## UNITED STATES DISTRICT COURT DISTRICT OF MINNESOTA

Robert W. Hasel,

Plaintiff,

vs.

Minneapolis, Minnesota

August 20, 2003

Pulpdent Corporation, a

Massachusetts corp.,

Defendant.

Defendant.

BEFORE THE HONORABLE DAVID S. DOTY
UNITED STATES DISTRICT COURT JUDGE and a JURY
(EXCERPT OF TRIAL)

## APPEARANCES

For the Plaintiff: RONALD J. BROWN, ESQ.

CHRISTOPHER A. YOUNG, ESQ.

THERESA K. HANKES, ESQ.

For the Defendant: WILLIAM H. LEE, ESQ.

DAVID A. DAVENPORT, ESQ. FREDDA HOLLANDER, ESQ.

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- 1 | A. Yes.
- 2 | Q. Did anyone get up and walk out of the meeting
- 3 | prematurely before it was over?
- 4 A. No.
- 5 Q. Did Dr. Hasel complain to you that the '379 claims were
- 6 | too limited?
- 7 | A. Yes.
- 8 Q. Did he complain about anything else?
- 9 A. I don't recall.
- 10 Q. Do you recall if there was any discussion with respect
- 11 to E & D?
- 12 A. I don't know.
- MR. DAVENPORT: I don't have any further
- 14 questions at this time, Your Honor.
- 15 THE COURT: Okay. Thank you. You did well with
- 16 | your time. You had minutes left over.
- 17 MR. DAVENPORT: Thank you, Judge.
- 18 | THE COURT: Go ahead, please.
- MR. BROWN: Thank you, Your Honor.

20

- 21 CROSS-EXAMINATION
- BY MR. BROWN:
- 23 Q. Mr. Daley, my name is Ron Brown. I am one of the
- 24 attorneys for Dr. Hasel and ABCO Research. Am I correct,
- 25 | Mr. Daley, that you took over the prosecution of

- 1 Dr. Hasel's patent application from a Philip Yipp?
- 2 A. Yes.
- 3 | Q. Who is Philip Yipp?
- 4 A. Philip Yipp is a patent attorney. He worked at our law
- 5 | firm at that time period.
- 6 Q. All right. And am I correct that he was entirely
- 7 | responsible for drafting the patent application that was
- 8 | filed with the patent office and ultimately issued as the
- 9 '379 patent?
- 10 A. I don't know that to be correct. I just don't know.
- 11 Q. But am I correct that when Mr. Yipp left Merchant &
- 12 Gould, he handed the file over to you?
- 13 A. Yes.
- 14 Q. And as far as you know, at least, nobody but Mr. Yipp
- 15 | had worked on that file?
- 16 A. Yes.
- 17 | Q. Now, you don't know what Dr. Hasel and Mr. Yipp talked
- 18 about during the prosecution of the application or the
- 19 | preparation of that application, correct?
- 20 A. Yes.
- 21 \ Q. Merchant & Gould is a firm that specializes in patent
- 22 | law --
- 23 | A. Yes.
- 24 Q. -- is that right? And many of its attorneys specialize
- 25 in prosecution, patent prosecution?

- 1 A. Yes.
- Q. As a firm, would it be fair to say that you try to
- 3 engage in practices as patent attorneys that ensure high
- 4 | quality services to your clients?
- 5 | A. Yes.
- 6 Q. You try to ensure that your attorneys who engage in
- 7 | patent prosecution are well versed in the patent laws as
- 8 they relate to patent prosecution?
- 9 A. Yes.
- 10 | Q. And part of being well versed in the patent laws as it
- 11 relates to patent prosecution is understanding what are
- 12 | called statutory bars?
- 13 | A. Yes.
- 14 Q. They learn that certain questions should be asked when
- 15 an inventor comes in wanting to have Merchant & Gould
- 16 prepare an application for him or her, correct?
- 17 | A. Yes.
- 18 | Q. And it's routine for a competent patent prosecution --
- 19 prosecutor, such as those at Merchant & Gould, to ask
- 20 certain kinds of questions of the inventor when he or she
- 21 | comes in?
- 22 A. Yes.
- 23 | Q. It would have been normal procedure for Mr. Yipp in
- 24 preparing the patent application for Dr. Hasel to ask him
- 25 those kinds of questions, correct?

- MR. DAVENPORT: Objection, Your Honor. Calls for speculation.
- THE COURT: Overruled.
- 4 THE WITNESS: Yes.
- 5 BY MR. BROWN:
- 6 Q. And among the questions that would be normal procedure
- 7 for Mr. Yipp to ask were questions related to potential
- 8 statutory bars, correct?
- 9 | A. Yes.
- 10 | Q. And in addition, the attorney would have asked
- 11 Dr. Hasel, Mr. Yipp would have asked Dr. Hasel if he was
- 12 | following normal procedure whether Dr. Hasel had engaged in
- any prefiling activities that could give rise to statutory
- 14 | bars, correct?
- 15 | A. Yes.
- 16 Q. Now, when you received the file from Mr. Yipp, you had
- 17 no reason to think that he had departed from normal
- 18 | procedure, correct?
- 19 | A. Yes.
- 20 Q. After you took over the application, you didn't go back
- and try to address the question of whether Mr. Yipp had
- 22 taken a full disclosure from Dr. Hasel, correct?
- 23 | A. Yes.
- 24 Q. You simply assumed, based on normal practice, that
- 25 | Mr. Yipp had taken that full disclosure?

- 1 A. Yes.
- 2 Q. And part of that full disclosure would have been a
- 3 discussion about whether there were any clinical studies
- 4 | that could give rise to a problem with a patent or patent
- 5 application, correct?
- 6 A. Yes.
- 7 Q. Now, there has been some testimony about after you
- 8 taking over the application from Mr. Yipp, you placed some
- 9 | limitations in the patent claims related to a certain
- 10 | percentage of fumed silica. Do you recall that?
- 11 A. Yes.
- 12 Q. And that happened during a meeting that you had with
- 13 the patent examiner in the Patent Office? Let me rephrase
- 14 the question.
- 15 A. Thank you.
- 16 Q. During a meeting or during an interview that you had
- 17 | with the patent examiner in the Patent Office, the examiner
- 18 indicated that you could amend the claims to insert
- 19 limitations related to the amount of fumed silica?
- 20 A. Yes.
- 21 Q. Now, at that meeting Dr. Hasel wasn't present?
- 22 | A. Correct.
- 23 Q. So you went back after the meeting and after reaching
- 24 this understanding with the examiner, and you drafted those
- 25 amendments, correct?

- 1 | A. Yes.
- Q. And submitted those amendments to the patent office and
- 3 | that resulted in the allowance of claims that led to the
- 4 '379 patent?
- 5 A. Yes.
- 6 Q. And I think we've seen after some uncertainty that that
- 7 | was in early 1996 that you got a notice of allowability?
- 8 A. That appears so.
- 9 Q. All right. And yet the '379 -- well, let me back up.
- 10 The notice of allowability would have indicated to you and
- 11 to Dr. Hasel which claims had been allowed and what their
- 12 | scope was, correct?
- 13 | A. Yes.
- 14 Q. So Dr. Hasel would have known by early 1996 what claims
- 15 he was going to get in the application that ultimately
- 16 issued in August as the '379 patent?
- 17 | A. Yes.
- 18 Q. Now, am I correct that in August of 1996, Dr. Hasel was
- 19 | negotiating with E & D Dental concerning his patent. Do
- 20 you recall that?
- 21 MR. DAVENPORT: Objection. Foundation, Your
- 22 | Honor.
- 23 THE COURT: I'm going to overrule the objection
- if he knows or remembers, but don't guess.
- 25 THE WITNESS: Yes.

- 1 BY MR. BROWN:
- 2 | Q. And you had scheduled a meeting with Dr. Hasel for
- 3 August 22nd of 1996 to discuss clinical activities, but you
- 4 understood that Dr. Hasel had cancelled that meeting
- 5 | because of activities generated by the negotiations with
- 6 E & D?
- 7 A. I don't know.
- 8 | Q. All right. Would you look at Plaintiff's Exhibit 255.
- 9 Would you read through Exhibit 255, Mr. Daley, and then
- 10 tell me whether that refreshes your recollection as to
- 11 having indicated to Dr. Hasel what you thought was the
- 12 reason for him cancelling that meeting?
- MR. DAVENPORT: Could we get a copy of 255? Is
- 14 that the same as the one I've been using, or is it a
- 15 | different document?
- 16 MR. BROWN: It's a different document. It's not
- 17 on the screen.
- MR. DAVENPORT: No.
- 19 MR. BROWN: I'm sorry, Your Honor. I neglected
- 20 to ask the Court to switch gears.
- 21 THE COURT: I'm very good, but I don't read
- 22 minds. You're right. This has been received in evidence?
- MR. BROWN: No, it has not.
- 24 BY MR. BROWN:
- 25 Q. All right. So, Mr. Daley, am I correct that the --

- 1 | your understanding was that the August 1996 meeting with
- 2 Dr. Hasel had been cancelled because of his negotiations
- 3 | with E & D Dental?
- 4 A. Are you asking me to read the letter?
- 5 Q. No. I'm just asking you if that was your
- 6 understanding.
- 7 A. I don't know.
- 8 | 0. But that's what you said?
- 9 MR. DAVENPORT: Objection, Your Honor. Asked and
- 10 answered and badgering the witness.
- 11 THE COURT: Well, do you say that he said that
- 12 here today?
- MR. BROWN: Your Honor, we have a 613 situation,
- 14 | I think, if -- if --
- 15 Maybe I'm confused, Mr. Daley. Let me try that
- 16 again.
- 17 BY MR. BROWN:
- 18 | Q. Do you recall that you scheduled an August, late August
- 19 | 1996 meeting with Dr. Hasel?
- 20 | A. Yes.
- 21 Q. Okay. And that meeting didn't occur?
- 22 A. Yes.
- 23 Q. And you understood that it didn't occur because
- 24 Dr. Hasel was in negotiations with E & D at the time?
- 25 A. I don't know.

1	Q. But when you wrote this letter Exhibit 255, that was
2	your understanding, correct?
3	MR. DAVENPORT: Your Honor, I would object. I
4	think it mischaracterizes the document.
5	THE COURT: I'm sorry. I can't hear.
6	MR. DAVENPORT: The document is being
7	mischaracterizes, so I note my objection.
8	THE COURT: I'm still not hearing.
9	MR. DAVENPORT: I object. The document is being
10	mischaracterized. With respect to what he is purporting to
11	say, the document speaks for itself.
12	THE COURT: Well, it certainly does. Don't we
13	have a copy of this already in evidence?
14	MR. BROWN: No, we don't, Your Honor, but I'm
15	happy to offer it in evidence if that will move things
16	along.
17	THE COURT: Maybe it will become clear to all of
18	us why you're asking these questions. Any objection to
19	255.
20	MR. DAVENPORT: I'm curious as to what the
21	document is. There is no indication as to where it came
22	from. It has not been signed, and there is no letterhead
23	on the top.
24	THE COURT: Is there some reason why this is
25	different? Isn't this a copy of a document we already have

- 1 in evidence?
- 2 MR. BROWN: I don't believe so, Your Honor, but I
- 3 think Mr. Daley can probably clarify for us where this
- 4 document came from.
- 5 THE COURT: Why don't you lay some foundation?
- 6 BY MR. BROWN:
- 7 Q. Mr. Daley, am I correct that in the context of the
- 8 Danville litigation you were asked to produce your files?
- 9 | A. Yes.
- 10 Q. And in the course of doing that, you downloaded all of
- 11 | your computer files?
- 12 A. Yes, we were asked to download computer files.
- 13 Q. All right. And your word processing program is set up
- 14 | such that when you bring up a letter, regardless of the
- 15 date that it was actually prepared, it applies the current
- 16 date to the letter, correct?
- 17 A. That's my understanding.
- 18 Q. All right. So this letter wasn't actually prepared on
- 19 | the date that it bears, correct?
- 20 A. I believe you're correct.
- 21 Q. All right. This letter was prepared sometime in 1996?
- 22 A. Sounds reasonable.
- 23 Q. All right. And do you believe that this is a letter
- 24 that you sent to Dr. Hasel, or you don't know?
- 25 A. Yes, I do believe it is.

- 1 MR. BROWN: We offer 255.
- 2 MR. DAVENPORT: If I understood the witness
- 3 correctly, he said he believed that this may have been
- 4 created in 1996.
- 5 THE COURT: I think he laid foundation for the
- 6 letter if that's what you're concerned about. Foundation
- 7 | objection?
- MR. DAVENPORT: No objection.
- 9 THE COURT: Overruled, and it will be received.
- 10 255 will be received. Now it becomes more clear.
- 11 (Plaintiff's Exhibit 255 received in evidence.)
- 12 BY MR. BROWN:
- 13 | Q. All right. So at least according to your letter,
- 14 Mr. Daley, is it fair to say that you understood or you
- 15 believed that the reason that August 1996 meeting had been
- 16 cancelled was because of the activity generated by
- 17 Dr. Hasel's negotiations with E & D Dental?
- 18 A. And you're asking me to read the letter, correct?
- 19 Q. No. I'm just asking you if that's your recollection of
- 20 what happened?
- 21 A. I don't recall.
- 22 | Q. All right. But the letter does say, We never held this
- 23 meeting probably because of all the activity generated by
- 24 | your negotiations with E & D Dental, correct?
- 25 A. Yes.

- 1 | Q. Now, you also indicate that you wanted to know more
- 2 about his clinical studies in order to strengthen his
- 3 | patent position. Is that what you said?
- 4 | A. Yes.
- 5 Q. So as of the date of this letter, you were aware of
- 6 Dr. Hasel's clinical studies, correct?
- 7 A. Yes.
- 8 | O. And, in fact, it was Dr. Hasel who volunteered
- 9 information about his clinical studies to Mr. Clifford in
- 10 | your firm, correct?
- 11 | A. Yes.
- 12 Q. You also indicated that Mr. Yipp may already have dealt
- with that issue, is that right, in your letter?
- 14 A. You're asking me to read the letter? Okay.
- 15 \ Q. Let's -- do you recall that Mr. -- do you recall
- 16 | thinking that Mr. Yipp may already have dealt with the
- 17 | issue of Dr. Hasel's clinical studies?
- 18 | A. Yes.
- 19 Q. And you confirmed that in your letter where you say
- 20 | just that, correct?
- 21 A. Correct.
- 22 Q. Now, you understood that Kerr had become a licensee of
- 23 the '379 patent, is that right, at some point?
- 24 A. I don't know.
- 25 Q. Well, am I correct that you learned in April of 1997

- 1 | that Kerr was refusing to make further royalty payments to
- 2 Dr. Hasel?
- 3 A. I'm just confused as to the names of these parties. I
- 4 knew we had a license agreement with some company. If you
- 5 want to represent that it was Kerr, I'll accept that.
- 6 Q. Okay. Maybe I can help you. Let's look at
- 7 | Exhibit 275. Does Exhibit -- well, is Exhibit 275 a letter
- 8 | that you wrote to Cybron Kerr?
- 9 MR. DAVENPORT: Could we get a copy of that as
- 10 | well, please?
- 11 THE WITNESS: Yes.
- 12 BY MR. BROWN:
- 13 Q. And does this letter refresh your recollection that you
- 14 | learned in April of 1997 that Kerr was refusing to make
- 15 | further royalty payments to Dr. Hasel?
- 16 | A. Yes.
- 17 Q. Now, shortly after that, Dr. Hasel instructed you not
- 18 | to do further work without his authorization. Do you
- 19 recall that?
- 20 A. Yes.
- 21 Q. And that was followed by a voice mail from Dr. Hasel in
- 22 which he instructed, again instructed you to stop work. Do
- 23 | you recall that?
- 24 A. No.
- 25 Q. All right. Let's look at Exhibit 256. Do you see the

- 1 | first sentence of Exhibit 256, Mr. Daley?
- 2 A. Yes.
- 3 Q. Does that refresh your recollection that in June of
- 4 | 1997, Dr. Hasel left you a voice mail in which he
- 5 instructed you to stop work?
- 6 A. Yes.
- 7 | Q. So you knew by then Kerr was refusing to pay royalties
- 8 and that that was a concern to Dr. Hasel?
- 9 A. Yes.
- 10 | Q. That led up to this August 1997 meeting that you had
- 11 | with Dr. Hasel and Mr. Grossman and Mr. Minick?
- 12 A. Yes.
- 13 Q. And during that meeting, you were asked a series of
- 14 questions about the fumed silica limitations that you had
- 15 | added to the claims, correct?
- 16 A. Yes.
- 17 Q. Would it be fair to say that they appeared to be upset
- 18 | with you?
- 19 A. Yes.
- 20 | Q. Would it be fair to say that they effectively accused
- 21 you of making changes to the claims without client
- 22 | authorization?
- 23 A. Yes.
- 24 Q. And they also told you that Kerr was refusing to make
- 25 | further royalty payments?

- 1 A. Yes.
- 2 Q. They told you that Kerr's reason for refusing to make
- 3 | further payments was based on the limitations in the claims
- 4 that you had added?
- 5 A. I don't know.
- 6 Q. Was that your understanding?
- 7 A. Yes.
- 8 Q. And would it be fair to say that at least in your view,
- 9 Dr. Hasel was all wound up about Kerr's infringement?
- 10 | A. Yes.
- 11 Q. You felt that Dr. Hasel was taking a position that was
- 12 | adversarial to you?
- 13 A. Yes.
- 14 | O. And you felt as though you were being accused of
- 15 | malpractice?
- 16 A. I was being accused of exceeding my authority.
- 17 | 0. Which you inferred could constitute malpractice?
- 18 A. I didn't think it would, but I was worried about the
- 19 claim.
- 20 0. All right. I'm not suggesting the correctness. I'm
- 21 just focusing on what your concern was, and your concern
- 22 was that they were thinking you had committed malpractice?
- 23 A. Yes.
- Q. When it became clear that -- to you that they were
- accusing you of misconduct, you left the meeting, correct?

- 1 A. Well, I left the meeting when it was over, but yes,
- 2 | that was about the time that I figured it out.
- Q. Okay. Now during that meeting, you were not asked to
- 4 engage in any conduct that was improper under the rules of
- 5 | the Patent Office, were you?
- 6 | A. No.
- 7 Q. After the meeting you informed Dr. Hasel that you would
- 8 | no longer represent him?
- 9 A. Yes.
- 10 Q. Your decision to withdraw was based on that meeting?
- 11 A. Yes.
- 12 | Q. That was the precipitating event in your decision to
- 13 | withdraw, correct?
- 14 | A. Yes.
- 15 Q. You felt that you couldn't continue to represent
- 16 | someone who believed that you acted without his
- 17 | authorization?
- 18 | A. Yes.
- 19 Q. Would it be fair to say that as a result of that
- 20 meeting, you were very upset with Dr. Hasel?
- 21 A. I don't know. Probably yes.
- 22 Q. And in order to protect yourself and your firm, you
- 23 decided to file a notice of withdrawal with the Patent
- 24 Office, correct?
- 25 | A. Yes.

- 1 Q. Now, under the rules, your withdrawal could have been
- 2 | either mandatory or permissive, correct?
- 3 A. Yes.
- 4 Q. You elected permissive withdrawal because you thought
- 5 | that section applied?
- 6 A. Yes.
- 7 Q. Now, within that section, you selected all possible
- 8 grounds for withdrawing, correct?
- 9 | A. Yes.
- 10 Q. When you filed the notice of withdrawal, you had not
- 11 | concluded that Dr. Hasel's clinical studies were a
- 12 | statutory bar, correct?
- 13 A. That's correct.
- 14 Q. When you filed the notice of withdrawal, you had not
- 15 formed any conclusion about whether there had been a prior
- 16 | public use, correct?
- 17 A. That's right.
- 18 Q. When you withdrew, you did not have knowledge of a
- 19 | prior public use, correct?
- 20 | A. Yes.
- 21 0. I am correct in that statement?
- 22 A. I didn't have personal knowledge.
- 23 Q. All right. And you have never reached the conclusion
- 24 that Dr. Hasel's clinical studies needed to be disclosed to
- 25 the Patent Office, correct?

- 1 A. Correct.
- 2 | Q. So when you filed the withdrawal papers, you were not
- 3 | stating to the Patent Office that you or Dr. Hasel had
- 4 | committed any violation of any rules of the Patent Office,
- 5 | correct?
- 6 | A. Yes.
- 7 | Q. Would it be fair to say that the notice of withdrawal
- 8 | really was a reflection of your frustration with the lack
- 9 of communication between you and Dr. Hasel?
- 10 A. I don't know.
- 11 | Q. Well, you were frustrated that Dr. Hasel wasn't talking
- 12 to you anymore, right?
- 13 A. That's not true. He was talking. We had conversations
- 14 up until that meeting and even after the meeting.
- 15 Q. At the time that you filed the notice of withdrawal, am
- 16 I correct in saying that Dr. Hasel refused to have any
- 17 | further meetings with you?
- 18 A. I don't know that I scheduled a meeting.
- 19 Q. Now, you became aware of Dr. Hasel's clinical studies
- 20 before the '379 patent issued, correct?
- 21 A. I don't know.
- 22 \ Q. Well, do you recall that you asked for an August 22nd,
- 23 | 1996, meeting with Dr. Hasel about clinical studies?
- 24 | A. Yes.
- 25 Q. And the '379 patent issued on August 20th of 1996?

- 1 | A. Okay.
- Q. So you didn't attempt to schedule a meeting with
- 3 Dr. Hasel concerning those studies until after the patent
- 4 | had issued, correct?
- 5 A. Correct.
- 6 Q. And you told Dr. Hasel in your communications with him,
- 7 and I think we've looked at it, that a convenient place to
- 8 address any issues raised by those clinical studies was in
- 9 the pending continuation application that you had filed for
- 10 him, correct?
- 11 A. Correct.
- 12 Q. Now, are you aware, Mr. Daley, that Dr. Hasel retained
- attorneys who continued prosecution of the continuation
- 14 | application you filed?
- 15 A. Am I aware of it today?
- 16 | Q. Yes.
- 17 | A. Yes.
- 18 Q. And are you aware that in that continuation
- 19 | application, Dr. Hasel submitted a declaration concerning
- 20 his clinical studies?
- 21 A. No.
- 22 Q. Are you aware that even after filing that declaration
- 23 the examiner in the Patent Office allowed the claims to
- 24 | that application?
- 25 A. No.

MR. BROWN: Thank you, Mr. Daley. I have no 1 further questions. 2 3 THE COURT: Redirect? 4 MR. DAVENPORT: Thank you, Your Honor. In light of the time, do I still have some latitude with 611? 5 THE COURT: We'll see. 6 7 MR. DAVENPORT: Okay. THE COURT: Yes, but not totally. 8 9 MR. DAVENPORT: Thank you, Your Honor. 10 11 REDIRECT EXAMINATION 12 BY MR. DAVENPORT: 13 Q. If I could ask these new exhibits to be brought up. 14 255, please. Could you bring that up? Before you is Exhibit 255. If I understood your 15 16 testimony, this was authored and sent to Dr. Hasel in 1996, is that correct? 17 I'm not sure I testified as to that date. 18 19 Do you recall whether it was done in 1996? 20 No, I don't. Α. 21 Do you see where it says, We scheduled a meeting for 22 August 22nd, 1996, to discuss the nature of the clinical studies? 2.3 24 Α. Yes. 25 So this would have been written sometime after August Q.