT RISK					
Initial case management	N/A	\$50	\$100	\$100	\$250
Inclusive of discovery, motions, and claim construction	\$500	\$200	\$400	\$400	\$575
Inclusive of pre and post-trial, and appeal when applicable	\$750	\$250	\$750	\$750	\$1,150
Cost if dispute was resolved through mediation	\$100	\$30	\$50	\$50	\$93
\$1-\$10 MILLION AT RISK					
Initial case management	N/A	\$100	\$250	\$250	\$350
Inclusive of discovery, motions, and claim construction	\$1,000	\$500	\$2,000	\$2,000	\$2,000
Inclusive of pre and post-trial, and appeal when applicable	\$1,600	\$675	\$4,000	\$4,000	\$4,000
Cost if dispute was resolved through mediation	\$113	\$50	\$100	\$100	\$150
\$10-\$25 MILLION AT RISK					
Initial case management	N/A	\$120	\$300	\$300	\$325
Inclusive of discovery, motions, and claim construction	\$2,000	\$1,000	\$4,000	\$4,625	\$3,750
Inclusive of pre and post-trial, and appeal when applicable	\$4,000	\$1,300	\$6,000	\$6,500	\$5,250
Cost if dispute was resolved through mediation	\$150	\$50	\$150	\$150	\$200
MORE THAN \$25 MILLION AT RISK					
Initial case management	N/A	\$275	\$500	\$500	\$500
Inclusive of discovery, motions, and claim construction	\$3,250	\$1,875	\$5,500	\$4,000	\$3,865
Inclusive of pre and post-trial, and appeal when applicable	\$5,000	\$2,000	\$8,000	\$8,125	\$4,500
Cost if dispute was resolved through mediation	\$250	\$75	\$150	\$150	\$225
PGR/IPR *- LIFE SCIENCES					
Through filing petition	N/A	N/A	\$150	\$225	\$200
Through end of motion practice	N/A	N/A	\$325	\$350	\$400
Through PTAB hearing	N/A	N/A	\$450	\$500	\$600
Through appeal	N/A	N/A	\$650	\$650	\$800
PGR/IPR- ELECTRICAL/COMPUTER					
Through filing petition	N/A	N/A	\$105	\$120	\$150
Through end of motion practice	N/A	N/A	\$275	\$250	\$250
Through PTAB hearing	N/A	N/A	\$325	\$310	\$350
Through appeal	N/A	N/A	\$450	\$450	\$500
PGR/IPR- MECHANICAL					
Through filing petition	N/A	N/A	\$100	\$120	\$100
Through end of motion practice	N/A	N/A	\$238	\$270	\$250
Through PTAB hearing	N/A	N/A	\$300	\$350	\$350
Through appeal	N/A	N/A	\$400	\$500	\$500
* WAS COVERED BUSINESS METHOD (CBM) REVIEW IN THE 2019 SURVEY					

MEDIAN LITIGATION COSTS (CONTINUED)	\$000s				
	2014	2016	2018	2020	2022
TRADEMARK INFRINGEMENT					
LESS THAN \$1 MILLION AT RISK					
Initial case management	N/A	\$15	\$15	\$17	\$15
Inclusive of discovery, motions, and claim construction	\$150	\$150	\$150	\$150	\$150
Inclusive of pre and post-trial, and appeal when applicable	\$325	\$300	\$275	\$325	\$250
Cost if dispute was resolved through mediation	\$50	\$20	\$23	\$25	\$55
\$1-\$10 MILLION AT RISK					
Initial case management	N/A	\$25	\$50	\$30	\$30
Inclusive of discovery, motions, and claim construction	\$263	\$275	\$343	\$275	\$363
Inclusive of pre and post-trial, and appeal when applicable	\$500	\$475	\$888	\$500	\$625
Cost if dispute was resolved through mediation	\$75	\$30	\$50	\$40	\$88
\$10-\$25 MILLION AT RISK					
Initial case management	N/A	\$38	\$120	\$50	\$58
Inclusive of discovery, motions, and claim construction	\$400	\$400	\$500	\$400	\$450
Inclusive of pre and post-trial, and appeal when applicable	\$720	\$750	\$1,450	\$725	\$1,025
Cost if dispute was resolved through mediation	\$100	\$50	\$88	\$75	\$125
MORE THAN \$25 MILLION AT RISK					
Initial case management	N/A	\$50	\$175	\$100	\$85
Inclusive of discovery, motions, and claim construction	\$900	\$600	\$1,600	\$588	\$600
Inclusive of pre and post-trial, and appeal when applicable	\$1,600	\$1,000	\$2,750	\$1,000	\$1,200
Cost if dispute was resolved through mediation	\$100	\$53	\$200	\$125	\$225

MEDIAN LITIGATION COSTS (CONTINUED)	\$000s				
	2014	2016	2018	2020	2022
TRADEMARK OPPOSITION/CANCELLATION					
Through filing petition <i>(New in 2021)</i>	N/A	N/A	N/A	\$6	\$5
Through end of discovery <i>(Revised in 2021)</i>	\$50	\$50	\$50	\$50	\$60
Inclusive, all costs	\$95	\$80	\$100	\$105	\$100
COPYRIGHT INFRINGEMENT					
LESS THAN \$1 MILLION AT RISK					
Initial case management	N/A	\$15	\$25	\$15	\$15
Inclusive of discovery, motions, and claim construction	\$150	\$100	\$150	\$150	\$100
Inclusive of pre and post-trial, and appeal when applicable	\$250	\$200	\$550	\$350	\$193
Cost if dispute was resolved through mediation	\$40	\$25	\$25	\$25	\$40
\$1-\$10 MILLION AT RISK					
Initial case management	N/A	\$25	\$95	\$50	\$30
Inclusive of discovery, motions, and claim construction	\$250	\$213	\$1,000	\$600	\$300
Inclusive of pre and post-trial, and appeal when applicable	\$500	\$388	\$1,750	\$1,200	\$525
Cost if dispute was resolved through mediation	\$63	\$40	\$50	\$75	\$68
\$10-\$25 MILLION AT RISK					
Initial case management	N/A	\$50	\$150	\$100	\$65
Inclusive of discovery, motions, and claim construction	\$500	\$375	\$1,500	\$1,300	\$450
Inclusive of pre and post-trial, and appeal when applicable	\$750	\$600	\$3,500	\$2,325	\$800
Cost if dispute was resolved through mediation	\$100	\$50	\$100	\$138	\$83
MORE THAN \$25 MILLION AT RISK					
Initial case management	N/A	\$50	\$400	\$360	\$100
Inclusive of discovery, motions, and claim construction	\$750	\$600	\$2,500	\$2,750	\$675
Inclusive of pre and post-trial, and appeal when applicable	\$1,200	\$1,000	\$6,500	\$6,750	\$1,350
Cost if dispute was resolved through mediation	\$100	\$100	\$200	\$250	\$125

MEDIAN LITIGATION COSTS (CONTINUED)	\$000s				
	2014	2016	2018	2020	2022
TRADE SECRET MISAPPROPRIATION SUIT					
LESS THAN \$1 MILLION AT RISK					
Initial case management	N/A	\$30	\$25	\$50	\$38
Inclusive of discovery, motions, and claim construction	\$250	\$200	\$150	\$175	\$200
Inclusive of pre and post-trial, and appeal when applicable	\$500	\$400	\$550	\$500	\$750
Cost if dispute was resolved through mediation	\$50	\$25	\$25	\$40	\$95
\$1-\$10 MILLION AT RISK					
Initial case management	N/A	\$50	\$95	\$55	\$100
Inclusive of discovery, motions, and claim construction	\$500	\$350	\$1,000	\$1,000	\$350
Inclusive of pre and post-trial, and appeal when applicable	\$925	\$663	\$1,750	\$1,500	\$1,000
Cost if dispute was resolved through mediation	\$50	\$35	\$50	\$60	\$200
\$10-\$25 MILLION AT RISK					
Initial case management	N/A	\$50	\$150	\$100	\$200
Inclusive of discovery, motions, and claim construction	\$800	\$975	\$2,000	\$1,500	\$1,000
Inclusive of pre and post-trial, and appeal when applicable	\$1,500	\$1,250	\$4,125	\$2,750	\$2,000
Cost if dispute was resolved through mediation	\$100	\$50	\$100	\$125	\$300
MORE THAN \$25 MILLION AT RISK					
Initial case management	N/A	\$100	\$400	\$250	\$250
Inclusive of discovery, motions, and claim construction	\$1,625	\$1,200	\$3,000	\$1,600	\$2,000
Inclusive of pre and post-trial, and appeal when applicable	\$2,650	\$1,650	\$7,500	\$4,500	\$2,750
Cost if dispute was resolved through mediation	\$113	\$55	\$200	\$175	\$300

Estimated Total Cost of a Patent Infringement Suit – All Varieties (P. I-142 to I-144 & I-148 to I-150, Q45Aa-Q45Ah)



Estimated Total Cost of a Patent Infringement Suit – All Varieties (P. I-144 to I-147 & I-150 to I-153, Q45Ai-Q45Ap)



Estimated Total Cost of a Patent Infringement Suit – Hatch Waxman Act (P. I-154 to I-156, Q45Ba-Q45Bh)



Estimated Total Cost of a Patent Infringement Suit – Hatch Waxman Act (P. I-156 to I-159, Q45Bi-Q45Bp)



Estimated Total Cost of a Patent Infringement Suit – Non-Practicing Entity (P. I-160 to I-164, Q45Ca-Q45Ch)



Estimated Total Cost of a Patent Infringement Suit – Non-Practicing Entity (P. I-164 to I-167, Q45Ci-Q45Cp)



Estimated Total Cost of a Patent Infringement Suit – Section 337 (P. I-168 to I-170, Q45Da-Q45Dh)

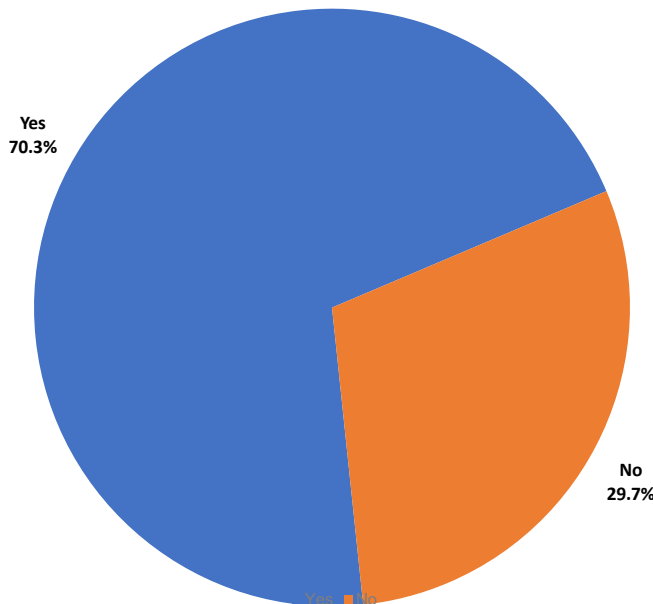


Estimated Total Cost of a Patent Infringement Suit – Section 337 (P. I-170 to I-173, Q45Di-Q45Dp)

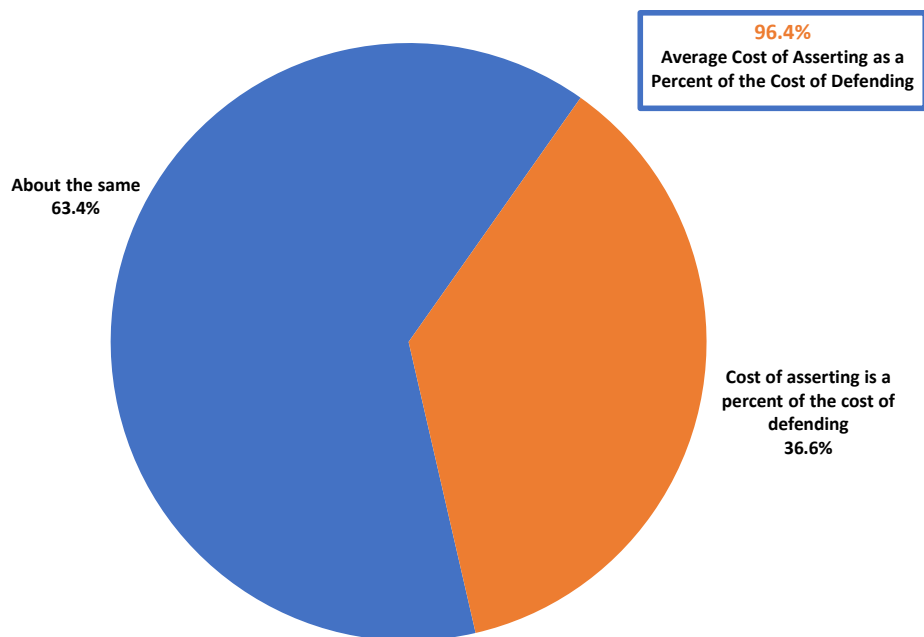


- Approximately seven in 10 respondents (70.3%) indicated that, in their experience, there is a strong correlation between the amount at risk in a patent infringement action and the overall attorney hours required to litigate the action. More than six in 10 (63.4%) say the total cost of asserting a patent infringement action is about the same as the total cost of defending such an action. Others report that the cost of asserting a patent infringement action is an average of 96.4% of the cost of defending.

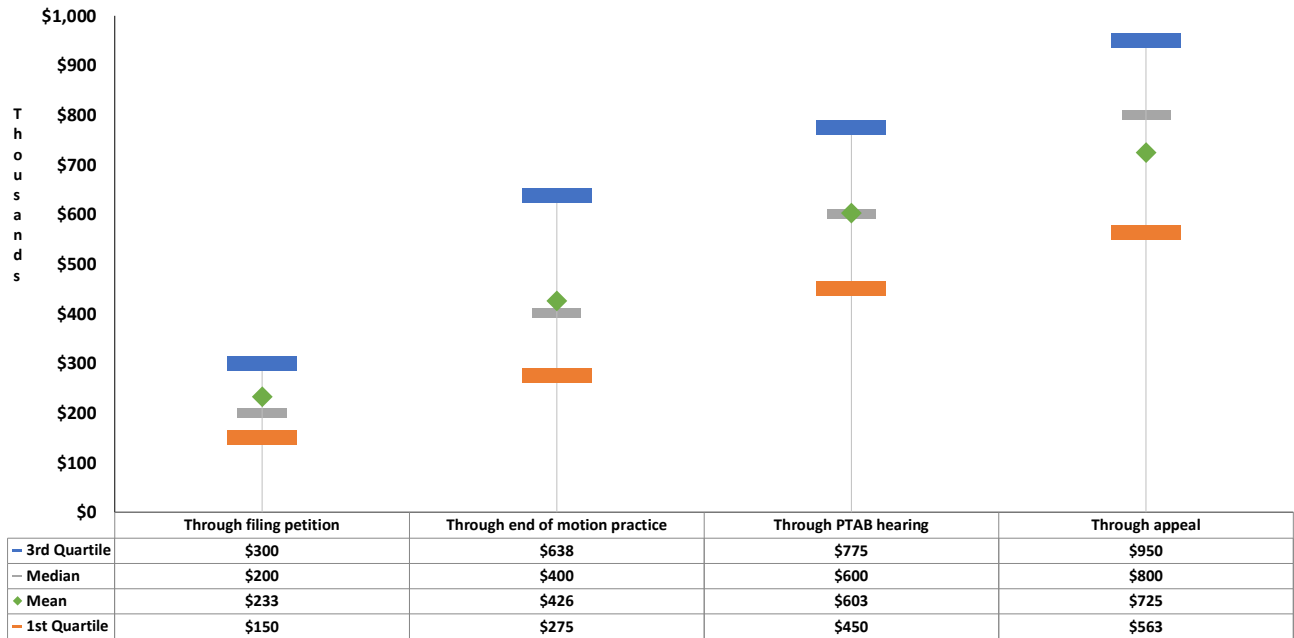
Strong Correlation Between Amount at Risk in Patent Infringement Action and the Overall Hours Required to Litigate the Action (P. I-174, Q45E)



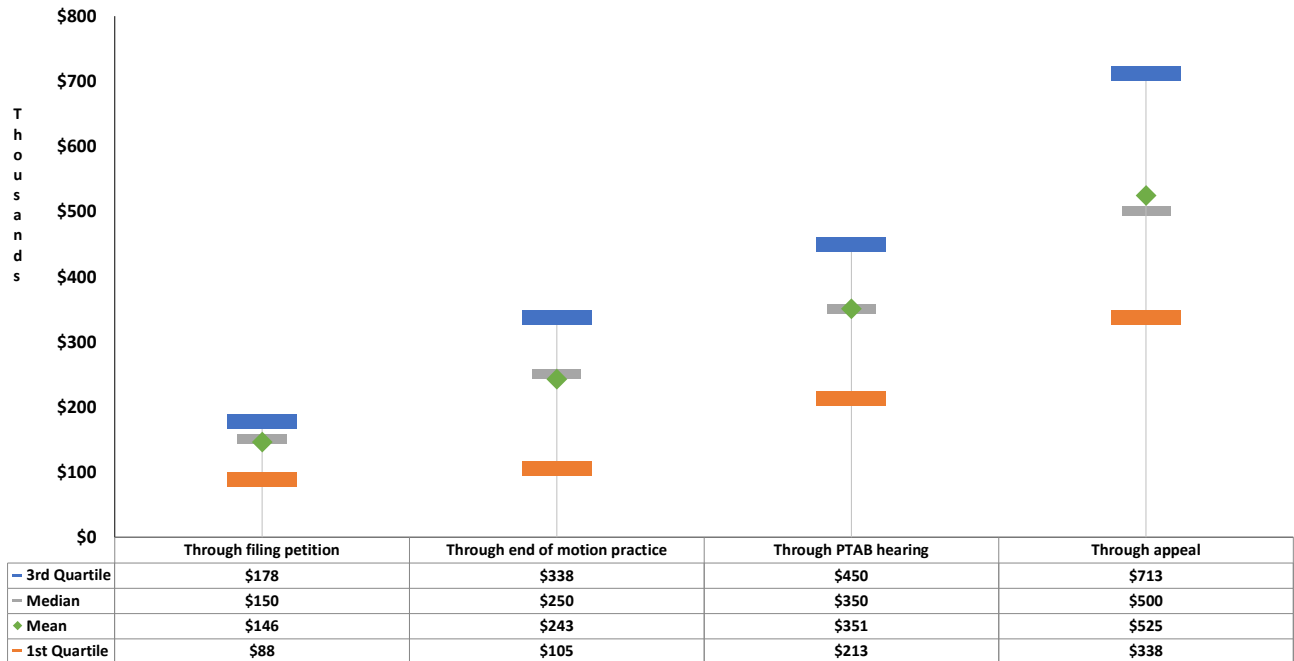
Total Cost Comparison of Asserting Patent Infringement Action to Total Cost of Defending (P. I-174 to I-175, Q45F)



Estimated Total Cost of Filing or Defending PGR/IPR – Life Sciences (P. I-176 to I-177, Q46Ai-Q46Aiv)



Estimated Total Cost of Filing or Defending PGR/IPR – Electrical/Computer (P. I-178 to I-181, Q46Ai-Q46Aiv)

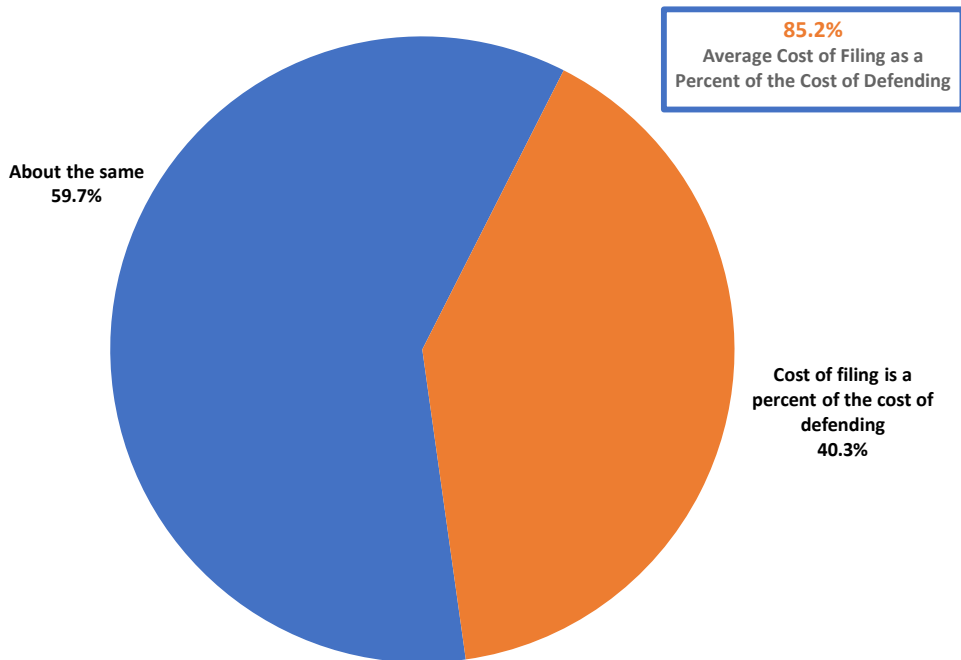


Estimated Total Cost of Filing or Defending PGR/IPR – Mechanical (P. I-182 to I-185, Q46Ai-Q46Aiv)

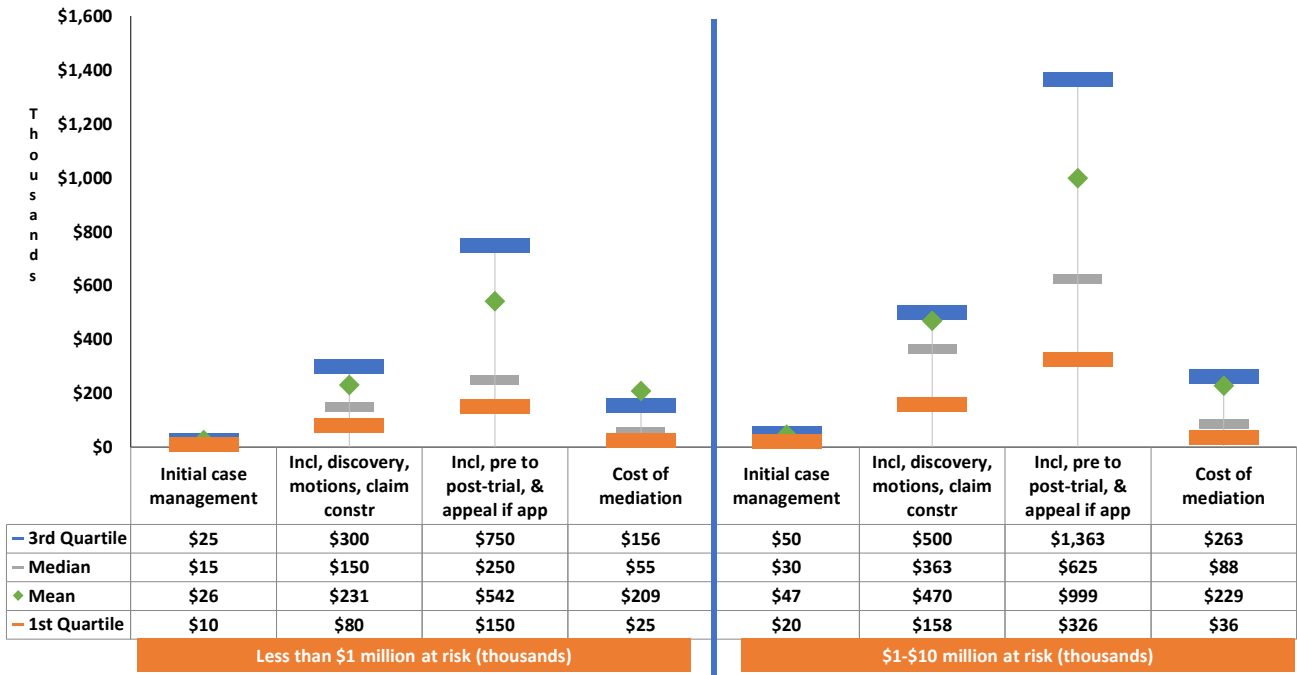


- Almost six in 10 respondents (59.7%) say the total cost of filing a petition for post-grant proceedings (IPR, or PGR) is about the same as the total cost of defending such an action. The remainder report that the cost of filing averages 85.2% of the cost of defending.

Total Cost Comparison of Filing a Petition for Post-Grant Proceeding (IPR or PGR) to Total Cost of Defending (P. I-186, Q46B)



Estimated Total Cost of a Trademark Infringement Suit (P. I-187 to I-192, Q47Aa-Q47Ah)

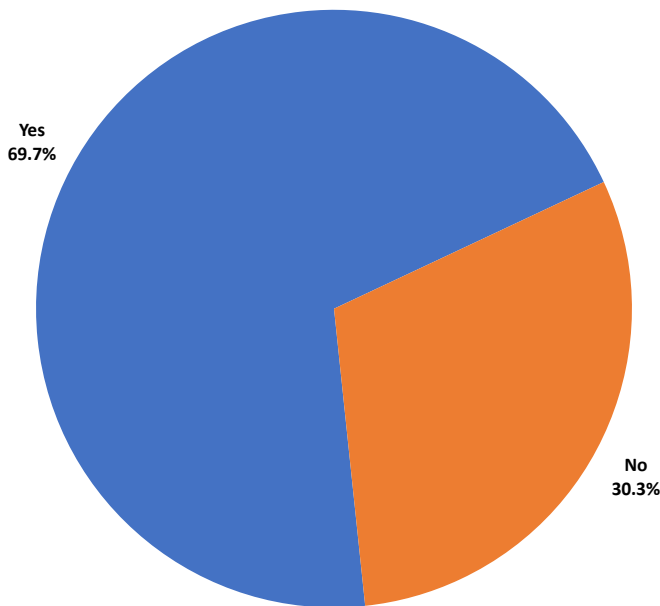


Estimated Total Cost of a Trademark Infringement Suit (P. I-192 to I-195, Q47Ai-Q47Ap)

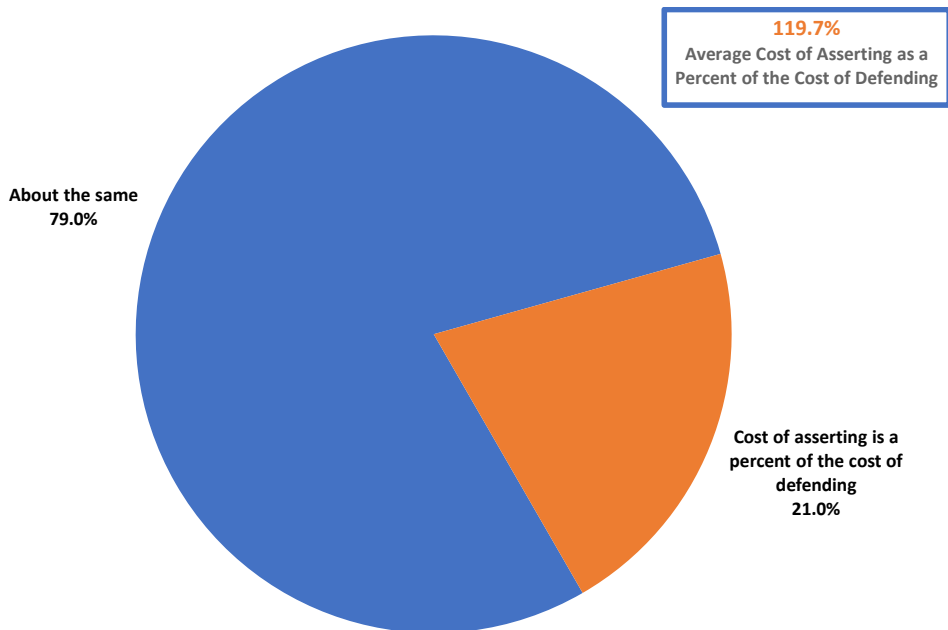


- Almost seven in 10 (69.7%) respondents reported that there is a strong correlation between the amount at risk in a trademark infringement action and the overall attorney hours required to litigate the action. Approximately eight in 10 (79.0%) say the total cost of asserting a trademark infringement action is about the same as the total cost of defending such an action.

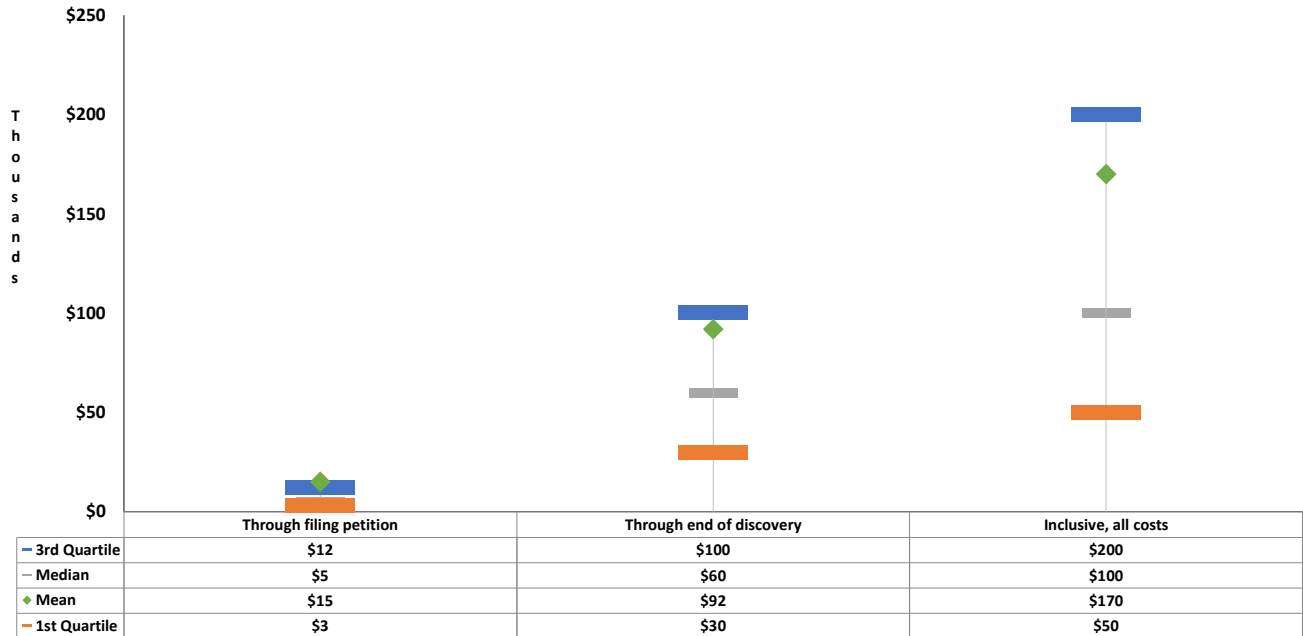
Strong Correlation Between Amount at Risk in Trademark Infringement Action and the Overall Hours Required to Litigate the Action (P. I-196, Q47B)



Total Cost Comparison of Asserting Trademark Infringement Action to Total Cost of Defending (P. I-196 to I-197, Q47C)



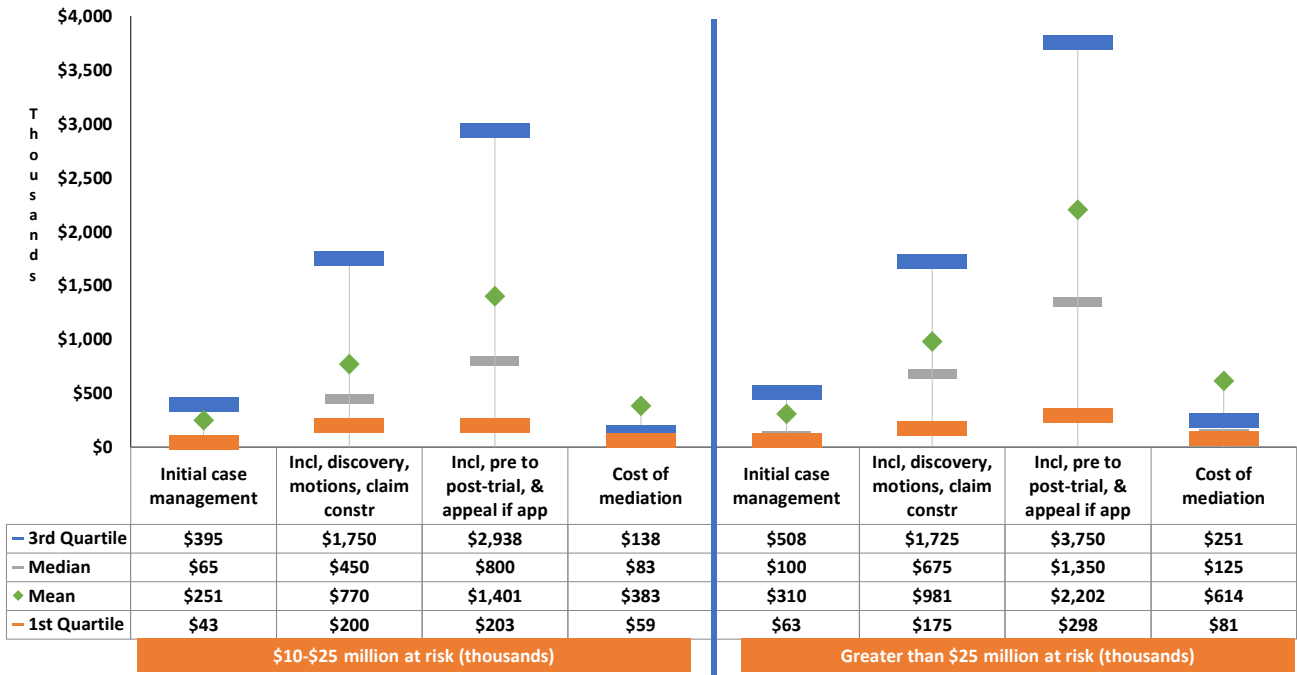
Estimated Total Cost of a Trademark Opposition/Cancellation Suit (P. I-198 to I-199, Q48i-Q48iii)



Estimated Total Cost of a Copyright Infringement Suit (P. I-200 to I-202, Q49Aa-Q49Ah)

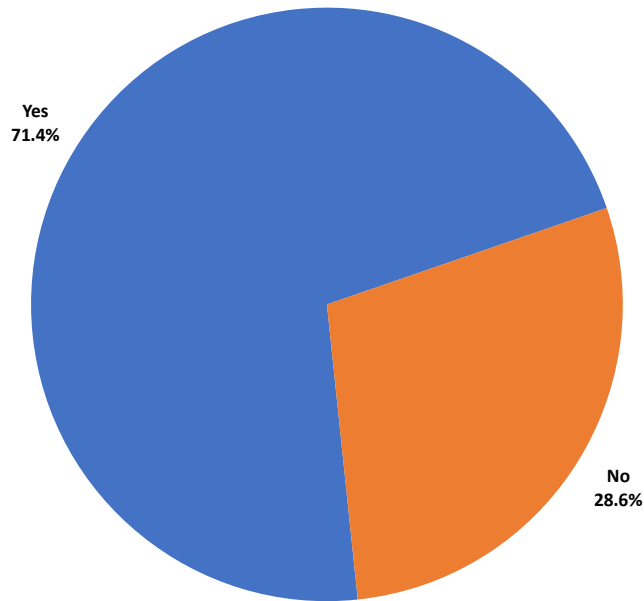


Estimated Total Cost of a Copyright Infringement Suit (P. I-202 to I-205, Q49Ai-Q49Ap)

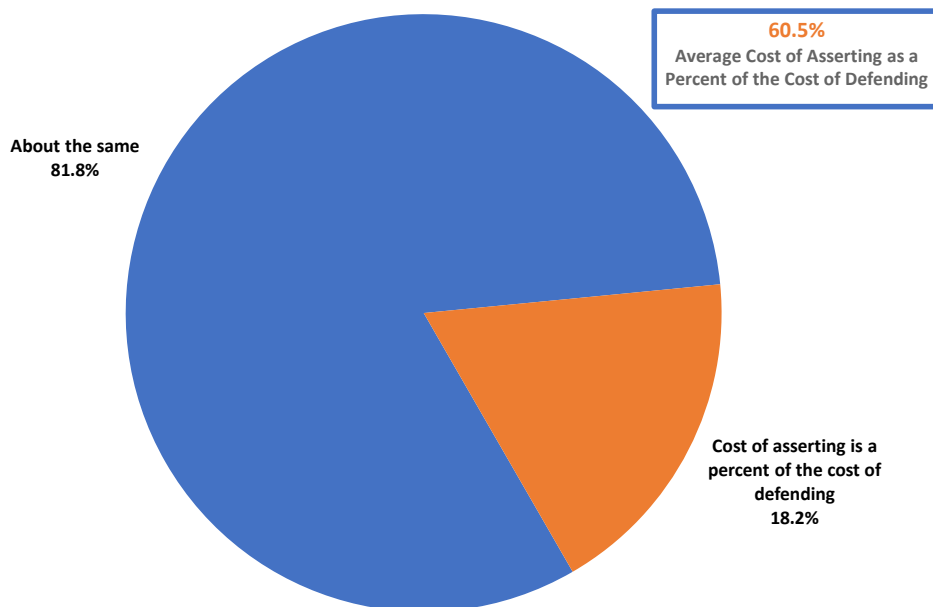


- More than seven in 10 (71.4%) respondents report that there is a strong correlation between the amount at risk in a copyright infringement action and the overall attorney hours required to litigate the action. More than eight in 10 (81.8%) of all respondents say the total cost of asserting a copyright infringement action is about the same as the total cost of defending such an action. For others, the cost of asserting is an average of 60.5% of the cost of defending.

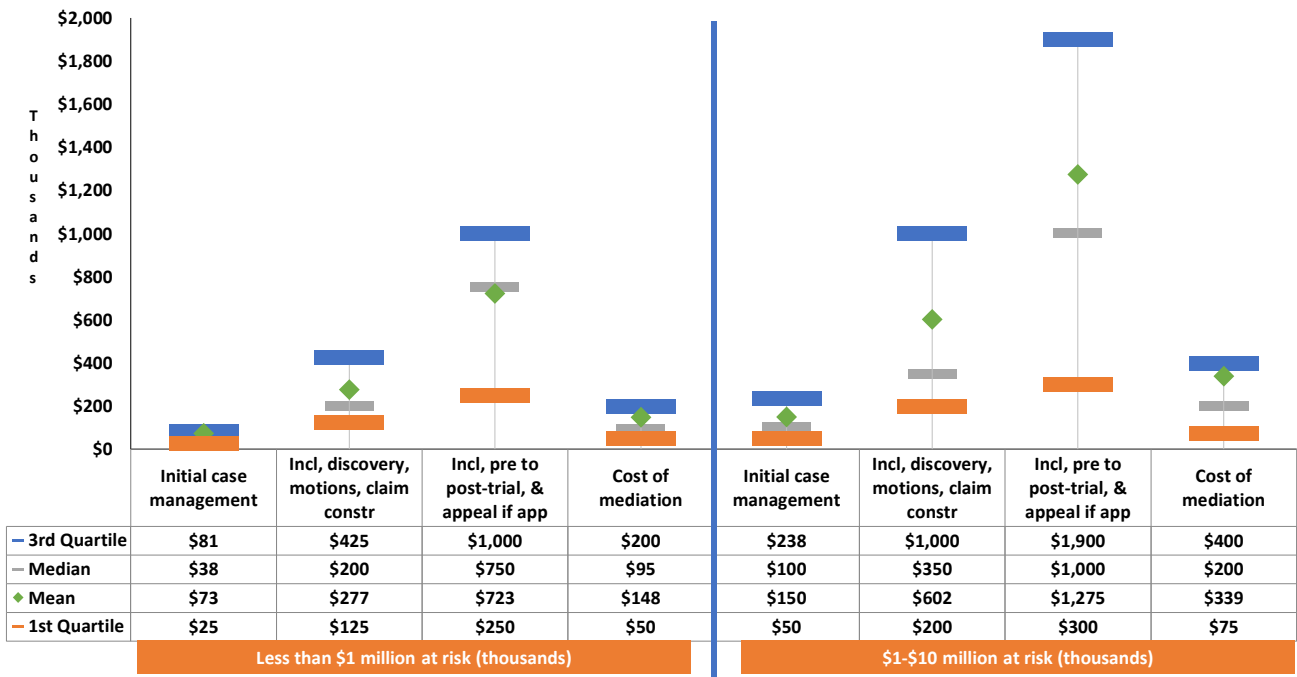
Strong Correlation Between Amount at Risk in Copyright Infringement Action and the Overall Hours Required to Litigate the Action (P. I-206, Q49B)



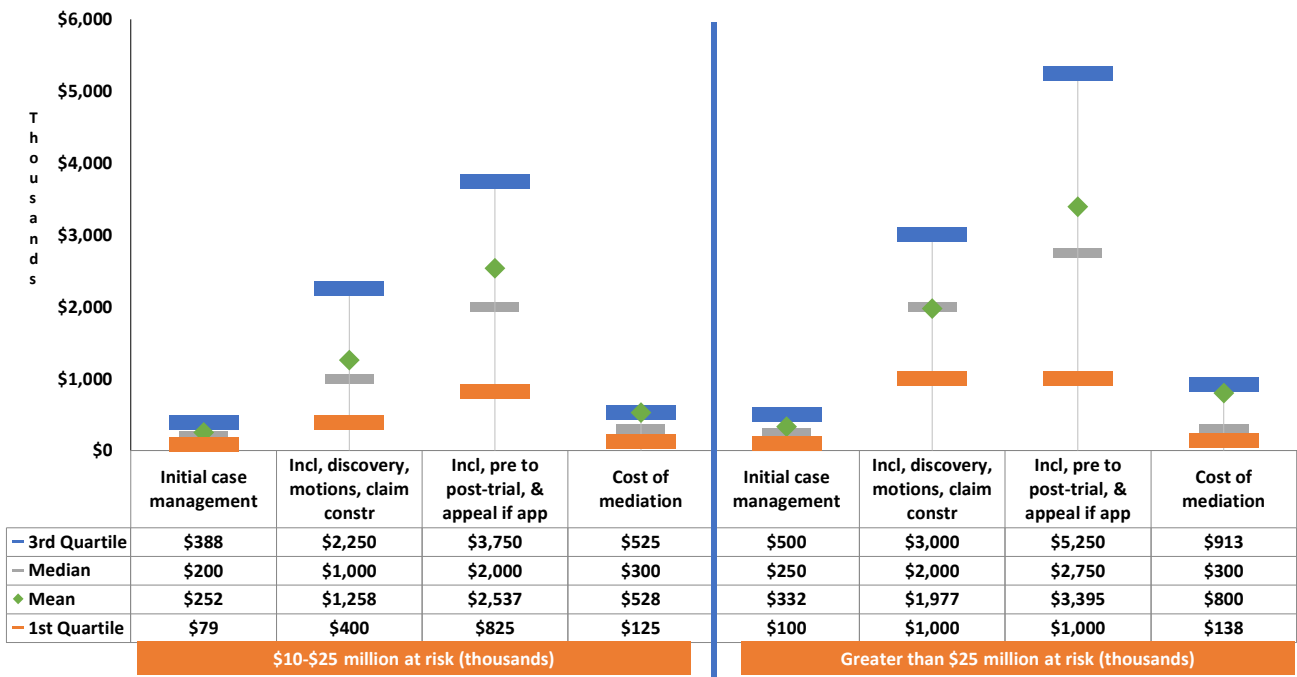
Total Cost Comparison of Asserting Copyright Infringement Action to Total Cost of Defending (P. I-206 to I-207, Q49C)



Estimated Total Cost of a Trade Secret Misappropriation Suit (P. I-208 to I-210, Q50Aa-Q50Ah)

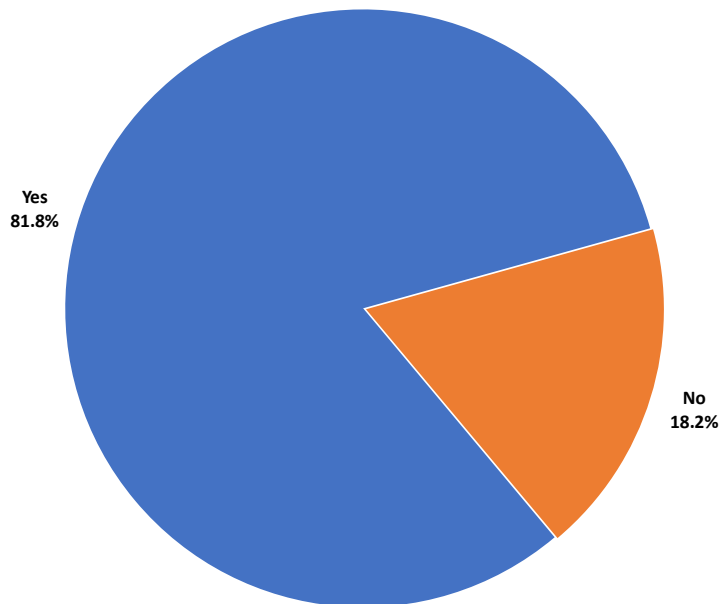


Estimated Total Cost of a Trade Secret Misappropriation Suit (P. I-210 to I-213, Q50Ai-Q50Ap)

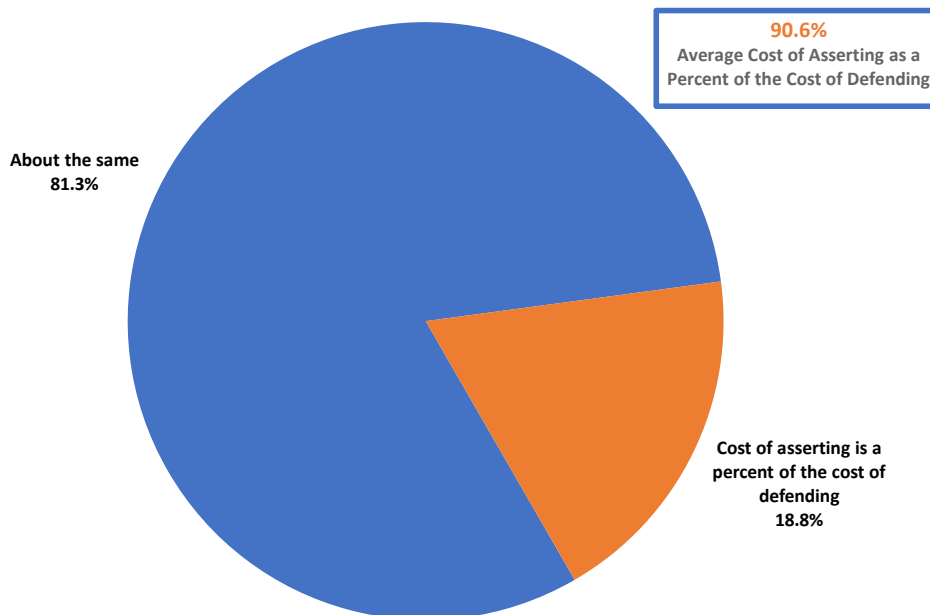


- More than eight in 10 respondents (81.8%) report that there is a strong correlation between the amount at risk in a trade secret misappropriation action and the overall attorney hours required to litigate the action. A similar proportion (81.3%) of respondents indicate that the total cost of asserting a trade secret misappropriation action is about the same as the total cost of defending such an action. The average cost of asserting as reported by others is 90.6% of the cost to defend.

Strong Correlation Between Amount at Risk in Trade Secret Misappropriation Action and the Overall Hours Required to Litigate the Action (P. I-214, Q50B)

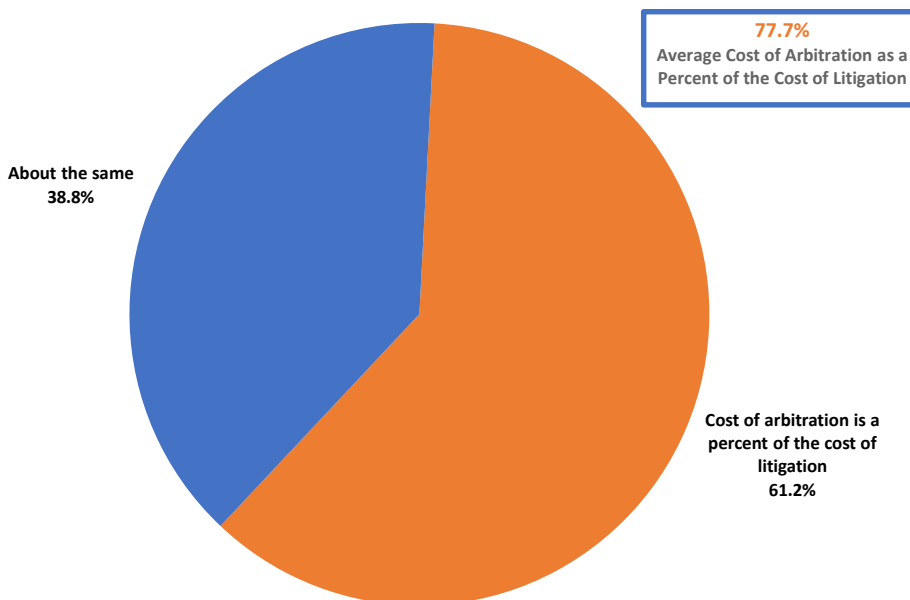


Total Cost Comparison of Asserting Trade Secret Misappropriation Action to Total Cost of Defending (P. I-214 to I-215, Q50C)

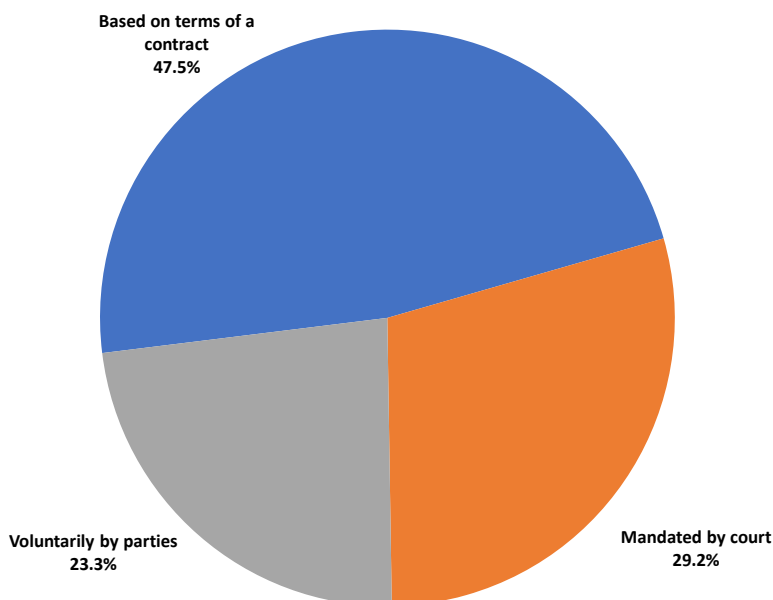


- Approaching 40.0% of respondents reported that the total cost of resolving a dispute through arbitration compared to resolving a comparable dispute through litigation is about the same (38.8%). Other respondents reported that the average cost of arbitration as a percent of the cost of litigation was 77.7%.
- Mediation/arbitration was initiated most often in 2022 based on the terms of the contract (47.5%), which is higher than reported for 2020 (41.0%), 2018 (44.8%), and 2016 (33.1%).
- Mediation/arbitration initiated as mandated by a court in 2022 is proportionally similar to the previous two surveys (29.2% in 2022, 30.5% in 2020, and 29.5% in 2018. Mediation/arbitration was initiated voluntarily by parties in 2022, an average of, 23.3% of the time.

Total Cost of Resolving Dispute Through Arbitration Compared to Dispute Through Litigation (P. I-216, Q51)



Frequency Mediation/Arbitration Initiated in 2022 (P. I-217, Q52)



CHARACTERISTICS OF FIRMS

A separate questionnaire was used to obtain data on the characteristics of private law firms engaged in IP practice, including the number and type of attorneys, support staff employed, activities outsourced, billing rates and practices, and liability insurance issues. The source of this information was typically a managing partner/shareholder (66.0%). The information provided by 157 private firms is summarized and illustrated below.

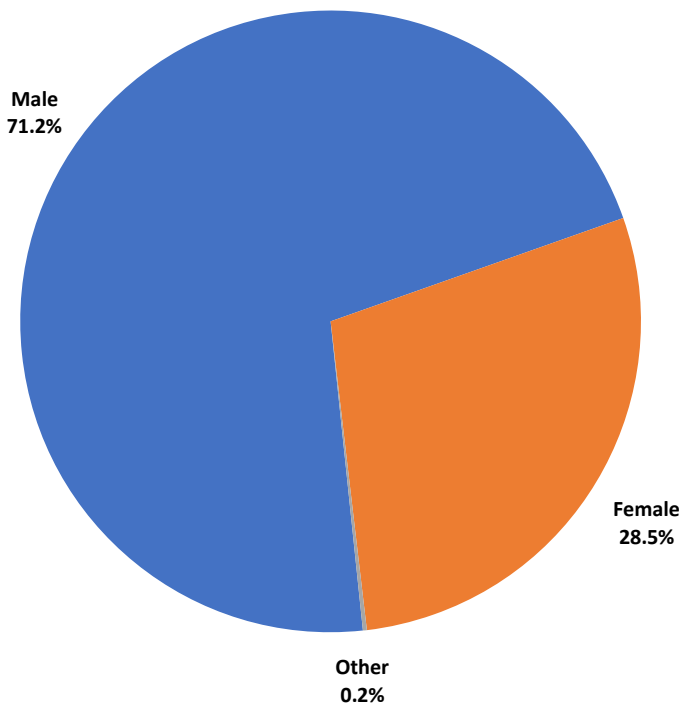
NUMBER AND TYPE OF ATTORNEYS

- In terms of the number of attorneys, the responding firm sample is fairly similar to 2021 and 2019, with the largest difference found for those with 3-5 attorneys (9.6% in 2019 compared to 14.6% in 2021 and 20.4% in 2023). Additionally, the trend continues of there being proportionally fewer firms with more than 30 attorneys reporting—23.7% in 2023, 31.0% in 2021, and 35.0% in 2019. Just over three in 10 (31.6%) responding firms reported having 6-30 attorneys in 2022, while 24.4% reported having one or two attorneys.
- Similar to the past two surveys, 66.9% of the 2023 responding firms reported having one major office location. Most responding firms (94.2%) do not have plans to close any major office locations in 2023 or 2024. The average number of office locations was 3.7 in 2022. Additionally, the responding firms most often reported (61.0%) that they have not changed or have no changes planned for the amount of office space leased or owned, however, 24.0% reported that they have reduced or are planning to reduce office space.
- In 2022, an average of 56.8% of employees worked remotely, while for 2023 an average of 53.8% was reported.
- Approximately eight in 10 (79.7%) say that IP accounted for three-quarters or more of their practice in 2022, nearly identical to those responding in 2021. One-fifth (20.5%) of the Firm Survey respondents reported being a solo practitioner.
- The median number of equity partners/shareholders for all firms was 3.0, which is lower than in the past three surveys (4.0 for 2020, 4.5 for 2018 and 5.0 for 2016). There was a median of 6.0 partner-track attorneys in 2022 compared to 7.5 in 2020, and 11.0 in 2018. The median number for both non-partner track attorneys and of counsel was 4.0 in 2022, and the median was 3.0 for contract/part-time attorneys. The median total number of attorneys in 2022 was 7.5, which is lower than the 10.5 reported for 2020, the 15.0 for 2018 and 16.0 reported for 2016.
- The number of attorneys whose practice is primarily IP was reported differently this year, as it was not collected as a standalone question and was combined with the questions that collect gender and ethnicity data. The total averages and medians presented here and graphically are based on the gender totals. Any differences when comparing to previous survey numbers should be viewed with caution due to the change in methodology.
- The median number of equity partner/shareholders whose practice is primarily IP at the responding firms was 2.0, while the median number of IP partner-track attorneys was 5.0. The averages for these positions were 10.9 and 14.6, respectively. In 2022 a median of 2.0 associates were promoted to non-equity partner and a median of 1.0 was promoted to equity partner, the averages are 3.0 and 3.3, respectively.
- Based on the average number of attorneys and agents whose practice is primarily IP, reported by position and gender, there are 71.2% males and 28.5% females, and 0.2% “other.” The percentage of males has declined slightly over the years, in particular when compared to 2013 and 2011, where the percentage of males was closer to 75%.
- Firm respondents also reported the number of attorneys and agents whose practice is primarily IP by position and ethnicity. Based on the averages from this year’s Firm Survey, 77.9% were White/Caucasian, and 13.5% were Asian/Pacific Islander. This year’s White/Caucasian percentage is slightly higher than was

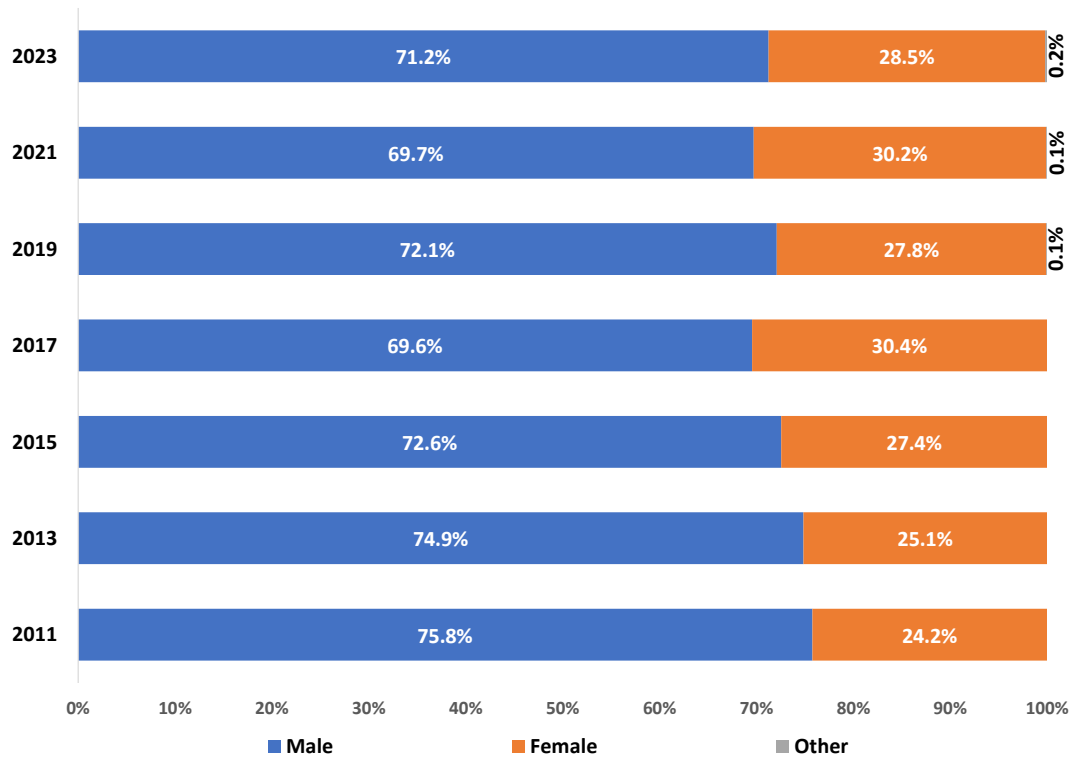
reported in 2021, but is still considerably lower than in 2015, 2013 and 2011, when the percentage of White/Caucasian hovered above 83.0%

- While a median of 4.0 IP professionals left the firm (including retired) in 2022, the same median number (4.0) of professionals whose practice is primarily IP joined the law firm.
- More than eight in 10 (82.1%) of the responding firms indicated that less than 25% of attorneys were hired in 2022 through a recruiter (headhunter). When a recruiter was used, the median fee paid was 23.0% of salary, or an average of 22.4%.
- Responding firms indicated that prosecution services were not often outsourced (96.8% do not outsource). Searching was outsourced in the U.S. by 35.0% of responding firms, while annuity payments were outsourced in the U.S. by 32.6% of firms. Another 16.7% outsourced annuity payments abroad, and international filings were outsourced abroad by 39.6% of respondents.
- Other than through one-on-one mentorship, firms most often provide formal training for their attorneys regarding practice skills (e.g., claim drafting, case law review, etc.) and business development (81.0% and 77.6%, respectively).
- Pro bono work was the activity firms were most likely to give associates “billable hour” credit toward their billing requirement for time spent (48.5%).

IP Attorneys and Agents by Gender (P. F7 to F-12, Q10)

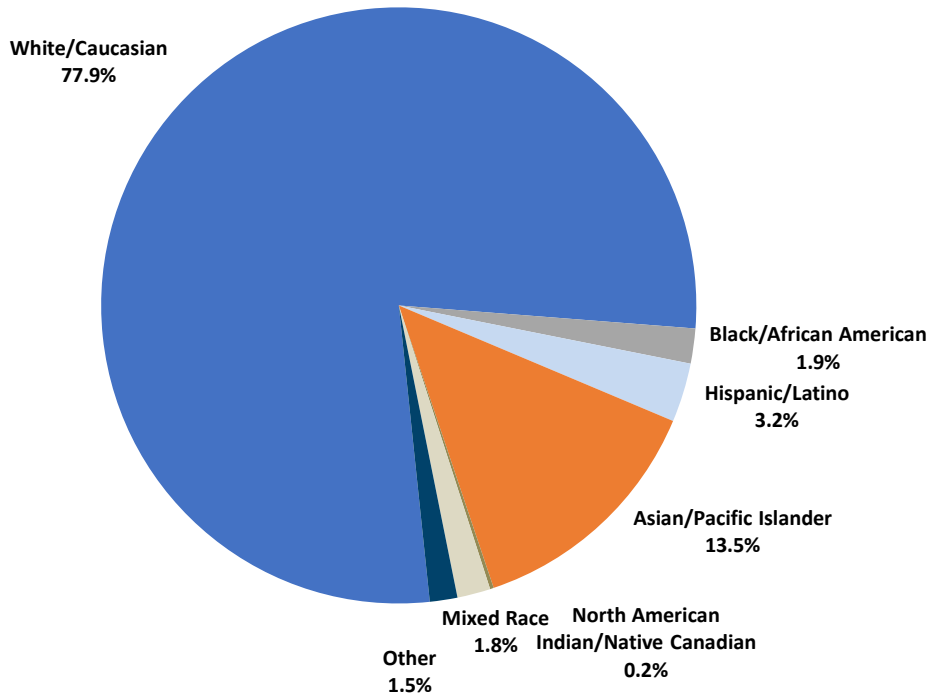


IP Attorneys and Agents by Gender: 2011-2023 (P. F-7 to F-12, Q10)

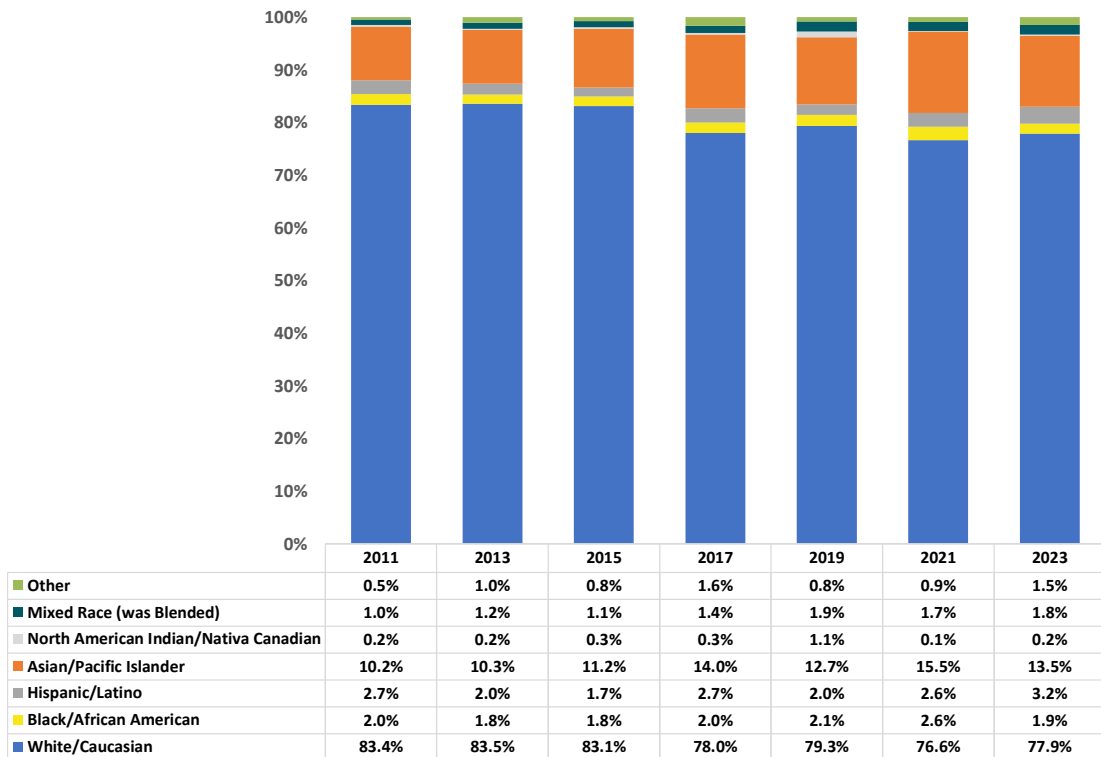


Number of professionals whose practice is primarily IP law that were in the firm in 2022 by Position and Gender	Average	Median
Equity Partner, Shareholder (or equivalent)		
Male	8.6	2.0
Female	2.2	0.0
Other	0.0	0.0
Partner-track attorney		
Male	9.4	3.0
Female	5.1	2.0
Other	0.1	0.0
Non-partner track attorney		
Male	3.6	2.5
Female	1.4	0.5
Other	0.0	0.0
Of Counsel (or equivalent)		
Male	3.2	2.0
Female	1.5	0.5
Other	0.0	0.0
Contract/Part-time		
Male	1.9	2.0
Female	1.2	1.0
Other	0.0	0.0
USPTO-registered Patent Agents (not attorneys)		
Male	3.0	2.0
Female	2.1	1.0
Other	0.0	0.0
Technical Advisors/Assistants, including Searchers		
Male	5.5	2.0
Female	2.5	1.0
Other	0.0	0.0
Paralegal/Legal Assistants (i.e., billable support staff)		
Male	2.1	0.0
Female	6.6	3.0
Other	0.0	0.0

IP Attorneys and Agents by Ethnicity (P. F-15 to F-20, Q10)



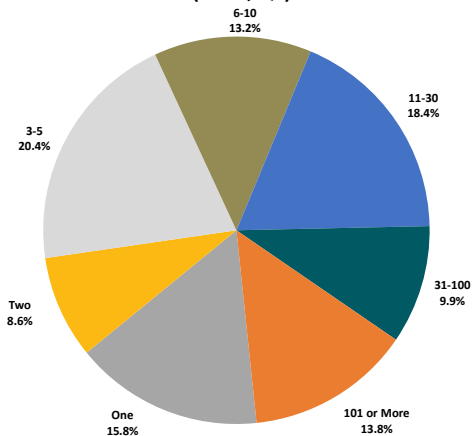
IP Attorneys and Agents by Ethnicity: 2011-2023 (P. F-15 to F-20, Q10)



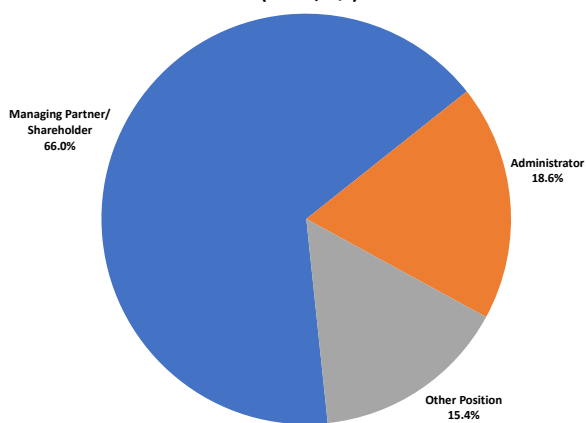
Number of attorneys whose practice is primarily IP law that were in the firm in 2022 by Position and Ethnicity	Average	Median
Equity Partner, Shareholder (or equivalent)		
White/ Caucasian	7.4	2.0
Black/African American	0.1	0.0
Hispanic/ Latino	0.2	0.0
Asian/Pacific Islander	0.7	0.0
N. American Indian/Native Canadian	0.0	0.0
Mixed Race	0.1	0.0
Other	0.1	0.0
Partner-track attorney		
White/ Caucasian	10.0	4.0
Black/African American	0.4	0.0
Hispanic/ Latino	0.6	0.0
Asian/Pacific Islander	2.6	0.0
N. American Indian/Native Canadian	0.0	0.0
Mixed Race	0.4	0.0
Other	0.3	0.0
Non-partner track attorney		
White/ Caucasian	4.0	3.0
Black/African American	0.1	0.0
Hispanic/ Latino	0.1	0.0
Asian/Pacific Islander	0.8	0.0
N. American Indian/Native Canadian	0.0	0.0
Mixed Race	0.1	0.0
Other	0.0	0.0
Of Counsel (or equivalent)		
White/ Caucasian	3.9	3.0
Black/African American	0.1	0.0
Hispanic/ Latino	0.1	0.0
Asian/Pacific Islander	0.4	0.0
N. American Indian/Native Canadian	0.0	0.0
Mixed Race	0.1	0.0
Other	0.1	0.0
Contract/Part-time		
White/ Caucasian	2.0	1.0
Black/African American	0.0	0.0
Hispanic/ Latino	0.1	0.0
Asian/Pacific Islander	0.6	0.0
N. American Indian/Native Canadian	0.0	0.0
Mixed Race	0.0	0.0
Other	0.0	0.0

Number of professionals whose practice is primarily IP law that were in the firm in 2022 by Position and Ethnicity	Average	Median
USPTO-registered Patent Agents (not attorneys)		
White/ Caucasian	3.6	2.0
Black/African American	0.1	0.0
Hispanic/ Latino	0.2	0.0
Asian/Pacific Islander	1.2	1.0
N. American Indian/Native Canadian	0.0	0.0
Mixed Race	0.2	0.0
Other	0.2	0.0
Technical Advisors/Assistants, including Searchers		
White/ Caucasian	4.2	2.0
Black/African American	0.5	0.0
Hispanic/ Latino	1.0	0.0
Asian/Pacific Islander	2.1	0.0
N. American Indian/Native Canadian	0.1	0.0
Mixed Race	0.4	0.0
Other	0.1	0.0
Paralegal/Legal Assistants (i.e., billable support staff)		
White/ Caucasian	6.2	3.0
Black/African American	0.4	0.0
Hispanic/ Latino	0.9	0.0
Asian/Pacific Islander	0.7	0.0
N. American Indian/Native Canadian	0.1	0.0
Mixed Race	0.1	0.0
Other	0.1	0.0

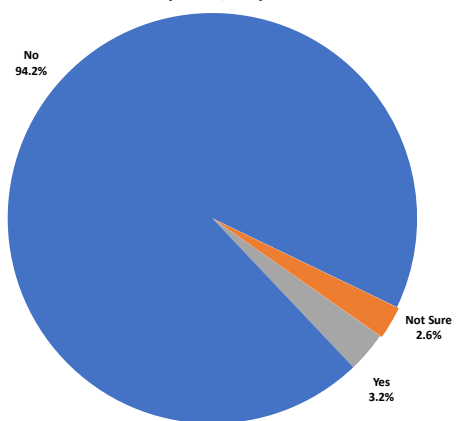
Number of Attorneys in Firm in 2022
(P. F-1, Q9)



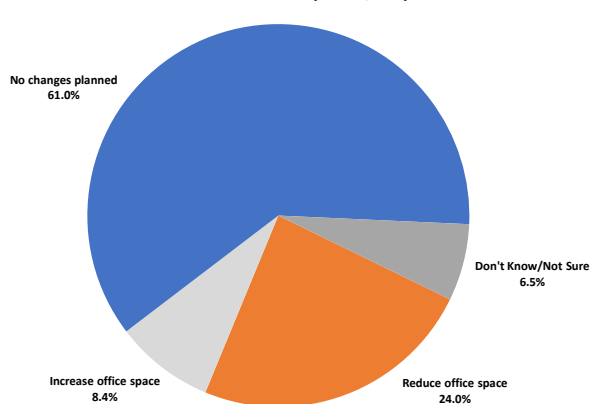
Position of Person Responding to Firm Survey
(P. F-2, Q1)



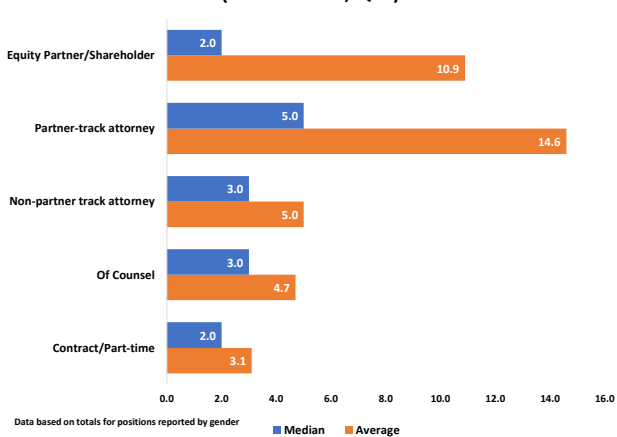
Firm Plans to Close Any Major Office Locations in 2023 or 2024
(P. F-3, Q4)



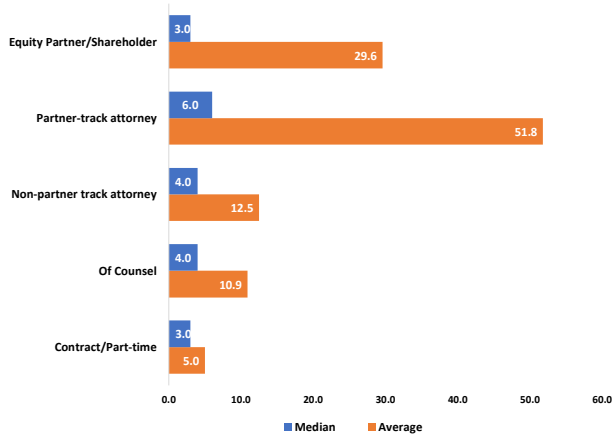
Firm Anticipates Changes or Has Changed Amount of Office Space Leased or Owned
(P. F-4, Q5)



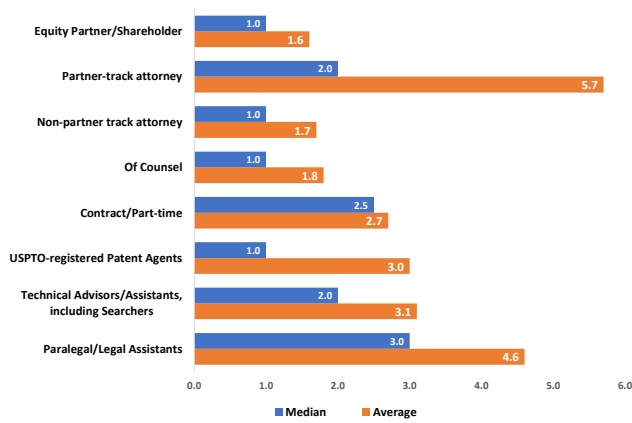
Number of Attorneys Whose Practice is Primarily IP in the Firm in 2022
(P. F-7 to F-11, Q10)



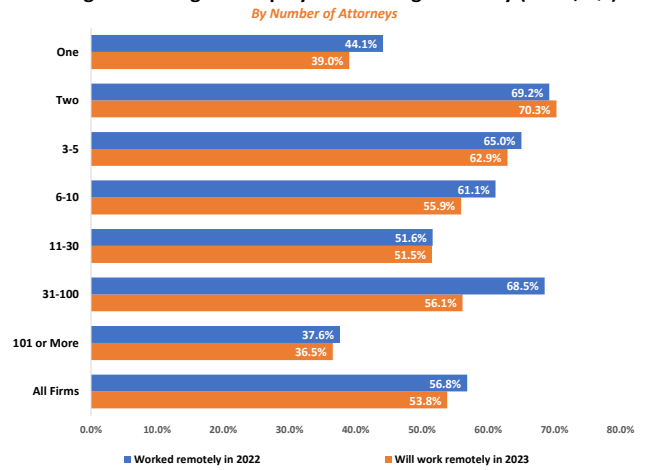
Number of Attorneys in the Firm in 2022 (P. F-6, Q9)



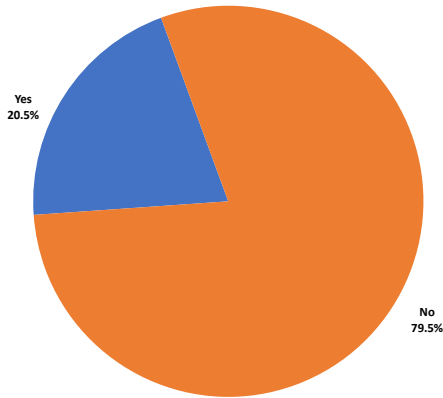
Number of Professionals Whose Practice is Primarily IP Who Became Associated with the Firm in 2022 (P. F-24, Q12)



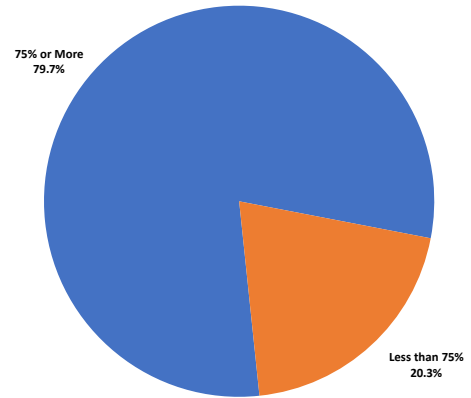
Average Percentage of Employees Working Remotely (P. F-4, Q6)



Are a Solo Practitioner (P. F-5, Q8)

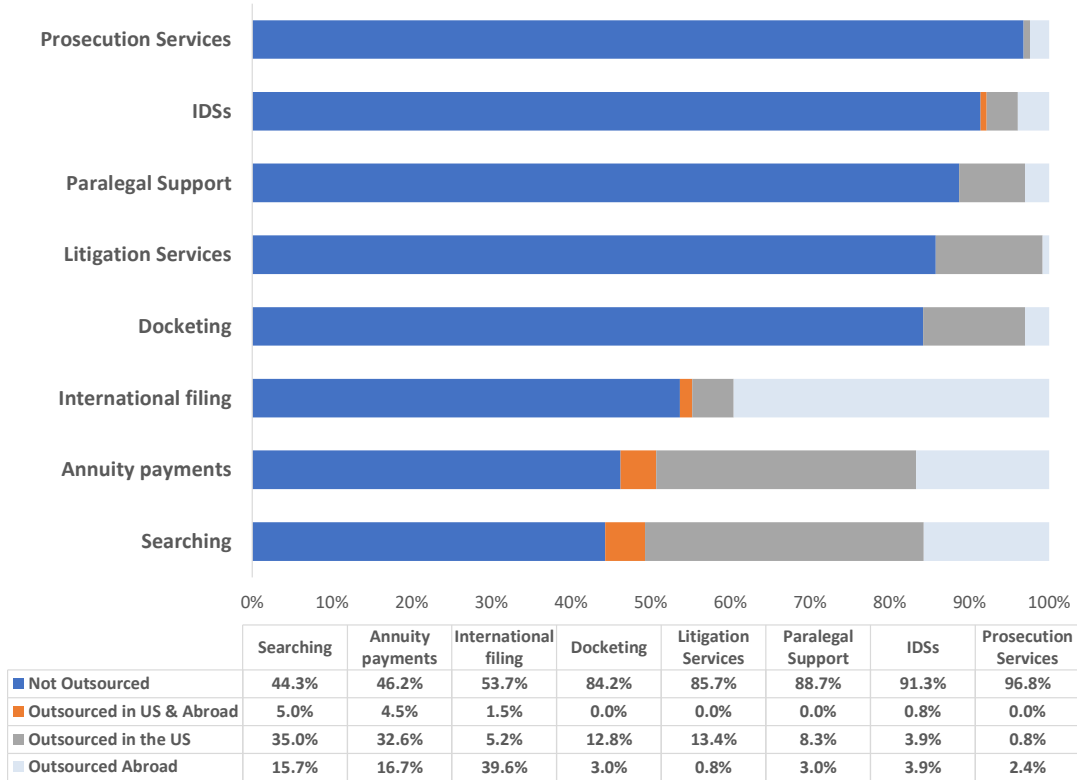


Percent of Practice by Billings That is IP (P. F-1, Q22)

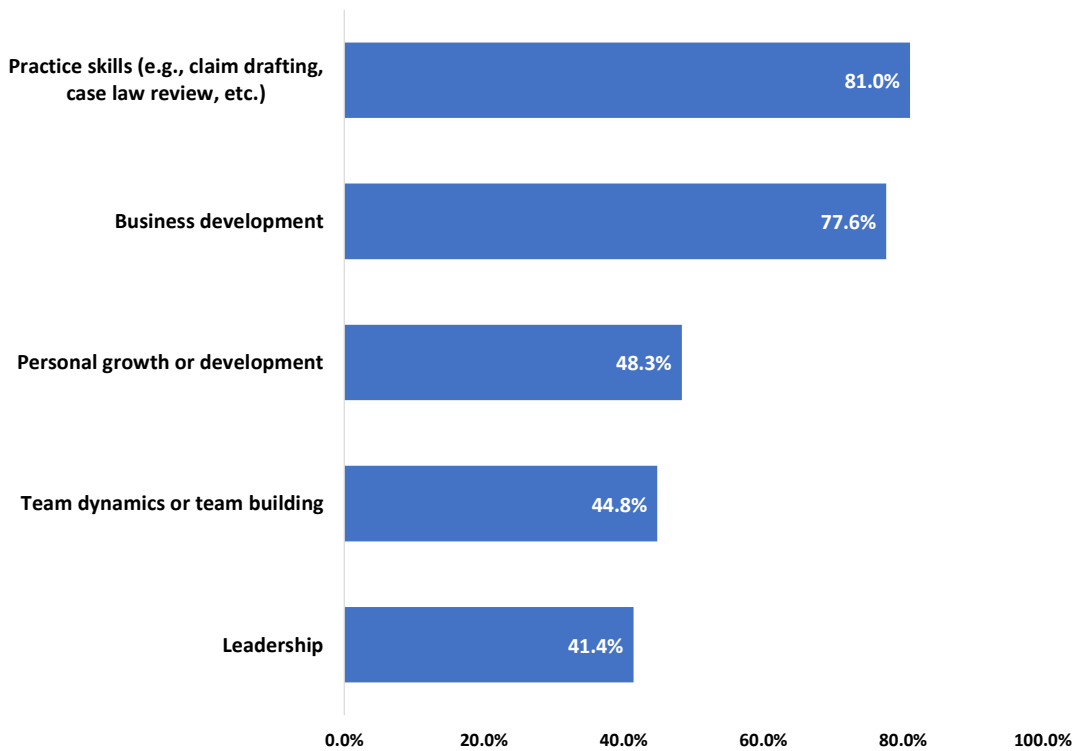


Number of Associates in 2022 Promoted to:			
By Number of Attorneys in Firm		Average	Median
All Firms	Non-equity partner	3.0	2.0
	Equity partner	3.3	1.0
11-30	Non-equity partner	1.8	2.0
	Equity partner	1.5	1.0
31-100	Non-equity partner	1.9	2.0
	Equity partner	1.6	1.0
101 or More	Non-equity partner	6.5	3.5
	Equity partner	7.8	5.0

Outsourcing of Services (P. F-23, Q11)

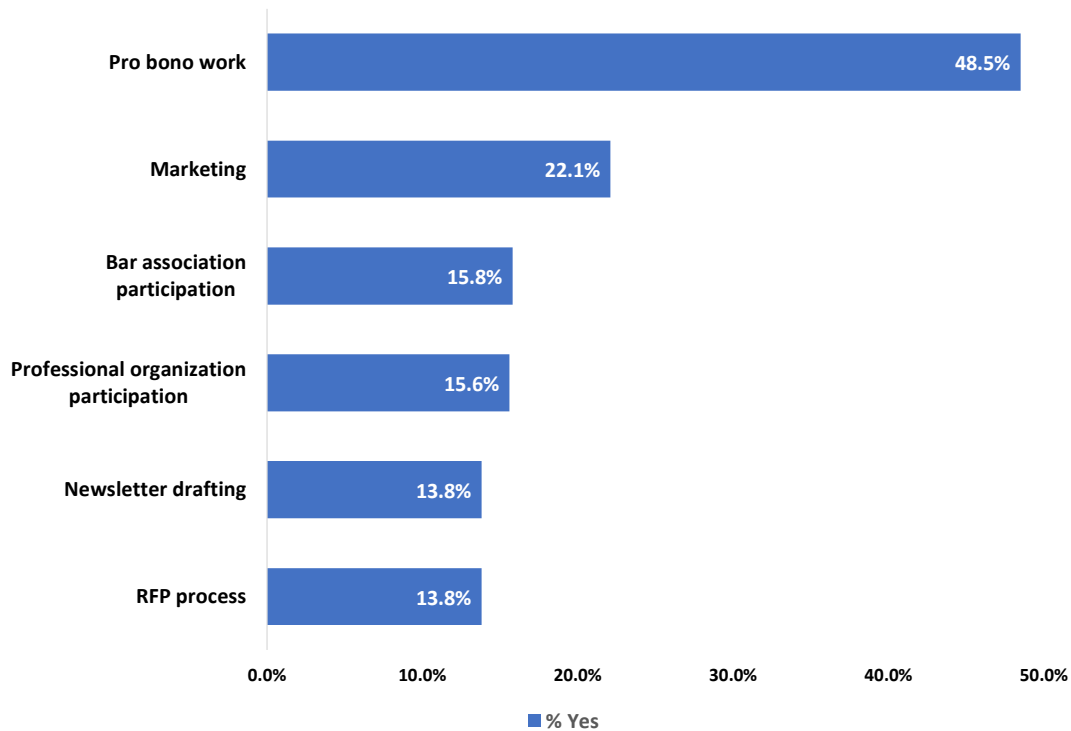


Types of Formal Training Firm Provides to its Attorneys* (P. F-52, Q44)



*Other than through one-on-one mentorship/review

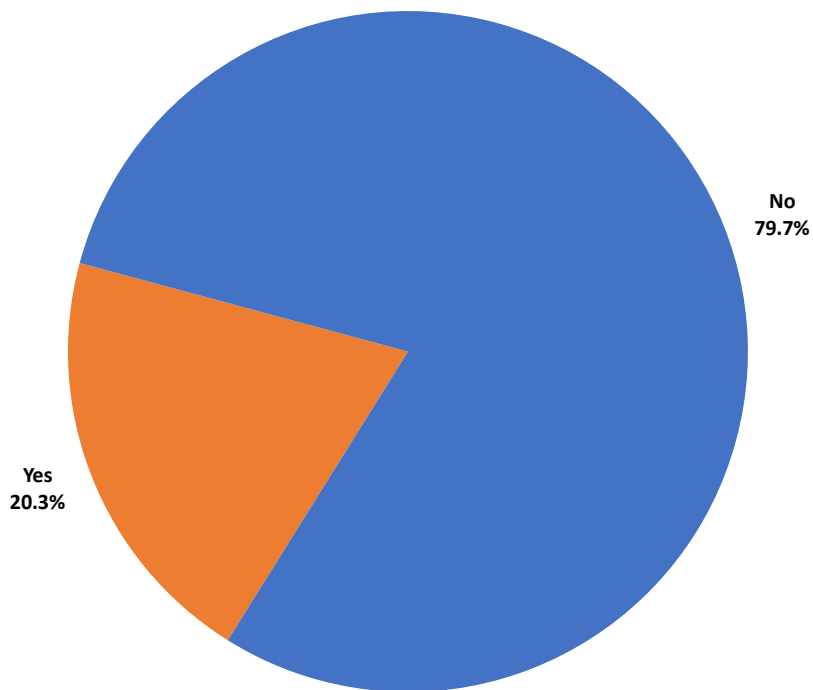
Activities Associates Receive “Billable Hour” Credit for Time Spent (P. F-53 to F-58, Q45)



ASSOCIATE STARTING SALARY AND SUMMER MONTHLY PAY

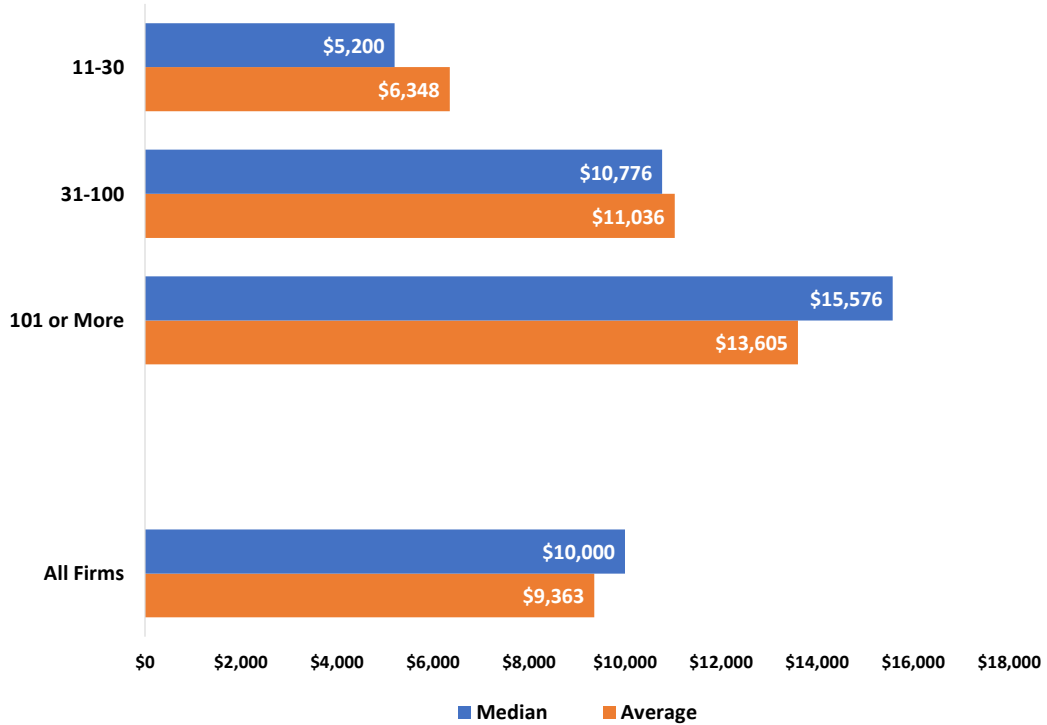
- One in five (20.3%) responding firms indicated that they had plans to hire more summer associates in 2023 than in 2022.
- In 2021, there was a median of 3.0 summer associates devoted primarily to the practice of IP law, and the same was true in 2022. In 2021, a median of 1.0 summer associate received a full-time offer and the same accepted the offer. In 2022, a median of 2.0 received a full-time offer and a median of 1.0 accepted.
- For 2023, responding firms reported that they expected to have a median of 2.0 summer associates, and the expectations are the same for 2024.
- The median 2022 monthly summer pay was \$10,000, which is higher than reported for 2020 (\$8,800), and the same as reported for 2018 (\$10,000).
- The reported median current starting salary for first-year associates was \$135,000. This is higher than reported in 2021, where it was \$125,000 – which was the first year where the amount earned had leveled off. The median starting salary for first-year associates generally increases as the size of the firm increases, with the highest median salary reported for those with 101 or more attorneys (\$192,500). The same pattern is true for the average.

Does the Firm Plan to Hire More Summer Associates in 2023 vs. 2022 (P. F-28, Q18)



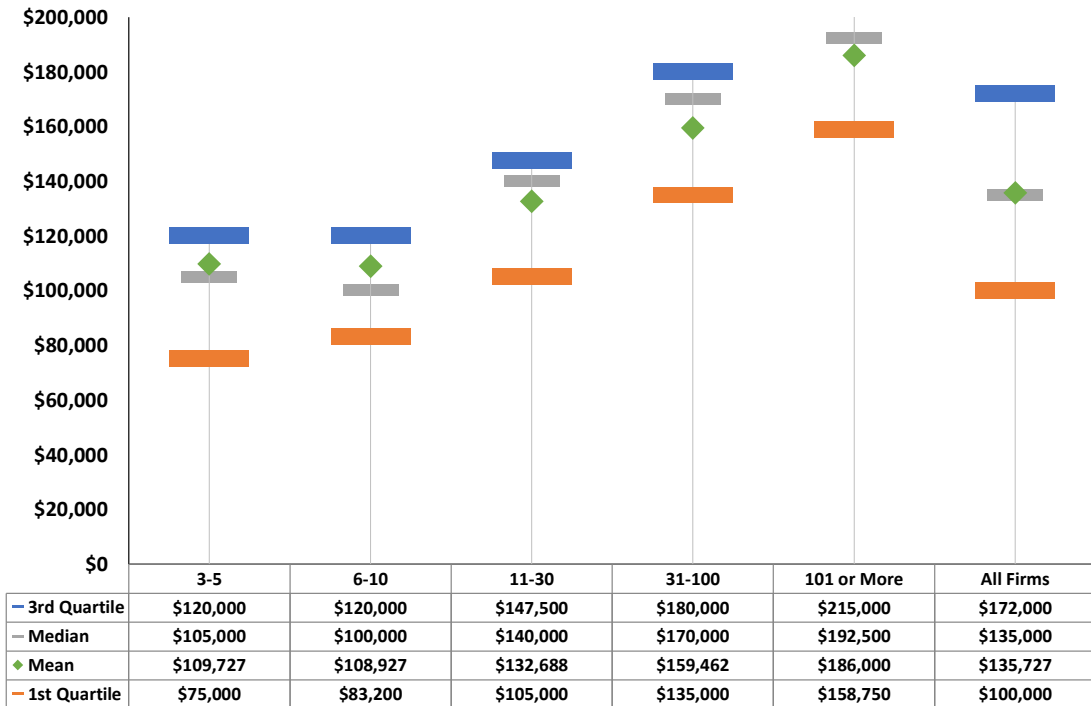
Monthly Pay for Summer Associates Devoted to IP (P. F-30, Q20)

By Number of Attorneys

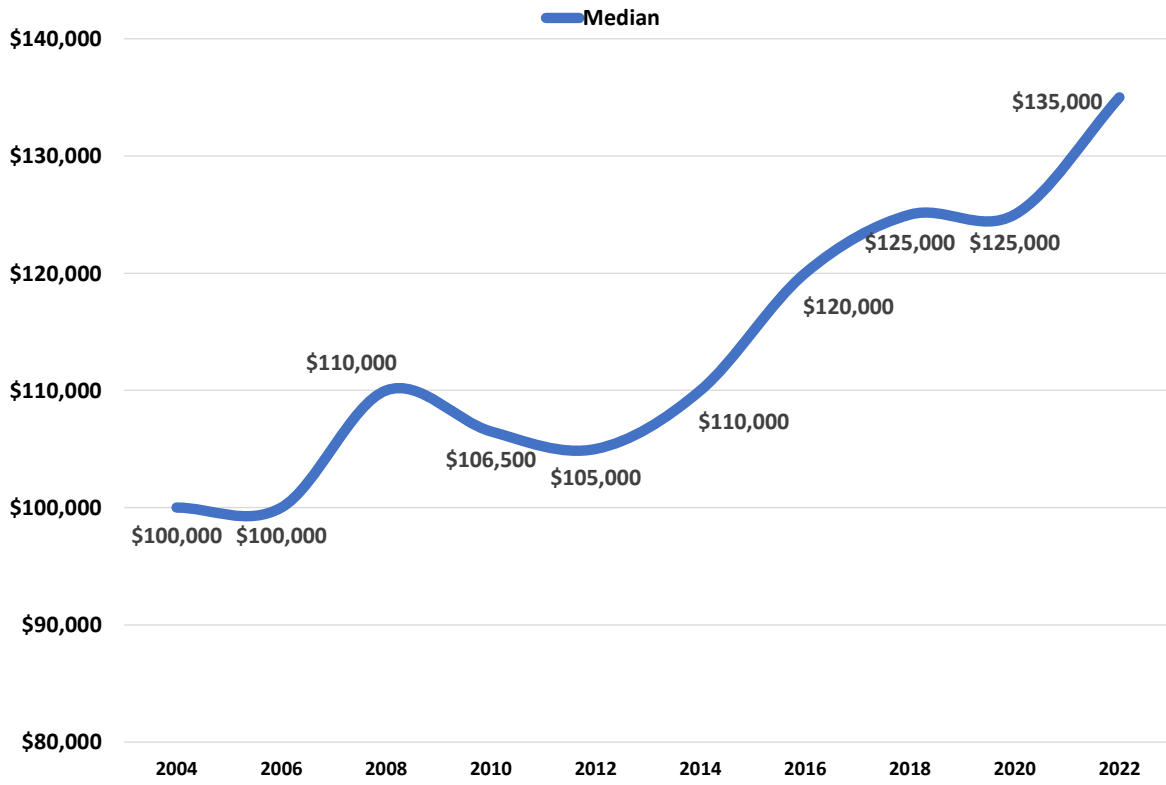


Current Starting Salary for First Year Associate (P. F-42, Q32)

By Number of Attorneys



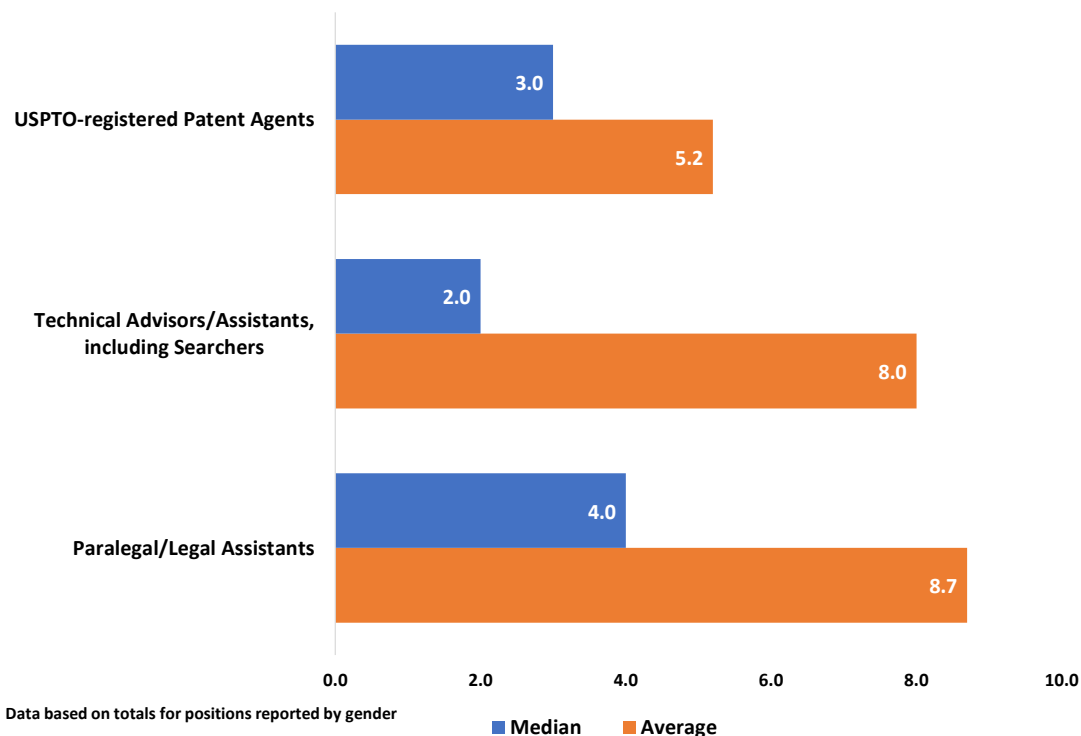
Trend in Starting Salary for First-Year Associates: 2004-2022 (P. F-42, Q32)



PATENT AGENTS AND SUPPORT STAFF

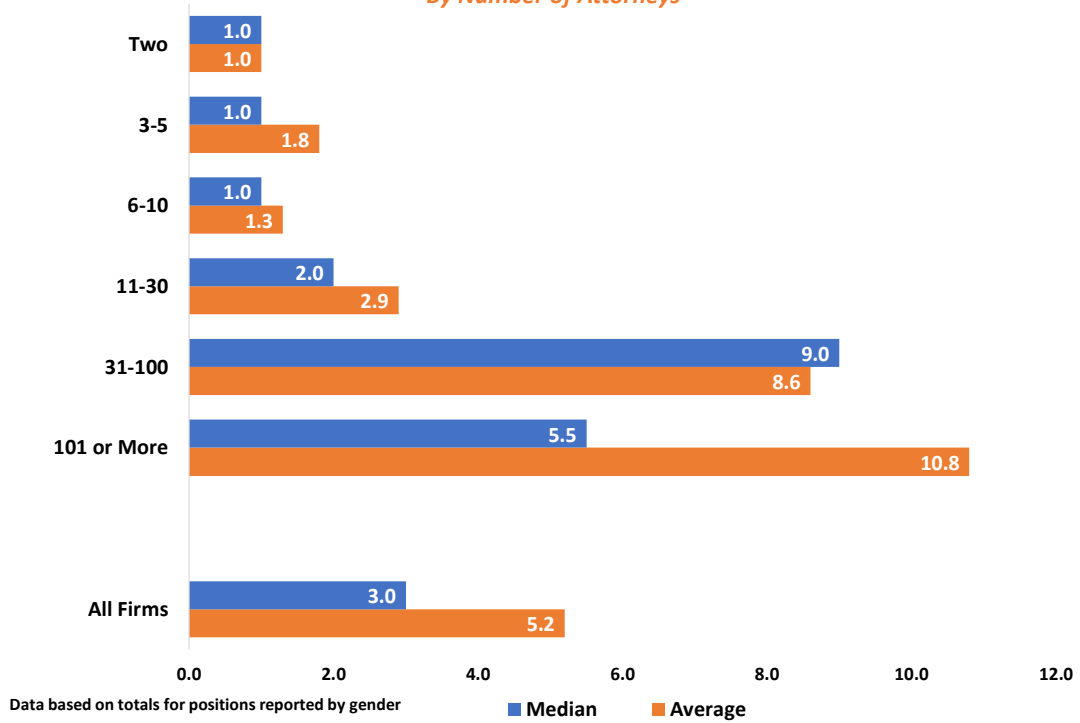
- As is true for the number of attorneys whose practice is primarily IP, the number of agents and other billable IP staff was reported differently this year. It was also not collected as a standalone question and was combined with the questions that collect gender and ethnicity data. The total averages and medians presented here and graphically are based on the gender totals. Any differences when comparing to previous survey numbers should be viewed with caution due to the change in methodology.
- The median number of USPTO-registered patents agents in 2022 was 3.0, with an average of 5.2. The 2022 median number of technical advisors/ assistants, including searchers, primarily involved in the IP practice was 2.0 with an average of 8.0. The median number of paralegals/legal assistants primarily involved in IP in 2022 was 4.0, with an average of 8.7.
- The median average salary for patent agents in 2022 was \$121,122 while the average was \$131,849. The median average salary for an IP paralegal was \$80,000 (an average of \$79,149).
- Nearly three in 10 (28.6%) of responding firms reported having one non-billable support staff devoted primarily to the support of the IP practice in 2022, while 20.0% reported having 21 or more. The median number of non-billable support staff devoted primarily to the support of the IP practice in 2022 was 4.0, which is lower than the 5.0 reported for 2020 and 8.0 for 2018. The median number of non-billable support staff per IP attorney was 0.5 in 2022, with an average of 0.7.

Number of Agents and Assistants Whose Practice Is Primarily IP in the Firm in 2022 (P. F-12 to F-14, Q10)



Number of USPTO-Registered Patent Agents Involved Primarily in IP Practice in the Firm in 2022 (P. F-12, Q10)

By Number of Attorneys



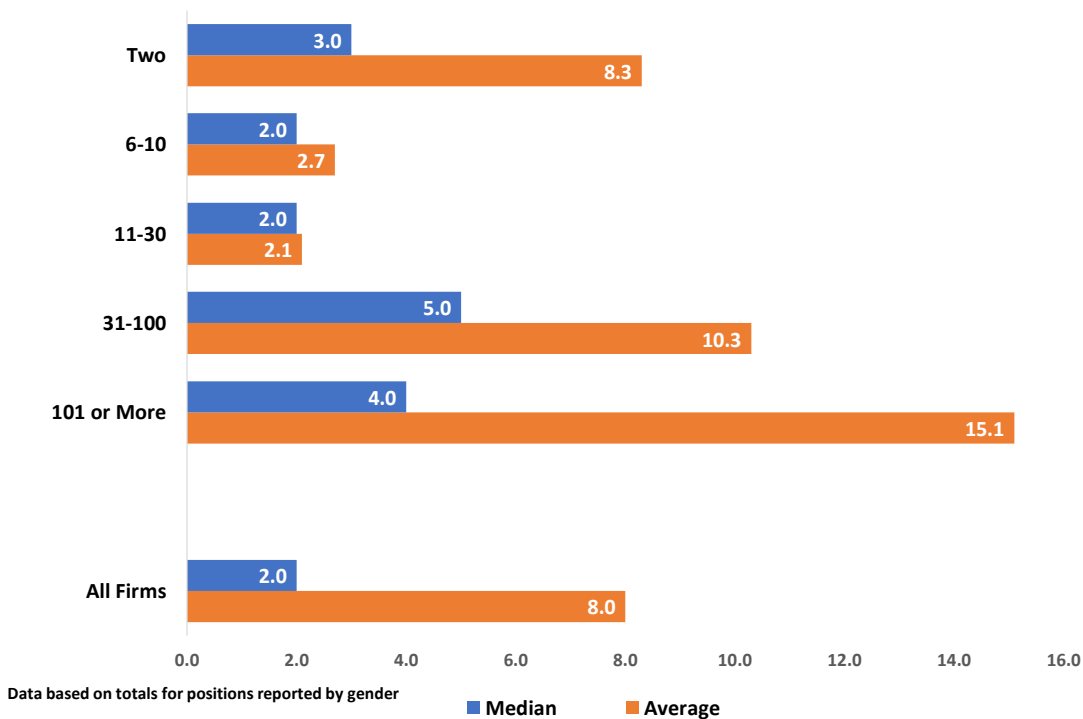
Average Patent Agent Salary (P. F-42, Q33)

By Number of Attorneys



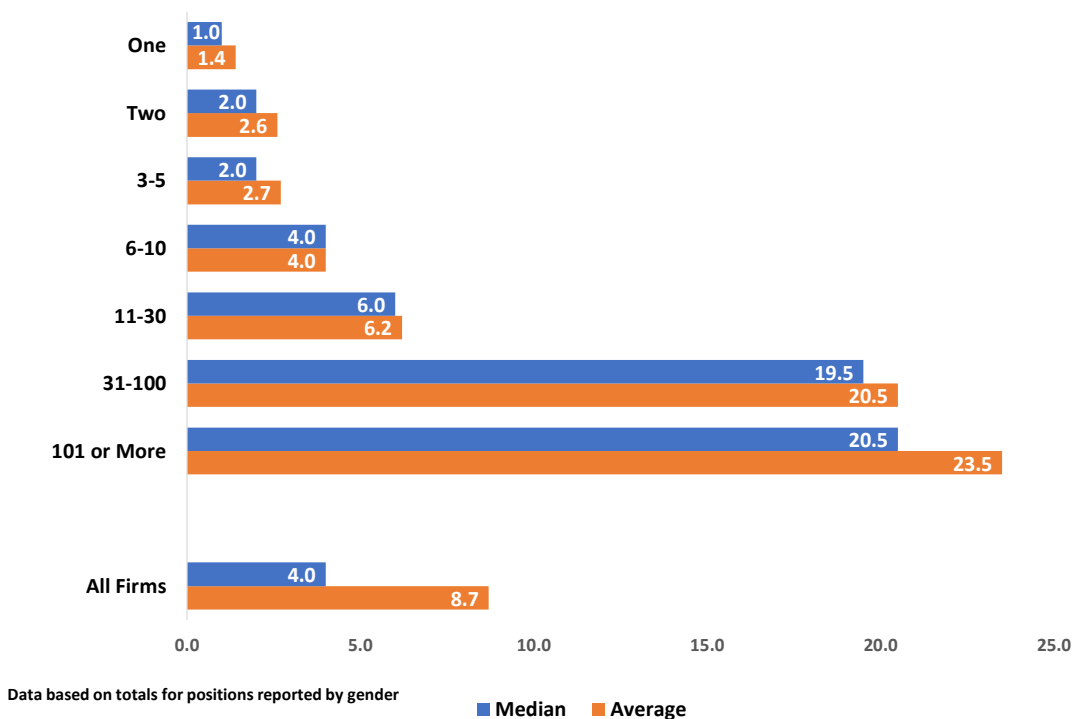
Number of Technical Advisors/Assistants, Including Searchers Involved Primarily in IP Practice in the Firm in 2022 (P. F-13, Q10)

By Number of Attorneys



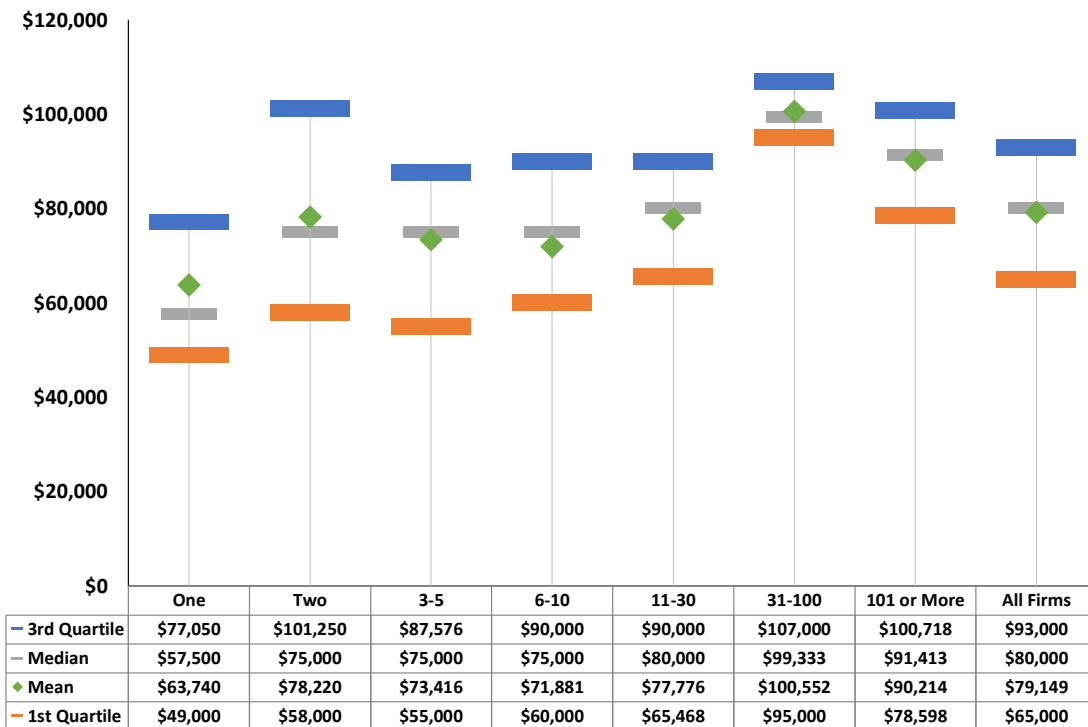
Number of Paralegals/Legal Assistants Involved Primarily in IP Practice in the Firm in 2022 (P. F-14, Q10)

By Number of Attorneys

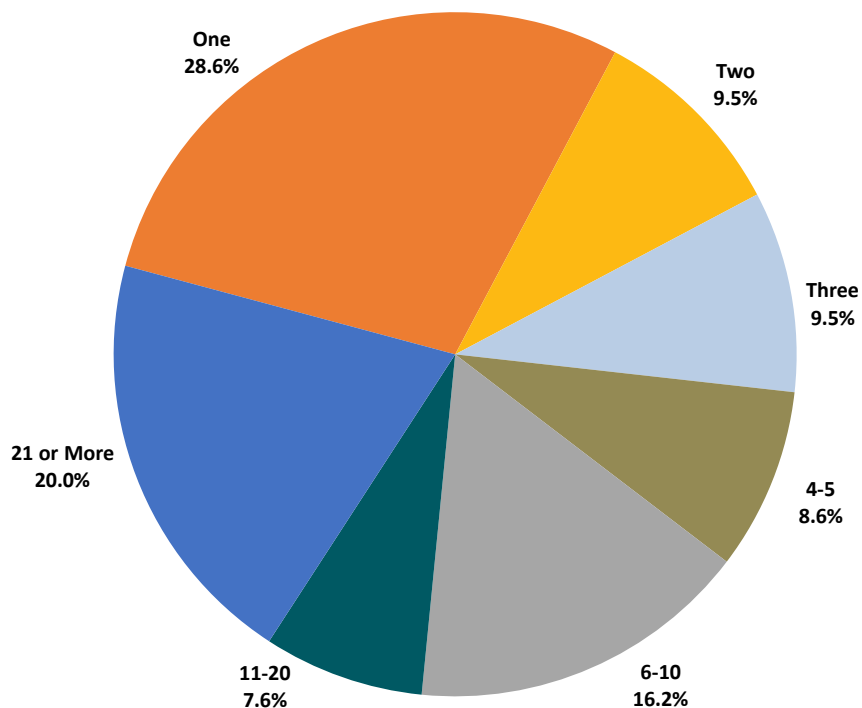


Average IP Paralegal Salary (P. F-43, Q34)

By Number of Attorneys

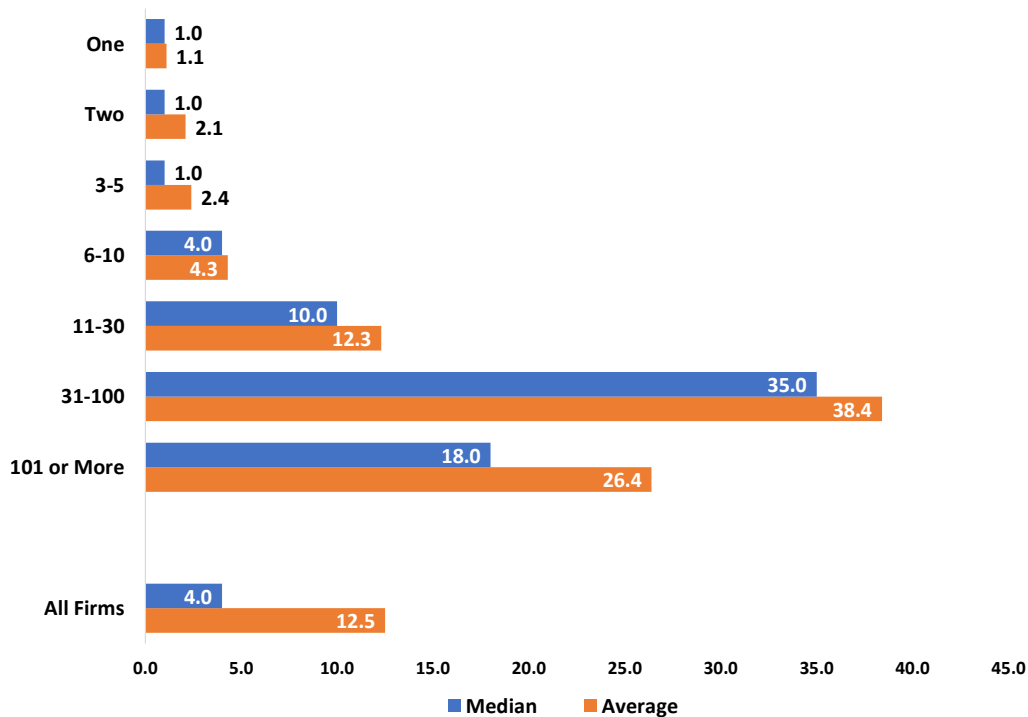


Distribution of Non-Billable Support Staff Devoted Primarily to the Support of the IP Practice (P. F-27, Q17)



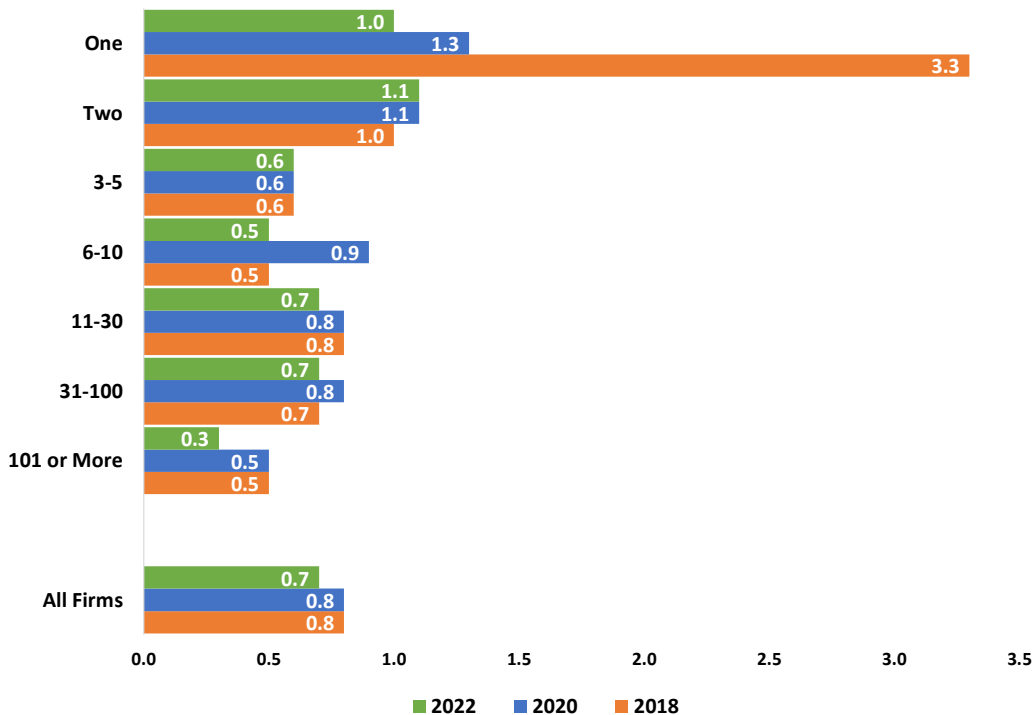
Number of Non-Billable Support Staff Devoted Primarily to IP Practice in the Firm in 2022 (P. F-27, Q17)

By Number of Attorneys



Average Number of Non-Billable Support Staff Per IP Attorney 2018-2022 (P. F-27, Q17)

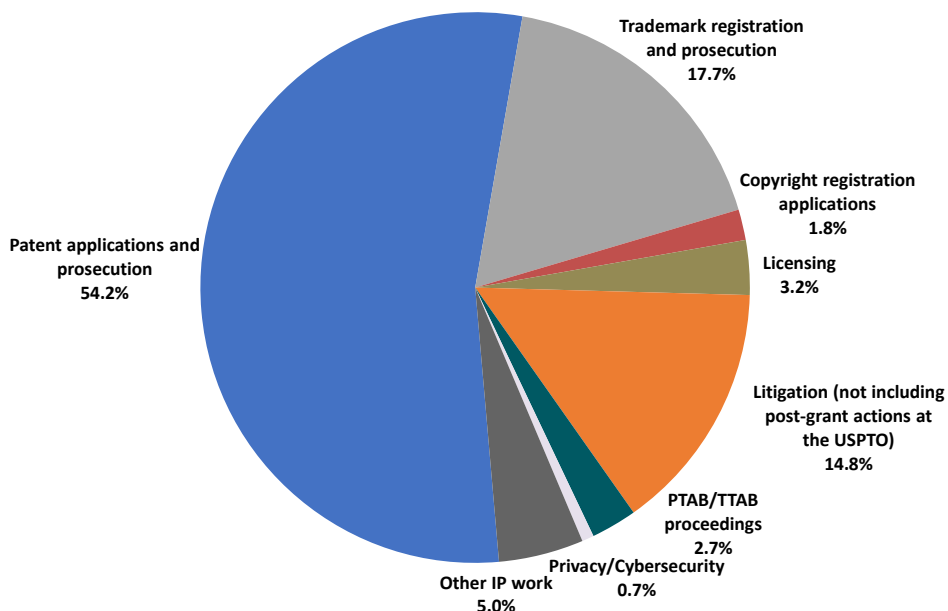
By Number of Attorneys



BILLING RATES AND PRACTICES

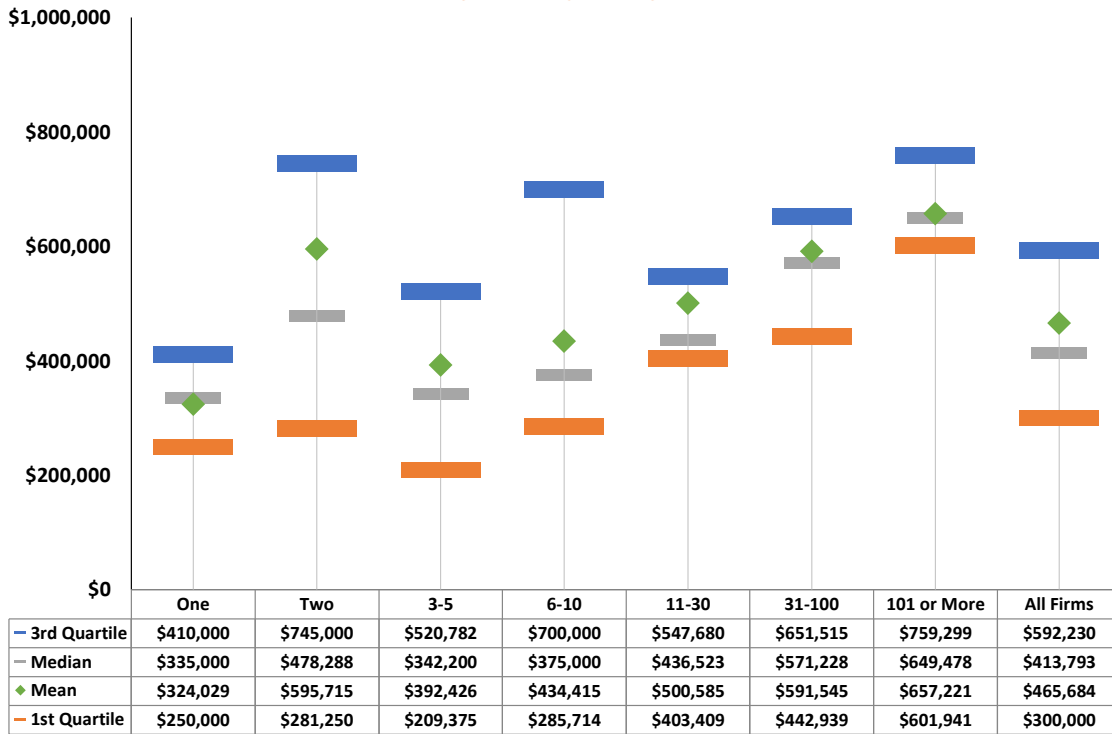
- This year’s firm respondents reported that the 2022 median total billings for professional legal services was \$2,200,000. This is lower than was reported for 2020 (\$3,780,000), and 2018 (\$6,050,000). The median 2022 billing per attorney was \$413,793, which is lower than reported for 2020 (\$415,963). The average total 2022 billing per attorney was \$465,684, which is higher than the 2020 average (\$430,274). Those with 101 or more attorneys reported the highest total median (and average) 2022 billings per attorney when comparing the data in terms of the number of attorneys (\$649,478 median, and \$657,221 average).
- The median average 2022 billing rate for IP work was \$420, slightly higher than the \$400 reported for 2021 and 2018. The average for 2022 was \$447. The largest firms (101 or more attorneys) reported the highest median average billing rate of \$621, which is higher than reported for 2020 (\$529), and 2018 (\$516).
- The median average billing rate for non-IP work was \$445, slightly lower than reported for 2021 (\$450), but higher than reported for 2018 (\$385), 2016 (\$375), and 2014 (\$395). The overall average for 2022 is \$482. Respondents at the largest firms (101 or more attorneys) reported a median average billing rate for non-IP work of \$604, while those at firms with one attorney reported a median of \$363.
- For all respondents, 54.2% of 2022 IP billings, on average, were for patent applications and prosecution, 17.7% were for trademark applications and prosecution, and 14.8% were for litigation (not including post-grant actions at the USPTO).
- The ratio of firm collections to firm billings in 2022 was 93.6%. This figure has been fairly steady over the last few survey waves.
- Overhead as a percent of total 2022 collections for all responding firms averaged 32.2%, similar to, but lower than reported for 2020 (33.5%).
- The average percent change in billings for IP legal services from 2021 to 2022 was 11.0%, higher than reported for the change between 2019 and 2020 (9.1%), but lower than the average change reported for 2017 to 2018 (13.1%).
- The average percent change in revenue for IP legal services from 2021 to 2022 was 11.2%, higher than the change reported for 2019 to 2020 (9.6%).

**Average Percentage of 2022 IP Billings
(P. F-32, Q24)**



Total 2022 Billings Per Attorney (P. F-36, Q25)

By Number of Attorneys

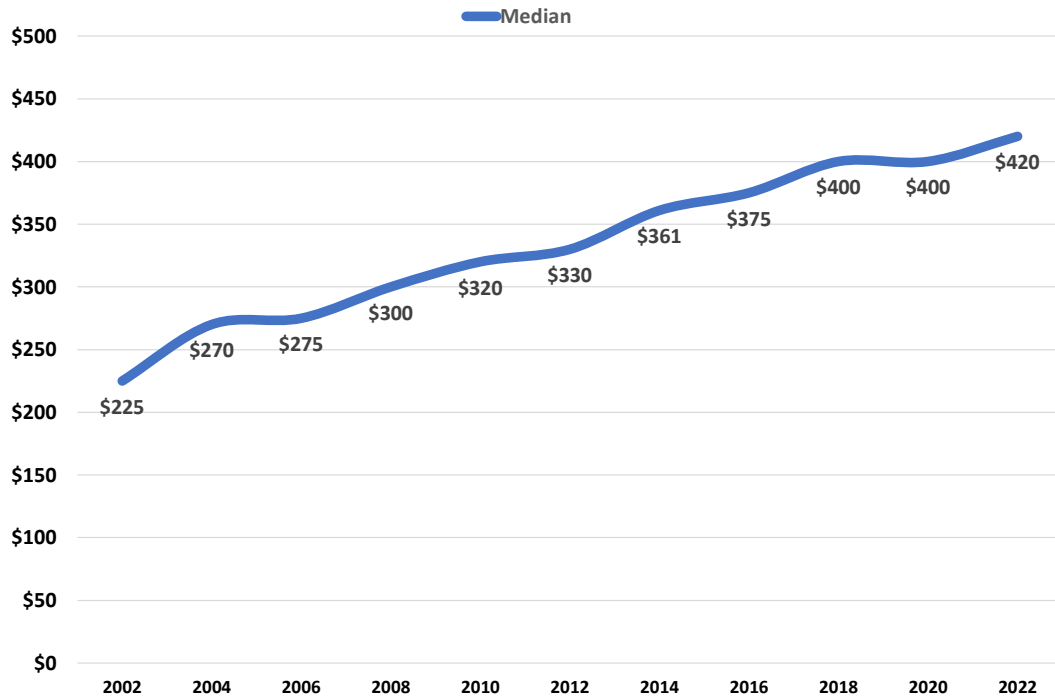


Average Billing Rate for IP Work (P. F-41, Q31c)

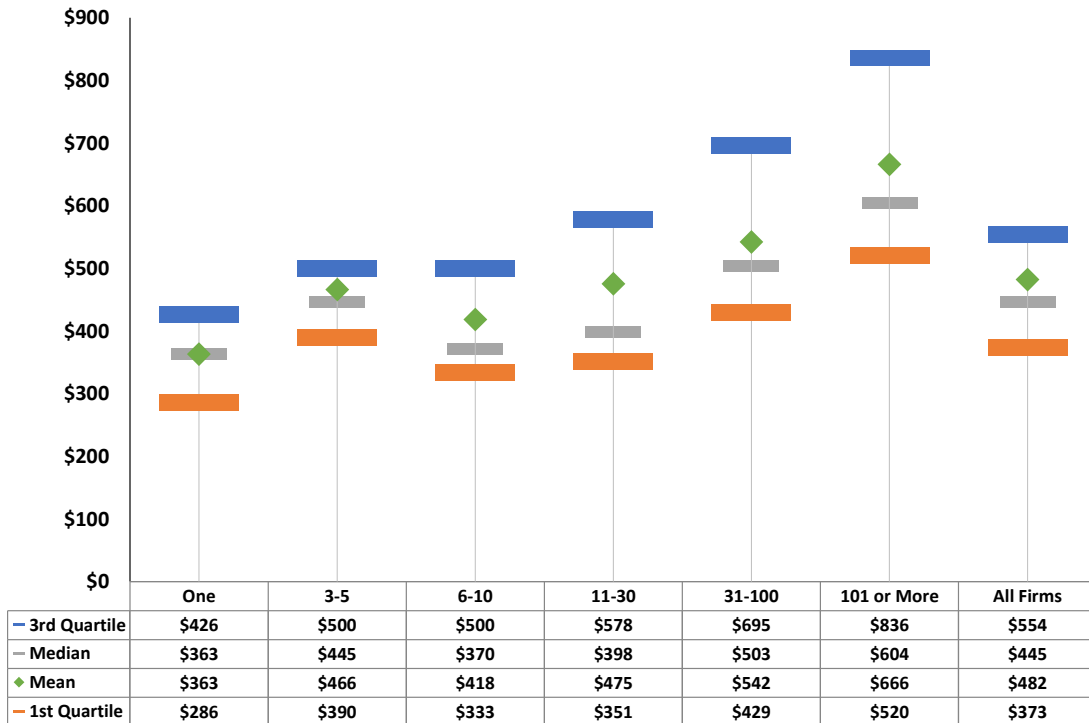
By Number of Attorneys



Trend in Average Hourly Billing Rate for IP Work: 2002-2022 (P. F-41, Q31c)

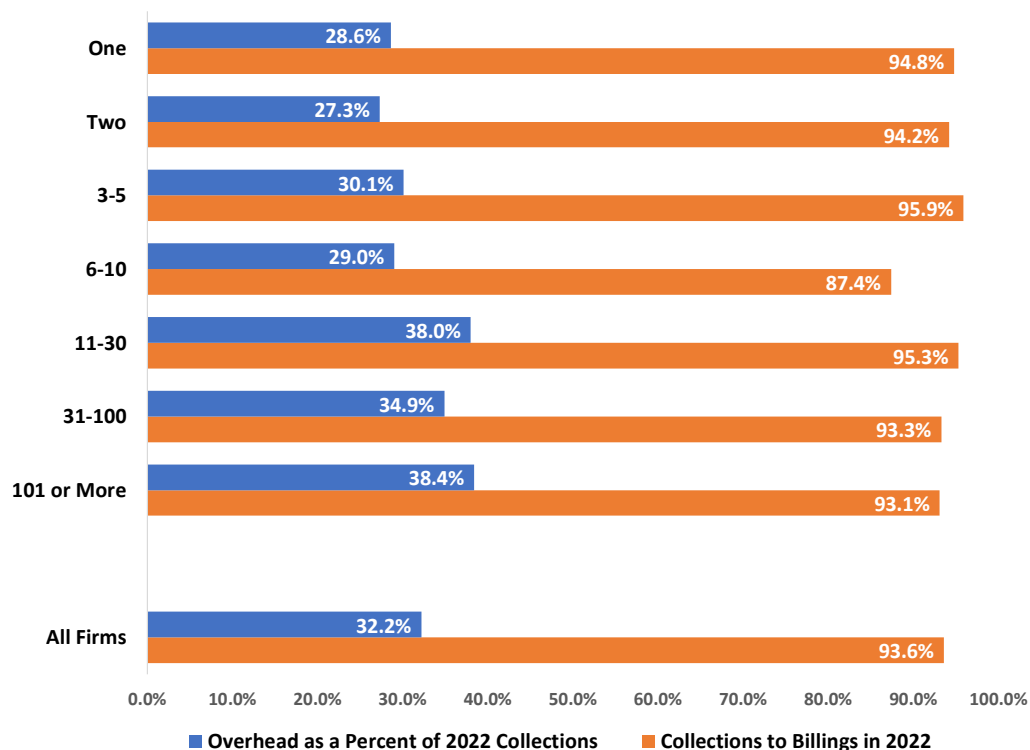


Average Billing Rate for Non-IP Work (P. F-39, Q30c) *By Number of Attorneys*



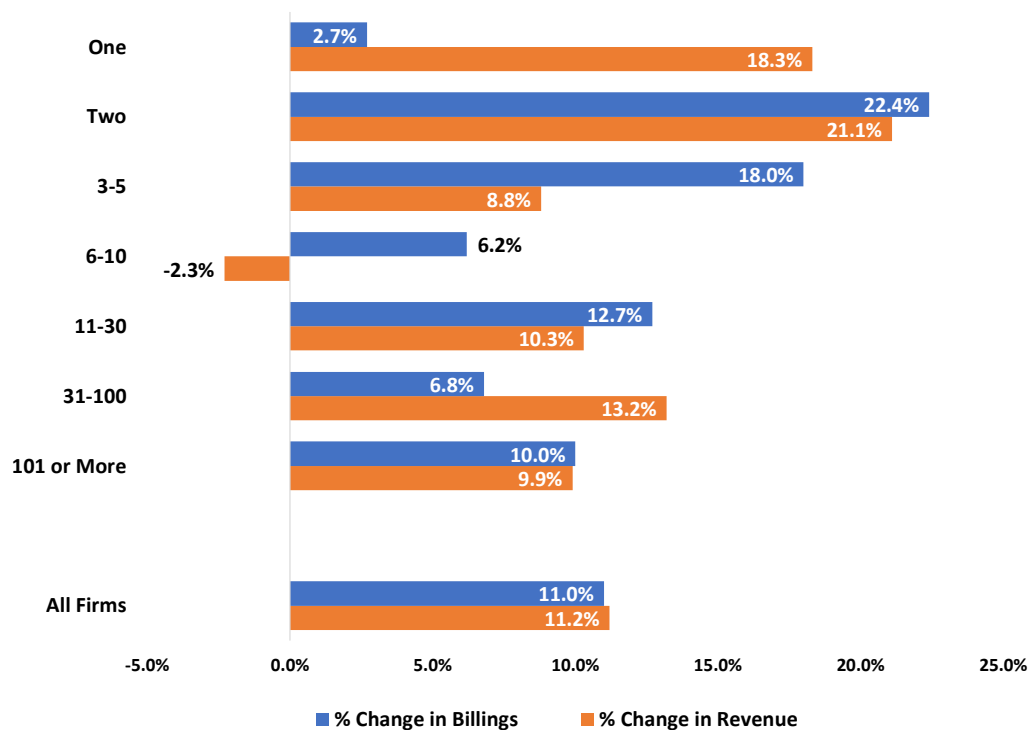
Average Ratios for 2022 (P. F-37, Q26 & Q27)

By Number of Attorneys



Average Percent Change in Billings and Revenue from 2021 to 2022 (P. F-37, Q28 & Q29)

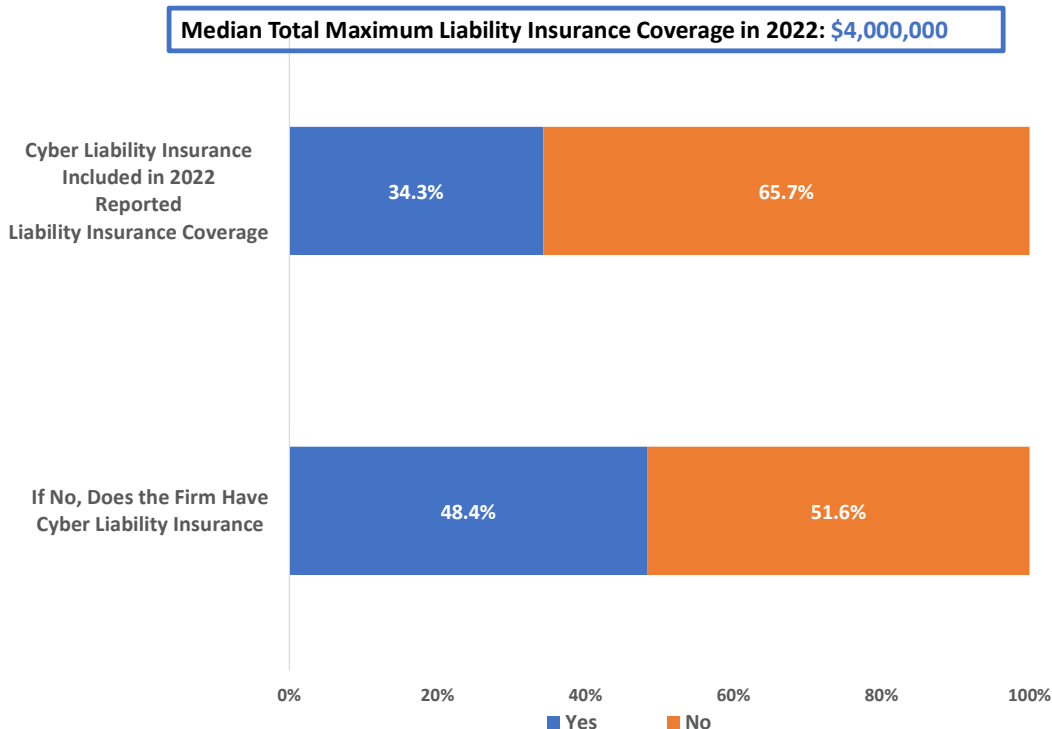
By Number of Attorneys



LIABILITY INSURANCE

- The median maximum liability insurance coverage total in 2022 was \$4,000,000. This is the same as reported for the past four surveys.
- Cyber liability insurance was included in this general liability insurance value by 34.3% of responding firms. More than half (51.6%) of those that did not include cyber liability in this amount reported that they do not have cyber liability insurance.
- The median maximum liability insurance coverage for each claim in 2022 was \$2,000,000, which is the same as was reported for 2020, but lower than the \$3,000,000 reported for 2018, 2016, and 2014.
- The median total deductible was \$25,000 and was \$15,000 deductible per claim.
- Median liability insurance cost per attorney in 2022 was \$4,800, slightly lower than in 2020 (\$4,850), but higher than reported for 2018 (\$4,481) and 2016 (\$4,775).

Cyber Liability Insurance (P. F-45 to F-47, Q36, Q37, Q38)



APPENDIX A

Individual Data

All Respondents

Background

		Total	
		Count Percent	Count
All Individuals		100.0%	706
Primary Practice	Solo Practitioner	13.9%	98
	Private Firm, Equity Partner	35.4%	250
	Private Firm, Partner-Track Attorney	10.8%	76
	Private Firm, Non-Partner Track Attorney	2.5%	18
	Private Firm, Agent	3.1%	22
	Private Firm, Of Counsel	4.2%	30
	Corporate IP, Head	7.4%	52
	Corporate IP, Attorney	8.1%	57
	Corporate IP, Agent	1.6%	11
	Corporate Legal, Head	1.6%	11
	Corporate Legal, Attorney	2.1%	15
	Corporate Legal, Agent	1.0%	7
	PTO Examiner	1.8%	13
	PTO Admin/Management	.7%	5
	Government IP, not PTO	1.4%	10
Other	4.4%	31	
Admitted to the Patent Bar	Yes	86.1%	608
	No	13.9%	98
Age	Younger than 30	2.5%	17
	30-34	4.4%	30
	35-39	7.7%	53
	40-44	12.2%	84
	45-49	11.1%	76
	50-54	16.8%	115
	55-59	19.0%	130
	60-64	13.1%	90
	65 or Older	13.3%	91
Gender	Male	71.4%	495
	Female	26.6%	184
	Other	.1%	1
	Prefer not to respond	1.9%	13
Ethnicity	White/Caucasian	79.4%	554
	Black/African American	2.7%	19
	Hispanic/Latino	2.3%	16
	Asian/Pacific Islander	6.4%	45
	North American Indian/Native Canadian	.3%	2
	Mixed Race	2.1%	15
	Prefer not to respond	5.6%	39
	Other	1.1%	8

All Respondents

Background (cont.)

		Total	
		Count Percent	Count
All Individuals		100.0%	706
Highest education other than Law	None	.7%	5
	Bachelor's Degree	56.6%	396
	Master's Degree	27.1%	190
	Doctorate Degree	14.9%	104
	Other	.7%	5
Years of IP Law Attorney Experience	Fewer than 5	8.2%	51
	5-6	2.9%	18
	7-9	4.3%	27
	10-14	12.8%	80
	15-19	14.3%	89
	20-24	19.7%	123
	25-29	16.2%	101
	30-34	10.9%	68
	35-39	3.8%	24
	40 or More	6.9%	43
Location	Boston CMSA	4.2%	30
	NYC CMSA	6.1%	43
	Philadelphia CMSA	3.5%	25
	Washington, DC CMSA	13.5%	95
	Other East	5.5%	39
	Metro Southeast	6.1%	43
	Other Southeast	4.7%	33
	Chicago CMSA	4.8%	34
	Minne.-St. Paul PMSA	5.5%	39
	Other Central	19.0%	134
	Texas	8.2%	58
	Los Angeles CMSA	1.8%	13
	San Francisco CMSA	4.8%	34
	Other West	12.2%	86
IP Technical Specialization (>=50%)	Biotechnology	12.6%	47
	Chemical	14.2%	53
	Computer Hardware	2.9%	11
	Computer Software	20.6%	77
	Design	.8%	3
	Electrical	13.1%	49
	Mechanical	24.7%	92
	Medical/Health Care	8.6%	32
	Pharmaceutical	4.6%	17
	Other Areas	2.7%	10

All Respondents

Did you work remotely in 2022? (Q3a)

		Did you work remotely in 2022?		Total
		Yes	No	Count
All Individuals		82.9%	17.1%	702
Primary Practice	Solo Practitioner	58.8%	41.2%	97
	Private Firm, Equity Partner	84.2%	15.8%	247
	Private Firm, Partner-Track Attorney	89.5%	10.5%	76
	Private Firm, Non-Partner Track Attorney	77.8%	22.2%	18
	Private Firm, Agent	95.5%	4.5%	22
	Private Firm, Of Counsel	93.3%	6.7%	30
	Corporate IP, Head	88.5%	11.5%	52
	Corporate IP, Attorney	89.5%	10.5%	57
	Corporate IP, Agent	100.0%	.0%	11
	Corporate Legal, Head	81.8%	18.2%	11
	Corporate Legal, Attorney	86.7%	13.3%	15
	Corporate Legal, Agent	100.0%	.0%	7
	PTO Examiner	92.3%	7.7%	13
	PTO Admin/Management	100.0%	.0%	5
	Government IP, not PTO	90.0%	10.0%	10
Other	74.2%	25.8%	31	

If you worked remotely in 2022, what percent of your time? (Q3b)

		If yes, what percent of your time?		
		Number of Individuals	Mean (Average)	Median (Midpoint)
All Individuals		580	65.8%	75.0%
Primary Practice	Solo Practitioner	57	78.1%	100.0%
	Private Firm, Equity Partner	207	60.5%	60.0%
	Private Firm, Partner-Track Attorney	67	53.1%	60.0%
	Private Firm, Non-Partner Track Attorney	14	62.9%	80.0%
	Private Firm, Agent	21	67.9%	90.0%
	Private Firm, Of Counsel	28	74.4%	90.0%
	Corporate IP, Head	46	68.6%	75.0%
	Corporate IP, Attorney	51	69.9%	80.0%
	Corporate IP, Agent	11	85.5%	90.0%
	Corporate Legal, Head	9	49.3%	50.0%
	Corporate Legal, Attorney	13	71.8%	85.0%
	Corporate Legal, Agent	7	68.0%	60.0%
	PTO Examiner	12	97.2%	100.0%
	PTO Admin/Management	5	72.0%	95.0%
	Government IP, not PTO	9	78.9%	90.0%
Other	23	65.9%	80.0%	

All Respondents

If you worked remotely in 2022, how many miles away is your remote work location from your office location? (Q3c)

		If yes, how many miles away is your remote work location from your office location?		
		Number of Individuals	Mean (Average)	Median (Midpoint)
All Individuals		540	162.2	15.0
Primary Practice	Solo Practitioner	35	297.2	20.0
	Private Firm, Equity Partner	198	144.7	12.5
	Private Firm, Partner-Track Attorney	68	29.8	10.0
	Private Firm, Non-Partner Track Attorney	14	209.8	12.5
	Private Firm, Agent	19	142.7	10.0
	Private Firm, Of Counsel	28	319.2	15.0
	Corporate IP, Head	44	242.5	22.5
	Corporate IP, Attorney	50	150.2	18.5
	Corporate IP, Agent	11	236.6	35.0
	Corporate Legal, Head	8	90.6	22.5
	Corporate Legal, Attorney	13	245.8	22.0
	Corporate Legal, Agent	7	15.1	14.0
	PTO Examiner	12	385.8	120.0
	PTO Admin/Management	5	218.6	30.0
	Government IP, not PTO	9	42.1	20.0
Other	19	52.8	11.0	

Do you plan to work or continue working remotely in 2023? (Q4a)

		Do you plan to work or continue working remotely in 2023?		Total Count
		Yes	No	
All Individuals		81.7%	18.3%	700
Primary Practice	Solo Practitioner	62.2%	37.8%	98
	Private Firm, Equity Partner	82.3%	17.7%	248
	Private Firm, Partner-Track Attorney	86.8%	13.2%	76
	Private Firm, Non-Partner Track Attorney	72.2%	27.8%	18
	Private Firm, Agent	90.9%	9.1%	22
	Private Firm, Of Counsel	90.0%	10.0%	30
	Corporate IP, Head	90.4%	9.6%	52
	Corporate IP, Attorney	82.5%	17.5%	57
	Corporate IP, Agent	100.0%	.0%	11
	Corporate Legal, Head	90.9%	9.1%	11
	Corporate Legal, Attorney	86.7%	13.3%	15
	Corporate Legal, Agent	100.0%	.0%	7
	PTO Examiner	92.3%	7.7%	13
	PTO Admin/Management	100.0%	.0%	5
	Government IP, not PTO	90.0%	10.0%	10
Other	74.1%	25.9%	27	

All Respondents

If you plan to continue working remotely in 2023, what percent of your time? (Q4b)

		If yes, what percent of your time?		
		Number of Individuals	Mean (Average)	Median (Midpoint)
All Individuals		571	61.9%	60.0%
Primary Practice	Solo Practitioner	61	76.9%	100.0%
	Private Firm, Equity Partner	204	55.7%	50.0%
	Private Firm, Partner-Track Attorney	65	47.0%	50.0%
	Private Firm, Non-Partner Track Attorney	13	73.8%	99.0%
	Private Firm, Agent	20	63.5%	82.5%
	Private Firm, Of Counsel	27	70.7%	90.0%
	Corporate IP, Head	47	61.0%	60.0%
	Corporate IP, Attorney	47	63.7%	60.0%
	Corporate IP, Agent	11	75.9%	90.0%
	Corporate Legal, Head	10	52.9%	42.5%
	Corporate Legal, Attorney	13	70.4%	85.0%
	Corporate Legal, Agent	7	74.7%	80.0%
	PTO Examiner	12	95.0%	100.0%
	PTO Admin/Management	5	70.0%	95.0%
	Government IP, not PTO	9	64.4%	60.0%
Other	20	67.7%	82.5%	

Do you work full-time as defined by your firm/company? (Q5)

		Do you work full-time as defined by your firm/company?		Total
		Yes	No	Count
All Individuals		91.7%	8.3%	703
Primary Practice	Solo Practitioner	78.4%	21.6%	97
	Private Firm, Equity Partner	98.0%	2.0%	249
	Private Firm, Partner-Track Attorney	100.0%	.0%	76
	Private Firm, Non-Partner Track Attorney	83.3%	16.7%	18
	Private Firm, Agent	81.8%	18.2%	22
	Private Firm, Of Counsel	53.3%	46.7%	30
	Corporate IP, Head	100.0%	.0%	51
	Corporate IP, Attorney	100.0%	.0%	57
	Corporate IP, Agent	100.0%	.0%	11
	Corporate Legal, Head	100.0%	.0%	11
	Corporate Legal, Attorney	100.0%	.0%	15
	Corporate Legal, Agent	100.0%	.0%	7
	PTO Examiner	92.3%	7.7%	13
	PTO Admin/Management	80.0%	20.0%	5
	Government IP, not PTO	100.0%	.0%	10
Other	71.0%	29.0%	31	

All Respondents

Major field of academic study (Q11)

		Major field of academic study						
		Biology/ Biotech- nology	Biomedical Engineering	Chemical Engineering	Chemistry	Civil/ Environ- mental Engineering	Computer Engineering	Computer Science/ Software Engineering
All Individuals		14.4%	3.0%	8.4%	11.7%	1.4%	2.4%	5.7%
Primary Practice	Solo Practitioner	12.4%	2.1%	7.2%	9.3%	2.1%	2.1%	7.2%
	Private Firm, Equity Partner	9.3%	2.8%	7.3%	9.7%	2.0%	2.0%	5.3%
	Private Firm, Partner-Track Attorney	18.4%	3.9%	9.2%	15.8%	.0%	7.9%	5.3%
	Private Firm, Non-Partner Track Attorney	5.6%	5.6%	5.6%	11.1%	5.6%	.0%	5.6%
	Private Firm, Agent	22.7%	.0%	9.1%	27.3%	.0%	4.5%	.0%
	Private Firm, Of Counsel	10.0%	.0%	6.7%	10.0%	3.3%	.0%	3.3%
	Corporate IP, Head	25.5%	2.0%	9.8%	9.8%	.0%	.0%	11.8%
	Corporate IP, Attorney	17.5%	1.8%	12.3%	17.5%	.0%	3.5%	8.8%
	Corporate IP, Agent	27.3%	18.2%	.0%	27.3%	.0%	.0%	.0%
	Corporate Legal, Head	18.2%	.0%	18.2%	9.1%	.0%	9.1%	.0%
	Corporate Legal, Attorney	26.7%	13.3%	6.7%	6.7%	.0%	.0%	6.7%
	Corporate Legal, Agent	42.9%	.0%	.0%	28.6%	.0%	.0%	.0%
	PTO Examiner	.0%	.0%	23.1%	15.4%	.0%	.0%	7.7%
	PTO Admin/Management	.0%	20.0%	20.0%	20.0%	.0%	.0%	.0%
	Government IP, not PTO	20.0%	.0%	10.0%	.0%	10.0%	.0%	.0%
Other	20.7%	3.4%	6.9%	3.4%	.0%	.0%	3.4%	

Major field of academic study (Q11) (cont.)

		Major field of academic study						Total
		Electrical Engineering	Mechanical/ Aerospace Engineering	Physics	Social Science	Other science/ engineering	Other non- technical	Count
All Individuals		19.5%	14.4%	5.2%	3.4%	3.4%	6.9%	699
Primary Practice	Solo Practitioner	20.6%	16.5%	9.3%	.0%	2.1%	9.3%	97
	Private Firm, Equity Partner	25.9%	16.6%	4.5%	5.3%	3.2%	6.1%	247
	Private Firm, Partner-Track Attorney	11.8%	9.2%	2.6%	2.6%	7.9%	5.3%	76
	Private Firm, Non-Partner Track Attorney	16.7%	16.7%	5.6%	5.6%	5.6%	11.1%	18
	Private Firm, Agent	18.2%	.0%	13.6%	.0%	.0%	4.5%	22
	Private Firm, Of Counsel	23.3%	23.3%	3.3%	.0%	.0%	16.7%	30
	Corporate IP, Head	13.7%	19.6%	3.9%	2.0%	.0%	2.0%	51
	Corporate IP, Attorney	19.3%	12.3%	3.5%	.0%	3.5%	.0%	57
	Corporate IP, Agent	18.2%	.0%	.0%	.0%	9.1%	.0%	11
	Corporate Legal, Head	18.2%	9.1%	9.1%	9.1%	.0%	.0%	11
	Corporate Legal, Attorney	6.7%	6.7%	.0%	6.7%	.0%	20.0%	15
	Corporate Legal, Agent	.0%	.0%	.0%	14.3%	.0%	14.3%	7
	PTO Examiner	15.4%	.0%	15.4%	7.7%	7.7%	7.7%	13
	PTO Admin/Management	.0%	20.0%	20.0%	.0%	.0%	.0%	5
	Government IP, not PTO	30.0%	30.0%	.0%	.0%	.0%	.0%	10
Other	3.4%	13.8%	3.4%	10.3%	10.3%	20.7%	29	

All Respondents

Total Gross Income for 2022 from your primary practice - Full-time Only (Q13a)

		Total gross income in calendar year 2022 from primary practice				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		572	\$357,969	\$175,000	\$254,127	\$400,000
Primary Practice	Solo Practitioner	68	\$240,657	\$121,250	\$192,250	\$285,000
	Private Firm, Equity Partner	215	\$540,666	\$265,000	\$420,000	\$630,000
	Private Firm, Partner-Track Attorney	68	\$223,874	\$150,000	\$205,000	\$262,500
	Private Firm, Non-Partner Track Attorney	14	\$136,299	\$72,500	\$120,000	\$210,000
	Private Firm, Agent	16	\$179,517	\$150,000	\$155,000	\$216,000
	Private Firm, Of Counsel	15	\$206,253	\$127,000	\$180,000	\$240,000
	Corporate IP, Head	47	\$342,636	\$250,000	\$292,250	\$391,218
	Corporate IP, Attorney	53	\$285,570	\$210,500	\$258,836	\$345,000
	Corporate IP, Agent	10	\$178,988	\$137,500	\$175,000	\$223,072
	Corporate Legal, Head	11	\$457,000	\$200,000	\$372,000	\$700,000
	Corporate Legal, Attorney	14	\$229,743	\$170,000	\$232,500	\$279,000
	Corporate Legal, Agent	7	\$137,629	\$102,624	\$137,000	\$172,780
	PTO Examiner	10	\$139,929	\$109,598	\$155,192	\$169,090
	PTO Admin/Management	4	\$183,607	\$170,298	\$181,522	\$199,000
	Government IP, not PTO	7	\$164,994	\$142,000	\$173,000	\$176,300
Other	13	\$271,399	\$150,000	\$211,000	\$315,000	

Amount of year-end cash bonus (Q13b)

		Amount of year-end cash bonus				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		290	\$77,135	\$10,000	\$35,000	\$71,250
Primary Practice	Solo Practitioner	7	\$23,300	\$5,000	\$17,800	\$33,000
	Private Firm, Equity Partner	78	\$173,016	\$30,750	\$75,000	\$188,750
	Private Firm, Partner-Track Attorney	49	\$24,182	\$5,000	\$14,000	\$38,200
	Private Firm, Non-Partner Track Attorney	4	\$2,250	\$1,000	\$1,500	\$4,250
	Private Firm, Agent	9	\$20,474	\$5,000	\$8,000	\$40,000
	Private Firm, Of Counsel	7	\$21,286	\$5,000	\$16,000	\$42,000
	Corporate IP, Head	39	\$62,853	\$30,000	\$46,271	\$75,000
	Corporate IP, Attorney	45	\$52,750	\$18,789	\$35,800	\$74,122
	Corporate IP, Agent	8	\$18,084	\$4,618	\$14,000	\$31,500
	Corporate Legal, Head	9	\$109,222	\$16,500	\$70,000	\$132,500
	Corporate Legal, Attorney	13	\$35,772	\$3,250	\$20,000	\$59,000
	Corporate Legal, Agent	6	\$11,920	\$2,375	\$8,174	\$22,443
	PTO Examiner	6	\$7,699	\$5,523	\$6,035	\$10,507
	PTO Admin/Management	5	\$11,931	\$10,000	\$10,000	\$14,829
	Other	4	\$146,250	\$16,250	\$60,000	\$362,500

All Respondents

Employer's 2022 contribution to all of your 401(k)/403(b) retirement and savings plans (Q14)

		Employer's 2022 contribution to all of your 401(k)/403(b) retirement and savings plans				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		318	\$18,253	\$6,500	\$12,000	\$25,000
Primary Practice	Solo Practitioner	21	\$30,798	\$8,950	\$18,000	\$50,250
	Private Firm, Equity Partner	108	\$26,077	\$10,125	\$20,500	\$35,000
	Private Firm, Partner-Track Attorney	30	\$6,957	\$2,875	\$5,000	\$7,214
	Private Firm, Non-Partner Track Attorney	6	\$3,426	\$1,375	\$1,881	\$5,723
	Private Firm, Agent	9	\$10,847	\$5,500	\$8,000	\$18,000
	Private Firm, Of Counsel	11	\$26,384	\$5,000	\$17,361	\$38,500
	Corporate IP, Head	36	\$14,271	\$8,557	\$12,250	\$19,692
	Corporate IP, Attorney	44	\$13,377	\$6,625	\$11,976	\$17,435
	Corporate IP, Agent	7	\$9,947	\$5,000	\$6,500	\$18,654
	Corporate Legal, Head	8	\$13,113	\$5,500	\$8,750	\$24,450
	Corporate Legal, Attorney	8	\$12,427	\$3,100	\$12,000	\$21,000
	Corporate Legal, Agent	5	\$12,809	\$8,454	\$12,000	\$17,570
	PTO Examiner	9	\$10,198	\$3,507	\$7,530	\$8,100
	PTO Admin/Management	3	\$18,764	ISD	\$8,785	ISD
	Government IP, not PTO	6	\$10,151	\$7,917	\$10,082	\$12,546
Other	7	\$10,717	\$4,000	\$9,150	\$16,872	

Expected total cash income for 2023 - Full-time Only (Q15)

		Expected total cash income for 2023				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		552	\$366,097	\$190,000	\$272,250	\$413,750
Primary Practice	Solo Practitioner	66	\$251,286	\$128,750	\$200,000	\$300,000
	Private Firm, Equity Partner	209	\$544,621	\$275,000	\$425,000	\$650,000
	Private Firm, Partner-Track Attorney	64	\$248,102	\$181,250	\$225,000	\$295,000
	Private Firm, Non-Partner Track Attorney	13	\$148,769	\$78,500	\$140,000	\$222,500
	Private Firm, Agent	15	\$197,600	\$150,000	\$160,000	\$250,000
	Private Firm, Of Counsel	15	\$198,467	\$115,000	\$160,000	\$250,000
	Corporate IP, Head	47	\$341,227	\$250,000	\$322,821	\$369,265
	Corporate IP, Attorney	52	\$281,168	\$213,885	\$247,500	\$345,500
	Corporate IP, Agent	9	\$196,118	\$153,500	\$195,000	\$235,530
	Corporate Legal, Head	11	\$437,909	\$217,000	\$375,000	\$720,000
	Corporate Legal, Attorney	14	\$239,229	\$150,750	\$260,500	\$302,500
	Corporate Legal, Agent	7	\$141,857	\$106,000	\$150,000	\$175,000
	PTO Examiner	9	\$154,633	\$128,313	\$160,000	\$185,000
	Government IP, not PTO	6	\$172,528	\$148,750	\$179,750	\$187,417
	Other	13	\$271,813	\$161,500	\$220,000	\$350,000

All Respondents

Total Gross Income for 2022 from your primary practice - Part-time Only (Q13a)

		Total gross income in calendar year 2022 from primary practice				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		48	\$183,608	\$46,390	\$110,277	\$260,404
Primary Practice	Solo Practitioner	15	\$153,869	\$40,058	\$100,000	\$150,000
	Private Firm, Equity Partner	5	\$391,000	\$132,500	\$190,000	\$750,000
	Private Firm, Agent	4	\$148,750	\$77,500	\$125,000	\$243,750
	Private Firm, Of Counsel	14	\$200,722	\$58,000	\$130,000	\$336,250
	Other	7	\$116,159	\$16,500	\$38,000	\$246,616

Expected total cash income for 2023 - Part-time Only (Q15)

		Expected total cash income for 2023				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		45	\$176,667	\$55,000	\$120,000	\$272,500
Primary Practice	Solo Practitioner	15	\$152,467	\$50,000	\$100,000	\$185,000
	Private Firm, Equity Partner	5	\$342,000	\$137,500	\$185,000	\$625,000
	Private Firm, Agent	3	\$145,000	ISD	\$100,000	ISD
	Private Firm, Of Counsel	14	\$182,500	\$43,750	\$170,000	\$312,500
	Other	5	\$120,600	\$30,000	\$63,000	\$240,000

Full-time IP lawyers and patent agents at all locations (Q19)

		Full-time IP lawyers and patent agents at all locations (Q19)				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		603	44.0	2.0	8.0	40.0
Primary Practice	Solo Practitioner	83	1.1	1.0	1.0	1.0
	Private Firm, Equity Partner	234	57.8	5.0	19.5	70.0
	Private Firm, Partner-Track Attorney	65	88.3	10.0	30.0	70.0
	Private Firm, Non-Partner Track Attorney	16	31.0	3.5	16.5	43.8
	Private Firm, Agent	18	41.9	1.8	15.0	52.0
	Private Firm, Of Counsel	29	50.9	5.0	9.0	100.0
	Corporate IP, Head	46	6.7	1.0	1.0	8.0
	Corporate IP, Attorney	53	24.3	3.0	10.0	27.5
	Corporate IP, Agent	10	81.5	1.8	6.5	67.5
	Corporate Legal, Head	10	17.8	1.8	2.5	5.8
	Corporate Legal, Attorney	11	12.6	1.0	2.0	13.0
	Corporate Legal, Agent	6	3.2	1.8	2.0	5.5
	Government IP, not PTO	7	152.4	1.0	4.0	40.0
	Other	13	5.9	1.0	2.0	7.0

All Respondents

Full-time IP lawyers and patent agents at all locations (Q19)

		Full-time IP lawyers and patent agents at all locations (Q19)				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		603	44.0	2.0	8.0	40.0
Location	Boston CMSA	26	39.0	1.0	5.0	30.0
	NYC CMSA	39	36.4	2.0	5.0	30.0
	Philadelphia CMSA	21	79.1	1.0	10.0	50.0
	Washington, DC CMSA	70	84.4	3.0	19.0	80.0
	Other East	35	41.0	1.0	5.0	40.0
	Metro Southeast	38	38.3	1.0	8.0	24.8
	Other Southeast	30	12.9	1.0	5.0	11.3
	Chicago CMSA	31	43.3	3.0	25.0	70.0
	Minne.-St. Paul PMSA	35	80.7	7.0	22.0	100.0
	Other Central	117	24.2	1.0	8.0	23.0
	Texas	50	48.9	2.0	11.0	40.0
	Los Angeles CMSA	10	41.3	2.0	3.0	73.8
	San Francisco CMSA	27	75.3	1.0	11.0	120.0
	Other West	74	18.8	1.0	4.0	34.3
IP Technical Specialization (>=50%)	Biotechnology	44	39.8	1.0	8.5	50.0
	Chemical	47	51.1	3.0	10.0	50.0
	Computer Hardware	9	20.4	1.5	15.0	32.5
	Computer Software	72	48.5	2.0	20.0	50.0
	Design	3	22.7	ISD	2.0	ISD
	Electrical	45	61.1	1.5	15.0	50.0
	Mechanical	88	32.8	1.0	5.0	19.8
	Medical/Health Care	30	27.9	1.8	7.0	22.3
	Pharmaceutical	17	80.5	4.5	30.0	134.5
	Other Areas	9	13.8	1.0	1.0	9.0
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	187	1.2	1.0	1.0	1.0
	3-5	81	3.9	3.0	4.0	5.0
	6-10	61	8.1	7.0	8.0	9.0
	11-25	93	18.0	14.0	18.0	22.0
	26-50	60	40.1	30.3	40.0	50.0
	51-100	66	79.8	65.0	80.0	96.5
	101-150	21	127.2	115.0	120.0	146.0
	More than 150	34	396.9	245.0	300.0	500.0

All Respondents

Billable Hours, Billing Rate, Dollars Billed (Q32, Q33, Q30)

		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
How many billable hours did you record in 2022?	All Individuals	340	1,314	938	1,387	1,796
	Solo Practitioner	56	748	306	750	1,000
	Private Firm, Equity Partner	197	1,454	1,082	1,500	1,800
	Private Firm, Partner-Track Attorney	44	1,584	1,255	1,646	1,900
	Private Firm, Non-Partner Track Attorney	9	1,169	329	1,500	1,776
	Private Firm, Agent	13	1,309	825	1,500	1,800
	Private Firm, Of Counsel	21	1,006	664	1,000	1,411
Average hourly billing rate in 2022	All Individuals	401	\$515	\$350	\$450	\$600
	Solo Practitioner	75	\$439	\$325	\$400	\$500
	Private Firm, Equity Partner	218	\$585	\$400	\$500	\$661
	Private Firm, Partner-Track Attorney	54	\$459	\$325	\$400	\$506
	Private Firm, Non-Partner Track Attorney	14	\$355	\$250	\$300	\$503
	Private Firm, Agent	18	\$350	\$219	\$275	\$369
	Private Firm, Of Counsel	22	\$457	\$336	\$390	\$600
Dollar amount was billed for the legal services you performed in 2022?	All Individuals	371	\$659,242	\$300,000	\$500,000	\$835,000
	Solo Practitioner	79	\$332,282	\$120,000	\$240,000	\$400,000
	Private Firm, Equity Partner	207	\$856,460	\$486,000	\$700,000	\$1,000,000
	Private Firm, Partner-Track Attorney	37	\$642,915	\$465,000	\$594,000	\$692,000
	Private Firm, Non-Partner Track Attorney	13	\$287,764	\$98,414	\$300,000	\$436,611
	Private Firm, Agent	15	\$372,241	\$150,000	\$300,000	\$500,000
	Private Firm, Of Counsel	20	\$396,444	\$188,584	\$336,022	\$500,000

What percentage of your work is billed at a discounted hourly billing rate? (Q36)

		What percentage of your work is billed at a discounted hourly billing rate?		
		Number of Individuals	Mean (Average)	Median (Midpoint)
All Individuals		390	29.8%	20.0%
Primary Practice	Solo Practitioner	77	17.5%	5.0%
	Private Firm, Equity Partner	212	34.6%	22.5%
	Private Firm, Partner-Track Attorney	47	35.0%	25.0%
	Private Firm, Non-Partner Track Attorney	12	30.4%	5.0%
	Private Firm, Agent	15	14.3%	5.0%
	Private Firm, Of Counsel	21	31.9%	20.0%
	Other	6	4.2%	.0%

All Respondents

Did your average hourly billing rate change in 2022? (Q34)

		Did the average hourly billing rate change in 2022?		Total
		Yes	No	Count
All Individuals		55.7%	44.3%	420
Primary Practice	Solo Practitioner	40.0%	60.0%	80
	Private Firm, Equity Partner	61.7%	38.3%	222
	Private Firm, Partner-Track Attorney	67.9%	32.1%	56
	Private Firm, Non-Partner Track Attorney	53.3%	46.7%	15
	Private Firm, Agent	33.3%	66.7%	18
	Private Firm, Of Counsel	47.6%	52.4%	21
	Other	37.5%	62.5%	8

If your average hourly billing rate changed in 2022, how did it change? (Q35)

		If the average hourly billing rate did change, how did it change?		Total
		Increase	Decrease	Count
All Individuals		97.1%	2.9%	238
Primary Practice	Solo Practitioner	87.9%	12.1%	33
	Private Firm, Equity Partner	100.0%	.0%	138
	Private Firm, Partner-Track Attorney	97.4%	2.6%	39
	Private Firm, Non-Partner Track Attorney	87.5%	12.5%	8
	Private Firm, Agent	100.0%	.0%	6
	Private Firm, Of Counsel	90.9%	9.1%	11
	Other	100.0%	.0%	3

What percentage of your work is billed under alternative fee arrangement? (Q37)

		Flat fee per project	Flat fee for portfolio over a set period of time	Capped fee per project	Total
		Mean (Average)	Mean (Average)	Mean (Average)	Number of Individuals
All Individuals		41.5%	3.8%	11.8%	306
Primary Practice	Solo Practitioner	49.5%	4.7%	5.5%	53
	Private Firm, Equity Partner	36.6%	3.3%	12.6%	178
	Private Firm, Partner-Track Attorney	45.0%	5.5%	13.9%	37
	Private Firm, Non-Partner Track Attorney	61.8%	5.5%	18.6%	11
	Private Firm, Agent	50.8%	.0%	20.4%	12
	Private Firm, Of Counsel	40.0%	4.2%	9.6%	12
	Other	43.3%	.0%	.0%	3

All Respondents

Percent of services in 2022 that were billed (or will be billed) by type of basis (Q31)

		Number of Individuals	Hourly Billing	Predetermined Fee	Contingent Fee	Other Basis
			Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals		406	61.3%	35.9%	1.9%	.8%
Primary Practice	Solo Practitioner	82	58.7%	40.5%	.5%	.2%
	Private Firm, Equity Partner	219	61.8%	34.4%	2.8%	.9%
	Private Firm, Partner-Track Attorney	47	64.4%	34.4%	1.3%	.0%
	Private Firm, Non-Partner Track Attorney	13	43.8%	53.8%	2.3%	.0%
	Private Firm, Agent	15	58.7%	41.3%	.0%	.0%
	Private Firm, Of Counsel	23	73.7%	25.0%	1.3%	.0%
	Other	7	53.6%	30.7%	1.4%	14.3%

Average hours per week spent on business development (Q38)

		Average hours per week spent on business development				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		342	5.3	2.0	5.0	6.3
Primary Practice	Solo Practitioner	57	6.0	1.8	5.0	10.0
	Private Firm, Equity Partner	196	5.6	2.0	5.0	8.0
	Private Firm, Partner-Track Attorney	47	4.6	1.0	2.0	5.0
	Private Firm, Non-Partner Track Attorney	9	3.6	1.8	4.0	5.0
	Private Firm, Agent	10	3.7	.9	4.0	5.0
	Private Firm, Of Counsel	18	3.8	2.0	2.3	5.0
	Other	5	7.0	3.0	4.0	12.5

Solo Practitioner

Background Information

Solo Practitioner

		Total
All Individuals	Count	98
Admitted to the Patent Bar	Yes	88.8%
	No	11.2%
Age	Mean (Average) Years	60.1
Gender	Male	82.5%
	Female	16.5%
	Prefer not to respond	1.0%
Ethnicity	White/Caucasian	81.6%
	Black/African American	2.0%
	Hispanic/Latino	6.1%
	Asian/Pacific Islander	4.1%
	Mixed Race	1.0%
	Prefer not to respond	4.1%
	Other	1.0%
IP non-attorney experience	Mean (Average) Years	9.3
IP attorney experience	Mean (Average) Years	27.4
Highest education other than Law	Bachelor's Degree	46.4%
	Master's Degree	41.2%
	Doctorate Degree	11.3%
	Other	1.0%

Solo Practitioner

Total Gross Income for 2022 from your primary practice - Full-time Only (Q13a)

Solo Practitioner

		Total gross income in calendar year 2022 from primary practice				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		68	\$240,657	\$121,250	\$192,250	\$285,000
Years of IP Law Attorney Experience	10-14	5	\$164,300	\$93,250	\$150,000	\$242,500
	15-24	25	\$223,684	\$130,318	\$190,000	\$306,655
	25-34	17	\$219,033	\$122,500	\$180,000	\$250,000
	35 or More	14	\$383,750	\$161,500	\$215,000	\$408,750
Location	NYC CMSA	4	\$272,500	\$123,750	\$312,500	\$381,250
	Philadelphia CMSA	3	\$298,333	ISD	\$350,000	ISD
	Washington, DC CMSA	4	\$222,500	\$135,000	\$165,000	\$367,500
	Other East	7	\$245,108	\$150,000	\$210,000	\$365,000
	Metro Southeast	8	\$176,438	\$101,625	\$125,000	\$241,250
	Other Southeast	4	\$159,776	\$120,327	\$151,000	\$208,000
	Other Central	13	\$174,038	\$80,000	\$152,000	\$240,000
	Texas	8	\$265,571	\$96,750	\$260,000	\$354,425
Other West	12	\$196,911	\$92,659	\$170,000	\$252,750	
IP Technical Specialization (>=50%)	Biotechnology	5	\$275,152	\$165,000	\$210,758	\$417,500
	Computer Software	5	\$328,000	\$200,000	\$290,000	\$475,000
	Electrical	5	\$232,400	\$106,000	\$150,000	\$400,000
	Mechanical	20	\$232,347	\$126,250	\$151,000	\$340,828
	Medical/Health Care	6	\$175,000	\$128,750	\$185,000	\$223,750
Age	45-49	3	\$212,378	ISD	\$130,635	ISD
	50-54	15	\$180,067	\$100,000	\$150,000	\$250,000
	55-59	10	\$214,607	\$145,500	\$230,379	\$277,500
	60 or Older	32	\$289,818	\$130,000	\$208,000	\$361,250
Gender	Male	55	\$259,481	\$130,000	\$210,758	\$313,310
	Female	11	\$150,294	\$100,000	\$130,635	\$206,000
Highest Non-Law Degree	Bachelor's Degree	31	\$279,295	\$130,000	\$180,000	\$350,000
	Master's Degree	27	\$221,640	\$117,103	\$215,000	\$300,000
	Doctorate Degree	9	\$179,140	\$140,000	\$150,000	\$227,500
Ethnicity	White/Caucasian	58	\$244,679	\$123,750	\$200,250	\$275,000
	Hispanic/Latino	4	\$289,578	\$100,000	\$221,655	\$547,078

Total Gross Income for 2022 by Type of work - Full-time Only (Q13a)

Solo Practitioner

		Total gross income in calendar year 2022 from primary practice				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		68	\$240,657	\$121,250	\$192,250	\$285,000
Types of Work (>=50%)	IP prosecution work	38	\$198,104	\$123,750	\$208,000	\$262,500
	IP litigation	5	\$751,000	\$357,500	\$435,000	\$1,302,500

Solo Practitioner

Employer's 2022 contribution to all of your 401(k)/403(b) retirement and savings plans (Q14)

Solo Practitioner

		Employer's 2022 contribution to all of your 401(k)/403(b) retirement and savings plans				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		21	\$30,798	\$8,950	\$18,000	\$50,250
Years of IP Law Attorney Experience	15-24	12	\$22,834	\$7,975	\$16,500	\$36,125
	25-34	3	\$14,918	ISD	\$3,000	ISD
	35 or More	4	\$72,000	\$27,250	\$61,000	\$127,750
Location	Other East	3	\$29,300	ISD	\$16,000	ISD
	Texas	3	\$23,333	ISD	\$23,000	ISD
	Other West	4	\$26,126	\$1,878	\$21,375	\$55,125
IP Technical Specialization (>=50%)	Biotechnology	3	\$32,300	ISD	\$25,000	ISD
	Computer Software	3	\$16,667	ISD	\$7,000	ISD
	Mechanical	7	\$48,087	\$3,360	\$40,000	\$61,000
	Medical/Health Care	3	\$16,333	ISD	\$16,000	ISD
Age	50-54	5	\$10,551	\$2,377	\$7,000	\$20,500
	55-59	4	\$27,475	\$11,425	\$19,000	\$52,000
	60 or Older	8	\$50,795	\$15,250	\$50,000	\$61,000
Gender	Male	15	\$28,984	\$10,900	\$20,000	\$60,000
	Female	5	\$38,801	\$2,002	\$15,000	\$87,500
Highest Non-Law Degree	Bachelor's Degree	10	\$38,250	\$10,313	\$19,000	\$61,000
	Master's Degree	7	\$21,909	\$3,360	\$16,000	\$40,000
	Doctorate Degree	4	\$27,725	\$11,925	\$20,000	\$51,250
Ethnicity	White/Caucasian	19	\$28,724	\$7,000	\$16,000	\$40,500

Solo Practitioner

Expected total cash income for 2023 - Full-time Only (Q15)

Solo Practitioner

		Expected total cash income for 2023				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		66	\$251,286	\$128,750	\$200,000	\$300,000
Years of IP Law Attorney Experience	10-14	5	\$204,000	\$150,000	\$200,000	\$260,000
	15-24	25	\$237,452	\$132,500	\$220,000	\$310,000
	25-34	17	\$223,151	\$120,000	\$160,000	\$250,000
	35 or More	13	\$370,000	\$135,000	\$210,000	\$390,000
Location	NYC CMSA	4	\$248,750	\$123,750	\$300,000	\$322,500
	Washington, DC CMSA	4	\$217,500	\$90,000	\$150,000	\$412,500
	Other East	7	\$263,571	\$150,000	\$220,000	\$400,000
	Metro Southeast	8	\$187,500	\$121,250	\$140,000	\$243,750
	Other Southeast	4	\$148,750	\$112,500	\$157,500	\$176,250
	Other Central	12	\$208,333	\$120,000	\$180,000	\$286,250
	Texas	8	\$288,446	\$155,000	\$270,000	\$363,175
IP Technical Specialization (>=50%)	Other West	12	\$214,358	\$113,750	\$210,500	\$265,000
	Biotechnology	4	\$225,000	\$150,000	\$185,000	\$340,000
	Computer Software	5	\$329,000	\$200,000	\$290,000	\$477,500
	Electrical	5	\$226,000	\$95,000	\$140,000	\$400,000
	Mechanical	20	\$235,500	\$135,000	\$180,000	\$300,000
	Medical/Health Care	6	\$191,667	\$128,750	\$205,000	\$256,250
	Age	40-44	7	\$257,329	\$65,000	\$200,000
45-49		3	\$191,667	ISD	\$150,000	ISD
50-54		15	\$190,400	\$120,000	\$150,000	\$250,000
55-59		10	\$242,500	\$147,500	\$260,000	\$305,000
60 or Older		31	\$287,986	\$130,000	\$200,000	\$300,000
Gender	Male	54	\$267,109	\$127,500	\$222,500	\$305,000
	Female	10	\$172,100	\$125,000	\$150,000	\$215,250
Highest Non-Law Degree	Bachelor's Degree	30	\$281,033	\$125,000	\$155,000	\$300,000
	Master's Degree	26	\$237,456	\$142,500	\$237,500	\$305,000
	Doctorate Degree	9	\$206,667	\$150,000	\$220,000	\$255,000
Ethnicity	White/Caucasian	57	\$254,735	\$132,500	\$210,000	\$297,500
	Hispanic/Latino	4	\$298,750	\$122,500	\$225,000	\$548,750

Solo Practitioner

Percent of time devoted to the following types of work, by Income Level (Q18)

Solo Practitioner

Gross Income in 2022	TOTAL	IP prosecution work	Opinions or counseling prior to litigation or formal ADR	IP licensing	Non-licensing transactional work	IP litigation	Post-grant proceedings	Other dispute resolution	Supervision and training of other attorneys or agents within your organization
	Number of Individuals	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	90	47.3%	7.9%	3.6%	2.4%	8.1%	1.6%	2.2%	.6%
Less than \$126,000	29	45.7%	12.7%	3.2%	1.0%	2.4%	.7%	2.9%	.3%
\$126,000-\$150,999	12	59.3%	3.8%	1.3%	7.3%	4.0%	3.8%	.0%	.0%
\$151,000-\$175,999	3	35.0%	3.3%	8.3%	1.7%	5.0%	.0%	1.7%	3.3%
\$176,000-\$200,999	3	45.0%	17.7%	2.3%	3.3%	8.3%	1.7%	.0%	.0%
\$201,000-\$250,999	12	61.3%	3.1%	3.3%	2.6%	2.1%	1.3%	.4%	1.7%
\$251,000-\$300,999	4	80.5%	3.8%	.0%	.0%	.0%	.0%	.0%	.0%
\$301,000-\$350,999	4	56.8%	6.3%	.3%	.0%	26.8%	.0%	.5%	.3%
\$351,000-\$400,999	4	62.5%	2.5%	1.3%	1.3%	22.5%	2.5%	.0%	.0%
\$401,000-\$450,999	3	38.3%	.0%	.0%	6.7%	23.7%	.0%	9.7%	.0%
\$451,000-\$500,999	4	12.5%	2.5%	30.0%	7.5%	7.5%	.0%	2.5%	.0%

Percent of time devoted to the following types of work, by Income Level (Q18) (cont.)

Solo Practitioner

Gross Income in 2022	Office management and administration	Marketing/Business Development	Participation in bar association or professional association activities	Non-IP legal	Managing outside counsel for IP prosecution work	Managing outside counsel for IP litigation work	Pro bono work	Other
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	9.6%	3.3%	2.8%	5.1%	1.3%	.6%	1.5%	2.1%
Less than \$126,000	10.1%	4.6%	2.1%	10.5%	.5%	1.4%	1.7%	.2%
\$126,000-\$150,999	10.0%	3.6%	1.1%	2.5%	2.8%	.0%	.6%	.0%
\$151,000-\$175,999	23.3%	8.3%	.0%	3.3%	3.3%	1.7%	.0%	1.7%
\$176,000-\$200,999	18.3%	1.7%	.0%	.0%	.0%	1.7%	.0%	.0%
\$201,000-\$250,999	13.0%	2.9%	1.3%	1.7%	3.5%	.0%	1.7%	.4%
\$251,000-\$300,999	8.8%	2.5%	2.0%	.0%	.0%	1.3%	1.3%	.0%
\$301,000-\$350,999	7.8%	.8%	.5%	.0%	.0%	.0%	.0%	.3%
\$351,000-\$400,999	6.3%	1.3%	.0%	.0%	.0%	.0%	.0%	.0%
\$401,000-\$450,999	6.7%	3.3%	3.3%	6.7%	.0%	.0%	1.7%	.0%
\$451,000-\$500,999	2.5%	.0%	.0%	2.5%	5.0%	.0%	2.5%	25.0%

Solo Practitioner

Percent of time devoted to the following IP areas, by Income Level (Q16)

Solo Practitioner

	TOTAL	Business Law	Copyrights	Foreign IP Law	General IP	Patents	Trade Secrets	Trademarks	Privacy/Cyber-security	Other areas
	Number of Individuals	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
Gross Income in 2022										
All Individuals	92	5.1%	2.3%	2.5%	9.3%	55.2%	2.9%	15.0%	.4%	6.7%
Less than \$126,000	29	8.1%	4.9%	1.3%	8.8%	42.6%	1.6%	20.0%	.6%	12.2%
\$126,000-\$150,999	12	.3%	.7%	.8%	11.1%	63.7%	.4%	19.0%	.0%	.0%
\$151,000-\$175,999	3	3.3%	1.7%	2.3%	13.3%	53.3%	1.0%	25.0%	.0%	.0%
\$176,000-\$200,999	3	2.3%	1.3%	.0%	8.7%	46.3%	.0%	33.0%	.0%	8.3%
\$201,000-\$250,999	14	3.4%	.6%	4.4%	6.2%	67.6%	.9%	9.4%	.0%	7.5%
\$251,000-\$300,999	4	.0%	.3%	5.0%	5.0%	77.5%	1.3%	11.0%	.0%	.0%
\$301,000-\$350,999	4	.0%	1.3%	1.3%	2.5%	72.0%	.0%	23.0%	.0%	.0%
\$351,000-\$400,999	4	2.5%	3.8%	7.5%	13.8%	55.0%	6.3%	11.3%	.0%	.0%
\$401,000-\$450,999	3	3.3%	.0%	.0%	3.3%	85.0%	.0%	8.3%	.0%	.0%
\$451,000-\$500,999	4	17.5%	1.3%	1.3%	28.8%	37.5%	5.0%	6.3%	.0%	2.5%

New priority US and PCT Patent application prepared and filed by you in 2022 (Q20)

Solo Practitioner

		New priority US and PCT Patent application prepared and filed by you in 2022 (Q20)				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		59	11.1	5.0	8.0	15.0
Location	NYC CMSA	5	11.4	3.5	10.0	20.0
	Washington, DC CMSA	7	6.9	4.0	5.0	12.0
	Other East	4	13.3	10.0	12.5	17.3
	Metro Southeast	7	10.9	6.0	9.0	13.0
	Other Southeast	4	10.3	6.5	9.0	15.3
	Other Central	12	10.3	4.3	7.5	17.3
	Texas	7	10.0	5.0	7.0	15.0
	Other West	7	12.0	2.0	7.0	20.0
IP Technical Specialization (>=50%)	Chemical	3	7.0	ISD	8.0	ISD
	Computer Software	4	12.5	4.0	10.0	23.5
	Electrical	5	7.4	2.5	5.0	13.5
	Mechanical	20	9.9	4.3	7.0	13.8
	Medical/Health Care	3	26.3	ISD	18.0	ISD

Solo Practitioner

Billable hours recorded in 2022 (Q32)

Solo Practitioner

		How many billable hours did you record in 2022?				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		56	748	306	750	1,000
Years of IP Law Attorney Experience	10-14	3	474	ISD	324	ISD
	15-24	18	780	275	865	1,020
	25-34	16	533	225	525	863
	35 or More	15	904	500	750	1,200
Location	Boston CMSA	3	627	ISD	750	ISD
	NYC CMSA	3	700	ISD	1,000	ISD
	Philadelphia CMSA	3	543	ISD	580	ISD
	Washington, DC CMSA	7	611	200	500	1,100
	Other East	4	616	263	632	953
	Metro Southeast	4	833	368	804	1,327
	Other Southeast	4	819	240	875	1,343
	Other Central	9	665	180	750	950
	Texas	4	793	622	785	971
	San Francisco CMSA	3	1,900	ISD	2,000	ISD
	Other West	11	656	300	500	1,050
IP Technical Specialization (>=50%)	Biotechnology	6	677	415	696	885
	Computer Software	3	793	ISD	880	ISD
	Electrical	5	491	150	405	875
	Mechanical	8	747	213	875	1,072
	Medical/Health Care	4	925	398	871	1,508
Age	40-44	6	937	228	950	1,598
	45-49	3	483	ISD	324	ISD
	50-54	8	763	256	840	1,000
	55-59	8	827	500	888	1,038
	60 or Older	30	707	300	644	1,000
Gender	Male	47	736	300	687	1,000
	Female	7	688	324	750	1,079
Highest Non-Law Degree	Bachelor's Degree	25	892	500	775	1,240
	Master's Degree	23	675	136	880	1,000
	Doctorate Degree	7	502	200	324	453
Ethnicity	White/Caucasian	47	734	300	687	1,000
	Prefer not to respond	3	1,063	ISD	1,000	ISD

Solo Practitioner

Average hourly billing rate in 2022 (Q33)

Solo Practitioner

		Average hourly billing rate in 2022				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		75	\$439	\$325	\$400	\$500
Years of IP Law Attorney Experience	10-14	6	\$348	\$271	\$320	\$438
	15-24	23	\$379	\$315	\$385	\$430
	25-34	22	\$436	\$313	\$435	\$530
	35 or More	20	\$568	\$360	\$428	\$638
Location	Boston CMSA	3	\$755	ISD	\$600	ISD
	NYC CMSA	5	\$435	\$350	\$400	\$538
	Philadelphia CMSA	4	\$626	\$230	\$395	\$1,254
	Washington, DC CMSA	8	\$416	\$281	\$425	\$494
	Other East	6	\$410	\$253	\$375	\$613
	Metro Southeast	6	\$380	\$280	\$395	\$525
	Other Southeast	4	\$333	\$281	\$328	\$389
	Other Central	14	\$357	\$269	\$400	\$405
	Texas	6	\$477	\$382	\$450	\$579
	San Francisco CMSA	4	\$706	\$494	\$675	\$950
	Other West	13	\$382	\$275	\$350	\$488
IP Technical Specialization (>=50%)	Biotechnology	7	\$679	\$275	\$450	\$1,350
	Chemical	3	\$453	ISD	\$375	ISD
	Computer Software	4	\$493	\$350	\$475	\$653
	Electrical	6	\$595	\$350	\$460	\$788
	Mechanical	19	\$354	\$275	\$375	\$400
	Medical/Health Care	5	\$375	\$218	\$315	\$563
Age	40-44	7	\$339	\$250	\$325	\$400
	45-49	4	\$299	\$214	\$298	\$385
	50-54	12	\$456	\$381	\$450	\$525
	55-59	10	\$392	\$290	\$410	\$494
	60 or Older	42	\$475	\$344	\$400	\$529
Gender	Male	62	\$451	\$326	\$400	\$506
	Female	11	\$375	\$300	\$350	\$440
Highest Non-Law Degree	Bachelor's Degree	33	\$450	\$320	\$400	\$488
	Master's Degree	31	\$448	\$350	\$400	\$525
	Doctorate Degree	10	\$399	\$294	\$388	\$513
Ethnicity	White/Caucasian	64	\$437	\$304	\$400	\$500
	Hispanic/Latino	3	\$393	ISD	\$385	ISD
	Asian/Pacific Islander	3	\$477	ISD	\$400	ISD
	Prefer not to respond	3	\$393	ISD	\$355	ISD

Solo Practitioner

Percent of services in 2022 that were billed (or will be billed) by type of basis (Q31)

Solo Practitioner

		Number of Individuals	Hourly Billing	Predeter- mined Fee	Contingent Fee	Other Basis
			Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals		82	58.7%	40.5%	.5%	.2%
Years of IP Law Attorney Experience	10-14	6	55.8%	42.5%	1.7%	.0%
	15-24	27	54.4%	45.1%	.4%	.0%
	25-34	21	60.0%	39.3%	.7%	.0%
	35 or More	21	70.7%	28.3%	.0%	1.0%
Location	Boston CMSA	4	99.8%	.0%	.3%	.0%
	NYC CMSA	5	44.0%	54.0%	2.0%	.0%
	Philadelphia CMSA	3	88.3%	11.7%	.0%	.0%
	Washington, DC CMSA	8	64.4%	35.6%	.0%	.0%
	Other East	7	55.0%	45.0%	.0%	.0%
	Metro Southeast	7	39.3%	60.7%	.0%	.0%
	Other Southeast	4	72.8%	27.3%	.0%	.0%
	Other Central	16	51.9%	46.6%	.3%	1.3%
	Texas	9	42.8%	56.1%	1.1%	.0%
	San Francisco CMSA	4	77.5%	22.5%	.0%	.0%
	Other West	12	69.6%	29.2%	1.3%	.0%
IP Technical Specialization (>=50%)	Biotechnology	8	89.4%	10.6%	.0%	.0%
	Chemical	3	93.3%	6.7%	.0%	.0%
	Computer Software	5	60.0%	40.0%	.0%	.0%
	Electrical	7	50.0%	50.0%	.0%	.0%
	Mechanical	23	38.7%	60.7%	.7%	.0%
	Medical/Health Care	5	55.8%	44.0%	.2%	.0%
Age	40-44	7	70.0%	28.6%	1.4%	.0%
	45-49	4	67.5%	30.0%	2.5%	.0%
	50-54	16	39.7%	60.0%	.3%	.0%
	55-59	11	61.4%	38.6%	.0%	.0%
	60 or Older	43	62.4%	36.7%	.4%	.5%
Gender	Male	68	59.5%	39.7%	.5%	.3%
	Female	12	54.3%	45.3%	.4%	.0%
Highest Non-Law Degree	Bachelor's Degree	36	59.4%	39.0%	1.0%	.6%
	Master's Degree	35	60.3%	39.5%	.1%	.0%
	Doctorate Degree	10	47.0%	53.0%	.0%	.0%
Ethnicity	White/Caucasian	68	60.4%	38.8%	.5%	.3%
	Hispanic/Latino	4	21.3%	78.8%	.0%	.0%
	Asian/Pacific Islander	3	63.3%	33.3%	3.3%	.0%
	Prefer not to respond	4	77.5%	22.5%	.0%	.0%

Solo Practitioner

Dollar amount billed for legal services performed in 2022 (Q30)

Solo Practitioner

		Dollar amount was billed for the legal services you performed in 2022?				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		79	\$332,282	\$120,000	\$240,000	\$400,000
Years of IP Law Attorney Experience	10-14	6	\$204,082	\$62,373	\$192,500	\$322,500
	15-24	27	\$304,499	\$160,000	\$275,894	\$400,000
	25-34	20	\$399,065	\$116,250	\$216,000	\$326,283
	35 or More	19	\$385,947	\$120,000	\$250,000	\$460,000
Location	Boston CMSA	3	\$253,333	ISD	\$160,000	ISD
	NYC CMSA	5	\$235,000	\$62,500	\$300,000	\$375,000
	Philadelphia CMSA	3	\$295,000	ISD	\$350,000	ISD
	Washington, DC CMSA	8	\$278,875	\$117,500	\$221,000	\$459,750
	Other East	7	\$321,286	\$124,000	\$175,000	\$350,000
	Metro Southeast	7	\$204,481	\$100,000	\$135,000	\$260,000
	Other Southeast	4	\$223,141	\$155,000	\$195,000	\$319,424
	Other Central	16	\$202,093	\$68,750	\$127,500	\$325,500
	Texas	9	\$656,681	\$240,000	\$285,000	\$413,500
	San Francisco CMSA	3	\$1,095,833	ISD	\$807,500	ISD
Other West	11	\$295,339	\$183,000	\$250,000	\$450,000	
IP Technical Specialization (>=50%)	Biotechnology	7	\$354,000	\$150,000	\$425,000	\$480,000
	Chemical	3	\$310,000	ISD	\$220,000	ISD
	Computer Software	5	\$1,030,000	\$300,000	\$390,000	\$2,080,000
	Electrical	6	\$245,333	\$115,000	\$226,000	\$350,000
	Mechanical	23	\$387,168	\$100,000	\$250,000	\$400,000
	Medical/Health Care	5	\$271,500	\$107,500	\$160,000	\$491,250
Age	40-44	7	\$341,006	\$65,000	\$250,000	\$720,000
	45-49	4	\$205,097	\$40,870	\$205,447	\$368,974
	50-54	16	\$270,542	\$112,500	\$245,000	\$380,000
	55-59	11	\$300,497	\$183,000	\$300,000	\$450,000
	60 or Older	40	\$385,092	\$120,000	\$201,000	\$388,141
Gender	Male	65	\$350,438	\$120,000	\$250,000	\$412,500
	Female	12	\$204,521	\$85,000	\$201,399	\$331,474
Highest Non-Law Degree	Bachelor's Degree	35	\$331,274	\$120,000	\$250,000	\$350,000
	Master's Degree	33	\$349,899	\$100,000	\$230,000	\$418,500
	Doctorate Degree	10	\$299,900	\$132,250	\$221,000	\$497,500
Ethnicity	White/Caucasian	66	\$295,360	\$118,750	\$250,000	\$361,924
	Hispanic/Latino	4	\$1,097,867	\$100,000	\$300,733	\$2,892,867
	Asian/Pacific Islander	3	\$430,000	ISD	\$400,000	ISD
	Prefer not to respond	3	\$293,333	ISD	\$220,000	ISD

Background Information

Private Firm, Equity Partner

		Total
All Individuals	Count	250
Admitted to the Patent Bar	Yes	86.8%
	No	13.2%
Age	Mean (Average) Years	53.6
Gender	Male	80.9%
	Female	17.5%
	Prefer not to respond	1.6%
Ethnicity	White/Caucasian	83.0%
	Black/African American	1.6%
	Hispanic/Latino	1.2%
	Asian/Pacific Islander	3.2%
	North American Indian/Native Canadian	.4%
	Mixed Race	2.8%
	Prefer not to respond	6.5%
Other		1.2%
IP non-attorney experience	Mean (Average) Years	5.5
IP attorney experience	Mean (Average) Years	23.9
Highest education other than Law	None	.4%
	Bachelor's Degree	64.2%
	Master's Degree	24.0%
	Doctorate Degree	10.6%
	Other	.8%

Private Firm, Partner

Total Gross Income for 2022 from your primary practice - Full-time Only (Q13a)

Private Firm, Equity Partner

		Total gross income in calendar year 2022 from primary practice				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		215	\$540,666	\$265,000	\$420,000	\$630,000
Years of IP Law Attorney Experience	7-9	3	\$412,500	ISD	\$427,500	ISD
	10-14	28	\$338,144	\$237,000	\$343,170	\$430,000
	15-24	82	\$531,162	\$250,000	\$410,000	\$632,801
	25-34	83	\$566,057	\$300,000	\$500,000	\$665,000
	35 or More	14	\$704,967	\$318,750	\$429,000	\$963,654
Location	Boston CMSA	4	\$555,051	\$386,250	\$530,603	\$748,301
	NYC CMSA	12	\$667,287	\$331,250	\$627,450	\$818,750
	Philadelphia CMSA	7	\$896,071	\$210,000	\$940,000	\$1,300,000
	Washington, DC CMSA	18	\$549,414	\$186,250	\$342,696	\$750,000
	Other East	15	\$611,620	\$250,000	\$360,000	\$665,000
	Metro Southeast	11	\$637,149	\$300,000	\$550,000	\$1,050,000
	Other Southeast	10	\$468,905	\$203,750	\$302,500	\$402,500
	Chicago CMSA	12	\$475,358	\$274,741	\$400,000	\$677,500
	Minne.-St. Paul PMSA	19	\$557,567	\$360,000	\$500,000	\$625,000
	Other Central	43	\$467,657	\$250,000	\$422,000	\$525,000
	Texas	23	\$499,828	\$380,000	\$470,000	\$650,000
	Los Angeles CMSA	5	\$363,434	\$187,085	\$368,000	\$537,500
	San Francisco CMSA	5	\$984,394	\$392,500	\$570,000	\$1,783,485
	Other West	31	\$462,551	\$232,000	\$340,000	\$440,000
IP Technical Specialization (>=50%)	Biotechnology	10	\$703,517	\$217,543	\$527,500	\$962,500
	Chemical	9	\$426,196	\$288,883	\$425,000	\$575,000
	Computer Hardware	3	\$338,333	ISD	\$350,000	ISD
	Computer Software	26	\$563,963	\$274,762	\$420,000	\$590,500
	Electrical	18	\$572,358	\$345,000	\$525,000	\$791,250
	Mechanical	36	\$406,577	\$231,500	\$355,000	\$500,000
Medical/Health Care	8	\$598,192	\$277,500	\$425,000	\$886,154	
Age	35-39	16	\$389,919	\$201,250	\$350,000	\$487,500
	40-44	23	\$369,459	\$236,000	\$350,000	\$472,498
	45-49	26	\$609,455	\$236,942	\$412,500	\$662,500
	50-54	45	\$525,022	\$286,878	\$420,000	\$640,000
	55-59	59	\$605,732	\$300,000	\$500,000	\$780,000
	60 or Older	44	\$546,521	\$242,500	\$397,500	\$628,725
Gender	Male	172	\$556,442	\$300,000	\$440,000	\$650,000
	Female	39	\$429,184	\$220,000	\$340,000	\$505,000
	Prefer not to respond	3	\$332,333	ISD	\$422,000	ISD
Highest Non-Law Degree	Bachelor's Degree	140	\$535,527	\$267,007	\$426,250	\$649,659
	Master's Degree	50	\$508,201	\$268,750	\$387,500	\$607,500
	Doctorate Degree	21	\$552,114	\$240,000	\$385,391	\$613,000
Ethnicity	White/Caucasian	178	\$530,377	\$273,750	\$410,000	\$626,250
	Black/African American	4	\$278,460	\$162,500	\$268,170	\$404,710
	Asian/Pacific Islander	8	\$546,875	\$176,000	\$350,000	\$855,000
	Mixed Race	7	\$462,429	\$220,000	\$500,000	\$800,000
	Prefer not to respond	11	\$558,746	\$300,000	\$422,000	\$900,000
	Other	3	\$916,333	ISD	\$629,000	ISD
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	26	\$276,996	\$138,750	\$250,000	\$383,750
	3-5	33	\$455,570	\$261,694	\$340,000	\$575,000
	6-10	24	\$454,665	\$255,000	\$411,000	\$636,250
	11-25	42	\$625,019	\$238,000	\$482,500	\$655,250
	26-50	26	\$490,494	\$325,000	\$445,000	\$550,000
	51-100	35	\$698,623	\$336,339	\$500,000	\$825,000
	101-150	10	\$555,350	\$351,250	\$478,749	\$758,500
More than 150	13	\$923,964	\$465,000	\$641,205	\$1,223,150	

Total Gross Income for 2022 by Type of work - Full-time Only (Q13a)

Private Firm, Equity Partner

		Total gross income in calendar year 2022 from primary practice				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		215	\$540,666	\$265,000	\$420,000	\$630,000
Types of Work (>=50%)	IP prosecution work	109	\$426,427	\$240,000	\$368,000	\$522,500
	IP litigation	26	\$765,092	\$436,250	\$572,500	\$850,000

Amount of year-end cash bonus (Q13b)

Private Firm, Equity Partner

		Amount of year-end cash bonus				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		78	\$173,016	\$30,750	\$75,000	\$188,750
Years of IP Law Attorney Experience	10-14	11	\$65,727	\$10,000	\$35,000	\$110,000
	15-24	35	\$182,883	\$45,000	\$70,000	\$150,000
	25-34	23	\$223,321	\$25,000	\$120,000	\$325,000
	35 or More	6	\$128,333	\$10,000	\$37,500	\$206,250
Location	NYC CMSA	6	\$460,898	\$112,500	\$204,000	\$743,040
	Philadelphia CMSA	3	\$399,167	ISD	\$250,000	ISD
	Washington, DC CMSA	5	\$65,200	\$36,000	\$75,000	\$89,500
	Other East	5	\$104,400	\$20,000	\$30,000	\$226,000
	Metro Southeast	4	\$331,250	\$31,250	\$200,000	\$762,500
	Other Southeast	7	\$52,321	\$10,000	\$66,250	\$75,000
	Chicago CMSA	3	\$70,000	ISD	\$50,000	ISD
	Minne.-St. Paul PMSA	9	\$151,333	\$30,000	\$90,000	\$225,000
	Other Central	13	\$123,497	\$28,000	\$70,000	\$207,728
	Texas	11	\$86,569	\$25,000	\$75,000	\$120,000
IP Technical Specialization (>=50%)	Other West	10	\$271,894	\$28,750	\$96,968	\$308,750
	Chemical	4	\$34,000	\$10,750	\$27,500	\$63,750
	Computer Software	14	\$103,679	\$23,375	\$62,500	\$106,500
	Electrical	8	\$167,282	\$60,000	\$114,129	\$306,250
	Mechanical	12	\$69,783	\$22,750	\$55,000	\$101,250
Age	Medical/Health Care	3	\$250,000	ISD	\$300,000	ISD
	35-39	7	\$97,286	\$10,000	\$95,000	\$126,000
	40-44	14	\$208,571	\$34,000	\$77,000	\$158,750
	45-49	9	\$79,160	\$33,000	\$75,000	\$124,000
	50-54	15	\$183,233	\$35,000	\$70,000	\$200,000
	55-59	17	\$234,350	\$25,000	\$125,000	\$312,500
Gender	60 or Older	16	\$153,087	\$16,250	\$55,000	\$188,000
	Male	67	\$169,424	\$35,000	\$75,000	\$152,000
Highest Non-Law Degree	Female	11	\$194,899	\$14,000	\$75,000	\$300,000
	Bachelor's Degree	51	\$158,562	\$37,000	\$80,000	\$152,000
	Master's Degree	17	\$175,662	\$24,500	\$60,000	\$147,500
Ethnicity	Doctorate Degree	8	\$251,250	\$25,000	\$32,500	\$271,250
	White/Caucasian	70	\$184,147	\$34,000	\$75,000	\$200,000
Full-time Intellectual Property lawyers and agents in the firm or corporation	Asian/Pacific Islander	4	\$115,000	\$58,500	\$105,000	\$181,500
	1-2	7	\$33,429	\$10,000	\$35,000	\$50,000
	3-5	10	\$215,171	\$62,188	\$137,500	\$262,500
	6-10	6	\$128,667	\$46,250	\$82,500	\$211,500
	11-25	12	\$163,245	\$55,000	\$134,468	\$292,500
	26-50	13	\$139,665	\$17,500	\$45,000	\$194,000
	51-100	15	\$217,233	\$30,000	\$70,000	\$126,000
	101-150	7	\$142,643	\$18,500	\$60,000	\$150,000
More than 150	6	\$357,500	\$27,500	\$85,000	\$576,250	

Private Firm, Partner

Employer's 2022 contribution to all of your 401(k)/403(b) retirement and savings plans (Q14)

Private Firm, Equity Partner

		Employer's 2022 contribution to all of your 401(k)/403(b) retirement and savings plans				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		108	\$26,077	\$10,125	\$20,500	\$35,000
Years of IP Law Attorney Experience	10-14	16	\$24,432	\$10,250	\$16,500	\$34,602
	15-24	38	\$23,428	\$9,063	\$19,500	\$30,000
	25-34	43	\$29,329	\$12,200	\$25,000	\$40,500
	35 or More	9	\$28,267	\$10,575	\$30,000	\$42,000
Location	NYC CMSA	6	\$31,592	\$11,588	\$23,500	\$55,250
	Washington, DC CMSA	3	\$30,802	ISD	\$32,000	ISD
	Other East	7	\$15,714	\$5,000	\$15,000	\$22,000
	Metro Southeast	7	\$22,814	\$10,000	\$19,000	\$40,000
	Other Southeast	8	\$16,120	\$7,450	\$15,000	\$24,290
	Chicago CMSA	8	\$36,350	\$18,750	\$39,500	\$44,500
	Minne.-St. Paul PMSA	10	\$23,188	\$11,000	\$24,000	\$31,250
	Other Central	21	\$25,012	\$9,575	\$14,000	\$37,500
	Texas	13	\$24,900	\$7,100	\$11,000	\$35,000
	San Francisco CMSA	3	\$20,719	ISD	\$14,006	ISD
IP Technical Specialization (>=50%)	Other West	18	\$33,819	\$15,000	\$27,000	\$41,417
	Biotechnology	3	\$83,000	ISD	\$50,000	ISD
	Chemical	6	\$22,692	\$8,113	\$16,000	\$37,500
	Computer Software	16	\$18,569	\$7,450	\$12,503	\$27,750
	Electrical	7	\$31,126	\$8,000	\$15,000	\$50,000
	Mechanical	21	\$25,559	\$10,500	\$21,000	\$34,296
Age	Medical/Health Care	3	\$14,833	ISD	\$18,000	ISD
	35-39	7	\$18,100	\$7,200	\$13,000	\$30,000
	40-44	14	\$26,200	\$12,050	\$19,000	\$33,805
	45-49	12	\$20,521	\$7,500	\$18,000	\$30,000
	50-54	21	\$28,087	\$8,075	\$19,000	\$32,500
	55-59	33	\$28,165	\$10,000	\$25,000	\$40,250
	60 or Older	21	\$26,538	\$10,575	\$22,000	\$39,500
Gender	Male	89	\$27,483	\$10,750	\$22,000	\$38,500
	Female	16	\$19,241	\$5,050	\$13,000	\$33,750
	Prefer not to respond	3	\$20,833	ISD	\$14,000	ISD
Highest Non-Law Degree	Bachelor's Degree	72	\$28,739	\$10,125	\$25,000	\$40,000
	Master's Degree	24	\$16,112	\$9,363	\$15,000	\$22,120
	Doctorate Degree	11	\$30,491	\$15,000	\$33,406	\$40,500
Ethnicity	White/Caucasian	91	\$27,481	\$10,500	\$22,000	\$38,500
	Black/African American	3	\$19,233	ISD	\$10,000	ISD
	Mixed Race	5	\$18,630	\$5,500	\$9,150	\$36,500
	Prefer not to respond	5	\$18,540	\$12,850	\$14,000	\$26,500
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	9	\$26,839	\$7,400	\$15,000	\$50,000
	3-5	27	\$24,885	\$9,150	\$13,500	\$30,000
	6-10	13	\$16,245	\$5,540	\$10,000	\$19,500
	11-25	17	\$28,123	\$13,500	\$30,000	\$39,500
	26-50	12	\$27,308	\$10,500	\$25,000	\$34,750
	51-100	20	\$31,325	\$16,000	\$30,000	\$40,375
	101-150	5	\$25,301	\$13,253	\$20,000	\$40,000
More than 150	3	\$28,302	ISD	\$33,406	ISD	

Private Firm, Partner

Expected total cash income for 2023 - Full-time Only (Q15)

Private Firm, Equity Partner

		Expected total cash income for 2023				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		209	\$544,621	\$275,000	\$425,000	\$650,000
Years of IP Law Attorney Experience	7-9	3	\$435,833	ISD	\$427,500	ISD
	10-14	27	\$386,556	\$267,000	\$350,000	\$500,000
	15-24	77	\$486,095	\$255,000	\$400,000	\$650,000
	25-34	84	\$599,607	\$281,250	\$500,000	\$737,500
	35 or More	14	\$697,500	\$306,250	\$412,500	\$962,500
Location	Boston CMSA	4	\$537,750	\$405,000	\$485,000	\$723,250
	NYC CMSA	13	\$754,615	\$362,500	\$500,000	\$787,500
	Philadelphia CMSA	7	\$963,857	\$217,000	\$850,000	\$1,800,000
	Washington, DC CMSA	17	\$596,253	\$240,000	\$500,000	\$785,000
	Other East	14	\$440,571	\$225,000	\$362,500	\$653,750
	Metro Southeast	11	\$584,091	\$300,000	\$500,000	\$650,000
	Other Southeast	10	\$585,500	\$242,500	\$332,500	\$410,000
	Chicago CMSA	11	\$457,273	\$250,000	\$370,000	\$750,000
	Minne.-St. Paul PMSA	19	\$522,895	\$350,000	\$500,000	\$650,000
	Other Central	42	\$473,500	\$273,000	\$442,500	\$542,500
	Texas	23	\$583,804	\$400,000	\$520,000	\$800,000
	Los Angeles CMSA	5	\$356,000	\$190,000	\$300,000	\$550,000
	San Francisco CMSA	5	\$1,040,000	\$465,000	\$670,000	\$1,800,000
	Other West	28	\$402,643	\$231,250	\$335,000	\$469,000
IP Technical Specialization (>=50%)	Biotechnology	8	\$585,625	\$240,000	\$600,000	\$906,250
	Chemical	9	\$443,889	\$340,000	\$400,000	\$570,000
	Computer Hardware	3	\$358,333	ISD	\$365,000	ISD
	Computer Software	25	\$558,440	\$325,000	\$420,000	\$600,000
	Electrical	18	\$551,944	\$322,500	\$525,000	\$781,250
	Mechanical	36	\$420,583	\$260,000	\$350,000	\$500,000
Medical/Health Care	7	\$603,571	\$250,000	\$650,000	\$950,000	
Age	35-39	15	\$478,500	\$300,000	\$365,000	\$550,000
	40-44	21	\$422,524	\$263,500	\$380,000	\$550,000
	45-49	25	\$515,480	\$245,000	\$420,000	\$662,500
	50-54	44	\$495,114	\$262,500	\$400,000	\$613,750
	55-59	58	\$619,022	\$322,500	\$500,000	\$756,250
60 or Older	43	\$536,512	\$250,000	\$375,000	\$650,000	
Gender	Male	167	\$548,717	\$280,000	\$450,000	\$670,000
	Female	37	\$409,189	\$240,000	\$350,000	\$525,000
	Prefer not to respond	3	\$390,000	ISD	\$435,000	ISD
Highest Non-Law Degree	Bachelor's Degree	138	\$525,605	\$275,000	\$431,250	\$650,000
	Master's Degree	48	\$528,042	\$273,750	\$400,000	\$550,000
	Doctorate Degree	18	\$475,350	\$240,000	\$425,000	\$562,500
Ethnicity	White/Caucasian	173	\$523,950	\$275,000	\$425,000	\$650,000
	Black/African American	3	\$342,500	ISD	\$350,000	ISD
	Asian/Pacific Islander	8	\$564,375	\$225,000	\$362,500	\$880,000
	Mixed Race	7	\$452,857	\$220,000	\$540,000	\$750,000
	Prefer not to respond	10	\$557,500	\$285,000	\$492,500	\$912,500
	Other	3	\$516,667	ISD	\$500,000	ISD
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	26	\$265,500	\$147,500	\$237,500	\$347,500
	3-5	33	\$494,455	\$266,000	\$350,000	\$650,000
	6-10	22	\$476,818	\$277,500	\$442,500	\$653,750
	11-25	41	\$578,585	\$292,500	\$492,000	\$650,000
	26-50	26	\$495,288	\$328,750	\$463,750	\$562,500
	51-100	33	\$647,333	\$365,000	\$500,000	\$777,500
	101-150	9	\$600,667	\$325,000	\$500,000	\$890,500
More than 150	13	\$1,126,408	\$525,000	\$650,000	\$1,648,150	

Private Firm, Partner

Percent of time devoted to the following types of work, by Income Level (Q18)

Private Firm, Equity Partner

Gross Income in 2022	TOTAL	IP prosecution work	Opinions or counseling prior to litigation or formal ADR	IP licensing	Non-licensing transactional work	IP litigation	Post-grant proceedings	Other dispute resolution	Supervision and training of other attorneys or agents within your organization
	Number of Individuals	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	235	44.2%	6.3%	4.0%	3.0%	14.0%	2.5%	1.1%	6.0%
Less than \$126,000	6	18.7%	.5%	2.7%	2.7%	18.2%	.7%	.5%	4.2%
\$126,000-\$150,999	10	60.5%	3.8%	2.8%	1.0%	.5%	1.5%	.5%	3.7%
\$151,000-\$175,999	4	62.5%	8.8%	.0%	.0%	1.3%	2.5%	.0%	1.3%
\$176,000-\$200,999	9	51.8%	7.9%	5.4%	1.8%	4.8%	1.1%	.6%	5.2%
\$201,000-\$250,999	23	57.4%	5.9%	4.9%	1.2%	9.8%	.3%	1.0%	6.4%
\$251,000-\$300,999	18	47.3%	5.2%	3.9%	3.2%	5.7%	1.9%	2.7%	4.1%
\$301,000-\$350,999	20	49.5%	4.3%	4.2%	4.9%	12.5%	3.0%	.3%	7.3%
\$351,000-\$400,999	18	59.8%	3.6%	2.8%	2.0%	8.3%	3.3%	.8%	5.0%
\$401,000-\$450,999	13	35.9%	11.0%	5.4%	2.7%	22.3%	4.2%	.4%	2.3%
\$451,000-\$500,999	21	47.7%	6.0%	3.6%	4.6%	11.0%	.8%	.5%	9.2%
\$501,000-\$600,999	16	44.5%	8.6%	2.4%	3.1%	18.8%	3.8%	1.2%	6.8%
\$601,000-\$750,999	22	35.3%	7.7%	5.3%	3.4%	18.2%	2.3%	.2%	5.0%
\$751,000 or more	38	34.6%	7.1%	4.9%	3.7%	17.4%	3.4%	1.3%	9.2%

Percent of time devoted to the following types of work, by Income Level (Q18) (cont.)

Private Firm, Equity Partner

Gross Income in 2022	Office management and administration	Marketing/Business Development	Participation in bar association or professional association activities	Non-IP legal	Managing outside counsel for IP prosecution work	Managing outside counsel for IP litigation work	Pro bono work	Other
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	7.0%	5.2%	2.1%	1.7%	.8%	.1%	1.3%	.6%
Less than \$126,000	11.7%	5.3%	3.3%	7.2%	.0%	.0%	17.0%	7.5%
\$126,000-\$150,999	12.0%	6.8%	.7%	.2%	4.5%	.0%	1.5%	.0%
\$151,000-\$175,999	5.0%	13.8%	2.5%	1.3%	.0%	.0%	1.3%	.0%
\$176,000-\$200,999	10.6%	4.8%	2.9%	.9%	.6%	.0%	1.8%	.0%
\$201,000-\$250,999	6.0%	2.4%	1.5%	1.9%	.2%	.1%	1.1%	.0%
\$251,000-\$300,999	8.9%	7.0%	3.5%	4.4%	.6%	1.1%	.5%	.0%
\$301,000-\$350,999	7.5%	3.6%	.9%	.0%	1.8%	.0%	.6%	.0%
\$351,000-\$400,999	6.2%	4.1%	1.8%	1.4%	.0%	.0%	.8%	.0%
\$401,000-\$450,999	3.2%	7.8%	3.5%	.0%	.8%	.0%	.4%	.0%
\$451,000-\$500,999	8.1%	4.0%	2.7%	.8%	.5%	.0%	.4%	.0%
\$501,000-\$600,999	3.4%	4.1%	2.1%	.4%	.6%	.0%	.3%	.0%
\$601,000-\$750,999	7.7%	5.9%	2.8%	3.6%	.9%	.0%	1.6%	.0%
\$751,000 or more	5.7%	6.4%	1.9%	1.9%	1.1%	.1%	1.2%	.0%

Private Firm, Partner

Percent of time devoted to the following IP areas, by Income Level (Q16)

Private Firm, Equity Partner

	TOTAL	Business Law	Copyrights	Foreign IP Law	General IP	Patents	Trade Secrets	Trademarks	Privacy/Cyber-security	Other areas
	Number of Individuals	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
Gross Income in 2022										
All Individuals	240	3.4%	2.7%	3.8%	7.6%	63.9%	2.5%	12.3%	.5%	2.7%
Less than \$126,000	6	16.7%	2.3%	3.3%	5.5%	28.3%	4.0%	19.2%	.2%	18.8%
\$126,000-\$150,999	10	.5%	3.2%	6.5%	5.2%	58.4%	.1%	24.3%	.0%	.8%
\$151,000-\$175,999	4	.0%	1.5%	13.0%	6.8%	75.3%	.0%	2.3%	.0%	1.3%
\$176,000-\$200,999	9	6.1%	4.0%	7.7%	7.1%	53.6%	1.6%	19.8%	.2%	.0%
\$201,000-\$250,999	24	3.6%	2.9%	3.5%	7.5%	64.6%	.7%	12.5%	1.1%	3.1%
\$251,000-\$300,999	18	5.8%	1.2%	7.8%	7.1%	66.1%	1.1%	6.7%	1.5%	.3%
\$301,000-\$350,999	20	3.0%	5.4%	1.8%	5.3%	60.0%	2.0%	20.4%	.0%	2.3%
\$351,000-\$400,999	18	1.7%	2.9%	1.1%	6.4%	73.8%	1.9%	10.8%	.3%	1.1%
\$401,000-\$450,999	13	.0%	1.3%	.8%	16.2%	66.5%	1.2%	13.3%	.8%	.0%
\$451,000-\$500,999	21	1.5%	1.8%	3.5%	5.7%	60.6%	1.6%	16.8%	.0%	7.1%
\$501,000-\$600,999	17	2.8%	1.3%	1.8%	6.2%	80.3%	1.5%	5.2%	.9%	.0%
\$601,000-\$750,999	22	5.5%	1.7%	6.2%	8.2%	55.9%	7.1%	13.6%	.0%	1.8%
\$751,000 or more	38	3.3%	3.4%	3.1%	10.0%	64.0%	3.2%	8.6%	.7%	3.7%

New priority US and PCT Patent application prepared and filed by you in 2022 (Q20)

Private Firm, Equity Partner

		New priority US and PCT Patent application prepared and filed by you in 2022 (Q20)				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		159	28.7	8.0	15.0	30.0
Location	Boston CMSA	3	26.0	ISD	30.0	ISD
	NYC CMSA	10	17.8	5.8	12.0	22.0
	Philadelphia CMSA	5	21.2	10.0	12.0	37.0
	Washington, DC CMSA	17	58.6	5.0	15.0	125.0
	Other East	15	19.7	8.0	15.0	25.0
	Metro Southeast	7	27.4	10.0	15.0	30.0
	Other Southeast	8	28.5	10.0	23.0	48.0
	Chicago CMSA	10	21.4	3.8	10.0	50.0
	Minne.-St. Paul PMSA	13	41.2	20.0	30.0	42.5
	Other Central	29	27.1	8.0	15.0	25.0
	Texas	11	16.8	6.0	12.0	23.0
	Los Angeles CMSA	4	11.5	2.0	11.5	21.0
	San Francisco CMSA	3	16.7	ISD	15.0	ISD
	Other West	24	28.3	11.3	22.5	35.8
IP Technical Specialization (>=50%)	Biotechnology	8	18.3	6.3	16.5	23.8
	Chemical	8	12.0	2.3	7.0	26.3
	Computer Hardware	3	35.0	ISD	35.0	ISD
	Computer Software	19	34.8	10.0	20.0	40.0
	Electrical	16	37.5	10.0	27.5	38.8
	Mechanical	32	17.8	8.0	12.0	25.0
	Medical/Health Care	8	24.9	10.5	18.5	45.0
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	15	19.0	5.0	15.0	23.0
	3-5	29	17.5	9.0	12.0	23.5
	6-10	23	28.6	12.0	19.0	25.0
	11-25	30	28.1	10.0	20.0	30.0
	26-50	20	31.8	6.5	20.0	47.5
	51-100	26	28.6	4.8	10.0	38.8
	101-150	5	28.0	12.5	30.0	42.5
	More than 150	10	71.2	4.3	12.5	162.5

Private Firm, Partner

Billable hours recorded in 2022 (Q32)

Private Firm, Equity Partner

		How many billable hours did you record in 2022?				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		197	1,454	1,082	1,500	1,800
Years of IP Law Attorney Experience	10-14	25	1,571	1,235	1,530	1,924
	15-24	66	1,491	1,061	1,500	1,907
	25-34	81	1,413	1,077	1,500	1,800
	35 or More	18	1,167	806	1,150	1,481
Location	Boston CMSA	4	863	513	1,000	1,075
	NYC CMSA	14	1,476	1,063	1,358	1,727
	Philadelphia CMSA	5	1,669	933	1,500	2,491
	Washington, DC CMSA	17	1,606	1,057	1,800	2,100
	Other East	16	1,364	1,000	1,450	1,776
	Metro Southeast	11	1,452	1,000	1,600	1,900
	Other Southeast	7	1,496	850	1,500	1,920
	Chicago CMSA	12	1,577	1,328	1,612	1,844
	Minne.-St. Paul PMSA	16	1,553	1,275	1,546	1,895
	Other Central	34	1,500	1,200	1,502	1,863
	Texas	22	1,302	978	1,477	1,725
	Los Angeles CMSA	4	1,166	686	1,300	1,513
	San Francisco CMSA	5	1,855	1,377	1,722	2,400
Other West	30	1,369	1,013	1,357	1,731	
IP Technical Specialization (>=50%)	Biotechnology	10	1,375	1,040	1,260	1,925
	Chemical	8	1,699	1,451	1,711	2,000
	Computer Hardware	3	1,800	ISD	1,920	ISD
	Computer Software	24	1,346	1,013	1,325	1,705
	Electrical	16	1,403	1,088	1,477	1,695
	Mechanical	29	1,354	980	1,300	1,800
	Medical/Health Care	8	1,718	1,293	1,714	2,138
Pharmaceutical	3	1,490	ISD	1,504	ISD	
Age	35-39	15	1,615	1,400	1,520	1,920
	40-44	19	1,641	1,250	1,650	1,950
	45-49	21	1,536	1,200	1,530	1,825
	50-54	38	1,393	1,041	1,471	1,825
	55-59	53	1,450	1,082	1,500	1,800
	60 or Older	48	1,300	878	1,327	1,640
Gender	Male	161	1,450	1,082	1,500	1,800
	Female	30	1,481	1,084	1,453	1,798
	Prefer not to respond	3	1,550	ISD	1,500	ISD
Highest Non-Law Degree	Bachelor's Degree	124	1,451	1,050	1,488	1,800
	Master's Degree	50	1,410	1,048	1,515	1,800
	Doctorate Degree	19	1,642	1,401	1,560	2,000
Ethnicity	White/Caucasian	161	1,442	1,082	1,500	1,800
	Black/African American	3	1,294	ISD	1,500	ISD
	Hispanic/Latino	3	1,167	ISD	1,500	ISD
	Asian/Pacific Islander	8	1,736	1,275	1,744	1,938
	Mixed Race	6	710	37	847	1,175
	Prefer not to respond	11	1,643	1,250	1,800	1,920
	Other	3	2,451	ISD	2,300	ISD
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	21	995	790	1,020	1,282
	3-5	27	1,306	850	1,220	1,800
	6-10	19	1,440	1,064	1,500	2,000
	11-25	38	1,544	1,100	1,500	1,907
	26-50	24	1,537	1,225	1,500	1,813
	51-100	36	1,673	1,428	1,700	1,900
	101-150	11	1,584	1,200	1,650	1,850
	More than 150	17	1,533	1,394	1,600	1,784

Private Firm, Partner

Average hourly billing rate in 2022 (Q33)

Private Firm, Equity Partner

		Average hourly billing rate in 2022				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		218	\$585	\$400	\$500	\$661
Years of IP Law Attorney Experience	7-9	3	\$643	ISD	\$500	ISD
	10-14	26	\$527	\$350	\$450	\$500
	15-24	75	\$545	\$395	\$475	\$687
	25-34	89	\$610	\$418	\$525	\$663
	35 or More	19	\$694	\$500	\$610	\$700
Location	Boston CMSA	4	\$713	\$431	\$713	\$994
	NYC CMSA	17	\$761	\$500	\$670	\$1,025
	Philadelphia CMSA	8	\$620	\$481	\$575	\$825
	Washington, DC CMSA	20	\$702	\$478	\$603	\$995
	Other East	16	\$543	\$376	\$488	\$595
	Metro Southeast	11	\$557	\$400	\$500	\$540
	Other Southeast	8	\$433	\$377	\$435	\$483
	Chicago CMSA	14	\$630	\$494	\$623	\$654
	Minne.-St. Paul PMSA	16	\$495	\$353	\$468	\$614
	Other Central	38	\$441	\$341	\$403	\$513
	Texas	23	\$619	\$450	\$500	\$850
	Los Angeles CMSA	5	\$560	\$365	\$500	\$785
	San Francisco CMSA	6	\$993	\$534	\$810	\$1,546
Other West	32	\$565	\$403	\$448	\$600	
IP Technical Specialization (>=50%)	Biotechnology	10	\$631	\$405	\$560	\$813
	Chemical	9	\$495	\$358	\$450	\$580
	Computer Hardware	3	\$440	ISD	\$470	ISD
	Computer Software	25	\$596	\$400	\$495	\$700
	Electrical	17	\$596	\$400	\$550	\$710
	Mechanical	36	\$473	\$376	\$440	\$524
	Medical/Health Care	9	\$478	\$335	\$435	\$615
	Pharmaceutical	3	\$856	ISD	\$687	ISD
Age	35-39	16	\$486	\$350	\$445	\$494
	40-44	22	\$583	\$358	\$470	\$588
	45-49	24	\$581	\$400	\$485	\$784
	50-54	43	\$521	\$390	\$475	\$600
	55-59	57	\$636	\$425	\$550	\$685
	60 or Older	51	\$595	\$420	\$520	\$650
Gender	Male	175	\$585	\$400	\$500	\$650
	Female	36	\$524	\$386	\$475	\$615
	Prefer not to respond	4	\$570	\$383	\$453	\$875
Highest Non-Law Degree	Bachelor's Degree	143	\$567	\$400	\$495	\$625
	Master's Degree	50	\$601	\$411	\$500	\$705
	Doctorate Degree	21	\$594	\$395	\$540	\$725
Ethnicity	White/Caucasian	178	\$569	\$400	\$500	\$650
	Black/African American	3	\$450	ISD	\$450	ISD
	Hispanic/Latino	3	\$1,050	ISD	\$850	ISD
	Asian/Pacific Islander	8	\$554	\$343	\$413	\$851
	Mixed Race	7	\$475	\$400	\$450	\$550
	Prefer not to respond	13	\$699	\$453	\$535	\$1,013
	Other	3	\$610	ISD	\$555	ISD
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	24	\$441	\$356	\$423	\$499
	3-5	36	\$498	\$381	\$418	\$515
	6-10	21	\$449	\$393	\$440	\$550
	11-25	42	\$548	\$397	\$475	\$626
	26-50	25	\$562	\$438	\$500	\$640
	51-100	36	\$674	\$500	\$625	\$851
	101-150	11	\$656	\$360	\$650	\$850
	More than 150	18	\$1,026	\$768	\$1,015	\$1,313

Private Firm, Partner

Percent of services in 2022 that were billed (or will be billed) by type of basis (Q31)

Private Firm, Equity Partner

		Number of Individuals	Hourly Billing	Predeter- mined Fee	Contingent Fee	Other Basis
			Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals		219	61.8%	34.4%	2.8%	.9%
Years of IP Law Attorney Experience	7-9	3	65.0%	35.0%	.0%	.0%
	10-14	25	58.2%	37.0%	4.8%	.0%
	15-24	77	59.5%	38.2%	1.9%	.4%
	25-34	90	63.2%	32.3%	2.7%	1.8%
	35 or More	19	75.0%	25.0%	.0%	.0%
Location	Boston CMSA	4	43.8%	56.3%	.0%	.0%
	NYC CMSA	17	64.1%	30.9%	4.1%	.9%
	Philadelphia CMSA	7	64.3%	28.6%	5.7%	1.4%
	Washington, DC CMSA	20	59.8%	34.8%	3.3%	2.3%
	Other East	17	67.9%	26.2%	.0%	5.9%
	Metro Southeast	11	60.5%	38.6%	.9%	.0%
	Other Southeast	9	70.6%	18.1%	11.1%	.2%
	Chicago CMSA	12	65.8%	33.3%	.8%	.0%
	Minne.-St. Paul PMSA	17	67.9%	31.8%	.3%	.0%
	Other Central	40	53.3%	43.2%	3.0%	.5%
	Texas	24	58.5%	34.8%	6.3%	.4%
	Los Angeles CMSA	5	81.4%	18.6%	.0%	.0%
San Francisco CMSA	6	68.3%	31.7%	.0%	.0%	
Other West	30	62.6%	35.7%	1.7%	.0%	
IP Technical Specialization (>=50%)	Biotechnology	10	88.5%	11.5%	.0%	.0%
	Chemical	9	50.0%	50.0%	.0%	.0%
	Computer Hardware	3	38.3%	61.7%	.0%	.0%
	Computer Software	23	48.0%	51.1%	.4%	.4%
	Electrical	19	55.8%	44.2%	.0%	.0%
	Mechanical	36	63.8%	34.8%	1.4%	.1%
	Medical/Health Care	9	64.1%	35.3%	.6%	.0%
Pharmaceutical	3	90.0%	10.0%	.0%	.0%	
Age	35-39	15	66.9%	21.8%	10.7%	.7%
	40-44	21	45.7%	52.6%	.5%	1.2%
	45-49	24	63.0%	34.5%	2.5%	.0%
	50-54	46	56.1%	41.0%	1.7%	1.2%
	55-59	59	60.3%	35.4%	4.1%	.2%
	60 or Older	51	73.3%	24.7%	.0%	2.0%
Gender	Male	177	62.2%	33.7%	3.1%	1.0%
	Female	36	58.4%	39.4%	1.9%	.3%
	Prefer not to respond	3	55.0%	38.3%	.0%	6.7%
Highest Non-Law Degree	Bachelor's Degree	141	61.8%	35.1%	2.7%	.5%
	Master's Degree	53	59.9%	35.3%	2.3%	2.5%
	Doctorate Degree	20	67.9%	29.4%	2.8%	.0%
Ethnicity	White/Caucasian	182	62.0%	35.1%	2.5%	.4%
	Black/African American	3	68.3%	31.7%	.0%	.0%
	Hispanic/Latino	3	66.7%	.0%	.0%	33.3%
	Asian/Pacific Islander	8	61.5%	36.0%	1.3%	1.3%
	Mixed Race	6	45.3%	43.0%	11.7%	.0%
	Prefer not to respond	11	73.2%	24.1%	.9%	1.8%
	Other	3	30.0%	46.7%	23.3%	.0%
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	25	56.6%	39.2%	2.8%	1.4%
	3-5	37	61.1%	34.1%	4.5%	.3%
	6-10	24	48.3%	48.8%	2.1%	.8%
	11-25	41	61.1%	30.8%	7.9%	.2%
	26-50	24	56.6%	43.4%	.0%	.0%
	51-100	35	68.1%	28.8%	.0%	3.1%
	101-150	10	61.0%	38.0%	1.0%	.0%
	More than 150	18	76.7%	22.5%	.0%	.8%

Private Firm, Partner

Dollar amount billed for legal services performed in 2022 (Q30)

Private Firm, Equity Partner

		Dollar amount was billed for the legal services you performed in 2022?				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		207	\$856,460	\$486,000	\$700,000	\$1,000,000
Years of IP Law Attorney Experience	10-14	25	\$841,844	\$433,250	\$680,000	\$951,200
	15-24	73	\$878,346	\$469,756	\$778,463	\$1,002,500
	25-34	85	\$853,699	\$496,000	\$700,000	\$1,062,500
	35 or More	17	\$795,553	\$500,000	\$620,000	\$783,391
Location	Boston CMSA	4	\$760,000	\$497,500	\$820,000	\$962,500
	NYC CMSA	16	\$1,400,266	\$700,000	\$1,000,000	\$2,041,350
	Philadelphia CMSA	7	\$848,857	\$182,000	\$850,000	\$1,000,000
	Washington, DC CMSA	16	\$929,027	\$346,500	\$982,917	\$1,448,094
	Other East	15	\$774,588	\$500,000	\$746,781	\$1,000,000
	Metro Southeast	11	\$677,019	\$400,000	\$650,000	\$1,000,000
	Other Southeast	8	\$626,083	\$403,167	\$594,756	\$870,321
	Chicago CMSA	12	\$942,220	\$481,250	\$906,325	\$1,100,500
	Minne.-St. Paul PMSA	16	\$752,188	\$512,500	\$650,000	\$921,250
	Other Central	39	\$730,781	\$492,000	\$650,000	\$877,707
	Texas	22	\$981,646	\$472,500	\$714,000	\$1,600,750
	Los Angeles CMSA	5	\$586,933	\$304,834	\$625,000	\$850,000
San Francisco CMSA	6	\$1,646,500	\$539,591	\$1,463,107	\$3,000,000	
Other West	30	\$690,327	\$397,421	\$575,000	\$810,590	
IP Technical Specialization (>=50%)	Biotechnology	10	\$923,303	\$525,000	\$720,000	\$1,112,500
	Chemical	9	\$907,267	\$625,000	\$810,000	\$1,090,000
	Computer Hardware	3	\$850,800	ISD	\$902,400	ISD
	Computer Software	22	\$884,350	\$430,000	\$626,394	\$926,800
	Electrical	16	\$926,671	\$612,500	\$783,500	\$1,185,000
	Mechanical	33	\$623,782	\$433,250	\$550,000	\$780,000
	Medical/Health Care	9	\$787,907	\$477,582	\$700,000	\$1,050,000
Pharmaceutical	3	\$1,375,257	ISD	\$1,088,000	ISD	
Age	35-39	14	\$699,671	\$250,000	\$650,000	\$885,600
	40-44	20	\$931,768	\$559,622	\$768,825	\$1,095,000
	45-49	24	\$990,013	\$498,571	\$727,042	\$1,013,625
	50-54	43	\$792,794	\$390,000	\$602,788	\$965,834
	55-59	56	\$900,754	\$542,500	\$800,000	\$1,131,750
	60 or Older	47	\$745,234	\$500,000	\$650,000	\$850,000
Gender	Male	165	\$856,382	\$500,000	\$700,000	\$1,000,000
	Female	36	\$794,261	\$391,533	\$610,000	\$1,038,750
	Prefer not to respond	3	\$633,333	ISD	\$700,000	ISD
Highest Non-Law Degree	Bachelor's Degree	136	\$831,551	\$450,000	\$657,000	\$968,750
	Master's Degree	49	\$813,710	\$512,500	\$774,083	\$1,000,000
	Doctorate Degree	18	\$1,020,995	\$750,000	\$1,000,000	\$1,148,094
Ethnicity	White/Caucasian	171	\$837,644	\$486,000	\$700,000	\$1,000,000
	Black/African American	3	\$621,883	ISD	\$728,000	ISD
	Asian/Pacific Islander	8	\$1,076,750	\$237,250	\$1,000,000	\$1,468,750
	Mixed Race	6	\$460,388	\$165,480	\$488,343	\$731,250
	Prefer not to respond	11	\$869,551	\$546,163	\$850,000	\$1,016,500
	Other	3	\$1,316,333	ISD	\$785,000	ISD
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	25	\$440,058	\$307,498	\$400,000	\$552,500
	3-5	32	\$586,566	\$355,000	\$471,333	\$696,351
	6-10	22	\$655,218	\$532,000	\$650,000	\$850,000
	11-25	41	\$890,942	\$525,375	\$700,000	\$1,002,500
	26-50	24	\$901,724	\$601,250	\$756,500	\$975,600
	51-100	33	\$1,170,347	\$805,000	\$1,000,000	\$1,462,500
	101-150	10	\$1,040,279	\$600,000	\$750,000	\$1,525,000
	More than 150	16	\$1,513,646	\$1,091,000	\$1,500,000	\$2,000,000

Background Information

Private Firm, Partner-Track Attorney

		Total
All Individuals	Count	76
Admitted to the Patent Bar	Yes	85.5%
	No	14.5%
Age	Mean (Average) Years	40.4
Gender	Male	62.7%
	Female	33.3%
	Prefer not to respond	4.0%
Ethnicity	White/Caucasian	75.0%
	Black/African American	1.3%
	Hispanic/Latino	3.9%
	Asian/Pacific Islander	9.2%
	North American Indian/Native Canadian	1.3%
	Mixed Race	2.6%
	Prefer not to respond	5.3%
	Other	1.3%
IP non-attorney experience	Mean (Average) Years	4.6
IP attorney experience	Mean (Average) Years	9.0
Highest education other than Law	Bachelor's Degree	64.5%
	Master's Degree	19.7%
	Doctorate Degree	15.8%

Private Firm, Partner-Track Attorney

Total Gross Income for 2022 from your primary practice - Full-time Only (Q13a)

Private Firm, Partner-Track Attorney

		Total gross income in calendar year 2022 from primary practice				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		68	\$223,874	\$150,000	\$205,000	\$262,500
Years of IP Law Attorney Experience	Fewer than 5	28	\$176,296	\$130,000	\$181,500	\$218,000
	5-6	5	\$231,300	\$173,250	\$215,000	\$297,500
	7-9	7	\$233,086	\$165,000	\$230,000	\$287,600
	10-14	11	\$288,182	\$218,000	\$305,000	\$360,000
	15-24	10	\$283,205	\$187,500	\$232,500	\$355,000
	25-34	5	\$257,800	\$135,000	\$254,000	\$382,500
Location	Boston CMSA	4	\$135,000	\$72,250	\$137,500	\$195,250
	Washington, DC CMSA	18	\$259,444	\$173,750	\$240,000	\$340,000
	Other Southeast	6	\$206,833	\$159,250	\$209,500	\$253,750
	Chicago CMSA	4	\$269,178	\$241,833	\$268,800	\$296,900
	Minne.-St. Paul PMSA	3	\$190,315	ISD	\$230,000	ISD
	Other Central	16	\$212,455	\$132,875	\$195,500	\$241,250
	Other West	6	\$237,000	\$185,000	\$212,500	\$318,750
IP Technical Specialization (>=50%)	Biotechnology	5	\$169,600	\$79,000	\$145,000	\$272,500
	Chemical	7	\$231,429	\$150,000	\$235,000	\$340,000
	Computer Software	11	\$240,772	\$170,000	\$215,000	\$305,000
	Electrical	3	\$276,667	ISD	\$230,000	ISD
	Mechanical	5	\$194,320	\$139,000	\$201,000	\$246,300
	Pharmaceutical	3	\$240,914	ISD	\$201,742	ISD
Age	Younger than 35	20	\$189,073	\$128,500	\$192,000	\$234,333
	35-39	11	\$204,086	\$165,000	\$205,000	\$238,946
	40-44	17	\$214,500	\$141,750	\$220,000	\$257,500
	45-49	3	\$216,167	ISD	\$201,000	ISD
	50-54	5	\$342,009	\$162,500	\$305,000	\$540,023
	55-59	6	\$264,833	\$175,000	\$289,500	\$347,500
	60 or Older	3	\$290,000	ISD	\$315,000	ISD
Gender	Male	43	\$228,393	\$170,000	\$205,000	\$265,000
	Female	22	\$211,934	\$144,125	\$202,500	\$243,083
Highest Non-Law Degree	Bachelor's Degree	41	\$217,598	\$148,000	\$205,000	\$254,500
	Master's Degree	15	\$250,333	\$155,000	\$230,000	\$350,000
	Doctorate Degree	12	\$212,246	\$146,250	\$200,000	\$295,987
Ethnicity	White/Caucasian	50	\$221,899	\$149,000	\$204,500	\$257,500
	Hispanic/Latino	3	\$221,000	ISD	\$201,000	ISD
	Asian/Pacific Islander	7	\$244,714	\$175,000	\$220,000	\$350,000
	Prefer not to respond	3	\$201,667	ISD	\$205,000	ISD
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	3	\$106,000	ISD	\$90,000	ISD
	3-5	6	\$154,000	\$93,750	\$165,000	\$205,250
	6-10	8	\$149,625	\$125,750	\$146,000	\$171,500
	11-25	12	\$253,629	\$167,500	\$217,500	\$307,250
	26-50	13	\$234,385	\$152,500	\$205,000	\$302,500
	51-100	10	\$270,721	\$214,375	\$263,356	\$326,250
	101-150	4	\$207,936	\$185,000	\$200,871	\$237,936
	More than 150	6	\$251,157	\$209,499	\$234,473	\$325,000

Total Gross Income for 2022 by Type of work - Full-time Only (Q13a)

Private Firm, Partner-Track Attorney

		Total gross income in calendar year 2022 from primary practice				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		68	\$223,874	\$150,000	\$205,000	\$262,500
Types of Work (>=50%)	IP prosecution work	38	\$188,257	\$147,497	\$187,000	\$218,500
	IP litigation	9	\$297,444	\$232,500	\$300,000	\$360,000

Amount of year-end cash bonus (Q13b)

Private Firm, Partner-Track Attorney

		Amount of year-end cash bonus				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		49	\$24,182	\$5,000	\$14,000	\$38,200
Years of IP Law Attorney Experience	Fewer than 5	23	\$24,241	\$3,000	\$14,000	\$35,000
	5-6	5	\$34,070	\$16,250	\$27,850	\$55,000
	7-9	5	\$20,200	\$6,500	\$10,000	\$39,000
	10-14	9	\$29,333	\$6,000	\$20,000	\$55,000
	15-24	5	\$16,200	\$2,000	\$7,000	\$35,000
Location	Boston CMSA	3	\$24,800	ISD	\$35,000	ISD
	Washington, DC CMSA	9	\$23,167	\$2,500	\$10,000	\$52,500
	Other Southeast	6	\$16,333	\$6,500	\$12,500	\$25,250
	Minne.-St. Paul PMSA	3	\$13,583	ISD	\$10,000	ISD
	Other Central	13	\$29,104	\$5,250	\$12,500	\$43,925
	Other West	4	\$19,250	\$8,750	\$20,000	\$29,000
IP Technical Specialization (>=50%)	Chemical	3	\$12,167	ISD	\$10,000	ISD
	Computer Software	7	\$19,414	\$5,000	\$14,000	\$20,000
	Electrical	3	\$6,833	ISD	\$7,000	ISD
	Mechanical	4	\$32,750	\$23,000	\$35,000	\$40,250
Age	Younger than 35	16	\$28,344	\$5,125	\$29,925	\$44,000
	35-39	8	\$13,625	\$5,750	\$14,000	\$19,250
	40-44	15	\$23,933	\$2,500	\$10,000	\$35,000
	55-59	3	\$35,667	ISD	\$25,000	ISD
Gender	Male	32	\$26,320	\$3,875	\$15,500	\$40,250
	Female	15	\$19,510	\$5,000	\$12,500	\$30,000
Highest Non-Law Degree	Bachelor's Degree	28	\$25,786	\$3,500	\$13,250	\$38,300
	Master's Degree	12	\$27,825	\$10,000	\$19,200	\$48,750
	Doctorate Degree	9	\$14,333	\$3,000	\$10,000	\$27,500
Ethnicity	White/Caucasian	36	\$22,583	\$3,500	\$10,000	\$34,250
	Hispanic/Latino	3	\$42,833	ISD	\$41,000	ISD
	Asian/Pacific Islander	6	\$26,567	\$4,000	\$21,700	\$52,500
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	3	\$2,500	ISD	\$2,500	ISD
	3-5	5	\$20,300	\$4,250	\$17,000	\$38,000
	6-10	5	\$22,800	\$11,000	\$20,000	\$36,000
	11-25	8	\$27,969	\$1,125	\$10,250	\$63,750
	26-50	8	\$22,738	\$6,375	\$14,000	\$43,350
	51-100	7	\$22,000	\$10,000	\$20,000	\$38,000
	101-150	3	\$8,000	ISD	\$7,000	ISD
	More than 150	5	\$25,880	\$6,750	\$18,400	\$48,750

Employer's 2022 contribution to all of your 401(k)/403(b) retirement and savings plans (Q14)

Private Firm, Partner-Track Attorney

		Employer's 2022 contribution to all of your 401(k)/403(b) retirement and savings plans				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		30	\$6,957	\$2,875	\$5,000	\$7,214
Years of IP Law Attorney Experience	Fewer than 5	12	\$6,365	\$2,625	\$5,000	\$9,432
	7-9	3	\$6,520	ISD	\$6,930	ISD
	10-14	5	\$3,738	\$2,346	\$3,000	\$5,500
	15-24	6	\$11,533	\$3,550	\$6,000	\$25,250
Location	Washington, DC CMSA	5	\$6,601	\$1,504	\$5,000	\$12,500
	Other Southeast	4	\$4,423	\$2,268	\$4,250	\$6,750
	Other Central	9	\$8,710	\$3,350	\$7,000	\$12,621
IP Technical Specialization (50%)	Chemical	3	\$11,333	ISD	\$5,000	ISD
	Computer Software	5	\$8,253	\$4,596	\$7,075	\$12,500
Age	Younger than 35	7	\$5,412	\$2,500	\$5,069	\$7,000
	35-39	3	\$8,377	ISD	\$7,631	ISD
	40-44	14	\$7,100	\$4,500	\$5,000	\$7,019
	55-59	3	\$2,602	ISD	\$3,000	ISD
Gender	Male	21	\$5,596	\$2,500	\$5,000	\$7,000
	Female	7	\$8,744	\$3,700	\$6,930	\$10,000
Highest Non-Law Degree	Bachelor's Degree	17	\$6,509	\$2,435	\$5,000	\$8,538
	Master's Degree	7	\$7,509	\$5,000	\$6,930	\$7,631
	Doctorate Degree	6	\$7,583	\$2,875	\$4,500	\$10,250
Ethnicity	White/Caucasian	23	\$6,762	\$2,500	\$5,000	\$7,631
	Asian/Pacific Islander	3	\$3,400	ISD	\$3,000	ISD
Full-time Intellectual Property lawyers and agents in the firm or corporation	3-5	4	\$5,175	\$4,025	\$5,000	\$6,500
	6-10	5	\$9,414	\$5,000	\$5,069	\$16,000
	11-25	6	\$4,097	\$1,852	\$3,750	\$7,019
	26-50	6	\$6,615	\$2,325	\$5,066	\$11,250
	101-150	3	\$5,581	ISD	\$4,000	ISD

Expected total cash income for 2023 - Full-time Only (Q15)

Private Firm, Partner-Track Attorney

		Expected total cash income for 2023				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		64	\$248,102	\$181,250	\$225,000	\$295,000
Years of IP Law Attorney Experience	Fewer than 5	26	\$195,154	\$141,250	\$208,500	\$234,000
	5-6	5	\$255,600	\$166,500	\$230,000	\$357,500
	7-9	7	\$242,857	\$175,000	\$250,000	\$310,000
	10-14	11	\$320,864	\$250,000	\$337,000	\$400,000
	15-24	9	\$281,889	\$185,000	\$201,000	\$385,000
	25-34	4	\$340,000	\$195,750	\$293,000	\$531,250
Location	Boston CMSA	4	\$186,250	\$148,750	\$187,500	\$222,500
	Washington, DC CMSA	17	\$286,235	\$190,000	\$261,000	\$365,000
	Other Southeast	6	\$225,417	\$168,750	\$237,500	\$274,375
	Chicago CMSA	3	\$266,667	ISD	\$250,000	ISD
	Minne.-St. Paul PMSA	3	\$202,667	ISD	\$250,000	ISD
	Other Central	14	\$232,500	\$132,250	\$200,000	\$253,750
	Other West	6	\$250,667	\$182,500	\$226,000	\$349,000
IP Technical Specialization (>=50%)	Biotechnology	4	\$230,000	\$156,250	\$202,500	\$331,250
	Chemical	6	\$270,000	\$187,500	\$235,000	\$375,000
	Computer Software	11	\$279,409	\$190,000	\$232,000	\$337,000
	Electrical	3	\$295,000	ISD	\$275,000	ISD
	Mechanical	5	\$205,000	\$145,000	\$200,000	\$267,500
	Pharmaceutical	3	\$235,333	ISD	\$230,000	ISD
Age	Younger than 35	19	\$210,895	\$130,000	\$225,000	\$240,000
	35-39	10	\$229,500	\$193,750	\$220,000	\$250,000
	40-44	16	\$216,781	\$147,000	\$201,000	\$266,875
	45-49	3	\$232,000	ISD	\$215,000	ISD
	50-54	5	\$381,400	\$185,000	\$337,000	\$600,000
	55-59	5	\$328,200	\$230,500	\$360,000	\$410,000
	60 or Older	3	\$304,667	ISD	\$325,000	ISD
Gender	Male	42	\$244,893	\$186,250	\$222,500	\$276,250
	Female	20	\$257,150	\$181,250	\$232,500	\$318,750
Highest Non-Law Degree	Bachelor's Degree	37	\$239,419	\$167,000	\$225,000	\$275,000
	Master's Degree	15	\$276,000	\$190,000	\$250,000	\$390,000
	Doctorate Degree	12	\$240,000	\$182,500	\$217,500	\$306,250
Ethnicity	White/Caucasian	49	\$245,031	\$174,500	\$220,000	\$295,000
	Hispanic/Latino	3	\$216,667	ISD	\$225,000	ISD
	Asian/Pacific Islander	7	\$290,000	\$220,000	\$250,000	\$400,000
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	3	\$112,667	ISD	\$100,000	ISD
	3-5	5	\$193,000	\$135,000	\$220,000	\$237,500
	6-10	7	\$165,857	\$130,000	\$174,000	\$200,000
	11-25	12	\$259,000	\$178,750	\$215,500	\$342,750
	26-50	12	\$266,458	\$166,250	\$222,500	\$360,625
	51-100	9	\$285,222	\$223,500	\$250,000	\$355,000
	101-150	4	\$232,500	\$205,000	\$225,000	\$267,500
	More than 150	6	\$285,000	\$250,000	\$275,000	\$315,000

Private Firm, Partner-Track Attorney

Percent of time devoted to the following types of work, by Income Level (Q18)

Private Firm, Partner-Track Attorney

Gross Income in 2022	TOTAL	IP prosecution work	Opinions or counseling prior to litigation or formal ADR	IP licensing	Non-licensing transactional work	IP litigation	Post-grant proceedings	Other dispute resolution	Supervision and training of other attorneys or agents within your organization
	Number of Individuals	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	69	50.4%	4.9%	1.9%	1.8%	16.8%	4.9%	.5%	4.6%
Less than \$126,000	7	40.7%	10.0%	4.4%	4.3%	10.0%	.7%	1.4%	1.4%
\$126,000-\$150,999	10	81.0%	1.1%	1.5%	1.0%	5.0%	.5%	1.0%	2.0%
\$151,000-\$175,999	5	72.0%	3.0%	4.0%	4.0%	.0%	.0%	.0%	7.0%
\$176,000-\$200,999	6	71.0%	8.3%	.0%	.0%	7.5%	.3%	1.7%	1.7%
\$201,000-\$250,999	19	54.9%	3.1%	.8%	.8%	18.4%	6.7%	.3%	2.3%
\$251,000-\$300,999	5	31.0%	7.4%	1.0%	1.2%	33.6%	5.0%	.2%	8.0%
\$301,000-\$350,999	7	13.1%	7.1%	3.6%	1.4%	27.1%	10.7%	.0%	16.1%
\$351,000-\$400,999	5	22.0%	3.0%	3.0%	1.0%	37.4%	20.0%	.0%	2.6%

Percent of time devoted to the following types of work, by Income Level (Q18) (cont.)

Private Firm, Partner-Track Attorney

Gross Income in 2022	Office management and administration	Marketing/Business Development	Participation in bar association or professional association activities	Non-IP legal	Managing outside counsel for IP prosecution work	Managing outside counsel for IP litigation work	Pro bono work	Other
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	2.8%	4.2%	2.2%	1.5%	1.2%	.1%	1.4%	.8%
Less than \$126,000	3.6%	3.6%	2.9%	6.4%	3.6%	.0%	2.4%	4.6%
\$126,000-\$150,999	1.2%	2.2%	2.7%	.0%	.3%	.0%	.5%	.0%
\$151,000-\$175,999	5.0%	2.0%	.0%	.0%	1.0%	.0%	.0%	2.0%
\$176,000-\$200,999	1.7%	4.2%	1.7%	.8%	.0%	.0%	1.2%	.0%
\$201,000-\$250,999	1.9%	3.2%	2.3%	1.3%	2.0%	.5%	1.3%	.3%
\$251,000-\$300,999	3.0%	5.0%	2.6%	1.0%	.0%	.0%	1.0%	.0%
\$301,000-\$350,999	3.9%	7.6%	3.0%	3.6%	1.4%	.0%	1.1%	.1%
\$351,000-\$400,999	1.0%	6.6%	2.0%	.0%	.0%	.0%	1.4%	.0%

Private Firm, Partner-Track Attorney

Percent of time devoted to the following IP areas, by Income Level (Q16)

Private Firm, Partner-Track Attorney

Gross Income in 2022	TOTAL	Business Law	Copyrights	Foreign IP Law	General IP	Patents	Trade Secrets	Trademarks	Privacy/Cyber-security	Other areas
	Number of Individuals	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	71	3.5%	1.9%	4.2%	3.9%	71.5%	4.0%	8.3%	.6%	2.1%
Less than \$126,000	8	11.6%	3.4%	8.1%	1.9%	46.3%	.6%	21.6%	.3%	6.3%
\$126,000-\$150,999	10	2.0%	2.2%	5.0%	3.5%	81.7%	1.0%	3.6%	1.0%	.0%
\$151,000-\$175,999	5	5.4%	1.2%	4.8%	4.2%	71.6%	.4%	7.0%	5.4%	.0%
\$176,000-\$200,999	6	.8%	.8%	8.3%	1.5%	80.8%	4.3%	3.3%	.0%	.0%
\$201,000-\$250,999	20	4.1%	1.2%	2.5%	4.3%	69.5%	7.2%	9.3%	.0%	2.0%
\$251,000-\$300,999	5	1.0%	4.0%	8.0%	9.0%	58.0%	1.0%	18.0%	1.0%	.0%
\$301,000-\$350,999	7	.7%	3.6%	.7%	5.7%	68.4%	13.6%	1.6%	.0%	5.7%
\$351,000-\$400,999	5	2.0%	1.0%	.0%	1.0%	94.0%	.0%	2.0%	.0%	.0%

New priority US and PCT Patent application prepared and filed by you in 2022 (Q20)

Private Firm, Partner-Track Attorney

		New priority US and PCT Patent application prepared and filed by you in 2022 (Q20)				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		40	17.7	5.3	11.0	23.0
Location	Philadelphia CMSA	3	16.7	ISD	20.0	ISD
	Washington, DC CMSA	11	13.1	3.0	10.0	20.0
	Other Southeast	4	35.0	10.0	15.0	80.0
	Other Central	8	13.1	4.5	14.0	20.0
	Other West	4	19.3	10.5	16.0	31.3
IP Technical Specialization (>=50%)	Chemical	7	12.6	5.0	10.0	20.0
	Computer Software	8	18.0	7.0	15.0	23.0
	Mechanical	4	14.3	1.0	10.5	31.3
Full-time Intellectual Property lawyers and agents in the firm or corporation	3-5	3	25.0	ISD	15.0	ISD
	6-10	8	25.0	4.8	15.0	31.3
	11-25	9	13.8	5.0	10.0	20.0
	26-50	6	15.7	5.5	16.0	25.5
	51-100	6	8.7	2.5	6.5	13.8
	More than 150	5	22.0	7.5	20.0	37.5

For the first 10 years of experience, total gross income for 2022 Full-time Only (Q13a)

Private Firm, Partner-Track Attorney

		Total gross income in calendar year 2022 from primary practice				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		68	\$223,874	\$150,000	\$205,000	\$262,500
Years of IP Law Attorney Experience	1	7	\$118,143	\$82,000	\$105,000	\$150,000
	2	8	\$185,382	\$133,750	\$202,500	\$237,960
	3	7	\$196,892	\$180,000	\$201,000	\$220,000
	4	6	\$207,999	\$165,999	\$198,000	\$239,000
	5	5	\$231,300	\$173,250	\$215,000	\$297,500
	8	4	\$277,900	\$215,500	\$268,800	\$349,400
	10	5	\$283,600	\$209,000	\$305,000	\$347,500

Billable hours recorded in 2022 (Q32)

Private Firm, Partner-Track Attorney

		How many billable hours did you record in 2022?				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		44	1,584	1,255	1,646	1,900
Years of IP Law Attorney Experience	Fewer than 5	16	1,635	1,525	1,840	1,924
	5-6	4	2,152	1,852	2,054	2,550
	7-9	6	1,661	1,425	1,711	1,888
	10-14	6	1,366	1,215	1,305	1,574
	15-24	6	1,630	1,338	1,650	1,873
	25-34	4	1,440	1,059	1,479	1,780
Location	Washington, DC CMSA	12	1,575	1,235	1,661	1,945
	Other Southeast	4	1,454	1,205	1,295	1,863
	Chicago CMSA	3	1,863	ISD	1,988	ISD
	Other Central	10	1,625	1,600	1,815	1,902
	Other West	4	1,769	1,586	1,753	1,969
IP Technical Specialization (>=50%)	Biotechnology	3	1,460	ISD	1,500	ISD
	Chemical	4	1,607	1,375	1,600	1,847
	Computer Software	7	1,538	1,173	1,565	1,908
	Mechanical	5	1,549	863	1,988	2,017
Age	Younger than 35	12	1,777	1,688	1,900	2,082
	35-39	8	1,443	1,111	1,728	1,901
	40-44	9	1,583	1,295	1,565	1,886
	50-54	4	1,608	1,350	1,650	1,823
	55-59	5	1,564	1,400	1,600	1,711
Gender	Male	29	1,652	1,435	1,650	1,929
	Female	12	1,423	1,188	1,550	1,817
Highest Non-Law Degree	Bachelor's Degree	24	1,548	1,253	1,761	1,938
	Master's Degree	9	1,777	1,417	1,822	2,004
	Doctorate Degree	11	1,506	1,240	1,500	1,700
Ethnicity	White/Caucasian	33	1,556	1,236	1,700	1,890
	Asian/Pacific Islander	5	1,423	1,207	1,500	1,600
Full-time Intellectual Property lawyers and agents in the firm or corporation	3-5	3	1,622	ISD	1,600	ISD
	6-10	6	1,543	1,225	1,575	1,852
	11-25	6	1,592	1,200	1,611	1,898
	26-50	9	1,497	1,151	1,600	1,882
	51-100	7	1,709	1,565	1,641	1,988
	101-150	3	1,657	ISD	1,700	ISD
	More than 150	6	1,763	1,493	1,851	2,000

Average hourly billing rate in 2022 (Q33)

Private Firm, Partner-Track Attorney

		Average hourly billing rate in 2022				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		54	\$459	\$325	\$400	\$506
Years of IP Law Attorney Experience	Fewer than 5	18	\$373	\$220	\$313	\$469
	5-6	4	\$514	\$291	\$413	\$838
	7-9	7	\$460	\$330	\$418	\$585
	10-14	10	\$663	\$451	\$515	\$668
	15-24	9	\$427	\$345	\$400	\$423
	25-34	5	\$398	\$346	\$398	\$450
Location	Washington, DC CMSA	16	\$482	\$339	\$410	\$519
	Other Southeast	5	\$406	\$325	\$390	\$495
	Chicago CMSA	4	\$488	\$417	\$484	\$564
	Minne.-St. Paul PMSA	3	\$379	ISD	\$418	ISD
	Other Central	9	\$316	\$220	\$325	\$388
	Other West	5	\$680	\$283	\$305	\$1,266
IP Technical Specialization (>=50%)	Biotechnology	3	\$278	ISD	\$290	ISD
	Chemical	7	\$575	\$425	\$525	\$725
	Computer Software	7	\$695	\$325	\$530	\$755
	Mechanical	5	\$327	\$283	\$300	\$384
	Pharmaceutical	3	\$522	ISD	\$420	ISD
Age	Younger than 35	14	\$385	\$220	\$313	\$476
	35-39	7	\$414	\$290	\$390	\$550
	40-44	13	\$415	\$345	\$418	\$475
	45-49	3	\$410	ISD	\$420	ISD
	50-54	5	\$663	\$325	\$350	\$1,159
	55-59	6	\$499	\$343	\$463	\$648
Gender	Male	37	\$472	\$315	\$390	\$515
	Female	13	\$421	\$308	\$425	\$513
	Prefer not to respond	3	\$485	ISD	\$400	ISD
Highest Non-Law Degree	Bachelor's Degree	32	\$448	\$306	\$395	\$492
	Master's Degree	11	\$492	\$325	\$418	\$750
	Doctorate Degree	11	\$459	\$325	\$425	\$550
Ethnicity	White/Caucasian	38	\$438	\$298	\$394	\$462
	Hispanic/Latino	3	\$483	ISD	\$350	ISD
	Asian/Pacific Islander	7	\$551	\$365	\$580	\$750
	Prefer not to respond	3	\$542	ISD	\$500	ISD
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	3	\$337	ISD	\$340	ISD
	3-5	5	\$340	\$200	\$300	\$500
	6-10	7	\$327	\$280	\$330	\$400
	11-25	11	\$369	\$325	\$366	\$420
	26-50	9	\$485	\$303	\$330	\$668
	51-100	7	\$480	\$398	\$468	\$580
	101-150	3	\$360	ISD	\$345	ISD
	More than 150	7	\$648	\$435	\$725	\$800

For the first 10 years of experience, billable hours recorded in 2022 (Q32)

Private Firm, Partner-Track Attorney

		How many billable hours did you record in 2022?				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		44	1,584	1,255	1,646	1,900
Years of IP Law Attorney Experience	1	4	1,344	456	1,700	1,875
	2	5	1,668	1,291	1,880	1,940
	3	4	1,804	1,643	1,775	1,995
	4	3	1,744	ISD	1,908	ISD
	5	4	2,152	1,852	2,054	2,550
	8	3	1,814	ISD	1,855	ISD
	10	3	1,347	ISD	1,240	ISD

For the first 10 years of experience, average hourly billing rate in 2022 (Q33)

Private Firm, Partner-Track Attorney

		Average hourly billing rate in 2022				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		54	\$459	\$325	\$400	\$506
Years of IP Law Attorney Experience	1	6	\$218	\$178	\$220	\$240
	2	6	\$429	\$316	\$443	\$531
	3	4	\$320	\$289	\$323	\$349
	5	4	\$514	\$291	\$413	\$838
	8	3	\$453	ISD	\$468	ISD
	10	4	\$849	\$444	\$540	\$1,564

Percent of services in 2022 that were billed (or will be billed) by type of basis (Q31)

Private Firm, Partner-Track Attorney

		Number of Individuals	Hourly Billing	Predeter- mined Fee	Contingent Fee	Other Basis
			Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals		47	64.4%	34.4%	1.3%	.0%
Years of IP Law Attorney Experience	Fewer than 5	14	77.5%	21.8%	.7%	.0%
	5-6	3	31.7%	58.3%	10.0%	.0%
	7-9	7	74.3%	25.7%	.0%	.0%
	10-14	9	63.3%	34.4%	2.2%	.0%
	15-24	9	56.7%	43.3%	.0%	.0%
	25-34	5	49.0%	51.0%	.0%	.0%
Location	Washington, DC CMSA	14	59.3%	38.6%	2.1%	.0%
	Other Southeast	4	76.3%	23.8%	.0%	.0%
	Chicago CMSA	5	75.0%	23.0%	2.0%	.0%
	Other Central	9	61.7%	38.3%	.0%	.0%
	Other West	4	47.5%	52.5%	.0%	.0%
IP Technical Specialization (>=50%)	Biotechnology	3	58.3%	41.7%	.0%	.0%
	Chemical	5	65.0%	35.0%	.0%	.0%
	Computer Software	8	34.4%	65.6%	.0%	.0%
	Mechanical	4	78.8%	21.3%	.0%	.0%
	Pharmaceutical	3	81.7%	18.3%	.0%	.0%
Age	Younger than 35	12	77.9%	18.8%	3.3%	.0%
	35-39	7	50.7%	49.3%	.0%	.0%
	40-44	10	68.0%	32.0%	.0%	.0%
	45-49	3	81.7%	18.3%	.0%	.0%
	50-54	5	48.0%	52.0%	.0%	.0%
	55-59	6	67.5%	32.5%	.0%	.0%
Gender	Male	35	65.7%	32.9%	1.4%	.0%
	Female	9	51.1%	47.8%	1.1%	.0%
Highest Non-Law Degree	Bachelor's Degree	29	67.1%	32.6%	.3%	.0%
	Master's Degree	10	56.5%	38.5%	5.0%	.0%
	Doctorate Degree	8	64.4%	35.6%	.0%	.0%
Ethnicity	White/Caucasian	33	61.4%	37.4%	1.2%	.0%
	Asian/Pacific Islander	7	58.6%	38.6%	2.9%	.0%
Full-time Intellectual Property lawyers and agents in the firm or corporation	3-5	4	95.0%	5.0%	.0%	.0%
	6-10	6	40.0%	60.0%	.0%	.0%
	11-25	12	50.8%	49.2%	.0%	.0%
	26-50	8	66.3%	27.5%	6.3%	.0%
	51-100	7	84.3%	14.3%	1.4%	.0%
	101-150	3	55.0%	45.0%	.0%	.0%
	More than 150	4	70.0%	30.0%	.0%	.0%

Dollar amount billed for legal services performed in 2022 (Q30)

Private Firm, Partner-Track Attorney

		Dollar amount was billed for the legal services you performed in 2022?				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		37	\$642,915	\$465,000	\$594,000	\$692,000
Years of IP Law Attorney Experience	Fewer than 5	10	\$583,221	\$340,000	\$517,175	\$680,946
	5-6	3	\$1,251,667	ISD	\$600,000	ISD
	7-9	6	\$534,333	\$431,250	\$545,000	\$636,250
	10-14	7	\$661,098	\$577,685	\$635,000	\$800,000
	15-24	7	\$556,146	\$460,000	\$500,000	\$629,023
	25-34	4	\$618,485	\$427,485	\$681,971	\$746,000
Location	Washington, DC CMSA	12	\$794,412	\$442,500	\$611,971	\$787,500
	Other Southeast	4	\$543,605	\$372,355	\$612,210	\$646,250
	Other Central	5	\$550,339	\$460,000	\$590,000	\$620,848
	Other West	4	\$645,000	\$517,500	\$602,500	\$815,000
IP Technical Specialization (>=50%)	Chemical	3	\$731,333	ISD	\$800,000	ISD
	Computer Software	8	\$643,221	\$462,500	\$627,500	\$851,250
	Mechanical	4	\$452,855	\$162,355	\$594,710	\$601,500
	Pharmaceutical	3	\$934,224	ISD	\$612,672	ISD
Age	Younger than 35	8	\$849,886	\$222,355	\$596,000	\$1,443,168
	35-39	5	\$482,000	\$360,000	\$490,000	\$600,000
	40-44	9	\$586,743	\$460,000	\$577,685	\$694,500
	45-49	3	\$559,783	ISD	\$574,350	ISD
	50-54	4	\$608,506	\$488,750	\$617,012	\$719,756
	55-59	5	\$640,988	\$487,500	\$629,941	\$800,000
Gender	Male	31	\$633,110	\$460,000	\$590,000	\$629,941
	Female	4	\$738,113	\$618,014	\$744,500	\$851,825
Highest Non-Law Degree	Bachelor's Degree	22	\$571,246	\$455,000	\$594,710	\$631,206
	Master's Degree	8	\$860,471	\$515,000	\$597,000	\$849,075
	Doctorate Degree	7	\$619,526	\$475,000	\$577,685	\$800,000
Ethnicity	White/Caucasian	27	\$617,616	\$460,000	\$600,000	\$650,000
	Asian/Pacific Islander	6	\$625,575	\$447,500	\$588,843	\$821,442
Full-time Intellectual Property lawyers and agents in the firm or corporation	6-10	4	\$473,750	\$385,000	\$467,500	\$568,750
	11-25	10	\$467,796	\$405,000	\$472,500	\$602,756
	26-50	7	\$785,000	\$420,000	\$600,000	\$750,000
	51-100	5	\$719,070	\$588,175	\$734,000	\$842,500
	101-150	3	\$582,557	ISD	\$612,672	ISD
	More than 150	4	\$1,036,192	\$754,250	\$842,883	\$1,511,442

Private Firm, Non-Partner Track Attorney

Background Information

Private Firm, Non-Partner Track Attorney

		Total
All Individuals	Count	18
Admitted to the Patent Bar	Yes	83.3%
	No	16.7%
Age	Mean (Average) Years	42.9
Gender	Male	72.2%
	Female	22.2%
	Prefer not to respond	5.6%
Ethnicity	White/Caucasian	83.3%
	Asian/Pacific Islander	5.6%
	Prefer not to respond	11.1%
IP non-attorney experience	Mean (Average) Years	5.0
IP attorney experience	Mean (Average) Years	10.3
Highest education other than Law	Bachelor's Degree	77.8%
	Master's Degree	11.1%
	Doctorate Degree	11.1%

Total Gross Income for 2022 from your primary practice - Full-time Only (Q13a)

Private Firm, Non-Partner Track Attorney

		Total gross income in calendar year 2022 from primary practice				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		14	\$136,299	\$72,500	\$120,000	\$210,000
Years of IP Law Attorney Experience	Fewer than 5	6	\$151,230	\$100,537	\$120,000	\$240,000
	10-14	3	\$124,933	ISD	\$106,000	ISD
Location	Other Central	4	\$123,846	\$108,037	\$120,000	\$143,500
IP Technical Specialization (>=50%)	Electrical	4	\$177,200	\$64,100	\$220,000	\$247,500
Age	Younger than 35	4	\$134,346	\$86,846	\$108,691	\$207,500
	35-39	3	\$196,000	ISD	\$200,000	ISD
Gender	Male	10	\$134,818	\$44,500	\$127,691	\$210,000
	Female	3	\$150,000	ISD	\$130,000	ISD
Highest Non-Law Degree	Bachelor's Degree	11	\$151,035	\$106,000	\$130,000	\$240,000
Ethnicity	White/Caucasian	11	\$146,562	\$50,000	\$148,000	\$240,000
Full-time Intellectual Property lawyers and agents in the firm or corporation	3-5	3	\$78,667	ISD	\$80,000	ISD
	11-25	5	\$104,836	\$23,400	\$107,382	\$185,000
	26-50	4	\$190,000	\$132,500	\$200,000	\$237,500

Total Gross Income for 2022 by Type of work - Full-time Only (Q13a)

Private Firm, Non-Partner Track Attorney

		Total gross income in calendar year 2022 from primary practice				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		14	\$136,299	\$72,500	\$120,000	\$210,000
Types of Work (>=50%)	IP prosecution work	12	\$131,515	\$64,000	\$120,000	\$200,000

Expected total cash income for 2023 - Full-time Only (Q15)

Private Firm, Non-Partner Track Attorney

		Expected total cash income for 2023				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		13	\$148,769	\$78,500	\$140,000	\$222,500
Years of IP Law Attorney Experience	Fewer than 5	5	\$174,400	\$98,500	\$140,000	\$267,500
	10-14	3	\$139,000	ISD	\$140,000	ISD
Location	Other Central	3	\$130,000	ISD	\$140,000	ISD
IP Technical Specialization (>=50%)	Electrical	4	\$179,750	\$63,250	\$221,000	\$255,000
Age	Younger than 35	3	\$145,667	ISD	\$110,000	ISD
	35-39	3	\$212,333	ISD	\$202,000	ISD
Gender	Male	9	\$144,667	\$49,000	\$140,000	\$222,500
	Female	3	\$174,000	ISD	\$140,000	ISD
Highest Non-Law Degree	Bachelor's Degree	10	\$168,400	\$104,250	\$140,000	\$245,000
Ethnicity	White/Caucasian	10	\$159,700	\$59,500	\$171,000	\$245,000
Full-time Intellectual Property lawyers and agents in the firm or corporation	3-5	3	\$99,000	ISD	\$87,000	ISD
	11-25	4	\$120,000	\$19,750	\$84,000	\$256,250
	26-50	4	\$194,250	\$133,000	\$203,500	\$246,250

Private Firm, Non-Partner Track Attorney

Percent of time devoted to the following types of work, by Income Level (Q18)

Private Firm, Non-Partner Track Attorney

Gross Income in 2022	TOTAL	IP prosecution work	Opinions or counseling prior to litigation or formal ADR	IP licensing	Non-licensing transactional work	IP litigation	Post-grant proceedings	Other dispute resolution	Supervision and training of other attorneys or agents within your organization
	Number of Individuals	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	17	76.2%	3.5%	2.0%	.6%	1.6%	3.4%	.0%	1.9%
Less than \$126,000	9	81.6%	4.7%	.6%	.3%	.6%	1.1%	.0%	2.0%
\$201,000-\$250,999	3	56.7%	3.3%	5.0%	.0%	6.7%	15.0%	.0%	.0%

Percent of time devoted to the following types of work, by Income Level (Q18) (cont.)

Private Firm, Non-Partner Track Attorney

Gross Income in 2022	Office management and administration	Marketing/Business Development	Participation in bar association or professional association activities	Non-IP legal	Managing outside counsel for IP prosecution work	Managing outside counsel for IP litigation work	Pro bono work	Other
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	3.0%	1.8%	1.9%	.2%	.2%	.9%	2.8%	.0%
Less than \$126,000	2.8%	1.7%	1.9%	.0%	.3%	.0%	2.6%	.0%
\$201,000-\$250,999	8.3%	.0%	.0%	.0%	.0%	.0%	5.0%	.0%

Percent of time devoted to the following IP areas, by Income Level (Q16)

Private Firm, Non-Partner Track Attorney

Gross Income in 2022	TOTAL	Business Law	Copyrights	Foreign IP Law	General IP	Patents	Trade Secrets	Trademarks	Privacy/Cybersecurity	Other areas
	Number of Individuals	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	17	.0%	1.2%	8.5%	2.5%	75.5%	.2%	12.2%	.0%	.0%
Less than \$126,000	9	.0%	1.7%	6.1%	2.2%	72.1%	.0%	17.9%	.0%	.0%
\$201,000-\$250,999	3	.0%	.0%	6.7%	.0%	79.7%	.0%	13.7%	.0%	.0%

New priority US and PCT Patent application prepared and filed by you in 2022 (Q20)

Private Firm, Non-Partner Track Attorney

	New priority US and PCT Patent application prepared and filed by you in 2022 (Q20)					
	Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	
All Individuals	11	13.4	3.0	8.0	22.0	
Location	Other Central	4	23.3	7.3	22.0	40.5
IP Technical Specialization (>=50%)	Electrical	3	5.0	ISD	3.0	ISD
Full-time Intellectual Property lawyers and agents in the firm or corporation	11-25	4	19.3	4.3	14.0	39.5
	26-50	3	5.3	ISD	3.0	ISD

Average hourly billing rate in 2022 (Q33)

Private Firm, Non-Partner Track Attorney

		Average hourly billing rate in 2022				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		14	\$355	\$250	\$300	\$503
Years of IP Law Attorney Experience	Fewer than 5	6	\$331	\$163	\$250	\$601
	10-14	3	\$484	ISD	\$475	ISD
	15-24	3	\$318	ISD	\$330	ISD
Location	Washington, DC CMSA	3	\$434	ISD	\$360	ISD
	Other Central	4	\$250	\$213	\$250	\$288
Age	Younger than 35	3	\$345	ISD	\$250	ISD
	35-39	4	\$318	\$106	\$287	\$563
Gender	Male	9	\$359	\$269	\$300	\$418
	Female	4	\$384	\$100	\$418	\$634
Highest Non-Law Degree	Bachelor's Degree	12	\$364	\$250	\$300	\$558
Ethnicity	White/Caucasian	11	\$353	\$250	\$300	\$475
Full-time Intellectual Property lawyers and agents in the firm or corporation	3-5	3	\$415	ISD	\$360	ISD
	11-25	4	\$370	\$250	\$290	\$570
	26-50	3	\$316	ISD	\$273	ISD

Percent of services in 2022 that were billed (or will be billed) by type of basis (Q31)

Private Firm, Non-Partner Track Attorney

		Number of Individuals	Hourly Billing	Predetermined Fee	Contingent Fee	Other Basis
			Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals		13	43.8%	53.8%	2.3%	.0%
Years of IP Law Attorney Experience	Fewer than 5	5	15.0%	85.0%	.0%	.0%
	15-24	3	45.0%	55.0%	.0%	.0%
Location	Other Central	4	27.5%	72.5%	.0%	.0%
Age	Younger than 35	3	13.3%	86.7%	.0%	.0%
	35-39	3	61.7%	38.3%	.0%	.0%
	60 or Older	3	65.0%	35.0%	.0%	.0%
Gender	Male	9	56.1%	40.6%	3.3%	.0%
	Female	3	21.7%	78.3%	.0%	.0%
Highest Non-Law Degree	Bachelor's Degree	10	37.5%	59.5%	3.0%	.0%
Ethnicity	White/Caucasian	10	52.0%	45.0%	3.0%	.0%
Full-time Intellectual Property lawyers and agents in the firm or corporation	3-5	3	28.3%	71.7%	.0%	.0%
	11-25	4	11.3%	88.8%	.0%	.0%
	26-50	4	66.3%	26.3%	7.5%	.0%

Private Firm, Non-Partner Track Attorney

Dollar amount billed for legal services performed in 2022 (Q30)

Private Firm, Non-Partner Track Attorney

		Dollar amount was billed for the legal services you performed in 2022?				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		13	\$287,764	\$98,414	\$300,000	\$436,611
Years of IP Law Attorney Experience	Fewer than 5	5	\$347,644	\$160,000	\$375,000	\$521,611
	15-24	3	\$107,942	ISD	\$126,827	ISD
Location	Other Central	4	\$297,525	\$140,470	\$363,439	\$388,667
Age	Younger than 35	3	\$237,741	ISD	\$250,000	ISD
	35-39	3	\$493,959	ISD	\$480,000	ISD
	60 or Older	3	\$73,609	ISD	\$47,000	ISD
Gender	Male	9	\$266,214	\$86,914	\$300,000	\$436,611
	Female	3	\$425,000	ISD	\$375,000	ISD
Highest Non-Law Degree	Bachelor's Degree	10	\$352,010	\$225,000	\$363,439	\$485,000
Ethnicity	White/Caucasian	10	\$312,093	\$106,870	\$363,439	\$485,000
Full-time Intellectual Property lawyers and agents in the firm or corporation	3-5	3	\$233,333	ISD	\$250,000	ISD
	11-25	4	\$366,306	\$129,000	\$384,111	\$585,806
	26-50	4	\$274,250	\$52,750	\$275,000	\$495,000

Private Firm, Of Counsel

Background Information

Private Firm, Of Counsel

		Total
All Individuals	Count	30
Admitted to the Patent Bar	Yes	86.7%
	No	13.3%
Age	Mean (Average) Years	60.6
Gender	Male	64.3%
	Female	35.7%
Ethnicity	White/Caucasian	79.3%
	Black/African American	3.4%
	Asian/Pacific Islander	3.4%
	Mixed Race	3.4%
	Prefer not to respond	6.9%
	Other	3.4%
IP non-attorney experience	Mean (Average) Years	9.3
IP attorney experience	Mean (Average) Years	28.8
Highest education other than Law	Bachelor's Degree	66.7%
	Master's Degree	20.0%
	Doctorate Degree	13.3%

Total Gross Income for 2022 from your primary practice - Full-time Only (Q13a)

Private Firm, Of Counsel

		Total gross income in calendar year 2022 from primary practice				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		15	\$206,253	\$127,000	\$180,000	\$240,000
Years of IP Law Attorney Experience	15-24	8	\$206,224	\$127,398	\$203,100	\$270,000
	25-34	3	\$273,667	ISD	\$180,000	ISD
Location	Washington, DC CMSA	5	\$189,400	\$103,500	\$220,000	\$260,000
	Other Central	3	\$148,333	ISD	\$150,000	ISD
IP Technical Specialization (>=50%)	Computer Software	3	\$182,864	ISD	\$180,000	ISD
Age	60 or Older	6	\$199,432	\$75,000	\$127,796	\$320,250
Gender	Male	8	\$192,324	\$118,000	\$154,296	\$265,000
	Female	6	\$229,533	\$127,500	\$183,100	\$320,250
Highest Non-Law Degree	Bachelor's Degree	9	\$191,421	\$127,796	\$180,000	\$203,100
	Master's Degree	3	\$156,667	ISD	\$150,000	ISD
	Doctorate Degree	3	\$300,333	ISD	\$280,000	ISD
Ethnicity	White/Caucasian	10	\$213,920	\$124,000	\$183,100	\$250,000
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	3	\$131,197	ISD	\$128,592	ISD
	6-10	3	\$320,333	ISD	\$220,000	ISD

Private Firm, Of Counsel

Total Gross Income for 2022 by Type of work - Full-time Only (Q13a)

Private Firm, Of Counsel

		Total gross income in calendar year 2022 from primary practice				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		15	\$206,253	\$127,000	\$180,000	\$240,000
Types of Work (>=50%)	IP prosecution work	10	\$220,420	\$144,250	\$183,100	\$250,000

Employer's 2022 contribution to all of your 401(k)/403(b) retirement and savings plans (Q14)

Private Firm, Of Counsel

		Employer's 2022 contribution to all of your 401(k)/403(b) retirement and savings plans				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		11	\$26,384	\$5,000	\$17,361	\$38,500
Years of IP Law Attorney Experience	15-24	3	\$27,406	ISD	\$17,361	ISD
	35 or More	6	\$32,083	\$8,000	\$25,000	\$51,375
Location	Washington, DC CMSA	3	\$63,167	ISD	\$61,000	ISD
Age	60 or Older	7	\$24,551	\$3,858	\$9,000	\$38,500
Gender	Male	7	\$32,551	\$3,858	\$25,000	\$61,000
Highest Non-Law Degree	Bachelor's Degree	7	\$14,174	\$3,858	\$9,000	\$25,000
	Master's Degree	3	\$43,333	ISD	\$25,000	ISD
Ethnicity	White/Caucasian	8	\$32,608	\$10,500	\$21,181	\$55,375
Full-time Intellectual Property lawyers and agents in the firm or corporation		3	\$36,286	ISD	\$15,000	ISD

Expected total cash income for 2023 - Full-time Only (Q15)

Private Firm, Of Counsel

		Expected total cash income for 2023				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		15	\$198,467	\$115,000	\$160,000	\$250,000
Years of IP Law Attorney Experience	15-24	8	\$165,250	\$111,250	\$143,500	\$237,500
	25-34	3	\$285,000	ISD	\$200,000	ISD
Location	Washington, DC CMSA	5	\$183,400	\$103,500	\$160,000	\$275,000
	Other Central	3	\$166,667	ISD	\$160,000	ISD
IP Technical Specialization (>=50%)	Computer Software	3	\$188,333	ISD	\$200,000	ISD
Age	60 or Older	6	\$201,167	\$75,000	\$121,000	\$331,250
Gender	Male	8	\$154,000	\$111,250	\$133,500	\$190,000
	Female	6	\$240,833	\$135,000	\$200,000	\$331,250
Highest Non-Law Degree	Bachelor's Degree	9	\$172,444	\$121,000	\$160,000	\$200,000
	Master's Degree	3	\$163,333	ISD	\$160,000	ISD
	Doctorate Degree	3	\$311,667	ISD	\$300,000	ISD
Ethnicity	White/Caucasian	10	\$219,200	\$136,750	\$180,000	\$262,500
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	3	\$138,333	ISD	\$140,000	ISD
	6-10	3	\$311,667	ISD	\$200,000	ISD

Private Firm, Of Counsel

Percent of time devoted to the following types of work, by Income Level (Q18)

Private Firm, Of Counsel

Gross Income in 2022	TOTAL	IP prosecution work	Opinions or counseling prior to litigation or formal ADR	IP licensing	Non-licensing transactional work	IP litigation	Post-grant proceedings	Other dispute resolution	Supervision and training of other attorneys or agents within your organization
	Number of Individuals	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	30	57.7%	7.2%	2.7%	1.8%	13.1%	.7%	.2%	2.0%
Less than \$126,000	10	65.7%	6.5%	3.0%	3.0%	2.2%	.0%	.1%	.7%
\$126,000-\$150,999	3	51.7%	.0%	5.0%	3.3%	8.3%	1.7%	.0%	1.7%
\$176,000-\$200,999	5	51.0%	8.0%	3.0%	1.0%	20.0%	1.0%	1.0%	.0%
\$251,000-\$300,999	3	48.7%	10.0%	.0%	.0%	30.0%	3.3%	.0%	.0%
\$401,000-\$450,999	3	50.0%	6.7%	1.7%	1.7%	33.3%	.0%	.0%	3.3%

Percent of time devoted to the following types of work, by Income Level (Q18) (cont.)

Private Firm, Of Counsel

Gross Income in 2022	Office management and administration	Marketing/Business Development	Participation in bar association or professional association activities	Non-IP legal	Managing outside counsel for IP prosecution work	Managing outside counsel for IP litigation work	Pro bono work	Other
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	2.2%	3.1%	3.5%	4.3%	.0%	.1%	1.2%	.3%
Less than \$126,000	3.8%	1.7%	1.8%	10.0%	.0%	.0%	1.5%	.0%
\$126,000-\$150,999	6.7%	5.0%	4.7%	6.7%	.0%	.0%	5.3%	.0%
\$176,000-\$200,999	.6%	8.0%	6.0%	.0%	.0%	.4%	.0%	.0%
\$251,000-\$300,999	1.7%	1.7%	.0%	.0%	.0%	.0%	1.3%	3.3%
\$401,000-\$450,999	.0%	.0%	3.3%	.0%	.0%	.0%	.0%	.0%

Percent of time devoted to the following IP areas, by Income Level (Q16)

Private Firm, Of Counsel

Gross Income in 2022	TOTAL	Business Law	Copyrights	Foreign IP Law	General IP	Patents	Trade Secrets	Trademarks	Privacy/Cyber-security	Other areas
	Number of Individuals	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	30	1.2%	2.7%	3.5%	5.5%	65.3%	.4%	17.3%	.4%	3.7%
Less than \$126,000	10	1.5%	1.9%	2.0%	5.5%	65.0%	.2%	12.9%	.0%	11.0%
\$126,000-\$150,999	3	6.7%	8.3%	.7%	5.0%	8.3%	1.7%	66.7%	2.7%	.0%
\$176,000-\$200,999	5	.0%	5.4%	11.6%	9.0%	44.0%	1.0%	29.0%	.0%	.0%
\$251,000-\$300,999	3	.0%	1.7%	.0%	.0%	93.3%	.0%	5.0%	.0%	.0%
\$401,000-\$450,999	3	.0%	1.7%	6.7%	8.3%	75.0%	.0%	8.3%	.0%	.0%

Private Firm, Of Counsel

New priority US and PCT Patent application prepared and filed by you in 2022 (Q20)

Private Firm, Of Counsel

		New priority US and PCT Patent application prepared and filed by you in 2022 (Q20)				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		16	15.2	5.0	9.0	23.8
Location	Washington, DC CMSA	5	16.6	3.5	6.0	35.0
	Other Central	4	22.8	10.0	25.0	33.3
IP Technical Specialization (>=50%)	Computer Software	3	9.7	ISD	10.0	ISD
	Mechanical	4	17.3	5.8	14.0	32.0
Full-time Intellectual Property lawyers and agents in the firm or corporation		4	24.5	5.8	16.5	51.3

Billable hours recorded in 2022 (Q32)

Private Firm, Of Counsel

		How many billable hours did you record in 2022?				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		21	1,006	664	1,000	1,411
Years of IP Law Attorney Experience	15-24	5	966	679	1,050	1,211
	25-34	3	1,283	ISD	900	ISD
	35 or More	10	800	97	689	1,325
Location	Washington, DC CMSA	5	1,011	353	1,050	1,650
	Other Central	6	1,245	930	1,400	1,663
IP Technical Specialization (>=50%)	Computer Software	3	724	ISD	650	ISD
	Mechanical	5	979	485	1,000	1,461
Age	55-59	3	895	ISD	900	ISD
	60 or Older	13	890	372	700	1,450
Gender	Male	16	992	630	925	1,638
	Female	4	1,014	776	1,050	1,217
Highest Non-Law Degree	Bachelor's Degree	15	1,021	650	1,000	1,600
	Master's Degree	4	1,007	195	950	1,875
Ethnicity	White/Caucasian	17	991	664	1,050	1,411
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	4	863	176	912	1,500
	6-10	6	807	95	925	1,313
	51-100	4	1,363	788	1,450	1,850

Private Firm, Of Counsel

Average hourly billing rate in 2022 (Q33)

Private Firm, Of Counsel

		Average hourly billing rate in 2022				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		22	\$457	\$336	\$390	\$600
Years of IP Law Attorney Experience	15-24	6	\$407	\$331	\$362	\$468
	25-34	3	\$430	ISD	\$415	ISD
	35 or More	9	\$569	\$375	\$600	\$685
Location	Washington, DC CMSA	7	\$445	\$380	\$400	\$600
	Other Central	6	\$414	\$273	\$313	\$668
IP Technical Specialization (>=50%)	Computer Software	3	\$590	ISD	\$525	ISD
	Mechanical	5	\$405	\$302	\$350	\$535
Age	55-59	3	\$533	ISD	\$525	ISD
	60 or Older	14	\$496	\$349	\$408	\$613
Gender	Male	16	\$449	\$341	\$390	\$600
	Female	5	\$441	\$315	\$380	\$599
Highest Non-Law Degree	Bachelor's Degree	15	\$444	\$304	\$350	\$600
	Master's Degree	5	\$464	\$353	\$415	\$600
Ethnicity	White/Caucasian	19	\$465	\$325	\$400	\$600
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	4	\$365	\$224	\$335	\$536
	3-5	3	\$398	ISD	\$400	ISD
	6-10	6	\$347	\$300	\$350	\$385
	51-100	3	\$757	ISD	\$720	ISD

Private Firm, Of Counsel

Percent of services in 2022 that were billed (or will be billed) by type of basis (Q31)

Private Firm, Of Counsel

		Number of Individuals	Hourly Billing	Predetermined Fee	Contingent Fee	Other Basis
			Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals		23	73.7%	25.0%	1.3%	.0%
Years of IP Law Attorney Experience	15-24	6	65.0%	35.0%	.0%	.0%
	25-34	3	100.0%	.0%	.0%	.0%
	35 or More	10	68.5%	31.5%	.0%	.0%
Location	Washington, DC CMSA	6	65.0%	35.0%	.0%	.0%
	Other Central	6	78.3%	21.7%	.0%	.0%
IP Technical Specialization (>=50%)	Computer Software	3	95.0%	5.0%	.0%	.0%
	Mechanical	5	81.0%	19.0%	.0%	.0%
Age	55-59	3	85.0%	15.0%	.0%	.0%
	60 or Older	14	71.4%	28.6%	.0%	.0%
Gender	Male	17	75.6%	24.4%	.0%	.0%
	Female	5	77.0%	17.0%	6.0%	.0%
Highest Non-Law Degree	Bachelor's Degree	17	71.8%	26.5%	1.8%	.0%
	Master's Degree	4	80.0%	20.0%	.0%	.0%
Ethnicity	White/Caucasian	19	69.2%	29.2%	1.6%	.0%
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	5	81.0%	13.0%	6.0%	.0%
	6-10	6	75.0%	25.0%	.0%	.0%
	51-100	4	73.8%	26.3%	.0%	.0%

Dollar amount billed for legal services performed in 2022 (Q30)

Private Firm, Of Counsel

		Dollar amount was billed for the legal services you performed in 2022?				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		20	\$396,444	\$188,584	\$336,022	\$500,000
Years of IP Law Attorney Experience	15-24	5	\$340,676	\$247,169	\$372,044	\$418,500
	25-34	3	\$445,500	ISD	\$300,000	ISD
	35 or More	9	\$434,333	\$26,000	\$449,000	\$700,000
Location	Washington, DC CMSA	5	\$413,300	\$148,000	\$449,000	\$660,750
	Other Central	6	\$519,333	\$144,000	\$400,000	\$975,000
IP Technical Specialization (>=50%)	Computer Software	3	\$338,112	ISD	\$300,000	ISD
	Mechanical	5	\$414,609	\$100,500	\$300,000	\$786,022
Age	55-59	3	\$322,333	ISD	\$300,000	ISD
	60 or Older	12	\$429,986	\$68,250	\$374,500	\$778,625
Gender	Male	15	\$385,989	\$165,000	\$300,000	\$500,000
	Female	4	\$309,761	\$210,000	\$336,022	\$383,261
Highest Non-Law Degree	Bachelor's Degree	14	\$406,742	\$202,003	\$336,022	\$500,000
	Master's Degree	4	\$391,875	\$57,000	\$340,000	\$778,625
Ethnicity	White/Caucasian	17	\$426,444	\$230,000	\$387,000	\$500,000
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	4	\$177,584	\$57,000	\$197,169	\$278,584
	6-10	6	\$243,167	\$29,000	\$232,500	\$462,500
	51-100	3	\$866,667	ISD	\$900,000	ISD

Background Information

Corporate IP, Head

		Total
All Individuals	Count	52
Admitted to the Patent Bar	Yes	90.4%
	No	9.6%
Age	Mean (Average) Years	52.2
Gender	Male	71.2%
	Female	26.9%
	Prefer not to respond	1.9%
Ethnicity	White/Caucasian	86.5%
	Black/African American	1.9%
	Hispanic/Latino	1.9%
	Asian/Pacific Islander	7.7%
	Prefer not to respond	1.9%
IP non-attorney experience	Mean (Average) Years	6.8
IP attorney experience	Mean (Average) Years	21.9
Highest education other than Law	Bachelor's Degree	51.9%
	Master's Degree	32.7%
	Doctorate Degree	13.5%
	Other	1.9%

Total Gross Income for 2022 from your primary practice - Full-time Only (Q13a)

Corporate IP, Head

		Total gross income in calendar year 2022 from primary practice				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		47	\$342,636	\$250,000	\$292,250	\$391,218
Years of IP Law Attorney Experience	10-14	5	\$226,250	\$137,000	\$280,000	\$288,625
	15-24	20	\$366,103	\$260,500	\$326,250	\$397,805
	25-34	14	\$425,500	\$282,212	\$362,500	\$573,750
Location	Boston CMSA	4	\$330,933	\$257,799	\$330,000	\$405,000
	NYC CMSA	3	\$508,460	ISD	\$418,380	ISD
	Other East	4	\$225,500	\$76,750	\$266,000	\$333,750
	Metro Southeast	6	\$419,103	\$277,212	\$337,500	\$525,000
	Minne.-St. Paul PMSA	3	\$443,333	ISD	\$380,000	ISD
	Other Central	8	\$316,477	\$259,750	\$287,900	\$381,864
	Other West	11	\$342,977	\$220,000	\$292,250	\$400,000
IP Technical Specialization (>=50%)	Biotechnology	4	\$473,813	\$300,438	\$375,000	\$746,000
	Chemical	7	\$276,340	\$247,000	\$285,000	\$350,000
	Computer Software	5	\$477,100	\$263,750	\$430,000	\$714,000
	Mechanical	8	\$287,614	\$175,000	\$252,000	\$334,600
	Medical/Health Care	4	\$454,777	\$158,331	\$425,000	\$781,000
Age	35-39	3	\$219,600	ISD	\$285,000	ISD
	45-49	8	\$299,810	\$241,549	\$288,625	\$385,625
	50-54	14	\$378,886	\$249,250	\$305,000	\$398,009
	55-59	12	\$436,551	\$285,962	\$352,500	\$591,250
	60 or Older	7	\$278,213	\$220,000	\$280,000	\$362,490
Gender	Male	33	\$367,017	\$254,000	\$300,000	\$400,000
	Female	13	\$284,794	\$192,500	\$285,000	\$370,609
Highest Non-Law Degree	Bachelor's Degree	24	\$376,230	\$260,500	\$300,000	\$413,785
	Master's Degree	15	\$321,901	\$220,000	\$275,000	\$391,218
	Doctorate Degree	7	\$304,249	\$280,000	\$300,000	\$350,000
Ethnicity	White/Caucasian	40	\$338,872	\$251,000	\$305,000	\$388,414
	Asian/Pacific Islander	4	\$334,750	\$183,500	\$254,500	\$566,250
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	27	\$267,521	\$220,000	\$277,000	\$315,000
	3-5	4	\$475,095	\$290,500	\$409,190	\$725,595
	6-10	6	\$522,285	\$375,623	\$410,609	\$727,500
	11-25	6	\$385,289	\$184,049	\$317,500	\$637,000

Corporate IP, Head

Total Gross Income for 2022 by Type of work - Full-time Only (Q13a)

Corporate IP, Head

		Total gross income in calendar year 2022 from primary practice				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		47	\$342,636	\$250,000	\$292,250	\$391,218
Types of Work (>=50%)	IP prosecution work	5	\$237,800	\$142,500	\$254,000	\$325,000
	Managing outside counsel for IP prosecution work	4	\$308,125	\$246,250	\$333,750	\$344,375

Total Gross Income for 2022 by Number of Subordinates - Full-time Only (Q13a)

Corporate IP, Head

		Total gross income in calendar year 2022 from primary practice				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		47	\$342,636	\$250,000	\$292,250	\$391,218
How many IP lawyers and patent agents report to you, directly or indirectly?	None	21	\$261,775	\$210,000	\$277,000	\$305,000
	1-5	15	\$363,327	\$254,000	\$315,000	\$418,380
	6-10	5	\$533,742	\$353,745	\$391,218	\$785,000

Corporate IP, Head

Amount of year-end cash bonus (Q13b)

Corporate IP, Head

		Amount of year-end cash bonus				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		39	\$62,853	\$30,000	\$46,271	\$75,000
Years of IP Law Attorney Experience	10-14	4	\$34,313	\$15,563	\$38,625	\$48,750
	15-24	19	\$66,365	\$34,000	\$50,000	\$75,000
	25-34	11	\$83,670	\$37,100	\$60,000	\$123,000
Location	Boston CMSA	4	\$43,122	\$15,866	\$40,000	\$73,500
	NYC CMSA	3	\$115,667	ISD	\$119,000	ISD
	Metro Southeast	5	\$112,254	\$40,000	\$46,271	\$217,500
	Minne.-St. Paul PMSA	3	\$94,667	ISD	\$59,000	ISD
	Other Central	8	\$48,582	\$22,500	\$54,375	\$73,450
	Other West	9	\$49,561	\$15,000	\$40,000	\$76,650
IP Technical Specialization (>=50%)	Biotechnology	3	\$96,083	ISD	\$78,000	ISD
	Chemical	6	\$51,350	\$28,325	\$45,000	\$74,750
	Computer Software	4	\$62,888	\$41,875	\$67,125	\$79,663
	Mechanical	6	\$48,651	\$6,026	\$17,500	\$96,600
	Medical/Health Care	4	\$87,250	\$16,000	\$81,500	\$164,250
Age	45-49	8	\$41,999	\$18,750	\$36,125	\$67,938
	50-54	11	\$75,945	\$37,100	\$40,000	\$86,000
	55-59	10	\$84,938	\$49,068	\$67,500	\$136,750
	60 or Older	5	\$53,943	\$11,000	\$45,000	\$101,359
Gender	Male	26	\$69,126	\$29,188	\$50,000	\$73,325
	Female	12	\$48,250	\$22,500	\$40,000	\$73,500
Highest Non-Law Degree	Bachelor's Degree	23	\$65,909	\$34,000	\$50,000	\$83,300
	Master's Degree	9	\$78,044	\$26,050	\$65,500	\$82,000
	Doctorate Degree	6	\$37,495	\$20,000	\$36,125	\$50,679
Ethnicity	White/Caucasian	33	\$54,281	\$25,000	\$45,000	\$69,400
	Asian/Pacific Islander	4	\$71,250	\$21,250	\$45,000	\$147,500
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	23	\$41,827	\$20,000	\$40,000	\$60,000
	3-5	4	\$80,575	\$55,000	\$76,650	\$110,075
	6-10	6	\$126,911	\$65,538	\$77,375	\$210,000
	11-25	5	\$73,098	\$12,244	\$40,000	\$150,500

Employer's 2022 contribution to all of your 401(k)/403(b) retirement and savings plans (Q14)

Corporate IP, Head

		Employer's 2022 contribution to all of your 401(k)/403(b) retirement and savings plans				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		36	\$14,271	\$8,557	\$12,250	\$19,692
Years of IP Law Attorney Experience	10-14	4	\$6,585	\$3,199	\$7,705	\$8,852
	15-24	17	\$12,607	\$8,575	\$11,100	\$16,333
	25-34	10	\$22,208	\$14,550	\$19,385	\$30,600
Location	NYC CMSA	3	\$19,883	ISD	\$13,200	ISD
	Other East	3	\$19,667	ISD	\$20,000	ISD
	Metro Southeast	6	\$12,608	\$3,904	\$13,133	\$20,327
	Minne.-St. Paul PMSA	3	\$17,467	ISD	\$10,000	ISD
	Other Central	7	\$15,688	\$9,150	\$15,000	\$20,500
	Other West	7	\$10,559	\$4,575	\$10,000	\$15,000
IP Technical Specialization (>=50%)	Biotechnology	3	\$12,625	ISD	\$13,200	ISD
	Chemical	6	\$22,075	\$11,250	\$23,500	\$29,613
	Computer Software	4	\$12,544	\$6,206	\$12,550	\$18,875
	Mechanical	7	\$11,021	\$7,000	\$9,500	\$10,500
	Medical/Health Care	4	\$11,800	\$8,250	\$12,600	\$14,550
Age	45-49	8	\$10,900	\$8,102	\$9,750	\$13,662
	50-54	10	\$21,512	\$14,750	\$20,000	\$27,500
	55-59	9	\$17,237	\$10,250	\$15,000	\$22,885
	60 or Older	4	\$6,625	\$2,750	\$6,000	\$11,125
Gender	Male	27	\$15,112	\$9,000	\$13,200	\$20,000
	Female	9	\$11,746	\$7,500	\$11,100	\$15,000
Highest Non-Law Degree	Bachelor's Degree	22	\$16,289	\$10,000	\$14,108	\$22,125
	Master's Degree	9	\$12,277	\$6,788	\$9,500	\$18,133
	Doctorate Degree	4	\$9,477	\$7,352	\$9,205	\$11,875
Ethnicity	White/Caucasian	31	\$14,827	\$8,409	\$13,200	\$20,000
	Asian/Pacific Islander	4	\$7,279	\$2,711	\$9,250	\$9,875
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	19	\$12,187	\$7,000	\$9,500	\$18,769
	3-5	4	\$17,613	\$9,250	\$12,000	\$31,588
	6-10	6	\$19,733	\$11,875	\$17,750	\$27,600
	11-25	5	\$10,870	\$5,966	\$13,200	\$14,608

Expected total cash income for 2023 - Full-time Only (Q15)

Corporate IP, Head

		Expected total cash income for 2023				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		47	\$341,227	\$250,000	\$322,821	\$369,265
Years of IP Law Attorney Experience	10-14	5	\$247,920	\$160,000	\$285,000	\$317,300
	15-24	20	\$366,923	\$274,555	\$336,250	\$353,750
	25-34	14	\$405,023	\$278,750	\$357,500	\$451,250
Location	Boston CMSA	4	\$366,102	\$292,055	\$382,500	\$423,750
	NYC CMSA	3	\$507,500	ISD	\$402,500	ISD
	Other East	4	\$210,000	\$92,500	\$235,000	\$302,500
	Metro Southeast	6	\$432,137	\$312,116	\$345,000	\$500,000
	Minne.-St. Paul PMSA	3	\$395,000	ISD	\$370,000	ISD
	Other Central	8	\$309,070	\$252,500	\$302,500	\$353,750
	Other West	11	\$335,827	\$275,000	\$330,000	\$350,000
IP Technical Specialization (>=50%)	Biotechnology	4	\$479,900	\$313,450	\$382,500	\$743,750
	Chemical	7	\$280,071	\$220,000	\$270,000	\$402,500
	Computer Software	5	\$448,300	\$276,000	\$342,500	\$673,500
	Mechanical	8	\$273,125	\$176,250	\$255,000	\$335,000
	Medical/Health Care	4	\$392,500	\$160,000	\$300,000	\$717,500
Age	35-39	3	\$245,000	ISD	\$330,000	ISD
	45-49	8	\$298,313	\$256,102	\$312,300	\$339,375
	50-54	14	\$379,933	\$250,000	\$330,000	\$402,516
	55-59	12	\$419,402	\$290,705	\$360,000	\$503,750
	60 or Older	7	\$277,466	\$240,000	\$285,000	\$350,000
Gender	Male	33	\$359,791	\$255,000	\$322,821	\$369,633
	Female	13	\$293,428	\$236,000	\$320,000	\$376,282
Highest Non-Law Degree	Bachelor's Degree	24	\$357,530	\$263,602	\$321,411	\$394,375
	Master's Degree	15	\$332,204	\$240,000	\$275,000	\$402,563
	Doctorate Degree	7	\$336,266	\$304,600	\$350,000	\$350,000
Ethnicity	White/Caucasian	40	\$336,316	\$252,500	\$326,411	\$365,699
	Asian/Pacific Islander	4	\$308,750	\$183,750	\$275,000	\$467,500
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	27	\$282,664	\$250,000	\$280,000	\$345,000
	3-5	4	\$457,375	\$303,125	\$406,250	\$662,750
	6-10	6	\$491,971	\$359,449	\$386,282	\$635,000
	11-25	6	\$355,734	\$218,305	\$305,000	\$475,000

Corporate IP, Head

Percent of time devoted to the following types of work, by Income Level (Q18)

Corporate IP, Head

Gross Income in 2022	TOTAL	IP prosecution work	Opinions or counseling prior to litigation or formal ADR	IP licensing	Non--licensing transactional work	IP litigation	Post-grant proceedings	Other dispute resolution	Supervision and training of other attorneys or agents within your organization
	Number of Individuals	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	46	19.6%	5.7%	9.6%	8.7%	4.7%	1.4%	.5%	6.3%
Less than \$126,000	3	48.3%	.0%	1.7%	8.3%	20.0%	.0%	.0%	.0%
\$201,000-\$250,999	6	27.5%	5.8%	6.7%	5.0%	3.3%	3.3%	.0%	5.8%
\$251,000-\$300,999	12	21.6%	6.5%	6.8%	7.8%	2.3%	1.4%	1.3%	6.2%
\$301,000-\$350,999	7	19.3%	4.7%	7.9%	7.1%	4.3%	.7%	.0%	6.4%
\$351,000-\$400,999	6	7.5%	7.0%	13.8%	12.0%	6.7%	.8%	.0%	6.7%
\$401,000-\$450,999	3	9.3%	6.0%	16.7%	13.3%	1.7%	.0%	.3%	10.0%
\$751,000 or more	3	5.0%	5.0%	20.0%	6.7%	8.3%	3.3%	1.7%	11.0%

Percent of time devoted to the following types of work, by Income Level (Q18) (cont.)

Corporate IP, Head

Gross Income in 2022	Office management and administration	Marketing/Business Development	Participation in bar association or professional association activities	Non-IP legal	Managing outside counsel for IP prosecution work	Managing outside counsel for IP litigation work	Pro bono work	Other
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	6.6%	.3%	1.6%	10.0%	18.2%	5.6%	.3%	1.0%
Less than \$126,000	3.3%	.0%	1.7%	.0%	15.0%	1.7%	.0%	.0%
\$201,000-\$250,999	9.8%	.8%	2.0%	8.3%	20.2%	.8%	.5%	.0%
\$251,000-\$300,999	3.8%	.3%	.7%	19.3%	16.6%	3.3%	.0%	2.1%
\$301,000-\$350,999	8.6%	.0%	2.9%	7.1%	26.4%	2.1%	1.0%	1.4%
\$351,000-\$400,999	5.8%	.5%	1.0%	6.3%	18.3%	12.7%	.8%	.0%
\$401,000-\$450,999	10.0%	.0%	.0%	12.7%	15.0%	1.7%	.0%	3.3%
\$751,000 or more	6.7%	.0%	2.3%	1.7%	1.7%	26.7%	.0%	.0%

Percent of time devoted to the following IP areas, by Income Level (Q16)

Corporate IP, Head

Gross Income in 2022	TOTAL	Business Law	Copyrights	Foreign IP Law	General IP	Patents	Trade Secrets	Trademarks	Privacy/Cyber-security	Other areas
	Number of Individuals	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	48	10.6%	3.2%	8.6%	12.5%	41.0%	5.9%	11.1%	2.3%	4.3%
Less than \$126,000	3	6.7%	8.3%	6.7%	8.3%	30.0%	5.0%	31.7%	.0%	.0%
\$201,000-\$250,999	6	6.7%	3.8%	6.7%	13.3%	44.2%	7.8%	6.0%	.5%	7.5%
\$251,000-\$300,999	13	12.9%	2.7%	11.9%	10.0%	36.5%	4.8%	10.4%	1.9%	8.8%
\$301,000-\$350,999	7	8.6%	3.6%	6.4%	17.1%	39.3%	5.0%	15.0%	1.4%	3.6%
\$351,000-\$400,999	6	11.7%	2.0%	7.5%	13.8%	50.8%	3.5%	6.7%	2.5%	1.5%
\$401,000-\$450,999	3	8.3%	.7%	8.3%	15.0%	50.0%	6.0%	8.3%	3.3%	.0%
\$751,000 or more	3	10.0%	3.3%	6.7%	20.0%	31.7%	15.0%	11.7%	1.7%	.0%

New priority US and PCT Patent application prepared and filed by you in 2022 (Q20)

Corporate IP, Head

		New priority US and PCT Patent application prepared and filed by you in 2022 (Q20)				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		21	38.3	4.0	12.0	35.0
Location	Other Central	4	22.5	11.3	15.0	41.3
	Other West	6	44.7	1.8	5.0	91.3
IP Technical Specialization (>=50%)	Chemical	3	5.0	ISD	2.0	ISD
	Mechanical	6	12.2	8.3	13.5	15.8
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	13	23.8	2.5	10.0	16.5
	6-10	3	73.3	ISD	50.0	ISD

Direct and indirect reports (Q21)

Corporate IP, Head

		Total
All Individuals	Count	52
How many IP lawyers and patent agents report to you, directly or indirectly?	None	47.7%
	1-5	34.1%
	6-10	11.4%
	11-15	4.5%
	16 or more	2.3%

Percent of activities handled by in-house counsel other than liaison with outside counsel, by Income Level (Q22)

Corporate IP, Head

Gross Income in 2022	Number of Individuals	Litigation	Licensing	Patent Preparation Prosecution	Trademark Registration	Copyright Registration
		Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	40	7.4%	71.0%	20.3%	26.1%	19.6%
\$201,000-\$250,999	5	6.0%	74.0%	30.0%	31.0%	20.0%
\$251,000-\$300,999	12	12.1%	58.3%	26.3%	15.4%	19.2%
\$301,000-\$350,999	6	3.3%	82.5%	13.3%	25.0%	13.3%
\$351,000-\$400,999	6	5.8%	80.0%	11.7%	10.8%	5.0%
\$401,000-\$450,999	3	5.0%	88.3%	10.0%	58.3%	25.0%
\$751,000 or more	3	15.0%	90.0%	25.0%	31.7%	33.3%

Mean percentages based on reported non-zero amounts

Corporate IP, Head

Annual Gross Revenues for Company for 2022 (Q23)

Corporate IP, Head

		What was the annual gross revenue of your organization in 2022 (provide the gross revenue for your business unit if your company tracks gross revenue by business unit) in USD?				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		38	\$3,569,726,316	\$68,750,000	\$725,000,000	\$3,250,000,000
Location	Boston CMSA	3	\$294,700,000	ISD	\$31,100,000	ISD
	Metro Southeast	6	\$5,292,500,000	\$390,500,000	\$2,116,500,000	\$11,750,000,000
	Minne.-St. Paul PMSA	3	\$15,033,333,333	ISD	\$9,000,000,000	ISD
	Other Central	7	\$1,918,571,429	\$350,000,000	\$2,000,000,000	\$3,000,000,000
	Other West	8	\$943,625,000	\$75,750,000	\$156,000,000	\$1,575,000,000
Type of technology that best describes your corporation	Biotech	5	\$1,556,400,000	\$301,000,000	\$1,100,000,000	\$3,040,000,000
	Chemical	4	\$8,743,500,000	\$1,995,500,000	\$8,485,000,000	\$15,750,000,000
	Computer Software	5	\$907,000,000	\$67,500,000	\$500,000,000	\$1,950,000,000
	Mechanical	7	\$6,397,357,143	\$30,000,000	\$2,400,000,000	\$4,000,000,000
	Medical/Health Care	4	\$109,250,000	\$27,500,000	\$115,000,000	\$185,250,000
	Other	9	\$4,464,888,889	\$114,000,000	\$1,200,000,000	\$9,500,000,000
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	22	\$1,280,800,000	\$30,825,000	\$425,000,000	\$2,058,250,000
	6-10	6	\$10,646,666,667	\$945,000,000	\$5,250,000,000	\$21,500,000,000
	11-25	5	\$3,127,400,000	\$103,500,000	\$850,000,000	\$7,290,000,000

Annual IP Budget for Company for 2022 (Q24)

Corporate IP, Head

		What was the annual IP budget for your organization (excluding litigation) in 2022 (provide the IP budget for your business unit if your company allocates IP budget by business unit) in USD?				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		37	\$5,072,838	\$1,250,000	\$2,000,000	\$5,250,000
Location	Boston CMSA	4	\$1,875,000	\$975,000	\$1,750,000	\$2,900,000
	Metro Southeast	6	\$3,058,333	\$1,000,000	\$1,375,000	\$6,500,000
	Minne.-St. Paul PMSA	3	\$18,666,667	ISD	\$4,000,000	ISD
	Other Central	6	\$4,666,667	\$2,625,000	\$3,750,000	\$7,000,000
	Other West	8	\$2,515,000	\$562,500	\$1,660,000	\$2,475,000
Type of technology that best describes your corporation	Biotech	5	\$2,780,000	\$1,750,000	\$2,000,000	\$4,200,000
	Chemical	4	\$8,812,500	\$1,012,500	\$4,050,000	\$21,375,000
	Computer Software	5	\$3,165,000	\$762,500	\$1,800,000	\$6,250,000
	Mechanical	6	\$3,708,333	\$1,062,500	\$3,250,000	\$5,500,000
	Medical/Health Care	3	\$5,333,333	ISD	\$4,000,000	ISD
	Other	9	\$8,624,444	\$1,000,000	\$1,520,000	\$8,250,000
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	23	\$2,006,304	\$800,000	\$1,500,000	\$2,500,000
	6-10	6	\$13,083,333	\$4,000,000	\$6,000,000	\$18,875,000
	11-25	3	\$6,500,000	ISD	\$8,000,000	ISD

Corporate IP, Head

Corporate IP budget per full-time IP lawyer or agent in 2022 (Q24)

Corporate IP, Head

		Corporate IP budget per full-time IP lawyer or agent in 2022				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		36	\$1,566,037	\$544,737	\$1,225,000	\$2,000,000
Location	Boston CMSA	4	\$1,134,091	\$302,273	\$1,200,000	\$1,900,000
	Metro Southeast	6	\$961,111	\$600,000	\$975,000	\$1,312,500
	Minne.-St. Paul PMSA	3	\$3,611,111	ISD	\$2,000,000	ISD
	Other Central	6	\$2,420,635	\$809,524	\$2,250,000	\$3,875,000
	Other West	7	\$1,313,759	\$526,316	\$1,500,000	\$2,400,000
Type of technology that best describes your corporation	Biotech	5	\$1,751,429	\$1,178,571	\$2,000,000	\$2,200,000
	Chemical	4	\$1,537,500	\$337,500	\$1,200,000	\$3,075,000
	Computer Software	5	\$991,667	\$179,167	\$600,000	\$2,000,000
	Mechanical	6	\$2,291,667	\$500,000	\$2,125,000	\$3,875,000
	Medical/Health Care	3	\$1,064,327	ISD	\$666,667	ISD
	Other	9	\$1,770,278	\$708,333	\$1,062,500	\$1,385,000
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	23	\$1,719,348	\$800,000	\$1,500,000	\$2,400,000
	6-10	6	\$2,028,274	\$625,000	\$803,571	\$2,880,208
	11-25	3	\$443,115	ISD	\$526,316	ISD

Percent of IP budget used for: (Q25)

Corporate IP, Head

		Total	US prosecution (Patent, Trademark, Copyright Registration)	Non-US prosecution (prosecution in foreign countries)
		Number of Individuals	Mean (Average)	Mean (Average)
All Individuals		43	51.4%	37.0%
Years of IP Law Attorney Experience	10-14	4	46.3%	37.5%
	15-24	18	48.2%	33.8%
	25-34	13	47.5%	45.6%
Location	Boston CMSA	4	40.8%	44.5%
	Metro Southeast	6	49.2%	37.0%
	Minne.-St. Paul PMSA	3	45.0%	55.0%
	Other Central	7	45.4%	27.0%
	Other West	11	59.2%	28.1%
IP Technical Specialization (>=50%)	Biotechnology	3	47.7%	41.0%
	Chemical	6	44.7%	54.5%
	Computer Software	5	66.0%	18.0%
	Mechanical	8	55.4%	34.1%
Age	45-49	7	62.3%	27.0%
	50-54	13	51.4%	43.6%
	55-59	11	44.8%	42.5%
	60 or Older	7	63.6%	37.0%
Gender	Male	32	53.5%	36.5%
	Female	10	45.8%	38.3%
Highest Non-Law Degree	Bachelor's Degree	22	49.3%	36.5%
	Master's Degree	13	53.9%	36.4%
	Doctorate Degree	7	52.1%	39.3%
Ethnicity	White/Caucasian	37	53.2%	36.8%
	Asian/Pacific Islander	4	42.5%	40.0%
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	27	55.8%	37.5%
	3-5	4	50.3%	43.5%
	6-10	5	36.0%	33.0%
	11-25	4	33.8%	32.5%

Change in IP budget for company from 2021 to 2022 (Q26)

		How much did the annual corporate IP budget for your organization (excluding litigation) change from 2021 to 2022?			Total
		Increase	No change	Decrease	Count
All Individuals		41.9%	44.2%	14.0%	43
Location	Boston CMSA	75.0%	.0%	25.0%	4
	Metro Southeast	33.3%	66.7%	.0%	6
	Minne.-St. Paul PMSA	.0%	66.7%	33.3%	3
	Other Central	62.5%	37.5%	.0%	8
	Other West	36.4%	27.3%	36.4%	11
Type of technology that best describes your corporation	Biotech	33.3%	50.0%	16.7%	6
	Chemical	50.0%	50.0%	.0%	4
	Electrical	33.3%	33.3%	33.3%	3
	Computer Software	40.0%	60.0%	.0%	5
	Mechanical	42.9%	57.1%	.0%	7
	Medical/Health Care	33.3%	66.7%	.0%	3
	Other	41.7%	33.3%	25.0%	12
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	53.8%	38.5%	7.7%	26
	3-5	25.0%	50.0%	25.0%	4
	6-10	50.0%	33.3%	16.7%	6
	11-25	.0%	75.0%	25.0%	4

Reasons for change in corporate budget (Q27)

Corporate IP, Head

		Reasons for the Change									Count
		Economic growth	Company leadership change	Unexpected litigation	Change in company revenue	Change in perceived value of IP within organization	Political climate change	Merger or acquisition	COVID-19	Other	
All Individuals		50.0%	16.7%	12.5%	16.7%	25.0%	4.2%	8.3%	.0%	25.0%	24
Years of IP Law Attorney Experience	10-14	33.3%	33.3%	33.3%	33.3%	33.3%	33.3%	33.3%	.0%	.0%	3
	15-24	45.5%	9.1%	18.2%	18.2%	36.4%	.0%	.0%	.0%	18.2%	11
	25-34	60.0%	40.0%	.0%	.0%	20.0%	.0%	20.0%	.0%	40.0%	5
Location	Boston CMSA	50.0%	25.0%	.0%	25.0%	25.0%	.0%	25.0%	.0%	25.0%	4
	Other Central	60.0%	.0%	20.0%	20.0%	60.0%	.0%	.0%	.0%	.0%	5
	Other West	44.4%	33.3%	11.1%	22.2%	22.2%	11.1%	.0%	.0%	22.2%	9
IP Technical Specialization (>=50%)	Chemical	33.3%	.0%	.0%	.0%	.0%	.0%	33.3%	.0%	33.3%	3
	Mechanical	75.0%	.0%	.0%	.0%	.0%	.0%	.0%	.0%	50.0%	4
Age	45-49	.0%	28.6%	14.3%	28.6%	57.1%	.0%	.0%	.0%	28.6%	7
	50-54	66.7%	.0%	16.7%	16.7%	16.7%	.0%	.0%	.0%	33.3%	6
	55-59	66.7%	.0%	.0%	16.7%	.0%	.0%	16.7%	.0%	16.7%	6
	60 or Older	66.7%	66.7%	.0%	.0%	33.3%	.0%	33.3%	.0%	33.3%	3
Gender	Male	37.5%	18.8%	6.3%	18.8%	18.8%	6.3%	6.3%	.0%	31.3%	16
	Female	71.4%	14.3%	28.6%	.0%	42.9%	.0%	14.3%	.0%	14.3%	7
Highest Non-Law Degree	Bachelor's Degree	54.5%	.0%	9.1%	18.2%	18.2%	9.1%	.0%	.0%	18.2%	11
	Master's Degree	44.4%	22.2%	11.1%	.0%	22.2%	.0%	11.1%	.0%	44.4%	9
	Doctorate Degree	50.0%	50.0%	25.0%	50.0%	50.0%	.0%	25.0%	.0%	.0%	4
Ethnicity	White/Caucasian	50.0%	22.2%	11.1%	16.7%	33.3%	5.6%	5.6%	.0%	22.2%	18
	Asian/Pacific Islander	50.0%	.0%	25.0%	.0%	.0%	.0%	25.0%	.0%	25.0%	4
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	60.0%	26.7%	13.3%	13.3%	26.7%	.0%	6.7%	.0%	26.7%	15
	6-10	50.0%	.0%	25.0%	.0%	50.0%	.0%	.0%	.0%	25.0%	4

Technology focus of company or business unit (Q28)

Corporate IP, Head

		Total
All Individuals	Count	52
Type of technology that best describes your corporation	Biotech	13.0%
	Chemical	10.9%
	Electrical	6.5%
	Computer Software	10.9%
	Computer Hardware	2.2%
	Mechanical	15.2%
	Medical/Health Care	8.7%
	Pharmaceutical	4.3%
	Other	28.3%

Percent of annual corporate IP budget devoted to the following types of work, by Income Level (Q29)

Corporate IP, Head

Gross Income in 2022	TOTAL	In house staff to perform and/or manage IP prosecution work	In house staff to provide opinions or counseling prior to litigation or formal ADR	In house staff to perform IP licensing	In house staff to perform non-licensing transactional work	In house staff to perform IP litigation	In house staff to perform post-grant proceedings	In house staff to perform other dispute resolution	Fees paid to outside counsel to perform IP prosecution	Fees paid to outside counsel to perform opinions or counseling prior to litigation or formal ADR
	Number of Individuals	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	37	12.9%	2.8%	4.4%	2.3%	1.4%	.5%	.4%	50.9%	3.6%
\$201,000-\$250,999	6	21.7%	4.2%	3.3%	1.7%	.3%	2.5%	.0%	47.8%	1.8%
\$251,000-\$300,999	11	10.0%	2.0%	4.1%	1.1%	.5%	.2%	.0%	59.2%	3.8%
\$301,000-\$350,999	6	10.8%	5.3%	3.7%	3.2%	.0%	.0%	.0%	57.0%	3.7%
\$351,000-\$400,999	4	3.8%	.0%	2.5%	2.5%	2.5%	.0%	.0%	43.8%	6.3%

Percent of annual corporate IP budget devoted to the following types of work, by Income Level (Q29) (cont.)

Corporate IP, Head

Gross Income in 2022	Fees paid to outside counsel to perform IP licensing	Fees paid to outside counsel to perform non-licensing transactional work	Fees paid to outside counsel to perform IP litigation	Fees paid to outside counsel to perform post-grant proceedings	Fees paid to outside counsel to perform other dispute resolution	Supervision and training of attorneys or agents within your organization	Office management and administration	Participation in bar association or professional association activities	Pro bono work	Other
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	1.9%	2.9%	6.5%	2.9%	.4%	.6%	2.3%	.4%	.0%	2.7%
\$201,000-\$250,999	.2%	.2%	.0%	5.2%	.2%	.7%	2.0%	.2%	.0%	8.2%
\$251,000-\$300,999	.7%	1.1%	8.2%	2.1%	.9%	.3%	1.7%	.3%	.0%	3.8%
\$301,000-\$350,999	.3%	12.2%	.0%	.0%	.0%	1.3%	2.5%	.0%	.0%	.0%
\$351,000-\$400,999	3.8%	.0%	23.8%	7.5%	.0%	.0%	3.8%	.0%	.0%	.0%

Corporate IP, Head

Percent of annual corporate IP budget devoted to the following types of work, by technology focus of company (Q29)

Corporate IP, Head

Technology Focus of Company	TOTAL	In house staff to perform and/or manage IP prosecution work	In house staff to provide opinions or counseling prior to litigation or formal ADR	In house staff to perform IP licensing	In house staff to perform non-licensing trans-actional work	In house staff to perform IP litigation	In house staff to perform post-grant proceedings	In house staff to perform other dispute resolution	Fees paid to outside counsel to perform IP prosecution	Fees paid to outside counsel to perform opinions or counseling prior to litigation or formal ADR
	Number of Individuals	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	37	12.9%	2.8%	4.4%	2.3%	1.4%	.5%	.4%	50.9%	3.6%
Biotech	5	5.6%	2.2%	4.2%	2.4%	1.2%	.0%	.0%	50.0%	2.6%
Chemical	4	23.0%	4.5%	5.3%	4.3%	.0%	1.8%	.0%	41.3%	2.5%
Computer Software	3	10.7%	1.7%	7.3%	4.0%	6.7%	.0%	1.3%	61.3%	.3%
Mechanical	6	19.2%	2.2%	.5%	.5%	.8%	.0%	.0%	55.2%	2.5%
Medical/Health Care	3	13.3%	.3%	6.7%	1.7%	.7%	.0%	2.0%	48.3%	9.3%
Other	11	11.5%	3.8%	4.1%	1.4%	.5%	.5%	.5%	44.4%	4.2%

Percent of annual corporate IP budget devoted to the following types of work, by technology focus of company (Q29) (cont.)

Corporate IP, Head

Technology Focus of Company	Fees paid to outside counsel to perform IP licensing	Fees paid to outside counsel to perform non-licensing trans-actional work	Fees paid to outside counsel to perform IP litigation	Fees paid to outside counsel to perform post-grant proceedings	Fees paid to outside counsel to perform other dispute resolution	Supervision and training of attorneys or agents within your organization	Office management and administration	Participation in bar association or professional association activities	Pro bono work	Other
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	1.9%	2.9%	6.5%	2.9%	.4%	.6%	2.3%	.4%	.0%	2.7%
Biotech	2.0%	.4%	16.0%	2.0%	.0%	.4%	1.6%	1.2%	.0%	8.2%
Chemical	.5%	.0%	.0%	10.0%	.0%	1.0%	5.8%	.3%	.0%	.0%
Computer Software	.7%	.0%	.0%	.0%	.0%	2.3%	3.0%	.7%	.0%	.0%
Mechanical	1.3%	.8%	10.0%	2.2%	.0%	.0%	4.7%	.2%	.0%	.0%
Medical/Health Care	2.0%	5.3%	3.7%	1.7%	1.0%	2.0%	1.3%	.7%	.0%	.0%
Other	3.4%	6.8%	8.2%	3.2%	1.1%	.1%	1.0%	.2%	.0%	5.4%

Background Information

Corporate IP, Attorney

		Total
All Individuals	Count	57
Admitted to the Patent Bar - Yes		100.0%
Age	Mean (Average) Years	49.0
Gender	Male	69.6%
	Female	28.6%
	Prefer not to respond	1.8%
Ethnicity	White/Caucasian	80.7%
	Black/African American	1.8%
	Hispanic/Latino	1.8%
	Asian/Pacific Islander	5.3%
	Prefer not to respond	7.0%
	Other	3.5%
IP non-attorney experience	Mean (Average) Years	5.5
IP attorney experience	Mean (Average) Years	17.2
Highest education other than Law	Bachelor's Degree	57.9%
	Master's Degree	26.3%
	Doctorate Degree	15.8%

Corporate IP, Attorney

Total Gross Income for 2022 from your primary practice - Full-time Only (Q13a)

Corporate IP, Attorney

		Total gross income in calendar year 2022 from primary practice				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		53	\$285,570	\$210,500	\$258,836	\$345,000
Years of IP Law Attorney Experience	Fewer than 5	3	\$256,789	ISD	\$228,220	ISD
	5-6	4	\$260,409	\$175,409	\$258,317	\$347,500
	10-14	11	\$253,957	\$195,000	\$225,000	\$275,000
	15-24	23	\$305,745	\$220,000	\$285,000	\$371,000
	25-34	9	\$294,393	\$223,250	\$280,000	\$372,500
Location	Boston CMSA	5	\$263,412	\$167,500	\$225,000	\$378,529
	NYC CMSA	4	\$224,175	\$197,875	\$228,350	\$246,300
	Washington, DC CMSA	3	\$261,667	ISD	\$230,000	ISD
	Metro Southeast	4	\$366,439	\$297,439	\$334,378	\$467,500
	Other Southeast	4	\$305,215	\$157,500	\$315,929	\$442,215
	Other Central	12	\$222,132	\$178,424	\$210,500	\$262,906
	Texas	6	\$287,331	\$220,037	\$271,918	\$362,500
	San Francisco CMSA	5	\$375,000	\$306,000	\$350,000	\$456,500
IP Technical Specialization (>=50%)	Other West	5	\$253,400	\$179,000	\$280,000	\$314,500
	Biotechnology	6	\$347,343	\$211,165	\$338,500	\$499,710
	Chemical	9	\$289,627	\$190,891	\$280,000	\$384,180
	Computer Software	8	\$229,730	\$194,750	\$217,500	\$257,877
	Mechanical	6	\$294,686	\$225,000	\$301,557	\$348,750
	Medical/Health Care	5	\$251,678	\$185,000	\$222,530	\$332,929
Age	Pharmaceutical	3	\$341,000	ISD	\$350,000	ISD
	35-39	6	\$291,964	\$198,020	\$265,000	\$385,000
	40-44	13	\$267,070	\$191,000	\$250,000	\$338,500
	45-49	10	\$261,701	\$188,448	\$226,610	\$310,250
	50-54	8	\$350,996	\$237,209	\$322,180	\$394,215
	55-59	4	\$351,960	\$237,250	\$329,500	\$489,129
Gender	60 or Older	9	\$254,300	\$202,000	\$225,000	\$327,500
	Male	37	\$295,924	\$213,500	\$280,000	\$355,000
Highest Non-Law Degree	Female	15	\$260,736	\$195,000	\$228,220	\$350,000
	Bachelor's Degree	29	\$286,397	\$213,500	\$235,199	\$322,180
	Master's Degree	15	\$250,857	\$175,000	\$230,000	\$340,000
Ethnicity	Doctorate Degree	9	\$340,762	\$277,500	\$340,000	\$399,929
	White/Caucasian	42	\$283,139	\$205,500	\$252,500	\$340,000
	Asian/Pacific Islander	3	\$306,073	ISD	\$340,000	ISD
Full-time Intellectual Property lawyers and agents in the firm or corporation	Prefer not to respond	4	\$247,537	\$156,287	\$240,074	\$346,250
	1-2	8	\$267,730	\$182,500	\$256,918	\$351,250
	3-5	12	\$229,336	\$198,500	\$224,063	\$233,899
	6-10	6	\$242,626	\$162,500	\$280,000	\$297,439
	11-25	13	\$329,123	\$217,265	\$337,000	\$385,000
	26-50	4	\$347,250	\$259,750	\$319,500	\$462,500
	51-100	8	\$324,275	\$202,500	\$322,180	\$460,250

Corporate IP, Attorney

Total Gross Income for 2022 by Type of work - Full-time Only (Q13a)

Corporate IP, Attorney

		Total gross income in calendar year 2022 from primary practice				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		53	\$285,570	\$210,500	\$258,836	\$345,000
Types of Work (>=50%)	IP prosecution work	19	\$263,763	\$175,000	\$221,500	\$350,000
	Managing outside counsel for IP prosecution work	4	\$289,847	\$220,633	\$281,265	\$367,644

Total Gross Income for 2022 by Number of Subordinates - Full-time Only (Q13a)

Corporate IP, Attorney

		Total gross income in calendar year 2022 from primary practice				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		53	\$285,570	\$210,500	\$258,836	\$345,000
How many IP lawyers and patent agents report to you, directly or indirectly?	None	34	\$271,565	\$208,037	\$232,600	\$342,500
	1-5	18	\$289,948	\$214,398	\$293,000	\$342,500

Corporate IP, Attorney

Amount of year-end cash bonus (Q13b)

Corporate IP, Attorney

		Amount of year-end cash bonus				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		45	\$52,750	\$18,789	\$35,800	\$74,122
Years of IP Law Attorney Experience	Fewer than 5	3	\$22,526	ISD	\$18,577	ISD
	5-6	4	\$52,094	\$11,783	\$46,438	\$98,061
	10-14	10	\$33,000	\$22,000	\$33,500	\$42,000
	15-24	17	\$56,209	\$17,500	\$41,625	\$87,518
	25-34	8	\$86,553	\$23,788	\$65,000	\$143,428
Location	Boston CMSA	5	\$41,930	\$13,039	\$19,000	\$82,286
	NYC CMSA	4	\$23,213	\$13,275	\$22,500	\$33,863
	Metro Southeast	4	\$104,509	\$56,009	\$110,018	\$147,500
	Other Central	11	\$48,460	\$24,632	\$39,000	\$42,000
	Texas	6	\$47,833	\$22,250	\$44,500	\$68,750
	San Francisco CMSA	5	\$59,049	\$21,000	\$68,244	\$92,500
	Other West	4	\$54,450	\$14,850	\$47,500	\$101,000
IP Technical Specialization (>=50%)	Biotechnology	6	\$65,025	\$16,433	\$54,500	\$117,143
	Chemical	7	\$48,476	\$12,700	\$39,000	\$60,000
	Computer Software	8	\$28,850	\$15,000	\$20,000	\$46,450
	Mechanical	4	\$83,259	\$20,750	\$51,518	\$177,509
	Medical/Health Care	5	\$27,520	\$3,800	\$15,000	\$57,500
	Pharmaceutical	3	\$64,415	ISD	\$68,244	ISD
Age	35-39	6	\$54,813	\$35,408	\$53,500	\$73,683
	40-44	10	\$37,866	\$10,000	\$32,500	\$51,509
	45-49	9	\$46,486	\$16,789	\$39,000	\$55,000
	50-54	5	\$64,020	\$7,550	\$20,000	\$142,500
	55-59	4	\$96,143	\$35,000	\$110,000	\$143,428
	60 or Older	8	\$59,206	\$16,250	\$35,475	\$83,750
Gender	Male	32	\$59,444	\$16,000	\$40,500	\$91,259
	Female	12	\$36,627	\$19,683	\$32,575	\$47,906
Highest Non-Law Degree	Bachelor's Degree	23	\$56,022	\$20,000	\$39,000	\$65,000
	Master's Degree	13	\$45,606	\$14,900	\$20,000	\$65,000
	Doctorate Degree	9	\$54,705	\$21,000	\$50,000	\$92,500
Ethnicity	White/Caucasian	34	\$53,850	\$18,000	\$35,475	\$80,009
	Asian/Pacific Islander	3	\$32,859	ISD	\$30,000	ISD
	Prefer not to respond	4	\$55,250	\$15,500	\$35,500	\$114,750
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	8	\$60,250	\$19,250	\$35,000	\$87,500
	3-5	11	\$24,489	\$14,800	\$24,632	\$35,800
	6-10	5	\$47,507	\$24,750	\$48,000	\$70,018
	11-25	10	\$63,600	\$18,750	\$40,500	\$106,250
	26-50	4	\$82,061	\$39,561	\$74,122	\$132,500
	51-100	6	\$65,095	\$13,750	\$56,500	\$117,143

Corporate IP, Attorney

Employer's 2022 contribution to all of your 401(k)/403(b) retirement and savings plans (Q14)

Corporate IP, Attorney

		Employer's 2022 contribution to all of your 401(k)/403(b) retirement and savings plans				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		44	\$13,377	\$6,625	\$11,976	\$17,435
Years of IP Law Attorney Experience	Fewer than 5	3	\$4,777	ISD	\$4,977	ISD
	10-14	11	\$12,326	\$6,500	\$13,090	\$20,000
	15-24	18	\$13,696	\$5,750	\$11,301	\$18,185
	25-34	8	\$16,648	\$8,850	\$13,337	\$23,250
Location	Boston CMSA	5	\$15,537	\$5,739	\$10,000	\$28,105
	NYC CMSA	4	\$11,493	\$8,350	\$11,587	\$14,543
	Washington, DC CMSA	3	\$12,883	ISD	\$9,500	ISD
	Metro Southeast	4	\$22,238	\$12,713	\$16,000	\$38,000
	Other Southeast	3	\$15,192	ISD	\$17,580	ISD
	Other Central	10	\$7,635	\$2,550	\$8,500	\$12,273
	Texas	5	\$16,291	\$10,727	\$15,000	\$22,500
	San Francisco CMSA	3	\$15,200	ISD	\$20,000	ISD
IP Technical Specialization (>=50%)	Other West	4	\$13,341	\$3,841	\$12,682	\$23,500
	Biotechnology	4	\$14,047	\$2,744	\$5,739	\$33,657
	Chemical	7	\$16,736	\$7,000	\$7,800	\$25,000
	Computer Software	6	\$7,883	\$4,050	\$6,000	\$14,325
	Mechanical	5	\$12,390	\$10,726	\$12,000	\$14,250
Age	Medical/Health Care	5	\$16,534	\$11,545	\$16,000	\$21,790
	35-39	4	\$12,989	\$6,339	\$11,177	\$21,450
	40-44	10	\$8,794	\$3,053	\$8,500	\$12,236
	45-49	9	\$15,888	\$7,171	\$15,000	\$21,000
	50-54	7	\$14,190	\$9,000	\$14,100	\$20,000
	55-59	4	\$22,427	\$8,250	\$20,500	\$38,532
Gender	60 or Older	7	\$9,525	\$3,000	\$12,000	\$13,500
	Male	34	\$13,860	\$6,875	\$11,976	\$18,185
Highest Non-Law Degree	Female	9	\$10,817	\$4,191	\$10,000	\$15,500
	Bachelor's Degree	24	\$13,820	\$6,339	\$12,521	\$15,750
	Master's Degree	14	\$13,553	\$8,773	\$11,326	\$20,000
Ethnicity	Doctorate Degree	6	\$11,197	\$1,750	\$10,290	\$20,900
	White/Caucasian	36	\$13,602	\$7,200	\$11,976	\$16,750
Full-time Intellectual Property lawyers and agents in the firm or corporation	Prefer not to respond	3	\$14,118	ISD	\$15,000	ISD
	1-2	7	\$7,800	\$6,000	\$6,500	\$12,000
	3-5	11	\$9,786	\$3,404	\$7,800	\$17,580
	6-10	5	\$15,790	\$10,976	\$15,000	\$21,000
	11-25	12	\$11,537	\$7,766	\$11,545	\$15,000
	26-50	4	\$26,150	\$13,400	\$24,800	\$40,250
	51-100	3	\$24,570	ISD	\$16,000	ISD

Corporate IP, Attorney

Expected total cash income for 2023 - Full-time Only (Q15)

Corporate IP, Attorney

		Expected total cash income for 2023				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		52	\$281,168	\$213,885	\$247,500	\$345,500
Years of IP Law Attorney Experience	Fewer than 5	3	\$282,690	ISD	\$259,889	ISD
	5-6	3	\$255,941	ISD	\$185,659	ISD
	10-14	11	\$271,964	\$200,000	\$231,600	\$350,000
	15-24	23	\$294,747	\$220,000	\$275,000	\$332,000
	25-34	9	\$289,898	\$229,000	\$250,000	\$398,500
Location	Boston CMSA	5	\$251,978	\$182,500	\$228,000	\$333,445
	NYC CMSA	4	\$233,771	\$219,500	\$234,542	\$247,271
	Washington, DC CMSA	3	\$245,000	ISD	\$240,000	ISD
	Metro Southeast	4	\$344,250	\$246,250	\$291,000	\$495,500
	Other Southeast	4	\$310,000	\$158,750	\$322,500	\$448,750
	Other Central	12	\$238,746	\$185,744	\$220,000	\$276,423
	Texas	6	\$259,197	\$201,500	\$256,590	\$315,000
	San Francisco CMSA	5	\$351,833	\$277,500	\$375,000	\$414,582
IP Technical Specialization (>=50%)	Other West	4	\$285,000	\$180,000	\$260,000	\$415,000
	Biotechnology	5	\$294,378	\$215,000	\$259,889	\$391,000
	Chemical	9	\$304,703	\$199,420	\$290,000	\$391,745
	Computer Software	8	\$227,375	\$204,250	\$218,000	\$252,500
	Mechanical	6	\$275,248	\$221,000	\$260,000	\$332,618
	Medical/Health Care	5	\$291,320	\$195,000	\$231,600	\$417,500
Age	Pharmaceutical	3	\$359,721	ISD	\$402,164	ISD
	35-39	6	\$278,501	\$206,300	\$252,500	\$374,291
	40-44	12	\$268,608	\$193,750	\$240,345	\$355,750
	45-49	10	\$277,389	\$196,500	\$239,945	\$330,500
	50-54	8	\$303,186	\$225,000	\$287,500	\$367,123
	55-59	4	\$334,250	\$235,000	\$328,500	\$439,250
Gender	60 or Older	9	\$261,120	\$210,500	\$230,000	\$340,000
	Male	36	\$293,133	\$220,000	\$255,000	\$372,500
Highest Non-Law Degree	Female	15	\$250,532	\$200,000	\$239,084	\$313,490
	Bachelor's Degree	29	\$278,541	\$216,590	\$239,084	\$322,745
	Master's Degree	15	\$259,259	\$185,000	\$240,000	\$330,000
Ethnicity	Doctorate Degree	8	\$331,771	\$256,250	\$342,500	\$397,873
	White/Caucasian	41	\$282,940	\$210,500	\$240,000	\$368,000
	Asian/Pacific Islander	3	\$313,296	ISD	\$330,000	ISD
Full-time Intellectual Property lawyers and agents in the firm or corporation	Prefer not to respond	4	\$230,795	\$165,795	\$231,590	\$295,000
	1-2	8	\$270,500	\$189,250	\$245,000	\$365,000
	3-5	12	\$242,194	\$213,250	\$232,845	\$254,917
	6-10	6	\$259,500	\$166,250	\$277,500	\$340,250
	11-25	13	\$300,675	\$224,000	\$275,000	\$352,500
	26-50	4	\$413,041	\$288,041	\$426,082	\$525,000
	51-100	7	\$270,927	\$200,000	\$245,000	\$371,000

Corporate IP, Attorney

Percent of time devoted to the following types of work, by Income Level (Q18)

Corporate IP, Attorney

Gross Income in 2022	TOTAL	IP prosecution work	Opinions or counseling prior to litigation or formal ADR	IP licensing	Non-licensing transactional work	IP litigation	Post-grant proceedings	Other dispute resolution	Supervision and training of other attorneys or agents within your organization
	Number of Individuals	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	54	34.8%	5.6%	8.2%	6.4%	3.2%	1.1%	.5%	3.8%
\$151,000-\$175,999	4	52.5%	1.3%	1.3%	2.5%	2.5%	.0%	.0%	3.3%
\$176,000-\$200,999	5	39.0%	5.0%	10.0%	5.8%	2.2%	.0%	.0%	6.0%
\$201,000-\$250,999	14	33.4%	4.3%	11.6%	3.8%	1.1%	1.1%	.0%	3.4%
\$251,000-\$300,999	10	17.7%	6.5%	9.6%	8.7%	3.6%	1.5%	.6%	3.0%
\$301,000-\$350,999	7	43.7%	15.0%	6.4%	2.1%	3.2%	.7%	1.4%	2.9%
\$351,000-\$400,999	5	23.4%	5.0%	5.4%	9.0%	1.4%	3.4%	2.0%	3.0%
\$451,000-\$500,999	3	16.7%	5.0%	8.3%	26.7%	16.7%	.0%	.0%	6.7%

Percent of time devoted to the following types of work, by Income Level (Q18) (cont.)

Corporate IP, Attorney

Gross Income in 2022	Office management and administration	Marketing/Business Development	Participation in bar association or professional association activities	Non-IP legal	Managing outside counsel for IP prosecution work	Managing outside counsel for IP litigation work	Pro bono work	Other
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	6.6%	.6%	2.0%	5.0%	17.8%	3.7%	.5%	.1%
\$151,000-\$175,999	10.0%	.0%	1.8%	3.8%	18.8%	2.5%	.0%	.0%
\$176,000-\$200,999	1.2%	.0%	1.0%	1.0%	14.6%	13.2%	1.0%	.0%
\$201,000-\$250,999	7.1%	2.5%	3.2%	4.3%	20.0%	3.9%	.4%	.0%
\$251,000-\$300,999	10.8%	.0%	2.2%	9.0%	23.5%	2.3%	1.0%	.0%
\$301,000-\$350,999	1.6%	.0%	1.5%	.0%	20.0%	.7%	.0%	.7%
\$351,000-\$400,999	10.0%	.0%	1.0%	13.4%	16.0%	6.0%	1.0%	.0%
\$451,000-\$500,999	8.3%	.0%	1.7%	6.7%	3.3%	.0%	.0%	.0%

Percent of time devoted to the following IP areas, by Income Level (Q16)

Corporate IP, Attorney

Gross Income in 2022	TOTAL	Business Law	Copyrights	Foreign IP Law	General IP	Patents	Trade Secrets	Trademarks	Privacy/Cyber-security	Other areas
	Number of Individuals	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	55	4.2%	2.1%	6.5%	12.6%	61.9%	3.8%	5.5%	.7%	2.5%
\$151,000-\$175,999	4	2.5%	1.3%	7.5%	8.3%	65.0%	3.8%	8.0%	1.3%	.0%
\$176,000-\$200,999	5	3.0%	.0%	5.8%	22.0%	65.0%	.0%	2.4%	.0%	.0%
\$201,000-\$250,999	14	3.1%	3.7%	7.1%	14.9%	59.0%	5.0%	4.6%	.4%	2.1%
\$251,000-\$300,999	10	8.0%	3.1%	13.2%	18.4%	39.0%	4.7%	5.5%	2.6%	5.5%
\$301,000-\$350,999	7	2.9%	.0%	1.4%	3.6%	87.6%	2.3%	2.3%	.0%	.0%
\$351,000-\$400,999	5	10.0%	3.2%	8.0%	17.0%	38.0%	5.2%	17.6%	1.0%	.0%
\$451,000-\$500,999	3	.0%	3.3%	1.7%	1.7%	60.0%	6.7%	10.0%	.0%	16.7%

New priority US and PCT Patent application prepared and filed by you in 2022 (Q20)*Corporate IP, Attorney*

		New priority US and PCT Patent application prepared and filed by you in 2022 (Q20)				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		29	24.2	5.0	12.0	27.5
Location	Boston CMSA	3	6.3	ISD	4.0	ISD
	NYC CMSA	3	22.0	ISD	4.0	ISD
	Other Central	8	14.3	10.5	13.5	18.0
	San Francisco CMSA	3	21.3	ISD	8.0	ISD
	Other West	4	58.3	4.5	40.5	129.8
IP Technical Specialization (>=50%)	Chemical	6	13.2	6.5	12.5	20.5
	Computer Software	3	55.0	ISD	60.0	ISD
	Mechanical	5	12.8	8.0	11.0	18.5
	Medical/Health Care	4	40.3	2.5	4.5	113.8
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	5	10.2	5.0	10.0	15.5
	3-5	8	22.4	2.5	6.5	55.5
	6-10	3	21.3	ISD	5.0	ISD
	11-25	6	26.0	10.3	13.5	52.5
	51-100	4	16.3	3.5	16.5	28.8

Direct and indirect reports (Q21)*Corporate IP, Attorney*

		Total
All Individuals	Count	57
How many IP lawyers and patent agents report to you, directly or indirectly?	None	64.8%
	1-5	33.3%
	6-10	1.9%

Technology focus of company or business unit (Q28)*Corporate IP, Attorney*

		Total
All Individuals	Count	57
Type of technology that best describes your corporation	Biotech	10.0%
	Chemical	14.0%
	Electrical	8.0%
	Computer Software	6.0%
	Computer Hardware	4.0%
	Mechanical	6.0%
	Medical/Health Care	10.0%
	Pharmaceutical	16.0%
	Other	26.0%

Background Information

Private Firm, Agent

		Total
All Individuals	Count	22
Admitted to the Patent Bar	Yes	86.4%
	No	13.6%
Age	Mean (Average) Years	51.3
Gender	Male	61.9%
	Female	38.1%
Ethnicity	White/Caucasian	71.4%
	Black/African American	4.8%
	Asian/Pacific Islander	23.8%
IP non-attorney experience	Mean (Average) Years	16.2
Highest education other than Law	None	4.5%
	Bachelor's Degree	13.6%
	Master's Degree	31.8%
	Doctorate Degree	50.0%

Total Gross Income for 2022 from your primary practice - Full-time Only (Q13a)

Private Firm, Agent

		Total gross income in calendar year 2022 from primary practice				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		16	\$179,517	\$150,000	\$155,000	\$216,000
Location	Washington, DC CMSA	3	\$143,333	ISD	\$150,000	ISD
	Texas	5	\$170,800	\$126,000	\$165,000	\$218,500
IP Technical Specialization (>=50%)	Biotechnology	3	\$204,423	ISD	\$195,000	ISD
	Chemical	5	\$139,400	\$111,000	\$150,000	\$162,500
Age	40-44	4	\$143,500	\$109,000	\$147,500	\$174,000
	45-49	5	\$162,054	\$121,000	\$150,000	\$209,135
	60 or Older	3	\$190,000	ISD	\$160,000	ISD
Gender	Male	9	\$159,667	\$140,000	\$150,000	\$177,500
	Female	6	\$180,878	\$138,000	\$171,000	\$234,317
Highest Non-Law Degree	Master's Degree	4	\$168,250	\$150,000	\$150,000	\$204,750
	Doctorate Degree	10	\$169,927	\$123,000	\$162,500	\$211,250
Ethnicity	White/Caucasian	12	\$166,856	\$150,000	\$150,000	\$174,000
	Asian/Pacific Islander	3	\$173,333	ISD	\$195,000	ISD
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	3	\$130,667	ISD	\$150,000	ISD
	11-25	3	\$195,667	ISD	\$177,000	ISD
	26-50	3	\$213,756	ISD	\$223,000	ISD

Total Gross Income for 2022 by Type of work - Full-time Only (Q13a)

Private Firm, Agent

		Total gross income in calendar year 2022 from primary practice				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		16	\$179,517	\$150,000	\$155,000	\$216,000
Types of Work (>=50%)	IP prosecution work	16	\$179,517	\$150,000	\$155,000	\$216,000

Expected total cash income for 2023 - Full-time Only (Q15)

Private Firm, Agent

		Expected total cash income for 2023				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		15	\$197,600	\$150,000	\$160,000	\$250,000
Location	Washington, DC CMSA	3	\$148,333	ISD	\$150,000	ISD
	Texas	5	\$197,400	\$133,500	\$225,000	\$247,500
IP Technical Specialization (>=50%)	Biotechnology	3	\$210,667	ISD	\$195,000	ISD
	Chemical	4	\$152,500	\$101,250	\$147,500	\$208,750
Age	40-44	4	\$175,500	\$121,500	\$180,000	\$225,000
	45-49	5	\$167,400	\$120,000	\$155,000	\$221,000
Gender	Male	9	\$162,778	\$142,500	\$155,000	\$177,500
	Female	5	\$219,800	\$171,000	\$225,000	\$266,000
Highest Non-Law Degree	Master's Degree	3	\$183,333	ISD	\$150,000	ISD
	Doctorate Degree	10	\$185,400	\$130,500	\$177,500	\$236,250
Ethnicity	White/Caucasian	11	\$182,000	\$150,000	\$160,000	\$225,000
	Asian/Pacific Islander	3	\$187,333	ISD	\$195,000	ISD
Full-time Intellectual Property lawyers and agents in the firm or corporation	11-25	3	\$216,667	ISD	\$225,000	ISD
	26-50	3	\$227,333	ISD	\$250,000	ISD

Private Firm, Patent Agent

Percent of time devoted to the following types of work, by Income Level (Q18)

Private Firm, Agent

Gross Income in 2022	TOTAL	IP prosecution work	Opinions or counseling prior to litigation or formal ADR	IP licensing	Non-licensing trans-accional work	IP litigation	Post-grant proceedings	Other dispute resolution	Supervision and training of other attorneys or agents within your organization
	Number of Individuals	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	20	83.3%	1.3%	1.5%	1.5%	.0%	.0%	.0%	4.9%
Less than \$126,000	4	90.0%	.0%	1.3%	1.3%	.0%	.0%	.0%	1.3%
\$126,000-\$150,999	7	89.3%	2.1%	1.4%	2.9%	.0%	.0%	.0%	.3%
\$251,000-\$300,999	3	75.0%	.0%	.0%	.0%	.0%	.0%	.0%	15.0%

Percent of time devoted to the following types of work, by Income Level (Q18) (cont.)

Private Firm, Agent

Gross Income in 2022	Office management and administration	Marketing/Business Development	Participation in bar association or professional association activities	Non-IP legal	Managing outside counsel for IP prosecution work	Managing outside counsel for IP litigation work	Pro bono work	Other
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	2.8%	1.9%	.8%	.0%	1.3%	.0%	.0%	1.0%
Less than \$126,000	1.3%	2.5%	1.3%	.0%	1.3%	.0%	.0%	.0%
\$126,000-\$150,999	1.6%	1.0%	.0%	.0%	1.4%	.0%	.0%	.0%
\$251,000-\$300,999	6.7%	1.7%	1.7%	.0%	.0%	.0%	.0%	.0%

Percent of time devoted to the following IP areas, by Income Level (Q16)

Private Firm, Agent

Gross Income in 2022	TOTAL	Business Law	Copyrights	Foreign IP Law	General IP	Patents	Trade Secrets	Trademarks	Privacy/Cyber-security	Other areas
	Number of Individuals	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	20	.0%	.0%	5.0%	2.5%	90.0%	.3%	.8%	.0%	1.5%
Less than \$126,000	4	.0%	.0%	.0%	.0%	91.3%	1.3%	2.5%	.0%	5.0%
\$126,000-\$150,999	7	.0%	.0%	.0%	5.0%	94.3%	.0%	.7%	.0%	.0%
\$251,000-\$300,999	3	.0%	.0%	10.0%	3.3%	83.3%	.0%	.0%	.0%	3.3%

New priority US and PCT Patent application prepared and filed by you in 2022 (Q20)

Private Firm, Agent

		New priority US and PCT Patent application prepared and filed by you in 2022 (Q20)				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		18	21.8	9.8	20.0	26.3
Location	Washington, DC CMSA	3	23.3	ISD	15.0	ISD
	Texas	5	25.0	10.0	25.0	40.0
	San Francisco CMSA	3	28.0	ISD	25.0	ISD
IP Technical Specialization (>=50%)	Biotechnology	3	16.7	ISD	20.0	ISD
	Chemical	5	20.2	10.5	25.0	27.5
	Computer Software	3	30.0	ISD	25.0	ISD
	Electrical	3	9.7	ISD	9.0	ISD
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	4	13.0	6.8	10.5	21.8
	11-25	3	28.3	ISD	25.0	ISD
	26-50	3	14.3	ISD	15.0	ISD

Billable hours recorded in 2022 (Q32)

Private Firm, Agent

		How many billable hours did you record in 2022?				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		13	1,309	825	1,500	1,800
Location	Texas	3	1,433	ISD	1,500	ISD
	Chemical	3	1,872	ISD	2,000	ISD
IP Technical Specialization (>=50%)	Computer Software	3	1,428	ISD	1,300	ISD
	45-49	3	1,706	ISD	1,500	ISD
Age	60 or Older	4	1,054	304	984	1,875
	Male	8	1,179	304	1,400	1,875
Gender	Female	4	1,446	1,212	1,400	1,725
	Master's Degree	4	1,188	646	1,242	1,675
Highest Non-Law Degree	Doctorate Degree	7	1,460	1,300	1,500	2,000
	White/Caucasian	9	1,348	884	1,500	1,750
Ethnicity	Asian/Pacific Islander	3	1,028	ISD	1,183	ISD
	Full-time Intellectual Property lawyers and agents in the firm or corporation	11-25	3	1,500	ISD	1,500

Private Firm, Patent Agent

Average hourly billing rate in 2022 (Q33)

Private Firm, Agent

		Average hourly billing rate in 2022				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		18	\$350	\$219	\$275	\$369
Location	Washington, DC CMSA	4	\$413	\$138	\$275	\$825
	Texas	5	\$243	\$190	\$225	\$305
IP Technical Specialization (>=50%)	Chemical	5	\$304	\$238	\$300	\$374
	Computer Software	3	\$353	ISD	\$325	ISD
	Electrical	3	\$210	ISD	\$180	ISD
Age	40-44	4	\$244	\$206	\$238	\$288
	45-49	4	\$249	\$138	\$250	\$360
	60 or Older	5	\$422	\$200	\$350	\$680
Gender	Male	11	\$388	\$180	\$300	\$397
	Female	6	\$285	\$219	\$250	\$346
Highest Non-Law Degree	Bachelor's Degree	3	\$475	ISD	\$325	ISD
	Master's Degree	6	\$269	\$173	\$250	\$346
	Doctorate Degree	9	\$363	\$238	\$300	\$379
Ethnicity	White/Caucasian	13	\$312	\$203	\$250	\$355
	Asian/Pacific Islander	4	\$480	\$225	\$393	\$823
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	4	\$244	\$158	\$215	\$360
	11-25	3	\$287	ISD	\$250	ISD

Percent of services in 2022 that were billed (or will be billed) by type of basis (Q31)

Private Firm, Agent

		Number of Individuals	Hourly Billing	Predetermined Fee	Contingent Fee	Other Basis
			Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals		15	58.7%	41.3%	.0%	.0%
Location	Washington, DC CMSA	4	32.5%	67.5%	.0%	.0%
	Texas	3	58.3%	41.7%	.0%	.0%
IP Technical Specialization (>=50%)	Chemical	5	53.0%	47.0%	.0%	.0%
	Electrical	4	61.3%	38.8%	.0%	.0%
Age	45-49	3	33.3%	66.7%	.0%	.0%
	60 or Older	6	75.0%	25.0%	.0%	.0%
Gender	Male	11	60.0%	40.0%	.0%	.0%
	Female	4	55.0%	45.0%	.0%	.0%
Highest Non-Law Degree	Master's Degree	7	56.4%	43.6%	.0%	.0%
	Doctorate Degree	6	64.2%	35.8%	.0%	.0%
Ethnicity	White/Caucasian	12	53.8%	46.3%	.0%	.0%
	Asian/Pacific Islander	3	78.3%	21.7%	.0%	.0%
Full-time Intellectual Property lawyers and agents in the firm or corporation		5	68.0%	32.0%	.0%	.0%

Background Information

Corporate IP, Agent

		Total
All Individuals	Count	11
Admitted to the Patent Bar - Yes		100.0%
Age	Mean (Average) Years	51.1
Gender	Male	18.2%
	Female	81.8%
Ethnicity	White/Caucasian	54.5%
	Asian/Pacific Islander	36.4%
	Mixed Race	9.1%
IP non-attorney experience	Mean (Average) Years	15.5
Highest education other than Law	Bachelor's Degree	9.1%
	Master's Degree	27.3%
	Doctorate Degree	63.6%

Total Gross Income for 2022 from your primary practice - Full-time Only (Q13a)

Corporate IP, Agent

		Total gross income in calendar year 2022 from primary practice				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		10	\$178,988	\$137,500	\$175,000	\$223,072
IP Technical Specialization (>=50%)	Biotechnology	4	\$167,375	\$135,000	\$167,500	\$199,625
Age	35-39	3	\$127,862	ISD	\$140,000	ISD
	60 or Older	3	\$201,833	ISD	\$204,500	ISD
Gender	Female	8	\$177,984	\$132,500	\$175,000	\$234,342
Highest Non-Law Degree	Master's Degree	3	\$164,833	ISD	\$150,000	ISD
	Doctorate Degree	6	\$188,396	\$120,897	\$200,500	\$248,592
Ethnicity	White/Caucasian	5	\$218,258	\$184,750	\$216,000	\$252,895
	Asian/Pacific Islander	4	\$128,397	\$102,690	\$135,000	\$147,500
Full-time Intellectual Property lawyers and agents in the firm or corporation		3	\$132,862	ISD	\$140,000	ISD

Typical Charges: Trademarks by Location

Trademark Clearance Search, Analysis, and Opinion by Location (Q39a)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	137	7	11	7	12	8	10	8	4	4	26	14	2	1	23
Mean (Average)	\$1,585	\$2,619	\$1,905	\$2,711	\$1,287	\$1,644	\$1,134	\$1,569	\$2,150	\$1,125	\$1,331	\$1,354	ISD	ISD	\$1,359
First Quartile 25%	\$700	\$750	\$1,100	\$475	\$488	\$413	\$471	\$525	\$1,050	\$850	\$750	\$650	ISD	ISD	\$600
Median (Midpoint)	\$1,200	\$1,500	\$1,800	\$2,000	\$800	\$1,500	\$1,000	\$625	\$1,300	\$1,100	\$1,100	\$1,250	ISD	ISD	\$1,100
Third Quartile 75%	\$2,000	\$3,000	\$2,250	\$2,500	\$2,263	\$2,250	\$1,350	\$3,000	\$4,100	\$1,425	\$2,000	\$2,000	ISD	ISD	\$1,700

Trademark Registration Application (Preparation and Filing) by Location (Q39b)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	164	6	15	7	15	13	10	9	5	5	35	16	2	1	25
Mean (Average)	\$1,264	\$3,167	\$1,201	\$2,091	\$821	\$1,243	\$1,053	\$1,217	\$975	\$770	\$880	\$1,352	ISD	ISD	\$1,443
First Quartile 25%	\$750	\$925	\$750	\$750	\$700	\$750	\$750	\$500	\$838	\$550	\$500	\$831	ISD	ISD	\$825
Median (Midpoint)	\$1,000	\$3,150	\$1,000	\$800	\$800	\$1,000	\$1,100	\$750	\$1,000	\$850	\$750	\$1,200	ISD	ISD	\$1,000
Third Quartile 75%	\$1,250	\$5,250	\$1,500	\$995	\$1,000	\$1,125	\$1,369	\$2,150	\$1,100	\$950	\$1,200	\$1,875	ISD	ISD	\$1,350

Trademark Prosecution (Total, including amendments and interviews but not appeals) by Location (Q39c)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	133	6	11	6	13	10	10	7	4	5	25	11	2	2	21
Mean (Average)	\$1,520	\$1,867	\$1,391	\$1,308	\$1,416	\$1,590	\$1,293	\$907	\$1,475	\$896	\$1,382	\$1,795	ISD	ISD	\$1,914
First Quartile 25%	\$750	\$650	\$1,000	\$550	\$690	\$675	\$509	\$350	\$900	\$240	\$850	\$700	ISD	ISD	\$1,094
Median (Midpoint)	\$1,500	\$1,500	\$1,000	\$675	\$1,700	\$1,350	\$1,000	\$900	\$1,600	\$750	\$1,500	\$1,900	ISD	ISD	\$1,500
Third Quartile 75%	\$2,000	\$2,750	\$1,500	\$2,625	\$2,000	\$1,750	\$2,025	\$1,500	\$1,925	\$1,625	\$1,800	\$3,000	ISD	ISD	\$2,000

Typical Charges: Trademarks by Location

Trademark Statement of Use (Preparation and Filing) by Location (Q39d)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	142	5	13	6	12	11	9	8	5	5	30	10	2	2	24
Mean (Average)	\$590	\$740	\$635	\$518	\$579	\$646	\$457	\$863	\$600	\$420	\$490	\$620	ISD	ISD	\$598
First Quartile 25%	\$400	\$500	\$450	\$325	\$500	\$375	\$285	\$363	\$475	\$300	\$395	\$419	ISD	ISD	\$400
Median (Midpoint)	\$500	\$700	\$500	\$625	\$600	\$400	\$500	\$488	\$600	\$500	\$438	\$650	ISD	ISD	\$500
Third Quartile 75%	\$696	\$1,000	\$740	\$669	\$688	\$500	\$613	\$1,275	\$725	\$500	\$500	\$781	ISD	ISD	\$700

Trademark Appeal to the Board (Briefed and Argued) by Location (Q39e)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	53	0	5	2	7	3	6	4	2	2	11	3	0	1	7
Mean (Average)	\$3,873	ISD	\$8,080	ISD	\$1,497	\$3,533	\$2,689	\$1,963	ISD	ISD	\$3,203	\$4,807	ISD	ISD	\$4,186
First Quartile 25%	\$800	ISD	\$1,450	ISD	\$365	ISD	\$509	\$763	ISD	ISD	\$600	ISD	ISD	ISD	\$2,500
Median (Midpoint)	\$3,000	ISD	\$12,000	ISD	\$475	\$3,000	\$3,500	\$2,250	ISD	ISD	\$3,000	\$4,000	ISD	ISD	\$4,000
Third Quartile 75%	\$5,000	ISD	\$12,750	ISD	\$2,800	ISD	\$4,050	\$2,875	ISD	ISD	\$5,000	ISD	ISD	ISD	\$6,000

Trademark Section 8 and 15 Declaration (Preparation and Filing) by Location (Q39f)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	133	4	13	4	11	11	8	8	5	5	28	12	1	1	22
Mean (Average)	\$672	\$675	\$623	\$959	\$641	\$721	\$678	\$678	\$640	\$550	\$590	\$806	ISD	ISD	\$685
First Quartile 25%	\$500	\$450	\$500	\$760	\$575	\$400	\$413	\$363	\$475	\$325	\$485	\$481	ISD	ISD	\$500
Median (Midpoint)	\$600	\$650	\$500	\$895	\$700	\$550	\$588	\$500	\$700	\$500	\$515	\$850	ISD	ISD	\$590
Third Quartile 75%	\$795	\$925	\$810	\$1,221	\$800	\$900	\$938	\$1,275	\$775	\$800	\$725	\$1,000	ISD	ISD	\$750

Typical Charges: Trademarks by Location

Trademark Renewal Application (Preparation and Filing) by Location (Q39g)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	119	3	12	5	11	7	7	5	4	26	7	1	1	18
Mean (Average)	\$701	\$1,333	\$690	\$847	\$760	\$679	\$539	\$720	\$675	\$620	\$789	ISD	ISD	\$739
First Quartile 25%	\$500	ISD	\$500	\$575	\$400	\$400	\$350	\$625	\$525	\$488	\$500	ISD	ISD	\$500
Median (Midpoint)	\$600	\$600	\$625	\$790	\$600	\$525	\$600	\$750	\$600	\$565	\$775	ISD	ISD	\$578
Third Quartile 75%	\$825	ISD	\$888	\$1,148	\$950	\$1,000	\$750	\$800	\$900	\$750	\$1,000	ISD	ISD	\$825

Filing of Foreign Origin Trademark Registration Application Received Ready for Filing by Location (Q39h)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	84	0	10	6	6	7	3	3	4	18	4	1	1	10
Mean (Average)	\$888	ISD	\$867	\$606	\$888	\$814	\$1,167	\$1,333	\$700	\$623	\$718	ISD	ISD	\$1,273
First Quartile 25%	\$580	ISD	\$613	\$350	\$560	\$600	ISD	ISD	\$600	\$475	\$405	ISD	ISD	\$675
Median (Midpoint)	\$770	ISD	\$735	\$750	\$900	\$800	\$1,000	\$1,000	\$675	\$600	\$635	ISD	ISD	\$775
Third Quartile 75%	\$995	ISD	\$1,200	\$800	\$1,213	\$1,000	ISD	ISD	\$825	\$800	\$1,113	ISD	ISD	\$1,150

Filing for an international trademark by Location (Q39i)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	95	5	10	5	8	7	7	3	4	17	5	1	1	14
Mean (Average)	\$1,040	\$1,720	\$972	\$2,049	\$1,473	\$1,114	\$1,071	\$917	\$675	\$743	\$854	ISD	ISD	\$957
First Quartile 25%	\$650	\$800	\$690	\$1,075	\$1,000	\$700	\$500	ISD	\$338	\$500	\$585	ISD	ISD	\$675
Median (Midpoint)	\$900	\$1,000	\$1,000	\$1,500	\$1,100	\$1,250	\$900	\$1,000	\$725	\$750	\$900	ISD	ISD	\$900
Third Quartile 75%	\$1,200	\$3,000	\$1,213	\$3,298	\$2,250	\$1,500	\$1,000	ISD	\$963	\$850	\$1,100	ISD	ISD	\$1,200

Typical Charges: Trademarks by Location

Preparing for a UDRP Petition by Location (Q39j)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	38	1	6	2	4	2	4	1	1	0	4	0	1	4
Mean (Average)	\$3,374	ISD	\$4,855	ISD	\$1,994	ISD	\$2,859	ISD	\$2,844	ISD	\$4,355	ISD	ISD	\$2,625
First Quartile 25%	\$1,500	ISD	\$1,875	ISD	\$656	ISD	\$426	ISD	\$1,750	ISD	\$1,190	ISD	ISD	\$2,125
Median (Midpoint)	\$2,875	ISD	\$3,315	ISD	\$1,500	ISD	\$2,525	ISD	\$2,875	ISD	\$3,500	ISD	ISD	\$2,750
Third Quartile 75%	\$4,223	ISD	\$9,250	ISD	\$3,825	ISD	\$5,625	ISD	\$3,875	ISD	\$8,375	ISD	ISD	\$3,000

Responding to a UDRP Petition by Location (Q39k)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	29	0	4	1	2	3	1	1	1	0	3	0	0	5
Mean (Average)	\$3,087	ISD	\$3,025	ISD	ISD	\$3,295	ISD	ISD	ISD	\$2,519	\$4,307	ISD	ISD	\$4,360
First Quartile 25%	\$1,500	ISD	\$1,750	ISD	ISD	ISD	ISD	ISD	ISD	\$1,538	ISD	ISD	ISD	\$2,500
Median (Midpoint)	\$2,500	ISD	\$2,800	ISD	ISD	\$3,500	ISD	ISD	ISD	\$2,750	\$2,500	ISD	ISD	\$2,800
Third Quartile 75%	\$3,750	ISD	\$4,525	ISD	ISD	ISD	ISD	ISD	ISD	\$3,500	ISD	ISD	ISD	\$7,000

Preparing and Filing Assignments or Other Formal Documents by Location (Q39l)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	107	2	12	6	9	8	6	1	4	24	9	1	1	14
Mean (Average)	\$602	ISD	\$400	\$1,153	\$333	\$436	\$790	ISD	\$368	\$593	\$986	ISD	ISD	\$438
First Quartile 25%	\$250	ISD	\$258	\$250	\$188	\$213	\$335	ISD	\$308	\$250	\$300	ISD	ISD	\$250
Median (Midpoint)	\$350	ISD	\$350	\$413	\$300	\$275	\$500	ISD	\$335	\$340	\$350	ISD	ISD	\$400
Third Quartile 75%	\$500	ISD	\$588	\$1,771	\$470	\$846	\$1,075	ISD	\$460	\$500	\$950	ISD	ISD	\$519

Typical Charges: Trademarks by Type of Practice

Trademark Clearance Search, Analysis, and Opinion by Type of Practice (Q39a)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	137	51	37	23	15	9
Mean (Average)	\$1,585	\$1,196	\$1,438	\$1,600	\$2,760	\$2,350
First Quartile 25%	\$700	\$500	\$650	\$700	\$1,495	\$1,025
Median (Midpoint)	\$1,200	\$900	\$1,200	\$1,500	\$2,500	\$1,500
Third Quartile 75%	\$2,000	\$1,500	\$1,800	\$2,500	\$4,800	\$2,000

Trademark Registration Application (Preparation and Filing) by Type of Practice (Q39b)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	164	60	45	30	16	9
Mean (Average)	\$1,264	\$1,167	\$1,186	\$1,081	\$1,684	\$2,336
First Quartile 25%	\$750	\$694	\$750	\$688	\$813	\$900
Median (Midpoint)	\$1,000	\$1,000	\$1,000	\$875	\$1,225	\$1,325
Third Quartile 75%	\$1,250	\$1,200	\$1,200	\$1,213	\$2,063	\$4,500

Trademark Prosecution (Total, including amendments and interviews but not appeals) by Type of Practice (Q39c)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	133	50	36	21	15	8
Mean (Average)	\$1,520	\$1,128	\$1,328	\$1,894	\$2,717	\$1,481
First Quartile 25%	\$750	\$538	\$713	\$1,000	\$1,800	\$650
Median (Midpoint)	\$1,500	\$1,000	\$1,500	\$1,500	\$2,500	\$1,100
Third Quartile 75%	\$2,000	\$1,650	\$1,675	\$2,250	\$3,600	\$1,425

Typical Charges: Trademarks by Type of Practice

Trademark Statement of Use (Preparation and Filing) by Type of Practice (Q39d)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	142	54	40	24	16	6
Mean (Average)	\$590	\$475	\$606	\$554	\$995	\$600
First Quartile 25%	\$400	\$400	\$400	\$400	\$525	\$175
Median (Midpoint)	\$500	\$488	\$500	\$500	\$763	\$650
Third Quartile 75%	\$696	\$538	\$658	\$699	\$1,200	\$1,000

Trademark Appeal to the Board (Briefed and Argued) by Type of Practice (Q39e)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	53	18	19	9	6	1
Mean (Average)	\$3,873	\$3,541	\$3,733	\$3,437	\$6,517	ISD
First Quartile 25%	\$800	\$464	\$420	\$1,950	\$2,775	ISD
Median (Midpoint)	\$3,000	\$2,700	\$3,000	\$3,500	\$4,500	ISD
Third Quartile 75%	\$5,000	\$4,650	\$5,000	\$5,000	\$13,000	ISD

Trademark Section 8 and 15 Declaration (Preparation and Filing) by Type of Practice (Q39f)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	133	50	38	23	15	4
Mean (Average)	\$672	\$602	\$659	\$603	\$1,007	\$763
First Quartile 25%	\$500	\$450	\$481	\$500	\$750	\$225
Median (Midpoint)	\$600	\$540	\$590	\$550	\$900	\$875
Third Quartile 75%	\$795	\$713	\$750	\$700	\$1,200	\$1,188

Typical Charges: Trademarks by Type of Practice

Trademark Renewal Application (Preparation and Filing) by Type of Practice (Q39g)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	119	41	35	21	15	5
Mean (Average)	\$701	\$585	\$674	\$675	\$1,005	\$1,105
First Quartile 25%	\$500	\$450	\$500	\$500	\$750	\$225
Median (Midpoint)	\$600	\$550	\$650	\$600	\$900	\$750
Third Quartile 75%	\$825	\$700	\$825	\$825	\$1,100	\$2,163

Filing of Foreign Origin Trademark Registration Application Received Ready for Filing by Type of Practice (Q39h)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	84	22	32	18	10	1
Mean (Average)	\$888	\$1,126	\$811	\$686	\$1,007	ISD
First Quartile 25%	\$580	\$500	\$520	\$560	\$750	ISD
Median (Midpoint)	\$770	\$800	\$750	\$625	\$883	ISD
Third Quartile 75%	\$995	\$1,050	\$1,000	\$813	\$1,200	ISD

Filing for an international trademark by Type of Practice (Q39i)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	95	32	31	14	11	5
Mean (Average)	\$1,040	\$1,036	\$999	\$914	\$1,064	\$1,660
First Quartile 25%	\$650	\$681	\$650	\$600	\$600	\$650
Median (Midpoint)	\$900	\$800	\$1,000	\$873	\$1,200	\$1,000
Third Quartile 75%	\$1,200	\$1,000	\$1,200	\$1,275	\$1,200	\$3,000

Typical Charges: Trademarks by Type of Practice

Preparing for a UDRP Petition by Type of Practice (Q39j)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	38	12	12	6	6	2
Mean (Average)	\$3,374	\$2,151	\$3,379	\$3,333	\$6,300	ISD
First Quartile 25%	\$1,500	\$675	\$1,625	\$2,000	\$3,075	ISD
Median (Midpoint)	\$2,875	\$1,750	\$3,000	\$3,250	\$6,750	ISD
Third Quartile 75%	\$4,223	\$2,688	\$4,098	\$4,125	\$9,250	ISD

Responding to a UDRP Petition by Type of Practice (Q39k)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	29	10	13	3	3	0
Mean (Average)	\$3,087	\$1,821	\$3,309	\$3,767	\$5,667	ISD
First Quartile 25%	\$1,500	\$494	\$1,750	ISD	ISD	ISD
Median (Midpoint)	\$2,500	\$1,575	\$3,000	\$2,800	\$3,500	ISD
Third Quartile 75%	\$3,750	\$2,500	\$4,000	ISD	ISD	ISD

Preparing and Filing Assignments or Other Formal Documents by Type of Practice (Q39l)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	107	39	31	17	13	5
Mean (Average)	\$602	\$726	\$463	\$378	\$627	\$1,240
First Quartile 25%	\$250	\$250	\$281	\$275	\$300	\$100
Median (Midpoint)	\$350	\$350	\$350	\$340	\$600	\$250
Third Quartile 75%	\$500	\$500	\$500	\$500	\$875	\$2,875

Typical Charges: US Utility Patents by Location

Original non-provisional utility patent application on invention of minimal complexity, e.g., 10 page specification, 10 claims (Preparation and Filing) by Location (Q40a)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	233	10	13	6	31	16	11	9	12	14	46	17	5	7	36
Mean (Average)	\$8,188	\$11,600	\$8,159	\$7,417	\$7,748	\$8,397	\$7,330	\$7,556	\$8,750	\$7,161	\$7,504	\$8,053	\$6,600	\$10,129	\$9,078
First Quartile 25%	\$6,500	\$5,000	\$6,750	\$5,750	\$5,500	\$5,125	\$6,000	\$6,500	\$8,000	\$5,813	\$6,500	\$7,250	\$5,000	\$7,500	\$7,000
Median (Midpoint)	\$8,000	\$7,250	\$7,500	\$6,750	\$8,000	\$7,750	\$7,000	\$8,000	\$8,750	\$7,500	\$7,100	\$8,000	\$7,000	\$10,900	\$8,000
Third Quartile 75%	\$9,000	\$16,250	\$10,000	\$10,000	\$10,000	\$9,750	\$10,000	\$8,500	\$10,000	\$8,125	\$8,000	\$8,700	\$8,000	\$11,000	\$10,000

Provisional Patent Application (Preparation and Filing) by Location (Q40b)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	228	8	14	8	26	17	11	10	11	13	44	19	6	8	33
Mean (Average)	\$5,531	\$7,688	\$5,676	\$6,409	\$5,954	\$4,965	\$5,145	\$5,350	\$5,445	\$5,908	\$5,011	\$4,454	\$7,917	\$8,634	\$4,882
First Quartile 25%	\$3,000	\$1,500	\$3,500	\$2,500	\$3,375	\$2,000	\$3,500	\$3,750	\$2,000	\$3,750	\$3,000	\$3,000	\$3,000	\$5,250	\$2,950
Median (Midpoint)	\$5,000	\$6,250	\$5,000	\$5,000	\$5,000	\$3,500	\$4,000	\$4,750	\$5,000	\$5,000	\$4,500	\$3,900	\$4,750	\$8,288	\$4,000
Third Quartile 75%	\$7,300	\$13,500	\$8,550	\$7,750	\$8,000	\$6,000	\$8,000	\$7,125	\$7,700	\$8,000	\$6,875	\$5,000	\$11,500	\$9,625	\$5,750

Original utility application, relatively complex biotechnology/chemical (Preparation and Filing) by Location (Q40c)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	102	1	5	4	12	6	4	5	6	6	21	11	1	6	14
Mean (Average)	\$12,986	\$7,000	\$17,000	\$11,500	\$14,308	\$14,333	\$11,250	\$10,060	\$13,667	\$11,000	\$11,964	\$11,273	ISD	\$18,596	\$13,121
First Quartile 25%	\$9,788	\$7,000	\$10,500	\$3,250	\$8,500	\$10,750	\$10,250	\$7,750	\$11,625	\$9,000	\$9,000	\$8,000	ISD	\$12,375	\$9,875
Median (Midpoint)	\$12,000	\$7,000	\$14,000	\$9,500	\$12,250	\$13,500	\$11,500	\$9,800	\$13,250	\$11,000	\$12,000	\$12,500	ISD	\$16,538	\$12,000
Third Quartile 75%	\$15,000	\$7,000	\$25,000	\$21,750	\$20,000	\$18,500	\$12,000	\$12,500	\$15,750	\$12,750	\$14,500	\$15,000	ISD	\$26,250	\$15,500

Typical Charges: US Utility Patents by Location

Original utility application, relatively complex electrical/computer (Preparation and Filing) by Location (Q40d)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South- east	Other South- east	Chicago CMSA	Minne- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	179	7	11	3	21	11	9	8	8	7	34	16	4	9	31
Mean (Average)	\$12,183	\$17,857	\$12,445	\$3,425	\$12,289	\$10,409	\$10,108	\$16,813	\$10,594	\$10,429	\$10,632	\$11,302	\$14,375	\$15,569	\$13,315
First Quartile 25%	\$8,500	\$7,000	\$10,000	ISD	\$9,250	\$7,500	\$7,750	\$8,125	\$8,563	\$8,500	\$8,375	\$8,500	\$8,375	\$11,250	\$9,000
Median (Midpoint)	\$11,000	\$15,000	\$12,000	\$3,000	\$12,000	\$11,000	\$10,000	\$9,250	\$12,000	\$9,000	\$10,000	\$11,950	\$9,750	\$14,000	\$11,000
Third Quartile 75%	\$14,000	\$20,000	\$14,000	ISD	\$16,000	\$12,000	\$12,500	\$25,500	\$12,000	\$13,000	\$12,000	\$14,375	\$25,000	\$19,810	\$15,000

Original utility application, relatively complex mechanical (Preparation and Filing) by Location (Q40e)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South- east	Other South- east	Chicago CMSA	Minne- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	189	6	11	6	19	14	10	11	8	11	47	10	3	5	28
Mean (Average)	\$10,237	\$9,250	\$11,445	\$7,546	\$11,604	\$9,571	\$8,948	\$10,636	\$10,969	\$10,045	\$9,389	\$8,693	\$8,833	\$16,225	\$11,180
First Quartile 25%	\$8,000	\$6,000	\$10,000	\$3,819	\$8,000	\$7,500	\$6,000	\$7,500	\$10,000	\$8,500	\$8,000	\$7,500	ISD	\$12,063	\$9,100
Median (Midpoint)	\$10,000	\$6,250	\$10,500	\$6,500	\$9,000	\$8,500	\$8,988	\$10,000	\$10,625	\$10,000	\$9,500	\$8,966	\$8,500	\$15,000	\$10,000
Third Quartile 75%	\$11,500	\$13,750	\$14,000	\$12,750	\$14,000	\$11,250	\$12,000	\$10,500	\$12,000	\$12,000	\$10,000	\$10,250	ISD	\$21,000	\$11,750

Patent application amendment/argument of minimal complexity (Preparation and Filing) by Location (Q40f)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South- east	Other South- east	Chicago CMSA	Minne- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	229	8	12	8	26	18	11	10	11	13	45	15	5	9	38
Mean (Average)	\$2,364	\$2,125	\$2,483	\$2,484	\$2,431	\$2,781	\$2,182	\$3,050	\$2,495	\$2,095	\$1,930	\$1,744	\$1,700	\$2,658	\$2,813
First Quartile 25%	\$1,500	\$1,125	\$1,625	\$1,775	\$1,575	\$1,238	\$1,000	\$1,200	\$1,800	\$1,800	\$1,500	\$1,000	\$1,250	\$1,500	\$1,500
Median (Midpoint)	\$2,000	\$2,000	\$2,500	\$2,500	\$2,500	\$2,650	\$2,000	\$2,250	\$2,500	\$2,000	\$2,000	\$1,500	\$1,500	\$2,725	\$2,000
Third Quartile 75%	\$3,000	\$3,000	\$3,750	\$3,000	\$3,625	\$3,625	\$3,000	\$5,000	\$3,000	\$2,500	\$2,500	\$2,500	\$2,250	\$3,850	\$3,000

Typical Charges: US Utility Patents by Location

Patent application amendment/argument, relatively complex, biotechnology/chemical (Preparation and Filing) by Location (Q40g)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	112	1	9	5	16	7	5	5	6	18	10	1	6	17
Mean (Average)	\$3,972	ISD	\$3,689	\$3,295	\$5,169	\$3,786	\$3,039	\$3,260	\$4,667	\$3,779	\$3,090	ISD	\$5,475	\$4,065
First Quartile 25%	\$2,800	ISD	\$2,400	\$1,263	\$3,000	\$2,000	\$2,000	\$2,500	\$3,875	\$2,425	\$2,425	ISD	\$3,475	\$3,000
Median (Midpoint)	\$3,500	ISD	\$3,000	\$3,000	\$3,750	\$3,500	\$2,995	\$2,800	\$4,750	\$2,988	\$3,000	ISD	\$4,725	\$3,500
Third Quartile 75%	\$5,000	ISD	\$4,500	\$5,475	\$6,000	\$5,000	\$4,100	\$4,250	\$5,250	\$5,000	\$3,500	ISD	\$7,375	\$4,750

Patent application amendment/argument, relatively complex, electrical computer (Preparation and Filing) by Location (Q40h)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	181	9	11	3	21	11	9	8	7	34	15	4	8	33
Mean (Average)	\$3,935	\$5,256	\$3,564	\$1,908	\$3,440	\$3,741	\$3,566	\$6,125	\$3,475	\$3,079	\$4,210	\$3,200	\$4,863	\$4,755
First Quartile 25%	\$2,500	\$2,000	\$2,500	ISD	\$2,500	\$2,900	\$2,200	\$2,625	\$2,475	\$2,500	\$2,200	\$2,500	\$3,600	\$2,950
Median (Midpoint)	\$3,500	\$3,000	\$3,000	\$2,000	\$3,000	\$3,500	\$4,200	\$4,250	\$3,500	\$3,000	\$3,500	\$2,650	\$4,453	\$3,500
Third Quartile 75%	\$4,000	\$5,750	\$4,500	ISD	\$4,125	\$4,000	\$4,750	\$10,625	\$4,000	\$3,525	\$3,500	\$4,450	\$6,500	\$4,500

Patent application amendment/argument, relatively complex, mechanical (Preparation and Filing) by Location (Q40i)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	182	4	9	5	21	16	8	10	7	44	11	4	6	27
Mean (Average)	\$3,475	\$7,500	\$3,437	\$3,340	\$3,055	\$3,084	\$3,412	\$4,730	\$3,671	\$2,851	\$3,109	\$3,200	\$5,810	\$3,911
First Quartile 25%	\$2,500	\$2,250	\$2,375	\$2,625	\$2,500	\$2,000	\$2,275	\$2,500	\$3,000	\$2,500	\$2,200	\$2,500	\$4,270	\$2,900
Median (Midpoint)	\$3,000	\$4,000	\$3,000	\$3,450	\$2,500	\$3,000	\$3,498	\$3,250	\$3,500	\$2,900	\$3,500	\$2,650	\$5,000	\$3,000
Third Quartile 75%	\$3,800	\$16,250	\$4,750	\$4,000	\$3,725	\$3,725	\$4,200	\$5,625	\$4,000	\$3,500	\$3,500	\$4,450	\$7,125	\$4,000

Typical Charges: US Utility Patents by Location

Appeal to Board in utility patent application without oral argument by Location (Q40j)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	147	5	9	3	18	13	5	4	9	8	30	13	4	3	23
Mean (Average)	\$5,269	\$6,400	\$5,889	\$7,000	\$5,225	\$6,865	\$3,800	\$4,000	\$4,800	\$5,038	\$4,974	\$4,491	\$4,125	\$8,013	\$5,159
First Quartile 25%	\$3,800	\$3,500	\$3,750	ISD	\$3,000	\$4,500	\$2,750	\$2,500	\$3,600	\$3,850	\$3,928	\$3,500	\$3,000	ISD	\$4,000
Median (Midpoint)	\$5,000	\$5,000	\$5,000	\$6,000	\$5,000	\$5,000	\$4,000	\$3,750	\$5,000	\$4,500	\$5,000	\$4,380	\$4,000	\$6,540	\$5,000
Third Quartile 75%	\$6,000	\$10,000	\$7,250	ISD	\$6,500	\$8,000	\$4,750	\$5,750	\$5,750	\$5,000	\$5,625	\$6,000	\$5,375	ISD	\$6,000

Appeal to Board in utility patent application with oral argument by Location (Q40k)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	68	2	6	2	12	7	3	0	4	1	14	6	0	1	10
Mean (Average)	\$9,355	ISD	\$8,358	ISD	\$8,542	\$13,000	\$8,167	ISD	\$7,750	ISD	\$8,094	\$9,917	ISD	ISD	\$9,790
First Quartile 25%	\$6,125	ISD	\$3,850	ISD	\$5,250	\$7,000	ISD	ISD	\$6,375	ISD	\$5,750	\$6,625	ISD	ISD	\$6,725
Median (Midpoint)	\$8,000	ISD	\$8,500	ISD	\$8,000	\$8,500	\$9,000	ISD	\$8,000	ISD	\$7,250	\$9,500	ISD	ISD	\$8,000
Third Quartile 75%	\$11,000	ISD	\$13,188	ISD	\$10,500	\$25,000	ISD	ISD	\$8,875	ISD	\$9,736	\$15,000	ISD	ISD	\$10,650

Issuing an allowed application (All post-allowance activity) by Location (Q40l)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	207	8	11	9	25	17	8	9	10	8	46	15	5	7	29
Mean (Average)	\$1,085	\$2,975	\$1,084	\$1,315	\$857	\$1,503	\$906	\$1,128	\$1,495	\$1,320	\$749	\$925	\$680	\$1,201	\$933
First Quartile 25%	\$500	\$450	\$500	\$475	\$500	\$390	\$550	\$525	\$563	\$500	\$500	\$750	\$400	\$500	\$500
Median (Midpoint)	\$750	\$775	\$700	\$750	\$750	\$500	\$850	\$700	\$900	\$665	\$725	\$850	\$800	\$1,000	\$1,000
Third Quartile 75%	\$1,000	\$7,750	\$1,500	\$2,250	\$1,000	\$1,000	\$1,388	\$775	\$1,025	\$2,481	\$900	\$1,200	\$900	\$1,600	\$1,200

Typical Charges: US Utility Patents by Location

Ex parte re-exam by Location (Q40m)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	50	1	5	2	6	3	2	0	4	0	7	7	1	1	11
Mean (Average)	\$12,596	ISD	\$15,000	ISD	\$20,996	\$15,167	ISD	ISD	\$7,950	ISD	\$9,429	\$8,060	ISD	ISD	\$9,532
First Quartile 25%	\$3,000	ISD	\$5,200	ISD	\$6,119	ISD	ISD	ISD	\$1,850	ISD	\$3,000	\$1,000	ISD	ISD	\$2,000
Median (Midpoint)	\$10,000	ISD	\$18,000	ISD	\$18,750	\$8,000	ISD	ISD	\$8,000	ISD	\$11,500	\$3,000	ISD	ISD	\$10,000
Third Quartile 75%	\$15,750	ISD	\$23,300	ISD	\$35,000	ISD	ISD	ISD	\$14,000	ISD	\$12,500	\$15,000	ISD	ISD	\$14,000

Paying a Maintenance Fee by Location (Q40n)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	170	7	9	7	14	15	10	9	8	7	37	14	4	3	26
Mean (Average)	\$439	\$1,613	\$343	\$1,228	\$321	\$413	\$328	\$419	\$414	\$310	\$306	\$339	\$275	\$401	\$386
First Quartile 25%	\$250	\$250	\$250	\$275	\$225	\$250	\$200	\$213	\$289	\$250	\$225	\$275	\$113	ISD	\$300
Median (Midpoint)	\$333	\$500	\$300	\$500	\$363	\$290	\$325	\$350	\$450	\$300	\$300	\$325	\$175	\$400	\$375
Third Quartile 75%	\$404	\$3,000	\$445	\$1,500	\$400	\$400	\$463	\$600	\$500	\$340	\$400	\$388	\$538	ISD	\$439

Utility Patent Novelty Search, Analysis, and Opinion by Location (Q40o)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	153	7	7	6	15	12	9	8	10	6	35	12	1	2	23
Mean (Average)	\$3,645	\$8,286	\$5,529	\$8,146	\$3,533	\$2,521	\$1,900	\$4,800	\$4,090	\$3,750	\$2,512	\$2,891	ISD	ISD	\$3,522
First Quartile 25%	\$1,550	\$3,000	\$2,000	\$444	\$1,500	\$1,625	\$1,000	\$1,250	\$2,000	\$2,000	\$1,500	\$690	ISD	ISD	\$1,500
Median (Midpoint)	\$2,500	\$5,000	\$2,000	\$4,050	\$2,500	\$2,500	\$2,000	\$2,050	\$2,750	\$2,500	\$2,500	\$2,500	ISD	ISD	\$2,000
Third Quartile 75%	\$3,500	\$15,000	\$3,200	\$15,000	\$4,000	\$3,375	\$2,500	\$2,875	\$4,250	\$5,125	\$3,000	\$4,750	ISD	ISD	\$3,200

Typical Charges: US Utility Patents by Location

Validity/Invalidity Only Opinion, per patent by Location (Q40p)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	130	4	8	5	16	10	7	4	10	6	28	9	1	2	20
Mean (Average)	\$13,663	\$16,125	\$19,450	\$9,300	\$11,563	\$13,550	\$9,929	\$6,375	\$14,100	\$11,500	\$11,054	\$27,444	ISD	ISD	\$12,030
First Quartile 25%	\$7,875	\$4,875	\$8,000	\$3,250	\$6,875	\$9,750	\$7,000	\$3,125	\$10,750	\$8,000	\$6,125	\$15,000	ISD	ISD	\$9,250
Median (Midpoint)	\$10,500	\$13,500	\$10,000	\$5,000	\$9,500	\$10,000	\$7,500	\$6,500	\$15,000	\$10,000	\$10,000	\$20,000	ISD	ISD	\$12,000
Third Quartile 75%	\$15,000	\$30,000	\$22,900	\$17,500	\$15,000	\$15,750	\$14,000	\$9,500	\$16,250	\$15,750	\$15,000	\$37,500	ISD	ISD	\$14,750

Infringement/Non-Infringement Only Opinion, per patent by Location (Q40q)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	146	5	8	5	17	12	6	6	10	6	33	11	1	3	23
Mean (Average)	\$12,627	\$13,000	\$18,688	\$13,600	\$14,294	\$10,750	\$8,083	\$9,667	\$11,600	\$11,083	\$9,121	\$24,045	ISD	\$32,333	\$9,983
First Quartile 25%	\$6,750	\$6,500	\$8,000	\$4,000	\$9,250	\$4,625	\$4,875	\$2,375	\$9,500	\$8,625	\$5,000	\$12,500	ISD	ISD	\$5,000
Median (Midpoint)	\$10,000	\$10,000	\$9,000	\$15,000	\$10,000	\$10,000	\$7,750	\$6,250	\$11,500	\$10,000	\$8,000	\$25,000	ISD	\$20,000	\$10,000
Third Quartile 75%	\$15,000	\$21,000	\$22,125	\$22,500	\$16,500	\$15,000	\$12,625	\$18,250	\$15,000	\$13,500	\$15,000	\$30,000	ISD	ISD	\$12,000

Combination Validity and Infringement, per patent by Location (Q40r)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	115	3	5	5	12	8	5	2	9	5	30	9	1	2	19
Mean (Average)	\$18,921	\$24,000	\$18,950	\$12,855	\$22,280	\$22,469	\$12,100	ISD	\$20,722	\$16,100	\$14,670	\$38,658	ISD	ISD	\$17,516
First Quartile 25%	\$12,000	ISD	\$12,500	\$1,638	\$11,250	\$15,000	\$6,250	ISD	\$15,250	\$13,750	\$7,500	\$23,750	ISD	ISD	\$14,000
Median (Midpoint)	\$15,000	\$20,000	\$15,000	\$6,000	\$17,500	\$21,375	\$15,000	ISD	\$20,000	\$15,000	\$15,000	\$30,000	ISD	ISD	\$15,000
Third Quartile 75%	\$25,000	ISD	\$27,375	\$27,500	\$33,750	\$25,000	\$16,500	ISD	\$25,000	\$19,000	\$20,000	\$62,500	ISD	ISD	\$20,000

Typical Charges: US Utility Patents by Location

Preparing and filing Information Disclosure Statement (IDS), less than 50 references by Location (Q40s)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	197	6	11	7	27	13	7	8	10	9	43	17	5	7	27
Mean (Average)	\$473	\$675	\$471	\$700	\$535	\$458	\$264	\$619	\$475	\$410	\$351	\$696	\$360	\$480	\$422
First Quartile 25%	\$290	\$288	\$350	\$275	\$315	\$250	\$150	\$275	\$300	\$250	\$250	\$325	\$200	\$350	\$250
Median (Midpoint)	\$360	\$450	\$360	\$500	\$400	\$350	\$250	\$550	\$500	\$340	\$300	\$425	\$400	\$400	\$400
Third Quartile 75%	\$500	\$950	\$600	\$1,000	\$500	\$500	\$350	\$850	\$525	\$500	\$400	\$975	\$500	\$750	\$500

Preparing and filing Information Disclosure Statement (IDS), more than 50 references by Location (Q40t)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	151	4	8	8	18	12	6	6	7	7	33	12	3	6	21
Mean (Average)	\$781	\$1,238	\$845	\$1,156	\$691	\$583	\$500	\$1,083	\$757	\$736	\$560	\$1,219	\$833	\$1,120	\$726
First Quartile 25%	\$450	\$713	\$395	\$275	\$403	\$313	\$350	\$538	\$500	\$400	\$375	\$531	ISD	\$400	\$475
Median (Midpoint)	\$550	\$875	\$625	\$750	\$550	\$500	\$475	\$725	\$750	\$450	\$500	\$750	\$1,000	\$759	\$600
Third Quartile 75%	\$1,000	\$2,125	\$1,375	\$2,000	\$1,000	\$938	\$588	\$1,500	\$1,000	\$1,000	\$600	\$1,938	ISD	\$2,125	\$1,000

Reference management (typical portfolio size) by Location (Q40u)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	33	1	2	2	2	4	0	1	3	1	6	5	0	0	6
Mean (Average)	\$780	ISD	ISD	ISD	ISD	\$850	ISD	ISD	\$700	ISD	\$683	\$1,144	ISD	ISD	\$1,050
First Quartile 25%	\$350	ISD	ISD	ISD	ISD	\$550	ISD	ISD	ISD	ISD	\$438	\$235	ISD	ISD	\$700
Median (Midpoint)	\$600	ISD	ISD	ISD	ISD	\$1,000	ISD	ISD	\$600	ISD	\$550	\$750	ISD	ISD	\$1,000
Third Quartile 75%	\$1,000	ISD	ISD	ISD	ISD	\$1,000	ISD	ISD	ISD	ISD	\$938	\$2,250	ISD	ISD	\$1,400

Typical Charges: US Utility Patents by Location

Patent Term Adjustment calculation by Location (Q40v)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South- east	Other South- east	Chicago CMSA	Minne- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	60	1	6	3	1	5	1	5	1	12	7	1	0	14
Mean (Average)	\$428	\$383	\$1,092	ISD	\$363	\$325	ISD	\$530	ISD	\$365	\$493	ISD	ISD	\$371
First Quartile 25%	\$250	ISD	ISD	ISD	ISD	\$150	ISD	\$325	ISD	\$231	\$300	ISD	ISD	\$200
Median (Midpoint)	\$400	ISD	\$1,000	ISD	\$350	\$400	ISD	\$500	ISD	\$425	\$350	ISD	ISD	\$325
Third Quartile 75%	\$500	ISD	\$480	ISD	ISD	\$463	ISD	\$750	ISD	\$500	\$500	ISD	ISD	\$500

Formalities, including preparing and filing formal declarations, assignments, and powers of attorney, responding to pre-examination notices, and preparing papers to make corrections by Location (Q40w)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South- east	Other South- east	Chicago CMSA	Minne- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	139	3	10	7	18	5	8	8	5	29	9	4	4	19
Mean (Average)	\$535	\$927	\$455	\$1,082	\$477	\$560	\$778	\$463	\$402	\$456	\$706	\$575	\$403	\$489
First Quartile 25%	\$300	ISD	\$250	\$275	\$238	\$225	\$156	\$350	\$275	\$300	\$325	\$175	\$203	\$300
Median (Midpoint)	\$400	\$500	\$380	\$800	\$333	\$500	\$325	\$500	\$330	\$450	\$400	\$600	\$307	\$425
Third Quartile 75%	\$600	ISD	\$555	\$1,500	\$600	\$925	\$1,125	\$500	\$565	\$550	\$1,350	\$950	\$700	\$665

Preparing and filing formal drawings by Location (Q40x)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South- east	Other South- east	Chicago CMSA	Minne- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	98	3	6	5	7	4	5	7	4	19	9	1	1	16
Mean (Average)	\$727	\$1,213	\$616	\$1,215	\$759	\$528	\$1,060	\$600	\$308	\$637	\$789	ISD	ISD	\$730
First Quartile 25%	\$350	ISD	\$319	\$538	\$300	\$108	\$350	\$300	\$113	\$400	\$425	ISD	ISD	\$400
Median (Midpoint)	\$600	\$1,000	\$610	\$1,500	\$750	\$275	\$600	\$599	\$225	\$500	\$750	ISD	ISD	\$663
Third Quartile 75%	\$1,000	ISD	\$1,000	\$1,750	\$800	\$1,200	\$2,000	\$900	\$585	\$800	\$1,100	ISD	ISD	\$1,000

Typical Charges: US Utility Patents by Location

Preparing for and conducting examiner interview by Location (Q40y)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	182	7	8	7	25	17	6	6	10	8	39	13	5	5	26
Mean (Average)	\$1,261	\$1,904	\$1,513	\$1,425	\$1,396	\$1,591	\$1,213	\$943	\$1,330	\$669	\$1,179	\$1,394	\$566	\$1,044	\$1,090
First Quartile 25%	\$523	\$500	\$563	\$500	\$500	\$400	\$369	\$478	\$675	\$206	\$800	\$500	\$450	\$909	\$688
Median (Midpoint)	\$1,000	\$1,000	\$975	\$1,200	\$1,000	\$1,200	\$750	\$775	\$1,100	\$525	\$1,000	\$1,000	\$530	\$1,000	\$950
Third Quartile 75%	\$1,500	\$2,000	\$1,875	\$2,500	\$1,500	\$1,500	\$1,800	\$1,400	\$1,750	\$920	\$1,500	\$1,750	\$700	\$1,200	\$1,213

Providing a continuation recommendation (including proposed claim strategy) by Location (Q40z)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	156	5	7	6	20	10	6	7	6	8	34	14	6	7	20
Mean (Average)	\$1,459	\$3,300	\$1,799	\$1,796	\$1,698	\$1,935	\$1,491	\$1,057	\$1,258	\$1,544	\$1,089	\$1,129	\$1,017	\$2,062	\$1,244
First Quartile 25%	\$525	\$1,000	\$500	\$819	\$650	\$425	\$336	\$500	\$875	\$1,000	\$500	\$500	\$575	\$436	\$525
Median (Midpoint)	\$1,000	\$2,000	\$1,440	\$1,250	\$1,100	\$925	\$1,100	\$1,000	\$1,375	\$1,650	\$1,000	\$1,000	\$1,000	\$900	\$825
Third Quartile 75%	\$1,738	\$6,250	\$2,000	\$3,250	\$1,500	\$1,875	\$2,550	\$2,000	\$1,575	\$2,000	\$1,500	\$1,500	\$1,250	\$3,300	\$2,000

Typical Charges: US Utility Patents by Type of Practice

Original (not divisional, continuation, or CIP) non-provisional utility patent application on invention of minimal complexity, e.g., 10 page specification, 10 claims (Preparation and Filing) by Type of Practice (Q40a)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	233	59	57	45	42	25
Mean (Average)	\$8,188	\$7,091	\$7,561	\$8,616	\$10,058	\$8,712
First Quartile 25%	\$6,500	\$5,500	\$6,000	\$7,000	\$7,500	\$7,250
Median (Midpoint)	\$8,000	\$7,000	\$7,500	\$7,500	\$9,500	\$8,000
Third Quartile 75%	\$9,000	\$8,000	\$8,500	\$8,500	\$12,250	\$9,250

Provisional Patent Application (Preparation and Filing) by Type of Practice (Q40b)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	228	59	55	46	42	22
Mean (Average)	\$5,531	\$4,282	\$4,857	\$5,502	\$7,307	\$7,127
First Quartile 25%	\$3,000	\$2,500	\$3,000	\$3,500	\$3,750	\$2,000
Median (Midpoint)	\$5,000	\$3,500	\$5,000	\$4,750	\$6,750	\$6,750
Third Quartile 75%	\$7,300	\$5,000	\$6,500	\$7,425	\$9,250	\$10,000

Original utility application, relatively complex biotechnology/chemical (Preparation and Filing) by Type of Practice (Q40c)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	102	25	28	20	18	9
Mean (Average)	\$12,986	\$11,120	\$11,931	\$12,010	\$17,875	\$12,722
First Quartile 25%	\$9,788	\$7,750	\$8,625	\$10,000	\$14,250	\$10,500
Median (Midpoint)	\$12,000	\$12,000	\$10,250	\$11,500	\$15,000	\$12,000
Third Quartile 75%	\$15,000	\$15,000	\$14,000	\$13,000	\$21,250	\$14,000

Typical Charges: US Utility Patents by Type of Practice

Original utility application, relatively complex electrical/computer (Preparation and Filing) by Type of Practice (Q40d)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	179	42	44	42	25	24
Mean (Average)	\$12,183	\$10,088	\$11,696	\$12,615	\$14,160	\$14,021
First Quartile 25%	\$8,500	\$7,475	\$8,125	\$9,500	\$10,000	\$8,500
Median (Midpoint)	\$11,000	\$10,000	\$10,000	\$12,000	\$12,000	\$10,000
Third Quartile 75%	\$14,000	\$12,000	\$12,375	\$13,250	\$17,750	\$16,625

Original utility application, relatively complex mechanical (Preparation and Filing) by Type of Practice (Q40e)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	189	42	52	43	29	19
Mean (Average)	\$10,237	\$9,148	\$10,136	\$10,187	\$12,483	\$9,895
First Quartile 25%	\$8,000	\$7,500	\$7,625	\$8,500	\$8,750	\$7,500
Median (Midpoint)	\$10,000	\$9,500	\$10,000	\$10,000	\$10,000	\$8,500
Third Quartile 75%	\$11,500	\$11,000	\$12,000	\$11,000	\$14,000	\$12,000

Patent application amendment/argument of minimal complexity (Preparation and Filing) by Type of Practice (Q40f)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	229	55	59	48	39	24
Mean (Average)	\$2,364	\$1,937	\$2,458	\$2,111	\$2,808	\$2,983
First Quartile 25%	\$1,500	\$1,000	\$1,500	\$1,500	\$2,000	\$1,500
Median (Midpoint)	\$2,000	\$1,800	\$2,200	\$2,000	\$2,500	\$2,400
Third Quartile 75%	\$3,000	\$2,500	\$3,000	\$2,500	\$3,000	\$3,375

Typical Charges: US Utility Patents by Type of Practice

Patent application amendment/argument, relatively complex, biotechnology/chemical (Preparation and Filing) by Type of Practice (Q40g)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	112	33	31	21	18	8
Mean (Average)	\$3,972	\$3,558	\$3,533	\$3,431	\$5,806	\$4,425
First Quartile 25%	\$2,800	\$2,500	\$2,500	\$2,500	\$3,500	\$3,100
Median (Midpoint)	\$3,500	\$3,500	\$3,000	\$3,000	\$5,000	\$3,500
Third Quartile 75%	\$5,000	\$4,100	\$4,500	\$4,000	\$8,000	\$5,750

Patent application amendment/argument, relatively complex, electrical computer (Preparation and Filing) by Type of Practice (Q40h)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	181	42	43	44	26	24
Mean (Average)	\$3,935	\$3,511	\$4,151	\$3,906	\$4,046	\$4,242
First Quartile 25%	\$2,500	\$2,274	\$2,250	\$2,800	\$3,375	\$2,500
Median (Midpoint)	\$3,500	\$3,000	\$3,450	\$3,100	\$3,950	\$3,450
Third Quartile 75%	\$4,000	\$4,000	\$4,000	\$3,950	\$5,000	\$4,625

Patent application amendment/argument, relatively complex, mechanical (Preparation and Filing) by Type of Practice (Q40i)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	182	42	51	42	27	16
Mean (Average)	\$3,475	\$3,158	\$3,603	\$3,307	\$3,722	\$4,069
First Quartile 25%	\$2,500	\$2,500	\$2,250	\$2,500	\$2,800	\$2,500
Median (Midpoint)	\$3,000	\$3,000	\$3,000	\$2,948	\$3,500	\$2,750
Third Quartile 75%	\$3,800	\$4,000	\$3,500	\$3,500	\$5,000	\$5,000

Typical Charges: US Utility Patents by Type of Practice

Appeal to Board in utility patent application without oral argument by Type of Practice (Q40j)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	147	32	34	39	28	12
Mean (Average)	\$5,269	\$4,660	\$5,576	\$4,798	\$6,321	\$4,979
First Quartile 25%	\$3,800	\$3,550	\$3,000	\$4,000	\$4,625	\$2,625
Median (Midpoint)	\$5,000	\$4,750	\$5,000	\$5,000	\$5,000	\$5,000
Third Quartile 75%	\$6,000	\$5,500	\$6,135	\$5,500	\$7,750	\$5,375

Appeal to Board in utility patent application with oral argument by Type of Practice (Q40k)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	68	12	21	17	14	4
Mean (Average)	\$9,355	\$9,610	\$8,973	\$9,082	\$10,536	\$7,625
First Quartile 25%	\$6,125	\$6,250	\$5,250	\$6,250	\$6,750	\$5,625
Median (Midpoint)	\$8,000	\$9,658	\$8,000	\$8,000	\$8,000	\$8,000
Third Quartile 75%	\$11,000	\$10,750	\$11,500	\$12,550	\$12,750	\$9,250

Issuing an allowed application (All post-allowance activity) by Type of Practice (Q40l)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	207	58	51	45	36	14
Mean (Average)	\$1,085	\$843	\$824	\$1,075	\$1,763	\$1,455
First Quartile 25%	\$500	\$500	\$500	\$600	\$800	\$475
Median (Midpoint)	\$750	\$608	\$700	\$750	\$1,000	\$675
Third Quartile 75%	\$1,000	\$1,000	\$1,000	\$1,000	\$1,575	\$1,150

Typical Charges: US Utility Patents by Type of Practice

Ex parte re-exam by Type of Practice (Q40m)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	50	7	15	13	11	1
Mean (Average)	\$12,596	\$5,425	\$8,666	\$11,515	\$25,000	ISD
First Quartile 25%	\$3,000	\$1,000	\$800	\$6,500	\$15,000	ISD
Median (Midpoint)	\$10,000	\$4,000	\$8,000	\$12,500	\$20,000	ISD
Third Quartile 75%	\$15,750	\$10,000	\$14,000	\$15,000	\$40,000	ISD

Paying a Maintenance Fee by Type of Practice (Q40n)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	170	52	45	37	20	13
Mean (Average)	\$439	\$441	\$351	\$448	\$528	\$602
First Quartile 25%	\$250	\$255	\$250	\$225	\$300	\$60
Median (Midpoint)	\$333	\$350	\$327	\$300	\$425	\$300
Third Quartile 75%	\$404	\$426	\$400	\$363	\$500	\$500

Utility Patent Novelty Search, Analysis, and Opinion by Type of Practice (Q40o)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	153	35	42	37	26	9
Mean (Average)	\$3,645	\$1,953	\$4,209	\$4,046	\$4,159	\$4,541
First Quartile 25%	\$1,550	\$1,300	\$1,875	\$2,000	\$2,500	\$1,000
Median (Midpoint)	\$2,500	\$2,000	\$2,500	\$2,500	\$3,250	\$1,500
Third Quartile 75%	\$3,500	\$2,500	\$4,000	\$3,350	\$5,000	\$9,250

Typical Charges: US Utility Patents by Type of Practice

Validity/Invalidity Only Opinion, per patent by Type of Practice (Q40p)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	130	29	27	34	29	7
Mean (Average)	\$13,663	\$9,845	\$11,244	\$13,003	\$21,328	\$13,286
First Quartile 25%	\$7,875	\$5,000	\$6,500	\$8,000	\$11,000	\$8,000
Median (Midpoint)	\$10,500	\$8,000	\$10,000	\$10,000	\$15,000	\$15,000
Third Quartile 75%	\$15,000	\$15,000	\$15,000	\$15,000	\$22,500	\$15,000

Infringement/Non-Infringement Only Opinion, per patent by Type of Practice (Q40q)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	146	32	30	37	34	8
Mean (Average)	\$12,627	\$7,656	\$10,950	\$11,462	\$19,838	\$13,375
First Quartile 25%	\$6,750	\$3,000	\$7,500	\$6,750	\$10,000	\$10,500
Median (Midpoint)	\$10,000	\$6,500	\$10,000	\$10,000	\$15,000	\$15,000
Third Quartile 75%	\$15,000	\$11,500	\$13,875	\$12,000	\$25,000	\$15,000

Combination Validity and Infringement, per patent by Type of Practice (Q40r)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	115	23	28	33	25	5
Mean (Average)	\$18,921	\$14,950	\$14,725	\$17,736	\$28,460	\$20,600
First Quartile 25%	\$12,000	\$6,000	\$8,500	\$10,500	\$17,500	\$16,500
Median (Midpoint)	\$15,000	\$15,000	\$15,000	\$15,000	\$25,000	\$20,000
Third Quartile 75%	\$25,000	\$20,000	\$18,000	\$19,150	\$32,500	\$25,000

Typical Charges: US Utility Patents by Type of Practice

Preparing and filing Information Disclosure Statement (IDS), less than 50 references by Type of Practice (Q40s)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	197	48	49	47	35	14
Mean (Average)	\$473	\$521	\$485	\$425	\$497	\$380
First Quartile 25%	\$290	\$263	\$300	\$250	\$300	\$250
Median (Midpoint)	\$360	\$395	\$350	\$350	\$435	\$325
Third Quartile 75%	\$500	\$575	\$500	\$500	\$500	\$500

Preparing and filing Information Disclosure Statement (IDS), more than 50 references by Type of Practice (Q40t)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	151	30	43	36	29	10
Mean (Average)	\$781	\$812	\$763	\$761	\$821	\$672
First Quartile 25%	\$450	\$450	\$400	\$450	\$450	\$241
Median (Midpoint)	\$550	\$575	\$600	\$525	\$500	\$425
Third Quartile 75%	\$1,000	\$925	\$1,000	\$1,000	\$1,000	\$1,000

Reference management (typical portfolio size) by Type of Practice (Q40u)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	33	2	14	7	5	4
Mean (Average)	\$780	ISD	\$589	\$936	\$1,350	\$413
First Quartile 25%	\$350	ISD	\$279	\$500	\$875	\$288
Median (Midpoint)	\$600	ISD	\$463	\$850	\$1,000	\$450
Third Quartile 75%	\$1,000	ISD	\$1,000	\$1,200	\$2,000	\$500

Typical Charges: US Utility Patents by Type of Practice

Patent Term Adjustment calculation by Type of Practice (Q40v)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	60	16	17	16	9	2
Mean (Average)	\$428	\$395	\$361	\$505	\$497	ISD
First Quartile 25%	\$250	\$200	\$263	\$300	\$238	ISD
Median (Midpoint)	\$400	\$475	\$350	\$400	\$350	ISD
Third Quartile 75%	\$500	\$500	\$400	\$500	\$750	ISD

Formalities, including preparing and filing formal declarations, assignments, and powers of attorney, responding to pre-examination notices, and preparing papers to make corrections by Type of Practice (Q40w)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	139	40	37	32	22	5
Mean (Average)	\$535	\$592	\$522	\$448	\$552	\$600
First Quartile 25%	\$300	\$300	\$250	\$263	\$300	\$500
Median (Midpoint)	\$400	\$400	\$365	\$350	\$450	\$500
Third Quartile 75%	\$600	\$738	\$710	\$450	\$638	\$750

Preparing and filing formal drawings by Type of Practice (Q40x)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	98	24	27	26	12	8
Mean (Average)	\$727	\$665	\$556	\$738	\$929	\$1,219
First Quartile 25%	\$350	\$400	\$300	\$338	\$375	\$813
Median (Midpoint)	\$600	\$600	\$500	\$653	\$700	\$1,000
Third Quartile 75%	\$1,000	\$975	\$750	\$1,000	\$1,425	\$1,500

Typical Charges: US Utility Patents by Type of Practice

Preparing for and conducting examiner interview by Type of Practice (Q40y)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	182	47	43	44	35	10
Mean (Average)	\$1,261	\$1,307	\$1,021	\$1,095	\$1,767	\$1,245
First Quartile 25%	\$523	\$530	\$500	\$525	\$1,000	\$500
Median (Midpoint)	\$1,000	\$1,000	\$800	\$800	\$1,200	\$1,000
Third Quartile 75%	\$1,500	\$1,500	\$1,200	\$1,200	\$2,000	\$2,000

Providing a continuation recommendation (including proposed claim strategy) by Type of Practice (Q40z)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	156	35	38	37	29	14
Mean (Average)	\$1,459	\$1,194	\$1,042	\$1,476	\$2,509	\$1,200
First Quartile 25%	\$525	\$500	\$488	\$550	\$875	\$500
Median (Midpoint)	\$1,000	\$1,000	\$1,000	\$1,000	\$1,500	\$1,000
Third Quartile 75%	\$1,738	\$1,500	\$1,500	\$1,675	\$2,750	\$1,625

Typical Charges: US Utility Patents of Foreign Origin by Location

Filing foreign origin utility patent application in USPTO, received ready for filing with formal papers, assignment, and priority documents by Location (Q41a)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	164	5	10	7	25	12	6	6	9	8	37	14	3	5	17
Mean (Average)	\$1,531	\$1,150	\$1,510	\$1,586	\$1,243	\$1,479	\$1,315	\$2,625	\$1,394	\$1,331	\$1,564	\$1,861	\$983	\$3,157	\$1,226
First Quartile 25%	\$981	\$500	\$938	\$600	\$958	\$763	\$948	\$1,150	\$975	\$813	\$975	\$1,075	ISD	\$1,075	\$900
Median (Midpoint)	\$1,200	\$1,250	\$1,300	\$1,500	\$1,100	\$1,200	\$1,275	\$1,525	\$1,400	\$1,025	\$1,050	\$1,450	\$750	\$1,635	\$1,200
Third Quartile 75%	\$1,500	\$1,750	\$1,825	\$2,500	\$1,350	\$1,875	\$1,763	\$4,625	\$1,800	\$1,813	\$1,375	\$1,813	ISD	\$6,000	\$1,500

Filing non-PCT patent application abroad (per country, not including associate or government fees) by Location (Q41b)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	129	3	7	7	14	8	6	4	8	7	29	11	2	5	18
Mean (Average)	\$1,192	\$983	\$936	\$904	\$1,165	\$800	\$879	\$1,700	\$1,000	\$914	\$1,353	\$1,505	ISD	\$1,987	\$1,208
First Quartile 25%	\$750	ISD	\$750	\$400	\$766	\$500	\$694	\$500	\$563	\$500	\$600	\$1,000	ISD	\$1,150	\$1,000
Median (Midpoint)	\$1,000	\$1,200	\$995	\$750	\$1,000	\$700	\$1,000	\$650	\$875	\$850	\$950	\$1,000	ISD	\$1,635	\$1,200
Third Quartile 75%	\$1,250	ISD	\$1,160	\$1,500	\$1,231	\$950	\$1,000	\$3,950	\$1,250	\$1,500	\$1,000	\$1,750	ISD	\$3,000	\$1,313

Filing previously prepared US patent application as PCT application in US Receiving Office by Location (Q41c)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	145	4	7	7	16	10	7	6	10	7	33	13	2	6	17
Mean (Average)	\$1,344	\$1,363	\$1,158	\$1,382	\$1,144	\$1,130	\$1,971	\$1,867	\$1,110	\$1,329	\$1,211	\$1,685	ISD	\$1,410	\$1,432
First Quartile 25%	\$825	\$1,050	\$1,000	\$1,000	\$750	\$575	\$1,000	\$1,088	\$713	\$850	\$800	\$1,000	ISD	\$950	\$1,000
Median (Midpoint)	\$1,090	\$1,225	\$1,290	\$1,400	\$1,000	\$1,100	\$1,800	\$1,375	\$875	\$1,000	\$1,000	\$1,000	ISD	\$1,568	\$1,300
Third Quartile 75%	\$1,500	\$1,813	\$1,500	\$1,500	\$1,098	\$1,500	\$2,500	\$2,375	\$1,438	\$1,700	\$1,500	\$1,500	ISD	\$1,944	\$1,500

Typical Charges: US Utility Patents of Foreign Origin by Location

Entering National Stage in US Receiving Office from foreign origin PCT application by Location (Q41d)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	148	5	10	7	21	9	7	6	8	6	32	12	3	6	16
Mean (Average)	\$1,351	\$1,090	\$1,419	\$1,571	\$1,227	\$1,250	\$1,263	\$1,508	\$1,238	\$1,017	\$1,297	\$1,292	\$1,233	\$2,131	\$1,553
First Quartile 25%	\$978	\$500	\$750	\$725	\$920	\$875	\$1,000	\$950	\$813	\$675	\$1,000	\$1,000	ISD	\$1,288	\$1,050
Median (Midpoint)	\$1,200	\$1,200	\$1,050	\$1,500	\$1,100	\$1,000	\$1,200	\$1,225	\$1,225	\$925	\$1,200	\$1,150	\$1,500	\$1,568	\$1,450
Third Quartile 75%	\$1,500	\$1,625	\$1,825	\$2,500	\$1,350	\$1,600	\$1,500	\$2,100	\$1,700	\$1,363	\$1,500	\$1,500	ISD	\$3,625	\$1,538

Entering National Stage in each foreign Receiving Office from US origin PCT application by Location (Q41e)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	129	4	7	7	14	8	6	6	6	5	30	12	2	7	15
Mean (Average)	\$1,039	\$1,188	\$903	\$1,018	\$1,078	\$688	\$933	\$867	\$1,000	\$690	\$1,074	\$1,117	ISD	\$1,534	\$1,130
First Quartile 25%	\$600	\$625	\$750	\$400	\$575	\$400	\$663	\$413	\$500	\$475	\$675	\$525	ISD	\$800	\$1,000
Median (Midpoint)	\$900	\$1,125	\$995	\$750	\$850	\$600	\$1,000	\$775	\$875	\$600	\$875	\$1,000	ISD	\$1,200	\$1,200
Third Quartile 75%	\$1,200	\$1,813	\$1,000	\$1,400	\$1,125	\$925	\$1,163	\$1,250	\$1,438	\$950	\$1,106	\$1,500	ISD	\$2,000	\$1,250

Paying an annuity or maintenance fee by Location (Q41f)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	132	4	6	5	10	9	7	6	7	6	34	14	3	3	18
Mean (Average)	\$361	\$685	\$314	\$670	\$353	\$297	\$346	\$475	\$387	\$324	\$289	\$335	\$333	\$386	\$378
First Quartile 25%	\$250	\$155	\$238	\$275	\$288	\$175	\$250	\$213	\$285	\$238	\$200	\$200	ISD	ISD	\$300
Median (Midpoint)	\$300	\$300	\$275	\$300	\$400	\$300	\$300	\$325	\$400	\$328	\$300	\$300	\$200	\$382	\$400
Third Quartile 75%	\$400	\$1,600	\$434	\$1,250	\$400	\$400	\$500	\$638	\$500	\$380	\$400	\$350	ISD	ISD	\$439

Typical Charges: US Utility Patents of Foreign Origin by Location

Patent application amendment/argument of minimal complexity, where foreign counsel or the client provides detailed response instructions (Preparation and Filing) by Location (Q41g)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	146	4	10	6	19	10	6	6	7	5	35	15	2	5	16
Mean (Average)	\$1,422	\$1,563	\$1,326	\$1,438	\$1,587	\$1,280	\$1,442	\$1,458	\$2,086	\$1,560	\$1,351	\$1,230	ISD	\$1,719	\$1,323
First Quartile 25%	\$875	\$813	\$865	\$819	\$900	\$750	\$688	\$688	\$1,500	\$900	\$800	\$750	ISD	\$798	\$925
Median (Midpoint)	\$1,225	\$1,500	\$1,500	\$1,425	\$1,300	\$1,100	\$1,650	\$1,250	\$2,200	\$1,500	\$1,000	\$1,000	ISD	\$1,500	\$1,225
Third Quartile 75%	\$2,000	\$2,375	\$1,625	\$2,125	\$2,000	\$1,850	\$2,025	\$2,250	\$3,000	\$2,250	\$1,500	\$1,500	ISD	\$2,750	\$1,905

Patent application amendment/argument, relatively complex, biotechnology/chemical, where foreign counsel or the client provides detailed response instructions (Preparation and Filing) by Location (Q41h)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	84	1	8	3	11	4	4	2	6	2	19	9	1	4	10
Mean (Average)	\$2,342	ISD	\$2,350	\$2,042	\$3,100	\$3,125	\$2,225	ISD	\$2,958	ISD	\$2,063	\$2,139	ISD	\$2,550	\$1,784
First Quartile 25%	\$1,500	ISD	\$1,625	ISD	\$1,400	\$1,625	\$1,125	ISD	\$1,875	ISD	\$800	\$1,500	ISD	\$1,275	\$1,200
Median (Midpoint)	\$2,000	ISD	\$2,450	\$1,850	\$2,500	\$2,500	\$1,850	ISD	\$2,625	ISD	\$2,000	\$2,000	ISD	\$2,500	\$1,925
Third Quartile 75%	\$3,000	ISD	\$3,000	ISD	\$4,500	\$5,250	\$3,700	ISD	\$4,250	ISD	\$3,000	\$2,375	ISD	\$3,875	\$2,125

Patent application amendment/argument, relatively complex, electrical computer, where foreign counsel or the client provides detailed response instructions (Preparation and Filing) by Location (Q41i)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	116	3	10	3	15	7	5	5	5	2	29	12	0	6	14
Mean (Average)	\$2,220	\$1,833	\$2,200	\$1,042	\$2,753	\$1,986	\$2,180	\$2,060	\$2,530	ISD	\$2,175	\$2,500	ISD	\$2,500	\$1,761
First Quartile 25%	\$1,500	ISD	\$1,325	ISD	\$1,800	\$1,000	\$1,250	\$1,000	\$1,700	ISD	\$1,200	\$1,500	ISD	\$1,375	\$1,425
Median (Midpoint)	\$2,000	\$2,000	\$2,500	\$1,000	\$2,300	\$1,800	\$2,000	\$1,800	\$2,250	ISD	\$2,000	\$1,500	ISD	\$2,500	\$1,925
Third Quartile 75%	\$2,725	ISD	\$2,850	ISD	\$3,500	\$2,800	\$3,200	\$3,250	\$3,500	ISD	\$3,200	\$2,375	ISD	\$3,625	\$2,000

Typical Charges: US Utility Patents of Foreign Origin by Location

Patent application amendment/argument, relatively complex, mechanical, where foreign counsel or the client provides detailed response instructions (Preparation and Filing) by Location (Q41j)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South- east	Other South- east	Chicago CMSA	Minne- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	131	2	10	5	16	10	6	6	6	4	35	10	1	5	15
Mean (Average)	\$2,059	ISD	\$2,195	\$1,525	\$2,425	\$1,870	\$1,917	\$2,217	\$2,367	\$2,125	\$2,058	\$1,765	ISD	\$2,650	\$1,699
First Quartile 25%	\$1,500	ISD	\$1,325	\$638	\$1,525	\$900	\$950	\$1,600	\$1,650	\$1,500	\$1,200	\$1,250	ISD	\$1,125	\$1,480
Median (Midpoint)	\$2,000	ISD	\$2,375	\$1,500	\$1,900	\$1,800	\$1,750	\$2,250	\$2,100	\$2,000	\$2,000	\$1,500	ISD	\$3,500	\$1,650
Third Quartile 75%	\$2,500	ISD	\$3,000	\$2,425	\$3,000	\$2,850	\$2,550	\$3,000	\$3,250	\$2,875	\$2,800	\$2,125	ISD	\$3,750	\$2,000

Typical Charges: US Utility Patents of Foreign Origin by Type of Practice

Filing foreign origin utility patent application in USPTO, received ready for filing with formal papers, assignment, and priority documents by Type of Practice (Q41a)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	164	36	45	41	30	7
Mean (Average)	\$1,531	\$1,346	\$1,610	\$1,219	\$1,731	\$3,200
First Quartile 25%	\$981	\$750	\$975	\$963	\$975	\$1,000
Median (Midpoint)	\$1,200	\$1,200	\$1,200	\$1,100	\$1,448	\$2,000
Third Quartile 75%	\$1,500	\$1,500	\$1,668	\$1,450	\$2,100	\$5,000

Filing non-PCT patent application abroad (per country, not including associate or government fees) by Type of Practice (Q41b)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	129	26	36	35	23	7
Mean (Average)	\$1,192	\$1,043	\$1,316	\$1,003	\$1,073	\$2,471
First Quartile 25%	\$750	\$519	\$750	\$800	\$500	\$800
Median (Midpoint)	\$1,000	\$850	\$1,000	\$1,000	\$750	\$2,000
Third Quartile 75%	\$1,250	\$1,125	\$1,238	\$1,250	\$1,250	\$4,000

Filing previously prepared US patent application as PCT application in US Receiving Office by Type of Practice (Q41c)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	145	32	41	36	26	7
Mean (Average)	\$1,344	\$1,508	\$1,230	\$1,055	\$1,577	\$1,968
First Quartile 25%	\$825	\$763	\$875	\$750	\$988	\$1,300
Median (Midpoint)	\$1,090	\$1,275	\$1,000	\$1,000	\$1,200	\$1,925
Third Quartile 75%	\$1,500	\$1,500	\$1,458	\$1,280	\$1,575	\$2,300

Typical Charges: US Utility Patents of Foreign Origin by Type of Practice

Entering National Stage in US Receiving Office from foreign origin PCT application by Type of Practice (Q41d)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	148	30	42	38	28	6
Mean (Average)	\$1,351	\$1,322	\$1,296	\$1,194	\$1,601	\$1,833
First Quartile 25%	\$978	\$750	\$838	\$966	\$1,000	\$750
Median (Midpoint)	\$1,200	\$1,200	\$1,150	\$1,150	\$1,450	\$1,750
Third Quartile 75%	\$1,500	\$1,525	\$1,500	\$1,425	\$1,950	\$2,500

Entering National Stage in each foreign Receiving Office from US origin PCT application by Type of Practice (Q41e)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	129	25	39	35	22	6
Mean (Average)	\$1,039	\$1,156	\$859	\$929	\$1,018	\$2,442
First Quartile 25%	\$600	\$800	\$500	\$600	\$600	\$663
Median (Midpoint)	\$900	\$1,000	\$800	\$995	\$825	\$2,500
Third Quartile 75%	\$1,200	\$1,350	\$1,000	\$1,250	\$1,213	\$3,875

Paying an annuity or maintenance fee by Type of Practice (Q41f)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	132	36	35	36	16	7
Mean (Average)	\$361	\$398	\$339	\$350	\$378	\$305
First Quartile 25%	\$250	\$256	\$250	\$213	\$263	\$200
Median (Midpoint)	\$300	\$350	\$300	\$300	\$400	\$250
Third Quartile 75%	\$400	\$400	\$400	\$369	\$488	\$500

Typical Charges: US Utility Patents of Foreign Origin by Type of Practice

Patent application amendment/argument of minimal complexity, where foreign counsel or the client provides detailed response instructions (Preparation and Filing) by Type of Practice (Q41g)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	146	31	40	38	28	6
Mean (Average)	\$1,422	\$1,253	\$1,271	\$1,234	\$1,850	\$2,750
First Quartile 25%	\$875	\$600	\$763	\$875	\$1,000	\$1,500
Median (Midpoint)	\$1,225	\$1,000	\$1,250	\$1,225	\$1,500	\$2,750
Third Quartile 75%	\$2,000	\$2,000	\$1,725	\$1,500	\$2,725	\$3,750

Patent application amendment/argument, relatively complex, biotechnology/chemical, where foreign counsel or the client provides detailed response instructions (Preparation and Filing) by Type of Practice (Q41h)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	84	17	26	22	15	4
Mean (Average)	\$2,342	\$2,621	\$2,053	\$1,759	\$2,877	\$4,250
First Quartile 25%	\$1,500	\$1,150	\$1,200	\$1,200	\$1,500	\$3,625
Median (Midpoint)	\$2,000	\$2,000	\$2,000	\$1,845	\$3,000	\$4,250
Third Quartile 75%	\$3,000	\$3,750	\$2,500	\$2,100	\$4,000	\$4,875

Patent application amendment/argument, relatively complex, electrical computer, where foreign counsel or the client provides detailed response instructions (Preparation and Filing) by Type of Practice (Q41i)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	116	23	30	34	20	8
Mean (Average)	\$2,220	\$2,389	\$1,753	\$1,870	\$2,795	\$3,625
First Quartile 25%	\$1,500	\$1,000	\$1,000	\$1,500	\$1,575	\$2,750
Median (Midpoint)	\$2,000	\$2,000	\$1,925	\$1,925	\$2,750	\$3,500
Third Quartile 75%	\$2,725	\$2,400	\$2,313	\$2,313	\$3,750	\$4,000

Typical Charges: US Utility Patents of Foreign Origin by Type of Practice

Patent application amendment/argument, relatively complex, mechanical, where foreign counsel or the client provides detailed response instructions (Preparation and Filing) by Type of Practice (Q41j)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	131	26	37	37	20	8
Mean (Average)	\$2,059	\$1,977	\$1,751	\$1,739	\$2,733	\$3,500
First Quartile 25%	\$1,500	\$838	\$1,000	\$1,490	\$1,763	\$2,625
Median (Midpoint)	\$2,000	\$1,650	\$2,000	\$1,500	\$2,900	\$3,500
Third Quartile 75%	\$2,500	\$2,400	\$2,350	\$2,125	\$3,725	\$3,875

Typical Charges: Filing US Applications Abroad

Foreign Country for Providing Charges in 2022 (Q42)

	Total	
	Count Percent	Count
All Individuals	100.0%	647
CANADA	10.7%	17
AUSTRALIA	.6%	1
CHINA	7.5%	12
GERMANY	5.0%	8
INDIA	1.3%	2
JAPAN	1.3%	2
KOREA, REPUBLIC OF	.6%	1
UNITED KINGDOM	3.8%	6
EUROPE (EPO)	69.2%	110

Typical Charges: Filing US Applications Abroad by Location - EPO

Filing US origin utility patent application in foreign office, received ready for filing with formal papers, assignment, and priority documents by Location (Q42a)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South- east	Other South- east	Chicago CMSA	Minne- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	57	2	2	1	7	6	1	2	4	3	15	5	2	0	7
Mean (Average)	\$1,379	ISD	ISD	ISD	\$1,283	\$1,367	ISD	ISD	\$875	\$1,083	\$1,323	\$1,770	ISD	ISD	\$1,921
First Quartile 25%	\$750	ISD	ISD	ISD	\$800	\$688	ISD	ISD	\$500	ISD	\$750	\$575	ISD	ISD	\$800
Median (Midpoint)	\$1,000	ISD	ISD	ISD	\$1,000	\$975	ISD	ISD	\$750	\$650	\$900	\$1,200	ISD	ISD	\$1,200
Third Quartile 75%	\$1,550	ISD	ISD	ISD	\$1,680	\$2,250	ISD	ISD	\$1,375	ISD	\$1,500	\$3,250	ISD	ISD	\$3,700

Entering National Stage in foreign Receiving Office from US origin PCT application by Location (Q42b)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South- east	Other South- east	Chicago CMSA	Minne- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	62	4	2	1	5	5	1	3	2	3	19	5	3	1	8
Mean (Average)	\$1,319	\$875	ISD	ISD	\$1,026	\$600	ISD	\$1,150	ISD	\$750	\$1,832	\$1,640	\$933	ISD	\$1,431
First Quartile 25%	\$650	\$500	ISD	ISD	\$650	\$450	ISD	ISD	ISD	ISD	\$800	\$500	ISD	ISD	\$688
Median (Midpoint)	\$990	\$750	ISD	ISD	\$900	\$500	ISD	\$1,000	ISD	\$650	\$1,000	\$1,000	\$900	ISD	\$1,050
Third Quartile 75%	\$1,313	\$1,375	ISD	ISD	\$1,465	\$800	ISD	ISD	ISD	ISD	\$2,000	\$3,100	ISD	ISD	\$2,075

Paying an annuity or maintenance fee by Location (Q42c)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South- east	Other South- east	Chicago CMSA	Minne- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	53	3	2	1	3	6	1	4	2	2	14	4	2	1	8
Mean (Average)	\$386	\$747	ISD	ISD	\$383	\$388	ISD	\$231	ISD	ISD	\$281	\$525	ISD	ISD	\$484
First Quartile 25%	\$250	ISD	ISD	ISD	ISD	\$238	ISD	\$113	ISD	ISD	\$238	\$125	ISD	ISD	\$319
Median (Midpoint)	\$300	\$600	ISD	ISD	\$350	\$275	ISD	\$238	ISD	ISD	\$263	\$250	ISD	ISD	\$400
Third Quartile 75%	\$400	ISD	ISD	ISD	ISD	\$494	ISD	\$344	ISD	ISD	\$363	\$1,200	ISD	ISD	\$588

Typical Charges: Filing US Applications Abroad by Location - EPO

Patent application amendment/argument of minimal complexity, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing) by Location (Q42d)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South- east	Other South- east	Chicago CMSA	Minne- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	3	1	1	5	6	1	3	3	3	17	4	2	1	10
Mean (Average)	\$2,167	ISD	ISD	\$2,430	\$2,050	ISD	\$1,633	\$2,283	\$1,833	\$2,025	\$1,938	ISD	ISD	\$2,160
First Quartile 25%	ISD	ISD	ISD	\$1,375	\$1,250	ISD	ISD	ISD	ISD	\$1,100	\$1,625	ISD	ISD	\$1,575
Median (Midpoint)	\$2,000	ISD	ISD	\$2,500	\$2,150	ISD	\$1,200	\$2,100	\$2,000	\$2,000	\$2,000	ISD	ISD	\$1,900
Third Quartile 75%	ISD	ISD	ISD	\$3,450	\$3,000	ISD	ISD	ISD	ISD	\$2,750	\$2,188	ISD	ISD	\$2,625

Patent application amendment/argument, relatively complex, biotechnology/chemical, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing) by Location (Q42e)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South- east	Other South- east	Chicago CMSA	Minne- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	1	1	0	2	4	1	2	2	0	10	3	1	0	8
Mean (Average)	ISD	ISD	ISD	ISD	\$3,500	ISD	ISD	ISD	ISD	\$2,700	\$3,500	ISD	ISD	\$3,180
First Quartile 25%	ISD	ISD	ISD	ISD	\$2,250	ISD	ISD	ISD	ISD	\$1,000	ISD	ISD	ISD	\$1,880
Median (Midpoint)	ISD	ISD	ISD	ISD	\$3,500	ISD	ISD	ISD	ISD	\$3,000	\$3,500	ISD	ISD	\$2,650
Third Quartile 75%	ISD	ISD	ISD	ISD	\$4,750	ISD	ISD	ISD	ISD	\$4,000	ISD	ISD	ISD	\$3,375

Patent application amendment/argument, relatively complex, electrical computer, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing) by Location (Q42f)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South- east	Other South- east	Chicago CMSA	Minne- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	2	1	0	3	2	1	2	1	0	13	4	0	1	8
Mean (Average)	ISD	ISD	ISD	\$3,083	ISD	ISD	ISD	ISD	ISD	\$2,962	\$2,500	ISD	ISD	\$2,689
First Quartile 25%	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$1,500	\$2,000	ISD	ISD	\$1,763
Median (Midpoint)	ISD	ISD	ISD	\$3,500	ISD	ISD	ISD	ISD	ISD	\$3,000	\$2,250	ISD	ISD	\$2,400
Third Quartile 75%	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$4,000	\$3,250	ISD	ISD	\$3,375

Typical Charges: Filing US Applications Abroad by Location - EPO

Patent application amendment/argument, relatively complex, mechanical, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing) by Location (Q42g)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South- east	Other South- east	Chicago CMSA	Minne- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	51	3	1	1	3	4	1	3	1	3	17	3	1	1	9
Mean (Average)	\$2,567	\$2,500	ISD	ISD	\$3,017	\$2,700	ISD	\$2,283	ISD	\$2,833	\$2,546	\$2,667	ISD	ISD	\$2,489
First Quartile 25%	\$1,875	ISD	ISD	ISD	ISD	\$1,200	ISD	ISD	ISD	ISD	\$1,538	ISD	ISD	ISD	\$1,775
Median (Midpoint)	\$2,500	\$2,000	ISD	ISD	\$3,500	\$3,000	ISD	\$2,600	ISD	\$2,500	\$2,000	\$2,500	ISD	ISD	\$2,500
Third Quartile 75%	\$3,500	ISD	ISD	ISD	ISD	\$3,900	ISD	ISD	ISD	ISD	\$3,350	ISD	ISD	ISD	\$3,150

Typical Charges: Filing US Applications Abroad by Type of Practice - EPO

Filing US origin utility patent application in foreign office, received ready for filing with formal papers, assignment, and priority documents by Type of Practice (Q42a)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	57	14	13	14	11	4
Mean (Average)	\$1,379	\$1,171	\$1,250	\$1,205	\$1,516	\$2,800
First Quartile 25%	\$750	\$725	\$750	\$688	\$750	\$1,275
Median (Midpoint)	\$1,000	\$975	\$1,500	\$900	\$1,000	\$3,000
Third Quartile 75%	\$1,550	\$1,050	\$1,550	\$1,406	\$2,000	\$4,125

Entering National Stage in foreign Receiving Office from US origin PCT application by Type of Practice (Q42b)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	62	14	13	18	11	5
Mean (Average)	\$1,319	\$1,454	\$1,092	\$1,293	\$1,307	\$1,692
First Quartile 25%	\$650	\$838	\$750	\$638	\$500	\$600
Median (Midpoint)	\$990	\$1,000	\$1,000	\$890	\$950	\$762
Third Quartile 75%	\$1,313	\$1,213	\$1,500	\$1,400	\$1,680	\$3,250

Paying an annuity or maintenance fee by Type of Practice (Q42c)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	53	15	14	14	7	3
Mean (Average)	\$386	\$355	\$268	\$399	\$696	\$308
First Quartile 25%	\$250	\$275	\$188	\$238	\$300	ISD
Median (Midpoint)	\$300	\$325	\$268	\$300	\$425	\$250
Third Quartile 75%	\$400	\$400	\$356	\$423	\$1,000	ISD

Typical Charges: Filing US Applications Abroad by Type of Practice - EPO

Patent application amendment/argument of minimal complexity, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing) by Type of Practice (Q42d)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	60	13	13	16	13	4
Mean (Average)	\$2,041	\$1,623	\$1,819	\$1,900	\$2,333	\$3,750
First Quartile 25%	\$1,500	\$750	\$1,200	\$1,500	\$1,838	\$3,000
Median (Midpoint)	\$2,000	\$1,600	\$1,800	\$2,000	\$2,250	\$3,750
Third Quartile 75%	\$2,500	\$2,500	\$2,000	\$2,000	\$2,750	\$4,500

Patent application amendment/argument, relatively complex, biotechnology/chemical, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing) by Type of Practice (Q42e)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	35	10	8	9	6	2
Mean (Average)	\$2,994	\$2,585	\$2,413	\$2,349	\$4,750	ISD
First Quartile 25%	\$2,000	\$950	\$2,000	\$1,820	\$3,375	ISD
Median (Midpoint)	\$2,500	\$2,000	\$2,250	\$2,000	\$4,500	ISD
Third Quartile 75%	\$4,000	\$3,625	\$2,725	\$3,250	\$5,750	ISD

Patent application amendment/argument, relatively complex, electrical computer, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing) by Type of Practice (Q42f)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	38	7	10	14	4	3
Mean (Average)	\$2,758	\$1,650	\$2,755	\$2,658	\$3,375	\$5,000
First Quartile 25%	\$1,950	\$800	\$2,000	\$1,788	\$3,000	ISD
Median (Midpoint)	\$2,625	\$1,750	\$2,775	\$2,250	\$3,250	\$4,500
Third Quartile 75%	\$3,500	\$2,000	\$3,500	\$3,500	\$3,875	ISD

Typical Charges: Filing US Applications Abroad by Type of Practice - EPO

Patent application amendment/argument, relatively complex, mechanical, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing) by Type of Practice (Q42g)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	51	8	13	17	8	4
Mean (Average)	\$2,567	\$1,594	\$2,331	\$2,471	\$3,084	\$4,675
First Quartile 25%	\$1,875	\$700	\$2,000	\$1,775	\$2,625	\$3,675
Median (Midpoint)	\$2,500	\$1,775	\$2,250	\$2,000	\$3,250	\$4,350
Third Quartile 75%	\$3,500	\$2,375	\$2,900	\$3,350	\$3,500	\$6,000

Typical Charges: Filing US Applications Abroad - EPO

Is there a surcharge to clients for handling invoices from foreign counsel (Q42H)

	Is there a surcharge to clients for handling invoices from foreign counsel?		Total Count
	Yes	No	
All Individuals	22.2%	77.8%	99
1-3 Attorneys	33.3%	66.7%	24
4-15 Attorneys	23.8%	76.2%	21
16-59 Attorneys	20.0%	80.0%	20
60 or more Attorneys	5.9%	94.1%	17
All Corporate	25.0%	75.0%	16

Fee (Q42H1)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Dollar amount charged to clients for handling invoices from foreign counsel	12	5	2	1	0	4
Number of Respondents						
Mean (Average)	\$248	\$132	ISD	ISD	ISD	\$489
First Quartile 25%	\$39	\$30	ISD	ISD	ISD	\$144
Median (Midpoint)	\$125	\$50	ISD	ISD	ISD	\$448
Third Quartile 75%	\$399	\$275	ISD	ISD	ISD	\$875

Percentage (Q42H2)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Percentage changed to clients for handling invoices from foreign counsel	9	2	3	3	1	0
Number of Respondents						
Mean (Average)	3.6%	ISD	2.7%	6.0%	ISD	ISD
First Quartile 25%	2.0%	ISD	ISD	ISD	ISD	ISD
Median (Midpoint)	3.0%	ISD	3.0%	5.0%	ISD	ISD
Third Quartile 75%	4.0%	ISD	ISD	ISD	ISD	ISD

Typical Charges: Other US Patents and Copyrights by Location

US design patent application (Preparation and Filing) by Location (Q43a)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	149	4	10	6	19	14	9	8	6	5	11	2	2	19
Mean (Average)	\$2,321	\$1,625	\$2,338	\$1,346	\$2,142	\$2,668	\$1,889	\$3,506	\$2,025	\$2,800	\$2,809	ISD	ISD	\$1,937
First Quartile 25%	\$1,400	\$1,125	\$1,669	\$669	\$1,000	\$1,375	\$1,150	\$1,975	\$1,475	\$1,500	\$2,000	ISD	ISD	\$1,400
Median (Midpoint)	\$2,000	\$1,750	\$2,250	\$1,500	\$1,200	\$2,000	\$1,500	\$2,750	\$1,625	\$2,000	\$2,000	ISD	ISD	\$2,000
Third Quartile 75%	\$3,000	\$2,000	\$3,125	\$2,000	\$3,500	\$3,500	\$2,750	\$3,938	\$3,000	\$4,500	\$3,900	ISD	ISD	\$2,500

Formal drawings for design patent application by Location (Q43b)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	85	2	4	5	5	5	4	4	3	4	6	1	2	12
Mean (Average)	\$738	ISD	\$481	\$728	\$465	\$980	\$450	\$738	\$850	\$658	\$1,153	ISD	ISD	\$892
First Quartile 25%	\$400	ISD	\$194	\$170	\$300	\$550	\$300	\$213	ISD	\$538	\$480	ISD	ISD	\$500
Median (Midpoint)	\$600	ISD	\$275	\$800	\$400	\$800	\$300	\$625	\$800	\$665	\$750	ISD	ISD	\$850
Third Quartile 75%	\$1,000	ISD	\$975	\$1,250	\$500	\$1,500	\$675	\$1,375	ISD	\$770	\$1,875	ISD	ISD	\$1,150

Preparing and filing international design patent application under the Hague agreement by Location (Q43c)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	61	1	5	3	8	4	5	2	2	0	3	0	2	13
Mean (Average)	\$1,761	ISD	\$1,183	\$1,425	\$1,731	\$1,450	\$2,360	ISD	ISD	ISD	\$2,583	ISD	ISD	\$1,919
First Quartile 25%	\$948	ISD	\$858	ISD	\$788	\$800	\$1,400	ISD	ISD	ISD	ISD	ISD	ISD	\$1,000
Median (Midpoint)	\$1,200	ISD	\$1,000	\$500	\$1,000	\$1,600	\$2,000	ISD	ISD	ISD	\$1,250	ISD	ISD	\$1,200
Third Quartile 75%	\$2,250	ISD	\$1,600	ISD	\$2,900	\$1,950	\$3,500	ISD	ISD	ISD	ISD	ISD	ISD	\$2,500

Typical Charges: Other US Patents and Copyrights by Location

Responding to Office action in design patent application by Location (Q43d)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	2	8	6	15	11	7	6	5	5	33	10	1	2	18
Mean (Average)	ISD	\$1,765	\$1,354	\$1,630	\$1,677	\$1,468	\$1,750	\$1,850	\$1,320	\$1,620	\$2,275	ISD	ISD	\$1,547
First Quartile 25%	ISD	\$790	\$819	\$1,000	\$900	\$300	\$575	\$750	\$800	\$950	\$1,500	ISD	ISD	\$1,000
Median (Midpoint)	ISD	\$1,250	\$1,500	\$1,250	\$1,200	\$1,500	\$1,700	\$1,750	\$1,500	\$1,500	\$2,000	ISD	ISD	\$1,500
Third Quartile 75%	ISD	\$2,375	\$1,888	\$2,200	\$2,500	\$2,750	\$2,750	\$3,000	\$1,750	\$2,000	\$2,625	ISD	ISD	\$2,000

US plant patent application (Preparation and Filing) by Location (Q43e)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	0	2	2	2	2	3	1	0	0	4	2	0	0	4
Mean (Average)	ISD	ISD	ISD	ISD	ISD	\$3,000	ISD	ISD	ISD	\$4,250	ISD	ISD	ISD	\$2,825
First Quartile 25%	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$2,250	ISD	ISD	ISD	\$1,350
Median (Midpoint)	ISD	ISD	ISD	ISD	ISD	\$3,000	ISD	ISD	ISD	\$4,500	ISD	ISD	ISD	\$2,500
Third Quartile 75%	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$6,000	ISD	ISD	ISD	\$4,625

Copyright registration application (Preparation and Filing) by Location (Q43f)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	1	9	6	8	4	7	4	4	2	20	5	0	1	13
Mean (Average)	ISD	\$1,055	\$728	\$600	\$400	\$604	\$788	\$638	ISD	\$555	\$1,134	ISD	ISD	\$1,001
First Quartile 25%	ISD	\$550	\$444	\$413	\$325	\$300	\$388	\$388	ISD	\$400	\$585	ISD	ISD	\$443
Median (Midpoint)	ISD	\$820	\$798	\$500	\$400	\$500	\$650	\$600	ISD	\$500	\$1,000	ISD	ISD	\$680
Third Quartile 75%	ISD	\$1,000	\$1,000	\$713	\$475	\$750	\$1,325	\$925	ISD	\$675	\$1,750	ISD	ISD	\$1,000

Typical Charges: Other US Patents and Copyrights by Type of Practice

US design patent application (Preparation and Filing) by Type of Practice (Q43a)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	149	42	37	37	22	8
Mean (Average)	\$2,321	\$2,061	\$2,184	\$1,929	\$2,900	\$4,625
First Quartile 25%	\$1,400	\$1,275	\$1,050	\$1,400	\$1,500	\$2,625
Median (Midpoint)	\$2,000	\$2,000	\$1,500	\$1,725	\$2,500	\$4,000
Third Quartile 75%	\$3,000	\$2,625	\$2,500	\$2,350	\$3,600	\$7,625

Formal drawings for design patent application by Type of Practice (Q43b)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	85	20	21	23	14	5
Mean (Average)	\$738	\$681	\$514	\$769	\$971	\$1,200
First Quartile 25%	\$400	\$400	\$263	\$500	\$450	\$1,000
Median (Midpoint)	\$600	\$600	\$420	\$680	\$800	\$1,000
Third Quartile 75%	\$1,000	\$875	\$725	\$1,000	\$1,200	\$1,500

Preparing and filing international design patent application under the Hague agreement by Type of Practice (Q43c)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	61	15	17	15	10	3
Mean (Average)	\$1,761	\$2,080	\$1,450	\$1,526	\$2,235	\$1,833
First Quartile 25%	\$948	\$1,000	\$660	\$995	\$975	ISD
Median (Midpoint)	\$1,200	\$1,800	\$1,100	\$1,000	\$1,200	\$1,500
Third Quartile 75%	\$2,250	\$2,500	\$1,750	\$2,000	\$3,875	ISD

Typical Charges: Other US Patents and Copyrights by Type of Practice

Responding to Office action in design patent application by Type of Practice (Q43d)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	129	36	34	31	19	7
Mean (Average)	\$1,666	\$1,341	\$1,450	\$1,645	\$2,532	\$2,321
First Quartile 25%	\$1,000	\$763	\$1,000	\$1,000	\$2,000	\$2,000
Median (Midpoint)	\$1,500	\$1,100	\$1,500	\$1,500	\$2,500	\$2,250
Third Quartile 75%	\$2,000	\$1,725	\$1,713	\$2,000	\$3,000	\$3,000

US plant patent application (Preparation and Filing) by Type of Practice (Q43e)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	22	8	9	3	2	0
Mean (Average)	\$2,964	\$4,125	\$2,324	\$2,100	ISD	ISD
First Quartile 25%	\$1,875	\$2,500	\$570	ISD	ISD	ISD
Median (Midpoint)	\$3,000	\$4,500	\$2,500	\$2,000	ISD	ISD
Third Quartile 75%	\$4,250	\$5,000	\$3,250	ISD	ISD	ISD

Copyright registration application (Preparation and Filing) by Type of Practice (Q43f)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	84	30	30	15	8	1
Mean (Average)	\$779	\$797	\$622	\$635	\$1,575	ISD
First Quartile 25%	\$439	\$426	\$400	\$400	\$550	ISD
Median (Midpoint)	\$575	\$525	\$500	\$600	\$1,100	ISD
Third Quartile 75%	\$843	\$775	\$805	\$800	\$3,075	ISD

Typical Charges: Transactional Work by Location

Due diligence by Location (Q44a)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	78	2	7	4	8	8	5	3	4	6	12	5	0	5	9
Mean (Average)	\$15,159	ISD	\$18,457	\$7,569	\$15,636	\$18,306	\$3,282	\$5,500	\$19,000	\$9,042	\$11,015	\$4,609	ISD	\$43,600	\$17,222
First Quartile 25%	\$1,750	ISD	\$800	\$1,456	\$556	\$5,000	\$455	ISD	\$1,750	\$388	\$823	\$523	ISD	\$18,000	\$4,000
Median (Midpoint)	\$7,000	ISD	\$10,000	\$7,500	\$9,250	\$13,000	\$3,000	\$3,500	\$12,750	\$4,250	\$3,250	\$5,000	ISD	\$35,000	\$6,000
Third Quartile 75%	\$20,000	ISD	\$25,000	\$13,750	\$33,750	\$35,000	\$6,250	ISD	\$42,500	\$18,750	\$7,750	\$8,500	ISD	\$73,500	\$31,000

Preparing licenses, including negotiations by Location (Q44b)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	86	3	4	4	12	10	7	6	4	3	14	7	0	2	10
Mean (Average)	\$9,106	\$27,667	\$10,300	\$5,569	\$9,866	\$11,695	\$4,219	\$13,283	\$10,875	\$10,500	\$5,156	\$6,614	ISD	ISD	\$8,055
First Quartile 25%	\$1,500	ISD	\$500	\$706	\$744	\$2,500	\$385	\$3,925	\$5,250	ISD	\$1,233	\$625	ISD	ISD	\$1,000
Median (Midpoint)	\$5,750	\$30,000	\$7,900	\$6,000	\$4,750	\$6,250	\$3,000	\$14,000	\$6,750	\$3,500	\$3,750	\$7,500	ISD	ISD	\$6,000
Third Quartile 75%	\$10,000	ISD	\$22,500	\$10,000	\$13,750	\$15,250	\$5,500	\$21,250	\$20,625	ISD	\$6,250	\$7,750	ISD	ISD	\$12,500

Typical Charges: Transactional Work by Type of Practice

Due diligence by Type of Practice (Q44a)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	78	18	24	10	18	7
Mean (Average)	\$15,159	\$5,995	\$6,283	\$15,135	\$30,556	\$28,907
First Quartile 25%	\$1,750	\$500	\$496	\$4,000	\$9,500	\$2,500
Median (Midpoint)	\$7,000	\$2,250	\$3,750	\$10,000	\$20,000	\$16,000
Third Quartile 75%	\$20,000	\$5,000	\$7,750	\$30,000	\$50,000	\$50,000

Preparing licenses, including negotiations by Type of Practice (Q44b)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	86	26	27	8	16	8
Mean (Average)	\$9,106	\$8,057	\$5,459	\$10,450	\$10,453	\$15,669
First Quartile 25%	\$1,500	\$519	\$800	\$4,350	\$5,125	\$3,875
Median (Midpoint)	\$5,750	\$3,000	\$3,500	\$6,750	\$7,625	\$9,750
Third Quartile 75%	\$10,000	\$8,500	\$8,000	\$18,750	\$14,250	\$23,750

Typical Charges: Type of Fee Primarily Used

Type of fee primarily used in 2022 for Trademarks (Q39a-l)

	Fixed Fee	Hourly	Other
Trademark Clearance Search, Analysis, and Opinion	48.7%	49.6%	1.8%
Trademark Registration Application (Preparation and Filing)	70.6%	28.6%	.9%
Trademark Prosecution (Total, including amendments and interviews but not appeals)	23.4%	74.3%	2.3%
Trademark Statement of Use (Preparation and Filing)	62.2%	36.8%	1.0%
Trademark Appeal to the Board (Briefed and Argued)	11.4%	81.2%	7.4%
Trademark Section 8 and 15 Declaration (Preparation and Filing)	63.1%	35.0%	1.9%
Trademark Renewal Application (Preparation and Filing)	64.4%	33.5%	2.1%
Filing of Foreign Origin Trademark Registration Application Received Ready for Filing	50.6%	42.8%	6.6%
Filing for an international trademark	52.6%	43.3%	4.1%
Preparing a UDRP Petition (Uniform Domain-Name Dispute-Resolution)	19.1%	71.8%	9.2%
Responding to a UDRP Petition	15.5%	71.6%	12.9%
Preparing and filing assignments or other formal documents	48.0%	46.9%	5.0%

Type of fee primarily used in 2022 for US Utility Patents (Q40a-z)

	Fixed Fee	Hourly	Other
Original (not divisional, continuation, or CIP) non-provisional utility patent application on invention of minimal complexity, e.g., 10 page specification, 10 claims (Preparation and Filing)	45.8%	50.9%	3.3%
Provisional Patent Application (Preparation and Filing)	43.9%	52.6%	3.5%
Original utility application, relatively complex biotechnology/chemical (Preparation and Filing)	37.5%	57.1%	5.4%
Original utility application, relatively complex electrical/computer (Preparation and Filing)	46.4%	50.8%	2.8%
Original utility application, relatively complex mechanical (Preparation and Filing)	40.2%	57.0%	2.7%
Patent application amendment/argument of minimal complexity (Preparation and Filing)	36.9%	61.0%	2.0%
Patent application amendment/argument, relatively complex, biotechnology/chemical (Preparation and Filing)	34.4%	59.1%	6.5%
Patent application amendment/argument, relatively complex, electrical computer (Preparation and Filing)	40.7%	56.4%	2.9%

Typical Charges: Type of Fee Primarily Used

Type of fee primarily used in 2022 for US Utility Patents (Q40a-z)

	Fixed Fee	Hourly	Other
Patent application amendment/argument, relatively complex, mechanical (Preparation and Filing)	35.9%	60.8%	3.3%
Appeal to Board in utility patent application without oral argument	31.8%	65.5%	2.7%
Appeal to Board in utility patent application with oral argument	24.7%	71.9%	3.4%
Issuing an allowed application (All post-allowance activity)	59.3%	38.4%	2.2%
Ex parte re-exam	21.3%	71.3%	7.4%
Paying a Maintenance Fee	67.8%	29.2%	3.0%
Utility Patent Novelty Search, Analysis, and Opinion	36.0%	62.7%	1.3%
Validity/Invalidity Only Opinion, per patent	19.8%	77.8%	2.4%
Infringement/Non-Infringement Only Opinion, per patent	19.2%	79.3%	1.4%
Combination Validity and Infringement, per patent	19.3%	79.0%	1.7%
Preparing and filing Information Disclosure Statement (IDS), less than 50 references	60.3%	37.8%	1.9%
Preparing and filing Information Disclosure Statement (IDS), more than 50 references	50.5%	45.4%	4.1%
Reference management (typical portfolio size)	28.4%	62.4%	9.2%
Patent Term Adjustment calculation	38.9%	55.6%	5.6%
Formalities, including preparing and filing formal declarations, assignments, and powers of attorney, responding to pre-examination notices, and preparing papers to make corrections	46.5%	50.2%	3.2%
Preparing and filing formal drawings	36.4%	55.1%	8.6%
Preparing for and conducting examiner interview	37.1%	62.1%	.8%
Providing a continuation recommendation (including proposed claim strategy)	26.1%	70.4%	3.5%

Typical Charges: Type of Fee Primarily Used

Type of fee primarily used in 2022 for Utility Patents of Foreign Origin (Q41a-j)

	Fixed Fee	Hourly	Other
Filing foreign origin utility patent application in US PTO, received ready for filing with formal papers, assignment, and priority documents	67.8%	30.5%	1.7%
Filing non-PCT patent application abroad (per country, not including associate or government fees)	61.1%	35.9%	3.0%
Filing previously prepared US patent application as PCT application in US Receiving Office	58.2%	39.9%	1.9%
Entering National Stage in US Receiving Office from foreign origin PCT application	68.4%	30.2%	1.4%
Entering National Stage in each foreign Receiving Office from US origin PCT application	62.9%	35.5%	1.5%
Paying an annuity or maintenance fee	70.8%	25.0%	4.2%
Patent application amendment/argument of minimal complexity, where foreign counsel or the client provides detailed response instructions (Preparation and Filing)	36.9%	59.3%	3.7%
Patent application amendment/argument, relatively complex, biotechnology/chemical, where foreign counsel or the client provides detailed response instructions (Preparation and Filing)	37.3%	58.8%	3.9%
Patent application amendment/argument, relatively complex, electrical computer, where foreign counsel or the client provides detailed response instructions (Preparation and Filing)	36.9%	60.2%	2.8%
Patent application amendment/argument, relatively complex, mechanical, where foreign counsel or the client provides detailed response instructions (Preparation and Filing)	34.0%	63.3%	2.7%

Typical Charges: Type of Fee Primarily Used

Type of fee primarily used in 2022 for Filing US Applications Abroad - Europe (EPO) (Q42a-g)

	Fixed Fee	Hourly	Other
Filing US origin utility patent application in foreign office, received ready for filing with formal papers, assignment, and priority documents	43.2%	54.5%	2.3%
Entering National Stage in foreign Receiving Office from US origin PCT application	46.2%	49.5%	4.4%
Paying an annuity or maintenance fee	60.5%	31.6%	7.9%
Patent application amendment/argument of minimal complexity, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing)	28.7%	69.0%	2.3%
Patent application amendment/argument, relatively complex, biotechnology/chemical, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing)	27.4%	67.7%	4.8%
Patent application amendment/argument, relatively complex, electrical computer, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing)	31.7%	65.0%	3.3%
Patent application amendment/argument, relatively complex, mechanical, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing)	28.2%	69.0%	2.8%

Type of fee primarily used in 2022 for Other US Patents and Copyrights (Q43a-f)

	Fixed Fee	Hourly	Other
US design patent application (Preparation and Filing)	52.1%	46.0%	1.9%
Formal drawings for design patent application	34.8%	49.4%	15.8%
Preparing and filing international design patent application under the Hague agreement	46.3%	48.8%	4.9%
Responding to Office action in design patent application	30.7%	67.7%	1.6%
US plant patent application (Preparation and Filing)	30.1%	57.5%	12.3%
Copyright registration application (Preparation and Filing)	53.1%	45.5%	1.4%

Type of fee primarily used in 2022 for Transactional Work (Q44a-b)

	Fixed Fee	Hourly	Other
Due diligence	4.7%	92.2%	3.1%
Preparing licenses, including negotiations	5.2%	91.8%	3.1%

Total Costs: Litigation-Patent Infringement, All Varieties by Location

Litigation-Patent Infringement, All Varieties <\$1M Initial case management (000s) by Location (Q45Aa)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	44	0	3	1	2	3	4	5	3	0	6	6	1	4	6
Mean (Average)	\$60	ISD	\$20	ISD	ISD	\$23	\$42	\$30	\$58	ISD	\$104	\$67	ISD	\$132	\$34
First Quartile 25%	\$15	ISD	ISD	ISD	ISD	ISD	\$6	\$8	ISD	ISD	\$15	\$50	ISD	\$33	\$10
Median (Midpoint)	\$28	ISD	\$20	ISD	ISD	\$25	\$33	\$15	\$50	ISD	\$23	\$63	ISD	\$150	\$25
Third Quartile 75%	\$75	ISD	ISD	ISD	ISD	ISD	\$88	\$60	ISD	ISD	\$163	\$81	ISD	\$212	\$51

Litigation-Patent Infringement, All Varieties <\$1M Inclusive of discovery, motions, and claim construction (000s) by Location (Q45Ab)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	42	0	3	2	2	3	3	5	3	0	5	6	1	3	6
Mean (Average)	\$349	ISD	\$293	ISD	ISD	\$145	\$700	\$345	\$400	ISD	\$253	\$483	ISD	\$200	\$237
First Quartile 25%	\$166	ISD	ISD	ISD	ISD	ISD	ISD	\$175	ISD	ISD	\$83	\$288	ISD	ISD	\$80
Median (Midpoint)	\$300	ISD	\$200	ISD	ISD	\$200	\$600	\$300	\$450	ISD	\$300	\$425	ISD	\$200	\$150
Third Quartile 75%	\$500	ISD	ISD	ISD	ISD	ISD	ISD	\$538	ISD	ISD	\$400	\$625	ISD	ISD	\$500

Litigation-Patent Infringement, All Varieties <\$1M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Location (Q45Ac)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	34	0	2	1	2	2	2	3	3	0	5	6	1	3	4
Mean (Average)	\$719	ISD	ISD	ISD	ISD	ISD	ISD	\$517	\$933	ISD	\$580	\$875	ISD	\$533	\$453
First Quartile 25%	\$350	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$250	\$538	ISD	ISD	\$108
Median (Midpoint)	\$600	ISD	ISD	ISD	ISD	ISD	ISD	\$500	\$1,000	ISD	\$500	\$775	ISD	\$500	\$375
Third Quartile 75%	\$1,000	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$950	\$1,313	ISD	ISD	\$875

Total Costs: Litigation-Patent Infringement, All Varieties by Location

Litigation-Patent Infringement, All Varieties <\$1M Cost if dispute was resolved through mediation (000s) by Location (Q45Ad)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	28	0	2	1	2	1	2	4	1	0	4	5	1	2	3
Mean (Average)	\$183	ISD	ISD	ISD	ISD	ISD	ISD	\$126	ISD	ISD	\$163	\$275	ISD	ISD	\$80
First Quartile 25%	\$50	ISD	ISD	ISD	ISD	ISD	ISD	\$16	ISD	ISD	\$50	\$188	ISD	ISD	ISD
Median (Midpoint)	\$175	ISD	ISD	ISD	ISD	ISD	ISD	\$125	ISD	ISD	\$125	\$300	ISD	ISD	\$50
Third Quartile 75%	\$288	ISD	ISD	ISD	ISD	ISD	ISD	\$238	ISD	ISD	\$313	\$350	ISD	ISD	ISD

Litigation-Patent Infringement, All Varieties \$1-\$10M Initial case management (000s) by Location (Q45Ae)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	39	1	3	0	1	1	2	3	3	1	7	7	1	3	6
Mean (Average)	\$148	ISD	\$83	ISD	ISD	ISD	ISD	\$72	\$127	ISD	\$266	\$114	ISD	\$335	\$52
First Quartile 25%	\$50	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$35	\$75	ISD	ISD	\$10
Median (Midpoint)	\$100	ISD	\$50	ISD	ISD	ISD	ISD	\$70	\$100	ISD	\$50	\$100	ISD	\$300	\$40
Third Quartile 75%	\$150	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$500	\$150	ISD	ISD	\$83

Litigation-Patent Infringement, All Varieties \$1-\$10M Inclusive of discovery, motions, and claim construction (000s) by Location (Q45Af)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	38	1	3	1	1	1	2	3	3	1	6	7	1	2	6
Mean (Average)	\$922	ISD	\$1,567	ISD	ISD	ISD	ISD	\$408	\$1,250	ISD	\$1,171	\$864	ISD	ISD	\$412
First Quartile 25%	\$350	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$425	\$500	ISD	ISD	\$81
Median (Midpoint)	\$600	ISD	\$600	ISD	ISD	ISD	ISD	\$450	\$1,250	ISD	\$613	\$750	ISD	ISD	\$300
Third Quartile 75%	\$1,063	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$2,250	\$1,000	ISD	ISD	\$813

Total Costs: Litigation-Patent Infringement, All Varieties by Location

Litigation-Patent Infringement, All Varieties \$1-\$10M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Location (Q45Ag)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	36	1	3	0	1	1	2	3	3	1	6	7	1	2	5
Mean (Average)	\$1,662	ISD	\$2,533	ISD	ISD	ISD	ISD	\$792	\$2,317	ISD	\$1,850	\$1,514	ISD	ISD	\$678
First Quartile 25%	\$763	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$838	\$1,000	ISD	ISD	\$170
Median (Midpoint)	\$1,000	ISD	\$1,000	ISD	ISD	ISD	ISD	\$750	\$2,000	ISD	\$1,225	\$1,250	ISD	ISD	\$600
Third Quartile 75%	\$2,000	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$2,750	\$2,500	ISD	ISD	\$1,225

Litigation-Patent Infringement, All Varieties \$1-\$10M Cost if dispute was resolved through mediation (000s) by Location (Q45Ah)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	24	0	1	0	1	1	1	2	1	0	5	6	1	2	3
Mean (Average)	\$409	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$580	\$433	ISD	ISD	\$193
First Quartile 25%	\$106	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$50	\$281	ISD	ISD	ISD
Median (Midpoint)	\$300	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$300	\$450	ISD	ISD	\$70
Third Quartile 75%	\$488	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$1,250	\$569	ISD	ISD	ISD

Litigation-Patent Infringement, All Varieties \$10-\$25M Initial case management (000s) by Location (Q45Ai)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	32	0	3	0	1	1	1	3	3	2	3	7	1	3	4
Mean (Average)	\$181	ISD	\$100	ISD	ISD	ISD	ISD	\$90	\$228	ISD	\$117	\$182	ISD	\$385	\$115
First Quartile 25%	\$75	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$125	ISD	ISD	\$30
Median (Midpoint)	\$150	ISD	\$100	ISD	ISD	ISD	ISD	\$75	\$250	ISD	\$100	\$150	ISD	\$300	\$98
Third Quartile 75%	\$250	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$250	ISD	ISD	\$218

Total Costs: Litigation-Patent Infringement, All Varieties by Location

Litigation-Patent Infringement, All Varieties \$10-\$25M Inclusive of discovery, motions, and claim construction (000s) by Location (Q45A1)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	31	0	3	0	1	1	1	3	3	2	3	7	1	2	4
Mean (Average)	\$1,563	ISD	\$1,650	ISD	ISD	ISD	ISD	\$800	\$2,633	ISD	\$1,358	\$1,364	ISD	ISD	\$872
First Quartile 25%	\$550	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$650	ISD	ISD	\$140
Median (Midpoint)	\$1,500	ISD	\$800	ISD	ISD	ISD	\$550	\$550	\$2,500	ISD	\$1,000	\$1,000	ISD	ISD	\$725
Third Quartile 75%	\$2,500	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$2,500	ISD	ISD	\$1,750

Litigation-Patent Infringement, All Varieties \$10-\$25M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Location (Q45Ak)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	30	0	3	0	1	1	1	3	3	2	3	7	1	2	3
Mean (Average)	\$2,786	ISD	\$2,800	ISD	ISD	ISD	ISD	\$1,817	\$4,333	ISD	\$2,233	\$2,950	ISD	ISD	\$1,440
First Quartile 25%	\$1,425	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$1,500	ISD	ISD	ISD
Median (Midpoint)	\$3,000	ISD	\$1,500	ISD	ISD	ISD	\$1,200	\$1,200	\$4,000	ISD	\$2,000	\$3,000	ISD	ISD	\$1,200
Third Quartile 75%	\$3,850	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$3,800	ISD	ISD	ISD

Litigation-Patent Infringement, All Varieties \$10-\$25M Cost if dispute was resolved through mediation (000s) by Location (Q45Al)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	19	0	1	0	1	1	1	1	1	0	2	6	1	2	2
Mean (Average)	\$552	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$700	ISD	ISD	ISD
First Quartile 25%	\$200	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$281	ISD	ISD	ISD
Median (Midpoint)	\$400	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$750	ISD	ISD	ISD
Third Quartile 75%	\$750	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$956	ISD	ISD	ISD

Total Costs: Litigation-Patent Infringement, All Varieties by Location

Litigation-Patent Infringement, All Varieties >\$25M Initial case management (000s) by Location (Q45Am)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	0	2	0	2	2	1	3	2	1	3	6	1	3	4
Mean (Average)	ISD	ISD	ISD	ISD	ISD	ISD	\$92	ISD	ISD	\$158	\$238	ISD	\$638	\$142
First Quartile 25%	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$106	ISD	ISD	\$39
Median (Midpoint)	ISD	ISD	ISD	ISD	ISD	ISD	\$80	ISD	ISD	\$200	\$250	ISD	\$750	\$150
Third Quartile 75%	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$363	ISD	ISD	\$238

Litigation-Patent Infringement, All Varieties >\$25M Inclusive of discovery, motions, and claim construction (000s) by Location (Q45An)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	0	1	0	2	2	1	3	2	1	3	6	1	2	4
Mean (Average)	ISD	ISD	ISD	ISD	ISD	ISD	\$850	ISD	ISD	\$1,667	\$2,342	ISD	ISD	\$1,735
First Quartile 25%	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$938	ISD	ISD	\$379
Median (Midpoint)	ISD	ISD	ISD	ISD	ISD	ISD	\$650	ISD	ISD	\$1,300	\$2,000	ISD	ISD	\$1,450
Third Quartile 75%	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$3,975	ISD	ISD	\$3,375

Litigation-Patent Infringement, All Varieties >\$25M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Location (Q45Ao)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	0	2	0	2	2	1	3	2	1	3	6	1	2	5
Mean (Average)	ISD	ISD	ISD	ISD	ISD	ISD	\$1,950	ISD	ISD	\$3,083	\$4,683	ISD	ISD	\$2,146
First Quartile 25%	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$3,575	ISD	ISD	\$115
Median (Midpoint)	ISD	ISD	ISD	ISD	ISD	ISD	\$1,500	ISD	ISD	\$3,000	\$4,900	ISD	ISD	\$2,000
Third Quartile 75%	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$5,750	ISD	ISD	\$4,250

Total Costs: Litigation-Patent Infringement, All Varieties by Location

Litigation-Patent Infringement, All Varieties >\$25M Cost if dispute was resolved through mediation (000s) by Location (Q45Ap)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South- east	Other South- east	Chicago CMSA	Minne- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	19	0	1	1	1	1	1	1	1	0	2	5	1	2	2
Mean (Average)	\$834	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$1,440	ISD	ISD	ISD
First Quartile 25%	\$125	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$600	ISD	ISD	ISD
Median (Midpoint)	\$450	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$1,000	ISD	ISD	ISD
Third Quartile 75%	\$1,000	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$2,500	ISD	ISD	ISD

Total Costs: Litigation-Patent Infringement, All Varieties by Type of Practice

Litigation-Patent Infringement, All Varieties <\$1M Initial case management (000s) by Type of Practice (Q45Aa)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	44	11	11	5	14	2
Mean (Average)	\$60	\$81	\$25	\$44	\$68	ISD
First Quartile 25%	\$15	\$5	\$15	\$15	\$29	ISD
Median (Midpoint)	\$28	\$15	\$25	\$20	\$50	ISD
Third Quartile 75%	\$75	\$100	\$35	\$85	\$81	ISD

Litigation-Patent Infringement, All Varieties <\$1M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q45Ab)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	42	10	11	5	13	2
Mean (Average)	\$349	\$177	\$291	\$286	\$537	ISD
First Quartile 25%	\$166	\$75	\$100	\$190	\$300	ISD
Median (Midpoint)	\$300	\$200	\$200	\$225	\$450	ISD
Third Quartile 75%	\$500	\$263	\$500	\$413	\$750	ISD

Litigation-Patent Infringement, All Varieties <\$1M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q45Ac)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	34	7	7	5	13	1
Mean (Average)	\$719	\$337	\$557	\$590	\$1,050	ISD
First Quartile 25%	\$350	\$200	\$350	\$350	\$650	ISD
Median (Midpoint)	\$600	\$250	\$500	\$700	\$1,000	ISD
Third Quartile 75%	\$1,000	\$500	\$750	\$775	\$1,375	ISD

Total Costs: Litigation-Patent Infringement, All Varieties by Type of Practice

Litigation-Patent Infringement, All Varieties <\$1M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q45Ad)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	28	6	8	3	9	1
Mean (Average)	\$183	\$132	\$185	\$200	\$212	ISD
First Quartile 25%	\$50	\$48	\$56	ISD	\$68	ISD
Median (Midpoint)	\$175	\$125	\$175	\$200	\$125	ISD
Third Quartile 75%	\$288	\$213	\$288	ISD	\$350	ISD

Litigation-Patent Infringement, All Varieties \$1-\$10M Initial case management (000s) by Type of Practice (Q45Ae)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	39	6	8	5	14	5
Mean (Average)	\$148	\$253	\$66	\$79	\$162	\$195
First Quartile 25%	\$50	\$10	\$33	\$30	\$50	\$63
Median (Midpoint)	\$100	\$100	\$55	\$100	\$113	\$150
Third Quartile 75%	\$150	\$475	\$93	\$118	\$213	\$350

Litigation-Patent Infringement, All Varieties \$1-\$10M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q45Af)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	38	6	8	5	13	5
Mean (Average)	\$922	\$287	\$841	\$800	\$1,110	\$1,516
First Quartile 25%	\$350	\$81	\$300	\$375	\$675	\$540
Median (Midpoint)	\$600	\$350	\$350	\$500	\$1,000	\$1,500
Third Quartile 75%	\$1,063	\$450	\$713	\$1,375	\$1,525	\$2,500

Total Costs: Litigation-Patent Infringement, All Varieties by Type of Practice

Litigation-Patent Infringement, All Varieties \$1-\$10M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q45Ag)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	36	5	8	5	13	4
Mean (Average)	\$1,662	\$628	\$1,594	\$1,355	\$2,012	\$2,500
First Quartile 25%	\$763	\$170	\$700	\$675	\$1,200	\$750
Median (Midpoint)	\$1,000	\$800	\$875	\$925	\$1,950	\$2,250
Third Quartile 75%	\$2,000	\$1,000	\$1,750	\$2,250	\$2,650	\$4,500

Litigation-Patent Infringement, All Varieties \$1-\$10M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q45Ah)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	24	4	6	2	9	2
Mean (Average)	\$409	\$203	\$308	ISD	\$450	ISD
First Quartile 25%	\$106	\$53	\$205	ISD	\$100	ISD
Median (Midpoint)	\$300	\$180	\$338	ISD	\$350	ISD
Third Quartile 75%	\$488	\$375	\$413	ISD	\$638	ISD

Litigation-Patent Infringement, All Varieties \$10-\$25M Initial case management (000s) by Type of Practice (Q45Ai)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	32	3	6	4	15	3
Mean (Average)	\$181	\$188	\$93	\$126	\$214	\$233
First Quartile 25%	\$75	ISD	\$66	\$75	\$75	ISD
Median (Midpoint)	\$150	\$250	\$88	\$150	\$150	\$250
Third Quartile 75%	\$250	ISD	\$128	\$154	\$300	ISD

Total Costs: Litigation-Patent Infringement, All Varieties by Type of Practice

Litigation-Patent Infringement, All Varieties \$10-\$25M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q45A)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	31	3	6	4	14	3
Mean (Average)	\$1,563	\$345	\$1,233	\$1,100	\$1,973	\$2,000
First Quartile 25%	\$550	ISD	\$425	\$400	\$975	ISD
Median (Midpoint)	\$1,500	\$500	\$650	\$775	\$1,900	\$2,500
Third Quartile 75%	\$2,500	ISD	\$2,075	\$2,125	\$2,575	ISD

Litigation-Patent Infringement, All Varieties \$10-\$25M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q45Ak)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	30	3	6	4	14	2
Mean (Average)	\$2,786	\$1,373	\$2,483	\$1,838	\$3,443	ISD
First Quartile 25%	\$1,425	ISD	\$1,088	\$788	\$2,625	ISD
Median (Midpoint)	\$3,000	\$1,500	\$1,600	\$1,350	\$3,350	ISD
Third Quartile 75%	\$3,850	ISD	\$4,188	\$3,375	\$4,600	ISD

Litigation-Patent Infringement, All Varieties \$10-\$25M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q45Al)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	19	3	4	1	9	1
Mean (Average)	\$552	\$377	\$406	ISD	\$686	ISD
First Quartile 25%	\$200	ISD	\$194	ISD	\$138	ISD
Median (Midpoint)	\$400	\$300	\$400	ISD	\$350	ISD
Third Quartile 75%	\$750	ISD	\$625	ISD	\$1,138	ISD

Total Costs: Litigation-Patent Infringement, All Varieties by Type of Practice

Litigation-Patent Infringement, All Varieties >\$25M Initial case management (000s) by Type of Practice (Q45Am)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	30	3	6	5	12	2
Mean (Average)	\$274	\$239	\$128	\$191	\$385	ISD
First Quartile 25%	\$100	ISD	\$70	\$153	\$106	ISD
Median (Midpoint)	\$200	\$300	\$125	\$200	\$275	ISD
Third Quartile 75%	\$313	ISD	\$175	\$225	\$725	ISD

Litigation-Patent Infringement, All Varieties >\$25M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q45An)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	28	3	5	5	11	2
Mean (Average)	\$2,284	\$679	\$1,020	\$1,830	\$3,286	ISD
First Quartile 25%	\$1,000	ISD	\$600	\$1,075	\$1,300	ISD
Median (Midpoint)	\$1,500	\$1,000	\$1,000	\$1,500	\$3,600	ISD
Third Quartile 75%	\$3,450	ISD	\$1,450	\$2,750	\$4,500	ISD

Litigation-Patent Infringement, All Varieties >\$25M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q45Ao)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	30	4	6	5	11	2
Mean (Average)	\$4,416	\$2,058	\$5,308	\$3,260	\$5,464	ISD
First Quartile 25%	\$2,000	\$108	\$1,338	\$1,750	\$3,750	ISD
Median (Midpoint)	\$3,625	\$1,565	\$3,000	\$3,000	\$4,800	ISD
Third Quartile 75%	\$5,250	\$4,500	\$7,625	\$4,900	\$8,000	ISD

Total Costs: Litigation-Patent Infringement, All Varieties by Type of Practice

Litigation-Patent Infringement, All Varieties >\$25M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q45Ap)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	19	4	4	1	8	1
Mean (Average)	\$834	\$373	\$444	ISD	\$1,128	ISD
First Quartile 25%	\$125	\$93	\$206	ISD	\$300	ISD
Median (Midpoint)	\$450	\$200	\$475	ISD	\$475	ISD
Third Quartile 75%	\$1,000	\$825	\$650	ISD	\$2,088	ISD

Total Costs: Litigation-Patent Infringement, Hatch Waxman Act by Type of Practice

Litigation-Patent Infringement, Hatch Waxman Act <\$1M Initial case management (000s) by Type of Practice (Q45Ba)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	7	1	2	0	4	0
Mean (Average)	\$138	ISD	ISD	ISD	\$210	ISD
First Quartile 25%	\$50	ISD	ISD	ISD	\$123	ISD
Median (Midpoint)	\$114	ISD	ISD	ISD	\$188	ISD
Third Quartile 75%	\$225	ISD	ISD	ISD	\$319	ISD

Litigation-Patent Infringement, Hatch Waxman Act <\$1M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q45Bb)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	7	1	2	0	4	0
Mean (Average)	\$1,090	ISD	ISD	ISD	\$1,801	ISD
First Quartile 25%	\$150	ISD	ISD	ISD	\$519	ISD
Median (Midpoint)	\$400	ISD	ISD	ISD	\$1,453	ISD
Third Quartile 75%	\$2,030	ISD	ISD	ISD	\$3,433	ISD

Litigation-Patent Infringement, Hatch Waxman Act <\$1M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q45Bc)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	7	1	2	0	4	0
Mean (Average)	\$1,993	ISD	ISD	ISD	\$3,238	ISD
First Quartile 25%	\$300	ISD	ISD	ISD	\$1,238	ISD
Median (Midpoint)	\$900	ISD	ISD	ISD	\$3,400	ISD
Third Quartile 75%	\$4,550	ISD	ISD	ISD	\$5,075	ISD

Total Costs: Litigation-Patent Infringement, Hatch Waxman Act by Type of Practice

Litigation-Patent Infringement, Hatch Waxman Act <\$1M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q45Bd)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	5	1	2	0	2	0
Mean (Average)	\$99	ISD	ISD	ISD	ISD	ISD
First Quartile 25%	\$78	ISD	ISD	ISD	ISD	ISD
Median (Midpoint)	\$100	ISD	ISD	ISD	ISD	ISD
Third Quartile 75%	\$120	ISD	ISD	ISD	ISD	ISD

Litigation-Patent Infringement, Hatch Waxman Act \$1-\$10M Initial case management (000s) by Type of Practice (Q45Be)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	6	0	2	0	4	0
Mean (Average)	\$260	ISD	ISD	ISD	\$366	ISD
First Quartile 25%	\$50	ISD	ISD	ISD	\$184	ISD
Median (Midpoint)	\$206	ISD	ISD	ISD	\$350	ISD
Third Quartile 75%	\$488	ISD	ISD	ISD	\$563	ISD

Litigation-Patent Infringement, Hatch Waxman Act \$1-\$10M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q45Bf)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	6	0	2	0	4	0
Mean (Average)	\$1,975	ISD	ISD	ISD	\$2,840	ISD
First Quartile 25%	\$293	ISD	ISD	ISD	\$1,313	ISD
Median (Midpoint)	\$1,625	ISD	ISD	ISD	\$2,555	ISD
Third Quartile 75%	\$3,458	ISD	ISD	ISD	\$4,653	ISD

Total Costs: Litigation-Patent Infringement, Hatch Waxman Act by Type of Practice

Litigation-Patent Infringement, Hatch Waxman Act \$1-\$10M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q45Bg)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	7	0	2	0	5	0
Mean (Average)	\$4,011	ISD	ISD	ISD	\$5,386	ISD
First Quartile 25%	\$750	ISD	ISD	ISD	\$3,750	ISD
Median (Midpoint)	\$5,000	ISD	ISD	ISD	\$6,340	ISD
Third Quartile 75%	\$6,340	ISD	ISD	ISD	\$6,545	ISD

Litigation-Patent Infringement, Hatch Waxman Act \$1-\$10M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q45Bh)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	6	0	2	0	4	0
Mean (Average)	\$1,308	ISD	ISD	ISD	\$1,919	ISD
First Quartile 25%	\$94	ISD	ISD	ISD	\$104	ISD
Median (Midpoint)	\$108	ISD	ISD	ISD	\$1,923	ISD
Third Quartile 75%	\$3,730	ISD	ISD	ISD	\$3,730	ISD

Litigation-Patent Infringement, Hatch Waxman Act \$10-\$25M Initial case management (000s) by Type of Practice (Q45Bi)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	6	0	2	0	4	0
Mean (Average)	\$311	ISD	ISD	ISD	\$434	ISD
First Quartile 25%	\$73	ISD	ISD	ISD	\$272	ISD
Median (Midpoint)	\$293	ISD	ISD	ISD	\$443	ISD
Third Quartile 75%	\$563	ISD	ISD	ISD	\$588	ISD

Total Costs: Litigation-Patent Infringement, Hatch Waxman Act by Type of Practice

Litigation-Patent Infringement, Hatch Waxman Act \$10-\$25M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q45Bj)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	6	0	2	0	4	0
Mean (Average)	\$2,918	ISD	ISD	ISD	\$4,210	ISD
First Quartile 25%	\$428	ISD	ISD	ISD	\$2,313	ISD
Median (Midpoint)	\$2,625	ISD	ISD	ISD	\$4,045	ISD
Third Quartile 75%	\$5,318	ISD	ISD	ISD	\$6,273	ISD

Litigation-Patent Infringement, Hatch Waxman Act \$10-\$25M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q45Bk)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	6	0	2	0	4	0
Mean (Average)	\$5,335	ISD	ISD	ISD	\$7,628	ISD
First Quartile 25%	\$925	ISD	ISD	ISD	\$4,375	ISD
Median (Midpoint)	\$5,250	ISD	ISD	ISD	\$7,875	ISD
Third Quartile 75%	\$9,378	ISD	ISD	ISD	\$10,633	ISD

Litigation-Patent Infringement, Hatch Waxman Act \$10-\$25M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q45Bl)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	4	0	2	0	2	0
Mean (Average)	\$143	ISD	ISD	ISD	ISD	ISD
First Quartile 25%	\$105	ISD	ISD	ISD	ISD	ISD
Median (Midpoint)	\$135	ISD	ISD	ISD	ISD	ISD
Third Quartile 75%	\$188	ISD	ISD	ISD	ISD	ISD

Total Costs: Litigation-Patent Infringement, Hatch Waxman Act by Type of Practice

Litigation-Patent Infringement, Hatch Waxman Act >\$25M Initial case management (000s) by Type of Practice (Q45Bm)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	8	0	2	1	4	0
Mean (Average)	\$457	ISD	ISD	ISD	\$787	ISD
First Quartile 25%	\$120	ISD	ISD	ISD	\$519	ISD
Median (Midpoint)	\$275	ISD	ISD	ISD	\$888	ISD
Third Quartile 75%	\$894	ISD	ISD	ISD	\$954	ISD

Litigation-Patent Infringement, Hatch Waxman Act >\$25M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q45Bn)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	8	0	2	1	4	0
Mean (Average)	\$4,305	ISD	ISD	ISD	\$7,448	ISD
First Quartile 25%	\$1,050	ISD	ISD	ISD	\$3,625	ISD
Median (Midpoint)	\$2,500	ISD	ISD	ISD	\$7,000	ISD
Third Quartile 75%	\$7,750	ISD	ISD	ISD	\$11,718	ISD

Litigation-Patent Infringement, Hatch Waxman Act >\$25M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q45Bo)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	9	1	2	1	4	0
Mean (Average)	\$6,172	ISD	ISD	ISD	\$12,008	ISD
First Quartile 25%	\$1,250	ISD	ISD	ISD	\$6,500	ISD
Median (Midpoint)	\$3,000	ISD	ISD	ISD	\$11,250	ISD
Third Quartile 75%	\$11,250	ISD	ISD	ISD	\$18,273	ISD

Total Costs: Litigation-Patent Infringement, Hatch Waxman Act by Type of Practice

Litigation-Patent Infringement, Hatch Waxman Act >\$25M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q45Bp)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	4	0	2	0	2	0
Mean (Average)	\$194	ISD	ISD	ISD	ISD	ISD
First Quartile 25%	\$150	ISD	ISD	ISD	ISD	ISD
Median (Midpoint)	\$188	ISD	ISD	ISD	ISD	ISD
Third Quartile 75%	\$244	ISD	ISD	ISD	ISD	ISD

Total Costs: Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity by Location

Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity <\$1M Initial case management (000s) by Location (Q45Ca)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	26	1	0	0	2	2	2	1	2	1	4	5	1	1	4
Mean (Average)	\$58	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$15	\$47	ISD	ISD	\$91
First Quartile 25%	\$15	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$11	\$30	ISD	ISD	\$15
Median (Midpoint)	\$45	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$15	\$50	ISD	ISD	\$53
Third Quartile 75%	\$54	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$19	\$63	ISD	ISD	\$206

Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity <\$1M Inclusive of discovery, motions, and claim construction (000s) by Location (Q45Cb)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	23	0	0	0	2	1	2	1	2	1	4	5	1	0	4
Mean (Average)	\$385	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$169	\$410	ISD	ISD	\$244
First Quartile 25%	\$175	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$81	\$325	ISD	ISD	\$81
Median (Midpoint)	\$325	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$150	\$400	ISD	ISD	\$213
Third Quartile 75%	\$500	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$275	\$500	ISD	ISD	\$438

Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity <\$1M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Location (Q45Cc)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	21	0	0	0	2	1	2	1	2	1	4	5	1	0	2
Mean (Average)	\$827	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$544	\$880	ISD	ISD	ISD
First Quartile 25%	\$350	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$206	\$550	ISD	ISD	ISD
Median (Midpoint)	\$750	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$500	\$800	ISD	ISD	ISD
Third Quartile 75%	\$1,000	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$925	\$1,250	ISD	ISD	ISD

Total Costs: Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity by Location

Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity \$1-\$10M Initial case management (000s) by Location (Q45Ce)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South- east	Other South- east	Chicago CMSA	Minne- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	20	0	0	0	1	1	1	1	2	1	3	5	1	1	3
Mean (Average)	\$202	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$693	\$70	ISD	ISD	\$90
First Quartile 25%	\$50	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$50	ISD	ISD	ISD
Median (Midpoint)	\$88	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$50	\$50	ISD	ISD	\$70
Third Quartile 75%	\$138	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$100	ISD	ISD	ISD

Total Costs: Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity by Type of Practice

Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity <\$1M Initial case management (000s) by Type of Practice (Q45Ca)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	26	2	5	4	12	3
Mean (Average)	\$58	ISD	\$20	\$51	\$83	\$45
First Quartile 25%	\$15	ISD	\$10	\$24	\$21	ISD
Median (Midpoint)	\$45	ISD	\$15	\$58	\$50	\$50
Third Quartile 75%	\$54	ISD	\$33	\$73	\$175	ISD

Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity <\$1M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q45Cb)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	23	2	5	3	11	2
Mean (Average)	\$385	ISD	\$235	\$742	\$409	ISD
First Quartile 25%	\$175	ISD	\$75	ISD	\$300	ISD
Median (Midpoint)	\$325	ISD	\$175	\$400	\$450	ISD
Third Quartile 75%	\$500	ISD	\$425	ISD	\$500	ISD

Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity <\$1M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q45Cc)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	21	2	3	3	11	2
Mean (Average)	\$827	ISD	\$383	\$1,283	\$986	ISD
First Quartile 25%	\$350	ISD	ISD	ISD	\$700	ISD
Median (Midpoint)	\$750	ISD	\$350	\$750	\$1,000	ISD
Third Quartile 75%	\$1,000	ISD	ISD	ISD	\$1,100	ISD

Total Costs: Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity by Type of Practice

Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity <\$1M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q45Cd)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	16	1	5	1	8	1
Mean (Average)	\$148	ISD	\$161	ISD	\$135	ISD
First Quartile 25%	\$43	ISD	\$53	ISD	\$43	ISD
Median (Midpoint)	\$108	ISD	\$100	ISD	\$83	ISD
Third Quartile 75%	\$150	ISD	\$300	ISD	\$150	ISD

Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity \$1-\$10M Initial case management (000s) by Type of Practice (Q45Ce)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	20	1	2	3	12	2
Mean (Average)	\$202	ISD	ISD	\$98	\$114	ISD
First Quartile 25%	\$50	ISD	ISD	ISD	\$50	ISD
Median (Midpoint)	\$88	ISD	ISD	\$100	\$63	ISD
Third Quartile 75%	\$138	ISD	ISD	ISD	\$138	ISD

Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity \$1-\$10M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q45Cf)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	19	0	2	3	12	2
Mean (Average)	\$1,296	ISD	ISD	\$1,067	\$1,553	ISD
First Quartile 25%	\$500	ISD	ISD	ISD	\$575	ISD
Median (Midpoint)	\$800	ISD	ISD	\$750	\$950	ISD
Third Quartile 75%	\$1,000	ISD	ISD	ISD	\$1,225	ISD

Total Costs: Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity by Type of Practice

Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity \$1-\$10M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q45Cg)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	17	0	2	3	11	1
Mean (Average)	\$1,876	ISD	ISD	\$1,733	\$1,991	ISD
First Quartile 25%	\$1,100	ISD	ISD	ISD	\$1,400	ISD
Median (Midpoint)	\$1,500	ISD	ISD	\$1,250	\$1,700	ISD
Third Quartile 75%	\$2,500	ISD	ISD	ISD	\$2,500	ISD

Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity \$1-\$10M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q45Ch)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	12	0	2	1	8	1
Mean (Average)	\$300	ISD	ISD	ISD	\$319	ISD
First Quartile 25%	\$76	ISD	ISD	ISD	\$76	ISD
Median (Midpoint)	\$150	ISD	ISD	ISD	\$150	ISD
Third Quartile 75%	\$288	ISD	ISD	ISD	\$288	ISD

Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity \$10-\$25M Initial case management (000s) by Type of Practice (Q45Ci)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	18	1	2	1	12	2
Mean (Average)	\$338	ISD	ISD	ISD	\$184	ISD
First Quartile 25%	\$75	ISD	ISD	ISD	\$56	ISD
Median (Midpoint)	\$150	ISD	ISD	ISD	\$125	ISD
Third Quartile 75%	\$250	ISD	ISD	ISD	\$250	ISD

Total Costs: Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity by Type of Practice

Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity \$10-\$25M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q45Cj)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	16	0	2	1	11	2
Mean (Average)	\$1,655	ISD	ISD	ISD	\$1,761	ISD
First Quartile 25%	\$775	ISD	ISD	ISD	\$1,200	ISD
Median (Midpoint)	\$1,450	ISD	ISD	ISD	\$1,500	ISD
Third Quartile 75%	\$2,288	ISD	ISD	ISD	\$2,300	ISD

Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity \$10-\$25M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q45Ck)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	15	0	2	1	11	1
Mean (Average)	\$3,217	ISD	ISD	ISD	\$3,291	ISD
First Quartile 25%	\$2,000	ISD	ISD	ISD	\$2,400	ISD
Median (Midpoint)	\$3,200	ISD	ISD	ISD	\$3,200	ISD
Third Quartile 75%	\$4,250	ISD	ISD	ISD	\$4,250	ISD

Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity \$10-\$25M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q45Ci)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	11	0	2	0	8	1
Mean (Average)	\$412	ISD	ISD	ISD	\$506	ISD
First Quartile 25%	\$100	ISD	ISD	ISD	\$113	ISD
Median (Midpoint)	\$175	ISD	ISD	ISD	\$188	ISD
Third Quartile 75%	\$350	ISD	ISD	ISD	\$463	ISD

Total Costs: Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity by Type of Practice

Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity >\$25M Initial case management (000s) by Type of Practice (Q45Cm)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	17	1	2	1	12	1
Mean (Average)	\$500	ISD	ISD	ISD	ISD	\$284 ISD
First Quartile 25%	\$113	ISD	ISD	ISD	ISD	\$81 ISD
Median (Midpoint)	\$240	ISD	ISD	ISD	ISD	\$195 ISD
Third Quartile 75%	\$488	ISD	ISD	ISD	ISD	\$450 ISD

Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity >\$25M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q45Cn)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	15	0	2	1	11	1
Mean (Average)	\$2,422	ISD	ISD	ISD	ISD	\$2,557 ISD
First Quartile 25%	\$1,200	ISD	ISD	ISD	ISD	\$1,800 ISD
Median (Midpoint)	\$2,000	ISD	ISD	ISD	ISD	\$2,000 ISD
Third Quartile 75%	\$3,500	ISD	ISD	ISD	ISD	\$3,750 ISD

Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity >\$25M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q45Co)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	16	0	2	1	11	2
Mean (Average)	\$4,044	ISD	ISD	ISD	ISD	\$4,214 ISD
First Quartile 25%	\$2,313	ISD	ISD	ISD	ISD	\$2,500 ISD
Median (Midpoint)	\$3,875	ISD	ISD	ISD	ISD	\$4,500 ISD
Third Quartile 75%	\$5,750	ISD	ISD	ISD	ISD	\$6,000 ISD

Total Costs: Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity by Type of Practice

Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity >\$25M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q45Cp)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	11	0	2	0	8	1
Mean (Average)	\$647	ISD	ISD	ISD	\$791	ISD
First Quartile 25%	\$130	ISD	ISD	ISD	\$148	ISD
Median (Midpoint)	\$250	ISD	ISD	ISD	\$250	ISD
Third Quartile 75%	\$400	ISD	ISD	ISD	\$844	ISD

Total Costs: Litigation-Section 337 Patent Infringement by Type of Practice

Litigation-Section 337 Patent Infringement <\$1M Initial case management (000s) by Type of Practice (Q45Da)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	7	0	1	0	6	0
Mean (Average)	\$237	ISD	ISD	ISD	\$264	ISD
First Quartile 25%	\$75	ISD	ISD	ISD	\$88	ISD
Median (Midpoint)	\$250	ISD	ISD	ISD	\$275	ISD
Third Quartile 75%	\$384	ISD	ISD	ISD	\$413	ISD

Litigation-Section 337 Patent Infringement <\$1M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q45Db)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	7	0	1	0	6	0
Mean (Average)	\$1,026	ISD	ISD	ISD	\$1,158	ISD
First Quartile 25%	\$400	ISD	ISD	ISD	\$438	ISD
Median (Midpoint)	\$575	ISD	ISD	ISD	\$673	ISD
Third Quartile 75%	\$1,500	ISD	ISD	ISD	\$1,938	ISD

Litigation-Section 337 Patent Infringement <\$1M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q45Dc)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	7	0	1	0	6	0
Mean (Average)	\$1,707	ISD	ISD	ISD	\$1,917	ISD
First Quartile 25%	\$700	ISD	ISD	ISD	\$738	ISD
Median (Midpoint)	\$1,150	ISD	ISD	ISD	\$1,275	ISD
Third Quartile 75%	\$2,000	ISD	ISD	ISD	\$2,875	ISD

Total Costs: Litigation-Section 337 Patent Infringement by Type of Practice

Litigation-Section 337 Patent Infringement <\$1M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q45Dd)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	6	0	1	0	5	0
Mean (Average)	\$286	ISD	ISD	ISD	\$333	ISD
First Quartile 25%	\$50	ISD	ISD	ISD	\$68	ISD
Median (Midpoint)	\$93	ISD	ISD	ISD	\$100	ISD
Third Quartile 75%	\$608	ISD	ISD	ISD	\$715	ISD

Litigation-Section 337 Patent Infringement \$1-\$10M Initial case management (000s) by Type of Practice (Q45De)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	7	0	1	0	6	0
Mean (Average)	\$389	ISD	ISD	ISD	\$433	ISD
First Quartile 25%	\$150	ISD	ISD	ISD	\$225	ISD
Median (Midpoint)	\$350	ISD	ISD	ISD	\$363	ISD
Third Quartile 75%	\$600	ISD	ISD	ISD	\$668	ISD

Litigation-Section 337 Patent Infringement \$1-\$10M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q45Df)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	7	0	1	0	6	0
Mean (Average)	\$2,440	ISD	ISD	ISD	\$2,747	ISD
First Quartile 25%	\$900	ISD	ISD	ISD	\$1,538	ISD
Median (Midpoint)	\$2,000	ISD	ISD	ISD	\$2,250	ISD
Third Quartile 75%	\$4,500	ISD	ISD	ISD	\$4,583	ISD

Total Costs: Litigation-Section 337 Patent Infringement by Type of Practice

Litigation-Section 337 Patent Infringement \$1-\$10M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q45Dg)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	7	0	1	0	6	0
Mean (Average)	\$4,423	ISD	ISD	ISD	\$4,960	ISD
First Quartile 25%	\$1,900	ISD	ISD	ISD	\$2,725	ISD
Median (Midpoint)	\$4,000	ISD	ISD	ISD	\$4,500	ISD
Third Quartile 75%	\$7,250	ISD	ISD	ISD	\$7,590	ISD

Litigation-Section 337 Patent Infringement \$1-\$10M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q45Dh)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	5	0	1	0	4	0
Mean (Average)	\$396	ISD	ISD	ISD	\$475	ISD
First Quartile 25%	\$90	ISD	ISD	ISD	\$113	ISD
Median (Midpoint)	\$150	ISD	ISD	ISD	\$150	ISD
Third Quartile 75%	\$825	ISD	ISD	ISD	\$1,163	ISD

Litigation-Section 337 Patent Infringement \$10-\$25M Initial case management (000s) by Type of Practice (Q45Di)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	6	0	1	0	5	0
Mean (Average)	\$388	ISD	ISD	ISD	\$420	ISD
First Quartile 25%	\$244	ISD	ISD	ISD	\$275	ISD
Median (Midpoint)	\$325	ISD	ISD	ISD	\$350	ISD
Third Quartile 75%	\$500	ISD	ISD	ISD	\$600	ISD

Total Costs: Litigation-Section 337 Patent Infringement by Type of Practice

Litigation-Section 337 Patent Infringement \$10-\$25M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q45Dj)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	6	0	1	0	5	0
Mean (Average)	\$3,583	ISD	ISD	ISD	\$4,000	ISD
First Quartile 25%	\$1,688	ISD	ISD	ISD	\$2,125	ISD
Median (Midpoint)	\$3,750	ISD	ISD	ISD	\$5,000	ISD
Third Quartile 75%	\$5,188	ISD	ISD	ISD	\$5,375	ISD

Litigation-Section 337 Patent Infringement \$10-\$25M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q45Dk)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	6	0	1	0	5	0
Mean (Average)	\$5,408	ISD	ISD	ISD	\$6,050	ISD
First Quartile 25%	\$3,175	ISD	ISD	ISD	\$3,500	ISD
Median (Midpoint)	\$5,250	ISD	ISD	ISD	\$7,000	ISD
Third Quartile 75%	\$7,813	ISD	ISD	ISD	\$8,125	ISD

Litigation-Section 337 Patent Infringement \$10-\$25M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q45DI)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	5	0	1	0	4	0
Mean (Average)	\$632	ISD	ISD	ISD	\$763	ISD
First Quartile 25%	\$130	ISD	ISD	ISD	\$163	ISD
Median (Midpoint)	\$200	ISD	ISD	ISD	\$200	ISD
Third Quartile 75%	\$1,350	ISD	ISD	ISD	\$1,925	ISD

Total Costs: Litigation-Section 337 Patent Infringement by Type of Practice

Litigation-Section 337 Patent Infringement >\$25M Initial case management (000s) by Type of Practice (Q45Dm)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	8	0	1	0	6	0
Mean (Average)	\$616	ISD	ISD	ISD	\$706	ISD
First Quartile 25%	\$393	ISD	ISD	ISD	\$475	ISD
Median (Midpoint)	\$500	ISD	ISD	ISD	\$575	ISD
Third Quartile 75%	\$913	ISD	ISD	ISD	\$1,047	ISD

Litigation-Section 337 Patent Infringement >\$25M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q45Dn)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	8	0	1	0	6	0
Mean (Average)	\$4,210	ISD	ISD	ISD	\$5,080	ISD
First Quartile 25%	\$2,050	ISD	ISD	ISD	\$2,750	ISD
Median (Midpoint)	\$3,865	ISD	ISD	ISD	\$5,740	ISD
Third Quartile 75%	\$6,938	ISD	ISD	ISD	\$7,000	ISD

Litigation-Section 337 Patent Infringement >\$25M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q45Do)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	9	0	1	0	6	1
Mean (Average)	\$7,348	ISD	ISD	ISD	\$9,588	ISD
First Quartile 25%	\$3,550	ISD	ISD	ISD	\$4,500	ISD
Median (Midpoint)	\$4,500	ISD	ISD	ISD	\$9,250	ISD
Third Quartile 75%	\$10,500	ISD	ISD	ISD	\$13,258	ISD

Total Costs: Litigation-Section 337 Patent Infringement by Type of Practice

Litigation-Section 337 Patent Infringement >\$25M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q45Dp)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	5	0	1	0	4	0
Mean (Average)	\$979	ISD	ISD	ISD	\$1,181	ISD
First Quartile 25%	\$185	ISD	ISD	ISD	\$206	ISD
Median (Midpoint)	\$225	ISD	ISD	ISD	\$263	ISD
Third Quartile 75%	\$2,150	ISD	ISD	ISD	\$3,075	ISD

Patent Infringement

A strong correlation between the amount at risk in a patent infringement action and the overall attorney hours required to litigate the action (Q45E)

	In your experience is there a strong correlation between the amount at risk in a patent infringement action and the overall attorney hours required to litigate the action?		Total Count
	Yes	No	
All Individuals	70.3%	29.7%	145
1-3 Attorneys	63.6%	36.4%	33
4-15 Attorneys	66.7%	33.3%	24
16-59 Attorneys	81.3%	18.8%	16
60 or more Attorneys	76.7%	23.3%	30
All Corporate	71.1%	28.9%	38

The total cost of asserting a patent infringement action in comparison to the total cost of defending such an action (Q45F)

	In your experience, how does the total cost of asserting a patent infringement action compare to the total cost of defending such an action?		Total Count
	About the same	Cost of asserting is a percent of the cost of defending	
All Individuals	63.4%	36.6%	123
1-3 Attorneys	46.4%	53.6%	28
4-15 Attorneys	73.9%	26.1%	23
16-59 Attorneys	63.6%	36.4%	11
60 or more Attorneys	75.9%	24.1%	29
All Corporate	55.2%	44.8%	29

Patent Infringement

Cost of asserting as a percent of the cost of defending (Q45Fx)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
% of cost of defending						
Number of Respondents	44	15	6	4	7	12
Mean (Average)	96.4%	127.1%	90.8%	66.3%	71.6%	85.4%
First Quartile 25%	52.5%	50.0%	66.3%	43.8%	66.0%	60.0%
Median (Midpoint)	75.0%	85.0%	77.5%	75.0%	75.0%	67.5%
Third Quartile 75%	118.8%	150.0%	131.3%	80.0%	90.0%	118.8%

Total Costs: Post-Grant Proceedings: by Technology - Life Sciences by Type of Practice

PGR/IPR Through filing petition (000s) by Type of Practice (Q46Ai)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	11	1	2	1	7	0
Mean (Average)	\$233	ISD	ISD	ISD	\$295	ISD
First Quartile 25%	\$150	ISD	ISD	ISD	\$200	ISD
Median (Midpoint)	\$200	ISD	ISD	ISD	\$250	ISD
Third Quartile 75%	\$300	ISD	ISD	ISD	\$400	ISD

PGR/IPR Through end of motion practice (000s) by Type of Practice (Q46Aii)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	9	1	2	1	5	0
Mean (Average)	\$426	ISD	ISD	ISD	\$490	ISD
First Quartile 25%	\$275	ISD	ISD	ISD	\$375	ISD
Median (Midpoint)	\$400	ISD	ISD	ISD	\$400	ISD
Third Quartile 75%	\$638	ISD	ISD	ISD	\$650	ISD

PGR/IPR Through PTAB hearing (000s) by Type of Practice (Q46Aiii)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	11	1	2	1	7	0
Mean (Average)	\$603	ISD	ISD	ISD	\$646	ISD
First Quartile 25%	\$450	ISD	ISD	ISD	\$450	ISD
Median (Midpoint)	\$600	ISD	ISD	ISD	\$600	ISD
Third Quartile 75%	\$775	ISD	ISD	ISD	\$900	ISD

Total Costs: Post-Grant Proceedings: by Technology - Life Sciences by Type of Practice

PGR/IPR Through appeal (000s) by Type of Practice (Q46Aiv)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	8	1	2	1	4	0
Mean (Average)	\$725	ISD	ISD	ISD	\$794	ISD
First Quartile 25%	\$563	ISD	ISD	ISD	\$600	ISD
Median (Midpoint)	\$800	ISD	ISD	ISD	\$813	ISD
Third Quartile 75%	\$950	ISD	ISD	ISD	\$969	ISD

Total Costs: Post-Grant Proceedings: by Technology - Electrical/Computer by Location

PGR/IPR Through filing petition (000s) by Location (Q46Ai)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	25	0	1	1	4	1	1	0	3	0	2	6	1	0	5
Mean (Average)	\$146	ISD	ISD	ISD	\$93	ISD	ISD	ISD	\$133	ISD	ISD	\$133	ISD	ISD	\$195
First Quartile 25%	\$88	ISD	ISD	ISD	\$53	ISD	ISD	ISD	ISD	ISD	ISD	\$100	ISD	ISD	\$73
Median (Midpoint)	\$150	ISD	ISD	ISD	\$60	ISD	ISD	ISD	\$100	ISD	ISD	\$150	ISD	ISD	\$100
Third Quartile 75%	\$178	ISD	ISD	ISD	\$165	ISD	ISD	ISD	ISD	ISD	ISD	\$150	ISD	ISD	\$365

PGR/IPR Through end of motion practice (000s) by Location (Q46Aii)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	24	0	1	1	3	1	1	0	4	0	2	6	1	0	4
Mean (Average)	\$243	ISD	ISD	ISD	\$90	ISD	ISD	ISD	\$325	ISD	ISD	\$267	ISD	ISD	\$188
First Quartile 25%	\$105	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$250	ISD	ISD	\$175	ISD	ISD	\$125
Median (Midpoint)	\$250	ISD	ISD	ISD	\$75	ISD	ISD	ISD	\$275	ISD	ISD	\$300	ISD	ISD	\$200
Third Quartile 75%	\$338	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$450	ISD	ISD	\$350	ISD	ISD	\$238

PGR/IPR Through PTAB hearing (000s) by Location (Q46Aiii)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	28	0	1	1	4	1	1	0	5	0	3	6	1	0	5
Mean (Average)	\$351	ISD	ISD	ISD	\$198	ISD	ISD	ISD	\$480	ISD	\$353	\$308	ISD	ISD	\$229
First Quartile 25%	\$213	ISD	ISD	ISD	\$61	ISD	ISD	ISD	\$325	ISD	ISD	\$125	ISD	ISD	\$160
Median (Midpoint)	\$350	ISD	ISD	ISD	\$150	ISD	ISD	ISD	\$350	ISD	\$325	\$375	ISD	ISD	\$250
Third Quartile 75%	\$450	ISD	ISD	ISD	\$381	ISD	ISD	ISD	\$700	ISD	ISD	\$450	ISD	ISD	\$288

Total Costs: Post-Grant Proceedings: by Technology - Electrical/Computer by Location

PGR/IPR Through appeal (000s) by Location (Q46Aiv)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	22	0	1	0	2	1	1	0	4	0	1	6	1	0	5
Mean (Average)	\$525	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$575	ISD	ISD	\$442	ISD	ISD	\$350
First Quartile 25%	\$338	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$425	ISD	ISD	\$188	ISD	ISD	\$250
Median (Midpoint)	\$500	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$500	ISD	ISD	\$525	ISD	ISD	\$350
Third Quartile 75%	\$713	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$800	ISD	ISD	\$613	ISD	ISD	\$450

Total Costs: Post-Grant Proceedings: by Technology - Electrical/Computer by Type of Practice

PGR/IPR Through filing petition (000s) by Type of Practice (Q46Ai)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	25	4	3	5	10	3
Mean (Average)	\$146	\$109	\$93	\$147	\$145	\$250
First Quartile 25%	\$88	\$70	ISD	\$88	\$100	ISD
Median (Midpoint)	\$150	\$100	\$70	\$150	\$130	\$200
Third Quartile 75%	\$178	\$156	ISD	\$205	\$163	ISD

PGR/IPR Through end of motion practice (000s) by Type of Practice (Q46Aii)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	24	4	3	6	9	2
Mean (Average)	\$243	\$138	\$207	\$258	\$311	ISD
First Quartile 25%	\$105	\$75	ISD	\$196	\$238	ISD
Median (Midpoint)	\$250	\$138	\$120	\$275	\$300	ISD
Third Quartile 75%	\$338	\$200	ISD	\$353	\$413	ISD

PGR/IPR Through PTAB hearing (000s) by Type of Practice (Q46Aiii)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	28	4	3	6	11	4
Mean (Average)	\$351	\$319	\$303	\$377	\$395	\$256
First Quartile 25%	\$213	\$156	ISD	\$294	\$300	\$181
Median (Midpoint)	\$350	\$350	\$120	\$393	\$350	\$250
Third Quartile 75%	\$450	\$450	ISD	\$450	\$575	\$338

Total Costs: Post-Grant Proceedings: by Technology - Electrical/Computer by Type of Practice

PGR/IPR Through appeal (000s) by Type of Practice (Q46Aiv)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	22	3	2	5	10	2
Mean (Average)	\$525	\$367	ISD	\$590	\$565	ISD
First Quartile 25%	\$338	ISD	ISD	\$400	\$425	ISD
Median (Midpoint)	\$500	\$350	ISD	\$500	\$550	ISD
Third Quartile 75%	\$713	ISD	ISD	\$825	\$775	ISD

Total Costs: Post-Grant Proceedings: by Technology - Mechanical by Location

PGR/IPR Through filing petition (000s) by Location (Q46Ai)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	24	0	0	0	2	2	1	2	2	1	4	4	1	1	4
Mean (Average)	\$133	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$101	\$125	ISD	ISD	\$84
First Quartile 25%	\$65	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$35	\$100	ISD	ISD	\$20
Median (Midpoint)	\$100	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$103	\$125	ISD	ISD	\$50
Third Quartile 75%	\$173	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$166	\$150	ISD	ISD	\$181

PGR/IPR Through end of motion practice (000s) by Location (Q46Aii)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	23	0	0	0	1	2	1	2	3	1	3	4	1	1	4
Mean (Average)	\$318	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$267	ISD	\$245	\$300	ISD	ISD	\$130
First Quartile 25%	\$175	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$225	ISD	ISD	\$36
Median (Midpoint)	\$250	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$250	ISD	\$300	\$325	ISD	ISD	\$130
Third Quartile 75%	\$350	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$350	ISD	ISD	\$224

PGR/IPR Through PTAB hearing (000s) by Location (Q46Aiii)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	25	0	0	0	2	2	1	2	4	1	3	4	1	1	4
Mean (Average)	\$419	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$425	ISD	\$322	\$413	ISD	ISD	\$161
First Quartile 25%	\$258	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$313	ISD	ISD	\$363	ISD	ISD	\$48
Median (Midpoint)	\$350	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$350	ISD	\$375	\$425	ISD	ISD	\$175
Third Quartile 75%	\$458	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$613	ISD	ISD	\$450	ISD	ISD	\$261

Total Costs: Post-Grant Proceedings: by Technology - Mechanical by Location

PGR/IPR Through appeal (000s) by Location (Q46Aiv)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South- east	Other South- east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	21	0	0	0	1	2	1	1	3	1	2	4	1	1	4
Mean (Average)	\$586	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$317	ISD	ISD	\$575	ISD	ISD	\$238
First Quartile 25%	\$325	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$513	ISD	ISD	\$66
Median (Midpoint)	\$500	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$400	ISD	ISD	\$575	ISD	ISD	\$253
Third Quartile 75%	\$700	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$638	ISD	ISD	\$394

Total Costs: Post-Grant Proceedings: by Technology - Mechanical by Type of Practice

PGR/IPR Through filing petition (000s) by Type of Practice (Q46Ai)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	24	3	5	6	8	2
Mean (Average)	\$133	\$63	\$76	\$151	\$176	ISD
First Quartile 25%	\$65	ISD	\$35	\$125	\$100	ISD
Median (Midpoint)	\$100	\$80	\$60	\$150	\$113	ISD
Third Quartile 75%	\$173	ISD	\$125	\$191	\$286	ISD

PGR/IPR Through end of motion practice (000s) by Type of Practice (Q46Aii)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	23	2	5	7	7	2
Mean (Average)	\$318	ISD	\$186	\$321	\$494	ISD
First Quartile 25%	\$175	ISD	\$80	\$240	\$275	ISD
Median (Midpoint)	\$250	ISD	\$120	\$300	\$300	ISD
Third Quartile 75%	\$350	ISD	\$325	\$360	\$500	ISD

PGR/IPR Through PTAB hearing (000s) by Type of Practice (Q46Aiii)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	25	2	5	7	9	2
Mean (Average)	\$419	ISD	\$263	\$390	\$589	ISD
First Quartile 25%	\$258	ISD	\$70	\$265	\$350	ISD
Median (Midpoint)	\$350	ISD	\$125	\$350	\$400	ISD
Third Quartile 75%	\$458	ISD	\$525	\$465	\$650	ISD

Total Costs: Post-Grant Proceedings: by Technology - Mechanical by Type of Practice

PGR/IPR Through appeal (000s) by Type of Practice (Q46Aiv)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	21	2	3	6	8	2
Mean (Average)	\$586	ISD	\$402	\$521	\$849	ISD
First Quartile 25%	\$325	ISD	ISD	\$369	\$481	ISD
Median (Midpoint)	\$500	ISD	\$225	\$450	\$550	ISD
Third Quartile 75%	\$700	ISD	ISD	\$713	\$825	ISD

Post-Grant Proceedings

The total cost of filing a petition for post-grant proceeding (IPR, CBM, or PGR) in comparison to the total cost of defending such an action (Q46B)

	In your experience, how does the total cost of filing a petition for post-grant proceeding (IPR, CBM, or PGR) compare to the total cost of defending such an action?		Total
	About the same	Cost of filing is a percent of the cost of defending	
All Individuals	59.7%	40.3%	72
1-3 Attorneys	70.0%	30.0%	10
4-15 Attorneys	60.0%	40.0%	10
16-59 Attorneys	63.6%	36.4%	11
60 or more Attorneys	57.1%	42.9%	28
All Corporate	50.0%	50.0%	12

Cost of filing as a percent of the cost of defending (Q46Bx)

% of cost of defending	Number of Respondents	Attorneys				
		Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys
Mean (Average)	26	85.2%	66.7%	106.3%	86.2%	62.0%
First Quartile 25%		65.0%	ISD	78.8%	77.0%	37.5%
Median (Midpoint)		77.0%	25.0%	110.0%	77.0%	50.0%
Third Quartile 75%		125.0%	ISD	130.0%	113.0%	92.5%

Total Costs: Litigation-Trademark Infringement by Location

Litigation-Trademark Infringement <\$1M Initial case management (000s) by Location (Q47Aa)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	38	0	1	3	3	2	4	3	2	0	6	4	1	1	8
Mean (Average)	\$26	ISD	ISD	\$77	\$22	ISD	\$18	\$9	ISD	ISD	\$19	\$33	ISD	ISD	\$13
First Quartile 25%	\$10	ISD	ISD	ISD	ISD	ISD	\$5	ISD	ISD	ISD	\$12	\$25	ISD	ISD	\$10
Median (Midpoint)	\$15	ISD	ISD	\$15	\$15	ISD	\$10	\$8	ISD	ISD	\$18	\$28	ISD	ISD	\$13
Third Quartile 75%	\$25	ISD	ISD	ISD	ISD	ISD	\$40	ISD	ISD	ISD	\$26	\$45	ISD	ISD	\$15

Litigation-Trademark Infringement <\$1M Inclusive of discovery, motions, and claim construction (000s) by Location (Q47Ab)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	35	0	1	3	3	2	3	2	1	0	6	4	1	1	8
Mean (Average)	\$231	ISD	ISD	\$258	\$157	ISD	\$317	ISD	ISD	ISD	\$173	\$213	ISD	ISD	\$138
First Quartile 25%	\$80	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$63	\$125	ISD	ISD	\$32
Median (Midpoint)	\$150	ISD	ISD	\$100	\$90	ISD	\$350	ISD	ISD	ISD	\$143	\$200	ISD	ISD	\$110
Third Quartile 75%	\$300	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$313	\$313	ISD	ISD	\$219

Litigation-Trademark Infringement <\$1M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Location (Q47Ac)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	32	0	0	2	3	2	2	2	1	0	6	4	1	1	8
Mean (Average)	\$542	ISD	ISD	ISD	\$328	ISD	ISD	ISD	ISD	ISD	\$823	\$475	ISD	ISD	\$255
First Quartile 25%	\$150	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$156	\$213	ISD	ISD	\$74
Median (Midpoint)	\$250	ISD	ISD	ISD	\$45	ISD	ISD	ISD	ISD	ISD	\$325	\$450	ISD	ISD	\$200
Third Quartile 75%	\$750	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$1,413	\$763	ISD	ISD	\$363

Total Costs: Litigation-Trademark Infringement by Location

Litigation-Trademark Infringement <\$1M Cost if dispute was resolved through mediation (000s) by Location (Q47Ad)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	26	0	2	3	2	3	1	0	0	5	3	1	1	5
Mean (Average)	\$209	ISD	ISD	\$250	ISD	\$207	ISD	ISD	ISD	\$62	\$350	ISD	ISD	\$61
First Quartile 25%	\$25	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$28	ISD	ISD	ISD	\$24
Median (Midpoint)	\$55	ISD	ISD	\$30	ISD	\$225	ISD	ISD	ISD	\$30	\$150	ISD	ISD	\$32
Third Quartile 75%	\$156	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$113	ISD	ISD	ISD	\$113

Litigation-Trademark Infringement \$1-\$10M Initial case management (000s) by Location (Q47Ae)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	23	0	1	2	1	2	0	1	0	3	4	1	1	7
Mean (Average)	\$47	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$33	\$44	ISD	ISD	\$25
First Quartile 25%	\$20	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$29	ISD	ISD	\$10
Median (Midpoint)	\$30	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$30	\$45	ISD	ISD	\$25
Third Quartile 75%	\$50	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$58	ISD	ISD	\$40

Litigation-Trademark Infringement \$1-\$10M Inclusive of discovery, motions, and claim construction (000s) by Location (Q47Af)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	24	0	1	2	1	2	0	1	0	3	5	1	1	7
Mean (Average)	\$470	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$392	\$371	ISD	ISD	\$247
First Quartile 25%	\$158	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$201	ISD	ISD	\$50
Median (Midpoint)	\$363	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$450	\$300	ISD	ISD	\$180
Third Quartile 75%	\$500	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$575	ISD	ISD	\$375

Total Costs: Litigation-Trademark Infringement by Location

Litigation-Trademark Infringement \$1-\$10M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Location (Q47Ag)

	Location														
	Total	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South- east	Other South- east	Chicago CMSA	Minne- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	24	0	0	1	2	1	2	0	1	0	3	5	1	1	7
Mean (Average)	\$999	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$792	\$655	ISD	ISD	\$519
First Quartile 25%	\$326	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$264	ISD	ISD	\$150
Median (Midpoint)	\$625	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$675	\$600	ISD	ISD	\$500
Third Quartile 75%	\$1,363	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	ISD	\$1,075	ISD	ISD	\$600

Total Costs: Litigation-Trademark Infringement by Type of Practice

Litigation-Trademark Infringement <\$1M Initial case management (000s) by Type of Practice (Q47Aa)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	38	15	9	3	11	0
Mean (Average)	\$26	\$13	\$16	\$30	\$50	ISD
First Quartile 25%	\$10	\$5	\$10	ISD	\$10	ISD
Median (Midpoint)	\$15	\$10	\$15	\$25	\$25	ISD
Third Quartile 75%	\$25	\$15	\$23	ISD	\$60	ISD

Litigation-Trademark Infringement <\$1M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q47Ab)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	35	13	8	3	11	0
Mean (Average)	\$231	\$118	\$156	\$150	\$441	ISD
First Quartile 25%	\$80	\$28	\$75	ISD	\$250	ISD
Median (Midpoint)	\$150	\$100	\$98	\$150	\$350	ISD
Third Quartile 75%	\$300	\$200	\$219	ISD	\$400	ISD

Litigation-Trademark Infringement <\$1M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q47Ac)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	32	12	7	3	10	0
Mean (Average)	\$542	\$202	\$271	\$250	\$1,227	ISD
First Quartile 25%	\$150	\$41	\$200	ISD	\$750	ISD
Median (Midpoint)	\$250	\$163	\$200	\$250	\$825	ISD
Third Quartile 75%	\$750	\$363	\$300	ISD	\$1,488	ISD

Total Costs: Litigation-Trademark Infringement by Type of Practice

Litigation-Trademark Infringement <\$1M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q47Ad)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	26	8	8	3	7	0
Mean (Average)	\$209	\$139	\$120	\$133	\$424	ISD
First Quartile 25%	\$25	\$29	\$19	ISD	\$20	ISD
Median (Midpoint)	\$55	\$30	\$100	\$150	\$35	ISD
Third Quartile 75%	\$156	\$94	\$169	ISD	\$700	ISD

Litigation-Trademark Infringement \$1-\$10M Initial case management (000s) by Type of Practice (Q47Ae)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	23	7	3	3	10	0
Mean (Average)	\$47	\$31	\$32	\$45	\$64	ISD
First Quartile 25%	\$20	\$10	ISD	ISD	\$14	ISD
Median (Midpoint)	\$30	\$25	\$30	\$40	\$35	ISD
Third Quartile 75%	\$50	\$50	ISD	ISD	\$123	ISD

Litigation-Trademark Infringement \$1-\$10M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q47Af)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	24	8	3	3	10	0
Mean (Average)	\$470	\$213	\$277	\$333	\$774	ISD
First Quartile 25%	\$158	\$63	ISD	ISD	\$406	ISD
Median (Midpoint)	\$363	\$201	\$250	\$350	\$625	ISD
Third Quartile 75%	\$500	\$356	ISD	ISD	\$1,256	ISD

Total Costs: Litigation-Trademark Infringement by Type of Practice

Litigation-Trademark Infringement \$1-\$10M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q47Ag)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	24	8	3	3	10	0
Mean (Average)	\$999	\$373	\$633	\$525	\$1,753	ISD
First Quartile 25%	\$326	\$163	ISD	ISD	\$1,025	ISD
Median (Midpoint)	\$625	\$289	\$600	\$600	\$1,450	ISD
Third Quartile 75%	\$1,363	\$650	ISD	ISD	\$2,750	ISD

Litigation-Trademark Infringement \$1-\$10M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q47Ah)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	18	6	3	3	6	0
Mean (Average)	\$229	\$116	\$172	\$193	\$388	ISD
First Quartile 25%	\$36	\$36	ISD	ISD	\$24	ISD
Median (Midpoint)	\$88	\$88	\$75	\$250	\$78	ISD
Third Quartile 75%	\$263	\$188	ISD	ISD	\$594	ISD

Litigation-Trademark Infringement \$10-\$25M Initial case management (000s) by Type of Practice (Q47Ai)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	16	4	2	2	8	0
Mean (Average)	\$78	\$56	ISD	ISD	\$96	ISD
First Quartile 25%	\$31	\$22	ISD	ISD	\$31	ISD
Median (Midpoint)	\$58	\$55	ISD	ISD	\$55	ISD
Third Quartile 75%	\$100	\$90	ISD	ISD	\$182	ISD

Total Costs: Litigation-Trademark Infringement by Type of Practice

Litigation-Trademark Infringement \$10-\$25M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q47Aj)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	16	4	2	2	8	0
Mean (Average)	\$810	\$192	ISD	ISD	\$1,294	ISD
First Quartile 25%	\$213	\$60	ISD	ISD	\$438	ISD
Median (Midpoint)	\$450	\$190	ISD	ISD	\$1,350	ISD
Third Quartile 75%	\$1,425	\$325	ISD	ISD	\$1,938	ISD

Litigation-Trademark Infringement \$10-\$25M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q47Ak)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	16	4	2	2	8	0
Mean (Average)	\$1,703	\$648	ISD	ISD	\$2,669	ISD
First Quartile 25%	\$519	\$118	ISD	ISD	\$919	ISD
Median (Midpoint)	\$1,025	\$500	ISD	ISD	\$2,725	ISD
Third Quartile 75%	\$2,963	\$1,325	ISD	ISD	\$4,625	ISD

Litigation-Trademark Infringement \$10-\$25M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q47Al)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	13	4	2	2	5	0
Mean (Average)	\$391	\$311	ISD	ISD	\$578	ISD
First Quartile 25%	\$60	\$58	ISD	ISD	\$48	ISD
Median (Midpoint)	\$125	\$150	ISD	ISD	\$145	ISD
Third Quartile 75%	\$450	\$725	ISD	ISD	\$1,325	ISD

Total Costs: Litigation-Trademark Infringement by Type of Practice

Litigation-Trademark Infringement >\$25M Initial case management (000s) by Type of Practice (Q47Am)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	16	4	2	2	8	0
Mean (Average)	\$166	\$163	ISD	ISD	ISD	\$205 ISD
First Quartile 25%	\$35	\$27	ISD	ISD	ISD	\$35 ISD
Median (Midpoint)	\$85	\$68	ISD	ISD	ISD	\$90 ISD
Third Quartile 75%	\$317	\$394	ISD	ISD	ISD	\$468 ISD

Litigation-Trademark Infringement >\$25M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q47An)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	15	3	2	2	8	0
Mean (Average)	\$1,420	\$265	ISD	ISD	ISD	\$2,258 ISD
First Quartile 25%	\$300	ISD	ISD	ISD	ISD	\$606 ISD
Median (Midpoint)	\$600	\$300	ISD	ISD	ISD	\$1,900 ISD
Third Quartile 75%	\$2,000	ISD	ISD	ISD	ISD	\$3,006 ISD

Litigation-Trademark Infringement >\$25M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q47Ao)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	15	3	2	2	8	0
Mean (Average)	\$2,628	\$537	ISD	ISD	ISD	\$4,198 ISD
First Quartile 25%	\$650	ISD	ISD	ISD	ISD	\$1,188 ISD
Median (Midpoint)	\$1,200	\$500	ISD	ISD	ISD	\$4,000 ISD
Third Quartile 75%	\$4,500	ISD	ISD	ISD	ISD	\$7,500 ISD

Total Costs: Litigation-Trademark Infringement by Type of Practice

Litigation-Trademark Infringement >\$25M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q47Ap)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	14	4	2	2	6	0
Mean (Average)	\$1,557	\$2,001	ISD	ISD	\$2,088	ISD
First Quartile 25%	\$90	\$94	ISD	ISD	\$80	ISD
Median (Midpoint)	\$225	\$220	ISD	ISD	\$255	ISD
Third Quartile 75%	\$1,675	\$5,688	ISD	ISD	\$4,975	ISD

Litigation-Trademark Infringement

A strong correlation between the amount at risk in a trademark infringement action and the overall attorney hours required to litigate the action (Q47B)

	In your experience is there a strong correlation between the amount at risk in a trademark infringement action and the overall attorney hours required to litigate the action?		Total Count
	Yes	No	
All Individuals	69.7%	30.3%	89
1-3 Attorneys	63.0%	37.0%	27
4-15 Attorneys	64.7%	35.3%	17
16-59 Attorneys	80.0%	20.0%	5
60 or more Attorneys	79.2%	20.8%	24
All Corporate	71.4%	28.6%	14

The total cost of asserting a trademark infringement action in comparison to the total cost of defending such an action (Q47C)

	In your experience, how does the total cost of asserting a trademark infringement action compare to the total cost of defending such an action?		Total Count
	Cost of asserting is a percent of the cost of defending	Cost of asserting is a percent of the cost of defending	
All Individuals	79.0%	21.0%	81
1-3 Attorneys	75.0%	25.0%	24
4-15 Attorneys	76.5%	23.5%	17
16-59 Attorneys	100.0%	.0%	4
60 or more Attorneys	87.5%	12.5%	24
All Corporate	60.0%	40.0%	10

Litigation-Trademark Infringement

Cost of asserting as a percent of the cost of defending (Q47Cx)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
% of the cost of defending	16	6	4	0	3	3
Number of Respondents						
Mean (Average)	119.7%	155.8%	87.5%	ISD	103.3%	106.7%
First Quartile 25%	60.0%	23.8%	33.8%	ISD	ISD	ISD
Median (Midpoint)	95.0%	120.0%	87.5%	ISD	80.0%	60.0%
Third Quartile 75%	150.0%	237.5%	141.3%	ISD	ISD	ISD

Total Costs: Litigation-Trademark Opposition/Cancellation by Location

Litigation-Trademark Opposition/Cancellation Through filing petition (000s) by Location (Q48i)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	56	2	3	3	5	4	2	3	1	8	7	1	1	10
Mean (Average)	\$15	ISD	\$8	\$4	\$57	\$6	ISD	\$9	ISD	\$12	\$9	ISD	ISD	\$8
First Quartile 25%	\$3	ISD	ISD	\$3	\$2	\$2	ISD	ISD	ISD	\$4	\$3	ISD	ISD	\$3
Median (Midpoint)	\$5	ISD	\$2	\$3	\$3	\$4	ISD	\$10	ISD	\$7	\$10	ISD	ISD	\$5
Third Quartile 75%	\$12	ISD	ISD	\$150	\$6	\$13	ISD	ISD	ISD	\$11	\$12	ISD	ISD	\$13

Litigation-Trademark Opposition/Cancellation Through end of discovery (000s) by Location (Q48ii)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	47	1	2	3	4	3	2	1	1	8	5	1	1	10
Mean (Average)	\$92	ISD	ISD	\$75	\$61	\$148	ISD	ISD	ISD	\$101	\$83	ISD	ISD	\$59
First Quartile 25%	\$30	ISD	ISD	\$14	\$21	ISD	ISD	ISD	ISD	\$26	\$33	ISD	ISD	\$22
Median (Midpoint)	\$60	ISD	ISD	\$40	\$68	\$88	ISD	ISD	ISD	\$48	\$75	ISD	ISD	\$40
Third Quartile 75%	\$100	ISD	ISD	\$155	\$94	ISD	ISD	ISD	ISD	\$183	\$138	ISD	ISD	\$65

Litigation-Trademark Opposition/Cancellation Inclusive, all costs (000s) by Location (Q48iii)

	Location													
	Boston CMSA	NYC CMSA	Phila CMSA	Wash, DC CMSA	Other East	Metro South-east	Other South-east	Chicago CMSA	Minne.- St. Paul PMSA	Other Central	Texas	L.A. CMSA	S.F. CMSA	Other West
Number of Respondents	47	1	2	3	4	3	2	1	1	9	5	1	1	9
Mean (Average)	\$170	ISD	ISD	\$108	\$100	\$218	ISD	ISD	ISD	\$159	\$161	ISD	ISD	\$99
First Quartile 25%	\$50	ISD	ISD	\$38	\$33	ISD	ISD	ISD	ISD	\$55	\$65	ISD	ISD	\$32
Median (Midpoint)	\$100	ISD	ISD	\$76	\$118	\$160	ISD	ISD	ISD	\$75	\$125	ISD	ISD	\$65
Third Quartile 75%	\$200	ISD	ISD	\$195	\$150	ISD	ISD	ISD	ISD	\$290	\$275	ISD	ISD	\$113

Total Costs: Litigation-Trademark Opposition/Cancellation by Type of Practice

Litigation-Trademark Opposition/Cancellation Through filing petition (000s) by Type of Practice (Q48i)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	56	23	13	9	9	2
Mean (Average)	\$15	\$7	\$7	\$22	\$29	ISD
First Quartile 25%	\$3	\$3	\$2	\$3	\$3	ISD
Median (Midpoint)	\$5	\$5	\$5	\$4	\$8	ISD
Third Quartile 75%	\$12	\$10	\$13	\$13	\$40	ISD

Litigation-Trademark Opposition/Cancellation Through end of discovery (000s) by Type of Practice (Q48ii)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	47	19	11	5	10	2
Mean (Average)	\$92	\$46	\$44	\$122	\$206	ISD
First Quartile 25%	\$30	\$15	\$20	\$44	\$81	ISD
Median (Midpoint)	\$60	\$40	\$45	\$75	\$233	ISD
Third Quartile 75%	\$100	\$60	\$65	\$225	\$263	ISD

Litigation-Trademark Opposition/Cancellation Inclusive, all costs (000s) by Type of Practice (Q48iii)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	47	19	11	5	10	2
Mean (Average)	\$170	\$81	\$117	\$198	\$376	ISD
First Quartile 25%	\$50	\$25	\$50	\$108	\$158	ISD
Median (Midpoint)	\$100	\$60	\$100	\$150	\$375	ISD
Third Quartile 75%	\$200	\$120	\$150	\$313	\$600	ISD

Total Costs: Litigation-Copyright Infringement by Type of Practice

Litigation-Copyright Infringement <\$1M Initial case management (000s) by Type of Practice (Q49Aa)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	18	9	4	1	4	0
Mean (Average)	\$52	\$62	\$13	ISD	\$79	ISD
First Quartile 25%	\$5	\$4	\$4	ISD	\$24	ISD
Median (Midpoint)	\$15	\$5	\$15	ISD	\$55	ISD
Third Quartile 75%	\$35	\$19	\$19	ISD	\$159	ISD

Litigation-Copyright Infringement <\$1M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q49Ab)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	15	7	4	1	3	0
Mean (Average)	\$136	\$87	\$90	ISD	\$325	ISD
First Quartile 25%	\$60	\$12	\$70	ISD	ISD	ISD
Median (Midpoint)	\$100	\$80	\$100	ISD	\$300	ISD
Third Quartile 75%	\$200	\$150	\$100	ISD	ISD	ISD

Litigation-Copyright Infringement <\$1M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q49Ac)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	14	6	4	1	3	0
Mean (Average)	\$296	\$133	\$175	ISD	\$800	ISD
First Quartile 25%	\$80	\$16	\$54	ISD	ISD	ISD
Median (Midpoint)	\$193	\$125	\$193	ISD	\$700	ISD
Third Quartile 75%	\$438	\$215	\$278	ISD	ISD	ISD

Total Costs: Litigation-Copyright Infringement by Type of Practice

Litigation-Copyright Infringement <\$1M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q49Ad)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	12	4	4	1	3	0
Mean (Average)	\$84	\$36	\$64	ISD	\$193	ISD
First Quartile 25%	\$21	\$6	\$26	ISD	ISD	ISD
Median (Midpoint)	\$40	\$29	\$65	ISD	\$60	ISD
Third Quartile 75%	\$95	\$73	\$100	ISD	ISD	ISD

Litigation-Copyright Infringement \$1-\$10M Initial case management (000s) by Type of Practice (Q49Ae)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	13	3	4	1	5	0
Mean (Average)	\$143	\$358	\$24	ISD	\$134	ISD
First Quartile 25%	\$20	ISD	\$14	ISD	\$25	ISD
Median (Midpoint)	\$30	\$60	\$23	ISD	\$145	ISD
Third Quartile 75%	\$148	ISD	\$36	ISD	\$237	ISD

Litigation-Copyright Infringement \$1-\$10M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q49Af)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	11	2	4	1	4	0
Mean (Average)	\$456	ISD	\$375	ISD	\$769	ISD
First Quartile 25%	\$150	ISD	\$163	ISD	\$425	ISD
Median (Midpoint)	\$300	ISD	\$250	ISD	\$700	ISD
Third Quartile 75%	\$850	ISD	\$713	ISD	\$1,181	ISD

Total Costs: Litigation-Copyright Infringement by Type of Practice

Litigation-Copyright Infringement \$1-\$10M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q49Ag)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	12	3	4	1	4	0
Mean (Average)	\$811	\$165	\$623	ISD	\$1,606	ISD
First Quartile 25%	\$331	ISD	\$463	ISD	\$1,100	ISD
Median (Midpoint)	\$525	\$120	\$525	ISD	\$1,650	ISD
Third Quartile 75%	\$1,300	ISD	\$880	ISD	\$2,069	ISD

Litigation-Copyright Infringement \$1-\$10M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q49Ah)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	10	3	3	1	3	0
Mean (Average)	\$222	\$68	\$114	ISD	\$545	ISD
First Quartile 25%	\$42	ISD	ISD	ISD	ISD	ISD
Median (Midpoint)	\$68	\$90	\$50	ISD	\$85	ISD
Third Quartile 75%	\$138	ISD	ISD	ISD	ISD	ISD

Litigation-Copyright Infringement \$10-\$25M Initial case management (000s) by Type of Practice (Q49Ai)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	9	2	2	1	4	0
Mean (Average)	\$251	ISD	ISD	ISD	\$261	ISD
First Quartile 25%	\$43	ISD	ISD	ISD	\$76	ISD
Median (Midpoint)	\$65	ISD	ISD	ISD	\$240	ISD
Third Quartile 75%	\$395	ISD	ISD	ISD	\$468	ISD

Total Costs: Litigation-Copyright Infringement by Type of Practice

Litigation-Copyright Infringement \$10-\$25M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q49Aj)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	7	1	2	1	3	0
Mean (Average)	\$770	ISD	ISD	ISD	\$1,450	ISD
First Quartile 25%	\$200	ISD	ISD	ISD	ISD	ISD
Median (Midpoint)	\$450	ISD	ISD	ISD	\$1,750	ISD
Third Quartile 75%	\$1,750	ISD	ISD	ISD	ISD	ISD

Litigation-Copyright Infringement \$10-\$25M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q49Ak)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	8	2	2	1	3	0
Mean (Average)	\$1,401	ISD	ISD	ISD	\$3,000	ISD
First Quartile 25%	\$203	ISD	ISD	ISD	ISD	ISD
Median (Midpoint)	\$800	ISD	ISD	ISD	\$3,500	ISD
Third Quartile 75%	\$2,938	ISD	ISD	ISD	ISD	ISD

Litigation-Copyright Infringement \$10-\$25M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q49Al)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	8	2	2	1	3	0
Mean (Average)	\$383	ISD	ISD	ISD	\$908	ISD
First Quartile 25%	\$59	ISD	ISD	ISD	ISD	ISD
Median (Midpoint)	\$83	ISD	ISD	ISD	\$150	ISD
Third Quartile 75%	\$138	ISD	ISD	ISD	ISD	ISD

Total Costs: Litigation-Copyright Infringement by Type of Practice

Litigation-Copyright Infringement >\$25M Initial case management (000s) by Type of Practice (Q49Am)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	9	2	2	1	4	0
Mean (Average)	\$310	ISD	ISD	ISD	\$371	ISD
First Quartile 25%	\$63	ISD	ISD	ISD	\$134	ISD
Median (Midpoint)	\$100	ISD	ISD	ISD	\$466	ISD
Third Quartile 75%	\$508	ISD	ISD	ISD	\$511	ISD

Litigation-Copyright Infringement >\$25M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q49An)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	8	2	2	1	3	0
Mean (Average)	\$981	ISD	ISD	ISD	\$1,975	ISD
First Quartile 25%	\$175	ISD	ISD	ISD	ISD	ISD
Median (Midpoint)	\$675	ISD	ISD	ISD	\$2,000	ISD
Third Quartile 75%	\$1,725	ISD	ISD	ISD	ISD	ISD

Litigation-Copyright Infringement >\$25M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q49Ao)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	8	2	2	1	3	0
Mean (Average)	\$2,202	ISD	ISD	ISD	\$4,667	ISD
First Quartile 25%	\$298	ISD	ISD	ISD	ISD	ISD
Median (Midpoint)	\$1,350	ISD	ISD	ISD	\$4,500	ISD
Third Quartile 75%	\$3,750	ISD	ISD	ISD	ISD	ISD

Total Costs: Litigation-Copyright Infringement by Type of Practice

Litigation-Copyright Infringement >\$25M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q49Ap)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	8	2	2	1	3	0
Mean (Average)	\$614	ISD	ISD	ISD	\$1,462	ISD
First Quartile 25%	\$81	ISD	ISD	ISD	ISD	ISD
Median (Midpoint)	\$125	ISD	ISD	ISD	\$285	ISD
Third Quartile 75%	\$251	ISD	ISD	ISD	ISD	ISD

Litigation-Copyright Infringement

A strong correlation between the amount at risk in a copyright infringement action and the overall attorney hours required to litigate the action (Q49B)

	In your experience is there a strong correlation between the amount at risk in a copyright infringement action and the overall attorney hours required to litigate the action?		Total Count
	Yes	No	
All Individuals	71.4%	28.6%	63
1-3 Attorneys	57.9%	42.1%	19
4-15 Attorneys	57.1%	42.9%	14
16-59 Attorneys	66.7%	33.3%	3
60 or more Attorneys	88.9%	11.1%	18
All Corporate	85.7%	14.3%	7

The total cost of asserting a copyright infringement action in comparison to the total cost of defending such an action (Q49C)

	In your experience, how does the total cost of asserting a copyright infringement action compare to the total cost of defending such an action?		Total Count
	Cost of asserting is a percent of the cost of defending	Cost of asserting is a percent of the cost of defending	
All Individuals	81.8%	18.2%	55
1-3 Attorneys	70.6%	29.4%	17
4-15 Attorneys	76.9%	23.1%	13
60 or more Attorneys	94.1%	5.9%	17
All Corporate	75.0%	25.0%	4

Litigation-Copyright Infringement

Cost of asserting as a percent of the cost of defending (Q49Cx)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
% of the cost of defending	10	5	3	0	1	1
Number of Respondents						
Mean (Average)	60.5%	56.0%	65.0%	ISD	ISD	ISD
First Quartile 25%	23.8%	22.5%	ISD	ISD	ISD	ISD
Median (Midpoint)	62.5%	30.0%	75.0%	ISD	ISD	ISD
Third Quartile 75%	91.3%	102.5%	ISD	ISD	ISD	ISD

Total Costs: Litigation-Trade Secret Misappropriation by Type of Practice

Litigation-Trade Secret Misappropriation <\$1M Initial case management (000s) by Type of Practice (Q50Aa)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	14	4	4	0	4	0
Mean (Average)	\$73	\$76	\$29	ISD	\$141	ISD
First Quartile 25%	\$25	\$21	\$25	ISD	\$50	ISD
Median (Midpoint)	\$38	\$45	\$28	ISD	\$113	ISD
Third Quartile 75%	\$81	\$163	\$34	ISD	\$260	ISD

Litigation-Trade Secret Misappropriation <\$1M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q50Ab)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	13	4	4	0	3	0
Mean (Average)	\$277	\$124	\$275	ISD	\$517	ISD
First Quartile 25%	\$125	\$71	\$125	ISD	ISD	ISD
Median (Midpoint)	\$200	\$113	\$250	ISD	\$450	ISD
Third Quartile 75%	\$425	\$188	\$450	ISD	ISD	ISD

Litigation-Trade Secret Misappropriation <\$1M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q50Ac)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	13	4	4	0	3	0
Mean (Average)	\$723	\$655	\$613	ISD	\$1,142	ISD
First Quartile 25%	\$250	\$153	\$288	ISD	ISD	ISD
Median (Midpoint)	\$750	\$625	\$600	ISD	\$1,000	ISD
Third Quartile 75%	\$1,000	\$1,188	\$950	ISD	ISD	ISD

Total Costs: Litigation-Trade Secret Misappropriation by Type of Practice

Litigation-Trade Secret Misappropriation <\$1M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q50Ad)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	12	4	3	0	3	0
Mean (Average)	\$148	\$135	\$95	ISD	\$212	ISD
First Quartile 25%	\$50	\$60	ISD	ISD	ISD	ISD
Median (Midpoint)	\$95	\$145	\$100	ISD	\$85	ISD
Third Quartile 75%	\$200	\$200	ISD	ISD	ISD	ISD

Litigation-Trade Secret Misappropriation \$1-\$10M Initial case management (000s) by Type of Practice (Q50Ae)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	12	3	3	0	4	0
Mean (Average)	\$150	\$112	\$40	ISD	\$262	ISD
First Quartile 25%	\$50	ISD	ISD	ISD	\$131	ISD
Median (Midpoint)	\$100	\$75	\$40	ISD	\$218	ISD
Third Quartile 75%	\$238	ISD	ISD	ISD	\$436	ISD

Litigation-Trade Secret Misappropriation \$1-\$10M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q50Af)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	11	3	3	0	3	0
Mean (Average)	\$602	\$167	\$467	ISD	\$1,142	ISD
First Quartile 25%	\$200	ISD	ISD	ISD	ISD	ISD
Median (Midpoint)	\$350	\$200	\$350	ISD	\$1,250	ISD
Third Quartile 75%	\$1,000	ISD	ISD	ISD	ISD	ISD

Total Costs: Litigation-Trade Secret Misappropriation by Type of Practice

Litigation-Trade Secret Misappropriation \$1-\$10M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q50Ag)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	11	3	3	0	3	0
Mean (Average)	\$1,275	\$483	\$933	ISD	\$2,675	ISD
First Quartile 25%	\$300	ISD	ISD	ISD	ISD	ISD
Median (Midpoint)	\$1,000	\$300	\$700	ISD	\$2,000	ISD
Third Quartile 75%	\$1,900	ISD	ISD	ISD	ISD	ISD

Litigation-Trade Secret Misappropriation \$1-\$10M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q50Ah)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	11	3	3	0	3	0
Mean (Average)	\$339	\$132	\$198	ISD	\$630	ISD
First Quartile 25%	\$75	ISD	ISD	ISD	ISD	ISD
Median (Midpoint)	\$200	\$120	\$150	ISD	\$315	ISD
Third Quartile 75%	\$400	ISD	ISD	ISD	ISD	ISD

Litigation-Trade Secret Misappropriation \$10-\$25M Initial case management (000s) by Type of Practice (Q50Ai)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	10	2	2	0	4	0
Mean (Average)	\$252	ISD	ISD	ISD	\$356	ISD
First Quartile 25%	\$79	ISD	ISD	ISD	\$175	ISD
Median (Midpoint)	\$200	ISD	ISD	ISD	\$300	ISD
Third Quartile 75%	\$388	ISD	ISD	ISD	\$592	ISD

Total Costs: Litigation-Trade Secret Misappropriation by Type of Practice

Litigation-Trade Secret Misappropriation \$10-\$25M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q50Aj)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	9	2	2	0	3	0
Mean (Average)	\$1,258	ISD	ISD	ISD	\$2,250	ISD
First Quartile 25%	\$400	ISD	ISD	ISD	ISD	ISD
Median (Midpoint)	\$1,000	ISD	ISD	ISD	\$2,500	ISD
Third Quartile 75%	\$2,250	ISD	ISD	ISD	ISD	ISD

Litigation-Trade Secret Misappropriation \$10-\$25M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q50Ak)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	9	2	2	0	3	0
Mean (Average)	\$2,537	ISD	ISD	ISD	\$4,500	ISD
First Quartile 25%	\$825	ISD	ISD	ISD	ISD	ISD
Median (Midpoint)	\$2,000	ISD	ISD	ISD	\$3,500	ISD
Third Quartile 75%	\$3,750	ISD	ISD	ISD	ISD	ISD

Litigation-Trade Secret Misappropriation \$10-\$25M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q50Al)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	9	2	2	0	3	0
Mean (Average)	\$528	ISD	ISD	ISD	\$992	ISD
First Quartile 25%	\$125	ISD	ISD	ISD	ISD	ISD
Median (Midpoint)	\$300	ISD	ISD	ISD	\$375	ISD
Third Quartile 75%	\$525	ISD	ISD	ISD	ISD	ISD

Total Costs: Litigation-Trade Secret Misappropriation by Type of Practice

Litigation-Trade Secret Misappropriation >\$25M Initial case management (000s) by Type of Practice (Q50Am)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	11	2	2	0	4	1
Mean (Average)	\$332	ISD	ISD	ISD	\$366	ISD
First Quartile 25%	\$100	ISD	ISD	ISD	\$213	ISD
Median (Midpoint)	\$250	ISD	ISD	ISD	\$375	ISD
Third Quartile 75%	\$500	ISD	ISD	ISD	\$511	ISD

Litigation-Trade Secret Misappropriation >\$25M Inclusive of discovery, motions, and claim construction (000s) by Type of Practice (Q50An)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	11	2	2	0	4	1
Mean (Average)	\$1,977	ISD	ISD	ISD	\$2,875	ISD
First Quartile 25%	\$1,000	ISD	ISD	ISD	\$2,000	ISD
Median (Midpoint)	\$2,000	ISD	ISD	ISD	\$2,875	ISD
Third Quartile 75%	\$3,000	ISD	ISD	ISD	\$3,750	ISD

Litigation-Trade Secret Misappropriation >\$25M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) (000s) by Type of Practice (Q50Ao)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	10	2	2	0	4	0
Mean (Average)	\$3,395	ISD	ISD	ISD	\$4,938	ISD
First Quartile 25%	\$1,000	ISD	ISD	ISD	\$1,875	ISD
Median (Midpoint)	\$2,750	ISD	ISD	ISD	\$4,750	ISD
Third Quartile 75%	\$5,250	ISD	ISD	ISD	\$8,188	ISD

Total Costs: Litigation-Trade Secret Misappropriation by Type of Practice

Litigation-Trade Secret Misappropriation >\$25M Cost if dispute was resolved through mediation (000s) by Type of Practice (Q50Ap)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Number of Respondents	9	2	2	0	3	0
Mean (Average)	\$800	ISD	ISD	ISD	\$1,525	ISD
First Quartile 25%	\$138	ISD	ISD	ISD	ISD	ISD
Median (Midpoint)	\$300	ISD	ISD	ISD	\$450	ISD
Third Quartile 75%	\$913	ISD	ISD	ISD	ISD	ISD

Litigation-Trade Secret Misappropriation

A strong correlation between the amount at risk in a trade secret misappropriation action and the overall attorney hours required to litigate the action (Q50B)

	In your experience is there a strong correlation between the amount at risk in a trade secret misappropriation action and the overall attorney hours required to litigate the action?		Total Count
	Yes	No	
All Individuals	81.8%	18.2%	55
1-3 Attorneys	61.5%	38.5%	13
4-15 Attorneys	72.7%	27.3%	11
16-59 Attorneys	100.0%	.0%	3
60 or more Attorneys	89.5%	10.5%	19
All Corporate	100.0%	.0%	5

The total cost of asserting a trade secret misappropriation action in comparison to the total cost of defending such an action (Q50C)

	In your experience, how does the total cost of asserting a trade secret misappropriation action compare to the total cost of defending such an action?		Total Count
	About the same	Cost of asserting is a percent of the cost of defending	
All Individuals	81.3%	18.8%	48
1-3 Attorneys	66.7%	33.3%	12
4-15 Attorneys	80.0%	20.0%	10
60 or more Attorneys	94.4%	5.6%	18
All Corporate	66.7%	33.3%	3

Litigation-Trade Secret Misappropriation

Cost of asserting as a percent of the cost of defending (Q50Cx)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
% of the cost of defending	9	4	2	0	1	1
Number of Respondents						
Mean (Average)	90.6%	93.8%	ISD	ISD	ISD	ISD
First Quartile 25%	42.5%	38.8%	ISD	ISD	ISD	ISD
Median (Midpoint)	80.0%	100.0%	ISD	ISD	ISD	ISD
Third Quartile 75%	137.5%	142.5%	ISD	ISD	ISD	ISD

Mediation/Arbitration

The total cost of resolving a dispute through arbitration in comparison to resolving a comparable dispute through litigation (Q51)

	In your experience, how does the total cost of resolving a dispute through arbitration compare to resolving a comparable dispute through litigation?		Total
	About the same	Cost of arbitration is a percent of the cost of litigation	
All Individuals	38.8%	61.2%	98
1-3 Attorneys	42.4%	57.6%	33
4-15 Attorneys	29.4%	70.6%	17
16-59 Attorneys	25.0%	75.0%	8
60 or more Attorneys	45.5%	54.5%	22
All Corporate	35.7%	64.3%	14

Cost of arbitration as a percent of the cost of litigation (Q51x)

% of the cost of litigation	Number of Respondents	Cost of arbitration as a percent of the cost of litigation				
		Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys
	58	18	12	6	12	9
Mean (Average)	77.7%	118.1%	65.4%	65.0%	67.5%	40.0%
First Quartile 25%	47.5%	28.8%	50.0%	47.5%	52.5%	20.0%
Median (Midpoint)	62.5%	57.5%	67.5%	72.5%	70.0%	50.0%
Third Quartile 75%	75.0%	75.0%	75.0%	76.3%	80.0%	57.5%

Mediation/Arbitration

Frequency of the mediation/arbitration initiated by each of the following means in 2022 (Q52)

	Total	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Corporate
Based on terms of a contract	58	21	10	6	10	7
Number of Firms Reporting						
Mean (Average)	47.5%	45.7%	37.5%	37.5%	54.5%	55.0%
Median (Midpoint)	50.0%	50.0%	32.5%	37.5%	77.5%	50.0%
Mandated by court	58	21	10	6	10	7
Number of Firms Reporting						
Mean (Average)	29.2%	30.2%	49.0%	38.3%	22.0%	10.7%
Median (Midpoint)	12.5%	.0%	52.5%	40.0%	12.5%	.0%
Voluntarily by parties	58	21	10	6	10	7
Number of Firms Reporting						
Mean (Average)	23.3%	24.0%	13.5%	24.2%	23.5%	34.3%
Median (Midpoint)	10.0%	.0%	12.5%	10.0%	.0%	25.0%
Other	58	21	10	6	10	7
Number of Firms Reporting						
Mean (Average)	.0%	.0%	.0%	.0%	.0%	.0%
Median (Midpoint)	.0%	.0%	.0%	.0%	.0%	.0%
TOTAL	58	21	10	6	10	7
Number of Firms Reporting						
Mean (Average)	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Median (Midpoint)	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Firm Data

Background

		Total	
		Percent	Number of Firms Reporting
All Firms		100.0%	157
Number of Attorneys	One	15.8%	24
	Two	8.6%	13
	3-5	20.4%	31
	6-10	13.2%	20
	11-30	18.4%	28
	31-100	9.9%	15
	101 or More	13.8%	21
Number of Major Office Locations	One	66.9%	87
	Multiple	33.1%	43
Percent of Practice That is IP	75% or More	79.7%	110
	Less than 75%	20.3%	28
Location	Boston CMSA	3.8%	6
	NYC CMSA	9.6%	15
	Philadelphia CMSA	3.8%	6
	Washington, DC CMSA	8.9%	14
	Other East	4.5%	7
	Metro Southeast	12.1%	19
	Other Southeast	5.1%	8
	Chicago CMSA	5.1%	8
	Minne.-St. Paul PMSA	3.2%	5
	Other Central	18.5%	29
	Texas	9.6%	15
	Los Angeles CMSA	1.9%	3
	San Francisco CMSA	4.5%	7
	Other West	9.6%	15

Position of the Person Responding on Behalf of the Firm (Q1)

		Position of the person responding on behalf of the firm			Total
		Managing Partner/ Shareholder	Administrator	Other Position	Number of Firms Reporting
All Firms		66.0%	18.6%	15.4%	156
Number of Attorneys	One	87.5%	4.2%	8.3%	24
	Two	100.0%	.0%	.0%	13
	3-5	96.8%	3.2%	.0%	31
	6-10	75.0%	15.0%	10.0%	20
	11-30	57.1%	25.0%	17.9%	28
	31-100	26.7%	46.7%	26.7%	15
	101 or More	14.3%	42.9%	42.9%	21
Number of Major Office Locations	One	77.0%	13.8%	9.2%	87
	Multiple	34.9%	34.9%	30.2%	43
Percent of Practice That is IP	75% or More	78.2%	14.5%	7.3%	110
	Less than 75%	35.7%	39.3%	25.0%	28
Location	Boston CMSA	66.7%	16.7%	16.7%	6
	NYC CMSA	86.7%	6.7%	6.7%	15
	Philadelphia CMSA	66.7%	33.3%	.0%	6
	Washington, DC CMSA	64.3%	7.1%	28.6%	14
	Other East	85.7%	14.3%	.0%	7
	Metro Southeast	78.9%	15.8%	5.3%	19
	Other Southeast	87.5%	12.5%	.0%	8
	Chicago CMSA	62.5%	.0%	37.5%	8
	Minne.-St. Paul PMSA	25.0%	75.0%	.0%	4
	Other Central	44.8%	34.5%	20.7%	29
	Texas	66.7%	6.7%	26.7%	15
	Los Angeles CMSA	66.7%	33.3%	.0%	3
	San Francisco CMSA	28.6%	42.9%	28.6%	7
	Other West	80.0%	6.7%	13.3%	15

Number of office locations in 2022 by size of firm (Q3)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)
How many major office locations-staffed by two or more partners-did this firm have in 2022?	All Firms	127	3.7
	One	8	1.0
	Two	12	1.0
	3-5	27	1.1
	6-10	18	1.4
	11-30	28	1.6
	31-100	13	5.2
	101 or More	21	13.5

Firm has plan to close any major office locations in 2023 or 2024 (Q4)

		Does the firm plan to close any major office locations in 2023 or 2024?			Total
		Yes	No	Not Sure	Number of Firms Reporting
All Firms		3.2%	94.2%	2.6%	154
Number of Attorneys	One	4.2%	91.7%	4.2%	24
	Two	7.7%	84.6%	7.7%	13
	3-5	3.2%	96.8%	.0%	31
	6-10	.0%	95.0%	5.0%	20
	11-30	3.6%	96.4%	.0%	28
	31-100	7.7%	92.3%	.0%	13
	101 or More	.0%	95.0%	5.0%	20
Number of Major Office Locations	One	2.3%	95.4%	2.3%	87
	Multiple	4.8%	92.9%	2.4%	42
Percent of Practice That is IP	75% or More	4.6%	92.7%	2.8%	109
	Less than 75%	.0%	96.3%	3.7%	27
Location	Boston CMSA	.0%	100.0%	.0%	6
	NYC CMSA	.0%	100.0%	.0%	15
	Philadelphia CMSA	.0%	100.0%	.0%	6
	Washington, DC CMSA	.0%	92.9%	7.1%	14
	Other East	.0%	85.7%	14.3%	7
	Metro Southeast	.0%	94.4%	5.6%	18
	Other Southeast	.0%	100.0%	.0%	8
	Chicago CMSA	12.5%	87.5%	.0%	8
	Minne.-St. Paul PMSA	.0%	100.0%	.0%	5
	Other Central	7.1%	92.9%	.0%	28
	Texas	6.7%	93.3%	.0%	15
	Los Angeles CMSA	.0%	100.0%	.0%	3
	San Francisco CMSA	.0%	83.3%	16.7%	6
	Other West	6.7%	93.3%	.0%	15

Does the firm anticipate changing or has the firm changed the amount of office space it leases or owns (Q5)

		Does the firm anticipate changing or has the firm changed the amount of office space it leases or owns?				Total
		Reduce office space	Increase office space	No changes planned	Don't Know/ Not Sure	Number of Firms Reporting
All Firms		24.0%	8.4%	61.0%	6.5%	154
Number of Attorneys	One	8.3%	.0%	87.5%	4.2%	24
	Two	30.8%	.0%	69.2%	.0%	13
	3-5	16.1%	.0%	77.4%	6.5%	31
	6-10	30.0%	20.0%	40.0%	10.0%	20
	11-30	42.9%	17.9%	39.3%	.0%	28
	31-100	28.6%	7.1%	42.9%	21.4%	14
	101 or More	19.0%	14.3%	57.1%	9.5%	21
Number of Major Office Locations	One	26.4%	6.9%	60.9%	5.7%	87
	Multiple	28.6%	16.7%	47.6%	7.1%	42
Percent of Practice That is IP	75% or More	23.6%	6.4%	64.5%	5.5%	110
	Less than 75%	26.9%	15.4%	50.0%	7.7%	26
Location	Boston CMSA	16.7%	.0%	83.3%	.0%	6
	NYC CMSA	33.3%	13.3%	53.3%	.0%	15
	Philadelphia CMSA	33.3%	.0%	66.7%	.0%	6
	Washington, DC CMSA	21.4%	.0%	64.3%	14.3%	14
	Other East	28.6%	.0%	71.4%	.0%	7
	Metro Southeast	26.3%	5.3%	63.2%	5.3%	19
	Other Southeast	.0%	25.0%	75.0%	.0%	8
	Chicago CMSA	37.5%	.0%	62.5%	.0%	8
	Minne.-St. Paul PMSA	33.3%	.0%	66.7%	.0%	3
	Other Central	21.4%	10.7%	57.1%	10.7%	28
	Texas	20.0%	.0%	60.0%	20.0%	15
	Los Angeles CMSA	.0%	.0%	100.0%	.0%	3
	San Francisco CMSA	28.6%	.0%	71.4%	.0%	7
Other West	26.7%	33.3%	33.3%	6.7%	15	

Percentage of Employees Working Remotely (Q6A-B)

		Percentage of employees that worked remotely in 2022		Percentage of employees that will work remotely in 2023	
		Number of Firms Reporting	Mean (Average)	Number of Firms Reporting	Mean (Average)
All Firms		127	56.8%	123	53.8%
Number of Attorneys	One	22	44.1%	20	39.0%
	Two	13	69.2%	12	70.3%
	3-5	30	65.0%	30	62.9%
	6-10	17	61.1%	17	55.9%
	11-30	25	51.6%	24	51.5%
	31-100	10	68.5%	10	56.1%
	101 or More	10	37.6%	10	36.5%

Are you a solo practitioner (Q8)

		Are you a solo practitioner?		Total
		Yes	No	Number of Firms Reporting
All Firms		20.5%	79.5%	146
Number of Attorneys	One	95.8%	4.2%	24
	Two	7.7%	92.3%	13
	3-5	10.3%	89.7%	29
	6-10	5.6%	94.4%	18
	11-30	.0%	100.0%	24
	31-100	.0%	100.0%	13
	101 or More	.0%	100.0%	20
Number of Major Office Locations	One	14.5%	85.5%	83
	Multiple	.0%	100.0%	36
Percent of Practice That is IP	75% or More	24.8%	75.2%	105
	Less than 75%	15.4%	84.6%	26
Location	Boston CMSA	.0%	100.0%	6
	NYC CMSA	33.3%	66.7%	12
	Philadelphia CMSA	50.0%	50.0%	6
	Washington, DC CMSA	23.1%	76.9%	13
	Other East	42.9%	57.1%	7
	Metro Southeast	31.6%	68.4%	19
	Other Southeast	28.6%	71.4%	7
	Chicago CMSA	14.3%	85.7%	7
	Minne.-St. Paul PMSA	.0%	100.0%	5
	Other Central	11.1%	88.9%	27
	Texas	20.0%	80.0%	15
	San Francisco CMSA	14.3%	85.7%	7
	Other West	7.7%	92.3%	13

Number of attorneys in the firm in 2022 by size of firm (Q9)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	
All Firms	Equity Partner, Shareholder	152	29.6	1.3	3.0	12.8	
	Partner-track attorney	87	51.8	2.0	6.0	34.0	
	Non-partner track attorney	62	12.5	2.0	4.0	12.3	
	Of Counsel	76	10.9	2.0	4.0	8.8	
	Contract/Part-time	40	5.0	1.3	3.0	6.0	
	Total Attorneys	152	71.1	3.0	7.5	30.0	
Number of Attorneys	One	Equity Partner, Shareholder	24	1.0	1.0	1.0	1.0
		Total Attorneys	24	1.0	1.0	1.0	1.0
	Two	Equity Partner, Shareholder	13	1.8	2.0	2.0	2.0
		Total Attorneys	13	2.0	2.0	2.0	2.0
	3-5	Equity Partner, Shareholder	31	2.1	1.0	2.0	3.0
		Partner-track attorney	10	1.4	1.0	1.0	2.0
		Non-partner track attorney	14	1.5	1.0	1.0	2.0
		Of Counsel	11	1.4	1.0	1.0	1.0
		Contract/Part-time	7	1.7	1.0	2.0	2.0
		Total Attorneys	31	4.1	3.0	4.0	5.0
	6-10	Equity Partner, Shareholder	20	3.3	2.0	3.0	4.0
		Partner-track attorney	16	2.3	1.0	1.5	3.0
		Non-partner track attorney	8	2.9	1.3	3.0	3.8
		Of Counsel	7	2.3	1.0	2.0	4.0
		Contract/Part-time	6	2.2	1.0	1.5	3.0
		Total Attorneys	20	7.8	6.0	8.0	8.8
	11-30	Equity Partner, Shareholder	28	8.9	4.0	9.0	11.0
		Partner-track attorney	26	4.8	2.0	4.0	6.3
		Non-partner track attorney	14	5.9	3.0	5.0	8.3
		Of Counsel	25	3.2	2.0	2.0	4.0
		Contract/Part-time	8	2.1	1.0	1.5	3.8
		Total Attorneys	28	19.8	13.3	19.0	25.8
	31-100	Equity Partner, Shareholder	15	22.1	12.0	23.0	30.0
		Partner-track attorney	15	22.5	13.0	20.0	31.0
		Non-partner track attorney	9	10.7	4.0	10.0	12.5
		Of Counsel	13	7.0	4.0	5.0	7.5
		Contract/Part-time	8	5.3	2.3	4.5	6.0
Total Attorneys		15	59.9	36.0	57.0	83.0	
101 or More	Equity Partner, Shareholder	21	178.1	94.5	135.0	269.0	
	Partner-track attorney	20	199.8	86.3	175.5	272.0	
	Non-partner track attorney	16	34.4	13.0	23.5	39.3	
	Of Counsel	19	32.9	10.0	30.0	46.0	
	Contract/Part-time	11	10.5	3.0	8.0	12.0	
	Total Attorneys	21	429.8	207.0	380.0	602.5	

**Number of IP Equity Partners, Shareholders (or equivalent) by gender in the firm in 2022
by size of firm (Q10A)**

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Firms	Male		8.6	1.0	2.0	7.0
	Female		2.2	.0	.0	1.0
	Other		.0	.0	.0	.0
	Total	143	10.9	1.0	2.0	8.0
Number of Attorneys	One	Male	.8	1.0	1.0	1.0
		Female	.2	.0	.0	.0
		Other	.0	.0	.0	.0
		Total	24	1.0	1.0	1.0
	Two	Male	1.5	1.0	2.0	2.0
		Female	.4	.0	.0	1.0
		Other	.0	.0	.0	.0
		Total	13	1.8	2.0	2.0
	3-5	Male	1.8	1.0	2.0	3.0
		Female	.3	.0	.0	.0
		Other	.0	.0	.0	.0
		Total	31	2.1	1.0	2.0
	6-10	Male	3.0	2.0	3.0	4.0
		Female	.4	.0	.0	1.0
		Other	.0	.0	.0	.0
		Total	20	3.4	2.0	3.0
	11-30	Male	6.0	3.0	5.0	9.0
		Female	1.3	.0	1.0	2.0
		Other	.0	.0	.0	.0
		Total	27	7.3	4.0	8.0
	31-100	Male	18.0	8.5	18.0	24.5
		Female	4.8	1.5	5.0	8.5
		Other	.0	.0	.0	.0
		Total	13	22.8	10.0	23.0
	101 or More	Male	45.8	13.0	30.0	58.0
		Female	13.2	2.0	7.0	18.0
		Other	.0	.0	.0	.0
		Total	15	59.0	15.0	37.0

Number of IP Partner-track attorneys by gender in the firm in 2022 by size of firm (Q10B)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	
All Firms	Male		9.4	1.0	3.0	10.0	
	Female		5.1	.0	2.0	5.8	
	Other		.1	.0	.0	.0	
	Total	72	14.6	2.0	5.0	15.8	
Number of Attorneys	3-5	Male		1.1	1.0	1.0	1.0
		Female		.2	.0	.0	.3
		Other		.0	.0	.0	.0
		Total	10	1.3	1.0	1.0	2.0
	6-10	Male		1.6	1.0	1.0	2.5
		Female		1.0	.0	1.0	2.0
		Other		.0	.0	.0	.0
		Total	13	2.6	1.0	2.0	3.0
	11-30	Male		3.2	1.0	2.0	6.0
		Female		1.4	.0	1.0	2.0
		Other		.0	.0	.0	.0
		Total	22	4.6	2.0	4.0	6.3
	31-100	Male		15.5	8.5	14.0	21.0
		Female		7.1	4.0	6.0	11.0
		Other		.1	.0	.0	.0
		Total	13	22.7	14.0	23.0	30.5
	101 or More	Male		26.6	6.3	13.5	48.0
		Female		16.3	4.0	11.5	22.5
		Other		.5	.0	.0	.0
		Total	14	43.4	9.8	26.5	69.8

Number of IP Non-partner track attorneys by gender in the firm in 2022 by size of firm (Q10C)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	
All Firms	Male		3.6	1.0	2.5	5.0	
	Female		1.4	.0	.5	2.0	
	Other		.0	.0	.0	.0	
	Total	54	5.0	1.0	3.0	7.3	
Number of Attorneys	3-5	Male		1.0	.8	1.0	1.0
		Female		.5	.0	.0	1.3
		Other		.0	.0	.0	.0
		Total	14	1.5	1.0	1.0	2.0
	6-10	Male		2.4	1.3	2.0	3.8
		Female		.3	.0	.0	.8
		Other		.0	.0	.0	.0
		Total	8	2.6	1.3	2.5	3.8
	11-30	Male		4.4	2.0	5.0	5.5
		Female		.8	.0	.0	1.5
		Other		.0	.0	.0	.0
		Total	13	5.2	2.5	5.0	7.5
	31-100	Male		4.9	3.3	5.0	7.0
		Female		2.4	1.0	2.0	4.5
		Other		.0	.0	.0	.0
		Total	8	7.3	4.0	6.5	11.5
	101 or More	Male		6.3	2.8	5.0	7.8
		Female		3.8	1.0	4.8	6.3
		Other		.0	.0	.0	.0
		Total	10	10.0	3.8	10.0	13.8

Number of IP Of Counsel (or equivalent) by gender in the firm in 2022 by size of firm (Q10D)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	
All Firms	Male		3.2	1.0	2.0	4.0	
	Female		1.5	.0	.5	2.0	
	Other		.0	.0	.0	.0	
	Total	62	4.7	1.0	3.0	6.0	
Number of Attorneys	3-5	Male		1.2	1.0	1.0	1.0
		Female		.2	.0	.0	.0
		Other		.0	.0	.0	.0
		Total	11	1.4	1.0	1.0	1.0
	6-10	Male		1.6	.0	2.0	3.0
		Female		.4	.0	.0	1.0
		Other		.0	.0	.0	.0
		Total	7	2.0	1.0	2.0	3.0
	11-30	Male		2.5	1.0	2.0	4.0
		Female		.7	.0	.5	1.0
		Other		.0	.0	.0	.0
		Total	20	3.2	2.0	2.5	4.0
	31-100	Male		3.3	2.0	4.0	4.0
		Female		1.7	.0	2.0	3.0
		Other		.0	.0	.0	.0
		Total	11	5.0	4.0	4.0	7.0
	101 or More	Male		7.3	3.3	6.0	10.0
		Female		4.5	.5	4.0	6.8
		Other		.1	.0	.0	.0
		Total	12	11.8	6.0	9.0	20.3

Number of IP Contract/Part-time professionals by gender in the firm in 2022 by size of firm (Q10E)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	
All Firms	Male		1.9	1.0	2.0	2.8	
	Female		1.2	.0	1.0	2.0	
	Other		.0	.0	.0	.0	
	Total	36	3.1	1.0	2.0	4.0	
Number of Attorneys	3-5	Male		1.3	.0	1.0	2.0
		Female		.3	.0	.0	1.0
		Other		.0	.0	.0	.0
		Total	7	1.6	1.0	1.0	2.0
	6-10	Male		1.7	.0	1.0	3.0
		Female		.5	.0	.5	1.0
		Other		.0	.0	.0	.0
		Total	6	2.2	1.0	1.5	3.0
	11-30	Male		2.6	1.3	2.0	4.0
		Female		.9	.0	.0	1.8
		Other		.0	.0	.0	.0
		Total	8	3.5	1.3	3.0	4.0
	31-100	Male		1.7	1.0	1.0	3.0
		Female		2.9	2.0	3.0	3.0
		Other		.0	.0	.0	.0
		Total	7	4.6	3.0	5.0	6.0
	101 or More	Male		2.0	.0	2.0	3.5
		Female		1.8	.0	1.0	4.3
		Other		.0	.0	.0	.0
		Total	6	3.8	1.8	3.0	5.5

Number of USPTO-registered Patent Agents (not attorneys) by gender in the firm in 2022 by size of firm (Q10F)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	
All Firms	Male		3.0	1.0	2.0	3.0	
	Female		2.1	.0	1.0	2.0	
	Other		.0	.0	.0	.0	
	Total	59	5.2	1.0	3.0	5.0	
Number of Attorneys	Two	Male		.7	ISD	1.0	ISD
		Female		.3	ISD	.0	ISD
		Other		.0	ISD	.0	ISD
		Total	3	1.0	ISD	1.0	ISD
	3-5	Male		1.3	1.0	1.0	1.8
		Female		.5	.0	.0	1.5
		Other		.0	.0	.0	.0
		Total	8	1.8	1.0	1.0	2.8
	6-10	Male		.8	.3	1.0	1.0
		Female		.5	.0	.0	1.0
		Other		.0	.0	.0	.0
		Total	8	1.3	1.0	1.0	1.0
	11-30	Male		2.2	1.0	2.0	2.0
		Female		.7	.0	1.0	1.0
		Other		.0	.0	.0	.0
		Total	15	2.9	1.0	2.0	3.0
	31-100	Male		4.4	2.3	4.0	5.0
		Female		4.2	.5	4.0	6.8
		Other		.0	.0	.0	.0
		Total	12	8.6	3.0	9.0	10.8
101 or More	Male		6.2	3.0	4.0	7.8	
	Female		4.6	1.3	3.0	5.3	
	Other		.0	.0	.0	.0	
	Total	12	10.8	4.3	5.5	16.8	

Number of IP Technical Advisors/Assistants, including Searchers by gender in the firm in 2022 by size of firm (Q10G)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	
All Firms	Male		5.5	1.0	2.0	4.0	
	Female		2.5	.0	1.0	2.0	
	Other		.0	.0	.0	.0	
	Total	31	8.0	1.0	2.0	5.0	
Number of Attorneys	Two	Male		8.0	ISD	2.0	ISD
		Female		.3	ISD	.0	ISD
		Other		.0	ISD	.0	ISD
		Total	3	8.3	ISD	3.0	ISD
	6-10	Male		2.3	ISD	2.0	ISD
		Female		.3	ISD	.0	ISD
		Other		.0	ISD	.0	ISD
		Total	3	2.7	ISD	2.0	ISD
	11-30	Male		1.1	.0	2.0	2.0
		Female		1.0	.0	1.0	2.0
		Other		.0	.0	.0	.0
		Total	7	2.1	1.0	2.0	4.0
	31-100	Male		3.2	.0	2.5	6.0
		Female		7.2	1.0	2.5	13.0
		Other		.0	.0	.0	.0
		Total	6	10.3	1.0	5.0	19.0
	101 or More	Male		12.1	.5	4.0	5.0
		Female		3.0	.0	1.0	5.0
		Other		.0	.0	.0	.0
		Total	9	15.1	2.0	4.0	9.5

Number of IP Paralegal/Legal Assistants (i.e., billable support staff) by gender in the firm in 2022 by size of firm (Q10H)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	
All Firms	Male		2.1	.0	.0	2.0	
	Female		6.6	1.0	3.0	7.0	
	Other		.0	.0	.0	.0	
	Total	99	8.7	2.0	4.0	8.0	
Number of Attorneys	One	Male		.3	.0	.0	.8
		Female		1.1	1.0	1.0	1.8
		Other		.0	.0	.0	.0
		Total	8	1.4	1.0	1.0	2.0
	Two	Male		.8	.0	.0	.0
		Female		1.9	1.3	2.0	2.0
		Other		.0	.0	.0	.0
		Total	8	2.6	2.0	2.0	3.5
	3-5	Male		.7	.0	.0	1.0
		Female		2.0	1.0	1.0	3.0
		Other		.0	.0	.0	.0
		Total	20	2.7	1.0	2.0	3.8
	6-10	Male		1.6	.0	1.0	4.0
		Female		2.4	.0	2.0	3.3
		Other		.0	.0	.0	.0
		Total	14	4.0	2.8	4.0	4.3
	11-30	Male		1.2	.0	.0	1.0
		Female		5.0	2.0	5.0	7.0
		Other		.0	.0	.0	.0
		Total	23	6.2	3.0	6.0	8.0
	31-100	Male		2.5	1.3	2.0	3.0
		Female		18.0	8.3	17.5	24.8
		Other		.0	.0	.0	.0
		Total	12	20.5	9.3	19.5	27.8
101 or More	Male		7.7	1.0	6.0	11.5	
	Female		15.8	2.0	10.5	25.3	
	Other		.0	.0	.0	.0	
	Total	14	23.5	3.8	20.5	38.0	

Number of IP Equity Partners, Shareholders (or equivalent) by ethnicity in the firm in 2022 by size of firm (Q10I)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	
All Firms	White/ Caucasian		7.4	1.0	2.0	6.5	
	Black/African American		.1	.0	.0	.0	
	Hispanic/ Latino		.2	.0	.0	.0	
	Asian/Pacific Islander		.7	.0	.0	.0	
	N. American Indian/Native Canadian		.0	.0	.0	.0	
	Mixed Race		.1	.0	.0	.0	
	Other		.1	.0	.0	.0	
	TOTAL	129	8.6	1.0	2.0	7.5	
Number of Attorneys	One	White/ Caucasian		.8	1.0	1.0	1.0
		Black/African American		.0	.0	.0	.0
		Hispanic/ Latino		.0	.0	.0	.0
		Asian/Pacific Islander		.1	.0	.0	.0
		N. American Indian/Native Canadian		.0	.0	.0	.0
		Mixed Race		.0	.0	.0	.0
		Other		.0	.0	.0	.0
		TOTAL	24	1.0	1.0	1.0	1.0
	Two	White/ Caucasian		1.6	1.3	2.0	2.0
		Black/African American		.1	.0	.0	.0
		Hispanic/ Latino		.0	.0	.0	.0
		Asian/Pacific Islander		.2	.0	.0	.0
		N. American Indian/Native Canadian		.0	.0	.0	.0
		Mixed Race		.0	.0	.0	.0
		Other		.0	.0	.0	.0
		TOTAL	12	1.8	2.0	2.0	2.0
	3-5	White/ Caucasian		1.7	1.0	2.0	2.0
		Black/African American		.0	.0	.0	.0
		Hispanic/ Latino		.3	.0	.0	.0
		Asian/Pacific Islander		.1	.0	.0	.0
		N. American Indian/Native Canadian		.0	.0	.0	.0
		Mixed Race		.0	.0	.0	.0
		Other		.0	.0	.0	.0
		TOTAL	28	2.1	1.0	2.0	3.0
	6-10	White/ Caucasian		2.7	1.0	2.0	4.0
		Black/African American		.0	.0	.0	.0
		Hispanic/ Latino		.1	.0	.0	.0
		Asian/Pacific Islander		.5	.0	.0	.0
		N. American Indian/Native Canadian		.1	.0	.0	.0
		Mixed Race		.1	.0	.0	.0
		Other		.0	.0	.0	.0
		TOTAL	19	3.4	2.0	3.0	4.0
	11-30	White/ Caucasian		7.0	4.0	7.0	10.0
		Black/African American		.0	.0	.0	.0
		Hispanic/ Latino		.1	.0	.0	.0
		Asian/Pacific Islander		.3	.0	.0	.0
		N. American Indian/Native Canadian		.0	.0	.0	.0
		Mixed Race		.0	.0	.0	.0
		Other		.1	.0	.0	.0
		TOTAL	22	7.5	4.0	8.0	10.0
	31-100	White/ Caucasian		21.4	7.0	21.0	31.0
		Black/African American		.5	.0	.0	1.0
Hispanic/ Latino			.2	.0	.0	.0	
Asian/Pacific Islander			.9	.0	1.0	2.0	
N. American Indian/Native Canadian			.0	.0	.0	.0	
Mixed Race			.0	.0	.0	.0	
Other			.0	.0	.0	.0	
TOTAL		11	22.9	8.0	22.0	32.0	
101 or More	White/ Caucasian		33.5	8.5	19.0	48.5	
	Black/African American		.3	.0	.0	1.0	
	Hispanic/ Latino		1.1	.0	1.0	1.5	
	Asian/Pacific Islander		4.4	.0	1.0	7.5	
	N. American Indian/Native Canadian		.1	.0	.0	.0	
	Mixed Race		.5	.0	.0	1.0	
	Other		.6	.0	.0	1.0	
	TOTAL	13	40.5	10.0	29.0	62.5	

Number of IP Partner-track attorneys by ethnicity in the firm in 2022 by size of firm (Q10J)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	
All Firms	White/ Caucasian		10.0	2.0	4.0	9.0	
	Black/African American		.4	.0	.0	.0	
	Hispanic/ Latino		.6	.0	.0	.0	
	Asian/Pacific Islander		2.6	.0	.0	2.0	
	N. American Indian/Native Canadian		.0	.0	.0	.0	
	Mixed Race		.4	.0	.0	.0	
	Other		.3	.0	.0	.0	
	TOTAL		63	14.3	2.0	5.0	13.0
Number of Attorneys	3-5	White/ Caucasian		1.3	1.0	1.0	1.8
		Black/African American		.0	.0	.0	.0
		Hispanic/ Latino		.0	.0	.0	.0
		Asian/Pacific Islander		.1	.0	.0	.0
		N. American Indian/Native Canadian		.0	.0	.0	.0
		Mixed Race		.0	.0	.0	.0
		Other		.0	.0	.0	.0
		TOTAL		8	1.4	1.0	1.0
	6-10	White/ Caucasian		1.8	1.0	2.0	2.5
		Black/African American		.0	.0	.0	.0
		Hispanic/ Latino		.0	.0	.0	.0
		Asian/Pacific Islander		.6	.0	.0	.5
		N. American Indian/Native Canadian		.0	.0	.0	.0
		Mixed Race		.0	.0	.0	.0
		Other		.2	.0	.0	.0
		TOTAL		13	2.6	1.0	2.0
	11-30	White/ Caucasian		4.1	2.0	4.0	6.0
		Black/African American		.0	.0	.0	.0
		Hispanic/ Latino		.2	.0	.0	.0
		Asian/Pacific Islander		.7	.0	.0	1.0
		N. American Indian/Native Canadian		.1	.0	.0	.0
		Mixed Race		.1	.0	.0	.0
		Other		.1	.0	.0	.0
		TOTAL		18	5.2	2.0	5.0
	31-100	White/ Caucasian		16.7	9.0	14.0	22.0
		Black/African American		.9	.0	1.0	1.0
		Hispanic/ Latino		.7	.0	.0	2.0
		Asian/Pacific Islander		2.9	1.0	3.0	5.0
N. American Indian/Native Canadian			.0	.0	.0	.0	
Mixed Race			.3	.0	.0	1.0	
Other			.2	.0	.0	.0	
TOTAL			11	21.7	13.0	18.0	31.0
101 or More	White/ Caucasian		25.8	6.0	12.0	57.5	
	Black/African American		1.1	.0	.5	2.0	
	Hispanic/ Latino		2.2	.0	1.0	3.3	
	Asian/Pacific Islander		8.3	.0	3.0	12.0	
	N. American Indian/Native Canadian		.0	.0	.0	.0	
	Mixed Race		1.6	.0	.0	3.8	
	Other		1.0	.0	.0	1.0	
	TOTAL		13	40.1	7.5	18.0	78.5

Number of IP Non-partner track attorneys by ethnicity in the firm in 2022 by size of firm (Q10K)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	
All Firms	White/ Caucasian		4.0	1.0	3.0	5.0	
	Black/African American		.1	.0	.0	.0	
	Hispanic/ Latino		.1	.0	.0	.0	
	Asian/Pacific Islander		.8	.0	.0	.8	
	N. American Indian/Native Canadian		.0	.0	.0	.0	
	Mixed Race		.1	.0	.0	.0	
	Other		.0	.0	.0	.0	
	TOTAL	44	5.1	1.3	3.0	6.8	
Number of Attorneys	3-5	White/ Caucasian		1.3	1.0	1.0	2.0
		Black/African American		.0	.0	.0	.0
		Hispanic/ Latino		.0	.0	.0	.0
		Asian/Pacific Islander		1.3	.0	.0	.8
		N. American Indian/Native Canadian		.0	.0	.0	.0
		Mixed Race		.0	.0	.0	.0
		Other		.0	.0	.0	.0
		TOTAL	12	2.7	1.0	1.5	2.8
	6-10	White/ Caucasian		2.6	1.0	2.0	3.0
		Black/African American		.1	.0	.0	.0
		Hispanic/ Latino		.0	.0	.0	.0
		Asian/Pacific Islander		.0	.0	.0	.0
		N. American Indian/Native Canadian		.0	.0	.0	.0
		Mixed Race		.0	.0	.0	.0
		Other		.0	.0	.0	.0
		TOTAL	7	2.7	1.0	3.0	3.0
	11-30	White/ Caucasian		5.0	2.5	5.0	6.5
		Black/African American		.0	.0	.0	.0
		Hispanic/ Latino		.2	.0	.0	.5
		Asian/Pacific Islander		.2	.0	.0	.0
		N. American Indian/Native Canadian		.0	.0	.0	.0
		Mixed Race		.0	.0	.0	.0
		Other		.0	.0	.0	.0
		TOTAL	9	5.4	2.5	5.0	8.0
	31-100	White/ Caucasian		5.0	3.5	4.5	6.8
		Black/African American		.3	.0	.0	1.0
		Hispanic/ Latino		.0	.0	.0	.0
		Asian/Pacific Islander		.7	.0	.0	1.5
N. American Indian/Native Canadian			.0	.0	.0	.0	
Mixed Race			.0	.0	.0	.0	
Other			.0	.0	.0	.0	
TOTAL		6	6.0	3.5	4.5	9.3	
101 or More	White/ Caucasian		7.2	3.0	5.0	10.0	
	Black/African American		.2	.0	.0	.5	
	Hispanic/ Latino		.4	.0	.0	.5	
	Asian/Pacific Islander		1.6	.0	1.0	3.5	
	N. American Indian/Native Canadian		.0	.0	.0	.0	
	Mixed Race		.3	.0	.0	1.0	
	Other		.0	.0	.0	.0	
	TOTAL	9	9.8	3.5	10.0	14.5	

Number of IP Of Counsel (or equivalent) by ethnicity in the firm in 2022 by size of firm (Q10L)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	
All Firms	White/ Caucasian		3.9	1.0	3.0	4.0	
	Black/African American		.1	.0	.0	.0	
	Hispanic/ Latino		.1	.0	.0	.0	
	Asian/Pacific Islander		.4	.0	.0	.0	
	N. American Indian/Native Canadian		.0	.0	.0	.0	
	Mixed Race		.1	.0	.0	.0	
	Other		.1	.0	.0	.0	
	TOTAL	48	4.7	1.0	3.0	5.8	
Number of Attorneys	3-5	White/ Caucasian		1.0	1.0	1.0	1.0
		Black/African American		.0	.0	.0	.0
		Hispanic/ Latino		.0	.0	.0	.0
		Asian/Pacific Islander		.0	.0	.0	.0
		N. American Indian/Native Canadian		.0	.0	.0	.0
		Mixed Race		.0	.0	.0	.0
		Other		.0	.0	.0	.0
		TOTAL	8	1.0	1.0	1.0	1.0
	6-10	White/ Caucasian		1.5	.8	1.5	2.3
		Black/African American		.0	.0	.0	.0
		Hispanic/ Latino		.0	.0	.0	.0
		Asian/Pacific Islander		.3	.0	.0	1.0
		N. American Indian/Native Canadian		.0	.0	.0	.0
		Mixed Race		.2	.0	.0	.3
		Other		.0	.0	.0	.0
		TOTAL	6	2.0	1.0	2.0	3.0
	11-30	White/ Caucasian		3.1	2.0	2.5	4.0
		Black/African American		.0	.0	.0	.0
		Hispanic/ Latino		.1	.0	.0	.0
		Asian/Pacific Islander		.0	.0	.0	.0
		N. American Indian/Native Canadian		.0	.0	.0	.0
		Mixed Race		.0	.0	.0	.0
		Other		.0	.0	.0	.0
		TOTAL	14	3.1	2.0	2.5	4.0
	31-100	White/ Caucasian		4.8	4.0	4.0	6.0
		Black/African American		.0	.0	.0	.0
		Hispanic/ Latino		.1	.0	.0	.0
		Asian/Pacific Islander		.2	.0	.0	.5
N. American Indian/Native Canadian			.0	.0	.0	.0	
Mixed Race			.0	.0	.0	.0	
Other			.0	.0	.0	.0	
TOTAL		9	5.1	4.0	4.0	6.5	
101 or More	White/ Caucasian		8.5	3.3	5.5	15.5	
	Black/African American		.5	.0	.0	1.0	
	Hispanic/ Latino		.2	.0	.0	.3	
	Asian/Pacific Islander		1.7	.0	1.0	3.0	
	N. American Indian/Native Canadian		.0	.0	.0	.0	
	Mixed Race		.3	.0	.0	1.0	
	Other		.4	.0	.0	.5	
	TOTAL	10	11.6	5.0	7.0	21.0	

Number of IP Contract/Part-time professionals by ethnicity in the firm in 2022 by size of firm (Q10M)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	
All Firms	White/ Caucasian		2.0	1.0	1.0	3.0	
	Black/African American		.0	.0	.0	.0	
	Hispanic/ Latino		.1	.0	.0	.0	
	Asian/Pacific Islander		.6	.0	.0	1.0	
	N. American Indian/Native Canadian		.0	.0	.0	.0	
	Mixed Race		.0	.0	.0	.0	
	Other		.0	.0	.0	.0	
	TOTAL		26	2.8	1.0	2.0	4.0
Number of Attorneys	3-5	White/ Caucasian		1.3	1.0	1.0	2.0
		Black/African American		.0	.0	.0	.0
		Hispanic/ Latino		.1	.0	.0	.0
		Asian/Pacific Islander		.1	.0	.0	.0
		N. American Indian/Native Canadian		.0	.0	.0	.0
		Mixed Race		.0	.0	.0	.0
		Other		.0	.0	.0	.0
		TOTAL		7	1.6	1.0	1.0
	6-10	White/ Caucasian		1.0	.3	1.0	1.8
		Black/African American		.0	.0	.0	.0
		Hispanic/ Latino		.0	.0	.0	.0
		Asian/Pacific Islander		1.5	.0	1.0	3.5
		N. American Indian/Native Canadian		.0	.0	.0	.0
		Mixed Race		.0	.0	.0	.0
		Other		.0	.0	.0	.0
		TOTAL		4	2.5	1.0	1.5
	11-30	White/ Caucasian		3.5	1.5	3.5	5.5
		Black/African American		.0	.0	.0	.0
		Hispanic/ Latino		.0	.0	.0	.0
		Asian/Pacific Islander		1.0	.0	.0	3.0
		N. American Indian/Native Canadian		.0	.0	.0	.0
		Mixed Race		.0	.0	.0	.0
		Other		.0	.0	.0	.0
		TOTAL		4	4.5	1.5	3.5
	31-100	White/ Caucasian		3.8	1.5	4.0	6.0
		Black/African American		.2	.0	.0	.5
		Hispanic/ Latino		.2	.0	.0	.5
		Asian/Pacific Islander		.0	.0	.0	.0
N. American Indian/Native Canadian			.0	.0	.0	.0	
Mixed Race			.0	.0	.0	.0	
Other			.0	.0	.0	.0	
TOTAL			5	4.2	2.5	4.0	6.0
101 or More	White/ Caucasian		1.2	.5	1.0	2.0	
	Black/African American		.0	.0	.0	.0	
	Hispanic/ Latino		.0	.0	.0	.0	
	Asian/Pacific Islander		.8	.0	1.0	1.5	
	N. American Indian/Native Canadian		.0	.0	.0	.0	
	Mixed Race		.0	.0	.0	.0	
	Other		.2	.0	.0	.5	
	TOTAL		5	2.2	1.0	2.0	3.5

Number of USPTO-registered Patent Agents (not attorneys) by ethnicity in the firm in 2022 by size of firm (Q10N)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	
All Firms	White/ Caucasian		3.6	1.0	2.0	5.0	
	Black/African American		.1	.0	.0	.0	
	Hispanic/ Latino		.2	.0	.0	.0	
	Asian/Pacific Islander		1.2	.0	1.0	1.0	
	N. American Indian/Native Canadian		.0	.0	.0	.0	
	Mixed Race		.2	.0	.0	.0	
	Other		.2	.0	.0	.0	
	TOTAL		48	5.4	1.0	2.5	5.8
Number of Attorneys	Two	White/ Caucasian		.7	ISD	1.0	ISD
		Black/African American		.0	ISD	.0	ISD
		Hispanic/ Latino		.0	ISD	.0	ISD
		Asian/Pacific Islander		.3	ISD	.0	ISD
		N. American Indian/Native Canadian		.0	ISD	.0	ISD
		Mixed Race		.0	ISD	.0	ISD
		Other		.0	ISD	.0	ISD
		TOTAL		3	1.0	ISD	1.0
	3-5	White/ Caucasian		1.2	.8	1.0	1.5
		Black/African American		.0	.0	.0	.0
		Hispanic/ Latino		.0	.0	.0	.0
		Asian/Pacific Islander		.5	.0	.5	1.0
		N. American Indian/Native Canadian		.0	.0	.0	.0
		Mixed Race		.0	.0	.0	.0
		Other		.0	.0	.0	.0
		TOTAL		6	1.7	1.0	1.0
	6-10	White/ Caucasian		1.0	.0	1.0	1.5
		Black/African American		.0	.0	.0	.0
		Hispanic/ Latino		.0	.0	.0	.0
		Asian/Pacific Islander		.2	.0	.0	.3
		N. American Indian/Native Canadian		.0	.0	.0	.0
		Mixed Race		.0	.0	.0	.0
		Other		.2	.0	.0	.3
		TOTAL		6	1.3	1.0	1.0
	11-30	White/ Caucasian		1.6	1.0	1.0	2.0
		Black/African American		.0	.0	.0	.0
		Hispanic/ Latino		.0	.0	.0	.0
		Asian/Pacific Islander		.4	.0	.0	1.0
N. American Indian/Native Canadian			.0	.0	.0	.0	
Mixed Race			.0	.0	.0	.0	
Other			.1	.0	.0	.0	
TOTAL			12	2.1	1.0	2.0	2.8
31-100	White/ Caucasian		6.9	1.8	6.0	9.3	
	Black/African American		.6	.0	.5	1.0	
	Hispanic/ Latino		.2	.0	.0	.3	
	Asian/Pacific Islander		1.1	.0	1.0	2.0	
	N. American Indian/Native Canadian		.0	.0	.0	.0	
	Mixed Race		.2	.0	.0	.3	
	Other		.0	.0	.0	.0	
	TOTAL		10	9.0	3.0	9.0	11.5
101 or More	White/ Caucasian		6.7	3.0	5.0	10.5	
	Black/African American		.1	.0	.0	.0	
	Hispanic/ Latino		.6	.0	.0	1.0	
	Asian/Pacific Islander		3.8	.8	1.5	8.1	
	N. American Indian/Native Canadian		.0	.0	.0	.0	
	Mixed Race		.6	.0	.0	1.0	
	Other		.6	.0	.0	.8	
	TOTAL		10	12.4	5.0	7.5	19.4

Number of IP Technical Advisors/Assistants, including Searchers by ethnicity in the firm in 2022 by size of firm (Q100)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	
All Firms	White/ Caucasian		4.2	.3	2.0	4.0	
	Black/African American		.5	.0	.0	.8	
	Hispanic/ Latino		1.0	.0	.0	.0	
	Asian/Pacific Islander		2.1	.0	.0	1.0	
	N. American Indian/Native Canadian		.1	.0	.0	.0	
	Mixed Race		.4	.0	.0	.4	
	Other		.1	.0	.0	.0	
	TOTAL		28	8.3	1.0	2.0	5.0
Number of Attorneys	Two	White/ Caucasian		2.3	ISD	2.0	ISD
		Black/African American		.0	ISD	.0	ISD
		Hispanic/ Latino		.0	ISD	.0	ISD
		Asian/Pacific Islander		6.7	ISD	.0	ISD
		N. American Indian/Native Canadian		.0	ISD	.0	ISD
		Mixed Race		.0	ISD	.0	ISD
		Other		.0	ISD	.0	ISD
		TOTAL		3	9.0	ISD	5.0
	11-30	White/ Caucasian		1.5	1.0	1.5	2.0
		Black/African American		.2	.0	.0	.3
		Hispanic/ Latino		.0	.0	.0	.0
		Asian/Pacific Islander		.2	.0	.0	.3
		N. American Indian/Native Canadian		.0	.0	.0	.0
		Mixed Race		.0	.0	.0	.0
		Other		.0	.0	.0	.0
		TOTAL		6	1.8	1.0	1.5
	31-100	White/ Caucasian		4.8	.0	1.0	11.5
		Black/African American		1.0	.0	1.0	2.0
		Hispanic/ Latino		1.2	.0	.0	3.0
		Asian/Pacific Islander		1.2	.0	.0	3.0
		N. American Indian/Native Canadian		.2	.0	.0	.5
		Mixed Race		1.2	.0	1.0	2.5
		Other		.2	.0	.0	.5
		TOTAL		5	9.8	1.0	2.0
	101 or More	White/ Caucasian		7.9	1.0	3.0	6.0
		Black/African American		.8	.0	.0	1.0
		Hispanic/ Latino		2.3	.0	.0	.5
		Asian/Pacific Islander		3.4	.0	1.0	2.0
N. American Indian/Native Canadian			.0	.0	.0	.0	
Mixed Race			.5	.0	.0	.8	
Other			.2	.0	.0	.0	
TOTAL			9	15.1	2.0	4.0	9.5

Number of IP Paralegal/Legal Assistants (i.e., billable support staff) by ethnicity in the firm in 2022 by size of firm (Q10P)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	
All Firms	White/ Caucasian		6.2	1.0	3.0	7.0	
	Black/African American		.4	.0	.0	.0	
	Hispanic/ Latino		.9	.0	.0	1.0	
	Asian/Pacific Islander		.7	.0	.0	.0	
	N. American Indian/Native Canadian		.1	.0	.0	.0	
	Mixed Race		.1	.0	.0	.0	
	Other		.1	.0	.0	.0	
	TOTAL		87	8.5	2.0	4.0	8.0
Number of Attorneys	One	White/ Caucasian		1.4	1.0	1.0	2.0
		Black/African American		.0	.0	.0	.0
		Hispanic/ Latino		.0	.0	.0	.0
		Asian/Pacific Islander		.0	.0	.0	.0
		N. American Indian/Native Canadian		.0	.0	.0	.0
		Mixed Race		.0	.0	.0	.0
		Other		.0	.0	.0	.0
		TOTAL		8	1.4	1.0	1.0
	Two	White/ Caucasian		1.6	1.0	2.0	2.0
		Black/African American		.3	.0	.0	.8
		Hispanic/ Latino		.0	.0	.0	.0
		Asian/Pacific Islander		.4	.0	.0	.0
		N. American Indian/Native Canadian		.0	.0	.0	.0
		Mixed Race		.0	.0	.0	.0
		Other		.0	.0	.0	.0
		TOTAL		8	2.3	1.3	2.0
	3-5	White/ Caucasian		1.9	1.0	2.0	3.0
		Black/African American		.3	.0	.0	.0
		Hispanic/ Latino		.1	.0	.0	.0
		Asian/Pacific Islander		.2	.0	.0	.0
		N. American Indian/Native Canadian		.0	.0	.0	.0
		Mixed Race		.0	.0	.0	.0
		Other		.0	.0	.0	.0
		TOTAL		17	2.5	1.0	2.0
	6-10	White/ Caucasian		3.4	1.5	3.0	4.5
		Black/African American		.1	.0	.0	.0
		Hispanic/ Latino		.2	.0	.0	.0
		Asian/Pacific Islander		.4	.0	.0	.0
N. American Indian/Native Canadian			.0	.0	.0	.0	
Mixed Race			.1	.0	.0	.0	
Other			.0	.0	.0	.0	
TOTAL			13	4.2	3.0	4.0	4.5
11-30	White/ Caucasian		5.3	2.0	4.5	7.3	
	Black/African American		.2	.0	.0	.0	
	Hispanic/ Latino		.6	.0	.0	1.0	
	Asian/Pacific Islander		.1	.0	.0	.0	
	N. American Indian/Native Canadian		.0	.0	.0	.0	
	Mixed Race		.0	.0	.0	.0	
	Other		.1	.0	.0	.0	
	TOTAL		18	6.2	2.0	5.5	7.8
31-100	White/ Caucasian		16.0	8.0	12.0	22.0	
	Black/African American		.4	.0	.0	1.0	
	Hispanic/ Latino		1.2	.0	1.0	2.3	
	Asian/Pacific Islander		1.1	.0	1.0	2.3	
	N. American Indian/Native Canadian		.3	.0	.0	.0	
	Mixed Race		.2	.0	.0	.3	
	Other		.0	.0	.0	.0	
	TOTAL		10	19.2	8.0	16.0	25.3
101 or More	White/ Caucasian		14.2	2.5	11.0	22.0	
	Black/African American		1.5	.0	.5	3.0	
	Hispanic/ Latino		3.8	.5	1.0	7.0	
	Asian/Pacific Islander		3.0	.0	1.0	5.8	
	N. American Indian/Native Canadian		.2	.0	.0	.0	
	Mixed Race		.6	.0	.0	1.0	
	Other		.3	.0	.0	.0	
	TOTAL		13	23.7	4.0	21.0	39.5

What services, if any, were outsourced in 2022? (Q11)

	Outsourced in the US	Outsourced Abroad	Outsourced in the US and Abroad	Not Outsourced	Total
	Percent	Percent	Percent	Percent	Number of Firms Reporting
Docketing	12.8%	3.0%	.0%	84.2%	133
Paralegal Support	8.3%	3.0%	.0%	88.7%	133
IDSs	3.9%	3.9%	.8%	91.3%	127
Searching	35.0%	15.7%	5.0%	44.3%	140
Prosecution Services	.8%	2.4%	.0%	96.8%	126
Litigation Services	13.4%	.8%	.0%	85.7%	119
International filing	5.2%	39.6%	1.5%	53.7%	134
Annuity payments	32.6%	16.7%	4.5%	46.2%	132

Services Not Outsourced in 2022, AI Tools Used by Firm (Q11)

Number of Attorneys in Firm		Number of Firms Outsourcing and Using AI Tools
Docketing	All Firms	9
Paralegal Support	All Firms	4
IDSs	All Firms	7
Searching	All Firms	4
Prosecution Services	All Firms	3
Litigation Services	All Firms	3

Number of professionals whose practice is primarily IP law who became associated with the firm in 2022 by size of firm (Q12)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Firms	Equity Partner/Shareholder	31	1.6	1.0	1.0	2.0
	Partner-track attorney	46	5.7	1.0	2.0	7.0
	Non-partner track attorney	23	1.7	1.0	1.0	3.0
	Of Counsel	19	1.8	1.0	1.0	3.0
	Contract/Part-time	6	2.7	1.0	2.5	4.3
	USPTO-registered Patent Agents	25	3.0	1.0	1.0	3.5
	Technical Advisors/Assistants, including Searchers	17	3.1	1.0	2.0	2.5
	Paralegal/Legal Assistants	44	4.6	2.0	3.0	4.0
	Total IP Professionals	84	8.7	1.0	4.0	10.8
One	Equity Partner/Shareholder	6	1.0	1.0	1.0	1.0
	Total IP Professionals	6	1.3	1.0	1.0	1.5
3-5	Equity Partner/Shareholder	4	1.5	1.0	1.0	2.5
	Partner-track attorney	5	1.0	1.0	1.0	1.0
	Non-partner track attorney	6	1.2	1.0	1.0	1.3
	Paralegal/Legal Assistants	5	2.0	1.0	1.0	3.5
	Total IP Professionals	13	2.7	1.0	2.0	3.5
6-10	Equity Partner/Shareholder	5	1.6	1.0	1.0	2.5
	Partner-track attorney	6	1.2	1.0	1.0	1.3
	USPTO-registered Patent Agents	4	1.0	1.0	1.0	1.0
	Total IP Professionals	14	2.3	1.0	1.0	2.3
11-30	Equity Partner/Shareholder	5	2.4	1.0	1.0	4.5
	Partner-track attorney	9	2.4	1.0	2.0	2.5
	Non-partner track attorney	6	2.0	1.0	2.0	3.0
	Of Counsel	6	1.2	1.0	1.0	1.3
	Technical Advisors/Assistants, including Searchers	3	1.3	ISD	1.0	ISD
	Paralegal/Legal Assistants	10	2.5	1.0	2.0	3.0
	Total IP Professionals	20	4.3	1.0	3.5	5.8
31-100	Equity Partner/Shareholder	3	1.7	ISD	1.0	ISD
	Partner-track attorney	11	4.3	3.0	4.0	7.0
	Non-partner track attorney	5	2.8	1.0	3.0	4.5
	Of Counsel	5	1.4	1.0	1.0	2.0
	Contract/Part-time	3	3.3	ISD	4.0	ISD
	USPTO-registered Patent Agents	7	2.1	1.0	1.0	3.0
	Technical Advisors/Assistants, including Searchers	4	3.5	1.3	2.5	6.8
	Paralegal/Legal Assistants	12	4.1	2.0	3.0	3.8
	Total IP Professionals	13	12.4	5.0	11.0	14.0
101 or More	Equity Partner/Shareholder	8	1.8	1.0	1.5	2.8
	Partner-track attorney	15	12.1	2.0	8.0	19.0
	Non-partner track attorney	4	1.3	1.0	1.0	1.8
	Of Counsel	6	2.5	1.8	2.5	3.3
	USPTO-registered Patent Agents	11	4.6	1.0	3.0	8.0
	Technical Advisors/Assistants, including Searchers	8	4.0	1.3	2.0	8.0
	Paralegal/Legal Assistants	13	8.5	2.0	4.0	10.0
	Total IP Professionals	17	24.0	5.0	24.0	36.5

Percentage of attorneys hired through a recruiter (head hunter) by size of firm (Q13)

Number of Attorneys in Firm		Percentage were hired through a recruiter (head hunter) in 2022?		
		Less than 25%	25% - 50%	50% - 75%
All Firms	Percent	82.1%	10.4%	7.5%
	Number of Firms Reporting	55	7	5
3-5	Percent	91.7%	8.3%	.0%
	Number of Firms Reporting	11	1	0
6-10	Percent	100.0%	.0%	.0%
	Number of Firms Reporting	10	0	0
11-30	Percent	94.4%	5.6%	.0%
	Number of Firms Reporting	17	1	0
31-100	Percent	76.9%	15.4%	7.7%
	Number of Firms Reporting	10	2	1
101 or More	Percent	50.0%	21.4%	28.6%
	Number of Firms Reporting	7	3	4

Average fee paid to recruiter as a % of salary by size of firm (Q14)

Number of Attorneys in Firm	Average fee paid to recruiter % of salary				
	Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Firms	29	22.4%	20.0%	23.0%	25.0%
11-30	5	20.0%	17.5%	20.0%	22.5%
31-100	8	22.1%	20.3%	22.8%	25.0%
101 or More	14	23.8%	22.3%	25.0%	25.0%

Number of professionals whose practice is primarily IP law who left the firm in 2022 by size of firm (Q15)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Firms	Equity Partner/Shareholder	24	2.0	1.0	1.0	2.0
	Partner-track attorney	36	4.9	1.3	2.0	6.0
	Non-partner track attorney	27	2.1	1.0	2.0	3.0
	Of Counsel	17	1.6	1.0	1.0	2.0
	Contract/Part-time	8	2.1	1.0	1.0	1.8
	USPTO-registered Patent Agents	15	3.3	1.0	2.0	6.0
	Technical Advisors/Assistants, including Searchers	14	2.7	1.0	2.0	4.0
	Paralegal/Legal Assistants	28	4.2	1.0	3.0	6.0
	Total IP Professionals	57	9.3	2.0	4.0	14.5
3-5	Non-partner track attorney	4	1.3	1.0	1.0	1.8
	Total IP Professionals	6	2.2	2.0	2.0	2.3
6-10	Equity Partner/Shareholder	3	1.3	ISD	1.0	ISD
	Partner-track attorney	3	1.7	ISD	2.0	ISD
	Technical Advisors/Assistants, including Searchers	3	2.0	ISD	1.0	ISD
	Paralegal/Legal Assistants	3	3.0	ISD	3.0	ISD
	Total IP Professionals	8	4.0	1.0	2.0	8.5
11-30	Partner-track attorney	6	1.7	1.0	1.5	2.3
	Non-partner track attorney	6	1.5	1.0	1.0	2.3
	Of Counsel	3	1.3	ISD	1.0	ISD
	Paralegal/Legal Assistants	3	2.0	ISD	2.0	ISD
	Total IP Professionals	14	2.5	1.0	2.0	2.5
31-100	Equity Partner/Shareholder	7	1.9	1.0	1.0	1.0
	Partner-track attorney	11	3.6	1.0	3.0	6.0
	Non-partner track attorney	7	2.3	1.0	2.0	4.0
	Of Counsel	4	2.0	1.0	1.0	4.0
	USPTO-registered Patent Agents	6	4.0	2.0	3.0	6.5
	Technical Advisors/Assistants, including Searchers	3	2.0	ISD	1.0	ISD
	Paralegal/Legal Assistants	10	3.2	1.8	2.5	4.5
	Total IP Professionals	12	12.4	5.3	8.5	19.5
101 or More	Equity Partner/Shareholder	11	2.6	1.0	2.0	4.0
	Partner-track attorney	13	8.9	2.5	7.0	15.0
	Non-partner track attorney	8	3.0	2.0	2.5	3.0
	Of Counsel	7	1.7	1.0	1.0	2.0
	USPTO-registered Patent Agents	7	3.4	1.0	2.0	6.0
	Technical Advisors/Assistants, including Searchers	7	3.6	2.0	4.0	5.0
	Paralegal/Legal Assistants	9	7.6	5.0	7.0	10.0
	Total IP Professionals	14	21.4	9.8	16.5	28.0

How many associates in 2022 were promoted to: (Q16)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Firms	Non-equity partner	31	3.0	1.0	2.0	3.0
	Equity partner	17	3.3	1.0	1.0	3.5
11-30	Non-equity partner	9	1.8	1.5	2.0	2.0
	Equity partner	4	1.5	1.0	1.0	2.5
31-100	Non-equity partner	10	1.9	1.0	2.0	2.0
	Equity partner	5	1.6	1.0	1.0	2.5
101 or More	Non-equity partner	8	6.5	3.0	3.5	12.5
	Equity partner	5	7.8	2.5	5.0	14.5

Distribution of non-billable support staff devoted primarily to the support of the IP practice by size of firm in 2022 (Q17)

Number of Attorneys in Firm		Non-billable staff devoted primarily to IP employed by firm in 2022						
		One	Two	Three	4-5	6-10	11-20	21 or More
All Firms	Percent	28.6%	9.5%	9.5%	8.6%	16.2%	7.6%	20.0%
	Number of Firms Reporting	30	10	10	9	17	8	21
One	Percent	91.7%	8.3%	.0%	.0%	.0%	.0%	.0%
	Number of Firms Reporting	11	1	0	0	0	0	0
Two	Percent	55.6%	11.1%	22.2%	.0%	11.1%	.0%	.0%
	Number of Firms Reporting	5	1	2	0	1	0	0
3-5	Percent	52.6%	10.5%	21.1%	10.5%	5.3%	.0%	.0%
	Number of Firms Reporting	10	2	4	2	1	0	0
6-10	Percent	5.9%	29.4%	11.8%	17.6%	35.3%	.0%	.0%
	Number of Firms Reporting	1	5	2	3	6	0	0
11-30	Percent	5.0%	.0%	5.0%	15.0%	40.0%	15.0%	20.0%
	Number of Firms Reporting	1	0	1	3	8	3	4
31-100	Percent	.0%	.0%	.0%	.0%	.0%	23.1%	76.9%
	Number of Firms Reporting	0	0	0	0	0	3	10
101 or More	Percent	13.3%	6.7%	6.7%	6.7%	6.7%	13.3%	46.7%
	Number of Firms Reporting	2	1	1	1	1	2	7

Number of non-billable support staff devoted primarily to the support of the IP practice by size of firm in 2022 (Q17)

Number of Attorneys in Firm	How many non-billable support staff devoted primarily to the support of the IP practice were in the firm in 2022?				
	Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Firms	106	12.5	1.0	4.0	14.8
One	12	1.1	1.0	1.0	1.0
Two	9	2.1	1.0	1.0	3.0
3-5	19	2.4	1.0	1.0	3.0
6-10	17	4.3	2.0	4.0	7.0
11-30	20	12.3	5.3	10.0	13.8
31-100	13	38.4	19.5	35.0	46.0
101 or More	15	26.4	3.0	18.0	42.0

Number of non-billable support staff per IP attorney by size of firm (Q17)

Number of Attorneys in Firm	IP Support Staff per IP Attorney (Q17)				
	Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Firms	96	.7	.3	.5	1.0
One	12	1.0	1.0	1.0	1.0
Two	9	1.1	.5	.5	1.5
3-5	19	.6	.3	.3	.8
6-10	16	.5	.3	.5	.8
11-30	17	.7	.3	.5	1.0
31-100	11	.7	.5	.7	.9
101 or More	11	.3	.1	.2	.4

Does the firm plan to hire more summer associates in 2023 than in 2022? (Q18)

		Does the firm plan to hire more summer associates in 2023 than in 2022?		Total
		Yes	No	Number of Firms Reporting
All Firms		20.3%	79.7%	133
Number of Attorneys	One	13.6%	86.4%	22
	Two	8.3%	91.7%	12
	3-5	6.9%	93.1%	29
	6-10	5.9%	94.1%	17
	11-30	26.1%	73.9%	23
	31-100	46.2%	53.8%	13
	101 or More	47.1%	52.9%	17
Number of Major Office Locations	One	17.7%	82.3%	79
	Multiple	38.7%	61.3%	31
Percent of Practice That is IP	75% or More	15.4%	84.6%	104
	Less than 75%	38.5%	61.5%	26
Location	Boston CMSA	16.7%	83.3%	6
	NYC CMSA	7.7%	92.3%	13
	Philadelphia CMSA	20.0%	80.0%	5
	Washington, DC CMSA	20.0%	80.0%	10
	Other East	14.3%	85.7%	7
	Metro Southeast	17.6%	82.4%	17
	Other Southeast	16.7%	83.3%	6
	Chicago CMSA	12.5%	87.5%	8
	Minne.-St. Paul PMSA	66.7%	33.3%	3
	Other Central	34.6%	65.4%	26
	Texas	9.1%	90.9%	11
	San Francisco CMSA	28.6%	71.4%	7
	Other West	16.7%	83.3%	12

Number of summer associates devoted primarily to the practice of IP law by size of firm in 2021 (Q19A-C)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
How many summer associates devoted primarily to the practice of IP law did you have during 2021?	All Firms	38	4.5	1.0	3.0	4.3
	11-30	9	1.9	1.0	2.0	2.5
	31-100	10	3.4	3.0	3.0	4.3
	101 or More	13	8.6	1.5	5.0	11.5
How many summer associates received full-time offers?	All Firms	38	2.8	.0	1.0	3.3
	11-30	9	.8	.0	.0	2.0
	31-100	10	2.2	.8	2.0	4.0
	101 or More	13	5.8	1.0	3.0	6.5
How many summer associates accepted your firm's offer?	All Firms	38	2.6	.0	1.0	3.0
	11-30	9	.8	.0	.0	2.0
	31-100	10	2.1	.8	2.0	3.3
	101 or More	13	5.2	1.0	2.0	6.0

Number of summer associates devoted primarily to the practice of IP law by size of firm in 2022 (Q19A-C)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
How many summer associates devoted primarily to the practice of IP law did you have during 2022?	All Firms	38	5.1	1.0	3.0	5.0
	6-10	3	1.7	ISD	1.0	ISD
	11-30	10	2.0	1.0	1.5	3.0
	31-100	10	4.0	3.0	4.0	5.0
	101 or More	12	10.3	2.3	6.0	16.5
How many summer associates received full-time offers?	All Firms	38	3.2	1.0	2.0	3.3
	6-10	3	.3	ISD	.0	ISD
	11-30	10	1.2	1.0	1.0	1.3
	31-100	10	3.0	2.0	3.0	4.3
	101 or More	12	6.6	1.3	3.5	10.0
How many summer associates accepted your firm's offer?	All Firms	38	2.7	.8	1.0	3.3
	6-10	3	.3	ISD	.0	ISD
	11-30	10	.9	.8	1.0	1.0
	31-100	10	2.7	1.8	2.5	4.3
	101 or More	12	5.5	1.0	3.5	7.3

Monthly pay for summer associates devoted primarily to the practice of IP in 2022 by size of firm (Q20)

Number of Attorneys in Firm	Monthly pay for summer associates devoted primarily to the practice of IP in 2022				
	Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Firms	27	\$9,363	\$4,400	\$10,000	\$13,800
11-30	8	\$6,348	\$4,000	\$5,200	\$9,345
31-100	8	\$11,036	\$10,000	\$10,776	\$14,050
101 or More	7	\$13,605	\$13,433	\$15,576	\$16,500

Number of summer associates expected (Q21)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
in 2023	All Firms	52	3.7	1.0	2.0	3.0
	One	4	.5	.0	.5	1.0
	Two	3	.3	ISD	.0	ISD
	3-5	5	.6	.0	.0	1.5
	6-10	3	1.7	ISD	1.0	ISD
	11-30	14	1.4	.8	1.5	2.0
	31-100	11	3.2	1.0	3.0	3.0
	101 or More	12	10.7	2.0	5.5	22.5
in 2024	All Firms	26	3.5	1.0	2.0	4.0
	One	3	1.0	ISD	1.0	ISD
	6-10	3	2.0	ISD	2.0	ISD
	11-30	8	1.4	1.0	1.0	2.0
	31-100	6	3.7	2.8	4.0	4.3
	101 or More	4	11.5	2.3	6.0	26.3

Not Sure of Number of Summer Associates for 2023 (Q21)

Number of Attorneys in Firm		Number of Firms Not Sure of Number of Summer Associates for 2023
Not Sure	All Firms	23
	One	3
	3-5	5
	6-10	5
	11-30	4
	101 or More	3

Not Sure of Number of Summer Associates for 2024 (Q21)

Number of Attorneys in Firm		Number of Firms Not Sure of Number of Summer Associates for 2024
Not Sure	All Firms	48
	One	4
	Two	4
	3-5	8
	6-10	5
	11-30	9
	31-100	6
	101 or More	12

Percent of firm's billings in IP law by size of firm (Q22-Q23)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
What percent of this firm's practice by billings is in IP law in 2022?	All Firms	135	82.9%	85.0%	100.0%	100.0%
	One	24	94.5%	96.0%	100.0%	100.0%
	Two	13	99.6%	100.0%	100.0%	100.0%
	3-5	29	92.6%	95.0%	100.0%	100.0%
	6-10	19	91.1%	85.0%	100.0%	100.0%
	11-30	22	83.5%	97.3%	100.0%	100.0%
	31-100	13	71.6%	29.5%	100.0%	100.0%
	101 or More	15	30.0%	6.0%	17.9%	20.0%
Approximately what percent of the firm's billable IP hours in 2022 were actually billed to clients (hourly or other basis)?	All Firms	126	88.0%	85.8%	91.8%	98.0%
	One	23	90.5%	85.0%	92.4%	95.0%
	Two	12	94.8%	90.0%	97.0%	99.8%
	3-5	26	90.2%	90.0%	91.5%	100.0%
	6-10	19	87.9%	85.0%	95.0%	98.0%
	11-30	20	86.6%	85.0%	90.0%	95.8%
	31-100	11	83.1%	85.0%	87.0%	91.0%
	101 or More	15	80.8%	83.0%	91.0%	95.0%

Allocation of firm's IP billings by size of firm and type of work (Q24)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
What percent of the firm's 2022 IP billings were for patent applications and prosecution?	All Firms	124	54.2%	31.5%	58.5%	77.3%
	One	23	55.6%	30.0%	50.0%	85.0%
	Two	13	46.0%	5.0%	45.0%	85.0%
	3-5	27	59.3%	40.0%	65.0%	78.0%
	6-10	19	61.9%	34.0%	70.0%	90.0%
	11-30	21	56.8%	38.1%	68.0%	79.5%
	31-100	11	51.7%	41.4%	49.0%	63.0%
	101 or More	10	30.8%	15.0%	34.6%	45.8%
What percent of the firm's 2022 IP billings were for trademark registration and prosecution?	All Firms	124	17.7%	5.0%	12.1%	25.0%
	One	23	22.0%	.0%	15.0%	35.0%
	Two	13	25.3%	5.0%	25.0%	37.5%
	3-5	27	18.5%	5.0%	10.0%	30.0%
	6-10	19	13.7%	2.0%	10.0%	24.0%
	11-30	21	14.2%	8.5%	10.0%	17.5%
	31-100	11	15.7%	4.5%	7.0%	17.0%
	101 or More	10	12.2%	7.5%	12.7%	17.8%
What percent of the firm's 2022 IP billings were for copyright registration applications?	All Firms	124	1.8%	.0%	.0%	2.0%
	One	23	2.7%	.0%	.0%	5.0%
	Two	13	2.9%	.0%	2.0%	5.0%
	3-5	27	1.4%	.0%	.0%	2.0%
	6-10	19	1.3%	.0%	.5%	2.0%
	11-30	21	2.2%	.0%	.0%	1.0%
	31-100	11	.4%	.0%	.2%	1.0%
	101 or More	10	.8%	.0%	.0%	1.0%
What percent of the firm's 2022 IP billings were from licensing?	All Firms	124	3.2%	.0%	1.0%	5.0%
	One	23	3.4%	.0%	.0%	5.0%
	Two	13	3.4%	.0%	1.0%	5.0%
	3-5	27	3.9%	.0%	1.0%	5.0%
	6-10	19	3.2%	.0%	1.0%	5.0%
	11-30	21	2.6%	.0%	2.0%	3.5%
	31-100	11	3.0%	.0%	3.0%	5.0%
	101 or More	10	1.9%	.0%	.5%	2.8%
What percent of the firm's 2022 IP billings were for litigation (not including post-grant actions at the USPTO)?	All Firms	124	14.8%	.0%	5.0%	25.0%
	One	23	9.0%	.0%	.0%	5.0%
	Two	13	13.0%	.0%	5.0%	26.0%
	3-5	27	10.4%	.0%	.0%	10.0%
	6-10	19	11.1%	.0%	1.0%	20.0%
	11-30	21	15.6%	1.0%	5.0%	22.5%
	31-100	11	21.3%	13.0%	19.2%	30.0%
	101 or More	10	40.4%	30.3%	35.0%	47.3%
What percent of the firm's 2022 IP billings were for PTAB/TTAB proceedings?	All Firms	124	2.7%	.0%	.0%	3.9%
	One	23	1.8%	.0%	.0%	.0%
	Two	13	1.9%	.0%	.0%	5.0%
	3-5	27	2.1%	.0%	.0%	5.0%
	6-10	19	4.9%	.0%	.0%	5.0%
	11-30	21	2.0%	.0%	.0%	2.5%
	31-100	11	2.2%	.0%	.0%	4.1%
	101 or More	10	5.3%	.0%	2.8%	9.8%
What percent of the firm's 2022 IP billings were for Privacy/Cybersecurity?	All Firms	124	.7%	.0%	.0%	.0%
	One	23	.2%	.0%	.0%	.0%
	Two	13	.4%	.0%	.0%	.0%
	3-5	27	.3%	.0%	.0%	.0%
	6-10	19	1.9%	.0%	.0%	.0%
	11-30	21	.5%	.0%	.0%	.0%
	31-100	11	.5%	.0%	.0%	.0%
	101 or More	10	1.5%	.0%	.0%	3.5%
What percent of the firm's 2022 IP billings were for Other IP work?	All Firms	124	5.0%	.0%	1.0%	7.2%
	One	23	5.3%	.0%	.0%	10.0%
	Two	13	7.1%	.0%	.0%	5.0%
	3-5	27	4.1%	.0%	2.0%	5.0%
	6-10	19	2.0%	.0%	.0%	3.0%
	11-30	21	6.1%	.0%	6.0%	10.0%
	31-100	11	5.1%	.0%	3.0%	7.2%
	101 or More	10	7.2%	.0%	4.5%	13.8%

Allocation of firm's IP billings, by size of firm and type of work (Q24)

IP law is 75% or more of practice

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
What percent of the firm's 2022 IP billings were for patent applications and prosecution?	All Firms	102	58.5%	40.0%	64.0%	80.0%
	One	21	58.0%	30.0%	60.0%	85.0%
	Two	13	46.0%	5.0%	45.0%	85.0%
	3-5	25	61.1%	47.5%	65.0%	81.5%
	6-10	18	63.4%	37.5%	70.0%	91.3%
	11-30	17	64.0%	52.5%	70.0%	80.0%
	31-100	6	50.4%	33.8%	47.8%	72.0%
What percent of the firm's 2022 IP billings were for trademark registration and prosecution?	All Firms	102	18.2%	5.0%	10.0%	30.0%
	One	21	23.6%	.5%	20.0%	37.5%
	Two	13	25.3%	5.0%	25.0%	37.5%
	3-5	25	17.6%	5.0%	10.0%	30.0%
	6-10	18	12.6%	2.0%	7.5%	21.0%
	11-30	17	13.4%	8.0%	10.0%	15.0%
	31-100	6	20.7%	2.5%	7.3%	36.5%
What percent of the firm's 2022 IP billings were for copyright registration applications?	All Firms	102	1.7%	.0%	.0%	2.0%
	One	21	2.7%	.0%	.0%	5.0%
	Two	13	2.9%	.0%	2.0%	5.0%
	3-5	25	1.3%	.0%	.0%	1.5%
	6-10	18	1.3%	.0%	.3%	2.0%
	11-30	17	1.2%	.0%	.0%	1.0%
	31-100	6	.3%	.0%	.1%	.6%
What percent of the firm's 2022 IP billings were from licensing?	All Firms	102	2.7%	.0%	.8%	5.0%
	One	21	3.0%	.0%	.0%	5.0%
	Two	13	3.4%	.0%	1.0%	5.0%
	3-5	25	3.0%	.0%	1.0%	5.0%
	6-10	18	2.8%	.0%	1.0%	4.3%
	11-30	17	1.9%	.0%	.5%	3.0%
	31-100	6	1.8%	.0%	.5%	5.0%
What percent of the firm's 2022 IP billings were for litigation (not including post-grant actions at the USPTO)?	All Firms	102	11.9%	.0%	2.0%	15.0%
	One	21	7.5%	.0%	.0%	5.0%
	Two	13	13.0%	.0%	5.0%	26.0%
	3-5	25	10.8%	.0%	.0%	10.0%
	6-10	18	11.4%	.0%	1.0%	22.5%
	11-30	17	12.8%	.0%	4.5%	11.0%
	31-100	6	20.8%	9.8%	21.9%	32.1%
What percent of the firm's 2022 IP billings were for PTAB/TTAB proceedings?	All Firms	102	2.4%	.0%	.0%	3.0%
	One	21	2.0%	.0%	.0%	.0%
	Two	13	1.9%	.0%	.0%	5.0%
	3-5	25	2.3%	.0%	.0%	5.0%
	6-10	18	4.9%	.0%	.0%	5.0%
	11-30	17	.9%	.0%	.0%	1.5%
	31-100	6	1.0%	.0%	.0%	2.5%
What percent of the firm's 2022 IP billings were for Privacy/Cybersecurity?	All Firms	102	.5%	.0%	.0%	.0%
	One	21	.2%	.0%	.0%	.0%
	Two	13	.4%	.0%	.0%	.0%
	3-5	25	.3%	.0%	.0%	.0%
	6-10	18	2.0%	.0%	.0%	.0%
	11-30	17	.0%	.0%	.0%	.0%
	31-100	6	.0%	.0%	.0%	.0%
What percent of the firm's 2022 IP billings were for Other IP work?	All Firms	102	4.1%	.0%	.0%	5.1%
	One	21	3.0%	.0%	.0%	5.0%
	Two	13	7.1%	.0%	.0%	5.0%
	3-5	25	3.6%	.0%	2.0%	5.0%
	6-10	18	1.6%	.0%	.0%	.8%
	11-30	17	5.8%	.0%	6.0%	9.8%
	31-100	6	4.9%	.0%	3.0%	9.4%

Allocation of firm's IP billings, by size of firm and type of work (Q24)

IP law is less than 75% of practice

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
What percent of the firm's 2022 IP billings were for patent applications and prosecution?	All Firms	22	34.6%	15.0%	36.1%	50.0%
	11-30	4	26.5%	6.3%	25.0%	48.3%
	31-100	5	53.3%	40.2%	49.0%	68.5%
	101 or More	8	27.5%	15.0%	28.5%	43.3%
What percent of the firm's 2022 IP billings were for trademark registration and prosecution?	All Firms	22	15.0%	7.8%	15.0%	20.0%
	11-30	4	17.5%	11.3%	17.5%	23.8%
	31-100	5	9.7%	5.5%	7.0%	15.4%
	101 or More	8	13.4%	8.6%	15.0%	19.3%
What percent of the firm's 2022 IP billings were for copyright registration applications?	All Firms	22	2.2%	.0%	.1%	2.0%
	11-30	4	6.5%	.0%	.5%	19.0%
	31-100	5	.6%	.0%	.2%	1.5%
	101 or More	8	.8%	.0%	.0%	.9%
What percent of the firm's 2022 IP billings were from licensing?	All Firms	22	5.4%	.0%	3.0%	10.0%
	11-30	4	5.8%	.8%	6.5%	10.0%
	31-100	5	4.5%	2.2%	3.0%	7.5%
	101 or More	8	2.3%	.0%	.5%	4.3%
What percent of the firm's 2022 IP billings were for litigation (not including post-grant actions at the USPTO)?	All Firms	22	28.0%	13.8%	25.0%	36.3%
	11-30	4	27.5%	21.3%	25.0%	36.3%
	31-100	5	21.8%	13.0%	19.2%	32.0%
	101 or More	8	41.4%	26.8%	34.0%	53.8%
What percent of the firm's 2022 IP billings were for PTAB/TTAB proceedings?	All Firms	22	4.3%	.0%	.0%	8.5%
	11-30	4	6.3%	.0%	5.0%	13.8%
	31-100	5	3.7%	.0%	3.3%	7.5%
	101 or More	8	5.8%	.0%	1.8%	13.3%
What percent of the firm's 2022 IP billings were for Privacy/Cybersecurity?	All Firms	22	1.3%	.0%	.0%	2.3%
	11-30	4	2.5%	.0%	.0%	7.5%
	31-100	5	1.0%	.0%	.0%	2.5%
	101 or More	8	1.8%	.0%	.8%	4.5%
What percent of the firm's 2022 IP billings were for Other IP work?	All Firms	22	9.2%	.0%	5.0%	15.3%
	11-30	4	7.5%	1.3%	7.5%	13.8%
	31-100	5	5.4%	.0%	3.0%	12.0%
	101 or More	8	7.0%	.0%	3.5%	15.3%

Total 2022 billings for professional legal services (Q25)

		Firm's total 2022 billings for professional legal services				
		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Firms		105	\$17,574,666	\$635,944	\$2,200,000	\$8,540,915
Number of Attorneys	One	20	\$324,029	\$250,000	\$335,000	\$410,000
	Two	12	\$1,191,429	\$562,500	\$956,576	\$1,490,000
	3-5	22	\$1,524,734	\$849,500	\$1,483,990	\$2,067,297
	6-10	15	\$3,462,555	\$2,000,000	\$3,071,000	\$4,650,742
	11-30	18	\$10,176,793	\$5,850,500	\$8,251,275	\$10,584,676
	31-100	11	\$35,789,004	\$21,500,000	\$32,560,000	\$53,000,000
	101 or More	7	\$166,031,196	\$65,611,609	\$87,319,354	\$286,000,000
Percent of Practice That is IP	75% or More	87	\$9,749,170	\$598,306	\$1,650,000	\$5,750,000
	Less than 75%	18	\$55,397,895	\$1,712,500	\$25,800,000	\$57,242,035
Location	Boston CMSA	4	\$9,952,500	\$937,500	\$3,250,000	\$25,670,000
	NYC CMSA	13	\$6,729,110	\$405,500	\$3,700,000	\$6,871,218
	Philadelphia CMSA	4	\$18,107,035	\$170,000	\$1,175,000	\$5,976,105
	Washington, DC CMSA	8	\$2,624,271	\$375,000	\$1,350,000	\$2,761,043
	Other East	4	\$2,819,225	\$297,500	\$457,000	\$7,703,176
	Metro Southeast	11	\$2,259,585	\$550,000	\$1,481,366	\$2,950,000
	Other Southeast	5	\$15,273,098	\$326,283	\$1,029,508	\$37,341,708
	Chicago CMSA	7	\$27,874,479	\$600,000	\$3,000,000	\$65,722,000
	Other Central	16	\$44,600,549	\$660,729	\$2,278,808	\$18,551,507
	Texas	13	\$8,927,493	\$610,944	\$2,477,023	\$12,935,130
	San Francisco CMSA	4	\$7,095,461	\$3,412,686	\$5,825,371	\$12,048,328
	Other West	12	\$8,122,375	\$1,237,363	\$3,600,000	\$9,484,456

Total 2022 billings per attorney (Q25)

		2022 Billings per attorney				
		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Firms		105	\$465,684	\$300,000	\$413,793	\$592,230
Number of Attorneys	One	20	\$324,029	\$250,000	\$335,000	\$410,000
	Two	12	\$595,715	\$281,250	\$478,288	\$745,000
	3-5	22	\$392,426	\$209,375	\$342,200	\$520,782
	6-10	15	\$434,415	\$285,714	\$375,000	\$700,000
	11-30	18	\$500,585	\$403,409	\$436,523	\$547,680
	31-100	11	\$591,545	\$442,939	\$571,228	\$651,515
	101 or More	7	\$657,221	\$601,941	\$649,478	\$759,299
Percent of Practice That is IP	75% or More	87	\$463,356	\$300,000	\$417,468	\$581,576
	Less than 75%	18	\$476,939	\$273,901	\$375,058	\$636,624
Location	Boston CMSA	4	\$415,724	\$318,750	\$395,833	\$532,588
	NYC CMSA	13	\$419,268	\$273,397	\$411,000	\$582,786
	Philadelphia CMSA	4	\$451,459	\$153,929	\$317,857	\$882,592
	Washington, DC CMSA	8	\$349,979	\$262,500	\$337,500	\$410,345
	Other East	4	\$337,093	\$240,250	\$335,685	\$435,343
	Metro Southeast	11	\$440,640	\$216,667	\$350,000	\$445,507
	Other Southeast	5	\$335,698	\$196,793	\$300,000	\$492,452
	Chicago CMSA	7	\$771,114	\$333,333	\$759,299	\$1,233,333
	Other Central	16	\$389,197	\$238,750	\$358,327	\$492,490
	Texas	13	\$519,392	\$373,444	\$550,000	\$669,048
	San Francisco CMSA	4	\$495,753	\$391,985	\$454,007	\$641,269
	Other West	12	\$537,779	\$364,481	\$567,966	\$713,771

Firm Collections, billings, overhead, percent change in billings, and percent change in revenue (Q26-Q29)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)
What was the ratio of this firm's collections to the firm's billings in 2022?	All Firms	110	93.6%
	One	21	94.8%
	Two	11	94.2%
	3-5	22	95.9%
	6-10	16	87.4%
	11-30	18	95.3%
	31-100	11	93.3%
	101 or More	11	93.1%
As a percent of total 2022 collections (for services performed in any year), what was this firm's overhead in 2022?	All Firms	94	32.2%
	One	17	28.6%
	Two	8	27.3%
	3-5	19	30.1%
	6-10	13	29.0%
	11-30	19	38.0%
	31-100	10	34.9%
	101 or More	8	38.4%
What was the percent change in this firm's billings for IP legal services from 2021 to 2022?	All Firms	105	11.0%
	One	19	2.7%
	Two	9	22.4%
	3-5	21	18.0%
	6-10	13	6.2%
	11-30	18	12.7%
	31-100	11	6.8%
	101 or More	14	10.0%
What was the percent change in this firm's revenue for IP legal services from 2021 to 2022?	All Firms	106	11.2%
	One	19	18.3%
	Two	10	21.1%
	3-5	21	8.8%
	6-10	13	-2.3%
	11-30	19	10.3%
	31-100	11	13.2%
	101 or More	13	9.9%

Minimum and maximum 2022 attorney billing rates for non-IP work (Q30a-Q30b)

Number of Attorneys/Location		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	
Minimum billing rate for non-IP work	All Firms	49	\$317	\$213	\$300	\$398	
	Number of Attorneys	One	8	\$317	\$189	\$325	\$400
		3-5	11	\$362	\$250	\$375	\$450
		6-10	9	\$285	\$190	\$300	\$368
		11-30	6	\$302	\$205	\$288	\$374
		31-100	4	\$274	\$138	\$238	\$446
		101 or More	8	\$310	\$233	\$280	\$391
	Location	NYC CMSA	5	\$355	\$270	\$350	\$444
		Philadelphia CMSA	3	\$245	ISD	\$260	ISD
		Washington, DC CMSA	4	\$369	\$246	\$388	\$473
		Other East	3	\$328	ISD	\$350	ISD
		Metro Southeast	5	\$279	\$175	\$300	\$373
		Other Southeast	5	\$235	\$175	\$200	\$313
		Other Central	11	\$258	\$175	\$250	\$400
Texas		4	\$431	\$300	\$400	\$594	
Other West	3	\$260	ISD	\$300	ISD		
Maximum billing rate for non-IP work	All Firms	49	\$759	\$438	\$595	\$1,000	
	Number of Attorneys	One	8	\$403	\$346	\$413	\$488
		3-5	11	\$570	\$495	\$500	\$690
		6-10	9	\$619	\$363	\$500	\$698
		11-30	6	\$648	\$374	\$533	\$831
		31-100	4	\$1,256	\$1,000	\$1,225	\$1,544
		101 or More	8	\$1,381	\$899	\$1,398	\$1,701
	Location	NYC CMSA	5	\$567	\$338	\$610	\$775
		Philadelphia CMSA	3	\$1,602	ISD	\$1,575	ISD
		Washington, DC CMSA	4	\$545	\$418	\$550	\$668
		Other East	3	\$523	ISD	\$375	ISD
		Metro Southeast	5	\$460	\$310	\$500	\$590
		Other Southeast	5	\$482	\$388	\$450	\$593
		Other Central	11	\$904	\$480	\$500	\$1,295
Texas		4	\$678	\$449	\$660	\$924	
Other West	3	\$492	ISD	\$425	ISD		

Average billing rate for non-IP work (Q30c)

		Average billing rate for non-IP work				
		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Firms		49	\$482	\$373	\$445	\$554
Number of Attorneys	One	8	\$363	\$286	\$363	\$426
	3-5	11	\$466	\$390	\$445	\$500
	6-10	9	\$418	\$333	\$370	\$500
	11-30	6	\$475	\$351	\$398	\$578
	31-100	4	\$542	\$429	\$503	\$695
	101 or More	8	\$666	\$520	\$604	\$836
Location	NYC CMSA	5	\$490	\$363	\$454	\$634
	Philadelphia CMSA	3	\$610	ISD	\$650	ISD
	Washington, DC CMSA	4	\$446	\$404	\$448	\$488
	Other East	3	\$422	ISD	\$350	ISD
	Metro Southeast	5	\$374	\$253	\$440	\$462
	Other Southeast	5	\$381	\$360	\$375	\$406
	Other Central	11	\$463	\$366	\$435	\$543
	Texas	4	\$516	\$418	\$525	\$606
	Other West	3	\$338	ISD	\$350	ISD

Minimum and maximum 2022 attorney billing rates for IP work (Q31a-Q31b)

Number of Attorneys/Location		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%		
Minimum billing rate for IP work	All Firms		120	\$322	\$233	\$300	\$400	
	Number of Attorneys	One	22	\$335	\$196	\$375	\$429	
		Two	12	\$321	\$210	\$335	\$423	
		3-5	24	\$351	\$250	\$375	\$421	
		6-10	17	\$311	\$273	\$325	\$350	
		11-30	21	\$290	\$198	\$250	\$325	
		31-100	12	\$263	\$193	\$263	\$300	
		101 or More	12	\$368	\$301	\$355	\$409	
	Location	Boston CMSA		5	\$407	\$298	\$400	\$520
		NYC CMSA		13	\$360	\$325	\$350	\$400
		Philadelphia CMSA		5	\$296	\$155	\$350	\$410
		Washington, DC CMSA		9	\$391	\$318	\$400	\$459
		Other East		5	\$288	\$183	\$275	\$400
		Metro Southeast		14	\$340	\$270	\$350	\$431
		Other Southeast		6	\$283	\$188	\$300	\$363
		Chicago CMSA		8	\$393	\$275	\$348	\$445
		Minne.-St. Paul PMSA		4	\$279	\$190	\$275	\$371
		Other Central		21	\$252	\$183	\$230	\$318
		Texas		13	\$326	\$228	\$300	\$413
		San Francisco CMSA		5	\$346	\$275	\$300	\$440
Other West		11	\$273	\$200	\$275	\$320		
Maximum billing rate for IP work	All Firms		120	\$621	\$425	\$550	\$724	
	Number of Attorneys	One	22	\$426	\$350	\$410	\$525	
		Two	12	\$482	\$413	\$473	\$544	
		3-5	24	\$540	\$405	\$500	\$608	
		6-10	17	\$588	\$425	\$550	\$723	
		11-30	21	\$633	\$505	\$600	\$688	
		31-100	12	\$837	\$678	\$775	\$974	
		101 or More	12	\$1,090	\$790	\$1,023	\$1,294	
	Location	Boston CMSA		5	\$947	\$405	\$1,000	\$1,463
		NYC CMSA		13	\$612	\$475	\$610	\$738
		Philadelphia CMSA		5	\$752	\$345	\$995	\$1,038
		Washington, DC CMSA		9	\$523	\$413	\$500	\$645
		Other East		5	\$504	\$348	\$375	\$725
		Metro Southeast		14	\$523	\$484	\$525	\$596
		Other Southeast		6	\$448	\$399	\$448	\$500
		Chicago CMSA		8	\$731	\$450	\$690	\$974
		Minne.-St. Paul PMSA		4	\$723	\$463	\$643	\$1,063
		Other Central		21	\$641	\$368	\$500	\$790
		Texas		13	\$593	\$420	\$600	\$660
		San Francisco CMSA		5	\$817	\$573	\$750	\$1,095
Other West		11	\$568	\$525	\$550	\$655		

Average billing rate for IP work (Q31c)

		Average billing rate for IP work				
		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Firms		120	\$447	\$368	\$420	\$508
Number of Attorneys	One	22	\$389	\$300	\$400	\$461
	Two	12	\$389	\$328	\$400	\$433
	3-5	24	\$449	\$375	\$433	\$500
	6-10	17	\$410	\$351	\$410	\$473
	11-30	21	\$428	\$369	\$400	\$438
	31-100	12	\$490	\$388	\$479	\$559
	101 or More	12	\$650	\$514	\$621	\$818
Location	Boston CMSA	5	\$601	\$368	\$650	\$809
	NYC CMSA	13	\$485	\$410	\$454	\$575
	Philadelphia CMSA	5	\$484	\$333	\$500	\$626
	Washington, DC CMSA	9	\$450	\$395	\$450	\$490
	Other East	5	\$392	\$283	\$350	\$523
	Metro Southeast	14	\$426	\$400	\$420	\$514
	Other Southeast	6	\$382	\$356	\$394	\$407
	Chicago CMSA	8	\$520	\$404	\$470	\$569
	Minne.-St. Paul PMSA	4	\$466	\$320	\$461	\$616
	Other Central	21	\$402	\$288	\$375	\$473
	Texas	13	\$435	\$337	\$412	\$521
	San Francisco CMSA	5	\$571	\$414	\$495	\$768
	Other West	11	\$376	\$320	\$400	\$425

Current starting salary for a first year associate (Q32)

		Firm's current starting salary for a first year associate				
		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Firms		66	\$135,727	\$100,000	\$135,000	\$172,000
Number of Attorneys	3-5	11	\$109,727	\$75,000	\$105,000	\$120,000
	6-10	11	\$108,927	\$83,200	\$100,000	\$120,000
	11-30	16	\$132,688	\$105,000	\$140,000	\$147,500
	31-100	13	\$159,462	\$135,000	\$170,000	\$180,000
	101 or More	10	\$186,000	\$158,750	\$192,500	\$215,000
Percent of Practice That is IP	75% or More	46	\$121,478	\$93,750	\$120,000	\$140,000
	Less than 75%	19	\$167,895	\$140,000	\$180,000	\$215,000
Location	Boston CMSA	4	\$158,750	\$83,750	\$177,500	\$215,000
	NYC CMSA	7	\$122,857	\$120,000	\$125,000	\$140,000
	Philadelphia CMSA	3	\$173,333	ISD	\$180,000	ISD
	Metro Southeast	7	\$133,143	\$100,000	\$140,000	\$170,000
	Other Southeast	4	\$106,250	\$71,250	\$107,500	\$140,000
	Chicago CMSA	3	\$206,667	ISD	\$215,000	ISD
	Minne.-St. Paul PMSA	3	\$161,000	ISD	\$165,000	ISD
	Other Central	12	\$127,500	\$100,000	\$112,500	\$166,250
	Texas	7	\$122,429	\$90,000	\$120,000	\$152,000
	San Francisco CMSA	4	\$147,300	\$92,400	\$145,500	\$204,000
Other West	9	\$116,867	\$87,500	\$110,000	\$140,000	

Average salary for a patent agent (Q33)

		Firm's average salary for a patent agent				
		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Firms		51	\$131,849	\$100,000	\$121,122	\$165,128
Number of Attorneys	3-5	7	\$92,857	\$60,000	\$80,000	\$120,000
	6-10	8	\$115,625	\$85,000	\$100,000	\$150,000
	11-30	13	\$130,987	\$106,413	\$125,000	\$151,000
	31-100	10	\$160,436	\$120,000	\$159,929	\$182,375
	101 or More	8	\$154,990	\$128,342	\$162,564	\$174,875
Percent of Practice That is IP	75% or More	38	\$127,382	\$97,500	\$120,000	\$152,125
	Less than 75%	12	\$144,482	\$108,250	\$155,000	\$171,589
Location	Boston CMSA	4	\$148,043	\$84,500	\$176,087	\$183,543
	NYC CMSA	5	\$125,000	\$82,500	\$120,000	\$170,000
	Washington, DC CMSA	3	\$192,333	ISD	\$152,000	ISD
	Chicago CMSA	3	\$158,833	ISD	\$150,000	ISD
	Minne.-St. Paul PMSA	4	\$122,331	\$100,706	\$106,413	\$159,875
	Other Central	8	\$111,719	\$80,000	\$113,061	\$145,625
	Texas	5	\$140,600	\$85,000	\$143,000	\$195,000
	San Francisco CMSA	4	\$149,500	\$104,500	\$149,000	\$195,000
Other West	9	\$111,356	\$83,600	\$120,000	\$135,000	

Average salary for an IP paralegal? (Q34)

		Firm's average salary for an IP paralegal				
		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Firms		83	\$79,149	\$65,000	\$80,000	\$93,000
Number of Attorneys	One	10	\$63,740	\$49,000	\$57,500	\$77,050
	Two	8	\$78,220	\$58,000	\$75,000	\$101,250
	3-5	11	\$73,416	\$55,000	\$75,000	\$87,576
	6-10	15	\$71,881	\$60,000	\$75,000	\$90,000
	11-30	17	\$77,776	\$65,468	\$80,000	\$90,000
	31-100	11	\$100,552	\$95,000	\$99,333	\$107,000
	101 or More	10	\$90,214	\$78,598	\$91,413	\$100,718
Percent of Practice That is IP	75% or More	63	\$77,579	\$65,000	\$75,000	\$90,000
	Less than 75%	19	\$82,204	\$70,000	\$80,000	\$97,741
Location	Boston CMSA	4	\$89,658	\$51,250	\$91,815	\$125,908
	NYC CMSA	8	\$78,125	\$67,500	\$82,500	\$93,750
	Philadelphia CMSA	3	\$82,580	ISD	\$80,000	ISD
	Washington, DC CMSA	4	\$96,750	\$71,500	\$100,000	\$118,750
	Other East	3	\$66,979	ISD	\$65,936	ISD
	Metro Southeast	7	\$71,000	\$60,000	\$67,000	\$87,000
	Other Southeast	6	\$59,567	\$43,750	\$58,600	\$74,800
	Chicago CMSA	6	\$85,333	\$70,000	\$85,000	\$105,500
	Minne.-St. Paul PMSA	3	\$90,000	ISD	\$90,000	ISD
	Other Central	10	\$72,993	\$58,188	\$72,197	\$83,750
	Texas	10	\$80,691	\$70,000	\$81,288	\$99,500
	San Francisco CMSA	5	\$95,608	\$90,107	\$92,825	\$102,500
	Other West	12	\$76,980	\$50,940	\$81,000	\$94,500

Does the firm provide tuition reimbursement or tuition loan forgiveness for patent agents or technical assistants attending law school? (Q35)

		Does the firm provide tuition reimbursement or tuition loan forgiveness for patent agents or technical assistants attending law school?		Total
		Yes	No	Number of Firms Reporting
All Firms		14.5%	85.5%	110
Number of Attorneys	One	.0%	100.0%	17
	Two	.0%	100.0%	8
	3-5	.0%	100.0%	19
	6-10	6.3%	93.8%	16
	11-30	18.2%	81.8%	22
	31-100	46.2%	53.8%	13
	101 or More	35.7%	64.3%	14
Number of Major Office Locations	One	6.2%	93.8%	65
	Multiple	35.5%	64.5%	31
Percent of Practice That is IP	75% or More	12.0%	88.0%	83
	Less than 75%	25.0%	75.0%	24
Location	Boston CMSA	40.0%	60.0%	5
	NYC CMSA	.0%	100.0%	12
	Philadelphia CMSA	25.0%	75.0%	4
	Washington, DC CMSA	12.5%	87.5%	8
	Other East	.0%	100.0%	4
	Metro Southeast	8.3%	91.7%	12
	Other Southeast	.0%	100.0%	6
	Chicago CMSA	.0%	100.0%	6
	Minne.-St. Paul PMSA	25.0%	75.0%	4
	Other Central	25.0%	75.0%	20
	Texas	9.1%	90.9%	11
	San Francisco CMSA	40.0%	60.0%	5
	Other West	9.1%	90.9%	11

Liability insurance coverage and deductible by size of firm in 2022 (Q36 & Q39)

Number of Attorneys in Firm		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
Firm's maximum liability insurance coverage each claim in 2022	All Firms	94	\$15,922,340	\$1,000,000	\$2,000,000	\$10,000,000
	One	16	\$1,543,750	\$500,000	\$1,000,000	\$2,000,000
	Two	10	\$2,850,000	\$1,750,000	\$2,000,000	\$2,750,000
	3-5	21	\$2,738,095	\$1,000,000	\$2,000,000	\$4,000,000
	6-10	13	\$3,307,692	\$1,500,000	\$2,000,000	\$5,000,000
	11-30	15	\$4,533,333	\$2,000,000	\$2,000,000	\$10,000,000
	31-100	9	\$27,777,778	\$12,000,000	\$20,000,000	\$40,000,000
	101 or More	10	\$102,500,000	\$45,000,000	\$75,000,000	\$162,500,000
Firm's maximum liability insurance coverage total in 2022	All Firms	93	\$27,502,151	\$2,000,000	\$4,000,000	\$10,000,000
	One	15	\$1,806,667	\$1,000,000	\$1,000,000	\$2,000,000
	Two	11	\$4,000,000	\$2,000,000	\$2,000,000	\$10,000,000
	3-5	19	\$5,131,579	\$2,000,000	\$2,000,000	\$4,000,000
	6-10	13	\$3,776,923	\$2,000,000	\$4,000,000	\$5,000,000
	11-30	14	\$13,285,715	\$3,000,007	\$5,500,000	\$10,000,000
	31-100	11	\$41,272,727	\$5,000,000	\$20,000,000	\$60,000,000
	101 or More	10	\$170,000,000	\$90,000,000	\$150,000,000	\$200,000,000
What was the liability insurance deductible each claim in 2022?	All Firms	85	\$285,320	\$5,000	\$15,000	\$50,000
	One	15	\$38,533	\$2,500	\$5,000	\$10,000
	Two	11	\$9,727	\$5,000	\$10,000	\$10,000
	3-5	19	\$16,895	\$10,000	\$10,000	\$25,000
	6-10	11	\$28,745	\$5,000	\$10,000	\$50,000
	11-30	13	\$38,846	\$25,000	\$25,000	\$50,000
	31-100	9	\$1,408,333	\$75,000	\$400,000	\$3,250,000
	101 or More	7	\$1,392,857	\$250,000	\$1,000,000	\$2,000,000
What was the liability insurance deductible total in 2022?	All Firms	71	\$462,120	\$5,000	\$25,000	\$50,000
	One	12	\$89,125	\$3,125	\$5,000	\$10,000
	Two	11	\$21,455	\$5,000	\$10,000	\$25,000
	3-5	15	\$16,733	\$5,000	\$10,000	\$25,000
	6-10	8	\$19,625	\$5,000	\$10,000	\$43,750
	11-30	10	\$332,200	\$21,250	\$30,000	\$62,500
	31-100	9	\$1,563,889	\$75,000	\$300,000	\$4,000,000
	101 or More	6	\$2,283,333	\$650,000	\$1,750,000	\$3,750,000

Does the information provided in Q36 include cyber liability insurance? (Q37)

		Does the the information provided in Q36 include cyber liability insurance?		Total
		Yes	No	Number of Firms Reporting
All Firms		34.3%	65.7%	99
Number of Attorneys	One	47.4%	52.6%	19
	Two	50.0%	50.0%	10
	3-5	36.8%	63.2%	19
	6-10	33.3%	66.7%	15
	11-30	26.7%	73.3%	15
	31-100	18.2%	81.8%	11
	101 or More	20.0%	80.0%	10
Number of Major Office Locations	One	39.3%	60.7%	61
	Multiple	26.1%	73.9%	23
Percent of Practice That is IP	75% or More	36.6%	63.4%	82
	Less than 75%	25.0%	75.0%	16
Location	Boston CMSA	60.0%	40.0%	5
	NYC CMSA	20.0%	80.0%	10
	Philadelphia CMSA	25.0%	75.0%	4
	Washington, DC CMSA	22.2%	77.8%	9
	Other East	25.0%	75.0%	4
	Metro Southeast	55.6%	44.4%	9
	Other Southeast	33.3%	66.7%	6
	Chicago CMSA	40.0%	60.0%	5
	Other Central	31.3%	68.8%	16
	Texas	25.0%	75.0%	12
	San Francisco CMSA	.0%	100.0%	5
	Other West	54.5%	45.5%	11

If no, does the firm have cyber liability insurance? (Q38)

		If no, does the firm have cyber liability insurance?		Total
		Yes	No	Number of Firms Reporting
All Firms		48.4%	51.6%	64
Number of Attorneys	One	10.0%	90.0%	10
	Two	60.0%	40.0%	5
	3-5	8.3%	91.7%	12
	6-10	50.0%	50.0%	10
	11-30	50.0%	50.0%	10
	31-100	100.0%	.0%	9
	101 or More	87.5%	12.5%	8
Number of Major Office Locations	One	44.4%	55.6%	36
	Multiple	70.6%	29.4%	17
Percent of Practice That is IP	75% or More	39.2%	60.8%	51
	Less than 75%	83.3%	16.7%	12
Location	NYC CMSA	28.6%	71.4%	7
	Philadelphia CMSA	66.7%	33.3%	3
	Washington, DC CMSA	28.6%	71.4%	7
	Other East	33.3%	66.7%	3
	Metro Southeast	25.0%	75.0%	4
	Other Southeast	75.0%	25.0%	4
	Chicago CMSA	33.3%	66.7%	3
	Other Central	54.5%	45.5%	11
	Texas	44.4%	55.6%	9
	San Francisco CMSA	60.0%	40.0%	5
Other West	80.0%	20.0%	5	

Liability insurance cost per attorney in 2022 (Q40)

		What was this firm's liability insurance cost per attorney in 2022?				
		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Firms		85	\$5,634	\$3,564	\$4,800	\$6,588
Number of Attorneys	One	16	\$4,348	\$3,500	\$4,180	\$5,341
	Two	10	\$6,438	\$4,750	\$5,239	\$6,625
	3-5	20	\$5,670	\$3,575	\$4,278	\$7,391
	6-10	11	\$6,082	\$4,282	\$5,000	\$7,500
	11-30	14	\$4,507	\$2,062	\$4,114	\$6,790
	31-100	8	\$6,267	\$2,929	\$5,129	\$10,561
	101 or More	6	\$8,562	\$5,406	\$6,264	\$12,250
Number of Major Office Locations	One	58	\$5,742	\$3,596	\$4,650	\$7,450
	Multiple	15	\$6,018	\$3,445	\$5,000	\$6,528
Percent of Practice That is IP	75% or More	78	\$5,687	\$3,727	\$4,750	\$6,700
	Less than 75%	7	\$5,039	\$3,500	\$4,857	\$6,528
Location	Boston CMSA	3	\$11,000	ISD	\$15,000	ISD
	NYC CMSA	9	\$5,201	\$2,607	\$4,500	\$8,500
	Washington, DC CMSA	8	\$5,410	\$4,443	\$5,103	\$6,698
	Other East	4	\$4,180	\$3,625	\$4,160	\$4,755
	Metro Southeast	9	\$4,355	\$3,079	\$4,000	\$6,026
	Other Southeast	5	\$4,255	\$2,400	\$4,683	\$5,895
	Chicago CMSA	6	\$8,200	\$4,525	\$5,000	\$13,374
	Other Central	12	\$5,952	\$3,661	\$4,180	\$8,223
	Texas	9	\$3,759	\$2,303	\$3,445	\$5,429
	San Francisco CMSA	3	\$6,053	ISD	\$6,275	ISD
	Other West	11	\$6,223	\$4,500	\$5,072	\$7,750

Number of liability claims for IP matters made in the last five years (Q41)

		Number of liability claims for IP matters have been made against this firm in the last five years				
		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Firms		7	1.1	1.0	1.0	1.0
Number of Attorneys	11-30	3	1.0	ISD	1.0	ISD

Number of liability claims for IP matters made per attorney in the last five years (Q41)

		Liability Claims per Attorney				
		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Firms		7	.066	.011	.056	.091
Number of Attorneys	11-30	3	.068	ISD	.059	ISD

Professional liability insurance underwriters used by firms by size of firm (Q42)

Liability Insurance Underwriters		Percent	Number of Firms Reporting
ALAS	All Firms	14.2%	15
	One	.0%	0
	Two	.0%	0
	3-5	.0%	0
	6-10	7.7%	1
	11-30	9.5%	2
	31-100	33.3%	4
	101 or More	72.7%	8
ALPS	All Firms	3.8%	4
	One	5.9%	1
	Two	.0%	0
	3-5	.0%	0
	6-10	15.4%	2
	11-30	4.8%	1
	31-100	.0%	0
	101 or More	.0%	0
CNA Insurance Companies	All Firms	24.5%	26
	One	17.6%	3
	Two	33.3%	4
	3-5	35.0%	7
	6-10	7.7%	1
	11-30	33.3%	7
	31-100	25.0%	3
	101 or More	9.1%	1
Columbia Casualty	All Firms	11.3%	12
	One	11.8%	2
	Two	16.7%	2
	3-5	10.0%	2
	6-10	30.8%	4
	11-30	9.5%	2
	31-100	.0%	0
	101 or More	.0%	0
Jamieson (New Jersey)	All Firms	22.6%	24
	One	29.4%	5
	Two	25.0%	3
	3-5	35.0%	7
	6-10	38.5%	5
	11-30	19.0%	4
	31-100	.0%	0
	101 or More	.0%	0

No policies were reported for American Home Assurance Co., General Star, Great American, Kemper/Lumberman's, National Casualty, St. Paul or Westport

Professional liability insurance underwriters used by firms by size of firm (Q42) (cont'd.)

Liability Insurance Underwriters		Percent	Number of Firms Reporting
Lloyd's of London	All Firms	7.5%	8
	One	5.9%	1
	Two	16.7%	2
	3-5	5.0%	1
	6-10	7.7%	1
	11-30	.0%	0
	31-100	25.0%	3
	101 or More	.0%	0
Minnesota Mutual Lawyers Insurance Co.	All Firms	1.9%	2
	One	.0%	0
	Two	.0%	0
	3-5	.0%	0
	6-10	.0%	0
	11-30	9.5%	2
	31-100	.0%	0
	101 or More	.0%	0
Oregon Professional Liability Fund	All Firms	.9%	1
	One	.0%	0
	Two	.0%	0
	3-5	.0%	0
	6-10	.0%	0
	11-30	.0%	0
	31-100	8.3%	1
	101 or More	.0%	0
Other insurer	All Firms	22.6%	24
	One	41.2%	7
	Two	16.7%	2
	3-5	20.0%	4
	6-10	7.7%	1
	11-30	23.8%	5
	31-100	25.0%	3
	101 or More	18.2%	2

No policies were reported for American Home Assurance Co., General Star, Great American, Kemper/Lumberman's, National Casualty, St. Paul or Westport

Liability insurance cost per attorney in 2022 by insurance underwriter (Q42)

	Number of Firms Reporting	Mean (Average)
ALAS	5	\$5,554
ALPS	3	\$5,628
CNA Insurance Companies	22	\$6,012
Columbia Casualty	12	\$5,184
Jamieson (New Jersey)	22	\$5,631
Lloyd's of London	6	\$7,655
Other insurer	20	\$4,742

How much did the firm spend on outside providers of attorney training and external attorney training programs as a percentage of gross revenue in 2022? (Q43)

		How much did the firm spend on outside providers of attorney training and external attorney training programs as a percentage of gross revenue in 2022?				
		Number of Firms Reporting	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Firms		44	2.6%	1.0%	1.0%	4.8%
Number of Attorneys	One	9	2.4%	1.0%	2.0%	4.5%
	Two	4	3.3%	1.0%	1.0%	7.8%
	3-5	7	2.1%	.5%	1.0%	5.0%
	6-10	5	2.7%	1.0%	1.5%	5.0%
	11-30	9	1.7%	.7%	1.0%	3.0%
	31-100	6	1.8%	.4%	1.0%	3.5%
	101 or More	3	2.3%	ISD	1.0%	ISD
Number of Major Office Locations	One	29	2.5%	1.0%	1.0%	5.0%
	Multiple	11	1.6%	1.0%	1.0%	1.0%
Percent of Practice That is IP	75% or More	36	2.5%	1.0%	1.0%	3.0%
	Less than 75%	8	3.3%	1.0%	4.0%	5.0%
Location	NYC CMSA	5	3.3%	1.8%	3.0%	5.0%
	Metro Southeast	7	4.5%	.5%	2.0%	5.0%
	Other Southeast	5	3.3%	1.3%	4.0%	5.0%
	Chicago CMSA	6	2.5%	.4%	1.0%	4.0%
	Other Central	6	1.6%	.8%	1.0%	2.0%
	Texas	3	1.0%	ISD	1.0%	ISD
	Other West	6	1.9%	.8%	1.0%	3.5%

Other than through one-on-one mentorship/review, does your firm provide formal training to its attorneys regarding? (Q44)

		Formal Training Provided to Attorneys					Number of Firms Reporting
		Business development	Leadership	Personal growth or development	Practice skills (e.g., claim drafting, case law review, etc.)	Team dynamics or team building	
All Firms		77.6%	41.4%	48.3%	81.0%	44.8%	58
Number of Attorneys	One	66.7%	50.0%	50.0%	83.3%	50.0%	6
	3-5	60.0%	40.0%	40.0%	100.0%	40.0%	5
	6-10	66.7%	33.3%	11.1%	88.9%	33.3%	9
	11-30	61.5%	7.7%	30.8%	53.8%	30.8%	13
	31-100	90.9%	45.5%	63.6%	90.9%	36.4%	11
	101 or More	100.0%	69.2%	76.9%	84.6%	69.2%	13
Number of Major Office Locations	One	66.7%	30.0%	33.3%	73.3%	26.7%	30
	Multiple	91.7%	58.3%	66.7%	87.5%	62.5%	24
Percent of Practice That is IP	75% or More	63.9%	25.0%	25.0%	83.3%	30.6%	36
	Less than 75%	100.0%	68.4%	84.2%	78.9%	78.9%	19
Location	Boston CMSA	100.0%	50.0%	50.0%	100.0%	50.0%	4
	NYC CMSA	40.0%	.0%	60.0%	40.0%	20.0%	5
	Philadelphia CMSA	100.0%	66.7%	66.7%	100.0%	66.7%	3
	Washington, DC CMSA	75.0%	50.0%	25.0%	75.0%	50.0%	4
	Metro Southeast	75.0%	25.0%	25.0%	75.0%	25.0%	4
	Other Southeast	80.0%	20.0%	.0%	40.0%	80.0%	5
	Chicago CMSA	100.0%	33.3%	66.7%	100.0%	33.3%	3
	Other Central	100.0%	61.5%	69.2%	84.6%	53.8%	13
	Texas	100.0%	50.0%	75.0%	75.0%	50.0%	4
	San Francisco CMSA	33.3%	33.3%	33.3%	100.0%	.0%	3
	Other West	42.9%	42.9%	42.9%	100.0%	28.6%	7

Percentages based on total of all respondents

Do you give associates billable hour credit toward their billing requirement for time spent on Marketing? (Q45A)

		Marketing		Total
		Yes	No	Number of Firms Reporting
All Firms		22.1%	77.9%	95
Number of Attorneys	One	10.0%	90.0%	10
	Two	.0%	100.0%	6
	3-5	21.1%	78.9%	19
	6-10	35.7%	64.3%	14
	11-30	21.1%	78.9%	19
	31-100	33.3%	66.7%	12
	101 or More	21.4%	78.6%	14
Number of Major Office Locations	One	26.4%	73.6%	53
	Multiple	20.7%	79.3%	29
Percent of Practice That is IP	75% or More	21.4%	78.6%	70
	Less than 75%	27.3%	72.7%	22
Location	Boston CMSA	20.0%	80.0%	5
	NYC CMSA	27.3%	72.7%	11
	Philadelphia CMSA	.0%	100.0%	3
	Washington, DC CMSA	11.1%	88.9%	9
	Other East	33.3%	66.7%	3
	Metro Southeast	18.2%	81.8%	11
	Other Southeast	.0%	100.0%	4
	Chicago CMSA	.0%	100.0%	5
	Minne.-St. Paul PMSA	.0%	100.0%	4
	Other Central	30.8%	69.2%	13
	Texas	36.4%	63.6%	11
	San Francisco CMSA	40.0%	60.0%	5
	Other West	20.0%	80.0%	10

Do you give associates billable hour credit toward their billing requirement for time spent on Pro bono work? (Q45B)

		Pro bono work		Total
		Yes	No	Number of Firms Reporting
All Firms		48.5%	51.5%	97
Number of Attorneys	One	20.0%	80.0%	10
	Two	16.7%	83.3%	6
	3-5	35.0%	65.0%	20
	6-10	38.5%	61.5%	13
	11-30	31.6%	68.4%	19
	31-100	76.9%	23.1%	13
	101 or More	100.0%	.0%	15
Number of Major Office Locations	One	37.0%	63.0%	54
	Multiple	80.0%	20.0%	30
Percent of Practice That is IP	75% or More	35.7%	64.3%	70
	Less than 75%	82.6%	17.4%	23
Location	Boston CMSA	20.0%	80.0%	5
	NYC CMSA	63.6%	36.4%	11
	Philadelphia CMSA	100.0%	.0%	3
	Washington, DC CMSA	11.1%	88.9%	9
	Other East	66.7%	33.3%	3
	Metro Southeast	36.4%	63.6%	11
	Other Southeast	25.0%	75.0%	4
	Chicago CMSA	80.0%	20.0%	5
	Minne.-St. Paul PMSA	50.0%	50.0%	4
	Other Central	64.3%	35.7%	14
	Texas	33.3%	66.7%	12
	San Francisco CMSA	60.0%	40.0%	5
	Other West	50.0%	50.0%	10

Do you give associates billable hour credit toward their billing requirement for time spent on Bar association participation? (Q45C)

		Bar association participation		Total
		Yes	No	Number of Firms Reporting
All Firms		15.8%	84.2%	95
Number of Attorneys	One	10.0%	90.0%	10
	Two	.0%	100.0%	6
	3-5	15.0%	85.0%	20
	6-10	23.1%	76.9%	13
	11-30	15.8%	84.2%	19
	31-100	16.7%	83.3%	12
	101 or More	21.4%	78.6%	14
Number of Major Office Locations	One	15.1%	84.9%	53
	Multiple	20.7%	79.3%	29
Percent of Practice That is IP	75% or More	13.0%	87.0%	69
	Less than 75%	26.1%	73.9%	23
Location	Boston CMSA	.0%	100.0%	5
	NYC CMSA	18.2%	81.8%	11
	Philadelphia CMSA	.0%	100.0%	3
	Washington, DC CMSA	11.1%	88.9%	9
	Other East	33.3%	66.7%	3
	Metro Southeast	18.2%	81.8%	11
	Other Southeast	.0%	100.0%	4
	Chicago CMSA	.0%	100.0%	5
	Minne.-St. Paul PMSA	.0%	100.0%	4
	Other Central	23.1%	76.9%	13
	Texas	27.3%	72.7%	11
	San Francisco CMSA	20.0%	80.0%	5
	Other West	20.0%	80.0%	10

Do you give associates billable hour credit toward their billing requirement for time spent on Professional organization participation? (Q45D)

		Professional organization participation		Total
		Yes	No	Number of Firms Reporting
All Firms		15.6%	84.4%	96
Number of Attorneys	One	10.0%	90.0%	10
	Two	.0%	100.0%	6
	3-5	15.0%	85.0%	20
	6-10	28.6%	71.4%	14
	11-30	15.8%	84.2%	19
	31-100	16.7%	83.3%	12
	101 or More	14.3%	85.7%	14
Number of Major Office Locations	One	16.7%	83.3%	54
	Multiple	17.2%	82.8%	29
Percent of Practice That is IP	75% or More	14.3%	85.7%	70
	Less than 75%	21.7%	78.3%	23
Location	Boston CMSA	.0%	100.0%	5
	NYC CMSA	18.2%	81.8%	11
	Philadelphia CMSA	.0%	100.0%	3
	Washington, DC CMSA	11.1%	88.9%	9
	Other East	33.3%	66.7%	3
	Metro Southeast	25.0%	75.0%	12
	Other Southeast	.0%	100.0%	4
	Chicago CMSA	.0%	100.0%	5
	Minne.-St. Paul PMSA	.0%	100.0%	4
	Other Central	23.1%	76.9%	13
	Texas	27.3%	72.7%	11
	San Francisco CMSA	.0%	100.0%	5
Other West	20.0%	80.0%	10	

Do you give associates billable hour credit toward their billing requirement for time spent on RFP process? (Q45E)

		RFP process		Total
		Yes	No	Number of Firms Reporting
All Firms		13.8%	86.2%	94
Number of Attorneys	One	10.0%	90.0%	10
	Two	.0%	100.0%	6
	3-5	10.5%	89.5%	19
	6-10	23.1%	76.9%	13
	11-30	10.5%	89.5%	19
	31-100	33.3%	66.7%	12
	101 or More	7.1%	92.9%	14
Number of Major Office Locations	One	15.4%	84.6%	52
	Multiple	13.8%	86.2%	29
Percent of Practice That is IP	75% or More	15.9%	84.1%	69
	Less than 75%	9.1%	90.9%	22
Location	Boston CMSA	.0%	100.0%	5
	NYC CMSA	18.2%	81.8%	11
	Philadelphia CMSA	.0%	100.0%	3
	Washington, DC CMSA	11.1%	88.9%	9
	Other East	66.7%	33.3%	3
	Metro Southeast	.0%	100.0%	10
	Other Southeast	.0%	100.0%	4
	Chicago CMSA	.0%	100.0%	5
	Minne.-St. Paul PMSA	.0%	100.0%	4
	Other Central	7.7%	92.3%	13
	Texas	27.3%	72.7%	11
	San Francisco CMSA	20.0%	80.0%	5
	Other West	30.0%	70.0%	10

Do you give associates billable hour credit toward their billing requirement for time spent on Newsletter drafting? (Q45F)

		Newsletter drafting		Total
		Yes	No	Number of Firms Reporting
All Firms		13.8%	86.2%	94
Number of Attorneys	One	10.0%	90.0%	10
	Two	.0%	100.0%	6
	3-5	5.3%	94.7%	19
	6-10	30.8%	69.2%	13
	11-30	5.3%	94.7%	19
	31-100	25.0%	75.0%	12
	101 or More	21.4%	78.6%	14
Number of Major Office Locations	One	11.5%	88.5%	52
	Multiple	20.7%	79.3%	29
Percent of Practice That is IP	75% or More	11.6%	88.4%	69
	Less than 75%	22.7%	77.3%	22
Location	Boston CMSA	20.0%	80.0%	5
	NYC CMSA	9.1%	90.9%	11
	Philadelphia CMSA	.0%	100.0%	3
	Washington, DC CMSA	11.1%	88.9%	9
	Other East	33.3%	66.7%	3
	Metro Southeast	10.0%	90.0%	10
	Other Southeast	.0%	100.0%	4
	Chicago CMSA	.0%	100.0%	5
	Minne.-St. Paul PMSA	.0%	100.0%	4
	Other Central	23.1%	76.9%	13
	Texas	18.2%	81.8%	11
	San Francisco CMSA	20.0%	80.0%	5
	Other West	20.0%	80.0%	10

APPENDIX B

AMERICAN INTELLECTUAL PROPERTY LAW ASSOCIATION

AIPLA 2023 ECONOMIC SURVEY — INDIVIDUALS

Association Research, Inc. (ARI), an independent survey research organization, is conducting this confidential survey for AIPLA.

All responses will be kept completely confidential.

All questions and concerns about the survey or online content should be directed to ARI.

Please e-mail ARI at info@associationresearch.com or call Megan Kirkegaard at 240-268-1262, ext. 100.

Please complete your questionnaire no later than **April 14, 2023**, either online or by email to info@associationresearch.com.

PART I. GENERAL QUESTIONS FOR ALL RESPONDENTS

1. What is the zip code of your office location or primary work site? (zip code) _____
2. What is your primary practice? (CHECK THE ONE CATEGORY THAT BEST DESCRIBES YOUR PRACTICE.)

PRIVATE FIRM <input type="checkbox"/> Solo Practitioner <input type="checkbox"/> Equity Partner, Shareholder (or equivalent) <input type="checkbox"/> Partner-track attorney <input type="checkbox"/> Non-partner track attorney <input type="checkbox"/> Patent Agent <input type="checkbox"/> Of Counsel (or equivalent) CORPORATE IP DEPARTMENT <input type="checkbox"/> Head of IP Department (for entire corporation or a division) <input type="checkbox"/> Attorney <input type="checkbox"/> Patent Agent	CORPORATE LEGAL DEPARTMENT <input type="checkbox"/> Head of Legal Department (for entire corporation or a division) <input type="checkbox"/> Attorney <input type="checkbox"/> Patent Agent GOVERNMENT <input type="checkbox"/> PTO Examiner (up to and including SPE) <input type="checkbox"/> PTO Administration, Management, Solicitor's Office <input type="checkbox"/> Government IP Office, other than PTO OTHER <input type="checkbox"/> Other; please describe (e.g., University) _____ _____
--	--
3. a. Did you work remotely in 2022? Yes No
b. If yes, what percent of your time? _____%
c. If yes, how many miles away is your remote work location from your office location? _____ Miles
4. a. Do you plan to work or continue working remotely in 2023? Yes No
b. If yes, what percent of your time? _____%
5. Do you work full-time as defined by your firm/company? Yes No
6. Are you admitted to the Patent Bar? Yes No
7. In what year were you born? _____
8. What is your gender? Male Female Other Prefer not to respond
9. How would you describe your ethnicity?

<input type="checkbox"/> White/Caucasian	<input type="checkbox"/> North American Indian/ Native Canadian	<input type="checkbox"/> Other (SPECIFY) _____
<input type="checkbox"/> Black/African American	<input type="checkbox"/> Mixed Race	_____
<input type="checkbox"/> Hispanic/Latino	<input type="checkbox"/> Prefer not to respond	
<input type="checkbox"/> Asian/Pacific Islander		
10. How many full years of IP law experience do you have?
_____ years of experience as a non-attorney
_____ years of experience as an attorney

11. What field best represents the majority of your academic study?

- | | |
|--|--|
| <input type="checkbox"/> Biology/Biotechnology | <input type="checkbox"/> Electrical Engineering |
| <input type="checkbox"/> Biomedical Engineering | <input type="checkbox"/> Mechanical/Aerospace Engineering |
| <input type="checkbox"/> Chemical Engineering | <input type="checkbox"/> Physics |
| <input type="checkbox"/> Chemistry | <input type="checkbox"/> Social Science (e.g., economics, sociology, psychology) |
| <input type="checkbox"/> Civil/Environmental Engineering | <input type="checkbox"/> Other science/engineering (SPECIFY) _____ |
| <input type="checkbox"/> Computer Engineering | <input type="checkbox"/> Other non-technical (SPECIFY) _____ |
| <input type="checkbox"/> Computer Science/Software Engineering | |

12. Not including a law degree, what is your highest degree?

- | | | |
|--|---|--|
| <input type="checkbox"/> None | <input type="checkbox"/> Master's Degree | <input type="checkbox"/> Other (SPECIFY) _____ |
| <input type="checkbox"/> Bachelor's Degree | <input type="checkbox"/> Doctorate Degree | |

13. a. What was your total gross income in calendar year 2022 from your primary practice? (Include any partnership income, cash bonus, share of profits, and similar income you received, and any deferred compensation in which you vested in 2022.) \$ _____

b. What was the amount of your year-end cash bonus, if any? \$ _____

14. What was your employer's 2022 contribution on your behalf to all 401(k)/403(b) retirement and savings plans? \$ _____

15. What is your expected total cash income for 2023? (As in Q. 13a above, includes expected cash income, including bonus and profit-sharing.) \$ _____

16. What percent of your time is devoted to each of the following practice areas? Response may total less than 100%.

- ____ % Business Law
- ____ % Copyrights
- ____ % Foreign (Non-US) IP Law
- ____ % General IP
- ____ % Patents
- ____ % Trade Secrets
- ____ % Trademarks
- ____ % Privacy/Cybersecurity
- ____ % Other areas (SPECIFY) _____
- ____ % **TOTAL (may total less than 100%)**

17. If you are admitted to the Patent Bar, what percent of your time is spent in each of the following areas of technical specialization? Response may total less than 100%.

- ____ % Biotechnology
- ____ % Chemical
- ____ % Computer Hardware
- ____ % Computer Software
- ____ % Design
- ____ % Electrical
- ____ % Mechanical
- ____ % Medical/Health Care
- ____ % Pharmaceutical
- ____ % Other areas (SPECIFY) _____
- ____ % **TOTAL (may total less than 100%)**

- 18. What percent of your time is devoted to each of the following types of work? Responses should total 100%.**
- ____% IP prosecution work (all patents, trade secrets, trademarks, copyrights) including selection, evaluation, application preparation and prosecution, including related counseling and *ex parte* appeals (not including supervision or management thereof)
 - ____% Opinions or counseling prior to litigation or formal ADR (not including actual litigation, ADR, negotiation or licensing)
 - ____% IP licensing
 - ____% Non-licensing transactional work (e.g., mergers, acquisitions, joint ventures, obtaining financing and due diligence associated with such matters)
 - ____% IP litigation (not including post-grant proceedings before the USPTO)
 - ____% Post-grant proceedings (e.g., *inter partes* review, post grant review, derivation proceedings, etc.)
 - ____% Other dispute resolution (e.g., mediation, arbitration, or other alternative dispute resolution proceedings)
 - ____% Supervision and training of other attorneys or agents within your organization
 - ____% Office management and administration
 - ____% Marketing/Business Development
 - ____% Participation in bar association or professional association activities
 - ____% Non-IP legal
 - ____% Managing outside counsel for IP prosecution work
 - ____% Managing outside counsel for IP litigation work
 - ____% *Pro bono* work
 - ____% Other (SPECIFY) _____
- 100% TOTAL** _____

19. In all locations, how many full-time IP lawyers and patent agents are employed by your firm or corporation?

20. How many new priority (i.e., not continuation, CIP, or Divisional, but including provisional) US and PCT Patent applications were prepared and filed by you personally in 2022? Include PCT only if not based on a prior application. (Do not include applications prepared by another person which you reviewed, revised and filed.)

PART II. CORPORATE PRACTITIONERS

THESE QUESTIONS SHOULD BE ANSWERED BY CORPORATE PRACTITIONERS ONLY. PLEASE SKIP THIS SECTION IF YOU ARE NOT A CORPORATE PRACTITIONER.

- 21. How many IP lawyers and patent agents report to you, directly or indirectly?**
- 0
 - 1 – 5
 - 6 – 10
 - 11 – 15
 - 16 or more

22. Other than as a liaison with outside counsel, what percent of the following activities is handled by in-house counsel?

	% by In-house Counsel
a. Litigation	_____ %
b. Licensing	_____ %
c. Patent Preparation and Prosecution	_____ %
d. Trademark Registration, Prosecution and Enforcement	_____ %
e. Copyright Registration and Enforcement	_____ %

23. What was the annual gross revenue of your organization in 2022 (provide the gross revenue for your business unit if your company tracks gross revenue by business unit) in USD? \$_____

24. What was the annual corporate IP budget of your organization (excluding litigation) in 2022 (provide the IP budget for your business unit if your company allocates IP budget by business unit) in USD? \$_____

25. What percentage of your IP budget is used for:

- a. US prosecution (Patent, Trademark, Copyright Registration) _____%
- b. Non-US prosecution (prosecution in foreign countries) _____%

26. How much did the annual corporate IP budget of your organization (excluding litigation) change from 2021 to 2022?

- Increase _____%
- No change
- Decrease _____%

27. If there was a change in your corporate budget, what are the reasons for the change? Please select all that apply.

- Economic growth
- Company leadership change
- Unexpected litigation
- Change in company revenue
- Change in perceived value of IP within organization
- Political climate change
- Merger or acquisition
- COVID-19
- Other (SPECIFY) _____

28. Which type of technology best describes your corporation? Other includes corporate having multiple technology types. Please specify types:

- Biotech
- Chemical
- Electrical
- Computer Software
- Computer Hardware
- Mechanical
- Medical/Health Care
- Pharmaceutical
- Other (SPECIFY) _____

29. What is your estimate of the percentage of the annual corporate IP budget devoted to each of the following types of work? Responses should total 100%.

- ____% In house staff to perform and/or manage IP prosecution work (all patents, trade secrets, trademarks, copyrights) including selection, evaluation, application preparation and prosecution, including related counseling and *ex parte* appeals
- ____% In house staff to provide opinions or counseling prior to litigation or formal ADR (not including actual litigation, ADR, negotiation or licensing)
- ____% In house staff to perform IP licensing
- ____% In house staff to perform non-licensing transactional work (e.g., mergers, acquisitions, joint ventures, obtaining financing and due diligence associated with such matters)
- ____% In house staff to perform IP litigation (not including post-grant proceedings before the USPTO)
- ____% In house staff to perform post-grant proceedings (e.g., *inter partes* review, post grant review, derivation proceedings, etc.)
- ____% In house staff to perform other dispute resolution (e.g., mediation, arbitration, or other alternative dispute resolution proceedings)
- ____% Fees paid to outside counsel to perform IP prosecution work (all patents, trade secrets, trademarks, copyrights) including selection, evaluation, application preparation and prosecution, including related counseling and *ex parte* appeals (including supervision or management thereof)
- ____% Fees paid to outside counsel to perform opinions or counseling prior to litigation or formal ADR (not including actual litigation, ADR, negotiation or licensing)
- ____% Fees paid to outside counsel to perform IP licensing
- ____% Fees paid to outside counsel to perform non-licensing transactional work (e.g., mergers, acquisitions, joint ventures, obtaining financing and due diligence associated with such matters)
- ____% Fees paid to outside counsel to perform IP litigation (not including post-grant proceedings before the USPTO)
- ____% Fees paid to outside counsel to perform post-grant proceedings (e.g., *inter partes* review, post grant review, derivation proceedings, etc.)
- ____% Fees paid to outside counsel to perform other dispute resolution (e.g., mediation, arbitration, or other alternative dispute resolution proceedings)
- ____% Supervision and training of attorneys or agents within your organization
- ____% Office management and administration
- ____% Participation in bar association or professional association activities
- ____% *Pro bono* work
- ____% Other (SPECIFY) _____
- 100% TOTAL**

PART III. PRIVATE PRACTITIONERS

THESE QUESTIONS SHOULD BE ANSWERED BY PRIVATE PRACTITIONERS ONLY. PLEASE SKIP THIS SECTION IF YOU ARE NOT A PRIVATE PRACTITIONER.

30. What dollar amount was billed for the legal services you performed in 2022? \$ _____

31. What percent of your services in 2022 were billed (or will be billed) on the following basis?

Hourly	_____ %
Predetermined Fee	_____ %
Contingent	_____ %
Other	_____ %
TOTAL	100%

32. If you use billable hours, how many billable hours did you record in 2022? _____ hours

33. What was your average hourly billing rate in 2022? \$ _____

34. Did your average hourly billing rate change in 2022? Yes No

35. If yes, did your average hourly billing rate: Increase Decrease

36. What percentage of your work is billed at a discounted hourly billing rate? _____ %

37. What percentage of your work is billed under an alternative fee arrangement?

_____ % Flat fee per project
_____ % Flat fee for portfolio over a set period of time
_____ % Capped fee per project

38. On average, how many hours per week do you spend on business development? _____

PART IV. TYPICAL CHARGES

PROSECUTION AND CLIENT COUNSELING

THESE QUESTIONS SHOULD BE ANSWERED BY BOTH CORPORATE AND PRIVATE PRACTITIONERS.

THE FOLLOWING QUESTIONS, COVERING TRADEMARKS, PATENTS, AND COPYRIGHTS, ASK FOR TYPICAL CHARGES. PLEASE RESPOND ONLY IF YOU HAVE BEEN PERSONALLY RESPONSIBLE FOR A REPRESENTATIVE SAMPLE OF THE TYPE OF WORK TO WHICH THE QUESTION PERTAINS, EITHER AS A SERVICE PROVIDER (I.E., AN ATTORNEY IN PRIVATE PRACTICE) OR AS A PURCHASER OF SUCH SERVICES (I.E., CORPORATE COUNSEL).

ASSUMING A TYPICAL CASE WITH NO UNUSUAL COMPLICATIONS, WHAT DID YOU CHARGE (OR WOULD HAVE CHARGED, E.G., BASED ON A FIXED FEE RATE SCHEDULE) OR WHAT WERE YOU CHARGED (OR WHAT YOU WOULD HAVE EXPECTED TO BE CHARGED, E.G., BASED ON A FIXED FEE RATE SCHEDULE), IN 2022, FOR LEGAL SERVICES ONLY (INCLUDING SEARCH FEES, BUT NOT INCLUDING COPY COSTS, DRAWING FEES OR GOVERNMENT FEES) IN EACH OF THE FOLLOWING TYPES OF US MATTERS? PLEASE ALSO INDICATE THE TYPE OF FEE PRIMARILY USED IN 2022.

39. TRADEMARKS (INCLUDING SERVICE MARKS)				
	Fixed Fee	Hourly	Other	Charges in 2022
a. Trademark Clearance Search, Analysis, and Opinion	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
b. Trademark Registration Application (Preparation and Filing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
c. Trademark Prosecution (Total, including amendments and interviews but not appeals)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
d. Trademark Statement of Use (Preparation and Filing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
e. Trademark Appeal to the Board (Briefed and Argued)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
f. Trademark Section 8 and 15 Declaration (Preparation and Filing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
g. Trademark Renewal Application (Preparation and Filing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
h. Filing of Foreign Origin Trademark Registration Application Received Ready for Filing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
i. Filing for an international trademark	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
j. Preparing a UDRP Petition (Uniform Domain-Name Dispute-Resolution)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
k. Responding to a UDRP Petition	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
l. Preparing and filing assignments or other formal documents	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$

40. US UTILITY PATENTS <i>including foreign-origin patents where no substantive direction is received from foreign attorneys.</i>					
		Fixed Fee	Hourly	Other	Charges in 2022
a.	Original (not divisional, continuation, or CIP) non-provisional utility patent application on invention of minimal complexity, e.g., 10 page specification, 10 claims (Preparation and Filing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
b.	Provisional Patent Application (Preparation and Filing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
c.	Original utility application, relatively complex biotechnology/chemical (Preparation and Filing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
d.	Original utility application, relatively complex electrical/computer (Preparation and Filing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
e.	Original utility application, relatively complex mechanical (Preparation and Filing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
f.	Patent application amendment/argument of minimal complexity (Preparation and Filing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
g.	Patent application amendment/argument, relatively complex, biotechnology/chemical (Preparation and Filing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
h.	Patent application amendment/argument, relatively complex, electrical/computer (Preparation and Filing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
i.	Patent application amendment/argument, relatively complex, mechanical (Preparation and Filing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
j.	Appeal to Board in utility patent application without oral argument.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
k.	Appeal to Board in utility patent application with oral argument.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
l.	Issuing an allowed application (All post-allowance activity, except PTA calculation)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
m.	Ex parte re-exam	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
n.	Paying a Maintenance Fee	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
o.	Utility Patent Novelty Search, Analysis, and Opinion	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
p.	Validity/Invalidity Only Opinion, per patent	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
q.	Infringement/Non-Infringement Only Opinion, per patent	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
r.	Combination validity and Infringement, per patent	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
s.	Preparing and filing Information Disclosure Statement (IDS), less than 50 references	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
t.	Preparing and filing Information Disclosure Statement (IDS), more than 50 references	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
u.	Reference management (typical portfolio size)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
v.	Patent Term Adjustment calculation	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
w.	Formalities, including preparing and filing formal declarations, assignments, and powers of attorney, responding to pre-examination notices, and preparing papers to make corrections	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
x.	Preparing and filing formal drawings	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
y.	Preparing for and conducting examiner interview	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
z.	Providing a continuation recommendation (including proposed claim strategy)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$

41. US UTILITY PATENTS OF FOREIGN ORIGIN <i>in which foreign attorneys provide substantive direction.</i> <i>Exclude government, foreign associate, drawing, and similar fees.</i>				
	Fixed Fee	Hourly	Other	Charges in 2022
a. Filing foreign origin utility patent application in USPTO, received ready for filing with formal papers, assignment, and priority documents	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
b. Filing non-PCT patent application abroad (per country, not including associate or government fees)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
c. Filing previously prepared US patent application as PCT application in US Receiving Office	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
d. Entering National Stage in US Receiving Office from foreign origin PCT application	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
e. Entering National Stage in each foreign Receiving Office from US origin PCT application	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
f. Paying an annuity or maintenance fee	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
g. Patent application amendment/argument of minimal complexity, where foreign counsel or the client provides detailed response instructions (Preparation and Filing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
h. Patent application amendment/argument, relatively complex, biotechnology/chemical, where foreign counsel or the client provides detailed response instructions (Preparation and Filing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
i. Patent application amendment/argument, relatively complex, electrical computer, where foreign counsel or the client provides detailed response instructions (Preparation and Filing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
j. Patent application amendment/argument, relatively complex, mechanical, where foreign counsel or the client provides detailed response instructions (Preparation and Filing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$

42. Please choose one foreign country and answer questions a-h for that one foreign country. (SPECIFY COUNTRY)

FILING US APPLICATIONS ABROAD				
	Fixed Fee	Hourly	Other	Charges in 2022
a. Filing US origin utility patent application in foreign office, received ready for filing with formal papers, assignment, and priority documents	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
b. Entering National Stage in foreign Receiving Office from US origin PCT application	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
c. Paying an annuity or maintenance fee	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
d. Patent application amendment/argument of minimal complexity, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
e. Patent application amendment/argument, relatively complex, biotechnology/chemical, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
f. Patent application amendment/argument, relatively complex, electrical computer, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
g. Patent application amendment/argument, relatively complex, mechanical, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$

H. Is there a surcharge to clients for handling invoices from foreign counsel?

Yes (Specify): \$ _____ or _____ % No

43. OTHER US PATENTS AND COPYRIGHTS				
	Fixed Fee	Hourly	Other	Charges in 2022
a. US design patent application (Preparation and Filing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
b. Formal drawings for design patent application	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
c. Preparing and filing international design patent application under the Hague agreement	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
d. Responding to Office action in design patent application	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
e. US plant patent application (Preparation and Filing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
f. Copyright registration application (Preparation and Filing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$

44. TRANSACTIONAL WORK				
	Fixed Fee	Hourly	Other	Charges in 2022
a. Due diligence	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$
b. Preparing licenses, including negotiations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$

LITIGATION AND RELATED MATTERS

THESE QUESTIONS SHOULD BE ANSWERED BY BOTH CORPORATE AND PRIVATE PRACTITIONERS.

RESPOND TO EACH OF THE FOLLOWING QUESTIONS ONLY IF YOU HAVE PERSONAL KNOWLEDGE EITHER AS A SERVICE PROVIDER (ATTORNEY IN PRIVATE PRACTICE) OR AS A PURCHASER OF SUCH SERVICES (CORPORATE COUNSEL) OF THE COSTS INCURRED WITHIN THE RELATIVELY RECENT PAST, FOR THE TYPE OF WORK TO WHICH THE QUESTION PERTAINS. IN EACH OF THE QUESTIONS, "TOTAL COST" IS ALL COSTS, INCLUDING OUTSIDE LEGAL AND PARALEGAL SERVICES, LOCAL COUNSEL, ASSOCIATES, PARALEGALS, TRAVEL AND LIVING EXPENSES, FEES AND COSTS FOR COURT REPORTERS, PHOTOCOPIES, COURIER SERVICES, EXHIBIT PREPARATION, ANALYTICAL TESTING, EXPERT WITNESSES, TRANSLATORS, SURVEYS, JURY ADVISORS, AND SIMILAR EXPENSES. PLEASE ESTIMATE THESE BASED ON A SINGLE IP ASSET (I.E., ONE PATENT AT ISSUE, ONE TRADEMARK, ETC.).

45. What is your estimate of the total cost of **patent infringement** action of the following varieties (i) through the initial case management, (ii) inclusive of discovery, motions, and claim construction, (iii) inclusive of pre-trial, trial, post-trial, and appeal (when applicable), and (iv) for actions in which the dispute was resolved through mediation, what was the cost of the action up through mediation? For purposes of this question, "at risk" refers to the financial impact of an adverse judgment. Q. 45D (referring to ITC litigation) refers to the financial impact of an adverse judgment from imported goods, etc.

A. LITIGATION-PATENT INFRINGEMENT, ALL VARIETIES	
Less than \$1 million at risk	
a. Initial case management	\$
b. Inclusive of discovery, motions, and claim construction	\$
c. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
d. Cost if dispute was resolved through mediation	\$
\$1-\$10 million at risk	
e. Initial case management	\$
f. Inclusive of discovery, motions, and claim construction	\$
g. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
h. Cost if dispute was resolved through mediation	\$
\$10-\$25 million at risk	
i. Initial case management	\$
j. Inclusive of discovery, motions, and claim construction	\$
k. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
l. Cost if dispute was resolved through mediation	\$
More than \$25 million at risk	
m. Initial case management	\$
n. Inclusive of discovery, motions, and claim construction	\$
o. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
p. Cost if dispute was resolved through mediation	\$

B. LITIGATION—PATENT INFRINGEMENT PURSUANT TO THE HATCH-WAXMAN ACT (i.e., "ANDA LITIGATION")	
Less than \$1 million at risk	
a. Initial case management	\$
b. Inclusive of discovery, motions, and claim construction	\$
c. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
d. Cost if dispute was resolved through mediation	\$
\$1-\$10 million at risk	
e. Initial case management	\$
f. Inclusive of discovery, motions, and claim construction	\$
g. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
h. Cost if dispute was resolved through mediation	\$
\$10-\$25 million at risk	
i. Initial case management	\$
j. Inclusive of discovery, motions, and claim construction	\$
k. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
l. Cost if dispute was resolved through mediation	\$
More than \$25 million at risk	
m. Initial case management	\$
n. Inclusive of discovery, motions, and claim construction	\$
o. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
p. Cost if dispute was resolved through mediation	\$

C. LITIGATION— DEFENDING CLAIMS OF PATENT INFRINGEMENT BY NON-PRACTICING ENTITY	
Less than \$1 million at risk	
a. Initial case management	\$
b. Inclusive of discovery, motions, and claim construction	\$
c. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
d. Cost if dispute was resolved through mediation	\$
\$1-\$10 million at risk	
e. Initial case management	\$
f. Inclusive of discovery, motions, and claim construction	\$
g. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
h. Cost if dispute was resolved through mediation	\$
\$10-\$25 million at risk	
i. Initial case management	\$
j. Inclusive of discovery, motions, and claim construction	\$
k. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
l. Cost if dispute was resolved through mediation	\$
More than \$25 million at risk	
m. Initial case management	\$
n. Inclusive of discovery, motions, and claim construction	\$
o. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
p. Cost if dispute was resolved through mediation	\$

D. LITIGATION– SECTION 337 PATENT INFRINGEMENT ACTION IN THE INTERNATIONAL TRADE COMMISSION	
Less than \$1 million at risk	
a. Initial case management	\$
b. Inclusive of discovery, motions, and claim construction	\$
c. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
d. Cost if dispute was resolved through mediation	\$
\$1-\$10 million at risk	
e. Initial case management	\$
f. Inclusive of discovery, motions, and claim construction	\$
g. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
h. Cost if dispute was resolved through mediation	\$
\$10-\$25 million at risk	
i. Initial case management	\$
j. Inclusive of discovery, motions, and claim construction	\$
k. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
l. Cost if dispute was resolved through mediation	\$
More than \$25 million at risk	
m. Initial case management	\$
n. Inclusive of discovery, motions, and claim construction	\$
o. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
p. Cost if dispute was resolved through mediation	\$

- E. In your experience is there a strong correlation between the amount at risk in a patent infringement action and the overall attorney hours required to litigate the action?** Yes No
- F. In your experience, how does the total cost of asserting a patent infringement action compare to the total cost of defending such an action?**
- About the same
- Cost of asserting is about _____% of the cost of defending

46. What is your estimate of the total cost of filing or defending a petition for a post-grant proceeding, e.g., *Inter Partes* Review (IPR) or Post Grant Review (PGR), filed in the United States Patent Trial Appeal Board (PTAB) (i) through filing the petition for review, including expert fees, but excluding PTAB filing fees and prior art searching, (ii) through the end of motion practice, including discovery, analyzing patent owner response(s), reply briefing, expert fees, and other motion practice such as discovery motions or motions to amend, (iii) through the PTAB hearing, and (iv) through appeal to the federal court(s)?

A. **BY TECHNOLOGY**

PGR/IPR – Life Sciences	
i. Through filing petition	\$
ii. Through end of motion practice	\$
iii. Through PTAB hearing	\$
iv. Through appeal	\$
PGR/IPR – Electrical/Computer	
i. Through filing petition	\$
ii. Through end of motion practice	\$
iii. Through PTAB hearing	\$
iv. Through appeal	\$
PGR/IPR – Mechanical	
i. Through filing petition	\$
ii. Through end of motion practice	\$
iii. Through PTAB hearing	\$
iv. Through appeal	\$

- B. In your experience, how does the total cost of filing a petition for post-grant proceeding (IPR or PGR) compare to the total cost of defending such an action?

- About the same
- Cost of filing is about _____% of the cost of defending

47. What is your estimate of the total cost of a trademark infringement action (i) through the initial case management, (ii) inclusive of discovery, motions, and claim construction, (iii) inclusive of pre-trial, trial, post-trial, and appeal (when applicable), and (iv) for actions in which the dispute was resolved through mediation, what was the cost of the action up through mediation?

A. LITIGATION–TRADEMARK INFRINGEMENT	
Less than \$1 million at risk	
a. Initial case management	\$
b. Inclusive of discovery, motions, and claim construction	\$
c. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
d. Cost if dispute was resolved through mediation	\$
\$1-\$10 million at risk	
e. Initial case management	\$
f. Inclusive of discovery, motions, and claim construction	\$
g. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
h. Cost if dispute was resolved through mediation	\$
\$10-\$25 million at risk	
i. Initial case management	\$
j. Inclusive of discovery, motions, and claim construction	\$
k. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
l. Cost if dispute was resolved through mediation	\$
More than \$25 million at risk	
m. Initial case management	\$
n. Inclusive of discovery, motions, and claim construction	\$
o. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
p. Cost if dispute was resolved through mediation	\$

- B. In your experience is there a strong correlation between the amount at risk in a trademark infringement action and the overall attorney hours required to litigate the action? Yes No

- C. In your experience, how does the total cost of asserting a trademark infringement action compare to the total cost of defending such an action?

- About the same
 Cost of asserting is about _____% of the cost of defending

48. What is your estimate of the total cost of a trademark opposition/cancellation (i) through filing petition (ii) through end of discovery, and (iii) inclusive of discovery, motions, hearing, and post-hearing?

LITIGATION–TRADEMARK OPPOSITION/CANCELLATION	
i. Through filing petition	\$
ii. Through end of discovery	\$
iii. Inclusive, all costs	\$

49. What is your estimate of the total cost of a copyright infringement action (i) through the initial case management, (ii) inclusive of discovery, motions, and claim construction, (iii) inclusive of pre-trial, trial, post-trial, and appeal (when applicable), and (iv) for actions in which the dispute was resolved through mediation, what was the cost of the action up through mediation?

A. LITIGATION—COPYRIGHT INFRINGEMENT	
Less than \$1 million at risk	
a. Initial case management	\$
b. Inclusive of discovery, motions, and claim construction	\$
c. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
d. Cost if dispute was resolved through mediation	\$
\$1-\$10 million at risk	
e. Initial case management	\$
f. Inclusive of discovery, motions, and claim construction	\$
g. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
h. Cost if dispute was resolved through mediation	\$
\$10-\$25 million at risk	
i. Initial case management	\$
j. Inclusive of discovery, motions, and claim construction	\$
k. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
l. Cost if dispute was resolved through mediation	\$
More than \$25 million at risk	
m. Initial case management	\$
n. Inclusive of discovery, motions, and claim construction	\$
o. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
p. Cost if dispute was resolved through mediation	\$

B. In your experience is there a strong correlation between the amount at risk in a copyright infringement action and the overall attorney hours required to litigate the action? Yes No

C. In your experience, how does the total cost of asserting a copyright infringement action compare to the total cost of defending such an action?

- About the same
- Cost of asserting is about _____% of the cost of defending

50. What is your estimate of the total cost of a trade secret misappropriation action: (i) through the initial case management, (ii) inclusive of discovery, motions, and claim construction, (iii) inclusive of pre-trial, trial, post-trial, and appeal (when applicable), and (iv) for actions in which the dispute was resolved through mediation, what was the cost of the action up through mediation?

A. LITIGATION– TRADE SECRET MISAPPROPRIATION	
Less than \$1 million at risk	
a. Initial case management	\$
b. Inclusive of discovery, motions, and claim construction	\$
c. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
d. Cost if dispute was resolved through mediation	\$
\$1-\$10 million at risk	
e. Initial case management	\$
f. Inclusive of discovery, motions, and claim construction	\$
g. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
h. Cost if dispute was resolved through mediation	\$
\$10-\$25 million at risk	
i. Initial case management	\$
j. Inclusive of discovery, motions, and claim construction	\$
k. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
l. Cost if dispute was resolved through mediation	\$
More than \$25 million at risk	
m. Initial case management	\$
n. Inclusive of discovery, motions, and claim construction	\$
o. Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
p. Cost if dispute was resolved through mediation	\$

B. In your experience is there a strong correlation between the amount at risk in a trade secret misappropriation action and the overall attorney hours required to litigate the action? Yes No

C. In your experience, how does the total cost of asserting a trade secret misappropriation action compare to the total cost of defending such an action?

- About the same
- Cost of asserting is about _____% of the cost of defending

51. In your experience, how does the total cost of resolving a dispute through arbitration compare to resolving a comparable dispute through litigation?

- About the same
- Cost of arbitration is about _____% of the cost of litigation

52. If you were involved in at least one dispute in which mediation or arbitration was employed in 2022, please indicate as a percentage how frequently the mediation/arbitration was initiated by each of the following means (answers should total 100%):

- _____% Based on terms of a contract
- _____% Mandated by court
- _____% Voluntarily by parties
- _____% Other (Specify) _____

100% TOTAL

USEFULNESS OF DATA AND REPORT TO YOU AS AN INDIVIDUAL

53. What data or types of data have you found most useful when using the *AIPLA Report of the Economic Survey* in the past? _____

54. What data or types of data would be useful to you if it could be collected in a future *AIPLA Economic Survey*?

OPTIONAL: TO RECEIVE THE BENCHMARK SPREADSHEET TOOL, PLEASE ENTER YOUR CONTACT INFORMATION BELOW.

THE DATA COLLECTED FOR THE PURPOSES OF PROVIDING THE BENCHMARK SPREADSHEET TOOL IS KEPT ENTIRELY SEPARATE FROM OTHER RESPONSE DATA.

NAME: _____

FIRM: _____

ADDRESS: _____

CITY: _____ **STATE:** _____ **ZIP CODE:** _____

TELEPHONE NUMBER: _____

E-MAIL ADDRESS: _____

THANK YOU VERY MUCH FOR COMPLETING THIS SURVEY.

YOU MAY EMAIL YOUR COMPLETED QUESTIONNAIRE TO ARI AT INFO@ASSOCIATIONRESEARCH.COM.

AMERICAN INTELLECTUAL PROPERTY LAW ASSOCIATION

AIPLA 2023 ECONOMIC SURVEY — FIRMS

Association Research, Inc. (ARI), an independent survey research organization, is conducting this confidential survey for AIPLA.

All responses will be kept completely confidential.

All questions and concerns about the survey or online content should be directed to ARI.

Please e-mail ARI at info@associationresearch.com or call Megan Kirkegaard at 240-268-1262, ext. 100.

Please complete your questionnaire no later than **April 14, 2023**, either online or by email to info@associationresearch.com.

PRIVATE FIRM DATA

1. **What is the position in the firm of the person responding on behalf of the firm?**
 - Managing Partner/Shareholder
 - Administrator
 - Other; please describe _____

2. **a. What is the zip code of the firm's principal office location?** (zip code) _____
b. If you have more than one office of similar size to your principal office location, please list the zip codes of those offices as well.
(zip code 1) _____ (zip code 2) _____ (zip code 3) _____

3. **How many major office locations—staffed by two or more partners—did the firm have in 2022?** _____

4. **Does the firm plan to close any major office locations in 2023 or 2024?** Yes No Not Sure

5. **Does the firm anticipate changing or has the firm changed the amount of office space it leases or owns?**
 - Plan to reduce office space/Have already reduced office space
 - Plan to increase office space/Have already increased office space
 - No changes planned
 - Don't know/Not sure

6. **What percentage of employees:**
 - a. Worked remotely in 2022? _____% Not Sure
 - b. Will work remotely in 2023? _____% Not Sure

7. **In all locations, how many full-time IP lawyers and patent agents are employed by your firm?** _____

8. **Are you a solo practitioner?** Yes No

9. **In each of the following categories, how many attorneys were in the firm in 2022? If the number in any category varied during the year, report the average.**
 - _____ Equity Partner, Shareholder (or equivalent)
 - _____ Partner-track attorney
 - _____ Non-partner track attorney
 - _____ Of Counsel (or equivalent)
 - _____ Contract/Part-time

 - _____ **TOTAL attorneys**

10a. Please report by gender the number of professionals whose practice is primarily IP law that were in the firm in 2022. If the number in any category varied during the year, report the average.

	GENDER			TOTAL
	Male	Female	Other	
Equity Partner, Shareholder (or equivalent)	_____	_____	_____	_____
Partner-track attorney	_____	_____	_____	_____
Non-partner track attorney	_____	_____	_____	_____
Of Counsel (or equivalent)	_____	_____	_____	_____
Contract/Part-time	_____	_____	_____	_____
USPTO-registered Patent Agents (not attorneys)	_____	_____	_____	_____
Technical Advisors/Assistants, including Searchers	_____	_____	_____	_____
Paralegal/Legal Assistants (i.e., billable support staff)	_____	_____	_____	_____

10b. Please report by ethnicity the number of professionals whose practice is primarily IP law that were in the firm in 2022. If the number in any category varied during the year, report the average.

	ETHNICITY							TOTAL
	White/Caucasian	Black/African American	Hispanic/Latino	Asian/Pacific Islander	N. American Indian/ Native Canadian	Mixed Race	Other	
Equity Partner, Shareholder (or equivalent)	_____	_____	_____	_____	_____	_____	_____	_____
Partner-track attorney	_____	_____	_____	_____	_____	_____	_____	_____
Non-partner track attorney	_____	_____	_____	_____	_____	_____	_____	_____
Of Counsel (or equivalent)	_____	_____	_____	_____	_____	_____	_____	_____
Contract/Part-time	_____	_____	_____	_____	_____	_____	_____	_____
USPTO-registered Patent Agents (not attorneys)	_____	_____	_____	_____	_____	_____	_____	_____
Technical Advisors/Assistants, including Searchers	_____	_____	_____	_____	_____	_____	_____	_____
Paralegal/Legal Assistants (i.e., billable support staff)	_____	_____	_____	_____	_____	_____	_____	_____

11. What services, if any, were outsourced in 2022, and if they were not outsourced, did your firm use artificial intelligence (AI) tools?

(CHECK ALL THAT APPLY)

	Yes, Outsourced in the U.S.	Yes, Outsourced Abroad	No, Not Outsourced	If Not Outsourced, Check If AI Tools Were Used By Your Firm
a. Docketing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Paralegal Support	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. IDSs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
d. Searching	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
e. Prosecution Services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
f. Litigation Services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
g. International filing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
h. Annuity payments	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

12. How many professionals whose practice is primarily IP law became associated with the firm in 2022? If the number in any category varied during the year, report the average.

- _____ Equity Partner, Shareholder (or equivalent)
 - _____ Partner-track attorney
 - _____ Non-partner track attorney
 - _____ Of Counsel (or equivalent)
 - _____ Contract/Part-time
 - _____ USPTO-registered Patent Agents (not attorneys)
 - _____ Technical Advisors/Assistants, including Searchers
 - _____ Paralegal/Legal Assistants (i.e., billable support staff)
- _____ **TOTAL IP Professionals**

13. Of all attorneys hired in 2022, what percentage were hired through a recruiter (head hunter)?

- Less than 25%
- 25% - 50%
- 51% - 75%
- More than 75%

14. What was the average fee, as a percent of salary, paid to a recruiter (head hunter)? _____%

15. How many professionals whose practice is primarily IP law left the firm (including retired) in 2022?

- _____ Equity Partner, Shareholder (or equivalent)
 - _____ Partner-track attorney
 - _____ Non-partner track attorney
 - _____ Of Counsel (or equivalent)
 - _____ Contract/Part-time
 - _____ USPTO-registered Patent Agents (not attorneys)
 - _____ Technical Advisors/Assistants, including Searchers
 - _____ Paralegal/Legal Assistants (i.e., billable support staff)
- _____ **TOTAL IP Professionals**

16. How many associates in 2022 were promoted to:

- a. Non-equity partner? _____
- b. Equity partner? _____

17. How many non-billable support staff devoted primarily to the support of the IP practice were employed by the firm in 2022? _____

18. Does the firm plan to hire more summer associates in 2023 than in 2022? Yes No

19. Please report the following information for 2021 and 2022:

	In 2021	In 2022
a. How many summer associates devoted primarily to the practice of the IP law did you have:		
b. How many of these summer associates identified above received full-time offers:		
c. How many summer associates identified above accepted the firm's offer:		

20. How much did you pay summer associates devoted primarily to the practice of IP in 2022? \$_____ per month

21. How many summer associates devoted primarily to the practice of the IP law do you expect to have:

in 2023? _____ Not Sure

in 2024? _____ Not Sure

22. What percent of the firm's practice by billings is in IP law in 2022? _____%

23. Approximately what percent of the firm's billable IP hours in 2022 were actually billed to clients (hourly or other basis)? _____%

24. What percent of the firm's 2022 IP billings were for:

a. Patent applications and prosecution? _____%

b. Trademark registration and prosecution? _____%

c. Copyright registration applications? _____%

d. Licensing? _____%

e. Litigation (not including post-grant actions at the USPTO)? _____%

f. PTAB/TTAB proceedings? _____%

e. Privacy/Cybersecurity? _____%

g. Other IP work? _____%

100% TOTAL

25. What were the firm's total 2022 billings for professional legal services? \$_____

26. What was the ratio of the firm's collections to the firm's billings for 2022? _____%

27. As a percent of total 2022 collections (for services performed in any year), what was the firm's overhead in 2022? Overhead is all expenses other than client reimbursed expenses and compensation to attorneys and patent agents (including partner and shareholder profits). _____%

28. What was the percent change in the firm's billings for IP legal services from 2021 to 2022?

Calculate as (2022 billings – 2021 billings)/2021 billings) x 100. _____%

29. What was the percent change in the firm's revenue for IP legal services from 2021 to 2022?

Calculate as (2022 revenue – 2021 revenue)/2021 revenue) x 100. _____%

30. What were the firm's minimum, maximum, and average 2022 attorney billing rates for non-IP work?

\$ _____ per hour was minimum rate

\$ _____ per hour was maximum rate

\$ _____ per hour was the average rate

Not Applicable (only perform IP work)

31. What were the firm's minimum, maximum, and average 2022 attorney billing rates for IP work?

\$ _____ per hour was minimum rate

\$ _____ per hour was maximum rate

\$ _____ per hour was the average rate

32. What is the firm's current starting salary for a first-year associate? \$ _____ per year

33. What is the firm's average salary for a patent agent? \$ _____ per year

34. What is the firm's average salary for an IP paralegal? \$ _____ per year

35. Does the firm provide tuition reimbursement or tuition loan forgiveness for patent agents or technical assistants attending law school? Yes No

PROFESSIONAL LIABILITY INSURANCE

36. What was the firm's maximum liability insurance coverage in 2022?

\$ _____ each claim

\$ _____ total

37. Does the information provided in Q36 include cyber liability insurance? Yes No

38. If no, does the firm have cyber liability insurance? Yes No

39. What was the liability insurance deductible in 2022?

\$ _____ each claim

\$ _____ total

40. What was the firm's liability insurance cost per attorney in 2022? \$ _____

41. How many liability claims for IP matters have been made against the firm in the last five years (2018 – 2022)?

42. Who is the firm's professional liability insurance underwriter?

ALAS

ALPS

American Home Assurance Company

CNA Insurance Companies

Columbia Casualty

General Star

Great American

Jamieson (New Jersey)

Kemper/Lumberman's

Lloyd's of London

Minnesota Mutual Lawyers Insurance Co.

Oregon Professional Liability Fund

National Casualty

St. Paul

Westport

Other insurer (SPECIFY) _____

TRAINING

43. How much did the firm spend on outside providers of attorney training and external attorney training programs as a percentage of gross revenue in 2022? _____%
44. Other than through one-on-one mentorship/review, does your firm provide formal training to its attorneys regarding (CHECK ALL THAT APPLY):
- Business development
 - Leadership
 - Personal growth or development
 - Practice skills (e.g., claim drafting, case law review, etc.)
 - Team dynamics or team building

ASSOCIATES' BILLING REQUIREMENTS

45. Does the firm give associates "billable hour" credit toward their billing requirement for time spent on the following activities:
- | | Yes | No |
|--|--------------------------|--------------------------|
| a. Marketing | <input type="checkbox"/> | <input type="checkbox"/> |
| b. Pro bono work | <input type="checkbox"/> | <input type="checkbox"/> |
| c. Bar association participation | <input type="checkbox"/> | <input type="checkbox"/> |
| d. Professional organization participation | <input type="checkbox"/> | <input type="checkbox"/> |
| e. RFP process | <input type="checkbox"/> | <input type="checkbox"/> |
| f. Newsletter drafting | <input type="checkbox"/> | <input type="checkbox"/> |

USEFULNESS OF DATA AND REPORT TO YOUR FIRM

46. What data or types of data have you found most useful when using the *AIPLA Report of the Economic Survey* in the past? _____
- _____

47. What data or types of data would be useful to you if it could be collected in a future *AIPLA Economic Survey*? _____
- _____

OPTIONAL: TO RECEIVE THE BENCHMARK SPREADSHEET TOOL, PLEASE ENTER YOUR CONTACT INFORMATION BELOW. THE DATA COLLECTED FOR THE PURPOSES OF PROVIDING THE BENCHMARK SPREADSHEET TOOL IS KEPT ENTIRELY SEPARATE FROM OTHER RESPONSE DATA.

NAME: _____

FIRM: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP CODE: _____

TELEPHONE NUMBER: _____

E-MAIL ADDRESS: _____

THANK YOU VERY MUCH FOR COMPLETING THIS SURVEY.

YOU MAY EMAIL YOUR COMPLETED QUESTIONNAIRE TO ARI AT INFO@ASSOCIATIONRESEARCH.COM.

